AWARD NUMBER: NT10BIX5570104

DATE: 05/07/2012

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12/31/2013

57112. 0070772012						
QUARTERLY PERFORMANCE PROC	GRESS REPOR	T FOR BE	ROADBAN	D INFRASTRUCTURE PROJEC	CTS	
General Information						
Federal Agency and Organizational Element to Which Report is Submitted	2. Award Identific	ation Numl	per	3. DUNS Number		
Department of Commerce, National Telecommunications and Information Administration	NT10BIX557010	04	153873930			
4. Recipient Organization						
Contact Network Inc. d/b/a InLine 600 Lakeshore	e Parkway, Birmin	gham, AL	35209-6361			
5. Current Reporting Period End Date (MM/DD/YYY	Υ)	6. Is this t	he last Repo	rt of the Award Period?		
03-31-2012						
7. Certification: I certify to the best of my knowledg purposes set forth in the award documents.	e and belief that th	is report is	correct and	complete for performance of activities	for the	
7a. Typed or Printed Name and Title of Certifying O	fficial		7c. Telepho	ne (area code, number and extension)	)	
Michele Boner			2052788134	4		
		7d. Email Address				
Accounting Manager			mboner@ir	nline.com		
7b. Signature of Certifying Official			7e. Date Rej	port Submitted (MM/DD/YYYY):		
Submitted Electronically		05-07-2012				

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#### **Project Indicators (This Quarter)**

## 1. Please describe significant project accomplishments completed during this quarter (600 words or less).

During this quarter construction maps and detailed drawings were created and used to submit permits to various entities including the Mississippi Department of Transportation and various City and county governments. Also, all route changes were finalized and sent the Mississippi State Historical Preservation Office for approval. No new miles of fiber were constructed. Our focus was on securing permits and contracts this quarter. As of March 31, 2012 we have constructed 86 miles of new fiber, leased an additional 122 miles and are servicing a total of forty seven Community Anchor Institutions.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	36	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the end users for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been and will continue to be on the Community Anchor Institutions for which we have contracts. Also, we are experiencing delays in the delivery of the fiber optic cable and vaults. While we received a few shipments of fiber during this quarter it was much less than promised. As a result the actual percent complete in this category varies from our initial baseline report.
2b.	Environmental Assessment	100	No variance from baseline.
2c.	Network Design	75	Since the baseline was submitted it became evident that the network design will be fluid as we move forward. While the network design is 75% complete, as ride outs and meetings are held with various utilities and local government agencies and as permits are negotiated the network design may need to be updated and/or changed. As a result the actual percent complete in this category varies from our initial baseline report which assumed that we would be working on all sections of the build simultaneously during the first year thus causing the variance between actual and our baseline projections.
2d.	Rights of Way	23	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2e.	Construction Permits and Other Approvals	23	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2f.	Site Preparation	37	There is a variance from our baseline in this milestone category simply based on the number of Community Anchor Institutions connected.
2g.	Equipment Procurement	27	Equipment is being purchased on an as needed basis.
2h.	Network Build (all components - owned, leased, IRU, etc)	28	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build

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	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)					
			simultaneously thus causing the variance between actual and baseline projections.					
2i.	Equipment Deployment	37	There is a variance from our baseline in this milestone category simply based on the number of Community Anchor Institutions connected.					
2j.	Network Testing	37	There is a variance from our baseline in this milestone category simply based on the number of Community Anchor Institutions connected.					
2k.	Other (please specify):		No variance from baseline.					

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We are still experiencing delays due to negotiations of Franchise Agreements with various cities and counties as well as with all the railroad crossing permits and Mississippi Department of Transportation permits we submit. Also, the cost of aerial build has dramatically increased - specifically the annual pole attachment fees and the one time make ready costs. During this guarter, we were notified by Mississippi Power that they have contracted with an outside company to process the engineering for the pole attachment applications and that they would be passing this per pole costs on to us. Also, the Electric Power Associations have changed the allocation space where communications are allowed to attach from 40 inches to 84 inches with is either causing us to have to pay for pole change outs or change the build to underground. Also, we are still having issues with the K-12 schools are not freely allowing us to place the telecommunication huts for interconnection on their properties. While we have received small shipments of fiber, we still are in desperate need of more deliveries.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

	1					
Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)				
New network miles deployed	86	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.				
New network miles leased	122	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.				
Existing network miles upgraded	0	No variance from baseline.				
Existing network miles leased	0	No variance from baseline.				
Number of miles of new fiber (aerial or underground)	86	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.				
Number of new wireless links	0	N/A				
Number of new towers	0	N/A				
Number of new and/or upgraded interconnection points	3	Due to actual contracts signed and the focus being to provide these Community Anchor Institutions service this number varies from our initial baseline projections.				

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	1
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	1
Average term of signed agreements (in quarters)	80

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5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: Windstream

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

Our wholesale service offerings will include: 10Mbps Private Network; 10Mbps Fiber Connection with Internet Access; 100Mbps Private Network; 100Mbps Fiber Connection with Internet Access; 1000Mbps Private Network

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this third party operates (600 words or less).

Not Applicable; we do not have a third party operating any part of our network.

