

## **BTOP Comprehensive Community Infrastructure Service Offerings and Competitor Data Template**

Please complete the complete the following worksheets--either of the Last Mile or Middle Mile Service Offerings worksheets may be omitted if the applicant is not proposing to provide that type.

For both the Last Mile and Middle Mile Service Offerings worksheets, the service offerings should include all relevant tiers and markets (*e.g.* residential, business, wholesale). Applicants should ensure to include details on any services that would be offered at discounted rates to specific classes of customers (*e.g.* community anchor institutions or third party service providers).

In the Last Mile Service Offerings worksheet, applicants are required to provide estimated end user speeds. Average speeds should be the average sustained actual, non-burst end user speed that would be received during a peak hour. For purposes of calculating these speeds, applicants should utilize their subscriber projections for year eight of the project, and develop utilization projections that are consistent with any additional services the applicant is proposing. For wireless broadband services, this speed should be an average of the speeds available across the entire cell. Beyond these general guidelines, due to the multiplicity of technical solutions that may be proposed, the applicants may use discretion to determine the most reasonable method to estimate actual speeds on their network. Applicants should explain the underlying methodology used to calculate the average speeds in the space provided.

In the Competitor Data worksheet, applicants are required to provide data on both last mile and middle mile service providers, regardless of whether the applicant proposes to offer last mile and middle mile services. In the column titled Service Areas Where Service Offered, applicants should list all of the Last Mile and Middle Mile Service Areas within their Proposed Project Area in which the listed services are available. Please ensure that the Service Areas are consistent with those provided within the application and the Service Areas upload. If the availability of the listed services is limited (*e.g.* the service is only available within a portion of a Last Mile or Middle Mile Service Area), note this in the Other Comments column.

In contrast to several other upload templates in this application, the data provided in these worksheets will NOT be subject to automated processing. These template worksheets are provided to demonstrate the level of data required and to provide a suggested format. Applicants may modify the template layouts in order to provide the most effective presentation of their specific project. Applicants should, however, ensure that they provide at least as much data as these templates require. To the extent that you modify these templates please ensure that the print layouts are adjusted so that rows do not break across pages in a manner that is difficult to understand. A PDF of this file will be automatically generated upon upload to Easy Print and the print settings will be used to format the PDF file.



Middle Mile  
provide services of

offerings should  
providers should be  
particular  
(riders).

estimated average  
fast speeds that an  
providers, applicants  
subscriber  
plans to offer.  
available across an  
solutions that may  
manner in which  
making assumptions

last mile and  
for both last mile  
providers, applicants  
Funded Service  
names are  
. If the actual  
part of the Last

via this template  
provided to  
providers are free to  
use the data for  
as much detail  
ensure that the  
will be difficult to  
grants, and the



### Proposed Last Mile Service Offerings

Name of Service Tier	Advertised Speeds		Estimated Average Speeds		Average Latency	Pricing Plan (\$ per month)	Other Comments/Description/Features or Limitations
	Downstream Mbps	Upstream Mbps	Downstream Mbps	Upstream Mbps	@ End User CPE milliseconds		
Basic Internet	1.5	0.512	1.5	0.512	10	\$29.95	
Deluxe Internet	2.5	0.768	2.5	0.768	10	\$34.95	
Small Business	4	1	4	1	10	\$44.95	

**Explanation of Average Speed Calculations:**

The Arris Base station radio has 27mb bandwidth capability with a conservative 10 to 1 oversubscription rate, and the modest customer counts at each rural location, it is unlikely that there will be any bandwidth degradation.

### Proposed Middle Mile Service Offerings

Name of Service Offering	Distance Band or Point to Point	Minimum Peak Load Network Bandwidth Capacity (Mbps)	Monthly/Yearly Pricing (\$)	Other Comments/Description/Features or Limitations
Small user	Direct Internet	10Mb	1200/Mo	
Medium user	Direct Internet	20Mb	1800/Mo	
Large user	Direct Internet	50Mb	2500/Mo	
Enterprise user	Direct Internet	100Mb	3500/Mo	

