



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

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| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

Table of Contents

- A. General Application Information
- B. Eligibility Factors
- C. Executive Summary
- D. Project Purpose
- E. Project Benefits
 - E-1 - Expanding Broadband Public Computer Center Capacity
 - E-2 - Project Benefits – Sustainable BroadBand Adoption
- F. Project Viability
- G. Project Budget & Sustainability
- H. DOC Environmental Checklist
- I. Compliance and Certification
- J. Uploads



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A. General Application Information

1. Applicant Information

1-A. Name, Address, and Federal ID for Applicant

| | |
|---|-------------------------|
| i. Legal Name: | OneCommunity |
| ii. Employer/Taxpayer Identification Number (EIN/TIN): | 522443602 |
| Street 1: | 800 W. St. Clair Avenue |
| Street 2: | |
| City: | Cleveland |
| County: | Cuyahoga |
| State: | OH |
| Country | United States |
| Zip/Postal Code: | 44113 |

1-B. Name and Contact Information of Person to be Contacted on Matters Involving this Application:

| | |
|--------------------------|---------------------------------|
| Prefix: | |
| First Name: | Andrea |
| Middle Name: | T. |
| Last Name: | Castrovillari |
| Suffix: | |
| Telephone Number: | 216-905-5680 |
| Fax Number: | |
| Email: | acastrovillari@onecommunity.org |
| Title: | |

1-C. Other Required Identification Numbers



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|---|---|
| i. Organizational DUNS: | [REDACTED] |
| ii. CCR # (CAGE): | [REDACTED] |
| iii. Funding Opportunity Number: | 2 |
| iv. Catalog of Federal Domestic Assistance Number: | BTOP CFDA Number: 11.557 BTOP CFDA Title: Broadband Technology Opportunities Program |

1-D. Organization Classification

Non-Profit Corporation

1-E. Applicant Federal Debt Delinquency Explanation

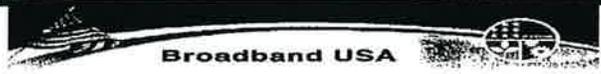
Is the Applicant Delinquent On Any Federal Debt?
No

Federal debt delinquency Explanation:

1-F. Congressional Districts of:

Applicant: Ohio - 11

| |
|------------------------|
| Program/Project |
| Florida - 13 |
| Florida - 17 |
| Florida - 18 |
| Florida - 20 |
| Florida - 21 |
| Kentucky - 6 |
| Michigan - 13 |



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|------------------|
| Minnesota - 4 |
| Mississippi - 4 |
| Ohio - 6 |
| Ohio - 18 |
| Ohio - 13 |
| South Dakota - 1 |
| Ohio - 10 |
| Ohio - 11 |

2. Project Title and Project Description

2-A. Project Title : Connect Your Community

2-B. Project Description: The Knight Center of Digital Excellence, along with the nation’s top digital adoption experts, proposes the Connect Your Community project to ENGAGE, TRAIN, EQUIP, and SUPPORT new broadband users in ten regions, ultimately empowering more than 50,000 individuals from vulnerable groups to reap the benefits of being digitally connected. The Knight Center is a program of award-winning OneCommunity.

3. Project Type

Classify the particular project type for which you are seeking federal funding.

Project Type: Sustainable Broadband Adoption

Project ID: 2

4. Application ID for Multiple Submissions for Identified Service Areas



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OneCommunity is submitting two proposals that complement the Ohio communities in our CYC proposal:

- BIP Infrastructure: Rural = Urban: From Rust Belt to Tech Powerhouse: Proposing a middle-mile broadband super-highway interconnecting 58 Ohio counties, directly connecting thousands of anchor tenants and last-mile providers to an open and neutral fiber-optic and wireless network.
- BTOP Infrastructure: Speed Matters: Public Safety and Services for Communities in Crisis: Partnering with Cuyahoga and Summit counties to propose critical mobile connectivity for public safety personnel and channels for multi-municipality traffic. This program leverages our fiber-optic infrastructure.
- We are also a partner in 3 BTOP asks (one each in Infrastructure, Public Computing Centers, and Sustainable Broadband Adoption) by Case Western Reserve University. The proposals are entitled "University Circle Innovation Zone: An Integrated Ultra Broadband Public Services Platform."

5. Estimated Funding (\$):

| | |
|--------------------------------|-------------------|
| Estimated Funding (\$): | |
| Federal | 25,352,770 |
| Applicant | 1,290,933 |
| State | |
| Local | |
| Other | 5,251,171 |
| Program Income | |
| Total | 31,894,874 |

B. Eligibility Factors

6. Eligibility Factors.

The application must be completed fully, and all required supplemental documentation must be



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|---|
| attached. |
| Applicants must commit to substantially completing their Project (as defined in the NOFA) within two years of the award date, and completing the Project within three years of the award date. |
| Applicants must credibly demonstrate that their Project advances at least one of the five statutory purposes for BTOP. |
| Applicants must demonstrate that but for Federal funding they would not have been able to complete their project during the grant period. |
| The budget for the project must be reasonable and all costs must be eligible. |

6-d. Applicant is providing matching funds of at least 20 percent towards to the total eligible project costs or is requesting a waiver of the matching requirements.

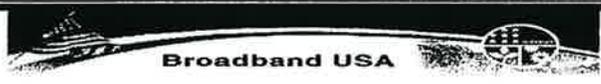
Yes

Matching Fund Waiver Request Explanation

C. Executive Summary

7. Executive Summary of Overall Proposal:

The Knight Center of Digital Excellence, a project of OneCommunity supported by the John S. and James L. Knight Foundation, seeks funding for Connect Your Community (CYC), a collaborative effort with organizations in ten U. S. cities ranging in size from Detroit and Miami to Aberdeen, SD and Zanesville, OH. CYC's broad purposes are to: a) directly assist more than 38,000 disadvantaged households to cross the digital divide from disconnected to broadband-connected; b) demonstrate the efficacy of a community-based approach to drive broadband adoption in low-income, low-education, and disadvantaged populations in varied



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community settings; and c) develop and share curriculum, tools, best practices, and collaborative relationships for ongoing work in these and other communities.

The Knight Center and its partners incorporate the experience and guidance of Community Technology practitioners in an approach that's high-touch and intensive on a local scale but broad-reaching and replicable nationally. The 10 Lead Community Agencies (LCAs) named in this project are strong organizations, committed to serving vulnerable and disadvantaged clients in their communities. LCAs include Urban Leagues, libraries, educational institutions, economic development agencies, human service and housing organizations. Thanks to the strength of the Knight Center and these local partners, CYC has deep community roots, experience built on existing relationships, and the ability to sustain growth well beyond the project's funding period.

Community support and best practices are part of the mission of the Knight Center which was funded by the Knight Foundation with a five-year \$25M grant. The Center is working with communities across the country to develop public-interest broadband projects, promote community-aligned applications, and make resources broadly available to others. The Center will provide program guidance, reporting and strategic resourcing for all partners.

National Collaborators supporting key aspects of CYC include the Benton Foundation (best practices), Alliance for Community Media (online content/collaboration), PBS (marketing awareness and content hosting), Angela Siefer (training content and policies), Jim Baller (municipal access), Karen Peltz Strauss (accessibility tools and practices), PC Rebuilders and Recyclers (affordable hardware) and TechSoup (technology guidance and software). Dr. Kate Williams, Assistant Professor at the Univ of Illinois, a leading authority on program evaluation, will design evaluation methods for the project.

Pew Internet & American Life Project continues to report a digital divide in America, especially among people over 65, those with little education, with household incomes of \$25,000 or less, people with disabilities, African Americans, and those in rural areas. These are precisely the people that will be directly served by the CYC project through neighbor-to-neighbor programs in 10 diverse communities. CYC will support communities with a combined population of 3.3 million people: larger cities like Detroit, Miami, Cleveland, St. Paul, smaller cities like Akron, Biloxi/Gulfport, Lexington and Bradenton, and rural regions like the 12 counties around Aberdeen and 10 counties in Appalachian Ohio. Together the



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residents of these communities are 35% African American (compared with US 12.4%); 32.9% have household incomes of less than \$25K (compared with US 22%); 52.6% have a HS degree or less (compared with US 45.5%). Proposal details will describe how the Detroit and Appalachian projects will support communities where 55.1% and 63.6% of the populations have a HS degree or less. The Aberdeen project supports a region with only 6.1 residents per square mile. The Miami project will outreach to a community where 44.1% of the households earn less than \$25K a year. A partnership with the Coalition of Organizations for Accessible Technologies will ensure that all projects include provisions for serving people with disabilities.

The LCAs and their community partners will operate 22 local CYC Work Groups, each with a team of 5 CYC Corps members, a supervisor, a training facility and a distinct geography or constituency to serve. Using a case management approach, each Work Group will ENGAGE, TRAIN, EQUIP and SUPPORT between 1250-1750 disadvantaged households during the project with near equal weight placed on each element of the adoption process.

In 8 of the CYC communities, collaborations have already produced plans for public interest broadband projects that will provide affordable access, a critical element of this adoption plan. Network builds with free service tiers are already funded and being developed in portions of Akron, Lexington and Cleveland. Planned broadband pilots in Detroit and Miami will directly align with this project. BIP/BTOP network expansion proposals are being submitted for northern Ohio (including Cleveland, Zanesville and Akron), Miami-Dade County, NE South Dakota and Detroit/Wayne County, with all proposals including stated community benefits and CYC endorsements. St. Paul is working on a Round 2 BTOP submission.

CYC will recruit and train at least 38,000 people, employ a staff of 136, generate approximately 50 indirect jobs, and prepare participants to be competitive in today's information-centric workforce. Overall cost of the project is \$31,894,873 with an average BTOP household cost of \$666 including a \$125 set-aside for LCAs to use to directly support home adoption and a cost per person served of \$303. CYC partners will work to reduce that cost and raise the program's value through collaborations with suppliers and local funding resources.

CYC maximizes sustained home broadband adoption to the most vulnerable citizens in America through a network of urban, suburban, and rural partnerships. It leverages, to the best



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possible degree, Recovery Act projects that are expanding technology accessibility to the CYC regions.

D. Project Purpose

Project Purpose: Recovery Act & BTOP Objectives

8. Project Purpose

While the June 2009 Home Broadband Adoption Report from the Pew Internet & American Life Project suggests that 63% of adult Americans have access to fast internet at home, Pew continues to report that a divide exists. Access is limited for people over 65, those with a HS degree or less, household incomes of less than \$25,000, people with disabilities, African Americans, and those in rural areas. These are the people who will be directly served by the Connect Your Community (CYC) Project. [Refer to Exhibit A and Q25 for more.]

Reaching this demographic requires a comprehensive approach: a project with a strong national core that promotes and shares resources; one with deep local roots to connect with communities. It requires neighbor-to-neighbor outreach to ENGAGE, TRAIN, EQUIP and SUPPORT new broadband users. It requires a focus on digital basics and on applications that create interest and drive sustainable adoption. It requires direct funding and local support for home access and community access solutions. Success requires trained staffed and a web of collaborations at all levels.

The CYC Project will meet all of these challenges:

Providing Digital Literacy Training and Support for 38,000 individuals, each completing 25-30 hours of training with post-class support services and enrichment.

Promoting Sustainable Broadband Adoption effecting household adoption for 83,600 people by supporting each CYC graduate with a locally-enabled plan for affordable broadband access and computers.

Strengthening supporting organizations by adding CYC Corps members with direct client contact. Corps members will perform functions aligned with community missions for education, literacy, workforce development, economic development, and health and civic engagement.



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Developing national models rooted in the experience of national and local partners, making these models and practices available to those implementing similar programs. Employing approximately 136 unemployed and under-employed people across the country, indirectly creating approximately another 50 positions and supporting all participants in skills development.

The Knight Center has engaged 10 Lead Community Agencies (LCAs), who will each host from 1 to 3 CYC Work Groups. Each Work Group consists of 5 CYC Corps members and a supervisor committed to ENGAGE, TRAIN, EQUIP and SUPPORT new technology learners. CYC Lead Community Agencies are: Focus:Hope, Detroit MI; the Cleveland Housing Network, Cleveland OH; the Mississippi Gulf Coast Community College, Gulfport MS; the Urban Leagues of Lexington KY and Akron OH; Saint Paul Public Library, Saint Paul MN; Prairie Vision, Aberdeen SD; Elevate Miami, Miami, FL; the Manatee Education Foundation, Bradenton FL; and the Appalachian Center for Collaborative and Engaged Learning, Zanesville OH.

Additionally each LCA will engage local community partners and collaborators. For example, in Detroit, Focus:HOPE will support CYC Work Groups at their location and at two other nonprofits (4Cs and Matrix Human Service); the Detroit Connected Communities Initiative has engaged over 30 groups planning applications to derive community value from broadband investments. Working with Wayne State University, the Knight Center and Knight Foundation, the Community Technology Network has planned a pilot network which will provide free wireless service in these neighborhoods. This pilot service would be augmented if the Clearwire BTOP proposal is funded and installed, providing commercial-grade mobile services that will further stimulate demand and use. Each LCA represents a similar set of partnerships and possibilities that will extend the value of the NTIA investment well into the fabric of the community.

With aligned infrastructure projects, CYC will address at least three BTOP principles and even touch on the fourth.

Sustainable Broadband Adoption: CYC Corps will use a case-management approach for outreach and support, flexible core training content and a HomeConnect and CommunityConnect plans that include local support and \$125 per household allowance for LCAs to apply to create equipment and access offerings.



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Under-served Areas: In eight of the ten communities, the CYC will work with an internet infrastructure provider to introduce affordable access and to drive adoption with a home access bundle. Projects in Cleveland, Akron, Aberdeen, and Lexington are in place or will be built out by 1Q2010 providing free wireless internet services to portions of these communities. In addition to the existing infrastructure program partners, CYC partners plan infrastructure expansions in Akron, Cleveland, and parts of Ohio’s Appalachian Counties as part of the OneCommunity BIP/BTOP, in Detroit Broadband LLC, as part of their BTOP proposal for expanded WiMax services and SD as part of Telserv’s Northeast South Dakota Broadband Project.

Stimulate Demand: CYC has a multi-layered marketing and outreach campaign that will stimulate demand; campaign methods include all forms of broadcast and print media and most importantly grass-roots engagement

Public Safety Agencies: While CYC does not serve public safety agencies, community safety is integral to some CYC community plans such as Detroit, which has a documented plan to use broadband access and education to enhance community safety.

Replication of CYC’s work is core to our on-going mission. The Knight Center assists communities to create technology strategies to drive economic development and civic opportunity. In addition to community outreach and field work, the Knight Resource Center is dedicated to creating replicable practices, materials, case studies and tools for communities looking to achieve universal access. While 10 communities are partners in this initial proposal, the national program function can easily support expansion. Once processes are developed and tested, the Knight Center will replicate and share all relevant materials.

9. Recovery Act and Other Governmental Collaboration.

The strongest project synergies and collaborations are with other broadband projects in regions where ARRA submissions are planned or pending. In addition to the Ohio-based projects noted in Q3, the CYC team has been actively working with the following broadband projects:

_Broadband Miami, a Bridge to the Future is a BTOP Middle Mile project submitted by Miami Dade Broadband Coalition which includes free/affordable wireless access in the most underserved neighborhoods of Miami-Dade, communities served by LCA Elevate Miami.

_Elevate Miami is a BTOP CTC project submitted by the City of Miami which will expand public access in over twenty community centers, centers where CYC trainers can augment classes and reach clients.



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Northeast South Dakota Rural Broadband Project is a BIP project submitted by Telserv Communications which includes discount subscriptions and free hotspots in each of the 12 counties served by Absolutely!Aberdeen CYC.

Detroit 4G Mobile WiMAX Portal to the Future is a BTOP Last Mile Project submitted by Clear Partner Holdings LLC with defined community benefits that would extend the value of the neighborhood pilot Knight is launching with Wayne State and Community Technology Network.

University Circle Innovation Zone is a BTOP CTC proposal, submitted by Case Western Reserve University in partnership with a last mile healthcare pilot, creating a huge opportunity to partner with Case and the Cleveland Clinic to dramatically improve healthcare in the low-income neighborhoods surrounding that part of Cleveland

Additionally, the City of Saint Paul and Ramsey County are planning a round 2 BTOP Middle Mile project which includes reserved channels allocated specifically for community use and alignment with the CYC Work Groups convened by the Saint Paul Public Library.

Partners also see opportunities to combine Sustainable Broadband Adoption initiatives with existing projects in Healthcare, workforce development, economic development, housing assistance, education and with local Vista programs. Partners see specific synergies with the following governmental programs and funds:

Cleveland Housing Network has \$70,000 from Dept of Housing and Urban Dev. for homeownership education and counseling and \$165,000 from ARRA for foreclosure prevention.

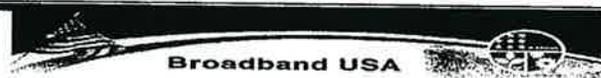
City of Miami has \$500,000 from VISTA Partnership and \$500,000 from Compassion Capital Fund for Miami. Miami is also receiving two grants from Housing and Urban Development (\$3,744,593), which will work with Miami homeless or near homeless, and will have significant outreach implications

Bradenton has a \$5M grant from Smaller Learning Communities Grant from the US Department of Education.

ACCEL has grants from Department of Labor Work Force Investment Act Youth and ARRA Summer Youth program to serve Appalachian counties in Ohio

OneCommunity has \$11.2M for the FCC Rural Healthcare Pilot Project which will support all Ohio projects.

10. Enhanced Services for Health Care Delivery, Education, and Children



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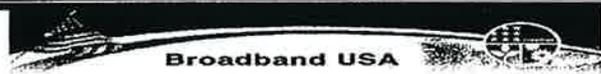
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While the CYC project has wonderful infrastructure and equipment partners that support physical connections, the program is more about social connections than it is about technology. The CYC approach is designed to foster local and personal value from broadband: to strengthen communities, promote health and wellness, enhance life-long learning, support job readiness and economic development; and encourage civic engagement. These outcomes are achieved through training and curriculum support and mission alignment with Lead Community Agencies (LCAs) and local collaborators.

Training and Curriculum Support: CYC provides clients with 25-30 hours training including basic digital literacy and training in at least one application area (health, education, etc) so that new users can go home and immediately use these new skills. All CYC Corps staff members receive in-person training and participate in on-going webinars. Training will include how to use distance learning sites, Internet safety and responsibility, searching for credible health information, and accessing job search aides. Content will be hosted and shared so partners can easily locate and leverage the most useful application-specific content and tools. Since a third of staff time is allocated to post-training support, a number of LCAs are planning to provide clients with seminars on Internet topics that expand application depth even after the core curriculum has been completed.

Mission Alignment and Local Collaborations: CYC partners like Mississippi Gulf Coast Community College (MGCCC), Saint Paul Public Library, Manatee County Education Foundation and Absolutely!Aberdeen specialize in education, outreach, children services, and economic development. CYC Work Groups will capitalize on applications that augment these organizations' missions. In Manatee County, CYC will provide basic skills training for students who can then take advantage of other school programs. CYC will join the Saint Paul Library's outreach and will benefit from associating with a staff of information professionals. MGCCC sees an alignment between this program and WIN Jobs Centers.

In Detroit, major hospitals have been working with the Detroit team for nearly nine months. Detroit stakeholders have defined programs promoting health and wellness. In Akron, the ConnectAkron and CYC affiliated teams have held a health round table with providers to discuss use of the ConnectAkron network to promote health and wellness and to expand access to electronic medical records, especially for seniors. In South Dakota, Absolutely!Aberdeen and the Knight Center held discussions to explore broadband advantages for distance learning, business incubators, and health delivery. The web of local collaborators supporting each LCA



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reinforces the core mission of supporting people in getting connected that compels them to stay connected and become life-long broadband subscribers.

11. Small and Disadvantaged Business Involvement

The Knight Center will contract with Detroit-based Minority Owned Business, Corporate F.A.C.T.S., to support compliance requirements for CYC. Owned by Michelle Bush, Corporate F.A.C.T.S. is a strategic planning and financial services firm helping clients build strong, vibrant communities. Corporate F.A.C.T.S. specializes in neighborhood investment planning, community development strategic planning, accounting and financial management. Our consultants service a variety of community and economic development clients including financial intermediaries, state and local government, community development corporations, foundations, and other nonprofits across the country.

Additionally, Angela Siefer, CEO of ShinyDoor, will leverage her 10 years of work on digital equity and community technology on contract as a consultant to the CYC project. ShinyDoor is a minority owned business specializing in social media training and consulting for small and medium businesses, nonprofits, and government agencies.

E. Project Benefits

E-1 – Expanding Broadband Public Computer Center Capacity

Public Computer Center Capacity, Including Areas and Populations Served

12. Public Computer Centers Availability

13. Restrictions on Public Computer Center Use

14. Public Computer Centers Accessibility



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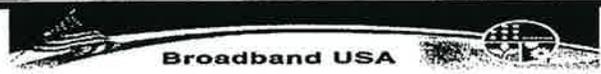
15. PCC - Center Locations, PCC - Center Capacity, PCC - Size and Scope of Target Audience.

| |
|--|
| PCC - Center Locations & Center Capacity & Size and Scope of Target Audience. |
| |

16. PCC- SBA Population Demographics

| |
|--------------------------------|
| Age Distribution |
| Age Distribution: 5-19 |
| Age Distribution: 20-29 |
| Age Distribution: 30-39 |
| Age Distribution: 40-49 |
| Age Distribution: 50-59 |
| Age Distribution: 60-69 |
| Age Distribution: 70 and above |

| |
|---|
| Ethnicity or ethnicities |
| Ethnicity: Hispanic |
| Ethnicity: Non-Hispanic White |
| Ethnicity: Non-Hispanic Black |
| Ethnicity: Non-Hispanic American Indian |



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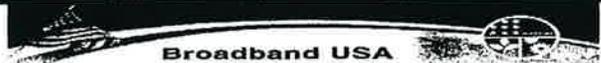
| |
|--|
| Ethnicity: Non-Hispanic Asian |
| Ethnicity: Non-Hispanic Hawaiian or Pacific Islander |
| Ethnicity: Non-Hispanic Other |
| Ethnicity: Two or More Races |

| |
|----------------|
| Gender |
| Gender: Female |
| Gender: Male |

| |
|--|
| Median Household Income |
| Median Household Income: Less than \$9,999 |
| Median Household Income: \$10,000 - \$14,999 |
| Median Household Income: \$15,000 - \$24,999 |
| Median Household Income: \$25,000 - \$34,999 |

| |
|---|
| Educational Levels |
| Educational Levels: Middle - Grade 6 to Grade 8 |
| Educational Levels: Secondary - Grade 9 to Grade 12 |

| |
|--|
| Disabilities status |
| Disabilities status : Blindness, Deafness or a severe vision or hearing impairment |
| Disabilities status : A condition that substantially limits one or more basic physical activities such as walking, |



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| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

climbing stairs, reaching, lifting or carrying

Disabilities status : A physical, mental or emotional condition lasting 6 months or more

Unemployment Rate
Unemployment Rate: 13.70

Language
Language : English - Primary
Language : English - Second Language
Language : Non-English Speakers

17. Public Computer Centers Outreach

Public Computer Center Capacity: Training and Educational Programs

18. Public Computer Centers Peripherals and Equipment

19. Public Computer Centers Workstation Software

20. Public Computer Centers Training and Education Programs

E-2- Project Benefits – Sustainable BroadBand Adoption



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
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21. Innovative Approach to Sustainable Broadband Adoption

Connect Your Community (CYC) is a national program with deep local roots. The program is in ten communities where Lead Community Agencies (LCAs), supported by a web of local partners, hire staff, provide outreach, training and personal support; all of which leads to disadvantaged individuals bridging the digital divide, becoming tech-savvy users and incorporating web-based applications into their lives. CYC Project takes the four traditional keys to community adoption – engage, train, equip, support – to a new strategic scale made possible by local and national collaboration.

CYC is rooted in lessons learned from Community Technology practice. It is embedded in established social and institutional networks; is high-touch, based on personal interactions; provides training and ongoing support; provides localized resources for affordable computer purchase and Internet access as well as enhanced, sustainable public access resources; and integrates basic IT adoption with other motivating opportunities (employment, health care, etc).

Innovative features:

- 1) High-impact, high-visibility community campaign to recruit participants using targeted direct contact, targeted local media and social network outreach conducted by CYC Corps members.
- 2) Case management model to manage and measure activities (outreach, training, HomeConnect assistance and post-training support) and outcomes (household adoptions).

Outreach and training will be locally customized to address interest areas and issues in each user group including direct support for people with disabilities, non-English speakers and those with low literacy levels.

HomeConnect and CommunityConnect – We include \$125 per successful trainee to help trainees secure a broadband connection that meet high standards of speed, reliability and long-term affordability. A majority of these subsidies will be for home subscribers (HomeConnect) to leverage local free or affordable access opportunities and to help clients get new or used computers. A smaller share will be invested for sustainable shared access options, e.g. housing project computer centers, where end users find this more useful (CommunityConnect).



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
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Partnerships with PC Reurbishers and Recyclers and with TechSoup will support LCAs in building affordable custom programs for clients.

At the national level, the Knight Center will provide core curriculum and staffing requirements, host training content, create evaluation and measurement methods, offer administrative management tools, facilitate webinars and annual events and provide direct reporting to the NTIA. CYC communities will realize sustained broadband demand following the grant period through continued community partnerships and increased demand for services by the persons served.

22. Sustainable Broadband Adoption Household Subscribers.

How many total new home subscribers (household accounts) to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded? **28,500**

23. Sustainable Broadband Adoption Institutional Subscribers.

How many total new business and/or institutional subscribers to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded?

24. Sustainable Broadband Adoption Users of Public Access Facilities.

How many total **users** of broadband in public computer centers or **users** of broadband **outside the home** (e.g., in a community college) do you expect to generate through use of BTOP funds over the entire life of the program funded? **9,500**

25. Sustainable Broadband Adoption Population Demographics.

Please refer to PCC – SBA Demographics section (Section E1- Question 17)

26. Sustainable Broadband Adoption People Trained/Educated.

If you intend to provide training or education, how many people **in total** will your program(s) reach? **49,400**

27. Sustainable Broadband Adoption - Scope of Training/Education Programs.

How many hours of training do you expect to provide *per person on average* for each participant in your training program(s), through completion of training for that individual? If you will offer multiple programs, provide estimates for each program. **30**

28. Sustainable Broadband Adoption Instructor Qualifications.

How many (FTE) instructors/facilitators will you employ for broadband and digital literacy training purposes, and what are their qualifications (training and experience)?

The CYC Corps will be the broadband and digital literacy instructors for the CYC Project. CYC Corps will consist of 132 unemployed/underemployed local residents hired for the duration of the project. The 22 Working Groups will each hire 5 Corps members. Since comfort level with the technology is a major hurdle for new adopters, local residents as

**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | | Easygrants ID: 2434 | |
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instructors rather than outside instructors will have a major impact on helping guide broadband adoption.

A successful applicant to the CYC Corps will have the following traits and skills: Appreciation for technology and its use within our society, experience using the Internet, at a minimum, use of email and online search, desire to learn new skills, ability to relay instructions in a clear and friendly manner, and solid social skills.

The Corps will receive the majority of their training from facilitators chosen by the Lead Community Agencies. These facilitators will be drawn from local community and technical colleges and training centers. The rural area of Aberdeen (SD) has limitations with availability of experts from community colleges and training facilities and thus will use college professors from outside the region to fulfill training needs. The Knight Center and TechSoup will fill in the gaps local instruction is not able to provide.

CYC Corps members will receive intense initial training, prior to beginning work as instructors, covering the following:

- “How to teach technology” instruction (train the trainer)
 - Key community applications chosen by CYC Working Group for their benefit to the target community such as financial planning and online banking, online job searching, health and wellness, distance learning and education, photo sharing, and using the web to find best pricing and secure on-line shopping- Computer basics, file structures, email, overview of common software suites – including open source and commercial products
 - Computer security including viruses, spyware and privacy- Advanced online search and information literacy
 - Purchasing a new or used computer or other Internet-enabled device
 - Broadband services – the cost, the speeds and the connections
 - Preparation for Certifications. Internet and Computing Core Certification (IC3) or equivalent, such as ICDL (International Computer Driving License). A+ Certifications
- Receiving the certification will not be a condition of continuing employment or service as an instructor, but it will be encouraged as a goal for all Corps members.

Additional instruction will be provided via monthly webinars by the Knight Center and TechSoup; webinars and in-person training events will provide more in-depth and continuous learning for instructors and will encourage peer learning and idea sharing amongst CYC Work



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
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Groups. The use of a shared workspace for curriculum, policies and learning strategies will also reinforce opportunities for instructors to share experience-based lessons across teams and clients.

29. Sustainable Broadband Adoption Equipment Purchased.

How many broadband-related equipment units (e.g. computers, wireless devices) do you intend to purchase overall? **30,000**

30. Sustainable Broadband Adoption Cost of Devices.

What is the total up-front cost of this equipment? **5,245,000**

31. Sustainable Broadband Adoption Loan Program Participants.

If you are providing an equipment purchase or loan program, for how many households, businesses and/or institutions do you expect to provide equipment or computers?

Number of Households: 28,500

Number of Businesses:

Number of Institutions:

32. Sustainable Broadband Adoption Loan Cost to Borrower.

If you are employing a loan program for purchases of service or equipment, what will be the total cost to the typical customer you assist over the life of the loan, including all interest and fees?

33. Sustainable Broadband Adoption Target Population, Awareness Campaign.

If you are conducting an awareness campaign, how many people do you expect your campaign will reach? **800,000**

34. Sustainable Broadband Adoption Awareness Campaign Methods

The Connect Your Community project will employ a rich multi-layered marketing and outreach campaign to reach a wide range of at-risk, un- and underserved populations in our 10 communities.

At the national level, Knight Center will create a web presence and develop basic brochures, flyers and outreach materials that can be adapted locally. While partners will be used in many areas, the Knight Center/OneCommunity organization already has a strong marketing department with in-depth experience in community-aligned tech-based marketing programs. This team currently manages three major web sites (OneCommunity.org, KnightCenter.org and ConnectAkron.org), produces two monthly newsletters, and plans and hosts scores of events. The CYC national team will also work with partners to create administrative tools/software so that local partners can more easily convert a “lead” into a “student” and convert “students” to home-connected broadband users. These functions are budgeted into the program at both the national and local level.

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Public Computer Centers Program – Sustainable Adoption Program**

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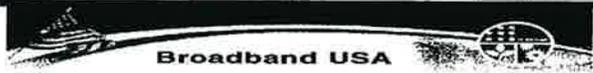
An aligned program with the Public Broadcasting Service (PBS) will provide a formal and professional campaign, one that can be augmented locally through our partnership with the Alliance for Community Media. Eight of the 10 CYC communities also have a heritage as being previous homes for newspapers operated by John S. and James L. Knight, where the current newspaper publisher is often on the local Knight Foundation Community Advisory Council. In communities like Biloxi and Gulfport, the Sun Herald has already endorsed the project and indicated enthusiasm for covering and supporting the project. These National and Local Collaborators will provide CYC communities with a broad reaching and professional media strategy to achieve maximum potential for coverage within each region.

CYC Work Groups will conduct grass roots public awareness campaigns to include presentations to civic, business, human service organizations, Chambers of Commerce, senior centers, church groups and schools. CYC Corps staff will meet people “where they are” physically and mentally customizing broadband discussions to address applications, use models and issues that are of greatest interest to each local constituency. This could mean discussing education, safety, financial aid and school services with parents, photo sharing and scrapbooking and price checking with seniors, job search sites and sources with the unemployed, accessible technologies and online health services for persons who have challenging disabilities. The goal in the outreach is to motivate constituents to choose to invest the time and funds needed to become connected and digitally engaged, and to do it personally, really one person or group at a time.

Of the more than 3.3 million residents in the CYC program area, participants reached through CYC media campaigns is expected to exceed 800,000 with approximately 49,400 electing to participate in the program and 38,000 successfully becoming new broadband subscribers. LCAs expect sustainable adoption rates of 75% among those receiving education and training validated by participants' acquisitions of a home computer and/or continued use of public access facilities. Community Partners and Local Collaborators will work with area organizations to continue providing access that will encourage additional households to instill persistent broadband usage.

Target and Awareness Strategies:

Public education efforts will vary from location to location to fit the needs of participating communities and each LCA will define the individuals and households they expect to engage



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
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in the project. The following lists our LCAs, the proposed target population, public awareness capacity, and the size of audiences reached and methods.

CYC Urban League, Lexington (KY) – Lexington has a population of 275,298, of which 23.5% have incomes below \$25,000. The following populations are targeted for inclusion: 1) low-income families, 2) formerly incarcerated and non-custodial fathers, 3) seniors. Target population is 45,400 residents through neighborhood campaigns and presentations with 1750 people expected to complete the program.

Absolutely Aberdeen/Prairie Vision (SD) - The area served through Aberdeen CYC covers 97,833 in a 12-county area with 26.2% making less than \$25,000. Some counties have the highest average ages in the country and high Native American populations, many with low incomes and lacking employment skills. Marketing efforts will include local and regional radio stations, weekly and daily newspapers, public presentations, cable channel local access, posters on key community bulletins and key church constituencies. CYC should have 1250 successful participants.

MS Gulf Coast Community College, Gulfport (MS) - Population estimate of area to be served is 179,505 with 25.8% living on less than \$25,000. Training for low-income individuals to increase broadband adoption will be provided in partnership with the cities of Biloxi and Gulfport. 26,208 people will be targeted through public presentations to civic groups, organizations, libraries, posters, flyers, displays and outdoor advertising. CYC anticipates 3500 successful participants.

Elevate Miami (FL) - Miami's program population is 383,796 of whom 44.1% have incomes below \$25,000. This factor, coupled with low education rates, large English Language Learner population, low-wage industries and few accessible broadband sites requires intensive efforts to increase access and use of broadband technology. Approximately 45,000 will be targeted by the campaign and 5350 successful program participants are expected.

Manatee Education Foundation, Bradenton (FL)- This community has a population base of 50,051 with 25.4% living on less than \$25,000. The CYC project will target 17,000 people through cable PSAs, METV (school television station), workshops, local ads and targeted neighborhood publications. 1250 successful participants are expected.



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
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Focus Hope, Detroit (MI)-Focus Hope, is teaming with Matrix Human Services and Child Care Coordinating Council for the CYC project. The population in the target areas, representing low income, minorities, and unemployed, is 838,588 of whom 35.6% have incomes below \$25,000. 35,000 people are targeted for inclusion through direct mail, church flyers, schools, and focus groups and 5350 are expected to become broadband subscribers.

ACCEL, Zanesville (OH)- Ten of 29 Appalachian counties in Ohio are considered economically distressed with issues of low income dislocated workers and student dropouts rampant. Approximately 591,425 persons reside in the Appalachian 10-county region served by ACCEL with 28.6% making less than \$25,000. 45,000 will be targeted for the program through radio, locally produced video, newspapers and flyers. 5350 are expected to become broadband subscribers.

