RECIPIENT NAME:lowa Communications Network AWARD NUMBER: NT10BIX5570069

AWARD NUMBER: N110BIX5570069

DATE: 03/04/2013

OMB CONTROL NUMBER: 0660-0037

EXPIRATION DATE: 12/31/2013

ANNUAL PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS				
General Information				
Federal Agency and Organizational Element to Which Report is Submitted	2. Award Identifica	ation Number	3. DUNS Number	
Department of Commerce, National Telecommunications and Information Administration	NT10BIX557006	9	943058925	
4. Recipient Organization				
Iowa Communications Network 400 E 14TH ST, Des	Moines, IA 50319	-9000		
5. Current Reporting Period End Date (MM/DD/YYYY)		6. Is this the last	Annual Report of the Award Period?	
12-31-2012			○ Yes ⑥ No	
7. Certification: I certify to the best of my knowledge and purposes set forth in the award documents.	d belief that this rep	oort is correct and	complete for performance of activities for the	
7a. Typed or Printed Name and Title of Certifying Officia	I	7c. Telephone (are	ea code, number and extension)	
Mike Cruise		x		
		7d. Email Address	3	
		Mike.Cruise@iov	wa.gov	
7b. Signature of Certifying Official		7e. Date Report Submitted (MM/DD/YYYY):		
Submitted Electronically		03-04-2013		

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OVERALL PROJECT PERFORMANCE INDICATORS

1. Please provide the following average cost figures for your project. Please review the instructions to determine how to calculate these figures. Write "0" in the second column and "N/A" in the third column if your project does not yet have this information. Depending on whether your project contains Middle Mile and/or Last Mile components, some metrics may not apply. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Cost Indicator	Average Cost / Speed	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)		
Average cost per new mile (Middle Mile)	73,243	Baseline says 89,358. Variance due to overestimation in baseline.		
Average cost per household passed (Last Mile)	4,737	Baseline says NA. Includes 197 households passed. Variance due to overestimation error in baseline.		
Average cost per subscriber (Last Mile)	4,737	Baseline says 7,717. Includes 197 subscribers served. Variance due to overestimation in baseline.		
Maximum broadband speed advertised (Middle Mile)	1Gbps	No variation from baseline.		
Maximum broadband speed advertised (Last Mile)	1Gbps	No variation from baseline.		
Average broadband speed provided (Middle Mile)	34Mbps	No variation from baseline.		
Average broadband speed provided (Last Mile)	34Mbps	No variation from baseline.		

2. Please provide each facility name and type, the county where the facility is located, and census tract information for any facilities funded by your project during this annual reporting period. Report only facilities for which construction has been completed.

Facility Identifier / Name	Facility Type	County	Census Tracts	
Attachment	Attachment	Attachement	Census tract data is from 2010.	

Add Facility

Remove Facility

3. Please identify (1) the total number of interconnection, peering, and/or transit agreements entered into during this annual reporting period; (2) the total number of agreements of each type that you are currently negotiating; and (3) whether you have denied any request for interconnection and if so, why. If you have not entered into any agreements, please write "N/A."

Interconnection Agreements (600 words or less)

N/A Project does not include interconnection agreements.

Peering and Transit Agreements (600 words or less)

N/A No new peering and/or transit agreements have been entered in to.

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CAPACITY, UTILIZATION, AND CAPABILITY INDICATORS

4. Community Anchor Institutions: In the chart below, please provide information on the types of community anchor institutions capable of receiving service (i.e., anchor institutions connected to your network plus those passed by your network) as a result of BTOP funds.

Type of Community Anchor Institution	Total Number Within Service Area	Type of Community Anchor Institution	Total Number Within Service Area
Schools (K-12)	571	Public Housing	0
Libraries	62	Other Institutions of Higher Education	194
Medical and Healthcare Providers	164	Other Community Support Organizations	94
Public Safety Entities	303	Other Government Facilities	1,030
Community Colleges	89	Total Community Anchor Institutions	2,507

5. Please indicate the average increase in broadband speed provided to the community anchor institution customers as a result of your project, including a description of how this increase was calculated (600 words or less).

Customers turned up as part of the BTOP program now have a minimum of 10 Mb each. This represents an average increase of 8.95 Mb per customer added. Based on total CAIs added, that represents an increase of 2.1 Gb of network to the community overall. Sites receiving new connectivity previously had in the 1.5 Mb-3Mb range prior to the BTOP program, now they can get up to 980 Mb per location. Sites receiving new edge routers were previously limited to 45 Mb, with an available segment for broadband of up to 25 Mb. Now, those sites can get slightly more than 980 Mb. Users at aggregation sites were previously limited to 25 Mb or 980 Mb connections and now have the capability of nearly 10 Gb of usable bandwidth.

