

QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information

1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number NT10BIX5570086	3. DUNS Number 079792722
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4. Recipient Organization Enventis Telecom, Inc. 2950 Xenium N Ste 138, Minneapolis, MN 55441-2623
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5. Current Reporting Period End Date (MM/DD/YYYY) 09-30-2013	6. Is this the last Report of the Award Period? <input checked="" type="radio"/> Yes <input type="radio"/> No
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7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.

7a. Typed or Printed Name and Title of Certifying Official Joann Jennings	7c. Telephone (area code, number and extension) X
	7d. Email Address joann.jennings@hickorytech.com

7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 01-28-2014
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Empty space for additional information or comments
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Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).
 Completed final construction on the remaining laterals builds and CAI's. Shifted project focus to close out activities.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	100	All tasks are complete. Our spending is less than 100% of the budget due to cost savings.
2b.	Environmental Assessment	100	No variance
2c.	Network Design	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings
2d.	Rights of Way	100	We are reporting 100% for this milestone. Our spending for this category is higher than baseline but will not cause us to go over our total budget.
2e.	Construction Permits and Other Approvals	100	We are reporting 100% for this milestone. Our spending for this category is higher than baseline but will not cause us to go over our total budget.
2f.	Site Preparation	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings
2g.	Equipment Procurement	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings and a reduced number of CAI contracts
2h.	Network Build (all components - owned, leased, IRU, etc)	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings
2i.	Equipment Deployment	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings and a reduced number of CAI contracts
2j.	Network Testing	100	All tasks are 100% for this milestone. Our spending for this category is lower than baseline due to cost savings
2k.	Other (please specify):	0	No variance

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).
 Due to cost savings, most of the milestones were completed for less cost than originally expected.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	405	This varies slightly from baseline due to route adjustments and CAI changes.
New network miles leased	0	No variance

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Existing network miles upgraded	0	No variance
Existing network miles leased	0	No variance
Number of miles of new fiber (aerial or underground)	405	This varies slightly from baseline due to route adjustments and CAI changes.
Number of new wireless links	0	No variance
Number of new towers	0	No variance
Number of new and/or upgraded interconnection points	173	This is above baseline

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	36
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	0
Average term of signed agreements (in quarters)	27

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: Enventis has secured multiple agreements with some providers. Additionally, we have secured some agreements that document multiple services (services may be New or Improved Access) on one agreement. To date, Enventis has completed 36 agreements with 15 providers including Verizon Wireless (9), AT&T (1), Zayo (2), WIN (2), Lakes PC (1), Sprint (1), MND (1), SDN (1), Qwest QCC (3), Verizon Business (2), State of MN OET (9), Cooperative Network Services (1), Cooperative Light & Power (1), XO (1), Compudyne (1).

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

This project provides 50Mg to 10G lit capacity as well as leased dark fiber and collocation services.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this third party operates (600 words or less).

N/A

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	11	This is above baseline.
	Providers with signed agreements receiving improved access	5	This is below baseline.
	Providers with signed agreements receiving access to dark fiber	3	This is above baseline.

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
	Please identify the speed tiers that are available and the number of subscribers for each	1	Enventis is providing dark fiber (8), collocation services (2), DS3 (3), 1G wavelengths (4), 10G wavelengths (5), 10M Ethernet (3), 50M Ethernet (5), 100M Ethernet (12), 200M Ethernet (1), 250M Ethernet (2) and 500M Ethernet (1) services. Enventis has secured some agreements that document multiple services (services may be New or Improved Access) on one agreement and multiple agreements with the same provider. This accounts for the difference in reported subscribers/providers/agreements as noted in this section and question 5.b.
Community Anchor Institutions (including Government institutions)	Total subscribers served	34	There are an additional 40 sites where the Right of Way or property line hand hole is built to within 1/2 block of CAI location. This is lower than baseline due to the requirement to report only direct connect sites. The 40 sites have duct and fiber built to the hand hole.
	Subscribers receiving new access	27	There are an additional 40 sites where the Right of Way or property line hand hole is built to within 1/2 block of CAI location. This is lower than baseline due to the requirement to report only direct connect sites. The 40 sites have duct and fiber built to the hand hole.
	Subscribers receiving improved access	7	This is above baseline
	Please identify the speed tiers that are available and the number of subscribers for each	34	Current design intends to provide from 100Mg to 10Gig of services at all locations.
Residential / Households	Entities passed	0	Enventis will not be offering last mile service to homes and businesses
	Total subscribers served	0	Enventis will not be offering last mile service to homes and businesses
	Subscribers receiving new access	0	Enventis will not be offering last mile service to homes and businesses
	Subscribers receiving improved access	0	Enventis will not be offering last mile service to homes and businesses
	Please identify the speed tiers that are available and the number of subscribers for each	0	Enventis will not be offering last mile service to homes and businesses
Businesses	Entities passed	0	Enventis will not be offering last mile service to homes and businesses
	Total subscribers served	0	Enventis will not be offering last mile service to homes and businesses
	Subscribers receiving new access	0	Enventis will not be offering last mile service to homes and businesses
	Subscribers receiving improved access	0	Enventis will not be offering last mile service to homes and businesses
	Please identify the speed tiers that are available and the number of subscribers for each	0	Enventis will not be offering last mile service to homes and businesses

7. Please describe any special offerings you may provide (600 words or less).

N/A

8a. Have your network management practices changed over the last quarter? Yes No

8b. If so, please describe the changes (300 words or less).