Saint Paul/Ramsey County Libraries (MN)- Ramsey County population is 269,292 with an aging citizenry, low income, and language barriers (due to increased numbers of immigrants), all contributing to the 24.1% with incomes below \$25,000. 45,000 are targeted for inclusion through presentations, established client base, distributed materials and 5350 expected to become broadband subscribers.

Cleveland Housing Network (OH) Cleveland's population is 438,604 with 35.6% making less than \$25,000. 123,640 are targeted for inclusion through presentations, established client base, and flyers, with 5350 expected to become broadband subscribers.

Urban League, Akron (OH)-A population of 206,537 with 30.8% living on less than \$25,000 and facing pressing issues in health care, education, workforce, and network training. Marketing efforts will be targeted to 41,830 at poverty level through focused messages to Urban League client base and neighborhood initiatives. 3500 are expected to become broadband subscribers.

35. Measuring Campaign Impact for Sustainable Broadband Adoption

Because the Knight Center feels that measuring impact is a crucial part of sustainable broadband adoption projects, we have engaged Dr. Kate Williams, Assistant Professor, University of Illinois-Urbana Champaign Graduate School of Library and Information Science, to design and implement the CYC evaluation methodology. The University of Illinois Graduate School of Library and Information Science is the top ranked school in this area, #1 in research,



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
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with the largest and the leading community informatics research unit nationwide. Dr. Williams' models use social capital and social network theory to measure and model the sustainability of IT use in local communities.

The CYC evaluation component will harvest management data and use the U of I Data Engine for Policy and Research (DEPR) tool connected to five data collection modes: 1) outreach data about contacts as they are made; 2) training data, an email survey answered by every contact completing a class; 3) broadband take-up data, a multi-method survey of contacts who may or may not purchase broadband; 4) comprehensive data, LCAs electronic records of the entire program; and 5) wrap up data, three to four interviews with staff at each of the 10 Lead Community Agencies.

The Connect Your Community project will reach an "addressable market" of 3.3 million people across our 10 communities. For marketing and outreach, our goal is to reach nearly 800,000 people through our multi-layered marketing approach [described in Q25]. From that broad outreach, CYC will focus our measurement on a smaller number of possible participants or "leads" who would register for training. Systems will track the conversion of a "lead" into a "student"; of a "student" into a "graduate"; and from "graduate" into home-connected and community-connected broadband user. The project targets 49,400 student enrollments to obtain the goal of 38,000 graduates. We further project 28,500 people (75%) will take advantage of the HomeConnect Plan and approximately 9,500 people (25%) will meet their access needs through a CommunityConnect or public-access offer.. Assuming all HomeConnect clients are households with an average of 2.6 people, this program will reach a total of 83,600 people.

Project goals for trained "graduates" or completes have been distributed to each Lead Community Agency, with the understanding that classes sizes need to account for projected drops of about 30% and that other CYC functions will be applied to turn graduates into broadband-connected users. Grad targets by community: Saint Paul Public Libraries 5350; Cleveland Housing Network 5350; ACCEL 5350; Focus:HOPE 5350; Elevate Miami 5350; Akron Urban League 3500; MSGCCC 3500; Urban League of Lexington 1750; Absolutely!Aberdeen 1250; Manatee Education Foundation 1250. The CYC/University of Illinois methodology and data engine will track each community's effort at each stage in the process and will measure the impact on students and families.

36. Sustainable Broadband Adoption Total Cost Per New Subscriber.



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
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What is the total cost of your project per new subscriber (household, individual, or institutional) or new end-user? **303.00**

F. Project Viability

Technical Viability

37. Technology Strategy

37 - A. Public Computer Center Technology Strategy

37 - B. Sustainable Broadband Adoption Technology Strategy

The Connect Your Community (CYC) project goal is to engage disadvantaged people who have not had opportunities to understand, explore, and utilize broadband network technology. Not having these skills has severely limited many Americans in terms of academic success, extended educational opportunities, and employment advancement. CYC is designed to recruit eligible community residents, offer training and education in broadband technology, and assist in long-term broadband technology usage.

Operational Details: Following grant approval, the Knight Center and Lead Community Agencies (LCAs) will work with National Collaborators to design a marketing approach resulting in materials development for the program recruitment campaign. Each LCA has designated their highest priorities for recruitment. They are gathering Community Partners to assist in this phase and engaging potential Local Collaborators for in-kind and financial support. A unique component of the project is its aggressive neighborhood focused and community wide campaign, using a case-management approach that will engage, train, equip and support thousands of targeted constituents through canvassing and social networking outreach.

Personnel: The Knight Center will meet with LCAs to establish the senior team, hire the project director, 2 coordinators, and a compliance officer, all of whom will work with the Connect Your Community Corps. CYC regional coordinators will work with the program director to design operating manuals and systems, establish reporting protocols, and begin the organizational process needed for BTOP requirements. Each LCA will support between one and three Work Groups. Each Work Group will have one program supervisor hired to supervise five CYC Corps members. The CYC Corps will be trained to provide outreach, technology, and broadband adoptions services



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
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to the community. The total number of Work Groups involved in the CYC project is 22. Each CYC Corps member will recruit volunteers to enhance the program and expand outreach and support.

CYC Corps will be drawn from local unemployed and underemployed individuals hired for up to two years. CYC Corps will receive initial and ongoing training to prepare them for community outreach as project recruiters, public technology center trainers and neighborhood-based computer technicians. Each LCA is currently developing partnerships with local technology providers, nonprofit organizations, schools and universities, businesses, senior centers and government entities to secure training sites, and in many communities, to serve as advisors to the CYC Corps as needed.

LCAs and regional coordinators will work with schools, job centers, and health care officials to determine curriculum needs based on local constituencies. The importance of local control of curriculum content cannot be overstated as each community faces its own particular issues. Examples include:

- 1) Elevate Miami aims to serve youth, low-income families, minorities, seniors and residents facing barriers to broadband technology inclusion. Miami cites their endemic poverty, low education rates, large English Language Learner population, and few accessible broadband sites as issues to be addressed by the CYC.
- 2) Absolutely Aberdeen and Prairie Vision (SD) is working within a 12-county remote area that has had limited usage of broadband technology. Their issues are population decline in the smallest counties, aging populations, areas with high unemployment, health care access through E-Health technologies, continuing education, language barriers (three Lakota tribes live in the region) and new diverse populations joining the Aberdeen workforce.
- 3) Urban League, Lexington (KY) has identified constituents with low-incomes who need basic technology training and continued technical assistance, formerly incarcerated and noncustodial fathers who have employment needs, and seniors, who lack ability to access E-Health opportunities and social interaction from home.
- 4) The Mississippi Gulf Coast Community College cites problems with numbers of unemployed individuals needing to develop internet skills that will increase employment opportunities. Educational levels are below national average and computer centers will offer educational advancement.
- 5) The Appalachian Center for Collaborative and Engaged Learning (OH) cites high dropout rates



**Broadband Technology Opportunities Program
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| | |
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and low broadband availability in the Appalachian districts in Ohio. GED skills and workforce development are cited as high priorities.

The CYC Project provides the structure for customized curriculum design for each individual site. Public instruction will be available according to community scheduling needs and in consideration of the populations being served. Each participant will receive 25-30 hours of center training in addition to up to 7 hours of individualized support or post-class enrichment services. At least 5 training hours and a portion of the post-training support will be allocated to support each participant in developing a HomeConnect or CommunityConnect Plan. While the Knight Center and its National Partners will provide guidance on home access and community access solutions, each LCA will design local plans to support their clients. In addition to reviewing local Internet offers and providing a PC buyers guide, CYC Corps provide clients with an affordability analysis to help them select a specific HomeConnect Plan; those clients that cannot afford a home access solution will be directed to consider a public access or CommunityConnect Plan. The CYC budget allocates \$125 per household to help LCAs design HomeConnect and CommunityConnect Plans for their clients.

The CYC concept can be easily replicated and adapted to rural, suburban, and urban districts. LCAs determine the target population and use their established marketing base to encourage user participation and attract Community Partners to provide locations, equipment and on-going support.

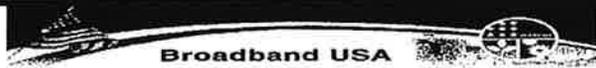
Organizational Capability

38. Management Team Resumes.

Please refer to upload section at the end of document.

39. Organizational Readiness

Award-winning, nonprofit OneCommunity operates the Knight Center of Digital Excellence with a five-year pledge of \$25 million from the Knight Foundation. The Center is dedicated to driving economic and civic progress by creating connected communities. The Knight Resource Center provides on-demand research and develops tools, templates, processes, and plans to accelerate community transformation through broadband adoption. The Connected Community Team works directly with stakeholders on the ground in Knight Communities to conduct outreach, and build community vision, programs and local capacity – ultimately



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

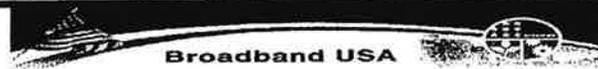
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helping with the development of sustainable community strategies for broadband solutions. Since its formation in 2008, the Center has blended national and local experience to operate a distributed field team working in communities to accomplish locally viable broadband programs. The CYC project is an extension of the current model. The Knight Center team possesses a combined 150 years in community technology, 65 years in broadband adoption, 69 years in research & analysis, and 54 years in marketing. Launched in 2003, Cleveland-based OneCommunity works to advance economic and civic progress by leveraging information technology to foster collaboration, innovation, and transformation. Its fiber-optic, broadband network – one of the largest and fastest in the world - serves nearly 22 counties in Northeast Ohio, connecting nearly 1,500 community anchor institutions (public safety, government, health care, K-12 and higher education, civic and social service). OneCommunity has experience managing federal funds. It has been awarded \$11 million from the FCC for its Rural Health Care Pilot Project, which will launch in weeks. OneCommunity currently operates several large scale community technology projects. In less than a year, the Green Computing program has refurbished and distributed 2,000 computers, with 6,000 more units pledged. The OneClassroom program provides a digital resource library and training to hundreds of teachers in Ohio. OneCommunity was named international Visionary of the Year in 2008 by the Intelligent Community Forum and has garnered additional international honors, including the Wireless Internet Institute's (W2I's) Best Practices Award in 2006 and the Computerworld Global Laureate Award for "world's best use of technology to benefit society" in 2004 and 2006. Intel Corp. declared Northeast Ohio a Top 4 Worldwide Digital Community, and the Intelligent Community Forum ranked the region as a Top 7 Intelligent Community in 2006 and 2008. The CYC project will subgrant a large portion of BTOP funding to Lead Community Agencies (LCAs) working directly with clients to provide project oversight and to develop community partnerships that will support sustainable broadband adoption. The LCAs have a combined 589 years of service in their respective communities with extensive network and funding connections.

40. Organizational Chart.

Please refer to upload section at the end of document.

Community Involvement



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
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41. Key Partners

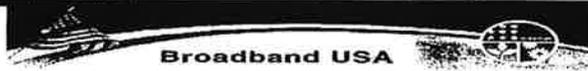
CYC Project carefully chose national and local businesses and organizations with whom to partner. Each fills a specific role to ensure CYC successfully guides 38,000 individuals into broadband adoption. The Lead Community Agencies who are the cornerstone of neighborhood projects have a combined 589 years of service to community to their credit and their local partners add to the breadth and depth the regional programs.

CYC benefits from a strong team of National Collaborators:

- The Alliance for Community Media (ACM) is a nonprofit, national membership organization that advances democratic ideals by ensuring all people have access to electronic media. ACM will be a content and media partner.
- PBS and their stations will use multiple media platforms to provide educational broadband experiences in schools, at home, and in public computer centers. PBS will be marketing and outreach partner.
- Coalition of Organizations for Accessible Technology represents 240 organizations that support people with disabilities, works to ensure that people with disabilities have access to high speed broadband, wireless, and other Internet-based technologies. COAT will provide channels to outreach to people with disabilities.
- TechSoup Global is committed to ensuring that all nonprofit organizations have the technology resources they need to achieve their missions. TechSoup Global will provide CYC with access to discounted technology products, guidance, and webinars.
- PC Rebuilders & Recyclers (PCRR) has a two-fold purpose of bridging the digital divide and supporting environmental responsibility by refreshing prematurely retired computer systems. PCRR will make discounted computers available to LCAs.

The following National Advisors have agreed to be part of the CYC management team on contact to provide specific expertise:

- Charles Benton, Chairman, Benton Foundation will partner with the Knight Center to document best practices. Charles' mission is to articulate a public interest vision for the digital age and to demonstrate the value of communications by solving social problems.
- Kate Williams, Assistant Professor, University of Illinois Urbana Champaign Graduate School of Library and Information Science will design the evaluation methods [See Q26]
- Karen Peltz Strauss, KPS Consulting and COAT, will provide curriculum consultation around accessible technology and support in-depth training for the CYC Corps.
- Angela Siefer, CEO and Founder of ShinyDoor and practitioner in community technology,



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

social media, and media access will provide consultation on curriculum, strategy and policies for the project.

- Jim Baller, Senior Principal, Baller Herbst Law Group with years of experience in municipal and private communications will provide general management guidance.
- Michelle Bush, CEO, Corporate F.A.C.T.S. will bring years of experience supporting nonprofits and foundations in strategy, finance and measurement to bear to support BTOP compliance.

42. Partnering with Disadvantaged Businesses

In addition to the initial agreements with MBEs, Corporate F.A.C.T.S. and ShinyDoor [see Q9], the Knight Center and partner Lead Community Agencies will continue to outreach to disadvantaged businesses both as partners and as clients. Here is a summary of initial plans to involve disadvantaged businesses in our CYC communities:

_Absolutely! Aberdeen (SD) will work with the NE South Dakota Economic Corporation and the NE Council of Governments to identify small and economically and socially disadvantaged businesses to receive training services. In partnership with Presentation College's Lakota Campus, Native American businesses will have access to training.

_Appalachian Center for Collaborative and Engaged Learning (OH) will partner with the Muskingum County Business Incubator to help identified disadvantaged businesses needing access to broadband technologies.

_The Akron Urban League (OH) serves on economic development initiatives (The Fund for Our Economic Future, Commission on Economic Inclusion, Greater Cleveland Partnership, various committees and councils) and serves these businesses through the MBDC (Minority Business Development Center).

_Focus:HOPE (Detroit, MI) has a history of working with small and disadvantaged businesses from the Detroit community; they will leverage these relationships when services are needed.

_Urban League of Lexington (KY) plans to work with several disadvantaged businesses to receive training services.

Ability to Start Promptly & Timeline

43. Project Timeline and Challenges

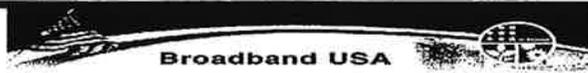
Quarter 1



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | | Easygrants ID: 2434 | |
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| Task: Submit Application - Non-Infrastructure Programs | | Applicant Name: Andrea T. Castrovillari | |

1. Prepare training sites
 2. Facilities/technology upgraded if necessary
 3. Prepare marketing materials
 4. Broad outreach/publicity
 5. Workgroup supervisors hired
 6. Outreach plan/materials developed
 7. Corps members hired
 8. Corps members initial basic training
 9. Data gathering/evaluation
 10. CYC Share ready for curriculum, policy downloads, uploads
- Quarter 2–BENCHMARK: 1000 new broadband users connected (cumulative)
1. Corps implements outreach
 2. Corps conducts training classes
 3. Corps aids basic training graduates with Home Connect
 4. BENCHMARK Public project “launch” in all communities
 5. BENCHMARK New Broadband users connected
 6. Corps members skills training
 7. Basic skills certification effort (IC3)
 8. BENCHMARK Evaluation Deployment
 9. Data gathering/reporting/analysis/feedback
 10. Document/share of best practices
 11. Prepare marketing materials
 12. Publicize CYC in collaboration with national media partners
 13. Curriculum development/sharing/peer review (website)
 14. Tech support/training resources for Workgroups
- Quarter 3- BENCHMARK: 5000 new broadband users connected (cumulative)
1. Continue outreach
 2. Ongoing training classes
 3. Corps aids ongoing basic training graduates with Home Connect
 4. Corps provides support to new broadband users
 5. Regular in-service training and networking
 6. Data gathering/reporting/analysis/feedback
 7. Document/share of best practices
 8. Publicize CYC in collaboration with national media partners
 9. Expand volunteer recruitment



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
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10. Ongoing curriculum development/sharing/peer review (website)
 11. Tech support/training resources for Work Groups
- Quarter 4- BENCHMARK: 11,000 new broadband users connected (cumulative)
1. Continue outreach
 2. Ongoing training classes
 3. Corps aids basic training graduates with Home Connect
 4. Corps supports new broadband users
 5. Continue in-service training and networking
 6. Data gathering/reporting/analysis/feedback
 7. Document/share of best practices
 8. Publicize CYC in collaboration with national media partners
 9. Ongoing curriculum development/sharing/peer review (website)
 10. Tech support and training resources for Work Groups
- Quarter 5-BENCHMARK: 17,000 new broadband users connected (cumulative)
1. Continue outreach
 2. Ongoing training classes
 3. Corps aids basic training graduates with Home Connect
 4. Corps supports new broadband users
 5. Continue in-service training and networking
 6. Data gathering/reporting/analysis/feedback
 7. Document/share of best practices
 8. Publicize CYC in collaboration with national media partners
 9. Volunteer evaluations and refresh
 10. Ongoing curriculum development/sharing/peer review (website)
 11. Tech support and training resources for Work Groups
 12. Post-Project Sustainability planning/implementation with local partners
- Quarter 6- BENCHMARK: 24,000 new broadband users connected (cumulative)
1. Continue outreach
 2. Ongoing training classes
 3. Corps aids basic training graduates with Home Connect
 4. Corps supports new broadband users
 5. Continue in-service training and networking
 6. Data gathering/reporting/analysis/feedback
 7. Document/share of best practices
 8. Publicize CYC in collaboration with national media partners



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | | Easygrants ID: 2434 | |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | | Applicant Organization: OneCommunity | |
| Task: Submit Application - Non-Infrastructure Programs | | Applicant Name: Andrea T. Castrovillari | |

- 9. Ongoing curriculum development/sharing/peer review (website)
- 10. Tech support and training resources for Work Groups
- 11. Continued Post-Project Sustainability planning/implementation with local partners
- Quarter 7- BENCHMARK: 30,000 new broadband users connected (cumulative)
 - 1. Continue outreach
 - 2. Ongoing training classes
 - 3. Corps aids basic training graduates with Home Connect
 - 4. Corps supports new broadband users
 - 5. Continue in-service training and networking
 - 6. End of service counseling and outplacement
 - 7. Data gathering/reporting/analysis/feedback
 - 8. Document/share of best practices
 - 9. Publicize CYC in collaboration with national media partners
 - 10. Volunteer evaluation and refresh
 - 11. Ongoing curriculum development/sharing/peer review (website)
 - 12. Tech support and training resources for Work Groups
 - 13. Continued Post-Project Sustainability planning/implementation with local partners
- Quarter 8-BENCHMARK: 38,000 broadband users connected (cumulative)
 - 1. Ongoing basic training classes
 - 2. Corps aids basic training graduates with Home Connect
 - 3. Corps supports new broadband users
 - 4. Continue in-service training and networking
 - 5. End of service counseling and outplacement
 - 6. Data gathering/reporting/analysis/feedback
 - 7. Document/share of best practices
 - 8. Publicize CYC in collaboration with national media partners
 - 9. Ongoing curriculum development/sharing/peer review (website)
 - 10. Tech support and training resources for Work Groups
 - 11. BENCHMARK Final report to NTIA on key metrics
 - 12. Continued Post-Project Sustainability planning/implementation with local partners
- Quarter 9
 - 1. Preparation and release of final report on key metrics
 - 2. Continuation of ongoing Document/share of best practices
 - 3. Post Sustainability planning/implementation with local partners
- Quarter 10



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | | Easygrants ID: 2434 | |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | | Applicant Organization: OneCommunity | |
| Task: Submit Application - Non-Infrastructure Programs | | Applicant Name: Andrea T. Castrovillari | |

1. BENCHMARK Report including post sustainability
2. Document/share of best practices
3. Post Sustainability planning/implementation with local partners

Challenges to CYC project success are maintaining volume of new-adopter recruits across multiple communities and organizations, providing affordable home equipment and broadband connections across multiple communities, and successful end-of-service outplacement for Corps members. Difficulties can be reduced through ongoing consultations and shared capacity-building among the participating communities and organizations. We include in our plan a number of national program support mechanisms including: multiple reinforcing public outreach channels, web-based peer interaction tools, national conferences as well as multiple national webinars, several backup sources for affordable equipment.

44. Non-Infrastructure Projects - Licenses and Regulatory Approvals

45. Legal Opinion.

Please refer to upload section at the end of document.

G. Project Budget & Sustainability

Project Profile: Budget and Budget Narrative

46. Budget Narrative

Sustainable broadband adoption program at 22 sites in 10 communities.

OVERVIEW: This budget totals about \$32 million, including \$25,352,770 in BTOP funds, for:

- 1) A small national staff -- assisted by a handful of paid expert consultants and the Knight Center's own extensive professional resources -- that will coordinate and support:
- 2) high-impact Broadband Adoption campaigns managed by local nonprofit sub-recipients in ten communities. 7/8 of requested BTOP funds will fund these community campaigns to ENGAGE, TRAIN, EQUIP AND SUPPORT almost 40,000 disadvantaged residents to become educated, confident broadband users... directly affecting another 40-50,000 household members as well as their entire communities.



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | | Easygrants ID: 2434 | |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | | Applicant Organization: OneCommunity | |
| Task: Submit Application - Non-Infrastructure Programs | | Applicant Name: Andrea T. Castrovillari | |

3) Hiring over 125 unemployed or underemployed neighbors for 22 months to conduct this historic effort, and gain training and long-term job skills in the process.

4) Thirty hours of classroom training, a rational, sustainable broadband adoption plan, several hours of one-on-one support, and \$125 in equipment subsidy to each of the program's 38,000 prospective new Broadband Adopters.

Timeline: CYC is a 24-month project. In Qtr 1 all staff will be hired and training equipment acquired. All Workgroups should be working in their communities by Qtr 2. New-user training will start in Qtr 4, after which the Project will operate at full tilt all the way through Qtr 8. Expenditures will mirror this pattern of activity closely.

National

Program Director, fulltime @ \$90,000 for 24 months -- \$180,000
Assistant Director for Compliance, fulltime @ \$65,000 for 24 months -- \$130,000
2 Partner Coordinators, fulltime @ \$65,000 for 23 months – 249, 167

10 Lead Community Partners:

15 FTE program admin staff @ \$65,000 for 24 months -- \$1,950,000

22 CYC Workgroups:

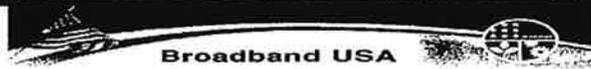
22 25% FTE site admin staff @ \$50,000 for 24 months -- \$550,000 (BTOP)
22 37.5% FTE site admin staff @ \$50,000 for 24 months -- \$825,000 (match)
22 CYC Corps Supervisors, fulltime @ \$40,000 for 23 months -- \$1,686,667
110 CYC Corps members, fulltime @ \$27,000 for 22 months -- \$5,445,000

Volunteers: Each Workgroup will mobilize 150 volunteer hours per month producing 66,000 hours of Project work during Qtrs 2-8. Value @ \$15/hr = \$990,000.

Also included: Salaries paid to Applicant personnel for work preparing this proposal -- \$19,122.

Federal: \$10,190,833. Non-Federal including volunteer hours: \$1,834,122.

FRINGE BENEFITS:



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
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| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

National staff – 20% X \$559,167 = \$111,833.
All other staff – 34.65% X \$10,456,667 = \$3,623,235.
Applicant fringe benefits to prepare this proposal -- \$7,649.
Federal: \$3,449,206. Non-Federal: \$293,511.

TRAVEL (Qtrs 2-8): \$5,000/month for 23 months of travel by program director, assistant director and regional coordinators for program oversight and outreach throughout 10 communities, based on airplane and mileage estimates. Federal: \$115,000. Non-Federal: \$0.

EQUIPMENT:

Qtr 1: Purchase of laptop computers @ \$500 for 110 CYC Corps member -- \$55,000.
Qtr 1: Purchase of computers and peripherals by Workgroups for training facilities, \$20,000 per Workgroup X 22 = \$440,000.
Qtr 2-8: \$125 budgeted to assist each person completing training to purchase a computer, network equipment, etc. as needed to implement HomeConnect or CommunityConnect plan -- total \$4,750,000.
Qtr 2-8: Value of existing technology resources for training, local match -- \$667,160
Qtr 2-8 Value of donated equipment to set up new public access sites for Project graduates in Ramsey County -- \$200,000
Federal: \$5,245,000. Non-Federal: \$867,160.

SUPPLIES (Qtr 1-8): Budgeted for 10 LCAs and 22 Workgroups to use for materials, reproduction, etc. as required for Project marketing and training -- \$305,000.
Federal: \$275,000. Non-Federal match: \$30,000.

CONTRACTUAL (Qtr 1-8):

1) Applicant will hire subject-area experts as consultants to assist with critical aspects of the CYC Project including: compliance, evaluation, curriculum development, technical support for local partners, best practices, documentation, etc. We have budgeted \$1,130,000 for this purpose.
2) Applicant commits technical & consulting services by its own professional staff to an estimated value of \$550,000:
Sustainability development -- \$100,000
Best practices documentation -- \$100,000
Webinars (20 @ \$5,000) -- \$100,000



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

In-person events -- \$50,000

Marketing -- \$50,000

Network innovation -- \$100,000

Affordable equipment planning-- \$50,000

3) Additionally, Knight Center & OneCommunity will continue intensive staff work to further sustainable network infrastructure, applications, adoption and support systems in all ten CYC communities over the next two years. Projected investment in strategic consulting, marketing, resource development and other direct assistance to the local CYC efforts -- at least \$685,000.

4) Contracted training services offer by LCAs as local match -- \$306,000.

5) Paid by Applicant for contracted assistance in preparing this proposal is included as cash match -- \$29,162.

Federal: \$1,130,000. Non-Federal: \$1,570,162.

CONSTRUCTION : Knight Center-assisted nonprofits in Detroit, Lexington & Miami are currently planning or constructing wireless broadband networks with non-Federal funds which will offer free connectivity to CYC participants. Portion of planned investment in these networks counted as local match -- \$1,450,000.

OTHER: Consists almost entirely of staff overhead (calculated at 10% of gross pay for all staff) & occupancy costs, including donated training spaces. (We have budgeted \$36,000 a year per Workgroup for occupancy, mainly for adding training space.)

Federal: \$2,946,863. Non-Federal: \$397,149.

INDIRECT: The Applicant proposes to charge a 5% rate on all grant funds for administrative and financial management. Each of the LCAs is budgeted to charge a similar amount for funds which they manage. Federal:\$2,000,868. Non-Federal: \$100,000.

47. Non-Infrastructure Projects - Budget Reasonableness

The CYC Project partners designed it around time-tested methods of helping disadvantaged, disconnected adults to overcome the financial, educational and psychological barriers to broadband Internet adoption. Community technology practitioners know from experience what works: lots of personal engagement and encouragement, strong learner-/application-based training, help in finding affordable networking equipment and network service, and lots of ongoing support both from technicians and peers.



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | |
|--|--|
| Submitted Date: 8/20/2009 6:09:44 AM | Easygrants ID: 2434 |
| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | Applicant Organization: OneCommunity |
| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

CYC sets out to apply this well-established methodology – engage, train, equip, support – on an unprecedented scale. The methodology is high-touch and labor-intensive, so taking it to scale involves hiring a lot of people and providing them with good training, supervision, and tools. It involves personal training, which means solving the logistical problems of moving thousands of people through limited training lab seats. It involves jump-starting thousands of low-income users’ broadband access with affordable hardware and bandwidth, which requires a significant capacity to subsidize.

The CYC partners have brought all our considerable experience and assets to the effort to keep these costs in line, and we believe we’ve succeeded. Our BTOP funding request amounts to \$666 per individual sustainably connected, of which \$125 is a set-aside to help the new adopter buy what’s needed – used computer, modem, minirouter, Wi-Fi amplifier, etc. The remaining \$441 per adopter in program and administration costs is quite reasonable for any service delivery program. It’s even more reasonable when the multiplier effect – additional household members also becoming broadband users – is considered.

The Project’s average annual salary is only about \$34,000. Only one staffer – the Program Director – will be paid more than \$65,000 a year.

The budget does include \$1,130,000 for contractual services. The largest share of this budget line is \$300,000 for an evaluation contract with the University of Illinois, which will ensure that the NTIA and the public will get the maximum possible benefit from the Project in terms of data and lessons learned. The second biggest share, \$280,000, will support a collaborative, peer-to-peer curriculum development process for the CYC Corps members and sponsors – another investment of permanent value. All the included contracts will directly support the CYC Corps members’ efforts.

Our equipment budget has three parts: \$500 laptops for the CYC Corps members, \$20,000 each for the Workgroups to add training computers and peripherals, and \$125 per new adopter to help buy whatever hardware is needed to implement the sustainable connection plan he or she develops during training.

In general we believe these and other budgeted costs are clearly reasonable, eligible, and tightly focused on accomplishing CYC’s mission and goals.

48. Demonstration of Financial Need

Connect Your Community (CYC) would not be possible without the requested federal support. While this broadband adoption project is the logical next step in OneCommunity’s award-winning efforts to connect, enable, and transform communities, in this difficult



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Public Computer Centers Program – Sustainable Adoption Program**

| | |
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| Task: Submit Application - Non-Infrastructure Programs | Applicant Name: Andrea T. Castrovillari |

economic environment we have been challenged just to maintain our current programs, not to mention expand them. It is not financially feasible for us to execute on CYC without federal grant assistance.

Recently, we reached out to the John S. and James L. Knight Foundation to request dollars for this project, which will serve 8 communities in the foundation's charter footprint (plus Cleveland and Zanesville). The Knight Foundation already funds our highly regarded Knight Center of Digital Excellence, which helps Knight communities across the country develop custom universal access strategies. While highly supportive of the CYC project, the Knight Foundation declined our request. (Please see the attached endorsement letter dated Aug. 12 in the Supplementary 2 documents.)

OneCommunity, like each of our Lead Community Agencies, is a nonprofit organization facing very tough challenges posed by the economic crisis. While we continue to share our internationally renowned best practices and have been planning to extend our activities to include sustainable broadband adoption, we have not been able to expand our budget to accommodate this important effort. In fact, we have had to substantially cut our budget in response to lower-than-expected contributed income from foundations and corporations, as well as lower-than-projected earned income as projects get pushed back due to budgetary issues.

We've found that most foundations have seen a 30-40% reduction in their asset values, ultimately resulting in a very difficult fundraising environment. It is especially hard for an organization like ours with a broadband mission, when many foundations prefer at this time to focus on providing food, clothing, and shelter -- and are not well-versed on technology and its economic benefits.

Therefore, since March, 2009, we have reduced our investment in our talented staff by 34% through layoffs, suspension of our 401K match, cancellation of raises and merit pay, and the deferral of a portion of compensation for key personnel. BTOP support for our CYC project would be instrumental for us to retain and grow jobs, while enabling us and our partners to serve tens of thousands of people with our renowned expertise. These constituents would, in turn, obtain increased skills and access to opportunities that will help them contribute gainfully to our workforce and growing economy. We hope you agree that CYC is a project worthy of BTOP support.



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| | |
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49. Historical Financial Statements.

Please refer to upload section at the end of document.

Project Profile: Long Term Sustainability

50. Sustainability.

51 - A. Public Computer Center Sustainability

51 - B. Sustainable Broadband Adoption Sustainability

The impact of the CYC project will be felt on national and local levels as participants in the 10 participating communities are engaged in intensive neighborhood-to-neighborhood targeted campaigns to bring broadband technology to the very doorsteps of its most vulnerable people. Once the programs begin, we believe that this collaboration between Lead Community Agencies (LCAs), local partners and persons served will become a community priority.

Broadband adoption rates will begin to increase as soon as the program enlists participants and will be sustained without additional federal assistance due to the following factors:

1. Most of our new users will be motivated, capable and financially able to maintain home access indefinitely. They will have demonstrated their commitment by finishing their training. They will have the time, access to affordable equipment and support to put their training to use quickly, on their own priority applications. They will be surrounded in their communities by other new users, creating peer reinforcement and routine opportunities for email and other social appointments. More than 80% of our projected broadband adopters live in communities where they will have access to free or deeply discounted service from community broadband networks or private providers who have agreed to provide such arrangements, removing any financial obstacle to continuing use of these networks. The \$125 HomeConnect plan, \$125 set-aside coupled with CYC support will help clients get computers and will further promote sustained adoption.

2. For the minority of new users who cannot afford the broadband services available to them, the CYC CommunityConnect option will systematically invest in other options: shared



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
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residential access facilities, local aggregation networks, new public technology centers, special plans at public technology centers, etc. All of these options will be designed to continue free or very low-cost access for CYC's new adopters well beyond the period of federal assistance.

3. Local CYC partners, all leaders in their communities for many years prior to CYC, will continue to support growing broadband use by their constituents after the CYC project funding ceases for the same reason they joined the CYC effort: It fits their mission. The Knight Center will continue to support and partner with their efforts for the same reason. Indeed, the Knight Center's current funding to support community broadband deployment, adoption and use in these communities is committed for at least four more years – i.e. twice as long as the proposed Project. While it's unlikely that Knight Center and local CYC partners will be able to continue CYC recruitment and training activities at the same level as proposed, we anticipate little difficulty in finding the resources to provide ongoing support for those already trained—especially with the enhanced funder credibility and community constituent base that will result from CYC's success.

Project Profile: Outside Leverage

51. Matching Funds.

Please refer to upload section at the end of document.

52. Unjust Enrichment

The Connect Your Community project is not requesting Federal support for non-recurring costs for this project.

53. Disclosure of Federal and/or State Funding Sources

In November 2007, the Federal Communications Commission awarded OneCommunity \$11.3 million over three years for the Rural Health Care Pilot Project. This funding will cover 85% of the costs to connect 19 rural hospitals and clinics in Northern Ohio to the nearly 60 hospitals already part of OneCommunity's fiber-optic network. The 22-county project, due to commence at the end of August, will extend high-speed broadband access to medically underserved areas (MUA) for enhanced telemedicine services and electronic medical record capture.

OneCommunity applied for a \$2 million match for the FCC Rural Health Care Pilot program



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
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through the State of Ohio, and was inserted as a line item in the original Ohio house and senate 2009 – 2010 budget. The line item for health care technology (\$10 million) was stricken in its entirety from the final budget. A \$5 million fund was subsequently set aside from a State insurance trust, and we are currently in the process of resubmitting our application through this program.