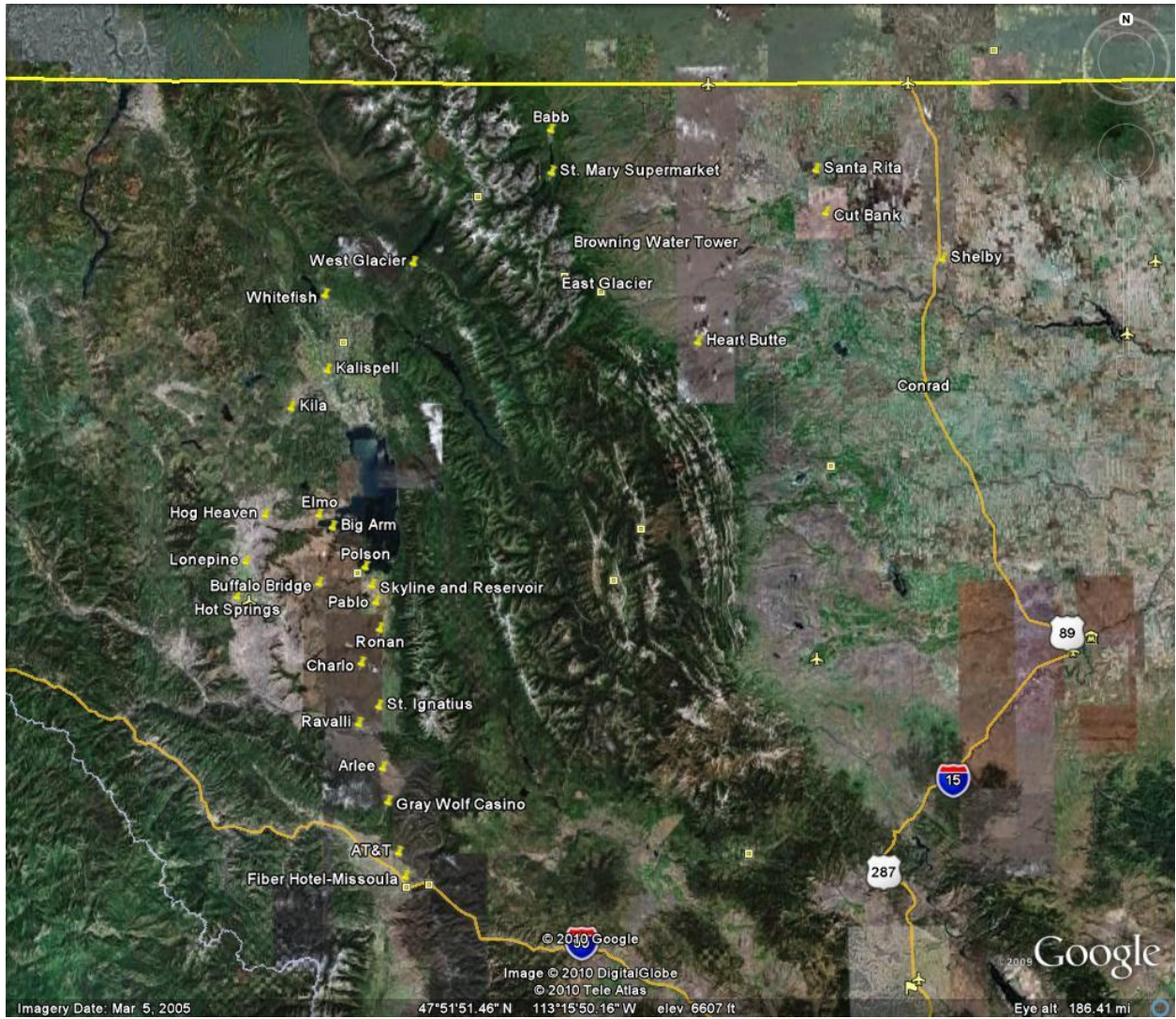
## Competitor Data

### Competitor Data - Last Mile Service Providers

Service Provider	Service Areas Where Service Available	Technology Platform	Service Tiers	Downstream Speed	Monthly Pricing	Other Comments/Description/Features or Limitations
CenturyLink	Northwest Montana	Digital DSL	Lowest Price	768K	\$ 29.95	12 mo Commit
			Faster	1.5M	\$ 39.95	12 mo Commit
			Fastest	10M	\$ 49.95	12 mo Commit
MontanaSky.net	Northwest Montana	ADSL, Wireless	Fast	768K	\$ 32.95	
			Faster	1.5M	\$ 39.95	
			Fastest	3M	\$ 49.95	
Blackfoot Telephone	Mission Valley	DSL		768K	\$ 35.00	12 mo Commit
				1.5M	\$ 70.00	12 mo Commit
				8M	\$ 90.00	12 mo Commit

### Competitor Data - Middle Mile Service Providers

Service Provider	Service Areas Where Service Available	Technology Platform	Service Tiers	Distance Band or Point-to-Point	Minimum Peak Load Network Bandwidth Capacity	Pricing	Other Comments/Description/Features or Limitations
Vision Net	Northwestern Montana	IP services including Internet access	10Mb	Distance Band	10Mb	2419/mo	
			20Mb	Distance Band	20Mb	1149/mo	
			50Mb	Distance Band	50Mb	1628/mo	
Cutthroat Communications	Northwestern Montana	IP services including Internet access	5Mb	Distance Band	5Mb	750/mo	
			30mb	Distance Band	30mb	3000/mo	
360 Networks	Northwestern Montana	IP services including Internet access	45mb	Distance Band	45mb	2540/mo	
Sprint	Northwestern Montana	IP services including Internet access	22mb	Distance Band	22mb	4221/mo	





**PROJECT PLAN**

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- Use the following table to list the major network build-out phases and milestones that can demonstrate that your entire project will be substantially complete by the end of Year 2 and fully complete by the end of Year 3. This is to be done at the aggregate level (combining all proposed funded service areas.)
- Indicated how the milestones listed below will demonstrate these completion objectives. The applicant should consider such project areas as: a) network design; b) securing all relevant licenses and agreements; c) site preparation; d) inside plant deployment; e) outside plan deployment; f) deployment of business & operational support systems; g) network testing; f) network operational. The applicant may provide any other milestones that it believes showcase progress.
- Project inception (Year 0) starts at the date when the applicant receives notice that the project has been approved for funding.
- In the table, provide any information (e.g., facts, analysis) to: a) demonstrate the reasonableness of these milestones; b) substantiate the ability to reach the milestones by the quarters indicated.

Time Period	Quarter	Milestones	Support for Reasonableness/Data Points
Year 0	-	<ul style="list-style-type: none"> <li>• List all relevant milestones</li> <li>Order equipment and supplies</li> <li>Select and hire tribal crews</li> <li>Negotiate rights of way on Blackfeet</li> </ul>	<ul style="list-style-type: none"> <li>• See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
Year 1	Qtr. 1	<ul style="list-style-type: none"> <li>• List all relevant milestones</li> <li>Train Tribal fiber crews</li> <li>RTC fiber crew starts from St. Ignatius</li> </ul>	<ul style="list-style-type: none"> <li>• See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 2	<ul style="list-style-type: none"> <li>• List all relevant milestones</li> <li>Blackfeet crew finishes Cut Bank to Northern Exchange</li> <li>Blackfeet crew starts to Babb/St. Mary</li> <li>Flathead crew starts from Kila to Hog Heaven</li> <li>RTC crew to Arlee</li> <li>Arlee wireless install</li> <li>Engage 360 Networks- Cut Bank- 10Gige</li> </ul>	<ul style="list-style-type: none"> <li>• See PDF of project plan for Montana West in supplemental information for detail</li> </ul>

	Qtr. 3	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>Flathead crew between Evaro and Missoula</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 4	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>RTC crew finishes to Missoula</li> <li>Evaro wireless install</li> <li>RTC crew starts Buffalo Bridge to Polson</li> <li>Engage 360 Networks in Missoula-10Gige</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
Year 2	Qtr. 1	<ul style="list-style-type: none"> <li>List all relevant milestones</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 2	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>Flathead crew finishes Hog Heaven to Big Arm</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 3	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>Blackfeet crew finishes St. Mary Babb</li> <li>St. Mary/Babb wireless install</li> <li>Flathead crew finishes Big Arm to Buffalo Bridge</li> <li>Elmo/Big Arm wireless install</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 4	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>Blackfeet crew starts to Heart Butte</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
Year 3	Qtr. 1	<ul style="list-style-type: none"> <li>List all relevant milestones</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 2	<ul style="list-style-type: none"> <li>List all relevant milestones</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>
	Qtr. 3	<ul style="list-style-type: none"> <li>List all relevant milestones</li> <li>Blackfeet crew finishes to Heart Butte</li> <li>Heart Butte wireless install</li> </ul>	<ul style="list-style-type: none"> <li>See PDF of project plan for Montana West in supplemental information for detail</li> </ul>

	Qtr. 4	<ul style="list-style-type: none"><li>List all relevant milestones</li></ul> Total fiber build done (September 2013)	<ul style="list-style-type: none"><li>See PDF of project plan for Montana West in supplemental information for detail</li></ul>
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**BUILD-OUT TIMELINE**

Complete the following schedule for *each* Last Mile or Middle Mile Service Area to note the degree of build-out, based on: a) infrastructure funds awarded; b) entities passed (households, businesses, and community anchor institutions.). In addition, please complete a schedule that aggregates the build-out timeline across all of the Proposed Funded Service Area.

