

STATE OF MISSISSIPPI Wireless Communication Commission

March 4, 2010

The Honorable Lawrence E. Strickling Assistant Secretary National Telecommunications & Information Administration/NTIA US Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230

Dear Secretary:

We are writing to express our full support of the Round Two Broadband Technology Opportunities Program (BTOP) application submitted by the Office of the Governor, State of Mississippi.

The Mississippi Wireless Communication Commission was created by the Governor and the Mississippi Legislature in 2005 to promote the efficient use of public resources to ensure that law enforcement personnel and essential public health and safety personnel have effective communications services available in emergency situations. The Commission is in the process of implementing a statewide wireless communications system (Mississippi Wireless Information Network or MSWIN).

We understand our nation's pressing need to create jobs and facilitate growth, close the broadband gap, and spread high-speed internet access to schools, libraries, hospitals and public safety personnel.

We believe the application submitted by the Office of the Governor addresses these concerns and will move Mississippi forward in accomplishing these goals. The application will also improve and advance the lives of Mississippians by providing enhanced public safety and emergency medical care that will save lives and money. Additionally, the enhanced network will allow consumers in unserved and underserved areas, as well as the economically distressed areas of Mississippi, to receive desperately needed access to broadband. The Office of the Governor's application, if funded, will have a significant impact on the State of Mississippi.

We appreciate the NTIA's consideration of this application. Please do not hesitate to contact us if we may be of any further assistance.

Sincerely,

itopher B. Gra

Christopher B. Epps Chairman

S Mississippi Department of Information Technology Services

David L. Litchliter, Executive Director

301 North Lamar Street, Suite 508 Jackson, MS 39201-1495 Phone: 601-359-1395 Fax: 601-354-6016 www.its.ms.gov

March 17, 2010

The Honorable Lawrence E. Strickling Assistant Secretary National Telecommunications and Information Administration (NTIA) U.S. Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230

Dear Secretary Strickling:

On behalf of the Mississippi Department of Information Technology Services (ITS), I am writing to express our full support of the Round Two Broadband Technology Opportunities Program (BTOP) application submitted by the Office of the Governor, State of Mississippi.

We understand our nation's pressing need to create jobs and facilitate growth, close the broadband gap, and spread high-speed Internet access to schools, libraries, hospitals, and public safety personnel.

We believe the application submitted by the Office of the Governor addresses these concerns and will move Mississippi forward in accomplishing these goals. The application will also improve and advance the lives of Mississippians by providing enhanced public safety and emergency medical care that will save lives and money. Additionally, the enhanced network will allow consumers in unserved and underserved areas, as well as the economically distressed areas of Mississippi, to receive desperately needed access to broadband. The Office of the Governor's application, if funded, will have a significant impact on the State of Mississippi.

ITS appreciates the NTIA's consideration of this application. Please do not hesitate to contact me if I may be of any further assistance.

Sincerely,

Sitchliter

David L. Litchliter

Board Members – Thomas A. Wicker, Chairman • Lynn C Patrick, Vice-Chairman • Derek Gibbs • John Hairston • Rodney Pearson Legislative Advisors - Senator Sampson Jackson, II • Representative Gary V. Staples



STATE OF MISSISSIPPI HALEY BARBOUR, GOVERNOR MISSISSIPPI DEVELOPMENT AUTHORITY GRAY SWOOPE EXECUTIVE DIRECTOR

March 17, 2010

The Honorable Lawrence E. Strickling Assistant Secretary National Telecommunications & Information Administration/NTIA US Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230

Dear Secretary Strickling:

On behalf of the Mississippi Development Authority, I am writing to express our full support of the Round Two Broadband Technology Opportunities Program (BTOP) application submitted by the Office of the Governor, State of Mississippi.

We understand our nation's pressing need to create jobs and facilitate growth, close the broadband gap, and spread high-speed internet access to schools, libraries, hospitals and public safety personnel.