OneCommunity worked closely with the Cleveland Metropolitan School District to receive nearly \$8 million in federal technology funds secured through the State of Ohio’s e-Rate program to secure the routing, switching, server and internal wiring equipment required to bring the benefits of the OneCommunity network into every school (107) in the district. We extended fiber to each of the district’s buildings in 2006, but until the district was able to acquire the funding necessary to leverage the high speed broadband capacity, students and educators realized few benefits. Today, synchronous high speed connectivity (1 Gbps) allows students to participate in rich and interactive multi-media experiences (e.g. live surgeries led by the Cleveland Clinic) and STEM learning environments.

OneCommunity, (then known as OneCleveland), received \$500,000 over two years in state appropriations in Ohio’s capital budget for network infrastructure.

54. Buy American.

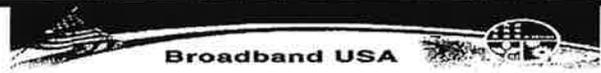
Is the applicant seeking an individual waiver of the Buy American provision?
No

Buy American Waiver Request Explanation

H. DOC Environmental Checklist

55. SECTION 1 – Please refer to upload section at the end of document.

I. Compliance and Certification



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
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56. Certification and signature.

Please refer to upload section at the end of the document.



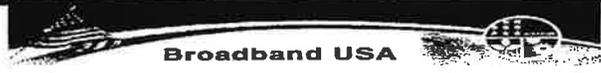
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| Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption | | Applicant Organization: OneCommunity | |
| Task: Submit Application - Non-Infrastructure Programs | | Applicant Name: Andrea T. Castrovillari | |

Uploads

The following pages contain the following uploads provided by the applicant:

| Upload Name |
|--|
| 02. Q24 PCC; Q29 SBA - Management Team Resumes |
| 03. Q26 PCC; Q31 SBA - Organization Chart |
| 04. Q27 PCC; Q32 SBA - Key Partners |
| 06. Q35 PCC; Q40 SBA - Historical Financial Statem |
| 06. Q35 PCC; Q40 SBA - Historical Financial Statem |
| 08. Environmental Checklist |
| 09. Compliance and Certifications* |
| 10. CD-511 Certification - Lobbying, Upper Tier* |
| 12. SF-424A Budget Information Non-Construction** |
| 13. SF-424B Assurances Non-Construction |
| 16. SF-LLL Disclosure of Lobbying Activities* |



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

| | | | |
|--|--|--|--|
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| 17. Legal Opinion* |
| 18. Authentication* |
| 19. Supplemental Information 1 |
| 20. Supplemental Information 2 |
| 21. Supplemental Information 3 |

To preserve the integrity of the uploaded document, headers, footers and page numbers have not been added by the system

PROJECT EXPERIENCE AND MANAGEMENT BIOS

The Knight Center of Digital Excellence, OneCommunity and our 10 Lead Community Agencies all have strong implementation track records. As you'll see from the attached biographies, each OneCommunity executive, each Community Program Manager, each National Advisor and each Lead Community Agency CEO or Director enters this project with a wealth of experience in implementing large-scale community technology programs. The Knight Center also has the mission, tools and processes needed to harness this experience to successfully guide 53,450 vulnerable people in 10 regions of the county to become digitally connected.

The community engagement process employed by the Center is described in the following table. We work with a broad-base of community stakeholders to develop a local broadband vision (aspiring); to help translate that vision into plan (developing); to build technology, application and business plans (developing); and finally to ensure that the funding and governance is in place to make the project sustainable (graduating). It is precisely this process that inspired the CYC project and all of the associated partnerships.

| | | |
|---------|--|---|
| Stage 1 | Passive Discovery & Assessment | Environmental Scan, Broadband Market Profile, Asset Inventory, Opportunity Profile, Stakeholder Outreach Plan |
| Stage 2 | Aspiring Outreach & Consensus | Stakeholder Outreach Plan, Opportunity Profile, Roundtable Discussions, Community-Specific Research, Economic Assessment |
| Stage 3 | Developing Plan & Proposal Development | Readiness Assessment, Connected Community Workshop, Community Broadband Plan, Detailed Opportunity Statement, Technology Plan, Applications & Partnership Plan, Business Case, Funding & Sustainability Plan, Proposals |
| Stage 4 | Implementing Network & Application Build Out | RFP, Project Management, Detailed Engineering & Technology Plan, Partnership Agreement, Marketing & Comm Plan |
| Stage 5 | Graduating System for Program Sustainability & Evolution | Governance Structure, Sustainable Funding, Evaluations |

This process also guided our work in Akron to reach the Implementing stage on a \$2.2M 10-mile inner city WiMax/WiFi network that will offer free 5M public access services to 50,000 residents and 30,000 daily commuters to the downtown area. Funded by the a grant from the Knight Foundation, the City of Akron and five other local businesses and foundations, ConnectAkron was announced on June 19, 2009 with initial services available in a 1-mile corridor; full deployment will be complete in October 2009. Community use plans include public access and digital literacy (through CYC), business vibrancy (in partnership with Downtown Akron), health and wellness (with area hospitals) and public safety (with the City). A Community Advisory Board is in place to guide the program going forward. This is only one example of how the Center engages others to create programs that a locally sustainable and community aligned.

ONE COMMUNITY AND KNIGHT CENTER SENIOR MANAGEMENT

- Scot M. Rourke President & CEO, OneCommunity and Knight Center of Digital Excellence

Scot Rourke is an internationally renowned thought leader in leveraging information technologies to foster economic development and improve the quality of life. He is president of nonprofit OneCommunity, one of the largest and fastest fiber-optic networks in the world. There, Scot is dedicated to enhancing the economy of Northern Ohio and the development of sustainable business models to expand broadband access in communities across the county.

Under Scot's leadership, OneCommunity has become a highly acclaimed expert in helping communities develop and implement strategies for sustainable, universal broadband access and usage. Since its founding in late 2003, OneCommunity has experienced remarkable growth and garnered international recognition for its innovative approach and many accomplishments. Most recently, Scot and a colleague were recognized as Ernst and Young's 2009 Entrepreneurs of the Year for their Support of Entrepreneurship in Northeast Ohio. In 2008, Scot was named the international Visionary of the Year by the Intelligent Community Forum, a think tank focused on economic growth in the broadband economy. One Community received a \$25M five-year grant from the Knight Foundation in 2008 to bring innovation and transformation to 26 Knight Communities around the US.

Prior to launching OneCommunity, Scot was president of a national information technology and services company. There, he led the management buyout and successful turnaround of a \$200 million division. He received a bachelor's degree from the University of Michigan, concentrating in business administration and organizational studies.

- Mark T. Ansboury Sr. VP & CTO, OneCommunity and Knight Center of Digital Excellence

Mark Ansboury is a veteran telecommunication professional with years of community development, information technology and telecommunications leadership experience in the private and public sectors. He currently serves as senior vice president and chief technology officer for OneCommunity and as the Executive for the Knight Center of Digital Excellence. Mark also serves as chief operations officer for the Northeast Ohio Regional Health Information Organization (NEO RHIO) and OneCommunity HealthNet Partnership, where he is responsible for coordination of the Federal Communications Commission pilot project.

Mark has served in leadership roles for network services corporations and founded several technology and financial consulting firm and Information Technology Partners (ITECH Partners), responsible for the development of strategies and network management for various national service providers. In addition, Mark served as director for telecommunications at the State of Texas Department of Information Resources where he was responsible for the Texas Statewide IP and Telemedicine network. He also served as co-chair on the state's Telemedicine Strategic Plan and led the development of the State of Texas Telecommunications Plan. Mark is recognized nationally for his expertise in community development and community networking. Mark holds a master's degree in systems management from the University of Southern California and received his bachelor's degree from Hawaii Pacific College.

Connect Your Community
Executive Team
Management Bios

- Doug Adams Director of Marketing, OneCommunity and Knight Center of Digital Excellence

Doug joined OneCommunity and the Knight Center in April 2008 as Director of Marketing, overseeing strategy and execution of marketing, communications, public relations and brand initiatives. Doug has a long track record of success developing marketing strategies and positioning for entrepreneurial organizations in a variety of industries, including technology, market research, and publishing. In his current role, Doug oversees the development and updates of three website (OneCommunity.org, KnightCenter.org and ConnectAkron.org), issues two monthly newsletters, regular blogs, Tweets, and Facebook updates. Doug's team also manages all of OneCommunity's events including the Knight Center's Connected Communities Workshops that bring stakeholders together to develop broadband visions and governance.

Most recently, Doug served as Director of Marketing and Research for business-to-business publisher GIE Media, advancing and introducing print properties, establishing conferences, and introducing revenue-generating online companion sites. Prior to joining GIE Media, Doug served as the Director of Marketing for online market researcher InsightExpress, spearheading nationally recognized research in the advertising, media, financial services, and technology sectors. Doug received his M.B.A. in marketing from the University of Connecticut and holds a bachelor's degree in communication from DePauw University, where he was awarded the Most Outstanding Radio Documentary in the State of Indiana (1990) by the Associated Press.

- Sam Steinhouse, CFO, OneCommunity

Sam joined the organization as Chief Financial Officer in June 2009 to augment and expand OneCommunity's existing financial and accounting team. Sam assists with strategic financial planning and manages accounting and financial compliance on all major projects for OneCommunity and the Knight Center of Digital Excellence.

Sam is president and co-founder of SPS Partners LLC, a residential real estate investment company specializing in alternative financing for home buyers recovering from financial challenges. Previously, Sam led an investor group that purchased B.P. Products, a manufacturer of outdoor propane heating products and served as the company's chief operating officer. He also co-founded DMI Manufacturing to sell infrared cooking burners and restaurant supplies, and as executive vice president he helped grow DMI's sales to more than \$5 million. Prior to that, Sam held assistant vice president roles with Progressive Casualty Insurance and several other accounting and finance positions. Sam received a bachelor's degree in finance from the University of Michigan.

- William "Garn" Anderson III VP, Business & Community Intelligence, OneCommunity

Garn is an expert in strategic analysis, forecasting, and building global social networks. He has cultivated industry expertise through progressively responsible military, government and corporate leadership roles, and has a proven record in conceptualizing, delivering and managing large-scale information and intelligence collection programs. At the Knight Center, Garn's team has developed a broad range of assessment tools and profiles that add depth to each community engagement and increase the Center's ability to rapidly achieve results in communities across the

Connect Your Community
Executive Team
Management Bios

country. Prior to joining the Knight Center, Garn spent 10 years leading Energizer's world-class global Business Intelligence/Competitive Intelligence (BI/CI). He also has more than 20 years of intelligence experience with the U.S. Government and was awarded the CIA's prestigious Intelligence Commendation Medal. He earned a bachelor's degree in history from American University and graduated summa cum laude with an M.B.A. from Myers University.

- Karen Archer Perry, Director, Connected Communities Team, Knight Center of Digital Excellence

In her role as the Director of the Connected Communities Team at the Knight Center of Digital Excellence, Karen works with communities across the country to develop public-interest broadband programs that are sustainable and transformational for communities. In addition to her team's active work in nearly a dozen communities across the county, Karen contributes to national policy and best practices in the areas of community engagement, digital inclusion, economic development, broadband adoption, and sustainable business models. Prior to joining the Knight Center, Karen founded Karacomm LLC, a consulting practice that developed programs for inclusion, education and empowerment. Karen has worked with cities and corporations throughout the United States to assess needs and shape community programs to address them. Before establishing Karacomm, Karen worked for the AT&T, Lucent Technologies and Bell Labs family of companies for twenty-five years. Karen holds a master's degree in electrical engineering from Cornell University.

- Bill Callahan, Interim Director, Connect Your Community

Bill has been a Community Program Consultant for the Knight Center of Digital Excellence since April 2008, and has worked since 1970 in the fields of community organization, urban neighborhood development and community technology training. He served for five years as Director of Cleveland Digital Vision, the advocacy coalition of Cleveland neighborhood technology programs and supporters. From 1996 to 2002 he organized and directed the West Side Community Computer Center, one of the city's first neighborhood computer literacy and ownership programs, which trained several thousand West Side residents in basic IT skills and provided affordable used PC systems to more than a thousand households.

His prior professional experience includes six years directing a neighborhood development corporation, during which he managed several million dollars' worth of housing and commercial rehabilitation projects; ten years as associate director of Ohio's largest consumer advocacy organization, specializing in utility rate and energy conservation issues; and a decade of grassroots community organizing work in Akron and Philadelphia. He is a 1969 graduate of Brandeis University.

KNIGHT CENTER COMMUNITY ALIGNMENT

Lynda Goff, Community Program Manager with current responsibility for Aberdeen and Lexington. Lynda joined OneCommunity from Wake Forest University and WinstonNet in Winston-Salem, NC. As the Executive Director of WinstonNet, Lynda spent 8 years building sustainable community technology and training solutions.

Connect Your Community
Executive Team
Management Bios

- Kim Marcille, Community Program Manager with responsibility for Miami, is also chair of the executive committee of the Miami-Dade Broadband Coalition, a diverse collection of community stakeholders from the healthcare, government, education, social services and business sectors dedicated to improving broadband access in Miami-Dade. Kim has 18 entrepreneurial years in new business development and technology.

- James Farstad is leading the Knight Center's broadband infrastructure and adoption activities in Ramsey County and City of Saint Paul, Minnesota and supports the Center's work in other Knight communities including Miami-Dade, FL and Aberdeen, SD. Jim has more than 26 years of experience in strategic planning and the management of complex technology initiatives and was instrumental in developing the Community Benefits Agreement for the Minneapolis wireless project.

- Jim Nice, Community Program Manager with responsibility for Akron OH, Milledgeville GA and Bradenton FL is overseeing the implementation of ConnectAkron broadband wireless network and community outreach; helping guide a Milledgeville project to sustainability and most recently began outreach and discovery in Bradenton FL. He has 10 years in municipal wireless implementation following 18 years in networks and controls.

- Jim Hay, Community Program Manager, provides technical support on infrastructure development to projects in Miami, FL., and Aberdeen, SD., in the development of sustainable business models underpinning their ARRA filings. He has over 23 of Information Technology experience at CIO and COO levels including two advanced wireless high tech start ups, deploying municipal-wide wireless networks, where he specialized in business model development, and IT strategic planning and execution.

Karen Archer Perry is the Knight Center liaison to Biloxi; Bill Callahan also provided continued support to Cleveland, Detroit and Zanesville/Appalachia.

NATIONAL PARTNERS AND ADVISORS

-Charles Benton, Chairman, Benton Foundation

Since 1981 Charles Benton has served as Chairman of the Benton Foundation. Its mission is to articulate a public interest vision for the digital age and to demonstrate the value of communications by solving social problems. Among its current program priorities are projects on Universal Broadband/Universal Service, Community Media/Community Development, and Digital Media Access/Inclusion. Mr. Benton has also had a long career in the media education and entertainment businesses as President/Chairman of Encyclopedia Britannica Education Corporation, Films Incorporated, Public Media Inc., Lionheart Television International, and Home Vision Entertainment. In 1978, President Carter appointed him as Chairman of the National Commission on Libraries and Information Science and as Chairman of the first White House Conference on Library and Information Services, held in November of 1979. In 1997, President Clinton appointed him as a member of the Presidential Advisory Committee on the Public Interest Obligations of Digital Television Broadcasters. Charles is passionate about developing and sharing best practices that promote increased access to information.

Collect Your Community
Executive Team
Management Bios

- Michelle Bush, President, CEO, Corporate F.A.C.T.S. Finance, Accounting, Consulting, Training Solutions

Michelle Bush leads a team of highly skilled consultants that service a variety of community and economic development clients including financial intermediaries, state and local government, community development corporations, foundations, and other non-profits across the country. Corporate F.A.C.T.S. has deep roots in the community development industry leading a broad spectrum of projects and initiatives. Michelle has led the creation of neighborhood Quality of Life plans, developed financial mechanisms and strategies to address foreclosed properties, planned projects to attract stimulus dollars and designed place-based strategies for major foundations. Corporate F.A.C.T.S. has also helped state and local governments develop sustainable neighborhood improvement strategies and build the capacity of neighborhood intermediaries.

-Angela Siefer, Founder and CEO, Shiny Door

Angela envisions a world in which all members of society have the tools and the resources to use the Internet for the betterment of themselves and their communities. Angela is the founder of ShinyDoor, providing social networking workshops and guidance to the hesitant. ShinyDoor's team specializes in assisting small businesses, nonprofits and government agencies with understanding social networking. Angela has a varied history of working within the startup world and the nonprofit world, including leadership positions with Lumifi, Grassroots.org, and the Ohio Community Computing Network. She is also a co-founder of Cbus Tech Life. Her nonprofit work has extended into the voluntary arena by serving on multiple boards, including the Community Technology Center Network, the Public Interest Registry, and Alliance for Community Media. Angela earned her MA in Sociology from the University of Toledo.

- Karen Peltz Strauss, KPS Consulting, Coalition of Organizations for Accessible Technology

As a consultant with KPS, Karen provides consulting services on telecommunications access issues for consumer organizations, telecommunications relay service providers, research institutes, telecommunications companies, captioning agencies, trade associations, and Federal agencies. She founded the Coalition of Organizations for Accessible Technology (COAT), a coalition of over 240 local, regional and national organizational members dedicated to ensuring communications access by people with disabilities to emerging Internet-based and digital technologies. Karen's education includes Georgetown University Law Center, L.L.M., 1983, University of Pennsylvania Law School, J.D., 1981, Boston University, B.A., *summa cum laude*, *Phi Beta Kappa*, 1978. She is a Member of District of Columbia Bar, United States Court of Appeals for the D.C. Circuit, United States Supreme Court Bar.

- Kate Williams, PhD. Assistant Professor, University of Illinois Champaign Urbana Graduate School of Library and Information Sciences

Kate Williams has established herself as, a nationally recognized authority on community informatics. In addition to her work at the University of Illinois, she also acts as a Research

Connect Your Community
Executive Team
Management Bios

Investigator at the University of Michigan School of Information. Her Research focuses on the relationship between social networks, social capital, and the use of information and communications technology, particularly ICT use in low-income communities and public computing. Ongoing research projects include: 1) eChicago: Studying technology access, use and support in a set of ethnic communities of Chicago; 2) Constructing and analyzing a community informatics dataset from records of the Technology Opportunities Program of the Department of Commerce, which funded 606 community technology projects across the United States; 3) Analyzing social networks and the use of information and communications technology by urban Latinos, with Salvador Rivas, University of Wisconsin. Kate holds a PhD from University of Michigan School of Information, an MBA from University of Chicago, and a BS from Massachusetts Institute of Technology.

- Jim Baller, Senior Principal, Baller Herbst Law Group

Jim practices in Washington, DC and represents public and private entities nationally and in more than 35 states on a broad range of communications matters. He is also the founder and president of the US Broadband Coalition, a large and diverse group of organizations that are working to develop as much agreement as possible on the components of a comprehensive national broadband strategy. The Fiber to the Home Council has called Jim "the nation's most experienced and knowledgeable attorney on public broadband matters." The National Association of Telecommunications Officers and Advisors named him its Member of the Year in 2001 and its first Community Broadband Visionary of the Year in 2007. He was the first recipient of MuniWireless's "Esme Award" in 2006. In 2007, *Washingtonian Magazine* listed him as one of Washington's "Best Lawyers" (defined as the top one percent). This year, *Ars Technica* included him on its list of the 25 "Top Names in Tech Policy." He is a graduate of Dartmouth College and Cornell Law School.

CONNECT YOUR COMMUNITY LEAD AGENCY SENIOR MANAGEMENT

- Julie M. Johnson – Executive Director, Absolutely!Aberdeen, and Prairie Vision

Julie Johnson is a native of Aberdeen, South Dakota. She was trained as an attorney, and is licensed to practice law in South Dakota. She is a graduate of the University of South Dakota, with her B.A., M.A., and Juris Doctor. Her unusual career path has taken her from her roots as the product of a third generation family business, to attorney at law in practice in Aberdeen, to Cabinet Secretary, South Dakota Department of Labor, to President, Industry and Commerce Association of South Dakota, to Cabinet Secretary, South Dakota Department of Revenue, to Executive Director, South Dakota Rural Development Council, to Acting Director, South Dakota Math, Science and Technology Council, to Administrative Law Judge, to Aberdeen's community growth initiative, "Absolutely! Aberdeen", and Prairie Vision, its regional development arm. This unique background works well as Absolutely! Aberdeen has the lead in workforce recruitment and workforce development for Aberdeen, as well as Lobbyist for several Aberdeen and regional groups at the South Dakota legislature and other similar venues. The role of lobbyist at the SD legislature is a role she has had for 30 legislative sessions. In addition to her experience with nearly all of the State's economic development and community development tools, Julie was instrumental in earning a Knight Foundation grant for \$250,000. In January 2009

Collect Your Community
Executive Team
Management Bios

to build local programs that leverage broadband to drive economic development in northeast South Dakota.

- Bennett L. Williams, President and CEO, Akron Community Service Center and Urban League

Bennett L. Williams, President and Chief Executive Officer of the Akron Community Service Center and Urban League, is a native of Toledo, Ohio. She graduated from Kent State University with a Bachelor of Arts degree in Rhetoric and Communications. Bennett is currently pursuing an MPA from the University of Akron. She has spent most of her professional career in the non-profit sector. She joined the American Red Cross in 1990 where she received several awards and promotions for her service. Her final position at the American Red Cross was as Assistant Director of Blood Services for the Northern Ohio Region, an 18 county territory. A graduate of Leadership Akron Class XV, Bennett serves on countless area Advisory Boards including SUMA Health. Bennett and her organization have a long-standing commitment to improving the economic, cultural, social, educational, and recreational conditions affecting all citizens of Summit County, particularly African Americans, other minorities, and those most in need.

- Porter G. Peeples, Sr., CEO, Urban League of Lexington-Fayette County

PG became CEO of the Urban League of Lexington-Fayette County in 1972. In the 30 years that followed, the Lexington Urban League has made its mark with programs for clerical training, open housing, community development, training our ex-inmates, and operation of a community radio station. Peeples established a development corporation in 1981. Since its inception, more than 180 homes have been built or renovated and purchased for sale to low-income homebuyers. In addition, a 24-unit senior citizens complex was recently completed, bringing the combined total to over \$15 million worth of real estate constructed under his guidance. A partnership that has relayed computers and skills to over 1,000 middle school students has also been established under his leadership. Mr. Peeples continues his dedication to the Lexington community through his active participation on numerous local and national boards, including but not limited to the Kentucky Housing Corporation, World Equestrian Games Board, the Lexington Center Corporation, Knight Foundation, and Commerce Lexington. He also is very active in One Community, One Voice and the African American Education Coalition.

- Jeanne Morton, Director of Community Training, Cleveland Housing Network, Inc.

CHN opened its Community Training Center (CTC) in 2002 to help low- and moderate-income residents achieve economic stability and improve their financial well-being through computer education, financial literacy education, career enhancement and homeownership education—ultimately to help families achieve long-term economic self-sufficiency. Under Ms. Morton's leadership, CHN successfully managed two Department of Commerce grants, one in 2002 and the other in 2005 to support its Bringing IT Home Program, which combined Information Literacy and Financial Literacy with technology training and an opportunity to purchase subsidized computers. In the first 3-year grant, CHN provided computers to 200 successful graduates of the Bringing IT Home Program, and began its very successful partnership with Cuyahoga Community College.

Connect Your Community
Executive Team
Management Bios

- William F. Jones, Jr., Chief Executive Officer, Focus: HOPE

William F. Jones, Jr. became Chief Executive Officer of Focus: HOPE in January 2009. Jones is the fourth CEO in Focus: HOPE's 40-year history. He recently retired from Chrysler Financial where he was Chief Operating Officer. Jones has been involved with Focus: HOPE since 1999 when he was elected to the Board of Directors. He has been chairman of the Board for one year and will continue to serve as a member of the Board. Jones brings to Focus: HOPE a range of experience from a 26-year career at Chrysler and Chrysler Financial. Starting as a corporate analyst, he progressed through a variety of finance and operations assignments of increasing responsibility. After a brief assignment with Nissan in 1991, Jones returned to Chrysler Corporation as the Director of Vehicle Pricing.

- Peter Korinis, Chief Information Officer for the City of Miami

Peter Korinis has been the Chief Information Officer for the City of Miami, Florida since 2002. The City is undergoing a complete modernization; current initiatives at the City include major new system implementations: ERP, 911 Public Safety dispatch and records, 311 Call Center, and GIS & Land Management systems. Additionally Peter was a founder of the Elevate Miami program nearly five years ago. He has been an outspoken advocate of city involvement in projects that support citizen access to information services. A former Chief Information Officer for Fairfax County, Virginia, and Senior Manager with *PricewaterhouseCoopers LLP*, Mr. Korinis has founded two information technology firms to provide business software data and services to local governments. A retired Naval Security Group Officer, he has more than 30 years of operational and management experience in the comprehensive application of information technology solutions to business problems, particularly in government and K-12 education. Mr. Korinis holds an M.S. in Information System Technology from The George Washington University and a B.S.E. (Mechanical Engineering) from the University of Michigan.

- Katherine G. (Kit) Hadley, Director of the Saint Paul Public Library

Kit Hadley was appointed the Director of the Saint Paul Public Library on August 3, 2009. Previously, she was the Executive Director of Heading Home Minnesota, where she worked with leaders from business, government, faith communities, non-profits and philanthropy to support the success of state, county and regional plans to end homelessness. She served as the Director of the Minneapolis Public Library from March, 2003 through 2007 where she led an initiative to secure approval for a merger with the Hennepin County Library in order to stabilize future library funding. She participated in a successful \$16.5 million capital campaign; implemented a \$165 million capital improvement program, including completion of the new Central Library; and redesigned and improved service to customers, community outreach, and literacy initiatives. Kit has assumed the leadership of the Saint Paul Library from Melanie Huggins; she continues to work with the Ramsey County Library, the City of Saint Paul and the Ramsey County CIO towards creating greater broadband access in the Saint Paul and Ramsey county region.

Connect Your Community
Executive Team
Management Bios

- Jason Schroeder, Director, Appalachian Center for Collaborative and Engaged Learning
ACCEL

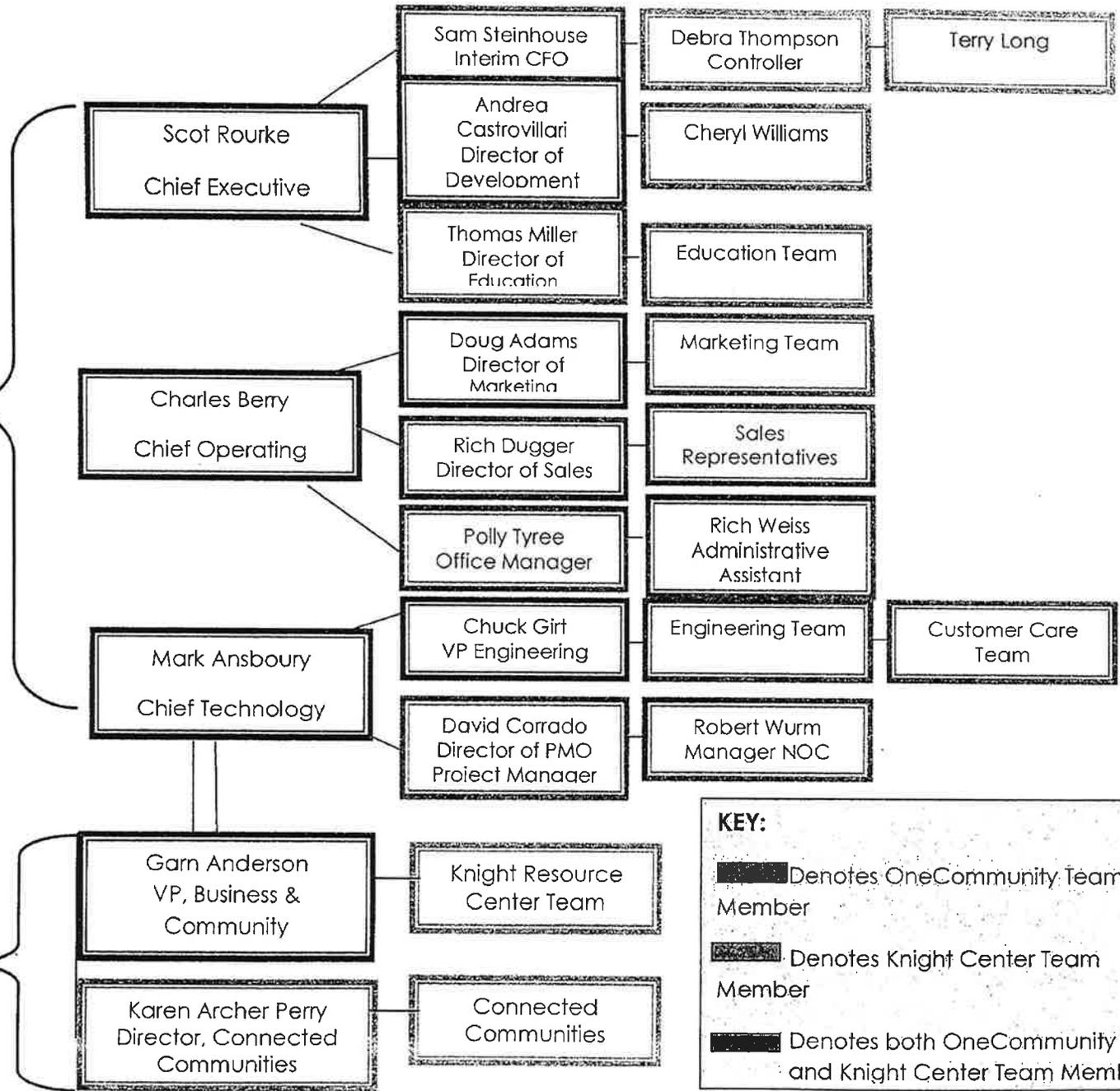
In his role as director of ACCEL, Jason has worked with many members of the community to help ensure computer technology is available and useable to as many residents as possible. Recently, Jason has been the Director of the Muskingum County Summer Youth Program. This robust program put 146 youth to work during the summer, earning not just work experience and life skills, but a steady paycheck as well. Prior to joining ACCEL, Jason worked in the retail industry for twenty years, with his last position being a Market Manager for a national chain, overseeing at times up to \$30 million in sales in 5 states. Jason's background in multiple unit management has given him the ability to work from both the macro and micro levels. He also served as a change agent during this time to create and roll out new programs and practices to the entire chain. Before working in multiple unit management, Jason ran his own internet based comic book business, and has also worked in the market research field as a tab programmer.

- Anna Faye Kelley-Winders, Mississippi Gulf Coast Community College

Anna Faye Kelley-Winders, Vice President of Community Campus and Institutional Development, is responsible for workforce development and training, adult basic education/GED testing, continuing education and community outreach programs, marketing, recruitment, external grant programs, public relations and institutional development. Ms. Kelley-Winders, with over forty years in education, also has project management experience with responsibility for oversight of \$10 million in federal and private grants from the U.S. Department of Labor, National Science Foundation, State Board for Community and Junior Colleges, John S. and James L. Knight Foundation, Challenge Grants, and Mississippi State Department of Education. She provided oversight and leadership for the H1B High Growth and Pathways to Construction grants, National Emergency Grants, and the Momentum WIRED grant, all funded by the USDOL. She was formerly responsible for the Carl Perkins federal funds for Career-Technical Education at MGCCC as well as ongoing state allocations for equipment and personnel salaries. Successful financial audits have been conducted on all grant programs with goals and objectives accomplished.

- Mary M. Glass, Executive Director, Manatee Education Foundation

As Executive Director of the charitable foundation directly aligned with the Manatee County School district, Mary oversees development, marketing, programs, fundraising events – toward the goal of providing innovative programs and enhanced educational opportunities for the teachers and students of Manatee County Public Schools. Mary has been described by her peers as exemplifying qualified leadership, exceptional versatility and adaptability, excellent communication and team-building skills, extensive project management experience, resourceful problem solver and an effective negotiator: skills needed to bring the community together to support children and schools. Mary has worked as a senior level corporate marketing and real estate executive with extensive experience in advertising, branding, media, promotions and PR for major companies (Coldwell Banker, Chris Craft Boats, Serengeti Eyewear, Wendy's, YMCA Sarasota).