Service Area	[Montana West]												
	YEAR 0	YEAR 1				YEAR 2				YEAR 3			
		Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4
Infrastructure Funds													
Infrastructure Funds Advanced (estimate)	1400000	1400000	1400000	1400000	1400000	1400000	1400000	1400000	1400000	980908	980908	980908	
Percentage of Total Funds	10	10	10	10	10	10	10	10	10	6.6	6.6	6.6	
Entities Passed & %													
Households													
Percentage of Total Households	10	10	10	10	10	10	10	10	10	6.6	6.6	6.6	
Businesses													
Percentage of Total Businesses	10	10	10	10	10	10	10	10	10	6.6	6.6	6.6	
Community Anchor Institutions													
Percentage of Total Institutions	10	10	10	10	10	10	10	10	10	6.6	6.6	6.6	

Title:  
Easy Grants ID:

Facility Name	Organization
Blackfeet Community College	Blackfeet Community College
Pondera Medical Center	
Marial Medical Center	
Northern Rockies Medical Center	
Oki Communications, LLC	Wireless Provider
Blackfeet Community Hospital	
Blackfeet Tribal Headquarters	Blackfeet Tribe
Browning School District	
Oki Communications, LLC	
Heart Butte Medical Clinic	
Oki Communications, LLC	
Glacier Medical Associates	
North Valley Hospital	
Peak Orthopedics	
Kalispell Regional Medical Center	HIEM
Flathead Community College	
NW Orthopedics and Sports Family Health Care	
Northwest Imaging	
Elmo-Tribal headquarters	
Elmo-Access Montana	Access Montana
Hot Springs Telephone	HSTC
Polson School District	
Salish Kootenai Headquarters	Salish Kootenai Tribes
Mission Valley Power	
Salish Kootenai College	
Ronan School District	
Ronan City Hall	
Ronan-Jore Corporation	
Charlo-Access Montana	Access Montana
St. Ignatius-Access Montana	Access Montana
S & K Technologies	
lake County Housing	
Salish Kootenai Housing	
NW Montana Human Resources	
Whitefish Housing Authority	
Blackfeet Housing Authority	
Kicking Horse Job Corp Center	

**Table of Facility Types**

School (k-12)  
Library  
Medical or Healthcare Provider  
Public Safety Entity  
Community College  
Public Housing  
Other Institution of Higher Education  
Other Community Support Organizati  
Other Government Facility

## BTOP CCI Community Anchor Institutions Detail Template

Montana West	
6355	

Address Line 1	City	State	Zip
	Browning	MT	
	Conrad	MT	
640 Park Ave. Box 915	Shelby	MT	59474
	Cut Bank	MT	
	Cut Bank	MT	
	Browning	MT	
	Browning	MT	
	Browning	MT	
	Browning	MT	
	Heart Butte	MT	
	East Glacier	MT	
	Whitefish	MT	
	Whitefish	MT	
	Whitefish	MT	
	Kalispell	MT	
	Kalispell	MT	
	Kalispell	MT	
	Kalispell	MT	
	Kalispell	MT	
	Elmo	MT	
	Elmo	MT	
	Hot Springs	MT	
	Polson	MT	
	Pablo	MT	
	Pablo	MT	
	Pablo	MT	
	Ronan	MT	
	Ronan	MT	
	Ronan	MT	
	Charlo	MT	
	St. Ignatius	MT	
	St. Ignatius	MT	
	Ronan	MT	
	Pablo	MT	
	Kalispell	MT	
	Whitefish	MT	
	Browning	MT	
	Ronan	MT	

Table of Minority Serving Insti

on

N/A  
Historically Black College or Un  
Tribal College or University  
Alaska Native Serving Institutio  
Hispanic Serving Institution  
Native Hawaiian Serving Institu



Facility Type	Minority Serving Institution Type	Project Role
Community College	Tribal College or University	Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Wireless Provider		Participant
Medical or Healthcare		Participant
Other Government Facility		Participant
School (k-12)		Participant
Wireless Provider		Participant
Medical or Healthcare		Participant
Wireless Provider		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Community College		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Medical or Healthcare		Participant
Tribal facility		Participant
Wireless Provider		Participant
Internet Provider		Participant
School (k-12)		Participant
Other Government Facility		Participant
Power Utility		Participant
Community College	Tribal College or University	Participant
School (k-12)		Participant
Other Government Facility		Participant
Manufacturing Business		Participant
Wireless Provider		Participant
Wireless Provider		Participant
Manufacturing Business		Participant
Housing Authority		Participant
Housing Authority		Participant
Housing Authority		Participant
Housing Authority		Participant
Housing Authority		Participant
Job Training Center		Participant

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Title:  
Easy Grants ID:

Facility Type	Address Line 1
Connection to Service Provider	
Point of Interconnection	
Point of Interconnection	
Point of Interconnection	
Point of Interconnection	

**Additional Notes**

**Table of Facility Types**

Point of Interconnection
Connection to Service Provider
Collocation Facility
Central Office
Other Centralized Facility
Last Mile Network Access Point
Tower (microwave link)
Tower (cell site)
Non-tower Cell Site

Table of Interconnection Options

Yes

No

## BTOP CCI Network Points of Interest Detail Template

<b>Montana West</b>	
<b>6355</b>	

City	State	Zip	Longitude
Missoula	MT		46°52'21.78"N
Kalispell	MT		48°12'51.78"N
Cut Bank	MT		48°44'52.70"N
Ronan	MT		47°31'45.54"N
Whitefish	MT		48°24'49.12"N

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### Table of Status Options

New for Proposed Network
Existing - Applicant/Partner Owned
Existing - Leased from Third Party
Existing - Other