We believe the application submitted by the Office of the Governor addresses these concerns and will move Mississippi forward in accomplishing these goals. The application will also improve and advance the lives of Mississippians by providing enhanced public safety and emergency medical care that will save lives and money. Additionally, the enhanced network will allow consumers in unserved and underserved areas, as well as the economically distressed areas of Mississippi, to receive desperately needed access to broadband. The Office of the Governor's application, if funded, will have a significant impact on the State of Mississippi.

The Mississippi Development Authority appreciates the NTIA's consideration of this application. Please do not besitate to contact me if I may be of any further assistance.

Sincerely, Gray Swoope

Executive Director

GS:ks

POST OFFICE BOX 849 + JACKSON, MISSISSIPP1 39205-0849 TELEPHONE (601) 359-3449 + FAX (601) 359-2832 + www.mississippi org



Mississippi MED-COM

2500 North State Street Jackson, MS 39216 (888) UMC-2345 (601) 984-4367 http://msmed.com.umsmed.edu

March 12, 2010

The Honorable Lawrence E. Strickling Assistant Secretary National Telecommunications & Information Administration/NTIA US Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230

Dear Secretary:

On behalf of Mississippi Med-Com, I am writing to express our full support of the Round Two Broadband Technology Opportunities Program (BTOP) application submitted by the Office of the Governor, State of Mississippi. This application specifically addresses the needs of Mississippi Med-Com in improving our support to rural hospitals and public safety providers throughout Mississippi.

We understand our nation's pressing need to create jobs and facilitate growth, close the broadband gap, and spread high-speed internet access to schools, libraries, hospitals and public safety personnel.

We believe the application submitted by the Office of the Governor addresses these concerns and will move Mississippi forward in accomplishing these goals. The application will also improve and advance the lives of Mississippians by providing enhanced public safety and emergency medical care that will save lives and money. Additionally, the enhanced network will allow consumers in un-served and underserved areas, as well as the economically distressed areas of Mississippi, to receive desperately needed access to broadband. The Office of the Governor's application, if funded, will have a significant impact on the State of Mississippi.

Mississippi Med-Com appreciates the NTIA's consideration of this application. Please do not hesitate to contact me if I may be of any further assistance.

Sincerely,

()& David Powe, Ed.D

Associate Vice Chancellor for Administrative Affairs, Chief Administrative Officer The University of Mississippi Medical Center Mississippi Med-Com DELTA HEALTH ALLIANCE



March 17, 2010

The Honorable Lawrence E. Strickling Assistant Secretary National Telecommunications & Information Administration US Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230

Dear Secretary Strickling:

The Delta Health Alliance (DHA) – a community based 501(c)3 organization focused on addressing critical health issues in the Mississippi Delta - strongly supports the Mississippi Office of the Governor's proposed BTOP project. The Office of the Governor's proposal is a comprehensive plan that will address telecommunication concerns and improve and advance the lives of Mississippians by providing enhanced public safety and emergency medical care that will save lives and money. Residents in rural and underserved areas will see the greatest benefit. This system provides desperately needed access to reliable broadband.

The DHA has been supporting community based initiatives in the Delta since 2001. One of our most important initiatives involves assisting rural healthcare clinics and hospitals with the design, implementation, testing and support of a reliable, region-wide electronic health record (EHR) system. Our EHR network has been working one-on-one with rural providers to overcome technical barriers since 2006. The DHA network currently includes 20 active clinical locations with 243 providers using the live system, and 673,176 patients active in our EHR database. The majority of clinics connect via DSL or cable but still struggle with unreliable or intermittently slow connections. We have a significant number of additional physicians that would like to join the network but who are unwilling until we can offer lower costs to help sustain the networks and can demonstrate more reliability in speed and access of the system.