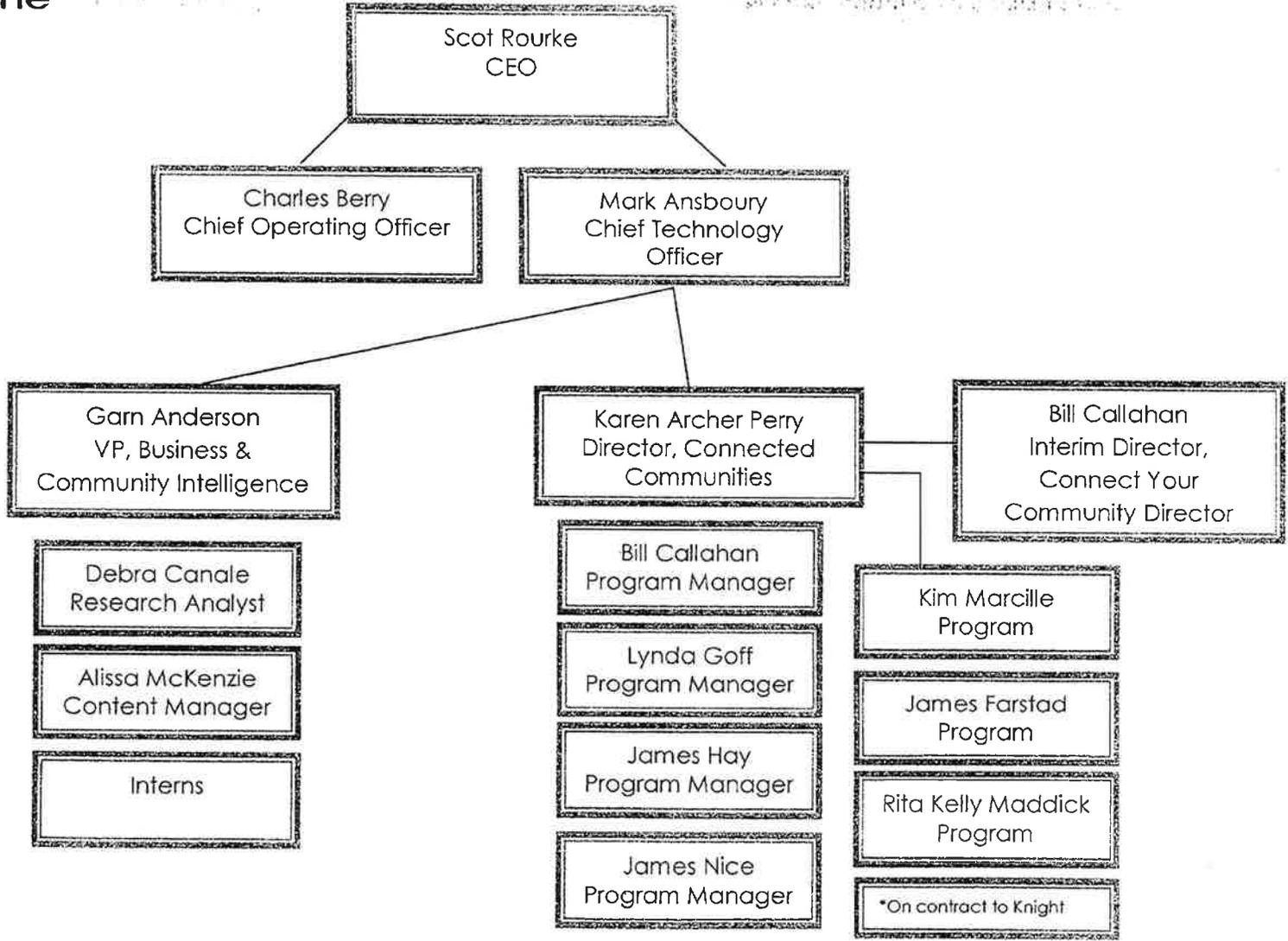


KEY:

- Denotes OneCommunity Team Member
- Denotes Knight Center Team Member
- Denotes both OneCommunity and Knight Center Team Member

KnightCenter
OF DIGITAL EXCELLENCE

Internationally Recognized Leadership in Broadband Strategies and deployment -



Connect Your Community

| Knight Center CYC Team | |
|---------------------------|-----------------------------|
| Scot Rourke – CEO | Mark Ansboury CTO |
| Karen Perry – Director | Bill Callahan – CCO |
| Compliance Director | Compliance Asst Director |
| Partner Services 1 | Partner Services 2 |

| National Advisors and Partners | |
|--|--|
| Alliance for Community Media, Helen Soule | Public Broadcasting Service Thomas |
| PC Rebuilders and Recyclers LLC Willie Cade CFO | Catherine Hurd Tech Soup |
| Kate Williams University of Illinois, Measurement | Michelle Bush Corporate FACTS Compliance |
| Charles Benton Benton Foundation | Jim Baller Baller-Herbst Telecom Policy |
| Angela Siefer Shiny Door, Inc. Social Media | Karen Peltz Straus COAT Accessible |

| Lead Community Agencies | |
|---|---|
| St. Paul Public Library Kitt Hadley Director | Absolutely! Aberdeen Julie Johnson Executive Director |
| Mississippi Gulf Coast CC Wayne Kuntz Director | Urban League of Lexington David Cozart Administrator of Development |
| Akron Urban League Bernett William | Cleveland Housing Network Jeannie Morton Director of Community |
| Elevate Miami Vivianne Bohorques | Appalachian Center for Collaborative and Engaged Learning |
| Manatee Education Foundation Mary Glass | Focus:Hope Detroit Anthony Semanik Program Manager |



Exhibit A - Demographic Trends - Data Points in CYC Cities

| Pew Trends for low Broadband Adoption | Detroit (city) | Cleveland (city) | Harrison County [Biloxi - Gulfport] | Akron (city) | Bradenton (city) | Miami (city) | St. Paul (city) | Lexington-Fayette (city) | Aberdeen Region (12 counties) | Ohio Appalachia (10 counties) | Total Pop Addressed by 10 community CYC | % of Project Total | U.S. |
|--|----------------|------------------|-------------------------------------|--------------|------------------|--------------|-----------------|--------------------------|-------------------------------|-------------------------------|---|--------------------|-------------|
| Population | 838,588 | 438,604 | 179,505 | 206,537 | 50,051 | 383,796 | 269,292 | 275,298 | 86,941 | 591,425 | 3,320,037 | | 305 Million |
| Age 65+ | 10.9% | 13.3% | 13.1% | 13.8% | 23.6% | 18.1% | 11.8% | 11.1% | 19.9% | 15.8% | 456,118 | 13.7% | 12.9% |
| Race - African American | 78.1% | 50.8% | 23.0% | 29.3% | 16.2% | 20.8% | 15.4% | 13.9% | 0.3% | 2.7% | 1,163,454 | 35.0% | 12.4% |
| Attainment: Less than High School - no diploma | 19.9% | 21.5% | 14.7% | 13.9% | 14.7% | 30.8% | 9.7% | 8.9% | 14.1% | 16.3% | 601,125 | 18.1% | 14.9% |
| Attainment: High School Grad (Only) | 35.2% | 36.3% | 33.1% | 35.3% | 36.3% | 27.9% | 25.8% | 19.2% | 36.6% | 47.3% | 1,145,867 | 34.5% | 30.6% |
| Under \$25K | 35.6% | 40.3% | 25.8% | 30.8% | 25.4% | 44.1% | 24.1% | 23.5% | 30.8% | 28.6% | 1,092,707 | 32.9% | 22.0% |
| Population Density (pop/sq mile) | 5856.1 | 5277.2 | 307.2 | 3322.5 | 3470.5 | 6947.8 | 4801.3 | 964.3 | 6.1 | 116.9 | NA | NA | 84.9 |
| Unemployment Rate % (May 09) | 24.7% | 12.3% | 7.5% | 10.5% | 10.9% | 10.1% | 8.1% | 7.7% | 4.1% | 11.4% | NA | NA | 9.4% |
| How respondent connects to the Internet from home: Any Broadband or High speed Connection* | 35.8% | 38.5% | 52.1% | 45.7% | 45.5% | 39.4% | 53.8% | 59.7% | 34.8% | 42.7% | NA | NA | 53.2% |

*Broadband Survey question: Mediamark Research and Intelligence (MRI) - The Survey of the American Consumer™ - survey of 26,000 adult consumers
 Demographics Source: Demographics Now - 2008 Demographics Detail Report
 Unemployment - Bureau of Labor Statistics (<http://data.bls.gov/cgi-bin/dsrv?la>)

| Traditionally Underserved Demographics * | % With Broadband at Home - 2009 | % Without Broadband at Home - 2009 |
|---|---------------------------------|------------------------------------|
| Over 65 | 30% | 70% |
| African American | 46% | 54% |
| Educational Attainment - Less than High School - no diploma | 30% | 70% |
| Educational Attainment - High School Grad (only) | 46% | 54% |
| Under \$20K | 18% | 82% |
| Total U.S. adults | 63% | 37% |

* Source: Pew Internet & American Life Project. "Home Broadband Adoption 2009"

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

KEY PARTNERS – Connect Your Community (CYC)

NATIONAL ADVISORS

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|--|--|--|
| Kate Williams, Ph.D. Asst Professor katewill@illinois.edu | Univ of Illinois School of Library and Information Science | Evaluation methods Data engine, analysis |
| Charles Benton Chairman cbenton@benton.org | Benton Foundation | Best practices analysis |
| Karen Peltz Strauss kpconsulting@starpower.net | KPS Consultants COAT | PWD curriculum, outreach assistive technologies |
| Jim Baller, Attorney jim@baller.com | Baller Herbst Law Group | Telecom and policy |
| Angela Siefer Founder, CEO angela@shinydoor.com | ShinyDoor | Community technology Curriculum, social media |
| Michelle Bush CEO mbush@corporatefacts.net | Corporate F.A.C.T.S. | Compliance advisor |

NATIONAL COLLABORATIONS

| | | |
|---|---|---|
| Helen Soule Executive Director hsoule@alliancecm.org | Alliance for Community Media | Collaborative web services Curriculum hosting Media access, civics |
| Thomas Crockett Vice President, Member affairs tcrockett@PBS.org | Public Broadcasting Service (PBS) | Outreach campaign Partnership with affiliates Content hosting, distribution |
| Jennifer Simpson jsimpon@aapd.com | Coalition of Organizations for Accessible Technology | PWD consultation Access to member orgs |
| Willie Cade, CEO willie@pcrr.com | PC Rebuilders & Recyclers | Refurbished computers Green computing consulting |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|---|---|---|
| Catherine Hurd churd@techshoupglobal.org | Tech Soup Global | Webinars, software Purchasing guidance |
| <u>LEAD COMMUNITY AGENCIES</u> | | |
| David Cozart, Administrator Of Development-(859)233-1561 dcozart@ullexfay.org | Urban League of Lexington-Fayette County, Lexington KY | Lead Community Agency Agency funds and in-kind Outreach |
| Jeannie Morton, Director of Community Training (216)912-2215 jmorton@chnnet.com | Cleveland Housing Network Cleveland, OH | Lead Community Agency Agency funds and match Outreach |
| Mary Glass, Director 941-708-8770 ext. 2148 glassm@manateeschools.net | Manatee Education Foundation Bradenton, FL | Lead Community Agency, match funds, agency funds, outreach, recruitment |
| Wayne Kuntz, Director, Workforce Department (228) 897-3878 wayne.kuntz@mgccc.edu | Mississippi Gulf Coast Community College Gulfport, MS | Lead Community Agency, training and outreach |
| Bernett L. Williams, President and CEO, 234-542-4132 ulbernett@aol.com | Akron Urban League Akron, OH | Lead Community Agency, Match funds, outreach |
| Julie M. Johnson, Executive Director, 605-725-5070 Juliem.johnson@absolutelyaberdeen.com | Absolutely Aberdeen Aberdeen, SD | Lead Community Agency, Agency cash and match, outreach |
| Kit Hadley, Library Director 651-266-7073 kit.hadley@ci.stpaul.mn.us | City of Saint Paul Libraries Saint Paul, MN | Lead Community Agency, Program oversight, host curriculum contribution, |
| Vivianne Bohorques Office of the Mayor 305-250-5317 vbohorques@miamigov.com | Elevate Miami Miami, FL | Lead Community Agency, Facility host, cash and match, outreach |
| Jason Schroeder, Director 740-607-7268 jasonschröder@live.com | Appalachian Center for Collaborative and Engaged Learning Zanesville, OH | Lead Community Agency, Match, program oversight outreach |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|--|---------------------------|--|
| Anthony Semanik, Program Mgr 313-494-4494 semanika@focushope.edu | FOCUS-Hope Detroit, MI | Lead Community Agency Program oversight, match |

LOCAL COMMUNITY PARTNERS

Lexington, KY (Urban League of Lexington-Fayette County)

| | | |
|--|---|---|
| Steve Austin, Director 859-225-3343 | Legacy Center at Blue Grass Community Fndt Lexington, KY | Outreach, marketing Fiscal agent, Knight funded downtown wireless |
| Jack Burch, Exec. Director jburch@commaction.org | Community Action Council for Lexington-Fayette, Bourbon, Harrison and Nicholas Counties | Outreach, Training, In-Kind Cash |
| Hazel Forsythe, Ph.D. Professor 859-257-3800 | University of Kentucky Lexington, KY | Service coordination, Marketing, Evaluation |
| Stu Silberman, Superintendent 859-381-4100 | Fayette County Public Schools, Lexington, KY | Outreach, marketing |
| Wanda Bertram, Exec. Director 859-381-1302 | LexLine Lexington, KY | Outreach, marketing |
| Eric Brown 859-425-2255 | Lexington-Fayette Urban County Government | Training, service Facilities |

Aberdeen, SD (Absolutely!Aberdeen)

| | | |
|---|--|--|
| Eric Hanson, Co-owner 605-229-1050 erich@telserv.biz | Tel Sev Communications Aberdeen, SD | Operates free hot spot(s) BIP WiMax with limited discounted service offering |
| Lorraine Hale, Ph.D., President presidentoffice@presentation.edu | Presentation College Aberdeen and Eagle Butte, SD | Outreach, Facilities |
| James Smith, Ph.D., President smith@northern.edu | Northern State University Aberdeen, SD | Outreach, training |
| Mike Levsen, Mayor mayor@aberdeen.sd.us | City of Aberdeen | Facilities |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|---|--|--|
| Kelly Weaver, Director kweaver@midco.net | Small Business Dev. Center, Aberdeen, SD | Facilities, marketing |
| Eric Senger, Director Eric.necog@midconetwork.com | NE Council of Govts Aberdeen, SD | Outreach |
| Lori Finnesand lorif@nesdcap.org | NESD Economic Corp Sisseton, SD | Outreach |
| Marcia Erickson Marcia@nesdcap.org | NESD Community Action Sisseton, SD | Outreach |
| Margot Gillette, Exec. Dir. econmanager@aberdeendowntown.org | Aberdeen Downtown Assn. Aberdeen, SD | Marketing, outreach |
| Sharon Paranto, Ph.D, Dean parantos@northern.edu | NSU School of Business Aberdeen, SD | Training, facilities |
| Larry Lovrien, Chair Larry.Lovrien@presentation.edu | Presentation College School of Business, Aberdeen, SD | Training, facilities |
| Gretchen Mayer, Director Diverse@nvc.net | Aberdeen Area Diversity Committee, Aberdeen, SD | Outreach, training |
| Jody Zueger, Director jzueger@aberdeenhousing.com | Aberdeen Housing Dev. Authority, Aberdeen, SD | Outreach |
| <i>Zanesville, OH (Appalachian Center for Collaborative and Engaged Learning)</i> | | |
| Mark Ansboury, CTO mansboury@onecommunity.org | OneCommunity | Connectivity, fiber, internet bandwidth |
| Thaddeus Fields tfields@mid-east.k12.oh.us | R.E.A.C.H. Zanesville, OH | Support Services |
| Sharon Smith, Superintendent jgrubb@laca.org | West Muskingum Schools Zanesville, OH | Support Services |
| Cathy Pastre, Executive Director cpastre@mid-east.k12.oh.us | Mid-East Career & Technology Centers | Support Services |
| Howard Stewart, Director zvillecivicleague@sbcglobal.net | Zanesville Civic League Zanesville, OH | Facilities and Maintenance |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|--|---|--|
| Jamie Trout jtrout@zanesvillehousing.org | ZMHA Zanesville, OH | Facilities and Maintenance |
| Vicky Bateman 704-454-3000 | Experience Works, Inc. Zanesville, OH | Extended Services |
| Sherry Fischer, Supervisor Sherry.fischer@rsc.state.oh.us | Ohio Rehabilitation Services Commission Zanesville, OH | Support Services |
| Angela Carder Acarder21@hotmail.com | Juvenile Court Zanesville, OH | Support Services |
| Jodi Wilkins jwilkins@zanestate.edu | East Central Career Programs Zanesville, OH | Support Services |
| Michele Timmons mtimmons@mvesc.k12.oh.us | Muskingum Valley Educational Service Ctr Zanesville, OH | Support Services |
| Todd Whiteman, Principal, twhiteman@laca.org | Foxfire High School Zanesville, OH | Facilities and Maintenance |
| Bob Mercer, Supervisor 1-888-408-9675, ext. 3 | Opportunity Center Zanesville, OH | Facilities and Maintenance Services, Extended Services |
| Michael Bullock, Coordinator mbullock@mccf.org | GEAR Up Community Zanesville, OH | Support Services |
| <i>Detroit, MI (Focus:HOPE)</i> | | |
| Patrick Gossman, Ph.D. Executive Director, ac8456@wayne.edu | Wayne State University Community Telecom Network | Free/discount broadband Access provider Community outreach |
| Thomas Hablitz Urban Planning Specialist 313-874-7469 | Henry Ford Health System | Community Health Applications |
| Paul McCarthy paul.mccarthy@clearwire.com | Clear Communications | BTOP WiMax proposal limited discounted offerings |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|---|--|--|
| Scott Gifford, Director 313-526-4001, ext.12 sgifford@matrixhs.org | Matrix Human Services Detroit, MI | Facilities, Volunteers |
| Denise Wellons Glover 313-664-0700, ext. 221 Tfpf2f@yahoo.com | The Family Place Detroit, MI | Volunteers, equipment, cash match |
| <i>Gulfport/Biloxi, MS (Mississippi Gulf Coast Community College)</i> | | |
| David D'Aquilla Department of Leisure Svcs 228-868-5881 ddaquilla@gulfport-ms.gov | City of Gulfport MS | Facilities, outreach |
| Nathan Sullivan Director, Parks and Recreation 228-435-6294 nsullivan@biloxi.ms.us | City of Biloxi | Facilities, Outreach, Support |
| John McFarland Marketing Services Director 228-896-2152 jmcfarla@sunherald.biz | Sun Herald Multi-Media | Support, Marketing, Outreach |
| Bill Stallworth, Director 228-435-7180 billstallworth@cableone.net | Hope Community Development Biloxi MS | Facilities, Outreach |
| Samuel J. Burke, Exec. Director. 228-896-3770 info@gcgulfcoast.org | Boys and Girls Clubs of the Gulf Coast | Facilities, Outreach |
| <i>Saint Paul-Ramsey County, MN (Saint Paul and Ramsey County Libraries)</i> | | |
| Andrea Casselton CIO Andrea.casselton@ci.stpaul.mn.us | City of Saint Paul | Co-lead, City IT BTOP proposal w/ community benefits |
| Mary Mahoney CIO 651-266-3483 | Ramsey County | Co-lead, BTOP proposal w/ community benefits |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|---|---|--|
| Susan M. Nemitz, Director 651-486-2200 | Ramsey County Library MN | Oversight, Curriculum, Facility, Contribution |
| Nancy Homans Nancy.Homans@ci.stpaul.mn.us | City of Saint Paul Mayor's Office Invest Saint Paul Program | Neighborhood outreach CTC site selection/support |
| Mike Wassenaar Executive Director 651-298-8900 | Saint Paul Neighborhood Network (SPNN) Saint Paul, MN | Staffing, oversight Report Coordination |
| Peter Pearson 651-266-7000 | Friends of the Library Saint Paul, MN | Outreach Possible fund development |
| <i>Miami, FL (Elevate Miami)</i> | | |
| Kim Marcille Community Program Manager kmarcille@knightcenter.org | Miami-Dade Broadband Coalition Miami, FL | Knight funded wireless BTOP fiber/WiFi with discounted/free services |
| Angel Pitisco CIO apa@miamidade.gov | Miami-Dade County | Facilities, outreach |
| Myrna Pinto Account Executive myrnap@microsoft.com | Microsoft | Support Services, software |
| Klayton Fennel Regional Vice President Klayton_fennell@cable.comcast.com | Comcast | Connectivity |
| Miriam Buonomo Senior Account Executive Miriam.buonomo@att.com | AT&T | Support Services Connectivity |
| Brian Andriolo Account Executive Brian_andriolo@mcafee.com | McAfee | Support Services, software |
| Greg Kaufman Account Executive Greg_kaufman@dell.com | Dell | Support Services, hardware |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|--|--|--|
| Plinio Ayala President & CEO payala@perscholas.org | Per Scholas | Support Services, hardware |
| Kathy Coker Client Account Manager Kathy.coker@hp.com | HP | Support Services, hardware |
| Daniella Levine Executive Director daniellal@hscdade.org | Human Svc. Coalition | Outreach |
| Mark Needle Policy Director mneedle@collinscenter.org | Collins Center | Outreach |
| <i>Bradenton, FL (Manatee Education Foundation)</i> | | |
| Amy Van Dell Director, Public Relations 941-748-3816 Amy.VanDell@mybighthouse.com | Bright House Networks | Reduced Cost Internet Access |
| Doug Wagner, Director 941-751-7900 | Adult Career Education | Career, technician education Facilities, support |
| Sherod Haliburton Executive Director 941-744-2362 ext 102 | Central Community Redevelopment Agency | Facilities, Outreach, Training |
| <i>Cleveland, OH (Cleveland Housing Network)</i> | | |
| Mary Ansboury CTO Mansboury@Onecommunit.org | OneCommunity Cleveland | Connectivity, Free wifi, University Circle |
| Wanda Davis, Executive Dir. Wanasc3@yahoo.com | Ashbury Senior Computer Community Ctr. | Outreach |
| Amy Eiben, Marketing Dir. aeiben@famicos.org | Famicos Foundation | Outreach |
| Denise van Leer, Asst Exec Dir dvanleer@fairfax.dev.org | Fairfax Renaissance Development Corp | Support |

Knight Center of Digital Excellence Connect Your Community (CYC) Project
Program of OneCommunity and the Knight Center

| <u>Name/Title/Contact Info</u> | <u>Organization</u> | <u>Role in or Contribution</u> |
|--|----------------------------------|--|
| Jessica Gonzalez, Interim Exec Dir (216) 651-7178 jessica@esperanzainc.org | Esperanza, Inc. | Facilities, Outreach Training |
| <i>Akron, OH (Urban League)</i> | | |
| Jim Nice Community Program Mgr jnice@knightcenter.org | Knight Center Akron, OH | 10 mile wireless free public access |
| Anthony O'Leary Executive Director toleary@akronhousing.org | Akron Metro Housing Auth | Training, referrals |
| Dan Flowers President/CEO danf@akroncantonfoodbank.org | Akron-Canton Foodbank | Referrals |
| Kimberlee McKee President kmckee@downtownakron.com | Downtown Akron Partnership | Marketing, Outreach |
| Dan Colantone President/CEO Colantone@greaterakronchamber.org | Greater Akron Chamber | Marketing, training |
| David James Superintendent djames@akron.k12.oh.us | Akron Public Schools | Training, referrals |
| Dani Robbins Executive Director 330 773 3375 | Boys and Girls Clubs of Akron | Facilities, referrals, training |
| David Jennings Executive Director/Pres djennings@akronlibrary.org | Akron/Summit Public Library | Training, marketing, |

DOC Environmental Checklist

SECTION 1 - To be completed for those projects historically shown not to create significant environmental impacts to the human or natural environment. Any answer of "No" or "Not Applicable" may require additional documentation or review.

- a. Is the proposed action solely a procurement action for materials intended to be installed, stored or operated in an existing building or structure?

Yes

No

Not Applicable

- b. If the proposed action involved procurement of electronic equipment, will the equipment be disposed of in an environmentally sound manner at the end of its useful life?

Yes

No

Not Applicable

- c. Does the proposed action involve only minor interior renovations to a structure, facility, or installation?

Yes

No

Not Applicable

- d. Is the proposed action solely for the production and/or distribution of information materials, brochures, or newsletters?

Yes

No

Not Applicable

- e. Does the proposed action consist solely of training, teaching, or meeting facilitation at an existing facility or structure?

Yes

No

Not Applicable

**Broadband Infrastructure Application
Submission to RUS (BIP) and NTIA (BTOP)**

Certification Requirements BTOP

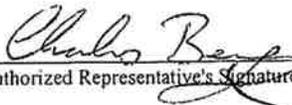
**U.S. Department of Commerce
Broadband Technology Opportunities Program**

(i) I certify that I am authorized to submit this grant application on behalf of the eligible entity(ies) listed on this application, that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. § 1001 and civil violations of the False Claims Act.

(ii) I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

(iii) If requesting BTOP funding, I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the DOC Pre-Award Notification, published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); DOC American Recovery and Reinvestment Act Award Terms (April 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award."

08-10-2009
(Date)


(Authorized Representative's Signature)

Charles Berry

Name:

COO

Title:

CERTIFICATION REGARDING LOBBYING

Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying." The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

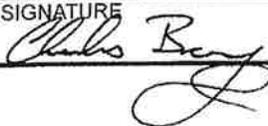
Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

| | |
|---|----------------------------------|
| NAME OF APPLICANT | AWARD NUMBER AND/OR PROJECT NAME |
| OneCommunity | Connect Your Community |
| PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE | |
| Charles Berry, Chief Operating Officer | |
| SIGNATURE | DATE |
|  | August 10, 2009 |

Applicant's Name: OneCommunity

Award Number: _____

Budget Information – Non Construction Programs

OMB Approval No.0348-0044

| Section A – Budget Summary | | | | | | |
|--|---|------------------------------------|-----------------|-----------------------|-----------------|-----------------|
| Grant Program Function or Activity (a) | Catalog of Federal Domestic Assistance Number (b) | Estimated Unobligated Funds | | New or Revised Budget | | |
| | | Federal (c) | Non-Federal (d) | Federal (e) | Non-Federal (f) | Total (g) |
| 1. BTOP Sustaining Broadband Adoption | 11.557 | | | \$25,352,770.00 | \$6,542,104.00 | \$31,894,874.00 |
| 2. | | | | | | |
| 3. | | | | | | |
| 4. | | | | | | |
| 5. Totals | | 0.00 | 0.00 | \$25,352,770.00 | \$6,542,104.00 | \$31,894,874.00 |
| Section B – Budget Categories | | | | | | |
| Grant Program, Function or Activity | | | | | | Total (5) |
| 6. Object Class Categories | | BTOP Sustaining Broadband Adoption | (2) | (3) | (4) | |
| a. Personnel | | \$12,024,955.00 | | | | \$12,024,955.00 |
| b. Fringe Benefits | | 3,742,717.00 | | | | 3,742,717.00 |
| c. Travel | | 115,000.00 | | | | 115,000.00 |
| d. Equipment | | 6,112,160.00 | | | | 6,112,160.00 |
| e. Supplies | | 305,000.00 | | | | 305,000.00 |
| f. Contractual | | 2,700,162.00 | | | | 2,700,162.00 |
| g. Construction | | 1,450,000.00 | | | | 1,450,000.00 |
| h. Other | | 3,344,012.00 | | | | 3,344,012.00 |
| i. Total Direct Charges (sum of 6a-6h) | | 29,794,006.00 | | | | 29,794,006.00 |
| j. Indirect Charges | | 2,100,868.00 | | | | 2,100,868.00 |
| k. Totals (sum of 6i and 6j) | | \$31,894,874.00 | 0.00 | | | \$31,894,874.00 |
| 7. Program Income | | | | | | |

SF-424A (Rev. 4-92)
 Prescribed by OMB Circular A-102

| Section C - Non-Federal Resources | | | | | |
|---|--------------------------------|-------------------------|--|-------------------------|-------------------------|
| (a) Grant Program | (b) Applicant | (c) State | (d) Other Sources | (e) Totals | |
| 8. BTOP Sustaining Broadband Adoption | \$1,290,933.00 | \$0.00 | \$5,251,171.00 | \$6,542,104.00 | |
| 9. | | | | | |
| 10. | | | | | |
| 11. | | | | | |
| 12. Totals (sum of lines 8 -11) | \$1,290,933.00 | \$0.00 | \$5,251,171.00 | \$6,542,104.00 | |
| Section D - Forecasted Cash Needs | | | | | |
| | Total for 1 st Year | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
| 13. Federal | \$11,903,310.00 | \$2,210,359.00 | \$3,056,421.00 | \$3,318,265.00 | \$3,318,265.00 |
| 14. Non-Federal | \$3,063,693.00 | \$568,906.00 | \$786,667.00 | \$854,060.00 | \$854,060.00 |
| 15. Total (sum of lines 13 and 14) | \$14,967,003.00 | \$2,779,265.00 | \$3,843,088.00 | 4,172,325.00 | \$4,172,325.00 |
| Section E - Budget Estimates of Federal Funds Needed for Balance of the Project | | | | | |
| (a) Grant Program | Future Funding Periods (Years) | | | | |
| | (b) First | (d) Second | (d) Third | (e) Fourth | |
| 16. BTOP Sustaining Broadband Adoption | \$13,449,460.00 | | | | |
| 17. | | | | | |
| 18. | | | | | |
| 19. | | | | | |
| 20. Total (sum of lines 16- 19) | \$13,449,460.00 | | | | |
| Section F - Other Budget Information | | | | | |
| 21. Direct Charges From Section B: Other expenses includes..... Almost all "other" expenses, both BTOP and match, are overhead and occupancy costs directly tied to Project staff & activities. | | | 22. Indirect Charges Provisional rate of 5% on total grant funds managed (\$25,352,770), charged by both Applicant and each subrecipient. Total \$2,100,868. | | |
| 23. Remarks | | | | | |

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the awarding agency. Further, certain Federal awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
4. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency
5. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
6. Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
7. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
8. Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

9. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333), regarding labor standards for federally-assisted construction subagreements.
10. Will comply, if applicable, with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
11. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
12. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
13. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a -1 et seq.).
14. Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.
15. Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-544, as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, handling, and treatment of warm blooded animals held for research, teaching, or other activities supported by this award of assistance.
16. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
17. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
18. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

| | |
|--|--|
| <p>* SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL</p>  | <p>* TITLE</p> <p>COO</p> |
| <p>* APPLICANT ORGANIZATION</p> <p>OneCommunity</p> | <p>* DATE SUBMITTED</p> <p>8-14-2009</p> |

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.



THETA SQUARED LLC
LAW • TECHNOLOGY • OUTCOMES

Legal Opinion

August 12, 2009

Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
Washington, D.C. 20230

Re: OneCommunity Broadband Technology Opportunities Program Application – NTIA BTOP Required Certification

Dear Sir:

We are special counsel for OneCommunity, (the "Applicant.") In such capacity, we acted as counsel to the Applicant in connection with its ability to apply to the Broadband Technology Opportunities Program, and in the review of the grant agreement, loan agreement, or loan/grant combination agreement, as referenced in the Notice of Funds Availability.

We are of the opinion that:

- (a) the Applicant is a duly organized and existing 501(c)(3) corporation under the laws of the State of Ohio;
- (b) the Applicant has corporate power: (1) to execute and deliver the grant agreement, loan agreement, or loan/grant combination agreement; and (2) to perform all acts required to be done by it under said agreement;
- (c) no legal proceedings have been instituted or are pending against the Applicant, the outcome of which would adversely affect the Applicant's ability to perform the duties under the grant agreement, and there are no judgments against the Applicant which would adversely affect the Applicant's ability to perform the duties under the grant agreement.

Very truly yours,

ThetaSquared, LLC

ThetaSquared, LLC

109 Main Street, 2nd Floor * P.O. Box 1032 * Chardon, OH 44024
p. 440-313-8450 * f. 440-299-0007 * theo@thetasquared.com * www.thetasquared.com

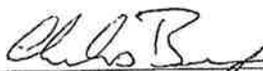
Certification Requirements for BTOP

U.S. Department of Commerce
Broadband Technology Opportunities Program

I certify that I am the duly authorized representative of the applicant organization, and that I have been authorized to submit the attached application on its behalf. A copy of the applicant organization's authorization for me to submit this application as its official representative is on file in the applicant's office, and I am identified as the applicant organization's Authorized Organization Representative (AOR) in the Central Contractor Registration database. By signing this certification, I certify that the statements contained in the application are true, complete, and accurate to the best of my knowledge, and that if an award is made, the applicant organization will comply with all applicable award terms and conditions.

8/12/2009

(Date)



(Authorized Representative's Signature)

CHARLES BERRY

Name:

COO

Title:



August 10, 2009

Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Dear Assistant Secretary,

I am writing on behalf of TechSoup Global to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Project.

TechSoup Global (founded as CompuMentor in 1987) is the largest nonprofit provider of technology assistance services to nonprofits and libraries in the United States. Our deep experience in the nonprofit technology sphere and our long-standing, successful partnerships with leading technology corporations allows us to contribute unique expertise that is highly relevant to the Connect Your Community Campaign.

We propose to partner as a technical assistance provider to support the Knight Center of Digital Excellence's efforts to achieve sustainable broadband adoption in vulnerable and disadvantaged communities. Specific support activities would be determined following a needs and technology capacity assessment of project participants, but would include the following general methodologies:

1. Connect nonprofits to donated technology products.

Through our TechSoup Stock service, we connect nonprofits and libraries with over 600 donated technology products offered at the lowest possible cost (generally 4% of retail). These products are donated by over 40 major technology corporations and include the enterprise-grade technology equipment needed to effectively use broadband, such as routers, switches, and firewalls from Cisco Systems; and Exchange Server Enterprise Edition from Microsoft. Other products offered on TechSoup Stock, such as those donated by Adobe, can help organizations tap into the full potential of broadband capacity. To support organizations that may wish to obtain broadband-related equipment from TechSoup Stock, we will provide expanded account management support via a webinar or direct customer service.

2. Provide technology training and assistance.

It is not enough to provide organizations with broadband product donations. We need to ensure that organizations can access and use those donations in an overall environment of education so they can make smart technology decisions for themselves and the communities they serve. To do this, we will offer a series of technology how-to webinars, articles, and support forums to help organizations select the appropriate technologies, use them in a way that maximizes their effectiveness, and find the technical support resources they need to maintain them.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives. But we also know that citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

TechSoup Global strongly supports "Connect Your Community" in our community. Connect Your Community will use BTOP funds to enable local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years. This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Sincerely,

Marissa Kopp
CT-CEO
TechSoup Global
mwebb@techsoupglobal.org

435 Brannan Street, Suite 100 San Francisco, CA 94107 USA | 415.633.9300 | 1-415-633-9400 | www.techsoupglobal.org



Columbia Telecommunications Corporation • 10613 Concord Street • Kensington, MD 20895
301.933.1488 • fax: 301.933.3340 • www.CTcnet.us

August 11, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption

Dear Assistant Secretary Strickling:

It is my pleasure to express my strong support, and endorsement, of the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for BTOP funding of the Connect Your Community Project. This application has been submitted in partnership with national partners including PBS and the Alliance for Community Media and local partnering in ten communities across the country. I strongly endorse the project and ask that you give it the strongest possible consideration.

- 1 CYC has great scope and promise. With CYC's unique approach and the ten Lead Community Agencies located in various regions across the United States, more underserved or unserved neighborhoods would be reached.
- 2 The CYC Team has a track record of success. Communities across the country have already benefited from the Knight Center's work in both the creation of practices and tools that are readily accessible to a wide range of communities and in the promotion of community-aligned applications.
- 3 CYC has wide reach and significant depth. The project proposes to directly assist over 50,000 households. Not only would CYC assist these households, but it would also recruit, train, and connect an additional 2,000 to 2,500 disadvantaged households over the course of only two years.

Sincerely,

Joanne Hovis
President, CTC



August 7, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Campaign for Sustainable Broadband Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L and John S. Knight Center

Dear Assistant Secretary,

I am writing on behalf of the Alliance for Community Media to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Project.

The Alliance for Community Media is a nonprofit, national membership organization founded in 1976, whose mission is to advance democratic ideals by ensuring that all people have access to electronic media and by promoting effective communication through community uses of media. Founded on the belief that in order for democracy to flourish, people must be active participants in their government, educated to think critically and free to express themselves, ACM represents community access organizations and community media centers who provide services to all community members, especially the underserved, in over 3000 cities and towns throughout the country. One of the strategies that the ACM members use to advance their goals is by providing training in digital literacy, and use of media.