Latitude	Interconnection Available at this Location	Status in Proposed Network
113°59'35.52"W	Yes	New for Proposed Network
114°19'27.68"W	Yes	New for Proposed Network
112°21'48.92"W	Yes	New for Proposed Network
114° 6'8.78"W	Yes	New for Proposed Network
114°20'15.10"W	Yes	Existing - Leased from Third Party

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Party Facility is/will be Owned By	Brief Description
Montana West	Core connection for Montana to Seattle via 360 networks
Montana West	Open 10Gige Interface
Montana West	Open 10Gige Interface
Montana West	Open 10Gige Interface
Burlington Northern	Open 10Gige Interface

Rosa E. Tougas

March 23, 2010

Employment:

Ronan Telephone Company

President, Operations Manager, 2004 to present

Vice-President, Assistant General Manager, 2001 to 2004

Assistant General Manager, Access Services Coordinator 2000-2001

Administrative Assistant, Accounts Payable Technician, 1994-2000

Commercial Service Representative and Service Order Coordinator, 1981-1994

Specialized Training:

Technology of Participation-Group Facilitation Methods, State Issues for Human Resource Directors, Coaching, Mentoring & Team Building Skills, Equal Access Implementation, Local Number Portability, Montana E911 Network Design, National Exchange Carriers Association (NECA) EXPO Training, NECA Functions Start to Finish, OPASTCO Regulatory Education, Access Charge Handbook Overviews, Access Service Request Interpretation, Access Service Requests and Miscellaneous Charges, Switched and Special Access overviews, NECA DSL Service, Frame Relay Service, Introduction to Carrier Access Billing (CABS), CABS and NECA Reporting Issues, Developments in Telecom Law, Federal Universal Service Updates, Federal Universal Service Audits, Interstate Access Technology Issues, NECA Tariff Offerings, Trends in Interstate Access, USAC Distribution of USF to Service Providers, E-Billing Solutions, E-Rate, FCC Tariff No. 4 and Tariff No. 5, Intrastate and Local Access Tariffs.

Other Experience: OPASTCO Scholarship Committee, 2007 to present, Trustee for Ronan City Library, 2008 to present.

## RESUME

Updated: August 2009

**Jay Wilson Preston**

████████████████████

██████████ ██████████

e-mail: [jaywp@ronan.net](mailto:jaywp@ronan.net)

Telephone

██████████ ██████████

Bus.: 406-676-9212

Cell: ██████████

## PROFESSIONAL EXPERIENCE

Employer: CommunityTel, Inc<sup>1</sup>. - Ronan, Montana

Position: President & Chief Operating Officer 2004 to Present

Ronan Telephone Company (RTC)<sup>2</sup> - Ronan, Montana

Positions: Chairman and CEO 2004 to Present

President & General Manager 1988 to 2004

V.P. & Assistant Gen. Manager 1983 to 1988

Assist. Gen. Manager & Engineer 1978 to 1981

Summer Employment 1969 to 1978

My experience includes working in every aspect of a small independent telephone utility, including outside plant, central office, engineering, commercial, business and regulatory functions. My most recent challenges include leading our organization into the increasingly complex and competitive world of rural telecommunications and organizing and managing start up ventures providing wireless broadband Internet, such as Oki Communications, a partnership between our firm and the Blackfeet Tribe.

## OTHER TELEPHONE INDUSTRY PROFESSIONAL EXPERIENCE

**Organization for the Protection and Advancement of Small Telephone Companies (OPASTCO):**

Member of Board of Directors, 1986 through 1988;

**Fund for Rural Education and Development (FRED):** - Board of Directors, 1988 to 1993.

**United States Telephone Association (USTA):** Member, Small Company Committee, 1985 to 1988.

**Telephone Exchange Carriers of Montana (TECOM):** Treasurer & Board of Directors, 1986 through 1987.

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1

CommunityTel, Inc. is a telecommunications holding company operating subsidiaries Ronan Telephone Co., Western Montana CommunityTel, Polson CommunityTel and is a partner with the Blackfeet Tribe in Browning, MT in Oki Com., LLC.

<sup>2</sup>RTC is a small family owned independent telephone local exchange carrier utility serving 3,200 subscribers in and around the communities of Ronan and Pablo on Montana's Flathead Indian Reservation.



**RESUME**  
(Continued)

**Jay Wilson Preston**

████████████████████  
████████████████████  
e-mail: [jaywp@ronan.net](mailto:jaywp@ronan.net)  
Updated: June 2007

Telephone  
Res.: ██████████  
Bus.: 406-676-9212  
Cell: ██████████

**OTHER PROFESSIONAL EXPERIENCE**

**Ronan Chamber of Commerce:** President, 1986 - 1987; Vice President, 1985; Board of Directors, 1983 - 1988; Chairman of Agriculture Appreciation Committee, 1984 - 1990; Chair of Tourism Committee, 1988 - 1991.

**OTHER PROFESSIONAL EXPERIENCE** (Continued)

**Mission Valley Community Development Corporations (MVCDC):** Founder and President, 1988 to 1995.

**Lake County Community Development Corporation (LCCDC):** MVCDC became LCCDC in 1995: First President, 1995 to 1997; Vice President, 2002 to 2004; President, 2004 to present;

**Flathead Reservation Human Rights Coalition, Inc:** Co-Founder - 1989

**Mission Valley Power Consumer Council:** Member, 1990 to 1997; Vice Chair, 1991; Chair, 1992; Vice Chair, 1995; Chair, 1996.

**Salish Kootenai College Foundation** Board Member, 2001 to present.

**Salish Kootenai College - President Search Committee**

**EDUCATION**

City Graduate School of Business  
Montana State University  
Ronan High School

New York, NY  
Bozeman, MT B.S. Electrical Engineering, June 1974  
Ronan, MT Class of 1974

**MARITAL STATUS**

Married Deborah Daly on 9/10/84. 3 children: Matthew Alexander Preston, born 11/18/86; David Jonathan Preston, born 3/29/89; Ezra Jeremiah Preston, born 6/26/91. Divorced 3/8/95

Married to Cynthia Macklin Cantlon on 8/10/95.

**PERSONAL INTERESTS**

Family; History, with a special interest in Montana, Native American and Jewish History; Geography; Native American Culture; Conservation and Environment; Classical and Folk Music; Current Events; Competitive Sailing; Sailboat Cruising; Cross Country Skiing; Bicycling; Flying; Horses.

