

QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information

1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number NT10BIX5570074	3. DUNS Number 153873930
--	---	--

4. Recipient Organization

Contact Network Inc. d/b/a InLine 600 Lakeshore Parkway, Birmingham, AL 35209-6361

5. Current Reporting Period End Date (MM/DD/YYYY) 12-31-2011	6. Is this the last Report of the Award Period? <input type="radio"/> Yes <input checked="" type="radio"/> No
--	---

7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.

7a. Typed or Printed Name and Title of Certifying Official Michele Boner Accounting Manager	7c. Telephone (area code, number and extension) 2052788134
	7d. Email Address mboner@inline.com

7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 02-28-2012
---	--

Empty space for comments or additional information
--

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

During this quarter construction maps and detailed drawings were created and used to submit permits to various entities including the Mississippi Department of Transportation and various City and County governments. Army Corp of Engineer and railroad permits were applied for and approved. Pole attachment permits were submitted. A new pole attachment agreement was negotiated with Southwest MS Electric Power Association. Mississippi Department of Transportation and City and County permits were also approved and received during this quarter. Additional fiber was ordered during this quarter and a few deliveries of fiber were received. Purchase Orders were issued against the vault request for proposal that was awarded last quarter. All route modifications were submitted to the grants office and necessary governmental agencies for approval. A total of 12 new miles of fiber was constructed bring our total to 112 miles. Twelve additional Community Anchor Institutions were connected during this quarter, bringing the total to thirty three Anchor Institutions Connected.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	24	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the end users for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been and will continue to be on the Community Anchor Institutions for which we have contracts. Also, we are experiencing delays in the delivery of the fiber optic cable and vaults. While we received a few shipments of fiber during this quarter it was much less than promised. As a result the actual percent complete in this category varies from our initial baseline report.
2b.	Environmental Assessment	100	No Variance from Baseline.
2c.	Network Design	75	Since the baseline was submitted it became evident that the network design will be fluid as we move forward. While the network design is 75% complete, as ride outs and meetings are held with various utilities and local government agencies and as permits are negotiated the network design may need to be updated and/or changed. As a result the actual percent complete in this category varies from our initial baseline report which assumed that we would be working on all sections of the build simultaneously during the first year thus causing the variance between actual and our baseline projections.
2d.	Rights of Way	18	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2e.	Construction Permits and Other Approvals	18	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2f.	Site Preparation	18	A total of thirty three Community Anchor Institutions are now connected to our network. The site preparation has been completed for these entities. Our projections for this quarter were to have a total of sixty two Community Anchor Institutions thus causing a variance in our projections.
2g.	Equipment Procurement	23	Equipment is being purchased on an as needed basis.

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2h.	Network Build (all components - owned, leased, IRU, etc)	24	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build simultaneously thus causing the variance between actual and baseline projections.
2i.	Equipment Deployment	18	There is a variance from our baseline in this milestone category simply based on the number of Community Anchor Institutions connected.
2j.	Network Testing	18	There is a variance from our baseline in this milestone category simply based on the number of Community Anchor Institutions connected.
2k.	Other (please specify):	0	No Variance

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We are experiencing delays due to negotiations of Franchise Agreements with various cities and counties as well as with all the railroad crossing permits and Mississippi Department of Transportation permits we submit. Also the cost of aerial build has dramatically increased - specifically the annual pole attachment fees and the one time make ready costs. The Electric Power Associations have changed the allocation space where communications are allowed to attach from 40 inches to 84 inches with is either causing us to have to pay for pole change outs or change the build to underground. Also, the K-12 schools are not freely allowing us to place the telecommunication huts for interconnection on their properties.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	112	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.
New network miles leased	0	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.
Existing network miles upgraded	0	No variance from baseline.
Existing network miles leased	0	No variance from baseline.
Number of miles of new fiber (aerial or underground)	112	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.
Number of new wireless links	0	N/A
Number of new towers	0	N/A
Number of new and/or upgraded interconnection points	6	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	1

Indicators			
Number of agreements currently being negotiated with broadband wholesalers or last mile providers		2	
Average term of signed agreements (in quarters)		80	
<p>5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: PEG Bandwidth</p>			
<p>5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description: Our wholesale service offerings include: 10Mbps Private Network; 10Mbps Fiber Connection with Internet Access; 100Mbps Private Network; 100Mbps Fiber Connection with Internet Access; 1000Mbps Private Network</p>			
<p>5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (600 words or less). Not Applicable; we do not have a third party operating any part of our network.</p>			
<p>6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).</p>			
Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	1	Baseline anticipated we would not have an agreement for new access, however we were able to secure a contract with a new Broadband Wholesaler/Last Mile Provider
	Providers with signed agreements receiving improved access	0	Negotiations are still ongoing.
	Providers with signed agreements receiving access to dark fiber	0	No Variance from baseline
	Please identify the speed tiers that are available and the number of subscribers for each	0	10Mbps Private Network-no subscribers; 10Mbps Fiber Connection with Internet Access-no subscribers; 100Mbps Private Network-no subscribers; 100Mbps Fiber Connection with Internet Access-no subscribers; 1000Mbps Private Network - 1 subscriber
Community Anchor Institutions (including Government institutions)	Total subscribers served	33	During this quarter we connected twelve additional Community Anchor Institutions which varies from our baseline projection.
	Subscribers receiving new access	0	No Variance from baseline.
	Subscribers receiving improved access	33	During this quarter we connected twelve additional Community Anchor Institutions which varies from our baseline projection.
	Please identify the speed tiers that are available and the number or subscribers for each	33	Thirty two of the Community Anchor Institutions are receiving 1000Mbps Private WAN connections ; one is receiving a 10Mbps Private WAN Connection.
Residential / Households	Entities passed	0	N/A
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A
Businesses	Entities passed	0	N/A
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A