We are well aware of the critical role that broadband access and online tools and applications will play in our community and the nation's future - in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure - or any or all of the above - thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

The Alliance for Community Media strongly supports "Connect Your Community" and offers to develop and maintain a website (called CYC Share) for the CYC Project Corps and Work Groups to share curriculum, policies and strategies. CYC Share will be a user-driven online searchable database. CYC Share will feature easy upload and download in text, voice and video mediums, users rating posted content, users commenting upon posted content and a user forum to exchange information and ideas regarding experiences and lessons learned. ACM's members will jump start the content posted to CYC Share. ACM will promote CYC Share beyond the CYC Project to its members and the greater community of digital literacy trainers.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

Sincerely,

Helen A. Soule
Helen Soule
Executive Director
Alliance for Community Media
202-393-2650



The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the John S. and James L. Knight Center

Dear Assistant Secretary,

I am writing to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Project. This application has been submitted in partnership with national partners including PBS and the Alliance for Community Media and local partnering in ten communities across the county. We urge you to give it the strongest possible consideration.

The Coalition of Organizations for Accessible Technology (COAT) is a coalition of over 240 national, state, and community-based disability-related organizations dedicated to ensuring full access by people with disabilities to evolving high speed broadband, wireless and other Internet Protocol (IP) technologies.
.....The Connect Your Community project offers a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address, and offers the promise of bringing broadband services to people with disabilities who presently do not have these services. We are committed to work with the Knight Center to help make this happen, and strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance. Thank you very much.

Sincerely,

Jenifer Simpson
Jenifer Simpson
Senior Director, Government Affairs
American Association of
People with Disabilities (AAPD)
jsimpon@aapd.com
Tel 202-521-4310

Karen Peltz Strauss
Karen Peltz Strauss, Esq.
KPS Consulting
kpsconsulting@starpower.net
Tel 202-363-1263



August 12, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCFB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the John S. and James L. Knight Center

Dear Assistant Secretary Strickling:

It is with great enthusiasm that the Benton Foundation joins the Knight Center of Digital Excellence as a National Collaborator on its Connect Your Community Project for Sustainable Broadband Adoption. We are particularly excited about this project's potential for meeting the basic BTOP goals. Benton is happy to work with Knight Center team to identify and highlight best practices, a critical step in the process of developing national models of exemplary broadband use to meet community needs.

Benton has a long and rich history rooted in communications policy and practice. Showcasing best practices always has been an important element of this work. Our most recent effort took place on May 7, 2009, when we hosted "Setting a High Standard for Broadband Stimulus Funding: The Best-in-Breed" at the National Press Club and via a webcast. This event highlighted innovative deployment and sustainable use projects already at work to bridge the broadband divides between rich and poor, urban and rural. "Best-in-Breed" presentations now reside on the Benton website (www.benton.org). The fact that these pages have been accessed nearly one thousand times indicates to us that interest in best practices in broadband deployment remains consistently high.

We have many examples of showcasing best practices throughout Benton's 27-year history. For example, What's Working Now published in 1996, reported on effective uses of technology by non-profits in their communities.

We look forward to continuing this important work in collaboration with the Knight Center and its Connecting Your Community project. We are especially encouraged by the Knight Center's wisdom in including an evaluation component in this work. This allows for a dynamic, rather than static, use of data for management and evaluation of this project. Benton believes that combining best practices with forward-looking evaluation will enable the Knight Center to build a strong case for taking these models to scale. We're proud to contribute to such an effort.

The Benton Foundation is committed to work in collaboration with the Knight Center on this important project. We encourage the NTIA to look favorably upon this application.

Thank you for your consideration. Sincerely,

/Charles Benton/

Charles Benton
Chairman & CEO

/Cecilia Garcia/

Cecilia Garcia
Executive Director

BOARD OF DIRECTORS

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202-638-6771 Fax
www.benton.org

One Rotary Center
1560 Sherman Avenue
Suite 440
Evanston, IL 60201
847-328-3040
847-328-3046 Fax

To: Karen Perry and Bill Callahan / Knight Center of Digital Excellence

From: Kate Williams /University of Illinois

Re: Evaluation research for your BTOP proposal

Please use some or all of this as you see fit in your BTOP proposal, which I enthusiastically endorse. There are many ways your plans echo my own research findings, so let's see what we can learn and do next, together!

The basic strategy for evaluation of such a geographically and organizationally distributed project that is itself concerned with digital processes is to design a digital data flow for project management that can be easily repurposed for project evaluation. This is the strategy in the establishment of DEPR, or Data Engine for Policy and Research, at the University of Illinois, which will be the evaluation tool, according to a new paradigm.

DEPR originated in building and using the records of TOP, the project that preceded BTOP at the NTIA. Dr. Kate Williams is pioneering DEPR and is the scholar that we are partnering with for our evaluation research. She repurposed TOP's records to carry out research on how local communities use technology. (Her basic research findings, in fact, affirm our peer-education approach.) Her TOP research took place after the TOP projects had ended; now with BTOP she is using DEPR to harvest management data as projects unfold, carrying out research alongside policy implementation.

DEPR is particularly useful here because it will generate data tables and preliminary analysis for quarterly reports to BTOP. The research team will work with the.....

..... The project design suggests five data collection points:

- 1) outreach data: each of 176 (22 teams of 7-8) digital connectors using portable devices into which they record data on contacts they make in the street
2) training data: the 10 partners running the computer training administering an email survey answered by every contact that completes a class
3) broadband takeup (equipment provision and/or support) data: a follow up survey administered by email to the contacts who are or are not purchasing broadband
4) allover data: the 10 partner's electronic records of the outreach/training/equipment/support work
5) wrap up data: one-day visits to each of 10 partners to conduct 3-4 interviews with staff.

The fifth data collection point is an echo of the old evaluation research paradigm, but the other four points feed data and analysis (because of the appropriate embedded tools) back to:

- staff (digital connectors being able to see their progress with their contacts)
• management (10 partners + Knight Center, including for writing quarterly reports to BTOP)
• researchers (generating interim and final studies that inform management and others).

Very roughly the cost to do this right could be \$[redacted], with room for adjustment to realities. This would not be so much a budget for research as a budget for an information infrastructure for implementing the project, which will serve all three purposes above.



The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
11, S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the John S. and James L. Knight Center

Dear Assistant Secretary,

I am writing to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Project. This application has been submitted in partnership with national partners including PBS and the Alliance for Community Media and local organizations partnering in ten communities across the country. We urge you to give it the strongest possible consideration.

PC Rebuilders & Recyclers (PCRR) was the first Microsoft Authorized Refurbisher in the United States. This highly regarded status was awarded by Microsoft because of our now 15 years of experience bridging the digital divide with high quality refurbished computers. Our computers have a 3 year warranty because of the rigorous testing and quality control that our process provides. We also provide 800 number telephone support for three years to our over 40,000 customers throughout the United States. This simple access allows our customers to use highly skilled US based technicians at critical times. Every computer user, no matter how skilled, needs specific help from time to time. This is particularly important for people with limited PC experience. This has helped us to optimize our collection of software that is especially suited for this customer while not overwhelming them with irrelevant or confusing options at a manageable price of \$165.00 per system. According to the US EPA the reuse of 6 computers for a year is the equivalent of taking a car off the road for a year by preventing 5.46 metric tons of CO₂ emissions and 88 metric tons of air emissions. Unlike the purchase of new computers, 100% of the money spent on refurbished computers supports technology jobs in the US. Our knowledge of refurbishing PCs is so highly regarded that I have been asked to co-chair a United Nations' working group that is charged with creating environmentally sound management of refurbishing for 172 countries. I recently, Feb. 11th 2009, testified before the US House Committee on Science and Technology on the refurbishment of PCs.

I am well aware of the critical role that Personal Computers, broadband access, and online tools will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives. But I also know that thousands of our fellow citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This is a straightforward, common-sense, and scalable approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center to help make it happen. We strongly urge ITOP to do the same. Please do not hesitate to contact me if we can provide any information or assistance. Thank you very much.

Sincerely,

Willie Cade

Willie Cade



<http://shinydoor.com>

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Campaign for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity supported by the James L. and John S. Knight Center

Dear Assistant Secretary,

I am writing as the founder of ShinyDoor to express our strong support for the Connect Your Community Project application submitted by the Knight Center of Digital Excellence.

ShinyDoor is a minority owned business specializing in social media training and consulting for small and medium businesses, non-profits, and government agencies. We teach the realities, benefits and strategies of social networking to help build quality relationships. We believe relationships are key to developing strong commerce and healthy communities.

Having personally spent over 10 years working toward digital equality, I am very excited to see a broadband adoption proposal that includes direct outreach to the target population and integrates the lessons learned by community technology centers. ShinyDoor is committed to supporting the Knight Center's Connect Your Community proposal by serving in an advisory position and nationally promoting the resources created by the project.

Please do not hesitate to contact me if we can provide any information or assistance.

Sincerely,

Angela Siefer

Angela Siefer
Founder, ShinyDoor
614-537-3057
angela@shinydoor.com



August 11, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the John S. and James L. Knight Center

Dear Assistant Secretary:

The purpose of this letter is to endorse the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Project. This application represents a significant opportunity to provide broadband access to some of the most disadvantaged communities in the country. Residents that participate in the program should inure long-term benefits from computer training and access to the tools and technologies that will prepare families for the new economy. Your support for this application is strongly recommended.

Corporate F.A.C.T.S. is a strategic planning and financial services firm helping clients build strong, vibrant communities. Corporate F.A.C.T.S. specializes in neighborhood investment planning, community development strategic planning, accounting and financial management. Our consultants service a variety of community and economic development clients including financial intermediaries, state and local government, community development corporations, foundations, and other nonprofits across the country.

We are working extensively in the two Detroit neighborhoods that are participating in the Connect Your Community project. We have a deep understanding of the impact that broadband access, computer literacy and on-line tools and applications will have on neighborhood stabilization efforts. During the planning process, the community identified a number of quality of life initiatives that are underway that could be enhanced by technology. For example, broadband access for residents could greatly boost a community safety initiative by allowing residents to communicate with Police anonymously, provide virtual support to CB patrols and monitor streets through surveillance cameras.

Our firm was delighted to participate in the planning of this initiative in Detroit. We will continue our involvement with the project as a senior advisor and compliance partner. The Broadband Technology Opportunity Program will prove to be one of the most innovative, useful and long-lasting services that emerge from the neighborhood improvement work that is transforming Detroit. We highly encourage your due consideration and approval.

Please feel free to contact us if we can provide any information or assistance.

Thank you very much.

Michelle E. Bush
President/CEO

Corporate F.A.C.T.S.

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August 8, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted under the Broadband Technology Opportunity Program by the Knight Center of Digital Excellence, a program of OneCommunity, in partnership with the John S. and James L. Knight Center

Dear Assistant Secretary Strickling,

I am writing to express strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for funding of its "Connect Your Community" Project. This application has been submitted in partnership with national partners including PBS and the Alliance for Community Media and local partnering in ten communities across the county.

Over the last fifteen years, I have had the opportunity to be involved in most of the leading community broadband projects in the United States. In my opinion, OneCommunity/Knight Center have established one of the most dynamic and important models for public-private broadband partnerships in America. They have an extraordinary team of professionals who generate an endless stream of ideas that are not only exciting, but also practical and achievable. a remarkable, objective record of success in the field. Cleveland/Northeastern Ohio area has become an epicenter of America's broadband revival, and their projects in a variety of other settings can become models for similarly-situated communities across the United States.

I have been serving as a member of the OneCommunity/Knight Center management team, and I look forward to being to be involved in the projects for which OneCommunity/Knight Center are seeking BTOP funding. Their straightforward, common-sense approach to increasing broadband availability, adoption, and use is precisely the kind of approach that the BTOP was created to foster. I therefore strongly urge you and your colleagues in the BTOP to grant OneCommunity/Knight Center's application and support their work to the maximum extent possible.

If I can provide any further information or assistance, please give me a call. Sincerely,

James Baller



Jason Schroeder, Director 1526 Bluff Street, Ste C, Zanesville, Ohio 43701 (740)607-7268 jasonschroeder@live.com

August 10, 2009

Dear Karen,

I am writing on behalf of the Appalachian Center for Collaborative and Engaged Learning (ACCEL) to express our strong support for the "Connect Your Community" project.

As you well know, Appalachia is home to a large, yet underrepresented population which wishes to have access to computer technology as well as broadband internet access. Our mission is to create or expand community technology centers to provide the residents in our community access to information technology, as well as the training to use it effectively. We have spent the last 9 years developing strong associations with programs in our area that allow us to achieve our mission statement. Yet, there is more to do.

There are many in our communities that are unable to come to one of our centers. These residents deserve and in many instances require the same rich internet experience others enjoy. Our desire is to increase our penetration into this population, allowing even more residents to access information technology, and receive the proper training to use it. The opportunity for us to work with respected colleagues such as the Knight Foundation and OneCommunity to achieve these goals is one that we are very thankful for.

Our passion and drive has come from the grass-roots efforts our teams put forth daily into ensuring our neighbors, our schools, and our infrastructure have the tools to serve our communities effectively. The chance for us to work with the Knight Foundation and OneCommunity will allow us to guarantee a better future for the thousands of households we can directly impact.

Our fellow Appalachian citizens are not properly prepared for what a truly 'plugged in' future holds. Thousands of our neighbors have no access to the internet at all, let alone at broadband speeds. Among the few who do have access to the internet, fewer still really understand all of the tools available to them that will certainly enrich their lives, and those of their children as well.

That's why ACCEL is so excited to support OneCommunity and Knight Center of Digital Excellence in their "Connect Your Community" program, and are committed to make this program a success both locally, and nationally.

Thank You,

Jason Schroeder

Jason Schroeder,
Director, ACCEL



Urban League of
Lexington-Fayette County

Empowering Communities.
Changing Lives.



August 10, 2008

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption,
submitted by the K Knight Center of Digital Excellence, a program of
OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

As an affiliate in good standing with the National Urban League, The Urban League of Lexington-Fayette County energetically supports the tenants and principles of the this Connect Your Community Project.

For over 41 years, this Urban League has identified and addressed issues that impede the progress of distressed communities. Personal development/choices, Education, Housing, Justice & Policing, and Environmental Issues are to name a few. In recent years, the digital divide has risen to one of the potentially most devastating challenges yet. With technology's swift evolution, we are fearful that the "un-connected" will become completely and utterly disconnected in the very near future. Unless addressed, we create geographic areas and populations destined for economic, educational, and social collapse.

For these reason we are stepping up as a lead agency in this region to ensure the issue is illuminated and addressed. Because we are already programming around certain areas of technology, partnering with the Knight Foundation of Digital Excellence and OneCommunity to address the broadband challenges of our most marginalized community was an easy decision.

To this end, we sternly support this national broadband project model. We also commit to deliberate efforts to implement it locally.

Sincerely,

Porter G. Peoples, Sr.
President/CEO

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IT Consultants, Inc.
John Miller
in Your Developer
Turned IT Inc. Inc.
Lee Whitcomb
714000 Computer
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Zachary Hill Initiative • 1401 Constitution Street • Lexington, KY 40507
Senior Community Service Employment Program • 1335 Westwoodly Road • Lexington, KY 40502 • Phone: 606-277-3871



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Ohio City Neighborhood Development Corp

Shaker Square Area Development Corp

Slater Village Development

St. Clair Square Neighborhood Development Corp

Success Development

August 10, 2009

TO: The Department Of Commerce
 RE: Connect Your Community Project

Please accept this letter expressing Cleveland Housing Network's (CHN) enthusiastic support of the Connect Your Community Campaign and the Knight Center's application for Broadband Technology Opportunity Funds from the Department of Commerce.

We are thrilled that funding from this grant will enable CHN and other participating agencies to provide broadband access and training to underserved families who will benefit from access to information. CHN is aware of the potential of this program based on the overwhelming success of our Department of Commerce grants in 2002 and 2005 for our Bringing IT Home Program. Through this project, we saw first-hand the difference that access to technology makes for low- to moderate-income residents, and we are committed to using our learning to enhance the success of this worthwhile project.

CHN has experience working with OneCommunity as a provider of high-speed broadband connections for our volunteer tax preparers. This partnership enabled CHN and Cuyahoga County's EITC Coalition to provide free tax preparation to more than 5,000 low-income individuals

The Knight Center of Digital Excellence, a program of OneCommunity, is providing leadership in the Connect Your Community project, offering local programs (such as those operated by CHN) tremendous opportunities. By applying their national reach and best practices to this project the Center has accelerated the work of all of our community groups. Additionally, the opportunity offered by bringing all CYC partners creates a much needed opportunity to learn from practitioners in the field. We are confident that the Knight Center will successfully manage this program in partnership with the lead agencies in each of the communities that are engaged

CHN is dedicated to using our experience and resources in another successful project that connects underserved populations to the information and services that will help them move out of poverty

Sincerely,

Robert S. Curry
 Executive Director



OFFICE OF THE PRESIDENT

August 11, 2009

NDA
 Broadband Technology Opportunities Program
 National Telecommunications and Information Administration
 U.S. Department of Commerce
 1401 Constitution Avenue, NW
 HCHB, Room 4812
 Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

On behalf of Mississippi Gulf Coast Community College (MGCCC), I offer strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the Knight Center, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

MGCCC, a public community college, serves a four-county district including Harrison County on the Mississippi Gulf Coast with eight locations to include a comprehensive campus in Gulfport. The college, established in 1911, provides academic, career technical, continuing education and workforce development programs to over 32,000 students each year in a variety of delivery formats to include day, evening, weekend, and online schedules. The mission of the college is to make a positive difference in people's lives every day.

We are well aware of the crucial role that broadband access and online tools and applications will play in our community's future - in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives. But we also know that thousands of our fellow Harrison County citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure - or any or all of the above - thousands of our neighbors still have no access to the internet at any speed, and thousands more are disconnected from modern broadband access in their homes. This persistent digital divide isn't just a problem for Gulfport and Biloxi residents in Harrison County stuck on the wrong side - it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st century connected community.

That's why MGCCC strongly supports "Connect Your Community" in our community. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years. This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center, the City of Gulfport, and the City of Biloxi to help make it happen. We strongly urge BTOP to do the same. Please do not hesitate to contact us if we can provide any information or assistance.

Sincerely,

Willis H. Lott, F.D.D.

cc: Anna Faye Kelley-Winters, Vice President
 Wayne Kuntz, Director of Workforce Development, Harrison County



Akron Urban League

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Changing Lives.*

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Julie M. Johnson
Executive Director

absolutelyaberndeen.com
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August 10, 2009

Lawrence Strickling
Assistant Secretary for Communications and Information
U.S. Department of Commerce NTIA
1401 Constitution Avenue, NW
Washington, DC 20230

Re: Connect Your Communities Campaign for Sustainable Broadband Adoption, submitted by the Knight Center for Digital Excellence, a program of OneCommunity, in partnership with the James L. and John S. Knight Center and with the Akron Urban League.

Dear Secretary Strickling:

I am writing on behalf of the Akron Urban League to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" project.

As the lead agency, the Akron Urban League is prepared to provide (utilizing our own computer labs and/or secure a facility/facilities, for the implementation of this effort. We are also prepared to use our on-line database to inform key organizations and individuals within our community of the existence and availability of this incredible opportunity, and even to manage a CYC Site as described in the proposal.

The Akron Urban League has been serving the Summit County area for 84 years and has had as its mission "to improve the quality of life for the citizens of Summit County-particularly African-Americans-through economic self-reliance and social empowerment." Closing the digital divide couldn't fit more perfectly into our mission.

We are well aware of the critical role that broadband access and evolving online tools and applications will play in our community's future—in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow Akron, Ohio citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure—or any or all of the above—thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for Akron residents stuck on the wrong side—it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why the Akron Urban League strongly supports "Connect Your Community" in our community and why we're committed to work with you to make it happen.

Please feel free to use this letter as you see fit, and don't hesitate to contact us if we can provide any other information or assistance.

Thank you very much.

Bernett L. Williams
President and CEO
Akron Urban League

www.akronurbanleague.org

August 10, 2009

Lawrence Strickling
Assistant Secretary for Communications and Information
U.S. Department of Commerce NTIA
1401 Constitution Avenue, NW
Washington, DC 20230
Dear Secretary Strickling:

RE: Connect Your Communities Application & Aberdeen/region role

Dear Secretary Strickling:

We are proud and humbled to be included as the Lead Community Partner in the application by the Knight Center for Digital Excellence and OneCommunity for NTIA BTOP funds!

Absolutely! Aberdeen has a regional development initiative called "Prairie Vision". It is due to our regional development work that the Knight Foundation and Knight Center for Digital Excellence allowed us to undertake significant "discovery" work in this region.

To summarize the groundwork we have laid we have identified gaps in service in our region and gaps in knowledge in our region. The gaps in knowledge will be able to be filled throughout the region with this grant. As those gaps in knowledge are filled, demand for more broadband service and technology will be driven as there are more broadband adapters.

We are pleased to be the "rural" piece of this effort. Aberdeen is the center of the micropolitan area here. Because we are the center of the trade territory, which extends 100 miles in any direction, we always work to grow and stabilize our region. This effort will give us one more important tool to grow and stabilize our region.

We know "rural"! We can provide this service throughout the region, as we know how to do that. The local partners in smaller communities around us may be unique because we don't all have the same infrastructure, i.e. libraries, senior centers, economic development offices. However, we will use the infrastructure that is there to deploy this resource. We know how to do that.

Your consideration of this application is greatly appreciated! Please feel free to contact us should we be able to provide any additional information.

Respectfully submitted,

Julie M. Johnson
Executive Director



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MANUEL A. DIAS
 MAYOR

August 10, 2009

August 11, 2009

NTIA
 Broadband Technology Opportunities Program
 National Telecommunications and Information Administration
 U.S. Department of Commerce
 1401 Constitution Avenue, NW
 HCHB, Room 4812
 Washington, DC 20230

Re: Connect Your Community Campaign for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center.

Dear Assistant Secretary,

I am writing on behalf of the Saint Paul Public Library to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunities Program funding of the "Connect Your Community" Campaign. This application includes a strong partnership between the Saint Paul Public Library, the Ramsey County Library, the St. Paul Neighborhood Network and other community partners, along with public and nonprofit organizations from ten other communities across the nation. We urge you to give it the strongest possible consideration.

Mayor Chris Coleman has made education one of the top priorities for his administration. Saint Paul's future economic stability and quality of life depend on young people connecting with meaningful learning opportunities. He hopes to close the opportunity gap between the "haves" and "have-nots" through quality-driven, accessible learning opportunities for children, youth and families. He believes that the City must play an active role in preparing children, youth and adults for school and for life. And he looks to the Saint Paul Public Library, working in collaboration with the community, to play a leadership role in achieving these objectives

Connect Your Community will use Broadband Technology Opportunities Program funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunities Program was created to address. We are committed to working with the Knight Center and to help make it happen. We strongly urge Broadband Technology Opportunities Program to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

K. Hadley

Kit Hadley
 Library Director
 Saint Paul Public Library

NTIA
 Broadband Technology Opportunities Program
 National Telecommunications and Information Administration
 U.S. Department of Commerce
 1401 Constitution Avenue, NW
 HCHB, Room 4812
 Washington, DC 20230

Re: Connect Your Community Campaign for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center and the City of Miami for Elevate Miami.

Dear Program Officer,

I am writing to express my strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the City of Miami for Elevate Miami, along with public and nonprofit organizations from nine other communities across the nation. I urge you to give it the strongest possible consideration.

Elevate Miami empowers residents via digital inclusion solutions to access broadband technology and the vast array of asset-building services available to transition them from poverty to self-sufficiency. The goal is to better prepare the residents of Miami of all ages to participate and compete in the new digital society and digital economy through a cradle-to-grave approach that targets the key populations of workforce age adults, seniors, youth, and small businesses.

This persistent digital divide isn't just a problem for Miami residents stuck on the wrong side - it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why I strongly support "Connect Your Community" in *our* community. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. I am committed to working with the Knight Center to help make it happen. I strongly urge BTOP to do the same.

Please do not hesitate to contact us if I can provide any information or assistance.

Sincerely,

Manuel A. Dias



August 6, 2009

The Honorable Lawrence Strickling
Assistant Secretary for Communications and Information
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary Strickling,

I am writing on behalf of Focus: HOPE to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. Focus: HOPE, as the lead Detroit partner with The Family Place and Matrix Human Services, has joined in the submission of this application with public and nonprofit organizations from nine other communities across the nation. As non-profit organizations that are focused on providing greater opportunities for the underserved and low income communities of Detroit, Michigan, we urge you to give this application the strongest possible consideration.

Focus: HOPE has been engaged in "intelligent and practical action to overcome racism, poverty, and injustice" since its founding in 1968 in the wake of the devastating Detroit riots. Our purpose has been to bridge the divide between suburban and urban, white and black, and the other fractured elements of our metropolitan Detroit community. Our organization has continued to change and evolve to meet the needs of southeast Michigan in general and Detroit in particular in pursuit of our mission.

Working to support our mission through our three primary "lines of business"--the Food Program, Workforce Development, and Promise Neighborhood--Focus: HOPE continues to provide vital support to the needs of our immediate neighborhood which is in desperate need, as well as the greater Detroit community and the southeast region of Michigan.

.....
This persistent digital divide isn't just a problem for our area's residents stuck on the wrong side--it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why Focus: HOPE strongly supports "Connect Your Community" in our community. This effort is a perfect fit with our organization's mission. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and our Detroit partners to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

William F. Jones
Chief Executive Officer
Focus: HOPE



August 11, 2009

NTIA, Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

The Manatee Education Foundation strongly supports the application being submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the Manatee Education Foundation as well as other public and non-profit organizations from our local area and nine other communities across the nation. We urge you to give it the strongest possible consideration.

The Manatee Education Foundation is a not-for-profit organization established in 1968, which provides direct and indirect support to the Manatee County School District through a variety of programs that benefit students and teachers. The Foundation acts as a liaison between the private sector and the public school system providing avenues for business, industry and community involvement in public education. Our mission is accomplished by addressing key issues and needs within the public education arena, and presenting effective, efficient and accountable opportunities for the private sector to support quality public education.

..... In the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives. We are building state-of-the-art technology in our neighborhood schools where residents cannot afford broadband services or the equipment to access broadband. This is a breakdown of the learning process for young students who are only able to access such technology at school and therefore fall behind their peers who have access to these services at home.

.....
The Manatee Education Foundation is strongly committed to working with the Knight Center and all of our participating local organizations to approach the problem that the Broadband Technology Opportunity Program was created to address. Please do not hesitate to contact us if we can provide any information or assistance.

Best regards,

Mary Glass, Director

RECEIVED AUG 13 2009



John S. and James L.

Knight Foundation

August 12, 2009

Mr. Scot Rourke
President & CEO
OneCommunity
800 W. St. Clair Avenue
Second Floor
Cleveland, OH 44133

RE: Response to Connect Your Community Project authorization and support request

Dear Scot:

This letter is in response to your request to pursue federal stimulus funding on behalf of several Knight Foundation communities and for Digital Opportunity Challenge funds to use as matching. After reviewing your request, in consultation with other colleagues here at Knight Foundation, we authorize and support your application for federal stimulus funds on behalf of Knight communities, for your Connect Your Community initiative.

However, we will not be able to commit \$1 million in Digital Opportunity Challenge funds to use as matching for this initiative. There are several reasons for this:

- Any commitment of Digital Opportunity Challenge funds, regardless of amount, must be authorized by the trustees of the Knight Foundation. The deadline for the September board meeting has already passed.
- Not all of the communities for which you are requesting use of DOC funds are Knight communities.
- Finally, Detroit, Miami, and Lexington are requesting \$2.1 million in DOC funds in September. This request would provide them a disproportionate benefit, leaving less available for the remaining communities.

I urge you and your staff to look at leveraging other Knight grants or seeking other funding for matching grants for this effort. I would be glad to discuss this effort with any prospects to help you gain support.

Regards,


Jorge Martinez
Director of Information Systems

cc: Paula Ellis

STEPHANIE HERSETH SANDLIN
August 5, 2009

WASHINGTON, DC
321 CANTON HOUSE DRIVE, S.W.
WASHINGTON, DC 20515
PHONE: 202-225-2841
FAX: 202-225-5823

<http://heresthsandlin.house.gov>



Congress of the United States House of Representatives

August 9, 2009

COMMITTEE ON AGRICULTURE
SUBCOMMITTEE ON CONSERVATION,
ENERGY, AND FORESTRY
SUNSHINE ACT, GENERAL FARM PROGRAMS,
AND RISK MANAGEMENT

COMMITTEE ON VETERANS AFFAIRS
SUBCOMMITTEE ON ECONOMIC OPPORTUNITIES

COMMITTEE ON NATURAL RESOURCES
SUBCOMMITTEE ON NATIONAL PARKS,
FORESTS, AND PUBLIC LANDS

SELECT COMMITTEE ON ENERGY
INDEPENDENCE AND GLOBAL WARMING

Lawrence Strickling
Assistant Secretary for Communications and Information
U.S. Department of Commerce NTIA
1401 Constitution Avenue, NW
Washington, DC 20230

Dear Secretary Strickling:

I am writing to express my support for the attached grant application submitted by the Knight Center for Digital Excellence of Akron, Ohio. This opportunity is offered through the American Recovery and Reinvestment Act (ARRA) Broadband Technology Opportunities Program.

If selected for funding, The Knight Center, through its OneCommunity initiative, and in support of its *Connect Your Community* program, proposes to collaborate with local institutions and non-profit agencies in ten U.S. cities to:

- Directly assist more than 50,000 disadvantaged households to cross the digital divide from disconnected to broadband-connected
- Demonstrate the efficacy of a straightforward, highly-replicable, community-based approach to driving broadband adoption in low income, low education, and otherwise disadvantaged demographics in varied community settings
- Develop and share curriculum, tools, best practices and collaborative relationships for ongoing work in these and other communities.

One of those ten cities, Aberdeen, South Dakota, is in my district, and is the most rural of those communities. Through its relationship with the regional economic development corporation Absolutely!Aberdeen, OneCommunity will work with various local partners in 12 rural northeast South Dakota counties to deliver its programming.

Consistent with President Obama's objective under ARRA, OneCommunity and its local collaborative partners will expand broadband access to underserved consumers, and create a technological environment that will encourage businesses and entrepreneurs to expand in rural communities, which will stimulate economic development and job growth in those areas. Thank you in advance for your thorough consideration of this worthy project.

Sincerely,

Stephanie Herseht Sandlin
Member of Congress

SIOUX FALLS, SD
126 E. 9th St., Suite 200
Sioux Falls, SD 57104
Phone: 605-367-8211
Fax: 605-367-8211

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Fax: 605-394-5182

ABERDEEN, SD
111 E. 4th St., Suite 200
Aberdeen, SD 57401
Phone: 605-225-3441
Fax: 605-225-3441

TIM JOHNSON
SOUTH DAKOTA

RAPID CITY OFFICE (605) 341-3996
PO BOX 1098 RAPID CITY SD 57709

ABERDEEN OFFICE (605) 226-3430
PO BOX 1554 ABERDEEN, SD 57402

SIOUX FALLS OFFICE (605) 337-8896
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WEB SITE <http://johnson.senate.gov>

United States Senate

WASHINGTON, DC 20510-4104

August 13, 2009

Lawrence E. Strickling
Assistant Secretary for Communications and
Information
Administrator, National Telecommunications
and Information Administration (NTIA)
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, DC 20230

Jonathan Adelstein
Administrator
Rural Utilities Service
U.S. Department of Agriculture
1400 Independence Avenue, SW
Washington, DC 20250

Dear Assistant Secretary Strickling and Administrator Adelstein:

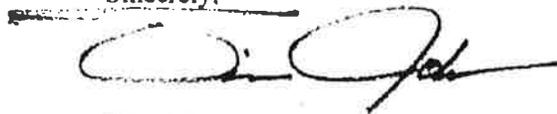
I write in support of the Knight Center for Digital Excellence application for broadband funds appropriated to your respective agencies under the American Recovery and Reinvestment Act (ARRA). The Absolutely! Aberdeen organization of Aberdeen, SD, is a key partner in this proposal to promote information technology (IT) literacy and broadband access among disadvantaged households, in keeping with the purpose of the appropriated funds.

As you know, broadband access and IT literacy are increasingly a necessity for the delivery and utilization of essential services related to commerce, public safety, medicine, and news, among others. But like the rural families once disadvantaged by lack of access to electricity, many people in rural areas of my state and others across the country are disadvantaged by inadequate or non-existent access to broadband.

The Knight Center's "Connect Your Community Project for Sustainable Broadband Adoption" would help to address this problem by providing key skills, equipment, and services to underserved populations across the country, including rural citizens in my state. Absolutely! Aberdeen and its partners are well-equipped to implement this promising proposal. I am optimistic that the project will help to level the playing field for presently underserved rural citizens when it comes to job searching, business creation and expansion, education, and the many other opportunities and services available via broadband.

Thank you for your consideration of the Knight Center and Absolutely! Aberdeen application, and please do not hesitate to contact me if I can provide you with any additional information.

Sincerely,



Tim Johnson
United States Senator

**Jeff Hayden
State Representative**

District 61B



**Minnesota
House of
Representatives**

August 11, 2009

NTIA
BTOPNT and IA U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary:

My name is Representative Jeff Hayden, District 61B, Minneapolis, MN, I write to express my strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the James L. and John S. Knight Center, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future - in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow community citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure - or any or all of the above - thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for community residents stuck on the wrong side - it's a problem throughout Ramsey County and City of Saint Paul, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why I strongly support "Connect Your Community". Connect Your Community will use BTOP funds to enable our local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and James L. and John S. Knight Center to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

Sincerely,

A handwritten signature in cursive script that reads "Jeff Hayden".

Jeff Hayden
State Representative, District 61B



THE FLORIDA OFFICE OF Economic Recovery

August 5, 2009

The Honorable Larry Strickling
Assistant Secretary of Commerce
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Ave. NW
Washington, D.C. 20230

Dear Assistant Secretary Strickling:

The Office of Economic Recovery supports the application of the Miami-Dade Broadband Coalition for grant funding under the National Telecommunications and Information Administration Broadband Technology Opportunities Program (NTIA BTOP). The Miami-Dade Broadband Coalition is a diverse partnership of leaders of the area's health care, government, education and other community-based organizations.

This grant funding will enable the Coalition to bring broadband to underserved areas, address digital divide challenges with additional resources at public computing centers, and lay the foundation for telemedicine applications to address public health issues by providing a basis for electronic health records and enabling primary healthcare for our kids in schools.

South Florida has been severely impacted by the downturn in the economy as it relies heavily on the travel and tourism industry and international business, both of which have slowed dramatically during this recession.

The Coalition's goals and objectives, and the resulting benefits to the state of Florida, are in concert with the stated goals of the BTOP program as set forth in the NTIA Notice of Funding Opportunity released in the Federal Register on July 9, 2009.

Sincerely,

A handwritten signature in black ink, appearing to read "Don Winstead".

Don Winstead
Special Advisor to the Governor



City of Akron, Ohio

DONALD L. PLUSQUELLIC, MAYOR

August 10, 2009

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Dear Assistant Secretary:

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

On behalf of the citizens of Akron, Ohio, allow me to express vigorous support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. We urge you to give it the strongest possible consideration.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow Northeastern Ohio citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

The City of Akron strongly supports "Connect Your Community" in *our* community. This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and we strongly urge BTOP to do the same.