As a partner to the Office of the Governor's proposal, the DHA will provide assistance to and coordinate with programs impacting the Mississippi Delta region, including conducting community outreach, technology assessments and assistance in the development of network systems. The DHA can serve as a valuable resource in reaching out to rural clinicians and hospitals, ensuring that they are actively involved in all stages as the program evolves.

We have been honored to have been involved in planning for this proposal and sincerely appreciate the Governor's commitment to ensuring that the network will be designed to meet actual needs in our communities. The Delta Health Alliance appreciates the NTIA's consideration of this proposal. Please do not hesitate to contact me if I may be of any further assistance.

Sincerely,

Karen C Jox

Karen C. Fox, PhD President & CEO

Comprehensive Community Infrastructure Key Metrics Dashboard

Please refer to the CCI Grant Guidelines for instructions on completing this form.

| Applicant Profile | |
|-------------------------------|---|
| Applicant Name | Office of the Governor, Mississippi |
| Title | Mississippi Education, Safety and Health Network |
| Easygrants ID | 4289 |
| Headquarters | Jackson, MS |
| Size (2009 Data) of Applicant | Current Year Revenues: \$4,112,687 |
| Entity | Employees: 40 |
| Technology Type | Wireless Terrestrial-Fixed, Wireless Terrestrial-Mobile |
| | Mississippi Wireless Communication Commission, Mississippi |
| Key Partners | Department of Information Technology Services, Mississippi MED-COM, |
| | Delta Health Alliance, Mississippi Development Authority |

| Project Economics | | | |
|-----------------------------|---------------|---------------------------------|-----------------------|
| Budget Information | | Project Financials | |
| Project Budget | \$151,744,199 | Project Revenues (Yr 8) | \$5,350,650 |
| Federal Contribution (%) | 79.91% | Net Income and Margin (Yr 8) | \$1,711,630 |
| Cash Match Amount (%) | 0% | EBITDA and Margin (Yr 8) | \$ 5,350,650 (100) |
| In Kind Match Amount (%) | 20.09% | Rate of Return (w/o BTOP Funds) | n/a |
| Middle Mile/Last Mile Budge | t Allocation | Rate of Return (w/ BTOP Funds) | n/a |
| Middle Mile Percentage (%) | 100 | Cost Efficiency | |
| Last Mile Percentage (%) | n/a | Cost per Mile (MM) | \$39,302 |
| Rural Last Mile Percentage | n/a | Cost per Household (LM) | \$79.75 |

| Market Territory | |
|----------------------------|---|
| Geographic Area(s) | Middle Mile service area geographically covering 97% of Mississippi |
| Middle Mile Network Compos | ition |
| Total Proposed Network | Total Miles:2,210 |
| Miles (MM only) | Backbone Miles: 2,210 |
| | Lateral Miles: n/a |
| New Construction Network | Total Miles: n/a |
| Miles (MM only) | Backbone Miles: n/a |
| | Lateral Miles: n/a |
| Existing Applicant Network | Total Miles: 2,210 |
| Miles Utilized (MM only) | Backbone Miles: 2,210 |
| | Lateral Miles: n/a |
| Leased Network Miles | Total Miles: n/a |
| Utilized (MM only) | Backbone Miles: n/a |
| | Lateral Miles: n/a |
| Underserved/Unserved | Percentage of Backbone Miles in Underserved/Unserved Areas: 91% |
| onderservedy onserved | Percentage of Lateral Miles in Underserved/Unserved Areas: n/a |