CommunityTel                      Phone: 406-676-9215  
312 Main Street SW              Fax: 406-676-8889  
Ronan, MT. 59860

## Gerald Beeks

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### Experience

1998–Present                      Ronan Telephone Co./CommunityTel      Ronan, MT

#### **Director, New Business Development**

- Market and competitive analysis
- New project management
- Large procurement and acquisition analysis
- Advance planning

1990–1998                      Project Management                      Sacramento, CA

#### **Senior Management Consultant**

- Provided analysis for large procurements for various departments and agencies within State of California government.
- Project management consultant to large California governmental agencies for projects with durations over 5 years and with expenses over 100 Million dollars.
- Software sales to Western State Legislatures for legislation development and tracking / retrieval systems.

1969–1989                      Systems Engineering/Sales              Sacramento, CA

#### **Systems Engineering Management and Sales for:**

- Sanders Data Systems, Four Phase Systems, Raytheon Data Systems, Data General, Wang Laboratories, Sun Microsystems.

1962-1969                      State of California                      Sacramento, CA

#### **Computer Programmer**

- Programmed and designed systems for RCA Spectra 70 and IBM Mainframes for the Department of Motor Vehicles and the Franchise Tax Board.

### Interests

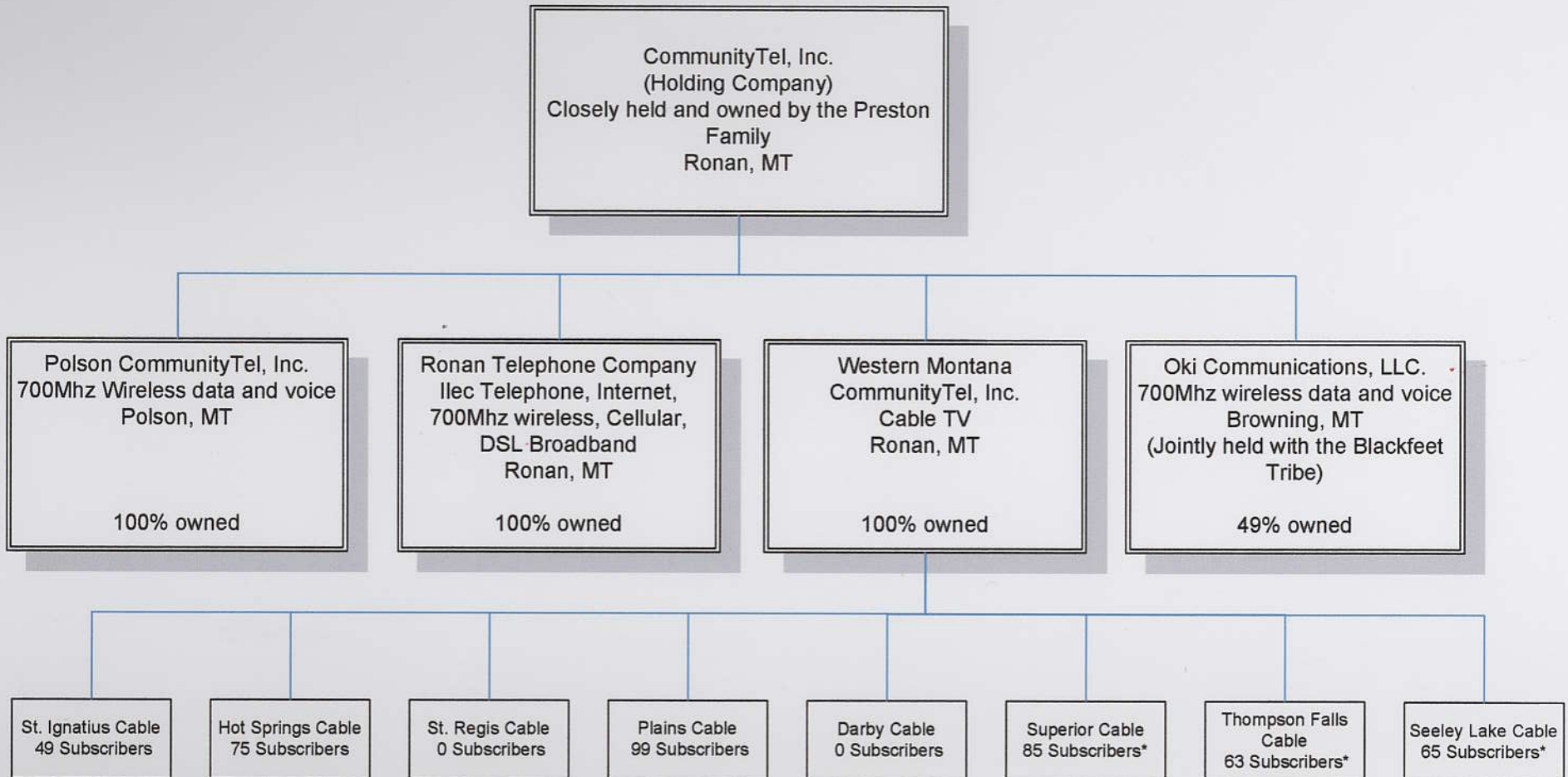
Hunting, Fishing, flying

### Education

1965–1969                      Sacramento City College                      Sacramento

- A.A., Business Administration and Computer Science.

CommunityTel, Inc.  
Family of Communications Companies  
Ronan, Montana



Note: \* Subscriber counts from Bresnan July 2008  
Subscriber counts of 0 denote systems that have been shut down, and will be restarted.