Sincerely,

DONALD L. PLUSQUELLIC
Mayor

August 11, 2009

Anthony Wilhelm
Deputy Associate Administrator
Infrastructure Division
Office of Telecommunications and Information Applications
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Ave., NW
Washington, DC 20230

Dear Mr. Wilhelm:

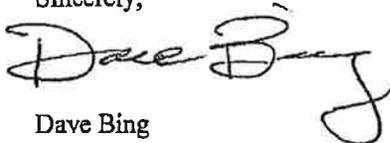
As Mayor of the City of Detroit, I am writing to support the application of Clear Partner LLC ("Clear") for a federal grant to construct a wireless broadband Internet access network in Detroit using WiMAX technology. This new technology offers multiple advantages for our city in terms of immediate job creation and the ability to attract people and new businesses. The high-speed it offers coupled with mobility promises new applications and efficiencies related to video applications to enhance fire, safety, health care and other services.

I also support a related application for grant funding by the Knight Center of Digital Excellence, a project of OneCommunity and John S. and James L Knight Foundation (the "Knight Center") proposing a well-tested broadband adoption and sustainability program that will help ensure that the benefits of Clear's mobile broadband services reaches Detroit's most vulnerable populations.

Detroit, like the rest of the country, is facing an economic and social crisis that is unprecedented. In June 2009, unemployment rates in Detroit hit 24.7%, a national high among large cities, and a level not seen since the Great Depression. Experts agree that industrial jobs lost over the last four years are unlikely to return even as the recession eases because the U.S. auto industry is shrinking. Detroit lags well behind the national average in adoption of high-speed broadband services. I believe that Clear's new network, coupled with the Knight Center's broadband adoption program, can address this pressing need and bring a host of other benefits to Detroit.

We urge you to give favorable consideration to the grant applications submitted by Clear and the Knight Center. We are certain that this new service will substantially enhance the future of Detroit and its most vulnerable neighborhoods and populations.

Sincerely,



Dave Bing

150 S.E. Second Avenue, Suite 709
Miami, Florida 33131
August 11, 2009



305.377.4484 F: 305.377.4485
www.collinscenter.org

COLLINS CENTER
FOR PUBLIC POLICY

The Honorable Larry Strickling
Assistant Secretary of Commerce
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Ave. NW
Washington, D.C. 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption
Submitted by the Knight Center of Digital Excellence in partnership with Elevate Miami

Dear Assistant Secretary Strickling,

On behalf of the Community Technology Initiative of the Collins Center for Public Policy, Inc., it is my pleasure to support the Knight Center of Digital Excellence, a program of OneCommunity, in partnership with the City of Miami for Elevate Miami, for Broadband Technology Opportunity Program funding of the "Connect Your Community" project. Elevate Miami has developed a holistic model for promoting digital connectivity through its use of existing public and nonprofit infrastructure, and the Knight Center has developed a unique expertise to target broadband adoption support in diverse local communities. We believe that federal support will have direct positive impact on thousands of families in South Florida, and we commit to work with these leadership organizations to ensure the success of the program.

The Collins Center has conducted extensive research of digital divide needs in the South Florida area, including the assessment and mapping of dozens of digital inclusion programs throughout the community. Simply put, we find the evidence to be convincing that Miami-Dade County is one of the least connected urban areas in the nation. Florida trails the national average in digital connectivity, and urban South Florida is substantially further behind due to its unusual demographic profile: majorities of low-income, Hispanic, and limited-English proficient residents, and higher-than average black and senior populations – all populations associated consistently with low digital connectivity. American Recovery and Re-investment Act funds are likely to have tremendous ripple effects in a high-need community for years to come, reinforcing the efforts of local digital inclusion programs and furthering the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

We applaud and strongly support the national work of the Knight Center and the local efforts of Elevate Miami as they collaborate to address digital inclusion issues. The importance of this project locally is reflected by the collaborative efforts of the Miami-Dade Broadband Coalition, including the City of Miami and the Collins Center, who have worked over the past year with the facilitation of the Knight Center to form an effective digital plan. In the event this proposal is funded, the Collins Center commits to assist the ongoing efforts to identify best broadband inclusion practices, to draw upon the expertise and resources of a diverse array of digital inclusion providers, and to promote the effective use of federal resources to achieve broadband adoption in our local communities.

Digital inclusion efforts are essential to realize our full potential as a 21st-century connected community, and I strongly endorse the use of federal funding in this high-need area. Thank you and please feel free to contact me at 305-377-4484 to discuss my support for this project.

Sincerely,

Mark Needle, Policy Director
Community Technology Initiative



Klayton F. Fennell
Regional Vice President
Government Affairs & Community Investment
Comcast – South Florida & Palm Beach Regions
2501 SW 145th Avenue
Miramar, FL 33027
TEL: 954.534.7456
FAX: 267.200.0824
Email: klayton_fennell@cable.comcast.com

August 12, 2009

Lawrence E. Strickling
Assistant Secretary for Communications and Information and
Administrator, National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, DC 20230

Re: Sustainable Broadband Adoption submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center and with the City of Miami for Elevate Miami

Dear Mr. Strickling:

I am writing on behalf of Comcast Corporation to express our strong support for the Sustainable Broadband Adoption grant application being submitted to the Broadband Technology Opportunities Program by the Knight Center of Digital Excellence, a program of OneCommunity, in partnership with the City of Miami for Elevate Miami.

In the event this "Connect Your Community" proposal is funded, Comcast intends to collaborate with Elevate Miami to sponsor and manage a Connect Your Community Work Group as described in the proposal and/or to contribute services at no charge, subject to our understanding that such efforts will not result in Comcast becoming subject to any requirements of BTOP or the Recovery Act. In the event that our understanding is incorrect, I ask that you contact me via e-mail at klayton_fennell@cable.comcast.com at your earliest opportunity

As a leading provider of broadband services in the Miami area, we are well aware of the critical role that broadband access and evolving online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives. Comcast recognizes that thousands of our fellow citizens are not prepared for that future. That is why Comcast strongly supports "Connect Your Community" in the Miami community, and why we look forward to working to promote the project's goals should BTOP fund the proposal.

Sincerely,

cc: Kurt Decker, AVP/GM, Comcast - Miami-Dade Area
Tim Gage, DVP of Government & Regulatory Affairs, Comcast – Southern Division
Cathy Fox, Regulatory Counsel, Comcast
David Don, Sr. Director of Federal Government Affairs, Comcast
Mayor Manny Diaz, City of Miami



William R. Schramm
Senior Vice President
Strategic Business Development

1 Ford Place
Detroit, Michigan 48202-3450
(313) 874-6678 Office
(313) 874-6767 Fax
Email: wschram1@hfhs.org

August 12, 2009

Anthony Wilhelm
Deputy Associate Administrator, Infrastructure Division
Office of Telecommunications and Information Applications
National Telecommunications and Information Administration, U.S. Department of Commerce
1401 Constitution Ave., NW
Washington, DC 20230

Dear Anthony:

Henry Ford Health System is a not-for-profit comprehensive, integrated health care organization headquartered in Detroit, Michigan, and serving all of southeast Michigan. I wish to express support for the application of Detroit Broadband, LLC, a wholly owned subsidiary of Clearwire Corporation, for a federal request concerning construction of a wireless broadband Internet access network in Detroit using WiMAX technology. As an organization we believe in the mission of widening affordable broadband access, and in its ability to create jobs and attract new residents and businesses within Detroit.

I also support a related application for grant funding by the Knight Center of Digital Excellence, a project of OneCommunity and John S. and James L. Knight Foundation, proposing a well-tested broadband adoption and sustainability program that will help ensure that the benefits of Detroit Broadband's mobile broadband services reaches all of Detroit's citizens.

Henry Ford's community focus continually draws us to opportunities to better reach and serve the vulnerable population in the areas around our main campus. We have confidence that these two initiatives working together will lay important groundwork toward that end, through the efficient deployment of the latest technologies. Emerging applications like in-home diagnostics and reporting hold much promise for improving community wellness, and we are committed to contributing to the development and administration of specific health care applications for in-home and mobile use.

Thank you for the opportunity to request favorable consideration to the grant applications submitted by Detroit Broadband, LLC and the Knight Center.

Sincerely,

A handwritten signature in black ink, appearing to read "W. Schramm", followed by a long horizontal line.

William R. Schramm
Sr. Vice President, Strategic Business Development
Henry Ford Health System

ENVISION *the next 100 years.*

August 7, 2009

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

I am writing on behalf of the Sun Herald to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with Mississippi Gulf Coast Community College, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

The Sun Herald is a multi media company providing the daily local newspaper to South Mississippi since 1884. Other media outlets include magazines, websites, mobile and Sun Herald TV. The Sun Herald reaches more than 8 of 10 South Mississippians each week.

We are well aware of the critical role that broadband access and online tools and applications will play on our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow Mississippi Gulf Coast citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for Mississippi Gulf Coast residents stuck on the wrong side – it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why the Sun Herald strongly supports "Connect Your Community" in our community. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an

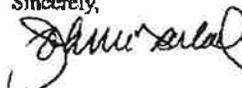
all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and Mississippi Gulf Coast Community College to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

Sincerely,



John McFarland



John S. and James L.

Knight Foundation

August 7, 2009

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and Mississippi Gulf Coast Community College to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

Sincerely,

Adele Lyons
Program Director for Biloxi / Gulfport, MS
John S. and James L. Knight Foundation
11975 Seaway Road, B-190
Gulfport, MS 39503
228-896-2802
lyons@knightfoundation.org

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Foundation

Dear Assistant Secretary,

I am writing on behalf of the John S. and James L. Knight Foundation Biloxi / Gulfport office to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with Mississippi Gulf Coast Community College, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

The John S. and James L. Knight Foundation is a private, non-profit foundation dedicated to promoting journalism and supporting the vitality of 26 communities where the Knight Brothers owned newspapers. Knight Foundation has been making grants in the Biloxi / Gulfport area since 1986. To date, over \$21 million in grants have been awarded. Knight Foundation played a major role in the rebuilding efforts following Hurricane Katrina. Over \$11 million in grants were made in areas of housing, nonprofit capacity building, leadership development and emergency recovery efforts.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow Mississippi Gulf Coast citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for Mississippi Gulf Coast residents stuck on the wrong side – it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why the John S. and James L. Knight Foundation Biloxi / Gulfport office strongly supports "Connect Your Community" in our community. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.



BOYS & GIRLS CLUBS
OF THE GULF COAST

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Gerald Blessey
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Arlene Cannon
Ronald Marion
Bruce Stewart *

Administrative Office
11975-A-160 Seaway Road
Gulfport, MS 39503

Phone
(228) 896-3770
Fax
(228) 896-3720

Email
info@bgcgulfcoast.org
Website
www.bgcgulfcoast.org

August 10, 2009

To the Proposal Review Committee:

I would like to take this opportunity to give my endorsement and support for the Connect Your Community initiative being proposed by the Knight Center of Digital Excellence.

This past January, I had the opportunity to meet with the Karen Archer Perry, who was in charge of developing this program, and immediately I saw where Boys and Girls Clubs of the Gulf Coast (BGC GC) could benefit and help the initiative. The Boys and Girls Clubs of the Gulf Coast's mission is to enable all young people, especially those who need us most, to realize their full potential as productive, responsible, and caring citizens. This program will directly impact the lives of the children and families we serve.

What better way to build communities than to make communicating and learning easier for everyone. Access to broadband media will do exactly that. The BGC GC has a number of programs that we would be more than happy to offer to the community through a collaboration with the Knight Center of Digital Excellence.

Most certainly, the BGC GC looks forward to the opportunity to assist in moving this community based project forward.

Yours in youth,

Samuel J. Burke
Executive Director
Boys and Girls Clubs of the Gulf Coast



Anthony W. O'Leary Executive Director
John C. Fickas Board Chairperson
Leonard M. Foster Board Vice Chairperson
Thomas L. Hamden Board Member
Hazel V. Morton Board Member

August 10, 2009

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: **Connect Your Community Campaign for Sustainable Broadband Adoption**, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center and the Akron Urban League.

Dear Assistant Secretary,

I am writing on behalf of the Akron Metropolitan Housing Authority (AMHA) to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the Akron Urban League, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

The Akron Metropolitan Housing Authority (AMHA) is committed to its mission to build stronger neighborhoods by providing quality housing options and professional services for eligible residents of Summit County in partnership with the greater community. AMHA is dedicated to helping our residents help themselves by providing assistance, while encouraging responsibility, self-sufficiency and good citizenship.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future - in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow Summit County citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure - or any or all of the above - thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for AMHA residents stuck on the wrong side - it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why the Akron Metropolitan Housing Authority strongly supports "Connect Your Community" in our community. Connect Your Community will use BTOP funds to enable our

Phone: 330-762-9631

Fax: 330-376-6821

Ohio Relay: 1-800-750-0750
(For those needing TTY/ITD)

NTIA
Page Two

own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and the Akron Urban League to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.

Sincerely,


ANTHONY W. O'LEARY
Executive Director

famicos
FOUNDATION

Building Homes. Restoring Hope.

1325 Ansel Road
Cleveland, OH 44106
t.216.791.6476
f.216.791.6485
famicos.org

August 7, 2009

Jeanne Morton
Director of Community Training
Cleveland Housing Network
2999 Payne Avenue, #306
Cleveland, OH 44114

Dear Jeanne:

I am writing to express strong support for the Knight Center of Digital Excellence and One Community's Connect Your Community Campaign.

Each day we are more aware of the uses and benefits of technology. Many of us take it for granted, in the palm of our hand. For most residents of the Glenville and Hough neighborhoods access to technology and the skills it requires are out of reach. Broadband technology can benefit our communities by improving health, education and safety of the residents.

Being adjacent to University Circle, our neighborhoods are literally next door to world class medical facilities and educational institutions. The Cleveland Clinic and Case Western Reserve University are just two of many outstanding institutions. Technology has enabled these organizations to grow and thrive. Our residents need to be engaged and connected to these leading establishments and the rest of the world. Delivering broadband to our residents' homes allows them to benefit from health and wellness programs, continuing education and distance learning for adults, alternative education opportunities for our children and improve the safety of our neighborhoods for all.

One Community's campaign is a connected community strategy. It will benefit the residents of our neighborhoods by developing their skills, and lead to better employment opportunities. The future of any community is tied to its ability to provide its residents with opportunities for education, health and safety. We are excited to partner with the Knight Center of Digital Excellence and One Community's project. Delivering broadband technology to the Hough and Glenville neighborhoods will enhance residents' lives and provide a future filled with possibilities.

Sincerely,


John O. Anolief
Executive Director

Famicos Foundation's mission is to improve the quality of life through neighborhood revitalization, affordable housing and integrated social services.

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203 Funkhouser Building
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859 257-3800
fax 859 257-3707

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the K. Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

I am writing on behalf of the Evaluation of Families and Individuals in Public Housing Research Team at the University of Kentucky's Department of Nutrition and Food Science in the School of Human Environmental Science. We strongly support the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with the Urban League of Lexington-Fayette County, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

The research evaluation measures the progress of residents who relocated from the Bluegrass/Aspendale's community into low income housing in Lexington. We are examining progress across several variables, including employment, education, training, childcare, healthcare, counseling, and supportive services. We gather data on employment, education, training, childcare, healthcare, counseling, and supportive services regarding the health, economic and social well-being of Bluegrass-Aspendale residents and the surrounding community. Healthcare information is accessible digitally to many but our residents are not participating as they should. Very few of these residents own or have access to computers. We would participate in changing this circumstance by coordinating training opportunities and marketing available services.

We are well aware of the critical role that broadband access and online tools/applications will play in our community's future -- in the development of our economy, our children's education, personal/spiritual growth, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

In Lexington, Kentucky we also know that thousands of our fellow citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure -- or any or all of the above -- thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

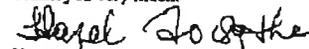
This persistent digital divide is not just a problem for the digitally excluded Lexington residents; it is a problem for our whole city, because ALL are affected if Lexington is not a 21st-century connected community.

That's why our HOPE VI evaluation Team strongly supports "Connect Your Community" in Lexington. Connect Your Community will use BTOP funds to enable our own local organizations and residents to mount an all-out, neighbor-to-neighbor effort to close our broadband divide, by engaging, training, equipping and supporting thousands of our disconnected fellow citizens to become broadband users over the next two years.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and the Urban League of Lexington-Fayette County to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.


Hazel Forsythe, Ph.D., RD., DD, CFCR
Associate Professor, Principal Investigator
HOPE VI Evaluation Team
Department of Nutrition and Food Science
University of Kentucky
Lexington, KY 40506-0034

August 7, 2009

Mail AQU 320
2115 Summit Avenue
St. Paul, MN 55105-1078

Telephone: (651) 962-6390
Facsimile: (651) 962-6626

NTIA
Broadband Technology Opportunities Program
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
HCHB, Room 4812
Washington, DC 20230

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center

Dear Assistant Secretary,

I am writing on behalf of the University of St. Thomas to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, for Broadband Technology Opportunity Program funding of the "Connect Your Community" Campaign. This application has been submitted in partnership with City of St. Paul Public Library, along with public and nonprofit organizations from nine other communities across the nation. We urge you to give it the strongest possible consideration.

The University of St. Thomas is a Catholic, comprehensive university founded in 1885 that fosters a tradition of service to the public and an energetic, thoughtful approach to the challenges of contemporary life. Serving more than 10,500 undergraduate and graduate students, St. Thomas offers students a wide variety of employment opportunities, cultural events and volunteer activities.

We are well aware of the critical role that broadband access and online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

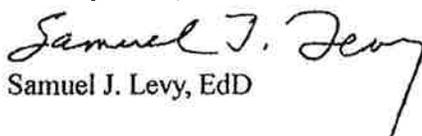
But we also know that thousands of our fellow Ramsey County and City of St. Paul citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for Ramsey County and City of St. Paul residents stuck on the wrong side – it's a problem for our whole city, because we're all being held back from realizing our full potential as a 21st-century connected community. That's why the University of St. Thomas strongly supports the "Connect Your Community" concept in *our* community.

This is a straightforward, common-sense approach to the problem that the Broadband Technology Opportunity Program was created to address. We are committed to work with the Knight Center and Ramsey County/City of St. Paul to help make it happen. We strongly urge BTOP to do the same.

Please do not hesitate to contact us if we can provide any information or assistance.

Thank you very much.


Samuel J. Levy, EdD



August 5, 2009

Mr. Jason Schroeder
Appalachian Center for Collaborative
& Engaged Learning
1526 Bluff St
Zanesville, OH 43701

Dear Jason,

As the Executive Director of the Muskingum County Business Incubator (MCBI), I am writing in support of your application for the "Connect Your Community" grant. I applaud your desire to assist rural businesses and households to acquire access to the internet.

At the MCBI we serve not only Muskingum County but an additional 8 counties in Appalachia. It is obvious how important access to the internet is going to be for small businesses in our area in order for them to grow their customer base. It is also apparent we have a lot of work to do to train many of these individuals how to use the information available and even perform basic tasks.

Your proposal closely aligns with the Muskingum County Business Incubator's Soft Landing Initiative to use our college graduates in IT to assist with the daunting task of training and management of Information Technology for our clients and other local businesses. Not only will our customers benefit but it will also benefit the new IT professionals that we wish to employ and retain in our region and thus stop the brain drain we are now experiencing. We truly believe this is a win-win for everyone.

We look forward to assisting you in your endeavors to "Connect our Communities" and our region.

Sincerely,

Carol Humphreys
Executive Director MCBI



Administrative Center

William A. Bussey
Superintendent

Richard White
Treasurer

Tel: 740-454-0105
Fax: 740-454-0731

August 10, 2009

Jason Schroeder, Director, ACCEL
1526 Bluff Street, Suite C
Zanesville, Ohio 43701

Dear Jason:

I am writing on behalf of Mid-East Career and Technology Centers to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, in partnership with ACCEL for Broadband Technology Opportunity Program funding of the "Connect Your Community" project.

I'm also writing to confirm Mid-East's commitment, in the event this proposal is funded, to collaborate with ACCEL to possibly sponsor and manage a CYC Work Group as described in the proposal and/or to contribute specific in-kind services. Our school district serves over one thousand high school students and approximately 500 adult students during every school year. We provide specialized training and programs in many career fields to meet the needs of businesses and organizations in the communities we serve.

We are well aware of the critical role that broadband access and evolving online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

But we also know that thousands of our fellow *Appalachian* citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

This persistent digital divide isn't just a problem for *Appalachian* residents stuck on the wrong side – it's a problem for our whole region, because we're all being held back from realizing our full potential as a 21st-century connected community.

That's why Mid-East CTC strongly supports "Connect Your Community" in *our* community, and why we're committed to work with you to make it happen. Please feel free to use this letter as you see fit, and don't hesitate to contact us if we can provide any other information or assistance. Thank you very much.

Sincerely,

Cathy Pastre

Cathy Pastre
Executive Director



August 6, 2009

Re: Connect Your Community Project for Sustainable Broadband Adoption, submitted by the K Knight Center of Digital Excellence, a program of OneCommunity in partnership with the James L. and John S. Knight Center and with the Urban League of Lexington-Fayette County

Dear Urban League of Lexington-Fayette County,

I am writing on behalf of LexLinc to express our strong support for the application submitted by the Knight Center of Digital Excellence, a program of OneCommunity, in partnership with the Lexington Urban League for Broadband Technology Opportunity Program funding of the "Connect Your Community" project.

I'm also writing to confirm LexLinc's commitment, in the event this proposal is funded, to collaborate with Urban League to sponsor and manage a CYC Work Group as described in the proposal and/ or to contribute specific in-kind services.

LexLinc exists to empower Lexington's underserved children and families. We are a neutral convener actively connecting people and organizations while mobilizing leadership across all community levels.

We are well aware of the critical role that broadband access and evolving online tools and applications will play in our community's future – in the development of our economy, our children's education, our access to health care, our public services and public engagement in democracy, and the quality of our lives.

Unfortunately we recognize that thousands of our fellow Lexington citizens are not prepared for that future. Whether the reason is cost, education, age, fear, lack of social support, lack of exposure – or any or all of the above – thousands of our neighbors still have no access to the Internet at any speed, and thousands more are disconnected from modern broadband access in their homes.

We believe the digital divide isn't just an issue for these residents without access – it's a problem for our whole city, because Lexington, Kentucky strives to be an equitable, prosperous and connected 21st-century community for ALL it's citizens current and future.

That's why LexLinc strongly supports "Connect Your Community" in *our* community, and why we're committed to work with you to make it happen.

Sincerely,

Wanda Bertram
Executive Director

Lexington Local Investment Commission
436 Georgetown Street Lexington, Kentucky 40508 Phone 859.381.1302 Fax 859.381.0133

Applicant's Name: OneCommunity

Award Number: _____

Budget Information – Non Construction Programs

OMB Approval No.0348-0044

| Section A – Budget Summary | | | | | | |
|--|---|-------------------------------------|-----------------|-----------------------|-----------------|-----------------|
| Grant Program Function or Activity (a) | Catalog of Federal Domestic Assistance Number (b) | Estimated Unobligated Funds | | New or Revised Budget | | |
| | | Federal (c) | Non-Federal (d) | Federal (e) | Non-Federal (f) | Total (g) |
| 1. BTOP Sustainable Broadband Adoption | 11.557 | | | \$18,701,771.00 | \$4,754,480.00 | \$23,456,251.00 |
| 2. | | | | | | |
| 3. | | | | | | |
| 4. | | | | | | |
| 5. Totals | | 0.00 | 0.00 | \$18,701,771.00 | \$4,754,480.00 | \$23,456,251.00 |
| Section B – Budget Categories | | | | | | |
| | | Grant Program, Function or Activity | | | | Total |
| 6. Object Class Categories | BTOP Sustainable Broadband Adoption | (2) | (3) | (4) | (5) | |
| a. Personnel | \$559,168.00 | \$19,122.00 | | | \$578,290.00 | |
| b. Fringe Benefits | \$111,833.00 | \$7,649.00 | | | 119,482.00 | |
| c. Travel | \$145,000.00 | 0.00 | | | 145,000.00 | |
| d. Equipment | 0.00 | 0.00 | | | 0.00 | |
| e. Supplies | 0.00 | 0.00 | | | 0.00 | |
| f. Contractual | \$1,043,416.00 | \$29,162.00 | | | 1,072,578.00 | |
| g. Construction | 0.00 | 0.00 | | | 0.00 | |
| h. Other | \$15,298,171.00 | \$4,698,547.00 | | | \$19,996,718.00 | |
| i. Total Direct Charges (sum of 6a-6h) | \$17,157,588.00 | \$4,754,480.00 | | | 21,912,068.00 | |
| j. Indirect Charges | \$1,544,183.00 | 0.00 | | | 1,544,183.00 | |
| k. Totals (sum of 6i and 6j) | \$18,701,771.00 | \$4,754,480.00 | | | \$23,456,251.00 | |
| 7. Program Income | | | | | | |

| Section C - Non-Federal Resources | | | | | |
|--|--------------------------------|-------------------------|--|-------------------------|-------------------------|
| (a) Grant Program | (b) Applicant | (c) State | (d) Other Sources | (e) Totals | |
| 8. BTOP Sustainable Broadband Adoption | \$895,933.00 | \$0.00 | \$3,858,547.00 | \$4,754,480.00 | |
| 9. | | | | | |
| 10. | | | | | |
| 11. | | | | | |
| 12. Totals (sum of lines 8 -11) | \$895,933.00 | \$0.00 | \$3,858,547.00 | \$4,754,480.00 | |
| Section D - Forecasted Cash Needs | | | | | |
| | Total for 1 st Year | 1 st Quarter | 2 nd Quarter | 3 rd Quarter | 4 th Quarter |
| 13. Federal | \$8,501,901.00 | \$1,578,742.00 | \$2,183,039.00 | \$2,370,060.00 | \$2,370,060.00 |
| 14. Non-Federal | \$1,859,813 | \$345,354 | \$477,546 | \$518,456 | \$518,456 |
| 15. Total (sum of lines 13 and 14) | \$10,361,713.66 | \$1,924,095.67 | \$2,660,585.12 | \$2,888,516.44 | \$2,888,516.44 |
| Section E - Budget Estimates of Federal Funds Needed for Balance of the Project | | | | | |
| (a) Grant Program | Future Funding Periods (Years) | | | | |
| | (b) First | (d) Second | (d) Third | (e) Fourth | |
| 16. BTOP Sustaining Broadband Adoption | \$10,199,870.00 | | | | |
| 17. | | | | | |
| 18. | | | | | |
| 19. | | | | | |
| 20. Total (sum of lines 16- 19) | \$10,199,870.00 | | | | |
| Section F - Other Budget Information | | | | | |
| 21. Direct Charges: From Section B: "Other" expenses, both BTOP and match, include some in-kind professional services provided by Applicant, value of free network services for Cleveland adopters, and all subrecipient contract costs. | | | 22. Indirect Charges: Provisional rate of 9% on total direct Federal grant funds . | | |
| 23. Remarks: Put explanation REVISED 2/9/10 | | | | | |

Date Submitted: January 29, 2010

Easy Grants ID: # 2434
 Applicant: OneCommunity
 Project Title: Connect Your Community Project

| SF-424A Object Class Category | General | Detail | | | | | | | | |
|---|---|---|-------------------------|------------------|------------------|-------------------------|-----------------------------|---------------------------|-------------|--|
| a. Personnel - List position, number of staff, annual salaries, % time spent on project | Position | Federal Support | Matching Support | Total | # of Positions | Salary | % Time Spent on Project | Total | | |
| | Program Director | \$180,000.00 | \$0.00 | \$180,000.00 | 1 | \$180,000.00 | 100% | \$180,000.00 | | |
| | Assistant Program Director for Compliance | \$130,000.00 | \$0.00 | \$130,000.00 | 1 | \$130,000.00 | 100% | \$130,000.00 | | |
| | Partner Coordinator | \$249,168.00 | \$0.00 | \$249,168.00 | 2 | \$124,584.00 | 100% | \$249,168.00 | | |
| | Proposal preparation | \$0.00 | \$19,122.00 | \$19,122.00 | 1 | \$19,122.00 | 100% | \$19,122.00 | | |
| Subtotal | \$559,168.00 | \$19,122.00 | \$578,290.00 | | | | \$578,290.00 | | | |
| b. Fringe Benefits - Include salaries and fringe rate. | Position | Federal Support | Matching Support | Total | # of Positions | Salary | % Time Spent on Project | Fringe Rate | Total | |
| | Program Director | \$38,000.00 | \$0.00 | \$38,000.00 | 1 | \$180,000.00 | 100% | 20% | \$38,000.00 | |
| | Assistant Program Director for Compliance | \$28,000.00 | \$0.00 | \$28,000.00 | 1 | \$130,000.00 | 100% | 20% | \$28,000.00 | |
| | Partner Coordinator | \$49,833.00 | \$0.00 | \$49,833.00 | 2 | \$124,584.00 | 100% | 20% | \$49,833.00 | |
| | Proposal preparation | \$0.00 | \$7,849.00 | \$7,849.00 | 1 | \$19,122.00 | 100% | 40% | \$7,849.00 | |
| Subtotal | \$111,833.00 | \$7,849.00 | \$119,682.00 | | | | | \$119,682.00 | | |
| c. Travel - For significant costs, include details such as number and purpose of trips, destinations. | Purpose of Trip | Federal Support | Matching Support | Total | # of Trips | Cost per Trip | Total | | | |
| | Regular staff travel to CTC communities for meetings & oversight | \$100,000.00 | \$0.00 | \$100,000.00 | 200 | \$500.00 | \$100,000.00 | | | |
| | Other staff travel as required | \$15,000.00 | \$0.00 | \$15,000.00 | 30 | \$500.00 | \$15,000.00 | | | |
| | Subrecipient employee travel to CTC national training events | \$30,000.00 | \$0.00 | \$30,000.00 | 100 | \$300.00 | \$30,000.00 | | | |
| | Subtotal | \$145,000.00 | \$0.00 | \$145,000.00 | | | \$145,000.00 | | | |
| d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user. | Equipment Description | Federal Support | Matching Support | Total | #Units | Unit Cost | Total | | | |
| | Applicant Equipment | | | | | | \$0.00 | | | |
| | User Equipment | | | | | | | | | |
| | Subtotal | \$0.00 | \$0.00 | \$0.00 | | | \$0.00 | | | |
| | e. Supplies - List costs associated with materials/printing, curriculum, translations, and other supplies | Description | Federal Support | Matching Support | Total | #Units (if Applicable) | Unit Cost (if Applicable) | Total | | |
| | | | | | | | | | | |
| Subtotal | | \$0.00 | \$0.00 | \$0.00 | | | | | | |
| f. Contractual - List contractors with purpose of contract, hourly rate or total fixed rate. | | Contractor | Federal Support | Matching Support | Total | # Hours (if Applicable) | Hourly Rate (if Applicable) | Total Contract | | |
| | | Data collection and evaluation | \$300,000.00 | \$0.00 | \$300,000.00 | NA | NA | \$300,000.00 | | |
| | "Train the Trainer" web presence (best practice, peer support, etc) | \$130,000.00 | \$0.00 | \$130,000.00 | NA | NA | \$130,000.00 | | | |
| | "Train the Trainer" program development | \$100,000.00 | \$0.00 | \$100,000.00 | NA | NA | \$100,000.00 | | | |
| | Contract compliance assistance | \$100,000.00 | \$0.00 | \$100,000.00 | NA | NA | \$100,000.00 | | | |
| | Local technical support to CTC Corps | \$100,000.00 | \$0.00 | \$100,000.00 | NA | NA | \$100,000.00 | | | |
| | Antioch training curriculum | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| | Accessibility tools and testing | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| | Best practices documentation | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| | Marketing materials production | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| | Program administration software | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| | User equipment source planning | \$25,000.00 | \$0.00 | \$25,000.00 | NA | NA | \$25,000.00 | | | |
| | Program strategy consultant | \$25,000.00 | \$0.00 | \$25,000.00 | NA | NA | \$25,000.00 | | | |
| | Uniform Project management | \$13,416.00 | \$0.00 | \$13,416.00 | 312.00 | \$43.00 | \$13,416.00 | | | |
| | BTOP proposal preparation, pre-subtotal | \$0.00 | \$29,182.00 | \$29,182.00 | NA | NA | \$29,182.00 | | | |
| | Subtotal | \$1,043,416.00 | \$29,182.00 | \$1,072,598.00 | | | \$1,072,598.00 | | | |
| | g. Construction - if applicable, list construction costs not included in the SF-424C | Description | Federal Support | Matching Support | Total | | | | | |
| | | | | | | | | | | |
| | | Subtotal | \$0.00 | \$0.00 | \$0.00 | | | | | |
| | | h. Other - List costs associated with subrecipients and other costs not listed above such as technology (website hosting, internet connection), advertising (TV, radio, online), etc. | Description | Federal Support | Matching Support | Total | #Units (if Applicable) | Unit Cost (if Applicable) | Total | |
| | | | Training event expenses | \$50,000.00 | \$0.00 | \$50,000.00 | NA | NA | \$50,000.00 | |
| | CTC Share site integration and hosting (OneCommunity in kind) | | \$0 | \$30,000.00 | \$30,000.00 | NA | NA | \$30,000.00 | | |
| | Manage 2 national in person events (OneCommunity in kind) | | \$0 | \$50,000.00 | \$50,000.00 | NA | NA | \$50,000.00 | | |
| | Host 20 webinars (OneCommunity in kind) | | \$0 | \$60,000.00 | \$60,000.00 | 20 | \$3,000.00 | \$60,000.00 | | |
| | Tech and network support to Corps members (OneCommunity in kind) | | \$0 | \$100,000.00 | \$100,000.00 | NA | NA | \$100,000.00 | | |
| Affordable shelter equipment support/development (OneCommunity in kind) | \$0 | | \$50,000.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| Other projects - Habitat buildout (OneCommunity in kind) | \$0 | | \$50,000.00 | \$50,000.00 | NA | NA | \$50,000.00 | | | |
| Surfline ability training assistance (OneCommunity in kind) | \$0 | | \$100,000.00 | \$100,000.00 | NA | NA | \$100,000.00 | | | |
| Broadband network access, Cleveland adoptors (OneCommunity in kind) | \$0 | | \$400,000.00 | \$400,000.00 | NA | NA | \$400,000.00 | | | |
| Subrecipient contract expenditures - Cleveland Housing Network, Cleveland, OH | \$1,056,197.00 | | \$644,281.00 | \$1,700,478.00 | NA | NA | \$1,700,478.00 | | | |
| Subrecipient contract expenditures - Akron Urban League, Akron, OH | \$1,973,281.00 | | \$196,988.00 | \$2,170,269.00 | NA | NA | \$2,170,269.00 | | | |
| Subrecipient contract expenditures - ACCEL, Zanesville, OH | \$3,056,197.00 | | \$304,491.00 | \$3,360,688.00 | NA | NA | \$3,360,688.00 | | | |
| Subrecipient contract expenditures - Focus: HOPE, Detroit, MI | \$1,056,197.00 | | \$1,791,481.00 | \$2,847,678.00 | NA | NA | \$2,847,678.00 | | | |
| Subrecipient contract expenditures - Midway League, Leetsdale, NY | \$1,052,915.00 | | \$304,994.00 | \$1,357,909.00 | NA | NA | \$1,357,909.00 | | | |
| Subrecipient contract expenditures - Mississippi Gulf Coast Community College, Gulfport, MS | \$1,973,281.00 | | \$458,828.00 | \$2,432,109.00 | NA | NA | \$2,432,109.00 | | | |
| Subrecipient contract expenditures - Manatee Education Foundation, Bradenton, FL | \$1,050,103.00 | | \$125,494.00 | \$1,175,597.00 | NA | NA | \$1,175,597.00 | | | |
| Subtotal | \$15,298,171.00 | | \$4,628,347.00 | \$19,926,518.00 | | | \$19,926,518.00 | | | |
| I. Total Direct Charges (sum of a-h) | | | \$17,157,548.00 | \$4,754,480.00 | \$21,912,028.00 | | | | | |
| Indirect Charges | | | Indirect Rate | 5.00% | \$1,544,182.92 | | | | | |

| | | | | | | |
|------------------------------|--|-----------------|----------------|-----------------|--|--|
| Total Eligible Project Costs | | \$18,701,770.92 | \$4,754,440.00 | \$23,456,250.92 | | |
| Federal Share Requested | | \$18,701,770.92 | | \$0.00 | | |
| Applicant Share | | | \$4,754,440.00 | \$4,754,440.00 | | |