Comprehensive Community Infrastructure Key Metrics Dashboard

| Existing Customer Base | |
|--|---|
| Existing Residential/Individual Customers within PFSA | 2,935,275 |
| Existing Business Customers within PFSA | 101,598 |
| Existing Community Anchor Institution Customers within PFSA | Total CAI's: 1981 Community Colleges: 47 Public Safety Entities: 579 |
| Existing Third Party Service Provider Customers within PFSA | 968,641 |
| Potential Customer Base | |
| Market Potential Households (within PFSA) Market Potential Businesses (within PFSA) | Total HH's: 1,089,075 Located in Underserved/Unserved Areas: 991,059 Total Businesses: 101,598 Located in Underserved/Unserved Areas: 92,454 |
| Market Potential Community Anchor Institutions (within PFSA) | Total CAI's: 1981 Located in Underserved/Unserved Areas: 1,803 Community Colleges: 47 Public Safety Entities: 579 |
| Market Potential Third Party Service Providers (within PFSA) | Total Third Party Service Providers in PFSA: 81 Expressing Commitment or Letter of Interest: 2 existing third party service providers; 1 new third party service providers |
| Funded Network Coverage | |
| Households Connected to Network (via BTOP Funds by end of Year 3) | Total Households Connected: 914 Located in Underserved/Unserved Areas: 832 |
| Businesses Connected to Network (via BTOP Funds by end of Year 3) | Total Businesses Connected: 32 Located in Underserved/Unserved Areas: 29 |
| Community Anchor Institutions Directly Connected (via BTOP Funds by end of Year 3) | Total Directly Connected CAI's: 217 Located in Underserved/Unserved Areas: 198 Community Colleges: 15 Public Safety Entities: 217 |
| Projected Subscribers by Year Five | Directly Served by Applicant Community Anchor Institutions: 267 Households: 0 Businesses: 0 Third Party Service Providers: 6 Served by Proposed Network Via Third Party Service Provider Community Anchor Institutions: 0 Households: 5,070 Businesses: 675 |

Comprehensive Community Infrastructure Key Metrics Dashboard

| Other | |
|-----------------------------|---|
| Proposed MM Network | Backbone: 400 Mbps |
| Capacity | • Laterals: n/a |
| Proposed LM Network Speed | Highest offered speed tier: n/a |
| Proposed Livi Network Speed | Estimated Average speed for highest speed tier: n/a |
| Total Points of | • Total Pol's: 134 |
| Interconnection | Pol's in Underserved/Unserved Areas: 122 |
| Interconnection | Environmentally-controlled, non-passive Pols: 134 |
| | • Direct Job-years: 1318 |
| Jobs Created | Indirect Job-years: 844 |
| | Induced Job-years: 474 |
| Required Time for Project | |
| Completion (Number of | |
| Required Quarters to Fully | 12 |
| Build-out and Test Network | 12 |
| and Make Ready for | |
| Commercial Service) | |

BTOP Comprehensive Community Infrastructure Pro Forma Financial Projections

Please complete the Income Statement, Balance Sheet, Cash Flows, and NPV-IRR Table worksheets. Key assumptions used to formulate these financial projections should be listed in the Key Assumptions worksheet. Please note that these are **project-specific** projections, in contrast to the historical financial information which is provided at the organizational level.

<u>Please refer to the Comprehensive Community Infrastructure Grant Guidance for</u> <u>detailed instructions on the completing this attachment.</u>

Applicants are required to provide this attachment as an Excel file, and not to convert it to a PDF when submitting a copy of their application on an appropriate electronic medium, such as a DVD, CD-ROM, or flash drive. Applicants may make adjustments to the format of the templates as necessary to provide the most effective presentation of the data for their specific project, but should not remove major headings (*e.g.* Revenues and Expenses on the Income Statement) or provide less detailed information than would be required to complete the provided templates.