6. What retail services are being provided by this project? Please describe below. (600 words or less). As an attachment to this report, please provide pricing plans (in \$ per month) associated with each retail service. Retail services description:

Ethernet Private Line Service - Symmetrical, 10Mbps \$360 per month Ethernet Private Line Service - Symmetrical, 20Mbps: \$500 per month Ethernet Private Line Service - Symmetrical, 50Mbps: \$750 per month Ethernet Private Line Service - Symmetrical, 100Mbps: \$900 per month

Ethernet Private Line Service - Symmetrical, 1Gbps: \$2,100 per month

Premium Internet - Symmetrical, 10Mbps: \$920 per month Premium Internet - Symmetrical, 20Mbps: \$1,480 per month Premium Internet - Symmetrical, 500Mbps: \$3,385 per month Premium Internet - Symmetrical, 100Mbps: \$5,661 per month

7a. What network management policies (e.g., bandwidth limitations, traffic prioritization) are in place for the services provided by your project? 7b. Have you ever limited or blocked consumers from accessing any lawful content, service, service provider, or application, or prevented any consumers from attaching any legal device to the network? If so, please explain why (300 words or less)? The project has no non-capacity related bandwidth limitations. During normal operations, traffic is not prioritized. During declared emergencies and public safety events, traffic may be prioritized to public safety organizations as defined by law. The project includes no restrictions on any legal device.

8. If applicable, please provide the total number and the percentage of subscribers who have dropped the broadband service provided through this project (total number of households and/or businesses and the "churn rate") and the subscribers' reasons for discontinuing their service (600 words or less).

A total of 31 CAIs expected to receive service improvements or new service have been dropped from the project. This represents 9 percent of customers who have so far received new or improved service and 1.2 percent of those capable of receiving new service. Of the 31 who have have churned out, 16 were customer disconnections. Disconnects were based on budgeting issues. There were 12 sites in which the CAI closed or moved out of the service area. Three sites canceled service before it was installed, again, due to budgeting reasons.

9. Please provide the following information regarding the number of fiber strand-miles:

Total Number of	Total Number of Active Fiber	Total Number of Leased Fiber	Total Number of Dark Fiber	Total Number of Strand-miles Being Built		eing Built
Strand-miles Us	Strand-miles Used by Recipient	Strand-miles	Strand-miles	Active	Leased	Dark
19,009	17,209	0	0	0	0	1,800

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10. If you wholesale dark fiber, please list your wholesale customers and the number of fiber miles you currently are leasing to those customers: N/A ICN wholesales no dark fiber							
11. Please provide the following i	11. Please provide the following information regarding the facility collocation capacity:						
Total Facility (total square feet for all facilities)	Number of Square Feet Used by Recipient	Number of Square Feet Leased	Number of Square Feet Available				
0	0	0	0				
network (600 words or less).	pace, please describe how and whe		customers interconnect with your				
As a state agency, the ICN receives	es collocation space without char	ge from its authorized users.					
13. To the extent that you have made any subcontracts or sub grants, please provide the number of subcontracts or sub grants that have been made to socially and economically disadvantaged small business (SDB) concerns as defined by section 8(a) of the Small Business Act, 15 U.S.C. 647, as modified by NTIA's adoption of an alternative small business size standard for use in BTOP. Please also provide the names of these SDB entities (150 words or less). During 2011 and 2012, engineering services for the Sac and Fox Tribe portion of the BTOP grant were provided by TURTLE ISLAND COMMUNICATION, INC. 2513 94th Avenue North, Brooklyn Park, Minnesota 55444							
14. Please describe any best practices/lessons learned that can be shared with other similar BTOP projects (900 words or less). Recipients should make clear the scope and intent of all equipment changes and ensure they are allowable under the scope of the project and budget. When making changes that include 1) the purchase of 'bigger', more costly version of the equipment originally intended such as a higher capacity router or switch and 2) the purchase of additional equipment to handle the higher broadband demands of customers, be sure to submit AAR an obtain a clear response before proceeding. Even changes that are within budget and scope should be approved before project changes are made.							
15. Using the Excel spreadsheet template titled "Annual PPR CCI Addendum", please provide an updated list of Community Anchor Institutions (CAIs) that you have connected and plan to connect to your network.							
16. Using the Excel spreadsheet template titled "Annual PPR CCI Addendum", please provide a list of community pairs that are receiving new or improved broadband service as a result of BTOP grant funds.							
17. Please provide up-to-date network route maps in a single file, in a Google Earth compatible format (e.g., KMZ file).							