MATCH DETAIL FOR BTOP APPLICATION #2434 CONNECT YOUR COMMUNITY – REVISED JANUARY 27, 2010

| Source | Amount | Category | Description | | |
|-----------|-----------|--|---|---|---------|
| Applicant | \$100,000 | Sustainability development | Take lead and provide expert assistance to LCAs in additional grant submissions and program expansion | Unreimbursed staff & related costs | In kind |
| Applicant | \$60,000 | Webinars | Organize and host 20 monthly webinars for National and Community Partners to facilitate share of best practices and discuss implementation issues | Unreimbursed staff & related costs | In kind |
| Applicant | \$30,000 | CYC Share site integration and hosting – \$30,000 | Integration and hosting of CYC Share peer-to-peer network web tools at OneCommunity website | Unreimbursed web design and hosting costs | In kind |
| Applicant | \$50,000 | In person events | Coordinate 2 in-person national training and networking events for Local Community Agency and CYC Corps staff | Unreimbursed staff & related costs | In kind |
| Applicant | \$100,000 | Tech support to Corps, communities | On-call technical support for Connected Community Corps members and sites, especially for innovative networking solutions | Unreimbursed staff & related costs | In kind |
| Applicant | \$50,000 | HomeConnect resource development | Support local development of HomeConnect offers (open mesh networking support, new and refurbished PC partnerships, possible Service Provider partnerships) | Unreimbursed staff & related costs | In kind |
| Applicant | \$50,000 | Local infrastructure, support and sustainability work – northeast and north central Ohio | OneCommunity's ongoing staff and other costs to support local broadband infrastructure and applications development in northeast and north central Ohio, engaging hundreds of hospitals, schools, governments and other nonprofit partners. | Unreimbursed staff & related costs | In kind |

| | | | | | |
|---|-------------|--|--|--|---------|
| Applicant | \$400,000 | Free broadband access for CYC participants | One Community operates and is upgrading a free wireless broadband network covering several square miles of Cleveland's East Side inner city, and is working to extend this access to other CYC target neighborhoods for the use of program participants. | Estimated CYC participant savings from availability of network | In kind |
| Applicant | \$26,771 | Expenditures for preparation of BTOP proposal | Salaries and fringe paid to Applicant personnel for work preparing this proposal. | Unreimbursed staff & related costs | Cash |
| Applicant | \$29,162 | Expenditures for preparation of BTOP proposal | Salaries and fringe paid to contractors for assistance preparing this proposal. | Unreimbursed payments to contractors. | Cash |
| Lead Community Agencies and partners | \$757,406 | Unreimbursed staff costs of local CYC project administration | See second chart on page 4 for details | Unreimbursed staff & related costs | In kind |
| Lead Community Agencies and partners | \$675,000 | Value of volunteer hours to be organized by CYC Corps | See second chart on page 4 for details | Volunteer hours | In kind |
| Lead Community Agencies and partners | \$975,340 | Other donated goods and services | See second chart on page 4 for details | Other donated goods & services | In kind |
| Community Telecommunications Network, Detroit | \$1,400,000 | Free broadband access for CYC participants | CTN, in collaboration with Focus:Hope and its CYC partners, is deploying a new wireless network to provide free broadband service to households served by CYC. | Estimated CYC participant savings from availability of network | In kind |
| Lexington-Fayette Urban County Government (LFUCG) and University of Kentucky (UK) | \$100,000 | Free broadband access for CYC participants | LFUCG and UK have received funding to deploy a pilot wireless neighborhood network which will make provide free broadband access available to a significant share of households served by CYC. | Estimated CYC participant savings from availability of network | In kind |

| | | | | | |
|--|--------------------|-------------------------|---|-------------------------------|---------|
| BrightNet | \$10,000 | Donated Internet access | Local ISP BrightNet has committed at least \$10,000 in donated broadband access services for CYC households in Bradenton. | Value of donated ISP service | In kind |
| AT&T through Cleveland Housing Network | \$40,800 | Donated Internet access | AT&T has donated free one-year DSL accounts for use by households selected by CHN, of which at least 170 are available to be used by CYC participants | Value of donated ISP accounts | In kind |
| Total | \$4,754,479 | | | | |

| <i>Lead Community Agency match, by category</i> | <i>Akron</i> | <i>Bradenton</i> | <i>Cleveland</i> | <i>Detroit</i> | <i>Gulfport / Biloxi</i> | <i>Lexington</i> | <i>Appalachian Ohio</i> |
|---|--------------|------------------|------------------|----------------|--------------------------|------------------|-------------------------|
| <i>Unreimbursed personnel costs:</i> | | | | | | | |
| Administrative personnel (unfunded) | \$75,000 | \$37,500 | \$112,500 | \$112,500 | \$75,000 | \$37,500 | \$112,500 |
| Employer tax and fringe | \$25,988 | \$12,994 | \$38,981 | \$38,981 | \$25,988 | \$12,994 | \$38,981 |
| <i>Volunteer hours @ \$15 per hour</i> | \$90,000 | \$45,000 | \$135,000 | \$135,000 | \$90,000 | \$45,000 | \$135,000 |
| <i>Other donated goods and services:</i> | | | | | | | |
| Training spaces | | | | | \$267,840 | \$9,500 | |
| Donated program supplies | | | | \$30,000 | | | |
| Value of existing training equipment | \$6,000 | \$20,000 | \$192,000 | \$109,940 | | \$0 | |
| Other existing programs to be integrated into CYC training at no cost | | | \$125,000 | \$25,000 | | \$100,000 | \$50,000 |



onecommunity

AUDITED FINANCIAL STATEMENTS

DECEMBER 31, 2007 AND 2006

ONECOMMUNITY

Table of Contents

| | |
|--|--------|
| Independent Auditors' Report | 1 |
| <u>Financial Statements</u> | |
| Statements of Financial Position | 2 |
| Statements of Activities and Changes in Net Assets | 3 |
| Statements of Functional Expenses | 4 |
| Statements of Cash Flows | 5 |
| Notes to Financial Statements | 6 - 13 |



Building and maintaining net worth since 1946.

INDEPENDENT AUDITORS' REPORT

October 15, 2008

The Board of Directors
OneCommunity
Cleveland, Ohio

We have audited the accompanying statements of financial position of OneCommunity as of December 31, 2007 and 2006 and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of OneCommunity as of December 31, 2007 and 2006 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Barnes Wendling CPAs, Inc.

CERTIFIED PUBLIC ACCOUNTANTS / MANAGEMENT CONSULTANTS

-1-



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ONECOMMUNITY

Statements of Financial Position

| | December 31, | |
|--|----------------------|----------------------|
| | 2007 | 2006 |
| ASSETS | | |
| Current Assets | | |
| Cash | \$ 493,646 | \$ 66,359 |
| Accounts Receivable, net | 520,340 | 1,322,903 |
| Prepaid Expenses | 53,433 | 20,647 |
| Unconditional promise to give fiber access, Net | 508,392 | 508,392 |
| Assets Held for Sale | -0- | 60,567 |
| Grants Receivable | 5,623,000 | 25,000 |
| | <u>7,198,811</u> | <u>2,003,868</u> |
| Property and Equipment | | |
| Office Furniture & Equipment | 147,556 | 15,820 |
| Computer Equipment & Software | 490,365 | 132,658 |
| Fiber Equipment & Installation | 5,987,149 | 4,728,957 |
| Network - Sun Equipment Donation | 1,872,197 | 1,872,197 |
| Fiber | 629,504 | 94,250 |
| | <u>9,126,771</u> | <u>6,843,882</u> |
| Less Accumulated Depreciation | 3,304,658 | 2,145,501 |
| | <u>5,822,113</u> | <u>4,698,381</u> |
| Other Assets | | |
| Long-term unconditional promises to give fiber access, Net | 4,238,942 | 4,412,802 |
| Deposit | 85,541 | 253,686 |
| | <u>4,324,483</u> | <u>4,666,488</u> |
| Total Assets | <u>\$ 17,345,407</u> | <u>\$ 11,368,737</u> |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities | | |
| Accounts Payable | \$ 1,075,337 | \$ 1,308,112 |
| Accrued Expenses | 829,281 | 204,801 |
| Deferred Revenue - Connections | 718,966 | 325,418 |
| Deferred Revenue - IRU | 26,191 | -0- |
| Customer Deposit for Fiber IRU | -0- | 162,715 |
| Line of Credit | 345,000 | 490,000 |
| Current Portion of Notes Payable | 615,926 | 68,583 |
| Demand Notes Payable | -0- | 488,340 |
| Current Portion of Capital Lease | 1,038,523 | 1,038,523 |
| | <u>4,449,224</u> | <u>4,086,492</u> |
| Long-Term Liabilities | | |
| Notes Payable, net of current portion | 869,719 | 87,122 |
| Capital Lease, net of current portion | -0- | 1,038,523 |
| Deferred Revenue - IRU, net of current portion | 472,392 | -0- |
| | <u>1,342,111</u> | <u>1,125,645</u> |
| Total Liabilities | <u>5,791,335</u> | <u>5,212,137</u> |
| Net Assets | | |
| Unrestricted | | |
| Operation | (676,488) | (454,850) |
| Donated Assets | 535,970 | 1,160,036 |
| | <u>(140,518)</u> | <u>705,186</u> |
| Temporarily Restricted | | |
| Grants | 5,817,439 | 56,570 |
| Capital Grants & Appropriations | 1,129,817 | 473,650 |
| Unconditional promise to give fiber access | 4,747,334 | 4,921,194 |
| | <u>11,694,590</u> | <u>5,451,414</u> |
| Total Net Assets | <u>11,554,072</u> | <u>6,156,600</u> |
| Total Liabilities & Net Assets | <u>\$ 17,345,407</u> | <u>\$ 11,368,737</u> |

See Notes to Financial Statements

ONECOMMUNITY

Statements of Activities and Changes in Net Assets

Years Ended December 31, 2007 and 2006

| | Year Ended December 31, 2007 | | | | |
|---|------------------------------|-------------------|---------------------|------------------------|----------------------|
| | Unrestricted | Donated Assets | Total Unrestricted | Temporarily Restricted | Total |
| Revenues | | | | | |
| <i>Technical Program</i> | | | | | |
| Community Network Connection Revenue | \$ 1,398,374 | \$ -0- | \$ 1,398,374 | \$ -0- | \$ 1,398,374 |
| Cleveland Metropolitan School District | 1,537,358 | -0- | 1,537,358 | -0- | 1,537,358 |
| State Appropriation | -0- | -0- | -0- | 250,000 | 250,000 |
| Amortization of Discount - Fiber Access | 334,532 | -0- | 334,532 | -0- | 334,532 |
| <i>Foundation & Sponsorship</i> | | | | | |
| Contributions & Sponsorships | 169,743 | -0- | 169,743 | -0- | 169,743 |
| Foundation Grants | 1,040,000 | -0- | 1,040,000 | 4,150,000 | 5,190,000 |
| <i>Special Funding</i> | | | | | |
| Broadband digital center of excellence | -0- | -0- | -0- | 736,995 | 736,995 |
| Cleveland Clinic K-12 program | -0- | -0- | -0- | 1,986,000 | 1,986,000 |
| <i>Other</i> | | | | | |
| Miscellaneous | 12,866 | -0- | 12,866 | -0- | 12,866 |
| Total Revenues and Support | 4,492,873 | -0- | 4,492,873 | 7,122,995 | 11,615,868 |
| Net assets released from restriction | 879,819 | -0- | 879,819 | (879,819) | -0- |
| | 5,372,692 | -0- | 5,372,692 | 6,243,176 | 11,615,868 |
| Expenses | | | | | |
| Management and General | 732,698 | -0- | 732,698 | -0- | 732,698 |
| Community Network Connection | 3,852,105 | 624,066 | 4,476,171 | -0- | 4,476,171 |
| Community Computing Program | 537,452 | -0- | 537,452 | -0- | 537,452 |
| Universal Access | 472,075 | -0- | 472,075 | -0- | 472,075 |
| Total Expenses | 5,594,330 | 624,066 | 6,218,396 | -0- | 6,218,396 |
| Change in Net Assets | (221,636) | (624,066) | (845,704) | 6,243,176 | 5,397,472 |
| Net Assets Beginning Balance | (454,850) | 1,160,036 | 705,186 | 5,451,414 | 6,156,800 |
| Net assets Ending Balance | \$ (676,486) | \$ 535,970 | \$ (140,518) | \$ 11,694,590 | \$ 11,554,072 |

| | Year Ended December 31, 2006 | | | | |
|---|------------------------------|---------------------|--------------------|------------------------|---------------------|
| | Unrestricted | Donated Assets | Total Unrestricted | Temporarily Restricted | Total |
| Revenues | | | | | |
| <i>Technical Program</i> | | | | | |
| Community Network Connection Revenue | \$ 1,197,728 | \$ -0- | \$ 1,197,728 | \$ -0- | \$ 1,197,728 |
| Cleveland Metropolitan School District | 1,513,994 | -0- | 1,513,994 | -0- | 1,513,994 |
| State Appropriation | -0- | -0- | -0- | 474,828 | 474,828 |
| Amortization of Discount - Fiber Access | 4,156 | -0- | 4,156 | -0- | 4,156 |
| <i>Foundation & Sponsorship</i> | | | | | |
| Contributions & Sponsorships | 278,911 | -0- | 278,911 | -0- | 278,911 |
| Foundation Grants | -0- | -0- | -0- | 25,000 | 25,000 |
| <i>Donated Support</i> | | | | | |
| Personnel & Resources | 55,283 | -0- | 55,283 | -0- | 55,283 |
| Fiber & Equipment | -0- | -0- | -0- | 2,602,527 | 2,602,527 |
| <i>Other</i> | | | | | |
| Miscellaneous | 36,064 | -0- | 36,064 | -0- | 36,064 |
| Total Revenues and Support | 3,086,136 | -0- | 3,086,136 | 3,102,355 | 6,188,491 |
| Net assets released from restriction | 905,714 | -0- | 905,714 | (905,714) | -0- |
| | 3,991,850 | -0- | 3,991,850 | 2,196,641 | 6,188,491 |
| Expenses | | | | | |
| Management and General | 617,095 | -0- | 617,095 | -0- | 617,095 |
| Community Network Connection | 3,390,918 | 624,066 | 4,014,984 | -0- | 4,014,984 |
| Community Computing Program | 449,401 | -0- | 449,401 | -0- | 449,401 |
| Total Expenses | 4,457,414 | 624,066 | 5,081,480 | -0- | 5,081,480 |
| Change in Net Assets | (465,564) | (624,066) | (1,089,630) | 2,196,641 | 1,107,011 |
| Net Assets Beginning Balance | 10,714 | 1,784,102 | 1,794,816 | 3,254,773 | 5,049,589 |
| Net assets Ending Balance | \$ (454,850) | \$ 1,160,036 | \$ 705,186 | \$ 5,451,414 | \$ 6,156,800 |

ONECOMMUNITY

Statements of Functional Expenses

Years Ended December 31, 2007 and 2006

Year Ended December 31, 2007

| | Management And General | Community Network Connection | Community Computing Program | Universal Access Program | Total |
|------------------------------------|------------------------------|------------------------------------|-----------------------------------|--------------------------------|---------------------|
| Personnel | \$ 334,735 | \$ 678,127 | \$ 462,103 | \$ 277,683 | \$ 1,752,648 |
| Printing, promotion & sponsorships | 16,422 | 35,810 | -0- | -0- | 52,232 |
| Professional services | 89,659 | 76,171 | 44,386 | 170,790 | 381,006 |
| Office expense | 97,761 | 43,736 | 9,046 | 5,339 | 155,882 |
| Business events meals and travel | 84,862 | 8,607 | 3,866 | 1,835 | 99,170 |
| Interest | 48,714 | 258,007 | -0- | -0- | 306,721 |
| Project management | -0- | 7,500 | -0- | 15,000 | 22,500 |
| Installation & provisioning | 6,703 | 365,765 | 3,888 | 1,385 | 377,741 |
| Network operations | 1,587 | 1,140,783 | 14,163 | 43 | 1,156,576 |
| Bad Debt expense | -0- | 141,075 | -0- | -0- | 141,075 |
| Property tax | -0- | 90,283 | -0- | -0- | 90,283 |
| Miscellaneous | 15,013 | -0- | -0- | -0- | 15,013 |
| Depreciation on donated equipment | -0- | 624,066 | -0- | -0- | 624,066 |
| Other depreciation expense | 37,242 | 1,006,241 | -0- | -0- | 1,043,483 |
| Total expense | \$ 732,698 | \$ 4,476,171 | \$ 537,452 | \$ 472,075 | \$ 6,218,396 |

Year Ended December 31, 2006

| | Management And General | Community Network Connection | Community Computing Program | Universal Access Program | Total |
|-------------------------------------|------------------------------|------------------------------------|-----------------------------------|--------------------------------|---------------------|
| Personnel | \$ 231,756 | \$ 401,227 | \$ 308,144 | \$ -0- | \$ 941,127 |
| Printing, promotion & Subscriptions | 88,587 | 132 | 300 | -0- | 89,019 |
| Professional services | 146,885 | 83,726 | -0- | -0- | 230,611 |
| Office expense | 63,855 | 3,775 | 2,545 | -0- | 70,175 |
| Business events meals and travel | 40,666 | 13,008 | 1,949 | -0- | 55,623 |
| Interest | 45,346 | 276,191 | -0- | -0- | 321,537 |
| Project management | -0- | 15,215 | -0- | -0- | 15,215 |
| Installation & provisioning | -0- | 488,339 | 80,034 | -0- | 568,373 |
| Network operations | -0- | 750,098 | 55,623 | -0- | 805,721 |
| Bad debt expense | -0- | 18,909 | -0- | -0- | 18,909 |
| Miscellaneous | -0- | 213 | -0- | -0- | 213 |
| Depreciation on donated equipment | -0- | 624,066 | -0- | -0- | 624,066 |
| Other depreciation expense | -0- | 1,340,085 | 806 | -0- | 1,340,891 |
| Total expense | \$ 617,095 | \$ 4,014,984 | \$ 449,401 | \$ -0- | \$ 5,081,480 |

ONECOMMUNITY

Statements of Cash Flows

For the Years Ended December 31, 2007 and 2006

| | Years Ended December 31, | |
|--|--------------------------|--------------------|
| | 2007 | 2006 |
| <u>Cash Flows From Operating Activities</u> | | |
| Change in net assets | \$ 5,397,472 | \$ 1,107,011 |
| Adjustment to reconcile change in net assets to net cash (used in) provided by provided by operating activities: | | |
| Depreciation | 1,159,157 | 1,969,587 |
| Bad debt expense | 141,075 | 18,909 |
| Donated revenues | (334,532) | (2,661,966) |
| Donated support | -0- | 55,283 |
| Use of donated fiber & equipment | 508,392 | 249,892 |
| (Increase)/decrease in assets: | | |
| Accounts receivable | 636,488 | (1,132,503) |
| Grants receivable | (5,573,000) | 674,413 |
| Prepaid expenses | (32,786) | 2,792 |
| Increase in liabilities: | | |
| Accounts payable | (232,772) | 815,325 |
| Accrued expenses | 424,479 | 139,456 |
| Net Cash Provided by Operating Activities | 2,093,973 | 1,238,199 |
| <u>Cash Flows From Investing Activities</u> | | |
| Purchase of property & equipment | (2,029,204) | (1,208,651) |
| Proceeds received on sale of assets | 60,567 | -0- |
| Deposit on equipment | (85,541) | (253,686) |
| Net Cash Used in Investing Activities | (2,054,178) | (1,462,337) |
| <u>Cash Flows From Financing Activities</u> | | |
| Deferred revenue-connections | 230,832 | 210,849 |
| Customer deposit for fiber IRU | 498,583 | 162,715 |
| Proceeds/repayments from line of credit | (145,000) | 390,000 |
| Proceeds/repayments of demand notes payable | (488,340) | 350,315 |
| Proceeds from notes payable | 1,685,842 | 203,895 |
| Repayment of notes payable | (355,902) | (48,190) |
| Repayments of capital lease | (1,038,523) | (1,038,523) |
| Net Cash Used In Financing Activities | 387,492 | 231,061 |
| Net Increase in Cash | 427,287 | 6,923 |
| Cash, beginning of year | 66,359 | 59,436 |
| Cash, end of year | \$ 493,646 | \$ 66,359 |
| Supplemental Information | | |
| Cash paid for interest | \$ 351,501 | \$ 192,561 |
| Equipment acquired through capital lease | \$ -0- | \$ 3,115,570 |

ONECOMMUNITY

Notes to Financial Statements

Years Ended December 31, 2007 and 2006

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

OneCommunity (the Organization) is a nonprofit organization dedicated to advancing economic and civic progress by leveraging technology to address Northeast Ohio's social priorities. OneCommunity fosters innovation by connecting nearly one thousand (1,000) public, education, health care and non-profit institutions via its fiber-optic broadband network -- one of the largest and fastest in the world. In addition, OneCommunity works with government and community leaders to identify and develop broadband technology solutions that use the fiber optic network to address government and community social priorities by forming private/public partnerships in support of 21st-century programs. OneCommunity's goal is to lessen the burden of government by advancing the mission and quality of our community's education, health care, government, and workforce which in turn will transform Northeast Ohio into a globally competitive region.

OneCommunity also operates the Akron-based Knight Center of Digital Excellence, dedicated to creating "Connected Communities" by developing strategies, educating and coaching community leaders about how to utilize information technologies to drive civic progress within the twenty-six (26) Knight communities.

Basis of Accounting

The financial statements of the Organization have been prepared utilizing the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities. Furthermore, the accounting policies adhered to by the Organization are generally consistent with the *Audit and Accounting Guide for Not-For-Profit Organizations* issued by the American Institute of Certified Public Accountants.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 116, *Accounting for Contributions Received and Contributions Made* and SFAS No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS Nos. 116 and 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of December 31, 2007, the Organization did not have any permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

Short term investments with an original maturity of 3 months or less (unless held for reinvestment in a long term portfolio) are considered to be cash or cash equivalents. The organization maintains cash and cash equivalent balances at financial institutions. Accounts at these institutions are insured by the Federal Deposit Insurance Corporation up to \$100,000.

Accounts Receivable

Accounts receivable are stated at net invoice amounts. An allowance for doubtful accounts is established based on a specific assessment of all invoices that remain unpaid. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period that determination is made. The allowance totaled \$136,796 and \$41,997 at December 31, 2007 and 2006, respectively.

Grants Receivable

Grants receivable are comprised primarily of monies committed from various funding agencies for use in the Organization's activities. Total grants receivable as of December 31, 2007 were \$5,623,000 and \$25,000, respectively.

Assets Held for Sale

The assets held for sale consist of equipment that was purchased in September 2006 with the intent of selling it to another not-for-profit organization. The sale of the assets took place in January 2007 and therefore the assets are considered held for sale as of December 31, 2006.

Property and Equipment

Property and equipment is recorded at historical cost or fair market value in case of donations. Depreciation is recorded on the straight-line method over the useful lives of the respective assets, which is 3 years for computer equipment and Sun donated equipment, 5 years for Data Center Equipment and Office Furniture and Equipment and 20 years for Fiber. The Organization capitalizes all long-lived assets that cost more than \$2,500 and have a useful life in excess of one year. Depreciation expense for the years ended December 31, 2007 and 2006 was \$1,159,157 and \$1,969,587, respectively.

Deposit

During 2007 the Organization paid a deposit of \$85,541 for construction of a wireless mesh around the University Circle area. During 2006 the Organization paid a deposit of \$253,686 to purchase fiber.

ONECOMMUNITY

Notes to Financial Statements

Years Ended December 31, 2007 and 2006

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred Revenue - Connections

The Organization contracts with its customers for contract periods up to 5 years. Customers pay in advance for each year's services, resulting in deferred revenue. As the services are provided, the Organization recognizes the revenue. For the years ended December 31, 2007 and 2006, deferred revenue totaled \$718,966 and \$325,418, respectively.

Customer Deposit for Fiber IRU

During 2006 the Organization received a deposit of \$162,715 from a customer for an Indefeasible Rights of Use (IRU) of Fiber for 20 years.

Deferred Revenue - IRU

During 2007 the Organization received an advance payment from a customer to have a 20 year Indefeasible Rights of Use (IRU) of the Organizations fiber.

Classification of Net Assets

Revenues and net assets are presented on the basis of unrestricted and temporarily restricted.

Unrestricted net assets are assets that are not restricted by donors or for which restrictions have expired.

Temporarily restricted net assets are assets with a donor imposed restriction that allows the Organization to use the assets as specified either upon the passage of time or by actions of the Organization.

Contributions

Contributions of cash and other assets are reported as revenue when received, measured at fair value. Contributions without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the same period as the contribution are reported as unrestricted support. Other restricted contributions are temporarily reported as restricted support and temporarily restricted net assets.

Donated Services

Donated services represent management and technology consulting services provided by various individuals. Donated services are valued based on a pre-determined hourly rate according to the type of service provided. These services are recorded as unrestricted revenue and expense in the statement of income and changes in net assets.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses

Indirect costs have been allocated between the various programs and support services. Although the methods of allocation used are considered appropriate, other methods could be used that would produce a different result.

Tax Status

The Organization has completed its advance ruling period and received final determination from the IRS approving their tax exempt status under Section 501(c)(3) of the Internal Revenue Code. The Organization is required to report unrelated business income to the Internal Revenue Service. The Organization earns unrelated business income on its subscriber services and reported no unrelated business income tax liability for the year ended December 31, 2007 and 2006 as expenses exceeded revenues.

NOTE B - UNCONDITIONAL PROMISES TO GIVE FIBER ACCESS

In 2005 the Organization received two donations of Indefeasible Rights of Use (IRU) of certain dark fibers over a 20 year period. In 2006 the Organization received another IRU of fiber over a 10 year period. The value of these dark fibers has been recorded at net present value of the original contract value. The original contract value represents the fair market value at the date of donation. The discount rate used in the calculation was 4.9, 4.6 and 5.5 percent for each IRU, respectively. The discount is being amortized using the effective interest method over the contract period. The annual use of the fibers is recorded as expense on a straight-line basis over the contract period and totaled \$508,392 and \$249,892 as of December 31, 2007 and 2006, respectively.

Schedule of future fiber access is as follows:

| | <u>2007</u> | <u>2006</u> |
|---|---------------------|---------------------|
| Fiber access granted within one year | \$ 508,392 | \$ 508,392 |
| Fiber access granted within one to five years | 2,541,960 | 2,541,960 |
| Fiber access granted after five years | 3,158,404 | 3,666,796 |
| Present value discount | <u>(1,461,422)</u> | <u>(1,795,954)</u> |
| Total Unconditional Promises to Give at NPV | <u>\$ 4,747,334</u> | <u>\$ 4,921,194</u> |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE C – CONDITIONAL PROMISES TO GIVE

In accordance with SFAS No. 116 the Organization does not record conditional promises to give until the period the conditions are met. During 2007, the Organization received a conditional promise to give from the Knight Foundation for \$15.2 million. For the year ended December 31, 2007, \$4.5 million was recorded in temporarily restricted revenue as the conditions stipulated in the contract have been met but the monies have not yet been spent for its intended purpose.

NOTE D – ACCOUNTING CHANGE

As a result of utilizing higher quality fiber technology equipment in the data centers the Organization increased its estimate of the useful life of the equipment. The effect of this change was to decrease depreciation expense and increase net income for 2007 by approximately \$558,000.

NOTE E – LINE OF CREDIT

The Organization has a working capital line of credit with a bank with a maximum borrowing of \$500,000 and interest at prime rate (7.25% as of December 31, 2007). The line is secured by substantially all assets of the Organization. At December 31, 2007 and 2006, \$345,000 and \$490,000, respectively, had been borrowed against the line of credit. During May of 2008 this line of credit was increased to \$5,000,000.

NOTE F – DEMAND and NOTES PAYABLE

The Organization also has an equipment line of credit with a maximum borrowing of \$1,600,000. The line is secured by specific pieces of equipment and borrowings against the line are payable on demand until termed into 36 month term notes payable. The total outstanding balance of notes payable at December 31, 2007 and 2006 was \$1,485,645 and \$155,705, respectively. The total of demand notes payable at December 31, 2006 was \$488,340 which was subject to a term note in 2007. Interest ranges from 7.25% to 8.25% depending on date the note was termed, interest is both fixed and variable based on the banks prime lending rate (7.25% as of December 31, 2007).

Notes payable consists of the following at December 31, 2007 and 2006:

| | 2007 | 2006 |
|--|-----------|------------|
| Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2006. The note with interest at 7.25% is payable in monthly installments of \$6,467 including interest through March, 2009. | \$ 87,122 | \$ 155,705 |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE F – DEMAND and NOTES PAYABLE (CONTINUED)

| | | |
|---|-------------------|------------------|
| Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with interest at 7.25% is payable in monthly installments of \$24,776 including interest through April, 2010. | 631,078 | -0- |
| Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with variable interest is payable in monthly installments of \$8,333 plus interest through January, 2010. | 216,667 | -0- |
| Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with interest at 8.23% is payable in monthly installments of \$18,704 including interest through September, 2010. | <u>550,778</u> | <u>-0-</u> |
| Total long-term debt | 1,485,645 | 155,705 |
| Less: Current portion | (615,926) | (68,583) |
| Long-term debt, net of current portion | <u>\$ 869,719</u> | <u>\$ 87,122</u> |

Future principal payments on long-term debt are as follows:

| <u>Year Ended</u> | <u>Amount</u> |
|-------------------|---------------------|
| 2008 | \$ 615,926 |
| 2009 | 592,752 |
| 2010 | 276,967 |
| 2011 | <u>-0-</u> |
| Total | <u>\$ 1,485,645</u> |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE G - OBLIGATIONS DUE UNDER CAPITAL LEASES

The Organization leases various pieces of office equipment under a capital lease expiring in 2008. The assets and liabilities under capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the asset. The assets are depreciated over their estimated useful lives. At December 31, 2007, capital lease assets of \$3,115,570 with a net accumulated depreciation of \$1,246,228 were included in fiber networks and equipment. Subsequent to year end but after lease obligation was satisfied the assets are being held for sale. Total future minimum lease payments will be \$1,170,974, including interest of \$132,451.

NOTE H - DEFERRED REVENUE - IRU

During 2007 the Organization received an advance payment from a customer to have a 20 year Indefeasible Rights of Use (IRU) of the Organizations fiber.