Income Statement

| 1 | | | | Forecas | t Period | | | |
|--|--------|--------|--------|---------|----------|--------|--------|--------|
| f | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 |
| Revenues | | | | | | | | |
| | | | | | | | | |
| Broadband Offerings | | | | | | | | |
| Wholesale Data | | | | | | | | |
| Retail Data | | | | | | | | |
| Dark Fiber | | | | | | | | |
| Collocation | | | | | | | | |
| Other (list specific services) | | | | | | | | |
| Other Network Driven Revenues | | | | | | | | |
| Video Services | | | | | | | | |
| Voice Services (local/toll/long distan Other (list specific services) | | | | | | | | |
| Universal Service Fund | | | | | | | | |
| Installation Revenues | | | | | | | | |
| Other Revenues | | | | | | | | |
| | | | | | | | | |
| Total Reve | | | | | | | | |
| Expenses | | | | | | | | |
| | | | | | | | | |
| Backhaul | | | | | | | | |
| 700 Packet Core - 3925500 Microwave Path Upgrade - 7680000 | | | | | | | | |
| 700 MHz LTE Repeaters - 7021020 | | | | | | | | |
| Vehicular Modem | | | | | | | | |
| USB Dongle | | | | | | | | |
| Engineering Services to deploy and | | | | | | | | |
| optimize LTE System | | | | | | | | |
| 700 MHz LTE Project Management | | | | | | | | |
| | | | | | | | | |
| Network Maintenance/Monitoring | | | | | | | | |
| Utilities | | | | | | | | |
| Leasing | | | | | | | | |
| Sales/Marketing | | | | | | | | |
| Customer Care Billing | | | | | | | | |
| Corporate G&A | | | | | | | | |
| Other Operating Expense | | | | | | | | |
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| EB | | | | | | | | |
| | | | | | | | | |
| Depreciation | | | | | | | | |
| Amortization | | | | | | | | |
| Forningo Refere Interest and T | | | | | | | | |
| Earnings Before Interest and T | | | | | | | | |
| Interest Expense | | | | | | | | |
| Income Before T | | | | | | | | |
| Property Tax | | | | | | | | |
| Income Taxes | | | | | | | | |
| Not Is | | | | | | | | |
| Net In | | | | | | | | |
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Backhaul 700 Packet Core Microwave Path Upgrade Estimate 700 MHz LTE Repeaters Vehicular Modem USB Dongle Engineering Services to deploy and optimize LTE System 700 MHz LTE Project Management



Balance Sheet

| | Forecast Period | | | | | | | |
|--|-----------------|-----------|-------------|-------------|-----------|-------------|-------------|-----------|
| <u>Assets</u> | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 |
| Current Assets | | | | | | | | |
| Cash | \$ | \$ - | \$ | \$ | \$ | \$ | \$ - | \$ |
| Marketable Securities | <u> </u> | <u> </u> | \$ | <u> </u> | <u> </u> | \$ | <u> </u> | \$ |
| Accounts Receivable | <u>\$</u> | <u>\$</u> | \$ | <u>\$</u> | <u>\$</u> | <u>\$</u> | <u>\$</u> | <u>\$</u> |
| Notes Receivable | <u>\$</u> | <u> </u> | \$ | \$ | <u>\$</u> | <u>\$</u> | <u>\$</u> | \$ |
| Inventory | <u>\$</u> | <u>\$</u> | \$ | <u>\$</u> | <u>\$</u> | <u>\$</u> | <u>\$</u> | \$ |
| Prepayments | <u>\$</u> | | <u>\$</u> | <u> </u> | <u>\$</u> | <u> </u> | | |
| Other Current Assets | <u>\$</u> - | \$ - | <u>\$</u> - | <u>\$</u> - | \$ - | <u>\$</u> - | <u>\$</u> - | \$ - |
| Total Current Assets | \$- | \$- | \$- | \$- | \$ - | \$- | \$- | \$ - |
| Long-Term Investments Amortizable Asset (Net of Amortization) Plant in Service Less: Accumulated Depreciation Net Plant Other Total Non-Current Assets | | | | | | | | |
| Total Assets | | | | | | | | |

