

QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information		
1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number NT10BIX5570139	3. DUNS Number 833111102
4. Recipient Organization Maine Fiber Company, Inc. 245 Commercial St, Suite 203, Portland, ME 04101-4606		
5. Current Reporting Period End Date (MM/DD/YYYY) 12-31-2012	6. Is this the last Report of the Award Period? <input type="radio"/> Yes <input checked="" type="radio"/> No	
7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.		
7a. Typed or Printed Name and Title of Certifying Official Dwight L. Allison Vice President, Maine Fiber Comapny, Inc.	7c. Telephone (area code, number and extension) 6038600605	7d. Email Address dallison@mainefiberco.com
7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 02-11-2013	

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).
 Past, ahead of schedule, progress continues to keep us ahead of Baseline projections and allow for favorable reporting. Steady progress continued this quarter.
 -All work on the backbone has been completed.
 -Testing of the approved route extension (Biddeford to Dover) was completed.
 -An additional 8 CAI's were connected, for a total of 96 out of 100 approved CAIs now complete.
 -RFPs complete and site preparation work on regeneration shelters significantly underway.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	85	We continue to be ahead of the baseline budget goals due to a better than anticipated rate of construction completion.
2b.	Environmental Assessment	100	No variance
2c.	Network Design	100	No variance
2d.	Rights of Way	100	All known make-ready work has been complete.
2e.	Construction Permits and Other Approvals	99	All known make-ready work has been complete. A small amount of permitting on regeneration shelters remains.
2f.	Site Preparation	98	Site preparation for the fiber backbone, CAIs, Biddeford extension all complete. Site preparation for regeneration shelters still to be complete
2g.	Equipment Procurement	100	All DWDM gear has been received
2h.	Network Build (all components - owned, leased, IRU, etc)	97	The fiber backbone and route extension are both complete. We have 4 CAIs and the regeneration shelters to complete.
2i.	Equipment Deployment	0	N/A
2j.	Network Testing	99	The only testing needing to be complete is on the 4 remaining CAI's. All other testing has been complete.
2k.	Other (please specify):	0	N/A

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

Tight scheduling in December with our subcontractor caused us to delay that last 4 CAI connections we had projected to finish in Q4 2012. All other aspects of the project remain on track or ahead of schedule.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	1,148	Progress on CAIs and completion of the approved extension resulted in additional mileage above the 1,100 mile baseline projection for the project.
New network miles leased	0	No variance; no leases planned - dark fiber.
Existing network miles upgraded	0	No variance; none planned.

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Existing network miles leased	0	No variance; none planned.
Number of miles of new fiber (aerial or underground)	1,148	498 miles over the baseline projection for Q4 2012. See note with 'New network miles deployed' above
Number of new wireless links	0	No variance; none planned.
Number of new towers	0	No variance; none planned.
Number of new and/or upgraded interconnection points	225	Significant focus on customer sales and connection to the network

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	16
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	8
Average term of signed agreements (in quarters)	80

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: GWI, Axiom Technologies, Pioneer Broadband, University of Maine System, Cornerstone, Town of Scarborough, OTT, Oxford, segTEL, Southern Maine Community College, Town of Greenwood, BayRing, TDS Telecom, Unity Telephone and two unnamed parties (under NDA).

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

Dark fiber; prices are listed on the MFC website at www.maineiberco.com.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this third party operates (600 words or less).

N/A; this is a dark fiber network.

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	0	All access is dark fiber.
	Providers with signed agreements receiving improved access	0	N/A; the baseline showed target numbers for agreements with improved access, but current NTIA guidelines indicate that our agreements reflect new access and are being tracked as such.
	Providers with signed agreements receiving access to dark fiber	16	All access is dark fiber.
	Please identify the speed tiers that are available and the number of subscribers for each	0	Dark fiber only; speed will vary depending on last mile provider equipment.

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Community Anchor Institutions (including Government institutions)	Total subscribers served	96	Previous construction progress allowed for focus on CAI construction this quarter. We are now ahead of Baseline projections.
	Subscribers receiving new access	96	The baseline lists 0 CAI's with new access this quarter, but we connected a cumulative total of 96 CAI's with new access.
	Subscribers receiving improved access	0	All of the CAI's connected have received new access.
	Please identify the speed tiers that are available and the number or subscribers for each	0	Dark fiber only; speed will vary depending on last mile provider equipment.
Residential / Households	Entities passed	0	MFC is not collecting this data.
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	Dark fiber only; speed will vary depending on last mile provider equipment.
Businesses	Entities passed	0	MFC is not collecting this data.
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	Dark fiber only; speed will vary depending on last mile provider equipment.