Schedule of future fiber access is as follows:

| | <u>2007</u> |
|---|-------------------|
| Fiber access granted within one year | \$ 26,191 |
| Fiber access granted within one to five years | 102,139 |
| Fiber access granted after five years | <u>370,253</u> |
| Total fiber access granted | <u>\$ 498,583</u> |

NOTE I - TEMPORARILY RESTRICTED NET ASSETS

Net assets as of December 31, 2007 and 2006 were temporarily restricted for the following purposes:

| | <u>2007</u> | <u>2006</u> |
|---|---------------------|---------------------|
| Time restriction | \$ 5,877,151 | \$ 5,394,844 |
| Knight Digital Center of Excellence | 3,485,733 | -0- |
| Akron wireless project | 117,191 | -0- |
| Cuyahoga County service performance | 250,000 | -0- |
| OneClassroom | 1,935,362 | -0- |
| Community computing | 4,153 | 6,570 |
| Regional expansion | <u>25,000</u> | <u>50,000</u> |
| Total temporarily restricted net assets | <u>\$11,694,590</u> | <u>\$ 5,451,414</u> |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2007 and 2006

NOTE J - 401(k) PLAN

The Organization has a defined contribution retirement plan for all of its employees after three months of employment. An employee may elect to contribute an amount of up to 96% of compensation during the plan year but not to exceed Federal maximum levels. The Organization may contribute discretionary amounts as determined by the Board of Directors. The Organization matches 100% of employee contributions to the Plan up to the first 3% of compensation and then 50% of contributions thereafter up to 5%. Expense for this plan was \$39,642 and \$50,000, respectively, for the year ended December 31, 2007 and December 31, 2006.



onecommunity

AUDITED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2008 AND 2007

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ONECOMMUNITY

Table of Contents

| | |
|--|--------|
| Independent Auditors' Report | 1 |
| <u>Financial Statements</u> | |
| Statements of Financial Position | 2 |
| Statements of Activities and Changes in Net Assets | 3 |
| Statements of Functional Expenses | 4 |
| Statements of Cash Flows | 5 |
| Notes to Financial Statements | 6 - 14 |

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INDEPENDENT AUDITORS' REPORT

July 24, 2009

The Board of Directors
OneCommunity
Cleveland, Ohio

We have audited the accompanying statements of financial position of OneCommunity as of December 31, 2008 and 2007 and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of OneCommunity as of December 31, 2008 and 2007 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

ONECOMMUNITY

Statements of Financial Position

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ASSETS

| | December 31, | |
|--|----------------------|----------------------|
| | 2008 | 2007 |
| Current Assets | | |
| Cash | \$ 328,184 | \$ 493,646 |
| Cash - Restricted | 937,108 | -0- |
| Accounts Receivable, net | 980,964 | 520,340 |
| Prepaid Expenses | 137,500 | 53,433 |
| Unconditional promise to give fiber access | 508,392 | 508,392 |
| Grants receivable - current portion | 5,350,000 | 5,083,000 |
| | <u>8,242,148</u> | <u>6,658,811</u> |
| Property and Equipment | | |
| Office Furniture & Equipment | 388,633 | 147,556 |
| Leasehold Improvements | 284,434 | -0- |
| Computer Equipment & Software | 705,375 | 146,273 |
| Discovery Portal | 250,000 | 250,000 |
| Voice over IP and Shared Services | 1,203,895 | 94,092 |
| Fiber Equipment & Installation | 3,695,542 | 5,987,149 |
| Network - Sun Equipment Donation | 1,872,197 | 1,872,197 |
| Fiber | 6,539,108 | 629,504 |
| Wireless Network | 419,989 | -0- |
| | <u>15,359,173</u> | <u>9,126,771</u> |
| Less Accumulated Depreciation | <u>3,555,445</u> | <u>3,304,658</u> |
| | <u>11,803,728</u> | <u>5,822,113</u> |
| Other Assets | | |
| Long-term unconditional promises to give fiber access, Net | 3,969,973 | 4,238,942 |
| Grants receivable - net of current portion | 6,653,446 | 540,000 |
| Deposit | 24,433 | 85,541 |
| | <u>10,647,852</u> | <u>4,864,483</u> |
| Total Assets | <u>\$ 30,693,728</u> | <u>\$ 17,345,407</u> |

LIABILITIES AND NET ASSETS

| | | |
|--|----------------------|----------------------|
| Current Liabilities | | |
| Accounts Payable | \$ 2,165,063 | \$ 1,075,337 |
| Accrued Expenses | -0- | 629,281 |
| Deferred Revenue - Connections | 77,627 | 718,966 |
| Deferred Revenue - IRU | 25,535 | 26,191 |
| Line of Credit | 3,797,382 | 345,000 |
| Current Portion of Notes Payable | 798,414 | 615,926 |
| Current Portion of Capital Lease | -0- | 1,038,523 |
| | <u>6,864,021</u> | <u>4,449,224</u> |
| Long-Term Liabilities | | |
| Notes Payable, net of current portion | 619,116 | 869,719 |
| Deferred Revenue - IRU, net of current portion | 447,514 | 472,392 |
| | <u>1,066,630</u> | <u>1,342,111</u> |
| Total Liabilities | <u>7,930,651</u> | <u>5,791,335</u> |
| Net Assets | | |
| Unrestricted | | |
| Operation | (2,413,182) | (676,488) |
| Donated Assets | 5,600,000 | 535,970 |
| | <u>3,186,818</u> | <u>(140,518)</u> |
| Temporarily Restricted | | |
| Grants | 2,842,520 | 5,817,439 |
| Capital Grants & Appropriations | 12,255,374 | 1,129,817 |
| Unconditional promise to give fiber access | 4,478,365 | 4,747,334 |
| | <u>19,576,259</u> | <u>11,694,590</u> |
| Total Net Assets | <u>22,763,077</u> | <u>11,554,072</u> |
| Total Liabilities & Net Assets | <u>\$ 30,693,728</u> | <u>\$ 17,345,407</u> |

ONECOMMUNITY

Statements of Activities and Changes in Net Assets Years Ended December 31, 2008 and 2007

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Year Ended December 31, 2008

| | Unrestricted | Donated Assets | Total Unrestricted | Temporarily Restricted | Total |
|--|-----------------------|---------------------|---------------------|------------------------|----------------------|
| Revenues | | | | | |
| <i>Technical Program</i> | | | | | |
| Community Network Connection Revenue | \$ 3,467,641 | \$ -0- | \$ 3,467,641 | \$ -0- | \$ 3,467,641 |
| Equipment & Fiber Sales | 7,141,167 | -0- | 7,141,167 | -0- | 7,141,167 |
| Federal Grants | -0- | -0- | -0- | 11,286,200 | 11,286,200 |
| Foundation Grants | -0- | -0- | -0- | 60,000 | 60,000 |
| Amortization of Discount - Fiber Access | 239,423 | -0- | 239,423 | -0- | 239,423 |
| Donated Assets | -0- | 5,600,000 | 5,600,000 | -0- | 5,600,000 |
| <i>Foundation & Sponsorship</i> | | | | | |
| Contributions & Sponsorships | 44,200 | -0- | 44,200 | -0- | 44,200 |
| Foundation Grants | 85,000 | -0- | 85,000 | 480,000 | 565,000 |
| <i>Other</i> | | | | | |
| Miscellaneous | 115,344 | -0- | 115,344 | -0- | 115,344 |
| Total Revenues and Support | 11,092,775 | 5,600,000 | 16,692,775 | 11,826,200 | 28,518,975 |
| Net assets released from restriction | 3,944,531 | -0- | 3,944,531 | (3,944,531) | -0- |
| | <u>15,037,306</u> | <u>5,600,000</u> | <u>20,637,306</u> | <u>7,881,669</u> | <u>28,518,975</u> |
| Expenses | | | | | |
| Management and General | 1,564,060 | -0- | 1,564,060 | -0- | 1,564,060 |
| Community Network Connection | 10,869,299 | 535,970 | 11,205,269 | -0- | 11,205,269 |
| Community Computing Program | 1,133,411 | -0- | 1,133,411 | -0- | 1,133,411 |
| Universal Access | 2,209,445 | -0- | 2,209,445 | -0- | 2,209,445 |
| Total Expenses Before One Time Sale of CMSD Equipment | 15,576,215 | 535,970 | 16,112,185 | -0- | 16,112,185 |
| Change in Net Assets Before Sale of CMSD Equipment | (538,909) | 5,064,030 | 4,525,121 | 7,881,669 | 12,406,790 |
| Loss on Sale of CMSD Equipment | (1,197,785) | -0- | (1,197,785) | -0- | (1,197,785) |
| Change in Net Assets | (1,736,694) | 5,064,030 | 3,327,336 | 7,881,669 | 11,209,005 |
| Net Assets Beginning Balance | (676,488) | 535,970 | (140,518) | 11,694,590 | 11,554,072 |
| Net assets Ending Balance | \$ (2,413,182) | \$ 5,600,000 | \$ 3,186,818 | \$ 19,576,259 | \$ 22,763,077 |

Year Ended December 31, 2007

| | Unrestricted | Donated Assets | Total Unrestricted | Temporarily Restricted | Total |
|---|---------------------|-------------------|---------------------|------------------------|----------------------|
| Revenues | | | | | |
| <i>Technical Program</i> | | | | | |
| Community Network Connection Revenue | \$ 1,398,374 | \$ -0- | \$ 1,398,374 | \$ -0- | \$ 1,398,374 |
| Cleveland Metropolitan School District | 1,537,358 | -0- | 1,537,358 | -0- | 1,537,358 |
| State Appropriation | -0- | -0- | -0- | 250,000 | 250,000 |
| Amortization of Discount - Fiber Access | 334,532 | -0- | 334,532 | -0- | 334,532 |
| <i>Foundation & Sponsorship</i> | | | | | |
| Contributions & Sponsorships | 169,743 | -0- | 169,743 | -0- | 169,743 |
| Foundation Grants | 1,040,000 | -0- | 1,040,000 | 4,150,000 | 5,190,000 |
| <i>Special Funding</i> | | | | | |
| Broadband digital center of excellence | -0- | -0- | -0- | 736,995 | 736,995 |
| Cleveland Clinic K-12 program | -0- | -0- | -0- | 1,986,000 | 1,986,000 |
| <i>Other</i> | | | | | |
| Miscellaneous | 12,866 | -0- | 12,866 | -0- | 12,866 |
| Total Revenues and Support | 4,492,873 | -0- | 4,492,873 | 7,122,995 | 11,615,868 |
| Net assets released from restriction | 879,819 | -0- | 879,819 | (879,819) | -0- |
| | <u>5,372,692</u> | <u>-0-</u> | <u>5,372,692</u> | <u>6,243,176</u> | <u>11,615,868</u> |
| Expenses | | | | | |
| Management and General | 732,698 | -0- | 732,698 | -0- | 732,698 |
| Community Network Connection | 3,852,105 | 624,066 | 4,476,171 | -0- | 4,476,171 |
| Community Computing Program | 537,452 | -0- | 537,452 | -0- | 537,452 |
| Universal Access | 472,075 | -0- | 472,075 | -0- | 472,075 |
| Total Expenses | 5,594,330 | 624,066 | 6,218,396 | -0- | 6,218,396 |
| Change in Net Assets | (221,638) | (624,066) | (845,704) | 6,243,176 | 5,397,472 |
| Net Assets Beginning Balance | (454,850) | 1,160,036 | 705,186 | 5,451,414 | 6,156,600 |
| Net assets Ending Balance | \$ (676,488) | \$ 535,970 | \$ (140,518) | \$ 11,694,590 | \$ 11,554,072 |

ONECOMMUNITY

Statements of Functional Expenses

Years Ended December 31, 2008 and 2007



Year Ended December 31, 2008

| | Management And General | Community Network Connection | Community Computing Program | Universal Access Program | Total |
|------------------------------------|------------------------------|------------------------------------|-----------------------------------|--------------------------------|-------------------|
| Personnel | \$ 680,072 | \$ 568,687 | \$ 473,999 | \$ 1,200,047 | \$ 2,922,805 |
| Printing, promotion & sponsorships | 28,875 | 21,447 | 3,068 | 39,838 | 93,228 |
| Professional services | 341,760 | 38,731 | 73,533 | 591,309 | 1,045,333 |
| Office expense | 260,892 | 103,013 | 12,457 | 125,127 | 501,489 |
| Business events meals and travel | 55,233 | 36,137 | 11,677 | 222,451 | 325,498 |
| Interest | 103,543 | 144,694 | -0- | -0- | 248,237 |
| Project management | -0- | -0- | 362,737 | -0- | 362,737 |
| Installation & provisioning | -0- | 193,406 | -0- | -0- | 193,406 |
| Network operations | -0- | 1,808,291 | 32,203 | -0- | 1,840,494 |
| Miscellaneous | 7,011 | 605 | 326 | -0- | 7,942 |
| Equipment & Fiber Costs | -0- | 6,239,242 | 14,649 | 2,984 | 6,256,875 |
| Depreciation on donated equipment | -0- | 535,970 | -0- | -0- | 535,970 |
| Other depreciation expense | 86,674 | 1,515,046 | 148,762 | 27,689 | 1,778,171 |
| Total expense | \$ 1,564,060 | \$ 11,205,269 | \$ 1,133,411 | \$ 2,209,445 | 16,112,185 |

Year Ended December 31, 2007

| | Management And General | Community Network Connection | Community Computing Program | Universal Access Program | Total |
|-------------------------------------|------------------------------|------------------------------------|-----------------------------------|--------------------------------|---------------------|
| Personnel | \$ 334,735 | \$ 678,127 | \$ 462,103 | \$ 277,683 | \$ 1,752,648 |
| Printing, promotion & Subscriptions | 16,422 | 35,810 | -0- | -0- | 52,232 |
| Professional services | 89,659 | 76,171 | 44,386 | 170,790 | 381,006 |
| Office expense | 97,761 | 43,736 | 9,046 | 5,339 | 155,882 |
| Business events meals and travel | 84,862 | 8,607 | 3,866 | 1,835 | 99,170 |
| Interest | 48,714 | 258,007 | -0- | -0- | 306,721 |
| Project management | -0- | 7,500 | -0- | 15,000 | 22,500 |
| Installation & provisioning | 6,703 | 365,765 | 3,888 | 1,385 | 377,741 |
| Network operations | 1,587 | 1,140,783 | 14,163 | 43 | 1,156,576 |
| Bad debt expense | -0- | 141,075 | -0- | -0- | 141,075 |
| Property tax | -0- | 90,283 | -0- | -0- | 90,283 |
| Miscellaneous | 15,013 | -0- | -0- | -0- | 15,013 |
| Depreciation on donated equipment | -0- | 624,066 | -0- | -0- | 624,066 |
| Other depreciation expense | 37,242 | 1,006,241 | -0- | -0- | 1,043,483 |
| Total expense | \$ 732,698 | \$ 4,476,171 | \$ 537,452 | \$ 472,075 | \$ 6,218,396 |

ONECOMMUNITY

Statements of Cash Flows

For the Years Ended December 31, 2007 and 2006

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| | Years Ended December 31, | |
|--|--------------------------|--------------------|
| | 2008 | 2007 |
| <u>Cash Flows From Operating Activities</u> | | |
| Change in net assets | \$ 11,209,005 | \$ 5,397,472 |
| Adjustment to reconcile change in net assets to net cash provided by provided by operating activities: | | |
| Depreciation | 1,805,749 | 1,159,157 |
| Bad debt expense | -0- | 141,075 |
| Loss on sale of equipment | 1,197,785 | -0- |
| Donated revenues | (5,839,423) | (334,532) |
| Use of donated fiber & equipment | 508,392 | 508,392 |
| Change in deferred revenue - IRU | (25,534) | -0- |
| (Increase)/decrease in assets: | | |
| Accounts receivable | (460,624) | 636,488 |
| Grants receivable | (6,380,446) | (5,573,000) |
| Prepaid expenses | (84,067) | (32,786) |
| Increase in liabilities: | | |
| Accounts payable | 1,089,728 | (232,772) |
| Accrued expenses | (629,281) | 424,479 |
| Net Cash Provided by Operating Activities | 2,391,284 | 2,093,973 |
| <u>Cash Flows From Investing Activities</u> | | |
| Purchase of property & equipment | (3,744,722) | (2,029,204) |
| Proceeds received on sale of assets | 360,000 | 60,567 |
| Increase (decrease) in deposit | 61,108 | (85,541) |
| Net Cash Used in Investing Activities | (3,323,614) | (2,054,178) |
| <u>Cash Flows From Financing Activities</u> | | |
| Deferred revenue-connections | (641,768) | 230,832 |
| Customer deposit for fiber IRU | -0- | 498,583 |
| Proceeds/repayments from line of credit | 3,452,382 | (145,000) |
| Proceeds/repayments of demand notes payable | -0- | (488,340) |
| Proceeds from notes payable | 639,302 | 1,685,842 |
| Repayment of notes payable | (707,417) | (355,902) |
| Repayments of capital lease | (1,038,523) | (1,038,523) |
| Net Cash Used in Financing Activities | 1,703,976 | 387,492 |
| Net Increase in Cash | 771,646 | 427,287 |
| Cash, beginning of year | 493,646 | 66,359 |
| Cash, end of year | \$ 1,265,292 | \$ 493,646 |
| Supplemental Information | | |
| Cash paid for interest | \$ 300,192 | \$ 351,501 |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

OneCommunity (the Organization) is a nonprofit organization dedicated to advancing economic and civic progress by leveraging technology to address Northeast Ohio's social priorities. OneCommunity fosters innovation by connecting nearly one thousand (1,000) public, education, health care and non-profit institutions via its fiber-optic broadband network -- one of the largest and fastest in the world. In addition, OneCommunity works with government and community leaders to identify and develop broadband technology solutions that use the fiber optic network to address government and community social priorities by forming private/public partnerships in support of 21st-century programs.

OneCommunity's goal is to lessen the burden of government by advancing the mission and quality of our community's education, health care, government, and workforce which in turn will transform Northeast Ohio into a globally competitive region.

OneCommunity also operates the Akron-based Knight Center of Digital Excellence, dedicated to creating "Connected Communities" by developing strategies, educating and coaching community leaders about how to utilize information technologies to drive civic progress within the twenty-six (26) Knight communities.

Basis of Accounting

The financial statements of the Organization have been prepared utilizing the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities. Furthermore, the accounting policies adhered to by the Organization are generally consistent with the *Audit and Accounting Guide for Not-For-Profit Organizations* issued by the American Institute of Certified Public Accountants.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 116, *Accounting for Contributions Received and Contributions Made* and SFAS No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS Nos. 116 and 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As of December 31, 2008 and 2007, the Organization did not have any permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

Short term investments with an original maturity of 3 months or less (unless held for reinvestment in a long term portfolio) are considered to be cash or cash equivalents. The organization maintains cash and cash equivalent balances at financial institutions. Accounts at these institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000. Restricted cash is amounts received with a donor specified segregation of cash. The cash is maintained in a separate account and only used for the purposes specified by the donor.

Accounts Receivable

Accounts receivable are stated at net invoice amounts. An allowance for doubtful accounts is established based on a specific assessment of all invoices that remain unpaid. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period that determination is made. The allowance totaled \$0- and \$136,796 at December 31, 2008 and 2007, respectively.

Grants Receivable

Grants receivable are comprised primarily of monies committed from various funding agencies for use in the Organization's activities. Total grants receivable as of December 31, 2008 and 2007 were \$12,003,446 and \$5,623,000, respectively.

Property and Equipment

Property and equipment is recorded at historical cost or fair market value in case of donations. Depreciation is recorded on the straight-line method over the useful lives of the respective assets, which is 3 years for computer equipment and Sun donated equipment, 5 years for Data Center Equipment and Office Furniture and Equipment and 30 years for Fiber. The Organization capitalizes all long-lived assets that cost more than \$2,500 and have a useful life in excess of one year. Depreciation expense for the years ended December 31, 2008 and 2007 was \$1,805,749 and \$1,159,157, respectively. During 2008, the Organization began substantially expanding its network and as a result, capitalized \$51,955 of interest expense related to the construction.

Deposit

During 2008 the Organization paid a deposit of \$24,433 for office lease space. During 2007 the Organization paid a deposit of \$85,541 for construction of a wireless mesh around the University Circle area.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred Revenue - Connections

The Organization contracts with its customers for contract periods up to 5 years. Customers may pay in advance for each year's services, resulting in deferred revenue. As the services are provided, the Organization recognizes the revenue. For the years ended December 31, 2008 and 2007, deferred revenue totaled \$77,627 and \$718,966, respectively.

Deferred Revenue - IRU

During 2007 the Organization received an advance payment from a customer to have a 20 year Indefeasible Rights of Use (IRU) of the Organizations fiber.

Classification of Net Assets

Revenues and net assets are presented on the basis of unrestricted and temporarily restricted.

Unrestricted net assets are assets that are not restricted by donors or for which restrictions have expired.

Temporarily restricted net assets are assets with a donor imposed restriction that allows the Organization to use the assets as specified either upon the passage of time or by actions of the Organization.

Contributions

Contributions of cash and other assets are reported as revenue when received, measured at fair value. Contributions without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the same period as the contribution are reported as unrestricted support. Other restricted contributions are temporarily reported as restricted support and temporarily restricted net assets.

Donated Asset

During 2008 the Organization received a donation of constructed fiber. This donation was valued at fair market value based upon an independent appraisal paid for by the donor.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses

Indirect costs have been allocated between the various programs and support services. Although the methods of allocation used are considered appropriate, other methods could be used that would produce a different result.

Tax Status

OneCommunity is a nonprofit organization exempt from taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization is required to report unrelated business income to the Internal Revenue Service. The Organization earns unrelated business income on its subscriber services and reported no unrelated business income tax liability for the year ended December 31, 2008 and 2007 as expenses exceeded revenues.

NOTE B - UNCONDITIONAL PROMISES TO GIVE FIBER ACCESS

In 2005 the Organization received two donations of Indefeasible Rights of Use (IRU) of certain dark fibers over a 20 year period. In 2006 the Organization received another IRU of fiber over a 10 year period. The value of these dark fibers has been recorded at net present value of the original contract value. The original contract value represents the fair market value at the date of donation. The discount rate used in the calculation was 4.9, 4.6 and 5.5 percent for each IRU, respectively. The discount is being amortized using the effective interest method over the contract period. The annual use of the fibers is recorded as expense on a straight-line basis over the contract period and totaled \$508,392 as of December 31, 2008 and 2007.

Schedule of future fiber access is as follows:

| | <u>2008</u> | <u>2007</u> |
|---|---------------------|---------------------|
| Fiber access granted within one year | \$ 508,392 | \$ 508,392 |
| Fiber access granted within one to five years | 2,541,960 | 2,541,960 |
| Fiber access granted after five years | 2,650,012 | 3,158,404 |
| Present value discount | <u>(1,221,999)</u> | <u>(1,461,422)</u> |
| Total Unconditional Promises to Give at NPV | <u>\$ 4,478,365</u> | <u>\$ 4,747,334</u> |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE C – CONDITIONAL PROMISES TO GIVE

In accordance with SFAS No. 116 the Organization does not record conditional promises to give until the period the conditions are met. During 2007, the Organization received a conditional promise to give from the Knight Foundation for \$15.2 million. For the years ended December 31, 2008 and 2007, \$4.5 million was recorded in temporarily restricted revenue as the conditions stipulated in the contract have been met but the monies have not yet been spent for its intended purpose.

NOTE D – ACCOUNTING CHANGE

As a result of utilizing higher quality fiber technology equipment in the data centers the Organization increased its estimate of the useful life of the equipment. The effect of this change was to decrease depreciation expense and increase net income for 2007 by approximately \$558,000.

NOTE E – LINE OF CREDIT

The Organization has a working capital line of credit with a bank with a maximum borrowing of \$5,000,000 and interest at prime rate (3.25% as of December 31, 2008). The line is secured by substantially all assets of the Organization. At December 31, 2008 and 2007, \$3,797,382 and \$345,000, respectively, had been borrowed against the line of credit.

NOTE F – NOTES PAYABLE

The Organization also has an equipment line of credit with a maximum borrowing of \$1,600,000. The line is secured by specific pieces of equipment and borrowings against the line are payable on demand until termed into 36 month term notes payable. The total outstanding balance of notes payable at December 31, 2008 and 2007 was \$1,417,530 and \$1,485,645, respectively. Interest ranges from 7.25% to 8.25% depending on date the note was termed, interest is both fixed and variable based on the banks prime lending rate (3.25% as of December 31, 2008).

Notes payable consists of the following at December 31, 2008 and 2007:

| | 2008 | 2007 |
|---|-----------|-----------|
| Note payable to National City Bank (NCB) a termed portion of the equipment operating line. The note with interest at 7.25% is payable in monthly installments of \$6,467 including interest through March 2009. | \$ 13,417 | \$ 87,122 |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE F –NOTES PAYABLE (CONTINUED)

| | | |
|---|------------|------------|
| <p>Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with interest at 7.25% is payable in monthly installments of \$24,776 including interest through April 2010.</p> | 364,747 | 631,078 |
| <p>Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with variable interest is payable in monthly installments of \$8,333 plus interest through January 2010.</p> | 116,667 | 216,667 |
| <p>Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2007. The note with interest at 8.23% is payable in monthly installments of \$18,704 including interest through September 2010.</p> | 374,889 | 550,778 |
| <p>Note payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2008. The note with interest at prime plus or approximately 7.25% is payable in monthly installments of \$7,256 plus interest through January 2011.</p> | 188,654 | -0- |
| <p>Note Payable to National City Bank (NCB) a termed portion of the equipment operating line. This note was termed in 2008. The note with interest at 7.22% is payable in monthly installments of \$11,712 including interest through September 2011.</p> | 359,156 | -0- |
| <p style="text-align: right;">Total long-term debt</p> | 1,417,530 | 1,485,645 |
| <p style="text-align: right;">Less: Current portion</p> | (798,414) | (615,926) |
| <p style="text-align: right;">Long-term debt, net of current portion</p> | \$ 619,116 | \$ 869,719 |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE F - NOTES PAYABLE (CONTINUED)

Future principal payments on long-term debt are as follows:

| <u>Years Ended December 31,</u> | <u>Amount</u> |
|---------------------------------|---------------------|
| 2009 | \$ 798,414 |
| 2010 | 491,267 |
| 2011 | <u>127,849</u> |
| Total | <u>\$ 1,417,530</u> |

NOTE G - OBLIGATIONS DUE UNDER CAPITAL LEASES

The Organization leases various pieces of office equipment under a capital lease expiring in 2008. The assets and liabilities under capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the asset. The assets are depreciated over their estimated useful lives. At December 31, 2008, capital lease assets of \$3,115,570 with a net accumulated depreciation of \$1,246,228 were included in fiber networks and equipment. During 2008 this asset was sold for a loss. The asset had a net book value of \$1,557,785 at the date of sale. Cash proceeds were \$360,000 this resulted in a loss of \$1,197,785.

NOTE H - DEFERRED REVENUE - IRU

During 2007, the Organization received an advance payment from a customer to have a 20 year Indefeasible Rights of Use (IRU) of the Organizations fiber.

Schedule of future fiber access is as follows:

| | <u>2008</u> |
|---|-------------------|
| Fiber access granted within one year | \$ 25,535 |
| Fiber access granted within one to five years | 102,140 |
| Fiber access granted after five years | <u>345,374</u> |
| Total fiber access granted | <u>\$ 473,049</u> |

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE I - TEMPORARILY RESTRICTED NET ASSETS

Net assets as of December 31, 2008 and 2007 were temporarily restricted for the following purposes:

| | <u>2008</u> | <u>2007</u> |
|---|----------------------|----------------------|
| FCC – Fiber Construction Project | \$ 11,286,800 | \$ -0- |
| Time restriction | 5,386,940 | 5,877,151 |
| Knight Digital Center of Excellence | 1,291,470 | 3,485,733 |
| Akron wireless project | 141,771 | 117,191 |
| Cuyahoga County service performance | 103,183 | 250,000 |
| OneClassroom | 1,145,526 | 1,935,362 |
| Community computing | 1,736 | 4,153 |
| School infrastructures | 163,833 | -0- |
| Health Care Program | 55,000 | -0- |
| Regional expansion | <u>-0-</u> | <u>25,000</u> |
| Total temporarily restricted net assets | <u>\$ 19,576,259</u> | <u>\$ 11,694,590</u> |

NOTE J - 401(k) PLAN

The Organization has a defined contribution retirement plan for all of its employees after three months of employment. An employee may elect to contribute an amount of up to 96% of compensation during the plan year but not to exceed Federal maximum levels. The Organization may contribute discretionary amounts as determined by the Board of Directors. The Organization matches 100% of employee contributions to the Plan up to the first 3% of compensation and then 50% of contributions thereafter up to 5%. Expense for this plan was \$43,424 and \$39,642, respectively, for the year ended December 31, 2008 and 2007.

NOTE K – OPERATING LEASES

In 2008 the Organization entered into two leases for office space. One location is in Cleveland and the other location is in Akron. The Cleveland lease is a 10 year lease with an option to renew for another 5 years. The lease is due to expire in October 2018. The Akron lease is a 5 year lease with no renewal options however there is a mutual right to cancel lease with 90 day written notice between the 15th and 18th lease month. The lease commenced August 2008 and expires July 2013. Prior to entering into the lease the organization rented space on a month to month basis. Total rent expense on all leases for the year ended December 31, 2008 and 2007 was approximately \$110,933 and \$15,600, respectively.

ONECOMMUNITY

Notes to Financial Statements Years Ended December 31, 2008 and 2007

NOTE K – OPERATING LEASES (CONTINUED)

The minimum future rental payments under all non-cancelable leases are:

| <u>Years Ended December 31,</u> | <u>Amount</u> |
|---------------------------------|---------------------|
| 2009 | \$ 187,600 |
| 2010 | 199,600 |
| 2011 | 206,600 |
| 2012 | 206,600 |
| 2013 | 168,575 |
| Thereafter | <u>591,842</u> |
| | <u>\$ 1,560,817</u> |

NOTE L – FIN 48

In June 2006, the FASB issued Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes. FIN 48 provides detailed guidance for the financial statement recognition, measurement and disclosure of uncertain tax positions recognized in an enterprise's financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. FIN 48 became effective January 1, 2007 for public companies and nonpublic companies that are consolidated with public companies. On December 30, 2008, the FASB issued FASB Staff Position (FSP) FIN 48-3 which allows deferral of FIN 48 for nonpublic enterprises included within this FSP's scope to the annual financial statements for fiscal years beginning after December 15, 2008. The Company has elected to defer implementation of FIN 48 under the provisions of the FSP to its first annual consolidated financial statements ending on December 31, 2009.

The determination of uncertain tax positions for financial statements prior to the implementation of FIN 48 uses the tax judgments reported on the Company's tax returns which were based on the requirements for filing tax returns under the various taxing authority requirements for the applicable fiscal period. These filings may be subject to amendment or change during an examination by the various taxing authorities, which has not been considered in the determination of the Company's tax assets or liabilities included in those financial statements.

The Company does not expect that the adoption of FIN 48 during 2009 will have a material effect on its consolidated financial position, results of operations or cash flows.



THETA SQUARED
AN ASSOCIATE OF CFC, INC.

Legal Opinion

August 12, 2009

Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
Washington, D.C. 20230

Re: OneCommunity, Broadband Technology Opportunities Program Application - NITELBOP Keokuk
Certification

Dear Sir:

We are legal counsel for OneCommunity, the "Applicant." In such capacity, we act as counsel to the Applicant in connection with its ability to apply to the Broadband Technology Opportunities Program, and in the review of the grant agreement, loan agreement, or loan/grant combination agreement, as referenced in the Notice of Funds Availability.

We are of the opinion that:

- (a) the Applicant is a duly organized and existing S01(j)(1) corporation under the laws of the State of Ohio;
- (b) the Applicant has adequate power: (1) to execute and deliver the grant agreement, loan agreement, or loan/grant combination agreement, and (2) to perform all acts required to be done by it under said agreement;
- (c) no legal proceedings have been instituted or are pending against the Applicant, the outcome of which would adversely affect the Applicant's ability to perform its duties under the grant agreement, and there are no judgments against the Applicant which would adversely affect the Applicant's ability to perform its duties under the grant agreement.

Very truly yours,

Theta Squared, LLC

Theta Squared, LLC

20090812 10:27 AM - 10:28 AM EST - 10:28 AM EST
10:28 AM EST - 10:28 AM EST - 10:28 AM EST

**Broadband Infrastructure Application
Submission to RUS (BIP) and NTIA (BTOP)**

Certification Requirements BTOP

**U.S. Department of Commerce
Broadband Technology Opportunities Program**

(i) I certify that I am authorized to submit this grant application on behalf of the eligible entity(ies) listed on this application, that I have examined this application, that all of the information and responses in this application, including attachments, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding contained in this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program, that no funds were paid to anyone, and that a false statement, or fraudulent statement or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. § 1001 and civil penalties of the False Claims Act.

(ii) I certify that the entity(ies) I represent here and will comply with all applicable federal, state, and local laws, rules, regulations, and orders, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in revocation or suspension of the grant or its award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

(iii) If requesting BTOP funding, I certify that the entity(ies) I represent here and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the DOC's Funding Notifications, published in the Federal Register on February 11, 2004 (73 FR 7496), as amended; DOC's Federal Acquisition Standard Terms and Conditions (Mar. 3, 2004); DOC's American Recovery and Reinvestment Act Award Terms (April 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.

PR-10-2009
(1/04)


(Authorized Representative)

Charles Berry
Name:
COO
Title:

CERTIFICATION REGARDING LOBBYING

Applicants should also review the instructions for certification included in the regulations before completing this form. Signatures on this form provide for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying." The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards of all levels (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

| | |
|--|--|
| NAME OF APPLICANT OneCommunity | AWARD NUMBER AND/OR PROJECT NAME Connect Your Community |
| PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE Charles Berry, Chief Operating Officer | |
| SIGNATURE  | DATE August 10, 2009 |

CERTIFICATION REGARDING LOBBYING

Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying." The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$100,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1995, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1995.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1995, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1995.

NAME OF APPLICANT

AWARD NUMBER AND/OR PROJECT NAME

OneCommunity

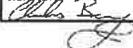
Connect Your Community

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

Charles Berry, Chief Operating Officer

SIGNATURE

DATE



August 10, 2009

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the awarding agency. Further, certain Federal awarding agencies may require applicants to certify additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

- Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project costs) to ensure proper planning, management and completion of the project described in this application.
- Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
- Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest or personal gain.
- Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
- Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4729-4733) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 263, Subpart F).
- Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Educational Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§5523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§2561-2563 and 2921e-3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§801 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
- Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-648) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
- Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

- Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a-276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333), regarding labor standards for federally-assisted construction agreements.
- Will comply, if applicable, with flood insurance purchase requirements of Section 102(b) of the Flood Disaster Protection Act of 1973 (P.L. 93-224) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance at the lowest cost of favorable construction and acquisition is \$10,000 or more.
- Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11914; (b) reduction of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11980; (d) evaluation of flood hazards in floodplains in accordance with EO 11980; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
- Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by the award of assistance.
- Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-644, as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, housing, and treatment of warm-blooded animals held for research, teaching, or other activities supported by this award of assistance.
- Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4901 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
- Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
- Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

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DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352
(See reverse for public burden disclosure.)

Approved by OMB
0348-0046

| | | | | | |
|--|--|---|---|---|--|
| 1. Type of Federal Action: <input type="checkbox"/> a. contract <input type="checkbox"/> b. grant <input type="checkbox"/> c. cooperative agreement <input type="checkbox"/> d. loan <input type="checkbox"/> e. loan guarantee <input type="checkbox"/> f. loan insurance | | 2. Status of Federal Action: <input type="checkbox"/> a. bid/offer/application <input type="checkbox"/> b. initial award <input type="checkbox"/> c. post-award | | 3. Report Type: <input type="checkbox"/> a. initial filing <input type="checkbox"/> b. material change For Material Change Only: year _____ quarter _____ date of last report _____ | |
| 4. Name and Address of Reporting Entity: <input checked="" type="checkbox"/> Prime <input type="checkbox"/> Subawardee Tier _____ if known: _____ (incl. entity type) 300 West St. Clair Avenue, 2nd Floor Cleveland, OH 44113 Congressional District, if known: 11th | | | 5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime: Congressional District, if known: _____ | | |
| 6. Federal Department/Agency: Rural Utilities Service National Telecommunications and Information Administration | | | 7. Federal Program Name/Description: Broadband Technologies Opportunity Program CFDA Number, if applicable: 11.557 | | |
| 8. Federal Action Number, if known: | | | 9. Award Amount, if known: \$ _____ | | |
| 10. a. Name and Address of Lobbying Registrant (if individual, last name, first name, MI): Tucker, Pitts & West, LLP 1150 Huntington Building 925 Euclid Avenue Cleveland, OH 44115-1414 | | | b. Individuals Performing Services (including address if different from No. 10a): (last name, first name, MI): Nicholas C. York | | |
| <small>Information reported through this form is submitted by the 31 U.S.C. section 1352. The disclosure of this information is a public responsibility of the registrant. This disclosure is subject to the 31 U.S.C. 1352. The information will be made available to the public and will be available for public inspection. This person will file to file the required disclosure that is subject to a total penalty of not more than \$10,000 and not more than \$10,000 for each violation.</small> | | | Signature: <u>Charles Henry</u> Print Name: Charles Henry Title: Chief Operating Officer Telephone No.: (216) 923-2236 Date: 3/12/2009 | | |
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