

ENMR Telephone Cooperative

Round I BTOP Award NT10BIX5570027

Sub-Award Request

Synopsis

ENMR Telephone Cooperative is requesting approval of a sub-award to Baca Valley Telephone Company, Inc., who was listed as a project partner in the Round I BTOP application. Baca Valley Telephone Company, Inc. is participating in the statewide DWDM core network project as discussed in the Round I BTOP application. Additionally Baca Valley Telephone Company, Inc. will obtain ownership of the Raton, New Mexico community anchor institution project.

Baca Valley Telephone Company, Inc. is a telecommunications provider with headquarters located in Des Moines, New Mexico. Baca Valley Telephone Company, Inc. provides residential services in its Des Moines and Maxwell exchanges, along with cellular services, local internet access, business telephone systems, security systems, and network cabling throughout Northeastern New Mexico and Southeastern Colorado. Baca Valley Telephone Company, Inc. has a service area covering more than 2,600 square miles, which includes approximately 735 customers and employs approximately 32 individuals.

The NTIA program office recently approved Baca Valley Telephone Company, Inc. as a subrecipient of ENMR Telephone Cooperative's Round I BTOP award related to the middle mile (core network) portion of the approved project. ENMR Telephone Cooperative identified Baca Valley Telephone Company, Inc. as a project partner at the time of application and would like approval to allow Baca Valley Telephone Company, Inc. to own and operate the CAI network location in Raton, NM. ENMR Telephone Cooperative did not competitively bid this selection.

ENMR Telephone Cooperative's stimulus procurement policy states that sole source justification may be sought if it is determined that the competitive process is infeasible. ENMR believes this is the case. Baca Valley Telephone Company, Inc. currently provides telecommunications services to the Raton and surrounding communities and would be able to operate that network efficiently, with little overall impact to their existing operations, and provide quality service to the Raton anchor institutions identified in ENMR's approved application. ENMR believes it would be unreasonable to assume that any other service provider would be able to operate that network as effectively as Baca Valley based on the close proximity of their headquarters to the Raton community. Furthermore, Baca Valley has a proven and longstanding history of providing telecommunications and other services to individuals, businesses and governmental entities within the community.

ENMR Telephone Cooperative has had a longstanding business relationship with Baca Valley Telephone, in which Baca Valley has always conducted themselves in a professional manner and demonstrated ethical and sound judgment in their decision making.

It should also be noted that ENMR Telephone Cooperative listed Baca Valley Telephone as a “Project Partner” in the approved BTOP application. If ENMR had realized, at the time of application, that Baca Valley should have been identified as a “Subrecipient” instead of a “Project Partner”, it would have been done in that manner.

Scope of Work – Raton, NM Community Anchor Institution (Last Mile) Network

Baca Valley Telephone, as the Subrecipient, will reimburse ENMR Telephone Cooperative the 30% cash match on construction, equipment and related expenses for the Raton, New Mexico anchor institution project. Baca Valley Telephone will own all assets procured for the Raton, New Mexico anchor institution project and will operate those assets to provide broadband services to the CAI’s located in Raton as part of ENMR Telephone Cooperative’s approved Round I project application. ENMR Telephone Cooperative, as the Recipient, will procure goods and services on behalf of Baca Valley Telephone for this portion of the project and will continue to perform the monitoring and oversight of the project. At the time of project completion ENMR Telephone Cooperative will transfer title to these BTOP funded assets to Baca Valley Telephone. Baca Valley Telephone will then retain ownership in those assets for the terms allowed by NTIA and the Department of Commerce.

Budget – Raton, NM Community Anchor Institution Network

Below is a breakdown of the budgeted amounts for the goods and services to be procured by ENMR•Plateau on behalf of Baca Valley Telephone Company, Inc. These budgeted amounts reflect the cost of equipment, installation of the equipment and related engineering and environmental expenses for the approved infrastructure construction to community anchor institutions located in Raton, New Mexico.

	Baca Valley Telephone Company, Inc.
Construction	983,700.48
Access Equipment	86,146.78
Engineering Services	134,321.87
Environmental Services	9,937.30
Total	1,214,106.43
BTOP Grant (70%)	849,874.50
Cash Match – Baca (30%)	364,231.93
NMSU Fiber Splice	44,687.71
Additional Costs: BNSF Bore	11,443.00