

MEMORANDUM

To: BTOP Program Staff
National Telecommunications & Information Administration
Department of Commerce

From: Name of Authorized Organization Representative (AOR):
Johannes Max Boehme
Legal Name of Applicant WinstonNet, Inc.
EasyGrants ID 4634 4634

Memo Date: 06/25/10

Re: Revised Response to Question(s) 32, 35, 36, and Other Metrics
Included on BTOP Application Originally Submitted on 03/15/10

This memorandum documents our formal submission of a revised response to Question(s) 32, 35, 36, and other metrics of our organization’s BTOP application (EasyGrants ID **4634**), as follows:

Question 32: Project Budget
Please see the revised response below.

Project Budget	
Federal Grant Request	\$926,537
Total Match Amount	\$696,211
Total Budget	\$1,622,748
Match Percent	43%

Question 35: Matching Funds
Please see the revised response below.

Cash Match:
\$532,711 (33% of total budget)

Contributed by:
Forsyth Tech Community College : \$336,711
WinstonNet: \$150,000
WinstonNet Lab Sponsors: \$46,000

In-kind Match:
\$163,500 (10% of total budget)

Contributed by:

<u>Source</u>	<u>Amount</u>	<u>Description</u>
WinstonNet	\$55,500	<ul style="list-style-type: none">• Time spent by WinstonNet Board Members• Software
Volunteer teachers and administrators	\$36,000	<ul style="list-style-type: none">• Time spent as teachers and training administrators of the computer labs
WinstonNet Lab Sponsors	\$72,000	<ul style="list-style-type: none">• Time spent as lab site supervisors

Question 36: Budget Narrative

The detailed budget spreadsheet, revised on 6/14/10 and attached to this memorandum, supersedes the budget narrative in Question 36 of the original application. The requested amounts and contributions were not changed. Zero (\$0) amounts were added to clarify that there are no fringe benefit costs for part-time positions.

Significant Revisions of Project Scope:

Revisions were made to the service area population in order to more accurately address the intended question. Additional information was provided on several other subjects in order to add further clarity and to correct data entry mistakes.

Other Metrics:

Lower income, certain ethnic and disadvantaged populations

Length of Project: 3 Years

Direct Jobs Created: 3

People to be Trained PER YEAR: 3500

Target Outreach Audience: Low income, Hispanic, and disadvantaged populations

Potential Subscribers (total): N/A

Household Subscribers: N/A

Institutional Subscribers: N/A

Cost Per Subscriber: \$ N/A

Type of Technology Used: Broadband, thin client computing, software for special populations

Total Training Hours PER YEAR: 10,500

Total Community Anchor Institutions: 4

Upgraded Centers: 34

New Centers: 4

Upgraded Workstations: 245

New Workstations: 44

Total Workstations: 497

Current Weekly Users: 10,285

Proposed Weekly Users: 12,789

Additional Users Weekly: 2504

Average Change in Speed at PCCs: 0

Total Minority-Serving Institutions: 2 - Forsyth Technical Community College,
Winston-Salem State University