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Accrual Basis

**RONAN TELEPHONE COMPANY****Profit & Loss**

January 2008 through December 2009

	Jan - Dec 08	Jan - Dec 09	TOTAL
<b>Income</b>			
Local Service Revenue	1,373,505.06	1,264,545.81	2,638,050.87
Internet Revenue	410,559.56	382,928.69	793,488.25
DSL Revenue	255,741.04	287,713.17	543,454.21
Networking Revenue	2,674.50	2,990.00	5,664.50
Toll Access Revenue	2,681,348.59	2,689,032.24	5,370,380.83
RTC Long Distance	81,806.50	85,376.78	167,183.28
Service Charge Revenue	41,114.45	39,488.15	80,602.60
Cell Phone Revenue	5,353.36	77,823.53	83,176.89
Directory Revenue	96,048.60	97,074.01	193,122.61
Billing & Collection	2,378.22	1,221.82	3,600.04
Business Systems Sales	57,112.36	24,186.87	81,299.23
CPE Sales	28,785.38	27,609.85	56,395.23
700 MHZ Revenue	68,339.89	24,637.55	92,977.44
Investment Income	-67,586.84	1,290.08	-66,296.76
Miscellaneous Revenue	50,072.88	69,772.24	119,845.12
Wild Blue Revenue	181,289.75	54,270.47	235,560.22
<b>Total Income</b>	<b>5,268,543.30</b>	<b>5,129,961.26</b>	<b>10,398,504.56</b>
<b>Expense</b>			
Accounting & Finance	186,714.36	146,557.97	333,272.33
Advertising	43,348.14	67,275.88	110,624.02
Bad Debt Expense	15,936.44	4,809.27	20,745.71
Business Systems Expenses	111,022.34	100,788.17	211,810.51
Customer Service	518,038.37	484,026.70	1,002,065.07
Cell Phone Expense	65,936.64	114,662.66	180,599.30
Central Office Expenses	384,326.20	432,073.75	816,399.95
Data Processing Expense	157,769.87	105,703.37	263,473.24
Depreciation	690,976.20	624,000.00	1,314,976.20
Employee Benefits	264,926.02	336,909.84	601,835.86
Engineering & Consulting	76,885.59	66,258.37	143,143.96
Executive Expenses	418,054.58	405,699.95	823,754.53
G&A Expenses	323,185.40	308,856.01	632,041.41
Insurance Expense	28,498.00	29,802.00	58,300.00
Interest Expense	32,903.18	16,547.56	49,450.74
Internet Expenses	592,969.54	456,000.50	1,048,970.04
Land & Building Expense	308,329.54	282,886.62	591,216.16
Legal Expense	147,037.64	100,020.83	247,058.47
Local Number Portability Exp	738.14	3,129.35	3,867.49
Long Distance Expense-RTC	50,258.70	46,887.17	97,145.87
Number Services Expense	7,253.70	5,454.28	12,707.98
Outside Plant Expenses	278,268.93	262,680.59	540,949.52
Payroll Tax Expense	0.00	0.00	0.00
Property Taxes	63,114.46	59,756.42	122,870.88
Taxes & Licenses	164,603.53	83,223.41	247,826.94
Vehicle Expense	11,242.70	5,781.01	17,023.71

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03/22/10

Accrual Basis

# RONAN TELEPHONE COMPANY

## Profit & Loss

January 2008 through December 2009

	<u>Jan - Dec 08</u>	<u>Jan - Dec 09</u>	<u>TOTAL</u>
Networking Expense	1,793.43	3,367.37	5,160.80
Wild Blue Expenses	137,212.67	46,843.70	184,056.37
VOIP Expenses	6,946.40	0.00	6,946.40
700 MHZ Expense	68,710.51	23,795.85	92,506.36
<b>Total Expense</b>	<u>5,157,001.22</u>	<u>4,623,798.60</u>	<u>9,780,799.82</u>
<b>Net Income</b>	<u>111,542.08</u>	<u>506,162.66</u>	<u>617,704.74</u>

**RONAN TELEPHONE COMPANY****Balance Sheet**

As of December 31, 2009

	Dec 31, 09	Dec 31, 08
<b>ASSETS</b>		
<b>Current Assets</b>		
Checking/Savings		
Cash Available	241,047.73	259,911.42
Investment	211,136.12	238,018.95
<b>Total Checking/Savings</b>	452,183.85	497,930.37
<b>Accounts Receivable</b>		
Accounts Receivable	380,298.77	270,278.70
<b>Total Accounts Receivable</b>	380,298.77	270,278.70
<b>Other Current Assets</b>		
A/R Customer Billing	214,081.47	312,091.03
AR CABS Access Billing	347,111.70	232,559.24
Lease Contracts	0.00	3,268.56
Inventories	109,379.66	33,436.07
<b>Total Other Current Assets</b>	670,572.83	581,354.90
<b>Total Current Assets</b>	1,503,055.45	1,349,563.97
<b>Fixed Assets</b>		
Tel Plant Under Construction	478,179.49	206,313.06
Vehicles	1,287,448.19	1,268,837.83
Land & Improvements	641,422.57	625,405.07
Furniture & Office Equipment	234,878.69	233,691.69
Computers & Software	986,836.36	940,491.81
Central Office Equipment	4,162,171.54	4,133,639.86
Outside Plant Equipment	5,539,161.10	5,524,059.01
Customer Premise Equipment	202,882.46	196,057.46
Reserve for Depreciation	-8,079,871.65	-7,455,871.65
<b>Total Fixed Assets</b>	5,453,108.75	5,672,624.14
<b>Other Assets</b>		
Assets Held for Future Use	415,273.77	432,715.73
Wild Blue Franchise	2,800.00	2,800.00
Cash Value of Life Insurance	106,671.26	106,671.26
Prepaid Expenses	905,361.70	0.00
<b>Total Other Assets</b>	1,430,106.73	542,186.99
<b>TOTAL ASSETS</b>	<b>8,386,270.93</b>	<b>7,564,375.10</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Other Current Liabilities</b>		
Accounts Payable	548,639.73	488,623.01
Customer Deposits	6,369.90	5,590.00
Line of Credit-Comm Bank	140,000.00	0.00
<b>Total Other Current Liabilities</b>	695,009.63	494,213.01
<b>Total Current Liabilities</b>	695,009.63	494,213.01

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03/22/10

Accrual Basis

# RONAN TELEPHONE COMPANY

## Balance Sheet

As of December 31, 2009

	<u>Dec 31, 09</u>	<u>Dec 31, 08</u>
<b>Long Term Liabilities</b>		
<b>Notes Payable</b>	254,221.28	342,115.67
<b>Deferred Income Tax</b>	1,225,562.65	1,225,562.65
<b>Deferred Income</b>	152,846.50	152,210.59
<b>Intercompany Pay/Rec</b>	-109,499.97	-311,695.00
<b>Total Long Term Liabilities</b>	<u>1,523,130.46</u>	<u>1,408,193.91</u>
<b>Total Liabilities</b>	2,218,140.09	1,902,406.92
<b>Equity</b>		
<b>Capital Stock</b>	114,400.00	114,400.00
<b>Treasury Stock</b>	-10,000.00	-10,000.00
<b>Retained Earnings</b>	5,557,568.18	5,446,026.10
<b>Net Income</b>	506,162.66	111,542.08
<b>Total Equity</b>	<u>6,168,130.84</u>	<u>5,661,968.18</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>8,386,270.93</b></u>	<u><b>7,564,375.10</b></u>