| Liabilities and Owners' Equity | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Liabilities | | | | | | | | |
| | | | | | | | | |
| Current Liabilities | | | | | | | | |
| Accounts Payable | \$ - | \$ - | \$- | \$- | \$ - | \$ - | \$- | \$ - |
| Notes Payable | \$ - | \$- | \$ - | \$- | \$ - | \$ - | \$- | \$ - |
| Other Current Liabilities | \$ - | \$- | \$- | \$- | \$ - | \$- | \$- | \$- |
| Total Current Liabilities | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$- | \$ - |
| | | | | | | | | |
| Long-Term Liabilities | | | | | | | | |
| Long Term Notes Payable | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Other Long Term Liabilities | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Long-Term Liabilities | \$ - | \$- | \$ - | \$- | \$ - | \$ - | \$ - | \$ - |
| | | | | | | | | |
| Total Liabilities | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$- | \$ - |
| | | | | | | | | |
| Owner's Equity | | | | | | | | |
| Capital Stock | | | | | | | | |
| Additional Paid-In Capital | | | | | | | | |
| Retained Earnings | | | | | | | | |

Total Equit

Total Liabilities and Owner's Equit

Statement of Cash Flows

| | Forecast Period | | | | | | | |
|---|-----------------|------------|----------|------------|------------|------------|--------|------------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 |
| Beginning Cash | e 1 | \$ 1 | \$ 1 | \$ 1 | \$ 1 | \$ 1 | \$ 1 | \$ 1 |
| Deginining Cash | φ I | v 1 | v | φ I | v 1 | φ I | Ŷ | v 1 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | | | | |
| Net Income | - | - | - | - | - | - | - | - |
| Adjustments to Reconcile Net Income to Net | | | | | | | | |
| Cash Provided by Operating Activities | | | | | | | | |
| Add: Depreciation | - | - | - | - | - | - | - | - |
| Add. Amortization | - | - | - | - | - | - | - | - |
| Changes in Current Assets and Liabilities: | | 1 | | | | | | |
| Marketable Securities | - | - | - | - | - | - | - | - |
| Accounts Receivable | - | - | - | - | - | - | - | - |
| Inventory | | | | | | | | |
| Prepayments | _ | | | | | _ | | - |
| Other Current Assets | | | | - | | | | - |
| Accounts Payable | - | - | - | - | - | - | - | - |
| Other Current Liabilities | - | - | - | - | - | - | - | - |
| | | | | | | | | |
| Net Cash Provided (Used) by Operations | \$- | \$- | \$- | \$- | \$- | \$- | \$ | \$- |
| | | | | | | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | | | | |
| Capital Expenditures Amortizable Asset (Net of Amortization) | | | | | | | | |
| | - | | - | | - | - | - | |
| Long-Term Investments | | | | | - | - | - | |
| Net Cash Used by Investing Activities | e | \$ - | s - | \$ - | s - | \$ - | \$ - | \$ - |
| Net Cash Osed by investing Activities | • - | | • - | v - | - v | ə - | • - | ə - |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | | | |
| Notes Receivable | | | | | | | | |
| Notes Payable | | + <u>-</u> | | | | | | |
| Principal Payments | | <u>+</u> | | | | | | |
| New Borrowing | | - | | | | | | |
| Additional Paid-in Capital | - | | - | - | _ | _ | _ | _ |
| Additions to Patronage Capital Credits | - | - | | | - | - | | - |
| Payment of Dividends | _ | † | | i | - | - | - | _ |
| t | | 1 | | İ | | | | |
| Net Cash Used by Investing Activities | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| | | | | | | | | |
| Net Increase (Decrease) in Cash | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |
| | | | | | | | | |
| Ending Cash | \$- | \$- | \$- | \$- | \$- | \$- | \$- | \$- |

Statement of Cash Flows: The applicant, as a state government, cannot complete this form because it does not operate on the same cash flow model used for a commercial business. The State of Mississippi collected \$4.9 billion in tax revenue in FY 2009.

NPV/IRR Table

| | Net Present Value | Internal Rate of Return | |
|-------------------------|----------------------|----------------------------|--|
| Without BTOP Funding | (b) (4) | | |
| With BTOP Funding | | | |
| | | | |

The NPV cannot be calculated because the applicant, as a state government,

does not operate on the same accounting model as a commercial business.

