

QUARTERLY PERFORMANCE PROGRESS REPORT FOR SUSTAINABLE BROADBAND ADOPTION

General Information		
1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number 13-43-B10576	3. DUNS Number 015505792
4. Recipient Organization GEORGIA PARTNERSHIP FOR TELEHEALTH INC 914 Memorial Drive, WAYCROSS, GA 31501		
5. Current Reporting Period End Date (MM/DD/YYYY) 03-31-2011	6. Is this the last Report of the Award Period? <div style="text-align: center;"> <input type="radio"/> Yes <input checked="" type="radio"/> No </div>	
7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.		
7a. Typed or Printed Name and Title of Certifying Official Lloyd Sirmons	7c. Telephone (area code, number and extension) 866-754-4325	7d. Email Address lloyd.sirmons@gatelehealth.org
7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 04-30-2011	

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

Brand development for BTOP Logo was completed.

- www.teleconnectga.com is completed and has been launched as part of the Teleconnect GA for Better Health Campaign. Teleconnect GA Campaign was launched with a very successful Teleconnect GA for Better Health Conference that was held at Lake Oconee in Greensboro, GA. The conference was well attended with 250+ in attendance.
- Strategic Healthcare Partners continued to refine the database which now includes over 3,000 physician offices, nursing homes, dental offices, and Mental Health Providers.
- Installation of, and training on telemedicine equipment, continues.
- Georgia Partnership for TeleHealth met with the University of Georgia to develop an evaluation plan for the Teleconnect Georgia for Better Health Project to design metrics for achievement of goals, objectives, and activities. These were looked at and development of measurements for technical, clinical, and education components began.
- Hometown Health participated in the TeleConnect GA for Better Health Conference
- Hometown Health designed an outline for a consumer course titled: An Introduction to Computers & the Internet.
- Development of webinar series to educate Healthcare Professionals on the TCGBH program and benefits of using Telehealth to improve health outcomes and expand the use of broadband services.
- The physician training component is a series of training courses which integrates the electronic health record (EHR), meaningful use goals and process improvements necessary to achieve the use of EHR and Health information exchange over the GPT network.
- The TeleConnect Georgia for Better Health Online Training Center went live with over 50 courses currently available to target audience. This online training center is now available by clicking Learn on www.teleconnectga.com. This was introduced at the TeleconnectGA conference, and the promo code will be given during site visits and included in all promotional efforts. All registered users will receive monthly e-newsletters with new course announcements.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2.a.	Overall Project	58	Project is on track in accordance with baseline submission.
2.b.	Equipment / Supply Purchases	-	Progress reported in Question 4 below
2.c.	Awareness Campaigns	-	Progress reported in Question 4 below
2.d.	Outreach Activities	-	Progress reported in Question 4 below
2.e.	Training Programs	-	Progress reported in Question 4 below
2.f.	Other (please specify):	-	Progress reported in Question 4 below

3. Please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

The biggest challenge we have faced is the financial burden that the majority of rural entities face. Many still facing budget shortages which makes purchasing equipment difficult often causing the process of purchasing equipment to take longer than normal or even keep them from participating at all. However, as we have now turned our focus more on the awareness and education piece of the project we should not have to deal with it as often.

4a. In the chart below, please provide the requested information on your BTOP grant-funded SBA activities. Please also provide a short description of the activity (600 words or less). Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please ensure that the numbers of new household subscribers and business or community anchor institution (CAI) subscribers reflected in the "Total" row represent the unduplicated number of new subscribers that can be attributed to your SBA project as a whole.

Name of the SBA Activity	Location of SBA Activity	Description of Activity (600 words or less)	Size of Target Audience	Actual Number of Participants	New Subscribers: Households	New Subscribers: Businesses and/or CAIs

Name of the SBA Activity	Location of SBA Activity	Description of Activity (600 words or less)	Size of Target Audience	Actual Number of Participants	New Subscribers: Households	New Subscribers: Businesses and/or CAIs
TeleconnectGA For Better Health	Greensboro, GA	Teleconnect GA Campaign was launched with a very successful Teleconnect GA for Better Health Conference that was held at Lake Oconee in Greensboro, GA. The conference was well attended with over 250 in attendance. The conference began on Wednesday, March 16 and ended on Friday, March 18th. The conference consisted of lecture style speakers as well as panel guest speakers. A couple of sessions were conducted via live video feed. Attendees varied, ranging from physicians, to nurses, to CEOs, to School System Superintendants. The conference was also used to launch our new TeleconnectGA branding. This not only includes our TCGA logo, but also our website (www.teleconnectga.com). One of the project partners, Hometown Health University, also launched an online education piece that allows for online courses pertaining to technology as well as clinical applications to be taken at no cost through the learn link via the website.	250	250	0	64
Total:			250	250	0	64

4b. Please describe your method for determining the number of households, businesses, and/or (CAIs) subscribing to broadband as a result of your SBA programs (600 words or less).