7. Please describe any special offerings you may provide (600 words or less).

Dark fiber network.

8a. Have your network management practices changed over the last quarter? Yes No

8b. If so, please describe the changes (300 words or less).

9. Community Anchor Institutions:

Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
Telstar Regional High School	Bethel	Education	No	Dark fiber provider only.

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
Bethel Library Association	Bethel	Municipal	No	Dark fiber provider only.
Crescent Park Elementary School	Bethel	Education	No	Dark fiber provider only.
Gould Academy	Bethel	Education	No	Dark fiber provider only.
Belfast Area High School Alternate Education	Belfast	Education	No	Dark fiber provider only.
Belfast Area High School	Belfast	Education	No	Dark fiber provider only.
Cpt. Albert W. Stevens Elementary School	Belfast	Education	No	Dark fiber provider only.
Troy Howard Middle School	Belfast	Education	No	Dark fiber provider only.

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

The focus for Q1 2013 will be to complete and test the 4 remaining CAIs to get us to 100 complete by the end of the quarter. In addition, we will continue with site preparation for the regeneration shelters with a goal of placing 3 completed structures by the end of the quarter. We will also also be a continued efforts on leasing/sales and customer interconnection.

Other key metrics include:

- Deployment of 1 additional mile (represents the 4 additional CAIs) bringing to total deployed to 1,149.
- An additional 4 CAI's connected, for a total of 100 out of 100 approved CAIs completed.
- 2 additional broadband wholesaler/last mile provider agreements being executed bringing the total to 18.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	86	We will remain ahead of baseline due to backbone construction completing ahead of schedule.
2b.	Environmental Assessment	100	No variance.
2c.	Network Design	100	No variance.
2d.	Rights of Way	100	All Rights-of-Ways should be complete
2e.	Construction Permits and Other Approvals	100	All permits, including for regeneration shelters, are expected to be complete
2f.	Site Preparation	99	Minimal Site prep work for regeneration shelters may still exist
2g.	Equipment Procurement	100	All DWDM gear has been received.
2h.	Network Build (all components - owned, leased, IRU, etc.)	98	Only Regeneration Shelter work expected to continue into Q2 2013
2i.	Equipment Deployment	0	N/A
2j.	Network Testing	100	All testing on remaining 4 CAIs is expected to be complete
2k.	Other (please specify):	0	N/A

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

There are no issues or challenges that should impact the completion of the 4 additional CAls this quarter. Winter weather and aggressive internal time lines could impact the rate of construction of the regeneration shelters, however, risk of any overall impact is not a concern.

Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$1,923,334	\$384,667	\$1,538,667	\$1,621,053	\$324,211	\$1,296,842	\$1,696,053	\$339,211	\$1,356,842
b. Land, structures, right-of-ways, appraisals, etc.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
e. Other architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Project inspection fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
g. Site work	\$8,673,583	\$1,734,717	\$6,938,866	\$8,428,581	\$1,685,716	\$6,742,865	\$8,453,581	\$1,690,716	\$6,762,865
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$19,341,835	\$3,868,367	\$15,473,468	\$15,293,389	\$3,058,678	\$12,234,711	\$15,643,389	\$3,128,678	\$12,514,711
j. Equipment	\$799,970	\$159,994	\$639,976	\$799,770	\$159,954	\$639,816	\$799,770	\$159,954	\$639,816
k. Miscellaneous	\$20,000	\$4,000	\$16,000	\$9,000	\$1,800	\$7,200	\$9,000	\$1,800	\$7,200
l. SUBTOTAL (add a through k)	\$30,758,722	\$6,151,745	\$24,606,977	\$26,151,793	\$5,230,359	\$20,921,434	\$26,601,793	\$5,320,359	\$21,281,434
m. Contingencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
n. TOTALS (sum of l and m)	\$30,758,722	\$6,151,745	\$24,606,977	\$26,151,793	\$5,230,359	\$20,921,434	\$26,601,793	\$5,320,359	\$21,281,434

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$590,000

b. Program Income to Date: \$653,421