The applicant requires BTOP funds for 80% of the project costs in order to complete the proposed project.

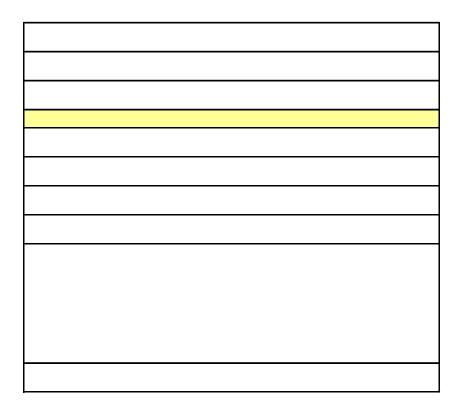
| Revenue Assumptions | | |
|--|----------------------------------|---|
| Factor | Specific Metric Used in Analysis | |
| Customers Passed | | |
| | b) (4) | |
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| | | |
| Anchor Institutions - Segment A | | |
| Anchor Institutions - Segment B | | _ |
| Businesses | | |
| Households | | |
| Last Mile Providers | | |
| Other | | |
| Take Rate (should likely vary across 8-Y | ear Forecast) | |
| | (b) (4) | |
| | | |
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| | | |
| Anchor Institutions - Segment A | | |
| Anchor Institutions - Segment B | | |
| Businesses | | |
| Households | | |
| Last Mile Providers | | |
| Direct Customer Connections | | |

| Customer Segment A | | |
|---------------------------------------|------------------------|--|
| Customer Segment B | | |
| Other | | |
| Average Revenue per User (may vary ac | cross 8-year forecast) | |
| Anchor Institutions - Segment A | b) (4) | |
| Anchor Institutions - Segment B | | |
| Businesses | | |
| Households | | |
| | | |
| | | |
| | | |
| | | |
| Last Mile Providers | | |
| Other | | |

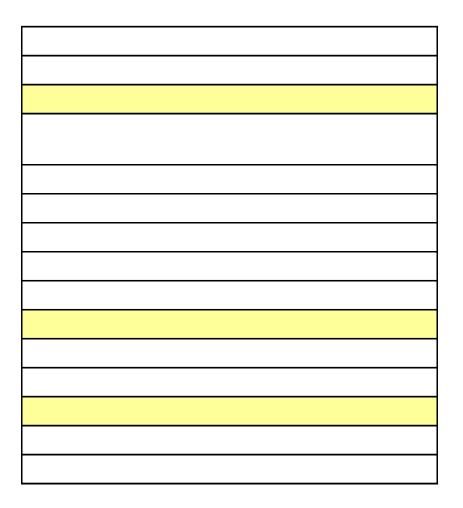
| Expense Assumptions | |
|-------------------------|----------------------------------|
| Factor | Specific Metric Used in Analysis |
| Network Expenses | |
| | |
| | |
| Backhaul | |
| Maintenance | |
| Utilities | |
| Leasing | |
| | |
| Depreciation | |
| Other | |
| Sales & Marketing | |
| Advertising | |
| Commissions | |
| Salaries | |
| Other | |
| Customer Care & Billing | |
| Systems | |

| Personnel | |
|--------------------------|--|
| Other | |
| General & Administrative | |
| | |
| Professional Services | |
| Insurance | |
| Non-Network Utilities | |
| Travel | |
| Supplies | |
| Miscellaneous | |
| Interest Expenses | |
| Debt Instrument A | |
| Debt Instrument B | |
| Taxes | |
| Federal Tax Rate | |
| Other Tax Rates | |

| Rationale (Cite Basis) | | | |
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| Rationale (Cite Basis) | | |
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Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, 'New Restrictions on Lobbying.' The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, 'Disclosure Form to Report Lobbying.' in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

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Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, 'Disclosure Form to Report Lobbying,' in accordance with its instructions.