Surveys are distributed to clinical providers and patients to assess satisfaction. We are using a database that was designed by Strategic Health Partners which guides a liaison through a series of questions specifically geared toward broadband usage at that entity. Our evaluation methodology includes a customer assessment tool that assesses if the physician has an understanding of telehealth and how it will improve patient care. We also use an evaluation process which insures that Physician have the appropriate training, equipment and physical bandwidth. Secondly our technical team evaluates through our partnership with Georgia Public Web. This assessment looks at the physical facilities that are needed and the lead-times that it will take to get the connection up and running. Lastly, we will be working with the Information Systems Department at the University of Georgia to assess our current evaluation processes and will focus on improving our overall evaluation process ensuring we have measures that are correlated to customer and organizational goals and objectives.

4c. Please provide a narrative explanation if the total number of new subscribers is different from the targets provided in your baseline plan (600 words or less).

There are two pieces to the Teleconnect GA for Better Health project. One is to bring an additional 64 sites into the Georgia Partnership for Telehealth network. The other is to provide broadband education to rural Georgia, more specifically the counties of persistent poverty. Although we have kicked off our Education campaign there are some tools that we are still refining to better assist in our efforts of educating and encouraging the use of broadband to the public. One of the tools that will be completed this quarter is the interactive children's games that not only teaches kids computing basics while encouraging broadband use, but also promotes healthy eating. These interactive games will be accessed via the teleconnectga website and is going to be promoted in school systems across the state.

4d. Please provide the number of households and the number of businesses and CAIs receiving discounted broadband service as result of BTOP funds.

Households: 0

Businesses and CAIs : 0

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

Over the next few months we will be encouraging participation in the free online courses offered through Hometown Health University's online education. We will also be sharing the online children's games, developed by Hometown Health University, with school systems around the state. These web-based games not only teach and encourage the use of technology, they also promote a healthy lifestyle by teaching kids about healthy foods through the games they play. We will also continue installing telemedicine equipment and training users on the use of the equipment in both clinical and educational aspects.

2. Please provide the percent complete anticipated for the following key milestones in your project as of the end of the next quarter. Write "0" in the second column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the planned percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2.a.	Overall Project	60	No variance from baseline submission.

2.b.	Equipment Purchases	-	Milestone Data Not Required
2.c.	Awareness Campaigns	-	Milestone Data Not Required
2.d.	Outreach Activities	-	Milestone Data Not Required
2.e.	Training Programs	-	Milestone Data Not Required
2.f.	Other (please specify):	-	Milestone Data Not Required

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We have recently kicked off our awareness campaign. One of the major areas of focus with the Teleconnect GA to Better Health campaign is school systems. School systems will be letting out for summer break shortly leaving a very small window of time to work with in this school year.

Sustainable Broadband Adoption Budget Execution Details

Activity Based Expenditures (Sustainable Broadband Adoption)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Personnel	\$532,500	\$62,500	\$470,000	\$189,103	\$28,935	\$160,168	\$343,397	\$33,565	\$309,832
b. Fringe Benefits	\$159,750	\$11,250	\$148,500	\$17,701	\$1,355	\$16,346	\$142,049	\$9,895	\$132,154
c. Travel	\$91,080	\$0	\$91,080	\$71,049	\$0	\$71,049	\$20,031	\$0	\$20,031
d. Equipment	\$1,681,971	\$480,276	\$1,201,695	\$1,433,064	\$340,476	\$1,092,588	\$248,907	\$139,800	\$109,107
e. Supplies	\$1,800	\$1,800	\$0	\$0	\$0	\$0	\$1,800	\$1,800	\$0
f. Contractual	\$1,066,210	\$592,410	\$473,800	\$134,013	\$54,368	\$79,645	\$932,197	\$538,042	\$394,155
g. Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
h. Other	\$157,080	\$79,180	\$77,900	\$38,345	\$23,190	\$15,155	\$118,735	\$55,990	\$62,745
i. Total Direct Charges (sum of a through h)	\$3,690,391	\$1,227,416	\$2,462,975	\$1,883,275	\$448,324	\$1,434,951	\$1,807,116	\$779,092	\$1,028,024
j. Indirect Charges	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
k. TOTALS (sum of i and j)	\$3,690,391	\$1,227,416	\$2,462,975	\$1,883,275	\$448,324	\$1,434,951	\$1,807,116	\$779,092	\$1,028,024

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0	b. Program Income to Date: \$0
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