7. Please describe any special offerings you may provide (600 words or less).

Not Applicable

8a. Have your network management practices changed over the last quarter? Yes No

8b. If so, please describe the changes (300 words or less).

Our network management practices have not changed.

9. Community Anchor Institutions:

Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
See attached	See attached	See attached	See attached	See attached

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

Permits will continue to be submitted and construction will continue. Also, we will be continuing to contact Community Anchor Institutions and presenting quotes/contracts for services. Negotiations with our fiber vendors will continue to secure fiber deliveries and additional fiber optic cable, markers etc. will be ordered. Franchise agreements will be continue to be negotiated in counties where our next builds will take place and permits will be secured. Once permits/approvals are secured construction will continue. We anticipate approval of our route changes will be received which will enable us to install 117 miles of new fiber and connect 60 CAI's. We do not plan to lease any fiber during next quarter. Negotiations will continue with wholesale broadband or last mile providers.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a. Overall Project	33	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
			and will continue to be on the Community Anchor Institutions for which we have contracts.
2b.	Environmental Assessment	100	No variance from baseline.
2c.	Network Design	75	Since the baseline was submitted it became evident that the network design will be fluid as we move forward. While the network design is 75% complete, as ride outs and meetings are held with various utilities and local government agencies and as permits are negotiated the network design may need to be updated and/or changed. As a result the actual percent complete in this category varies from our initial baseline report which assumed that we would be working on all sections of the build simultaneously during the first year thus causing the variance between actual and our baseline projections.
2d.	Rights of Way	25	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2e.	Construction Permits and Other Approvals	25	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2f.	Site Preparation	25	Focus will be on the Institutions that have signed contracts, site work will commence for these entities as contracts permit, thus causing a variance from our baseline projections.
2g.	Equipment Procurement	25	Equipment is being purchased on an as needed basis.
2h.	Network Build (all components - owned, leased, IRU, etc.)	36	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been and will continue to be on the Community Anchor Institutions for which we have contracts.
2i.	Equipment Deployment	21	Focus will be on the Institutions that have signed contracts, site work and equipment deployment will commence for these entities as contracts permit, thus causing a variance from our baseline projections.
2j.	Network Testing	19	Focus will be on the Institutions that have signed contracts, site work and equipment deployment will commence for these entities as contracts permit, thus causing a variance from our baseline projections.
2k.	Other (please specify):	0	No variance from baseline

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

Due to changes in route and hut locations more environmental studies will have to be conducted and approvals will have to be obtained. Mississippi Department of Transportation permits are becoming increasingly difficult to secure. As winter comes to an end and spring approaches, weather could also have an impact on our planned progress.

Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$93,905	\$18,781	\$75,124	\$80,144	\$16,029	\$64,115	\$81,000	\$16,200	\$64,800
b. Land, structures, right-of-ways, appraisals, etc.	\$768,000	\$153,600	\$614,400	\$72,144	\$14,429	\$57,715	\$154,180	\$30,836	\$123,344
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$216,000	\$43,200	\$172,800	\$121,394	\$24,279	\$97,115	\$125,740	\$25,148	\$100,592
e. Other architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Project inspection fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
g. Site work	\$359,299	\$71,860	\$287,439	\$110,500	\$22,100	\$88,400	\$140,500	\$28,100	\$112,400
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$21,603,816	\$4,320,763	\$17,283,053	\$5,220,523	\$1,044,105	\$4,176,418	\$8,363,374	\$1,672,675	\$6,690,699
j. Equipment	\$2,865,258	\$573,052	\$2,292,206	\$663,399	\$132,680	\$530,719	\$718,620	\$143,724	\$574,896
k. Miscellaneous									
l. SUBTOTAL (add a through k)	\$25,906,278	\$5,181,256	\$20,725,022	\$6,268,104	\$1,253,622	\$5,014,482	\$9,583,414	\$1,916,683	\$7,666,731
m. Contingencies									
n. TOTALS (sum of l and m)	\$25,906,278	\$5,181,256	\$20,725,022	\$6,268,104	\$1,253,622	\$5,014,482	\$9,583,414	\$1,916,683	\$7,666,731

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$889,241 b. Program Income to Date: \$166,340