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As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

| * NAME OF APPLICANT | |
|--|--|
| State of Mississippi, Office of the Gov | Lrnor |
| * AWARD NUMBER | * PROJECT NAME |
| | |
| Prefix: * First Name: | Middle Name: |
| Paul | |
| * Last Name: | Suffix: |
| Hurst | |
| * Title: Chief of Staff | |
| * SIGNATURE: 1 | * DATE: 5/26/10 |
| Completed by Grants.gov upon submission. | Completed by Grants.gov upon submission. |

| DISCLOSURE OF LC | | | Approved by OMB |
|---|--|---------------|--|
| Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352 0348-0046 | | | |
| 1. Type of Federal Action:2. Status of Federalb.a. contracta. bid/cb. grantb. initial | (See reverse for public burden disclosu 2. Status of Federal Action: a. bid/offer/application b. initial award c. post-award ng Entity: e 5. If Reporting Entity: and Address of | | iling al change Change Only: quarter st report Subawardee, Enter Name |
| Congressional District, <i>if known</i> : 6. Federal Department/Agency: Department of Commerce, NTIA | wn: Congressional District, if known: 7. Federal Program Name/Description: Broadband Technology Opportunities Program (BTOP) CFDA Number, if applicable: | | |
| 8. Federal Action Number, if known: | 9. Award Amount \$ | t, if known : | |
| 10. a. Name and Address of Lobbying Registrant (<i>if individual, last name, first name, MI</i>): | b. Individuals Per different from N (last name, firs | lo. 10a) | (including address if |
| 11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. | Signature: Print Name:Paul Title: _Chief of Staff Telephone No.: _6 | f | Date: 05/26/10 |
| Federal Use Only: | | | Authorized for Local Reproduction Standard Form LLL (Rev. 7-97) |

CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS AND LOBBYING

Applicants should refer to the regulations cited below to determine the certification to which they are required to attest. Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 26, "Governmentwide Debarment and Suspension (Nonprocurement)" and 15 CFR Part 28, "New Restrictions on Lobbying."

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(1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

(2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

2 LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

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Statement for loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

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As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification(s).

| NAME OF APPLICANT | AWARD NUMBER AND/OR PROJECT NAME |
|---|----------------------------------|
| State of Mississippi, office of the | Governor |
| PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE | |
| Paul Hurst, Chief of Staff | r |
| SIGNATURE | DATE 5/26/10 |
| p.t.fm | \$ / 2 @ / 10 |
| | USCOMM DC 91-7114 |
| | |

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| * AWARD NUMBER | * PROJECT NAME |
| | |
| Prefix: * First Name: | Middle Name: |
| Paul | |
| * Last Name: | Suffix: |
| Hurst | |
| * Title: Chief of Staff | |
| * SIGNATURE: 1 | * DATE: 5/26/10 |
| Completed by Grants.gov upon submission. | Completed by Grants.gov upon submission. |

| DISCLOSURE OF LC | | | Approved by OMB |
|---|--|---------------|--|
| Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352 0348-0046 | | | |
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| Congressional District, <i>if known</i> : 6. Federal Department/Agency: Department of Commerce, NTIA | wn: Congressional District, if known: 7. Federal Program Name/Description: Broadband Technology Opportunities Program (BTOP) CFDA Number, if applicable: | | |
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| Federal Use Only: | | | Authorized for Local Reproduction Standard Form LLL (Rev. 7-97) |

CERTIFICATIONS REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS AND LOBBYING

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(1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

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| PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE | |
| Paul Hurst, Chief of Staff | r |
| SIGNATURE | DATE 5/26/10 |
| p.t.fm | \$ / 2 @ / 10 |
| | USCOMM DC 91-7114 |
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| pet from | \$ / 2 @ / 10 |
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| | |