N/A

9. Community Anchor Institutions:

Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a

short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
MSCTC HUB	Detroit Lakes, MN	Community Colleges	No	Fiber only at this time
Sanford Medical - Detroit Lakes	Detroit Lakes, MN	Medical and Healthcare Provider	No	Fiber only at this time
Cannon Valley Clinic	Faribault, MN	Medical and Healthcare Provider	No	Fiber only at this time
Kasson Family Clinic - Mayo	Kasson, MN	Medical and Healthcare Provider	Yes	100M Ethernet
Le Sueur Clinic - Mayo	Le Sueur, MN	Medical and Healthcare Provider	Yes	100M Ethernet
MNSCU	Moorhead, MN	Other Institutes of Higher Education	Yes	10M Ethernet
Moorhead State U HUB	Moorhead, MN	Other Institutes of Higher Education	No	Fiber only at this time
Sanford Medical - New York Mills	New York Mills, MN	Medical and Healthcare Provider	No	Fiber only at this time
MN State Technical College	Perham, MN	Community Colleges	No	Fiber only at this time
Perham Memorial Hospital - Sanford	Perham, MN	Medical and Healthcare Provider	No	Fiber only at this time
Pine Medical - Essentia Health	Sandstone, MN	Medical and Healthcare Provider	Yes	45M Ethernet
MNSCU	Staples, MN	Community Colleges	No	Fiber only at this time
St Mary's Hospital - Superior - Essentia	Superior, WI	Medical and Healthcare Provider	Yes	1G Ethernet
UW-Superior	Superior, WI	Other Institutes of Higher Education	No	Fiber only at this time
Veterans Administration Clinic	Superior, WI	Medical and Healthcare Provider	No	Fiber only at this time
NETS -MSCTC	Wadena, MN	Community Colleges	No	Fiber only at this time
Tri-County Health Care	Wadena, MN	Medical and Healthcare Provider	No	Fiber only at this time
Waseca Medical Center	Waseca, MN	Medical and Healthcare Provider	Yes	50M Ethernet

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).
 All project construction and close out tasks other than the final audit are complete.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	100	All tasks are complete. This is the final report so there is no next quarter
2b.	Environmental Assessment	100	All tasks are complete. This is the final report so there is no next quarter
2c.	Network Design	100	All tasks are complete. This is the final report so there is no next quarter
2d.	Rights of Way	100	All tasks are complete. This is the final report so there is no next quarter
2e.	Construction Permits and Other Approvals	100	All tasks are complete. This is the final report so there is no next quarter
2f.	Site Preparation	100	All tasks are complete. This is the final report so there is no next quarter
2g.	Equipment Procurement	100	All tasks are complete. This is the final report so there is no next quarter
2h.	Network Build (all components - owned, leased, IRU, etc.)	100	All tasks are complete. This is the final report so there is no next quarter
2i.	Equipment Deployment	100	All tasks are complete. This is the final report so there is no next quarter
2j.	Network Testing	100	All tasks are complete. This is the final report so there is no next quarter
2k.	Other (please specify):	0	No variance

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).
 N/A

Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$652,967	\$195,890	\$457,077	\$432,046	\$129,614	\$302,432	\$432,046	\$129,614	\$302,432
b. Land, structures, right-of-ways, appraisals, etc.	\$808,259	\$242,478	\$565,781	\$829,339	\$248,802	\$580,537	\$829,339	\$248,802	\$580,537
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$1,500,796	\$450,239	\$1,050,557	\$1,148,548	\$344,564	\$803,984	\$1,148,548	\$344,564	\$803,984
e. Other architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Project inspection fees	\$270,801	\$81,240	\$189,561	\$295,420	\$88,626	\$206,794	\$295,420	\$88,626	\$206,794
g. Site work	\$767,106	\$230,132	\$536,974	\$775,038	\$232,511	\$542,527	\$775,038	\$232,511	\$542,527
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$17,963,245	\$5,388,973	\$12,574,272	\$16,146,089	\$4,843,827	\$11,302,262	\$16,146,089	\$4,843,827	\$11,302,262
j. Equipment	\$1,905,514	\$571,654	\$1,333,860	\$1,305,748	\$391,724	\$914,024	\$1,305,748	\$391,724	\$914,024
k. Miscellaneous	\$163,365	\$49,010	\$114,355	\$163,407	\$49,022	\$114,385	\$163,407	\$49,022	\$114,385
l. SUBTOTAL (add a through k)	\$24,032,053	\$7,209,616	\$16,822,437	\$21,095,635	\$6,328,690	\$14,766,945	\$21,095,635	\$6,328,690	\$14,766,945
m. Contingencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
n. TOTALS (sum of l and m)	\$24,032,053	\$7,209,616	\$16,822,437	\$21,095,635	\$6,328,690	\$14,766,945	\$21,095,635	\$6,328,690	\$14,766,945

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0	b. Program Income to Date: \$562,802
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