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	1	We were able to secure one wholesale contract to provide new service, thus causing a variance from our baseline.
	Providers with signed agreements receiving improved access	0	We were able to secure one wholesale contract to provide new service instead of improved service, thus causing a variance from our baseline.
	Providers with signed agreements receiving access to dark fiber	0	No Variance from baseline.
	Please identify the speed tiers that are available and the number of subscribers for each	0	10Mbps Private Network-no subscribers; 10Mbps Fiber Connection with Internet Access-no subcribers; 100Mbps Private Network-no subscribers; 100Mbps Fiber Connection with Internet Access-no subscribers; 1000Mbps Private Network - 1 subscriber
Community Anchor Institutions (including Government institutions)	Total subscribers served	47	During this quarter we did not connect any additional Community Anchor Institutions.
	Subscribers receiving new access		No variance from baseline.
	Subscribers receiving improved access	47	During this quarter we did not connect any additional Community Anchor Institutions.
	Please identify the speed tiers that are available and the number or subscribers for each	47	Forty-six of the Community Anchor Institutions are receiving 1000Mpbs Private WAN Connections; one is receiving a 10Mbps Private WAN Connection.
Residential / Households	Entities passed	0	N/A
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A

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Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Businesses	Entities passed	0	N/A
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A
7. Please describe any Not Applicable	special offerings you may provide <mark>(600 w</mark>	vords or less).	
8a. Have your network	management practices changed over the	last quarter?	○ Yes   • No
-	pe the changes (300 words or less). nent practices have not changed.		
9. Community Anchor I		a community a	nchar institutions (including Government institutions)

connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
N/A	N/A	N/A	N/A	N/A

### Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

Permits will continue to be submitted and construction will continue. Route changes will be submitted to the grants office once approval from State and Local entities are approved. Also, we will be continuing to contact Community Anchor Institutions and presenting quotes/contracts for services. Negotiations with our fiber vendors will continue to secure fiber deliveries also other resources for fiber will be researched. Franchise agreements will be continue to be negotiated in counties where our next builds will take place and permits will be secured. Once permits/approvals are secured construction will continue. We anticipate installation of 100 miles of new fiber and additional fiber to be leased. We also expect to connect 25 new CAI's. Negotiations will continue with wholesale broadband or last mile providers.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	67	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been and will continue to be on the Community Anchor Institutions for which we have contracts. Also, we are experiencing delays in the delivery of the fiber optic cable. We anticipated to receive fiber in this quarter, however did not thus our

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	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
		·	expenditures were lower than projected. As a result the actual percent complete in this category varies from our initial baseline report.
2b.	Environmental Assessment	100	No variance from baseline.
2c.	Network Design	75	During this project it has become evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. has been and will continue to be on the Community Anchor Institutions for which we have contracts. Also, we are experiencing delays in the delivery of the fiber optic cable. We anticipated to receive fiber in this quarter, however did not thus our expenditures were lower than projected. As a result the actual percent complete in this category varies from our initial baseline report.
2d.	Rights of Way	67	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2e.	Construction Permits and Other Approvals	67	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report.
2f.	Site Preparation	52	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in this category varies from our initial baseline report. Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build simultaneously thus causing the variance between actual and baseline projections.
2g.	Equipment Procurement	67	Equipment is being purchased on an as needed basis.
2h.	Network Build (all components - owned, leased, IRU, etc.)	60	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the districts for which we have signed contracts in place for services. Our primary focus for design, engineering, permitting etc. will be on these Community Anchor Institutions. As a result the actual percent complete in Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build simultaneously thus causing the variance between actual and baseline projections.

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	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2i.	Equipment Deployment	52	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build simultaneously thus causing the variance between actual and baseline projections.
2j.	Network Testing	52	Since the baseline was submitted it became evident to Contact Network Inc. that the design, build and procurement should be conducted in such a way as to accommodate the Community Anchor Institutions for which we have executed contracts. Our primary focus for design, engineering, permitting etc. will be on these Institutions. As a result the actual percent complete in this category varies from our initial baseline report which assumed we would be working on all sections of the build simultaneously thus causing the variance between actual and baseline projections.
2k.	Other (please specify):	0	No Variance from baseline.

<sup>3.</sup> Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

Mississippi Department of Transportation permits are becoming increasingly difficult to secure. As always in the south, weather could also have an impact on our planned progress. Fiber availability will continue to be an issue.

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# Infrastructure Budget Execution Details

## **Activity Based Expenditures (Infrastructure)**

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

_ '											
В	through End of Current Reporting Inception			Inceptio	ted Actuals from Project on through End of Next Reporting Period						
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds		
a. Administrative and legal expenses	\$93,905	\$18,781	\$75,124	\$81,431	\$16,286	\$65,145	\$93,905	\$18,781	\$75,124		
b. Land, structures, right-of-ways, appraisals, etc.	\$384,000	\$76,800	\$307,200	\$94,995	\$18,999	\$75,996	\$175,500	\$35,100	\$140,400		
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
d. Architectural and engineering fees	\$186,000	\$37,200	\$148,800	\$42,880	\$8,576	\$34,304	\$57,880	\$11,576	\$46,304		
e. Other architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
f. Project inspection fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
g. Site work	\$359,299	\$71,860	\$287,439	\$100,240	\$20,048	\$80,192	\$150,000	\$30,000	\$120,000		
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
i. Construction	\$11,339,864	\$2,267,973	\$9,071,891	\$4,275,854	\$855,158	\$3,420,696	\$7,755,710	\$1,551,142	\$6,204,568		
j. Equipment	\$2,117,516	\$423,503	\$1,694,013	\$568,352	\$113,670	\$454,681	\$1,468,996	\$293,799	\$1,175,197		
k. Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
I. SUBTOTAL (add a through k)	\$14,480,584	\$2,896,117	\$11,584,467	\$5,163,752	\$1,032,737	\$4,131,014	\$9,701,991	\$1,940,398	\$7,761,593		
m. Contingencies n. TOTALS (sum of I and m)	\$14,480,584	\$2,896,117	\$11,584,467	\$5,163,752	\$1,032,737	\$4,131,014	\$9,701,991	\$1,940,398	\$7,761,593		

<sup>2.</sup> Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

b. Program Income to Date: \$510,471 a. Application Budget Program Income: \$675,463