# Comprehensive Community Infrastructure Budget Narrative Template

**Applicant Name: Ronan Telephone Company**

**EasyGrants Number: 6355**

**Organization Type: Independent Telephone company**

**Proposed Period of Performance: 8 years**

**Total Project Costs: \$18,212,940**

**Total Federal Grant Request: \$13,796,640**

**Total Matching Funds (Cash): \$**

**Total Matching Funds (In-Kind): \$4,416,300**

**Total Matching Funds (Cash + In-Kind): \$4,416,300**

**Total Matching Funds (Cash + In-Kind) as Percentage of Total Project Costs: %24.25**

---

## **1. Administrative and legal expenses - \$xxx**

**- Provide a breakout of position(s), time commitment(s) such as hours or level-of-effort, and salary information/rates with a detailed explanation, and additional information as needed.**

Helpful Tip: Describe the line-items in a manner in which someone that is not familiar with your application would understand how each line-item was calculated. Provide as much detail as possible for each line-item and each line-item should tie back to a budget category as labeled in Column I of the Detailed Project Costs worksheet in the Detailed Budget upload, etc. throughout the remainder of the Budget Narrative. See example at end of this template.

- **Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**
- ***The matching source is in-kind installed fiber optic cable***

Cash Source 1...

Cash Source 2... etc. throughout the remainder of the Budget Narrative.





**- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**

In-Kind Source 1..., etc. throughout the remainder of the Budget Narrative.

In-Kind Source 2..., etc. throughout all budget categories.

**2. Land, structure, rights-of-way, appraisals, etc. - \$xxx**

*The matching source is in-kind installed fiber optic cable*

**- Provide description of estimated costs, proposed activities, and additional information as needed.**

**- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**

**- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**

**3. Relocation expenses and payment - \$xxx**

*The matching source is in-kind installed fiber optic cable*

**- Provide explanation for the relocation, description of the person involved in the relocation, method used to calculate costs, and additional information as needed.**

**- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**

**- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**

**4. Architectural and engineering fees - \$xxx**

**- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.**

**- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**

**- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**



#### **4. Other architectural and engineering fees - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.
- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.
- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

#### **5. Project inspection fees - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.
- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.
- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

#### **6. Site work - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.



- **Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**
- **Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**

## **7. Demolition and removal - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- **Provide description of estimated fees, rates explanation of proposed services, and additional information as needed.**
- **Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**
- **Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**

## **8. Construction - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- **Provide description of estimated fees, rates, explanation of proposed services, state whether the work is being completed by the applicant or an outside contractor, and additional information as needed.**
- **Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.**
- **Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.**



**9. Equipment - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- Provide a list of equipment in the form of a table with description, number of units, unit cost, state whether it is being purchased or leased, and additional information as needed.
- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.
- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

**10. Miscellaneous - \$xxx**

*The matching source is in-kind installed fiber optic cable*

- Provide additional information as needed.
- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.
- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

**13. Contingencies - \$0**

- Contingencies are an unallowable expenditures under BTOP.

**15. Project (program) income - \$0**

- The value for this line-item on the SF-424C is \$0. Please do not provide an estimated Project (program income) on the SF-424C.



## **Addendum**

**- Very few indirect costs are allowable through BTOP. If any allowable indirect costs and/or fringe benefits are included in the budget, please provide a copy of your existing Negotiated Indirect Cost Recovery Agreement (NICRA), if available. If the NICRA is applied accordingly in the budget, there is no need to justify the costs. If a NICRA is not available or is not consistent with the rates/calculations in the budget, please provide an explanation of how the amounts were calculated. Please clearly list the manner in which indirect costs are calculated in the budget.**

**Note:** Verify that indirects are calculated correctly and are eligible BTOP costs. To clarify, reasonable indirect costs under BTOP are only allowable for Full Time Employees (FTEs) associated with the construction, deployment, or installation of facilities or equipment used to provide broadband service.

### **#. Example Budget Narrative - \$724,134 (Confirm to SF-424C)**

**\$100,000** of this category is estimated for legal expenses for contract reviews based on the average legal cost of (\$4) per mile for 25,000 miles.



**\$134** of this category is estimated for legal court filings.

**\$624,000** of this category is estimated for Project Engineering Staff which consists of a project manager and two (2) network engineers.

Staff	Hours	Years	Rate	Total Cost
Project Manager	2080	3	\$20/hr	\$124,800
Project Engineer	2080	3	\$30/hr	\$187,200
Civil Engineer	2080	3	\$50/hr	\$312,000
<b>TOTAL:</b>				<b>\$624,000</b>

## BTOP Comprehensive Community Infrastructure Detailed Budget

Please complete the General Budget Overview and Detailed Project Costs worksheets.

**Please refer to the Comprehensive Community Infrastructure Grant Guidance for detailed instructions on the completing this upload.**

Applicants are required to provide this upload as an Excel file, and not to convert it to a PDF prior to upload. Applicants should not alter the layout of the provided templates, except to insert additional line-items as needed in the Detailed Project Costs worksheet.

**Important Update - 3/19/2010:** This template has been updated with the addition of a new column in the Detailed Project Costs worksheet. The new column, titled "Cash Match Percentage" allows Applicants to specify the percentage of the line item cost the will be provided by the cash match. This column is only relevant if "Cash Match" is selected in column C (the "Match" column). If "Cash Match" is selected in column C, Applicants should specify a percentage in the Cash Match Percentage field--100% means that the line item will be paid for entirely from the cash match, 0% means that it is paid for entirely from the federal request, any other amount will allocate the costs between the federal request and the cash match.

Note that *it is not required for Applicants to use this updated template*. Applicants that submit their detailed budget using the previously available template will not be penalized. In the previous version of this template, selecting "Cash Match" in column C indicates that 100% of the line item cost will be paid from the cash match.

## General Budget Overview

Budget	Federal Funding Request	Matching Funds (Cash)	Matching Funds (In-Kind)	Budget TOTAL	Last Mile Allocation	Middle Mile Allocation	Allocated TOTAL
Network & Access Equipment (switching, routing, transport, access)	\$1,949,980			\$1,949,980	\$241,065.00	\$1,708,915.00	\$1,949,980
Outside Plant (cables, conduits, ducts, poles, towers, repeaters, etc.)	\$10,808,700		\$4,416,300	\$15,225,000		\$15,225,000.00	\$15,225,000
Buildings and Land – (new construction, improvements, renovations, lease)				\$0			\$0
Customer Premise Equipment (modems, set-top boxes, inside wiring, etc.)	\$92,070			\$92,070	\$92,070.00		\$92,070
Billing and Operational Support Systems (IT systems, software, etc.)				\$0			\$0
Operating Equipment (vehicles, office equipment, other)				\$0			\$0
Engineering/Professional Services (engineering design, project management, consulting, etc.)				\$0			\$0
Testing (network elements, IT system elements, user devices, test generators, lab furnishings, servers/computers, etc.)				\$0			\$0
Site Preparation				\$0			\$0
Other	\$945,890			\$945,890		\$945,890.00	\$945,890
<b>TOTAL BROADBAND SYSTEM:</b>	<b>\$13,796,640</b>	<b>\$0</b>	<b>\$4,416,300</b>	<b>\$18,212,940</b>	<b>\$333,135</b>	<b>\$17,879,805</b>	<b>\$18,212,940</b>
<b>Cost Share Percentage:</b>	<b>75.75%</b>	<b>0.00%</b>	<b>24.25%</b>				



### DETAIL OF PROJECT COSTS

PLEASE COMPLETE THE TABLE BELOW FOR THE DIFFERENT CATEGORIES OF EQUIPMENT THAT WILL BE REQUIRED FOR COMPLETING THE PROJECT. EACH CATEGORY SHOULD BE BROKEN DOWN TO THE APPROPRIATE LEVEL FOR IDENTIFYING UNIT COST

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
<b>NETWORK &amp; ACCESS EQUIPMENT</b>						<b>\$1,949,980</b>	<b>\$241,065</b>	<b>\$1,708,915</b>	<b>\$1,949,980</b>		
<b>Switching</b>	Juniper T320 Core Router			\$250,000.00	3	\$750,000		\$750,000.00	\$750,000		
	Juniper M120 Core Router			\$125,000.00	3	\$375,000		\$375,000.00	\$375,000		
<b>Routing</b>	Cisco 3750X IP Switch			\$12,500.00	4	\$50,000		\$50,000.00	\$50,000		
	Cisco 3750G IP Switch			\$8,500.00	10	\$85,000		\$85,000.00	\$85,000		
	Switch/Router Spares			\$175,000.00	1	\$175,000		\$175,000.00	\$175,000		
						\$0			\$0		
<b>Transport</b>	Fiber optic Transceiver Kit			\$6,250.00	13	\$81,250		\$81,250.00	\$81,250		
	Carrier grade power supply			\$5,000.00	13	\$65,000		\$65,000.00	\$65,000		
	Network Management Hdw.			\$125,000.00	1	\$125,000		\$125,000.00	\$125,000		
<b>Access</b>	Fiber cross-connect panels			\$120.00	13	\$1,560		\$1,560.00	\$1,560		
	Fiber splicing trays and kits			\$85.00	13	\$1,105		\$1,105.00	\$1,105		
						\$0			\$0		
<b>Other</b>	700Mhz Base Station			\$36,172.90	5	\$180,865	\$180,864.50		\$180,865		
<b>Wireless Base Stations</b>	Engineering and Installation			\$12,040.00	5	\$60,200	\$60,200.00		\$60,200		
						\$0			\$0		
<b>OUTSIDE PLANT</b>						<b>\$15,225,000</b>	<b>\$0</b>	<b>\$15,225,000</b>	<b>\$15,225,000</b>		
<b>Cables</b>	96-count fiber installed per mile			\$42,000.00	257.35	\$10,808,700		\$10,808,700	\$10,808,700		
	Existing fiber facilities	In-kind Match		\$42,000.00	105.15	\$4,416,300		\$4,416,300	\$4,416,300		
						\$0			\$0		
<b>Conduits</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Ducts</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Poles</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Towers</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Repeaters</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Other</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
<b>BUILDINGS</b>											
New Construction						\$0	\$0	\$0	\$0		
						\$0			\$0		
						\$0			\$0		
Pre-Fab Huts						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Improvements &						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>CUSTOMER PREMISE EQUIPMENT</b>						<b>\$92,070</b>	<b>\$92,070</b>	<b>\$0</b>	<b>\$92,070</b>		
Modems						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Set Top Boxes						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Inside Writing						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other	700Mhz CPE			\$ 270.00	341	\$92,070	\$ 92,070.00		\$92,070		
Radio/modems						\$0			\$0		
						\$0			\$0		
<b>BILLING SUPPORT AND OPERATIONS SUPPORT SYSTEMS</b>						<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		
Billing Support						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Customer Care						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other Support						\$0			\$0		
						\$0			\$0		
						\$0			\$0		

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
<b>OPERATING EQUIPMENT</b>						<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		
Vehicles						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Office Equipment /						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>PROFESSIONAL SERVICES</b>						<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		
Engineering Desian						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Project						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Consulting						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other 10-year IRU						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>TESTING</b>						<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		
Network						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
IT System						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
User Devices						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Test Generators						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Lab						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Servers/Computer						\$0			\$0		
						\$0			\$0		
						\$0			\$0		

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
<b>OTHER UPFRONT COSTS</b>						<b>\$945,890</b>	<b>\$0</b>	<b>\$945,890</b>	<b>\$945,890</b>		
<b>Site</b>						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
<b>Other</b>	10Gige IRU backhaul lease			94589	10	\$945,890		945890	\$945,890		
						\$0			\$0		
						\$0			\$0		
<b>PROJECT TOTAL</b>						<b>\$18,212,940</b>	<b>\$333,135</b>	<b>\$17,879,805</b>	<b>\$18,212,940</b>		

SF-424C Cross-check Totals	
1. Admin and Legal	\$0
2. Land, structures	\$0
3. Relocation expenses	\$0
4. Architectural and engr.	\$0
5. Other archit. and engr.	\$0
6. Inspection fees	\$0
7. Site work	\$0
8. Demolition/removal	\$0
9. Construction	\$0
10. Equipment	\$0
11. Misc.	\$0

Matching Contribution Cross-check Totals	
Federal Funding Request	\$13,796,640
Cash Match Contribution	\$0
In-kind Match Contribution	\$4,416,300

**Approach to allocating Last Mile and Middle Mile costs:**

Fiber backbone installation and all necessary material and equipment to accomplish it is allocated to middle mile.  
All wireless Internet equipment and labor to install 700Mhz base stations and CPE's is allocated to last mile.