AWARD NUMBER: NT10BIX5570060 DATE: 11/10/2011

| QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS                       |                                |                         |  |  |  |
|---|--------------------------------|-------------------------|--|--|--|
| General Information   |                                |                         |  |  |  |
| 1. Federal Agency and Organizational Element to Which Report is Submitted                         | 2. Award Identification Number |                         | 3. DUNS Number                                   |  |  |
| Department of Commerce, National<br>Telecommunications and Information<br>Administration          | NT10BIX5570060                 |                         | 964250450  |  |  |
| 4. Recipient Organization   | 1                              |                         |  |  |  |
| Pine Telephone Company, Inc. 2nd at North Par   | k Dr, Broken Bow               | , OK 74728-0548         |  |  |  |
| 5. Current Reporting Period End Date (MM/DD/YYY   | Υ)                             | 6. Is this the last Rep | ort of the Award Period?                         |  |  |
| 09-30-2011  |                                |                         | ◯ Yes ● No                                       |  |  |
| 7. Certification: I certify to the best of my knowledg purposes set forth in the award documents. | e and belief that th           | is report is correct an | d complete for performance of activities for the |  |  |
| 7a. Typed or Printed Name and Title of Certifying O   | fficial                        | 7c. Teleph              | 7c. Telephone (area code, number and extension)  |  |  |
| Cooper Brown  |                                | 5803061020              |  |  |  |
|   |                                | 7d. Email               | 7d. Email Address                                |  |  |
| Chief Technology Officer  | gy Officer p                   |                         | pine-net.com                                     |  |  |
| 7b. Signature of Certifying Official  |                                | 7e. Date R              | 7e. Date Report Submitted (MM/DD/YYYY):          |  |  |
| Submitted Electronically  |                                |                         | 11-10-2011                                       |  |  |

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**Project Indicators (This Quarter)** 

## 1. Please describe significant project accomplishments completed during this quarter (600 words or less).

Pine Telephone Company (PTC) has completed base construction on 27 of the 29 new towers and erected 13 of the 29 towers. Prefabricated buildings have been set at 27 sites and all sites with towers erected now have fences. PTC has installed the Radio Network Controller (RNC) and broadband access equipment on 4 towers and turned up 1 microwave link. Network testing has begun and broadband access is being tested.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/ A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

|     | Milestone   | Percent<br>Complete | Narrative (describe reasons for any variance from baseline plan or<br>subsequent written updates provided to your program officer)  |
|-----|---|---------------------|---|
| 2a. | Overall Project   | 23                  | The number is slightly lower than projected because the broadband access equipment will not be billed until after 10 sites are fully in-service.  |
| 2b. | Environmental Assessment                                    | 100                 | Completed and submitted   |
| 2c. | Network Design  | 100                 | -   |
| 2d. | Rights of Way   | 0                   | N/A   |
| 2e. | Construction Permits and Other Approvals                    | 100                 | -   |
| 2f. | Site Preparation  | 70                  | -   |
| 2g. | Equipment Procurement                                       | 45                  | The Request For Proposal (RFP) and contracting process has taken<br>longer than anticipated, but over 90% of the equipment is now under<br>contract and being delivered. Actual procurement will lag behind<br>baseline projected procurement, but Pine plans to be back on schedule<br>in Q1 2012. |
| 2h. | Network Build (all components - owned,<br>leased, IRU, etc) | 29                  | The RFP and contracting process has taken longer than anticipated, but<br>over 90% of the equipment is now under contract and being delivered.<br>Actual procurement will lag behind baseline projected procurement, but<br>Pine plans to be back on schedule in Q1 2012.                           |
| 2i. | Equipment Deployment  | 20                  | The RFP and contracting process has taken longer than anticipated, but<br>over 90% of the equipment is now under contract and being delivered.<br>Actual procurement will lag behind baseline projected procurement, but<br>Pine plans to be back on schedule in Q1 2012.                           |
| 2j. | Network Testing   | 15                  | The RFP and contracting process has taken longer than anticipated, but<br>over 90% of the equipment is now under contract and being delivered.<br>Actual procurement will lag behind baseline projected procurement, but<br>Pine plans to be back on schedule in Q1 2012.                           |
| 2k. | Other (please specify):                                     | 0                   | N/A   |

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

The extreme heat that the State of Oklahoma experienced in July and August was a major factor for tower crews. It has also been difficult to get a second tower crew up and running at a reasonable rate.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

|           |       | Narrative (describe your reasons for any variance from the baseline |
|-----------|-------|---|
| Indicator | Total | plan or any other relevant information)                             |

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| Indicator  | Total | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)   |
|--|-------|---|
| New network miles deployed                           | 0     | N/A   |
| New network miles leased                             | 0     | N/A   |
| Existing network miles upgraded                      | 0     | N/A   |
| Existing network miles leased                        | 0     | N/A   |
| Number of miles of new fiber (aerial or underground) | 0     | N/A   |
| Number of new wireless links                         | 1     | Pine has added a new wireless link. The RFP and contracting process has taken longer than anticipated, but over 90% of the equipment is now under contract and being delivered. Actual procurement will lag behind baseline projected procurement, but Pine plans to be back on schedule in Q1 of 2012.   |
| Number of new towers                                 | 13    | The RFP and contracting process has taken longer than<br>anticipated, but over 90% of the equipment is now under<br>contract and being delivered. Actual procurement will lag behind<br>baseline projected procurement, but with 31 of the 32 tower<br>sites having passed the RFP and procurement phase, Pine<br>plans to be back on schedule in Q1 of 2012. |
| Number of new and/or upgraded interconnection points | 1     | Pine Telephone plans on having 2 interconnection points up by the end of Q4 of 2011.  |

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

| Indicators   |   |
|--|---|
| Number of signed agreements with broadband wholesalers or last mile providers                        | 0 |
| Number of agreements currently being negotiated with broadband wholesalers or last mile<br>providers | 0 |
| Average term of signed agreements (in quarters)  | 0 |

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: N/A

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

N/A

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (600 words or less). N/A

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

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| Subscriber Type Access Type  |   | Total | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)  |  |  |  |
|--|---|-------|--|--|--|--|
| Broadband<br>Wholesalers or Last<br>Mile Providers                         | Providers with signed agreements receiving new access   | 0     | N/A  |  |  |  |
|  | Providers with signed agreements<br>receiving improved access                                   | 0     | N/A  |  |  |  |
|  | Providers with signed agreements<br>receiving access to dark fiber                              | 0     | N/A  |  |  |  |
|  | Please identify the speed tiers that are<br>available and the number of<br>subscribers for each | 0     | N/A  |  |  |  |
| Community Anchor<br>Institutions (including<br>Government<br>institutions) | Total subscribers served  | 0     | The RFP and contracting process has taken longer than<br>anticipated, but over 90% of the equipment is now under contract<br>and being delivered. Actual procurement will lag behind baseline<br>projected procurement, but Pine plans to be back on schedule in<br>Q1 of 2012.  |  |  |  |
|  | Subscribers receiving new access  | 0     | The RFP and contracting process has taken longer than<br>anticipated, but over 90% of the equipment is now under contract<br>and being delivered. Actual procurement will lag behind baseline<br>projected procurement, but Pine plans to be back on schedule in<br>Q1 of 2012.  |  |  |  |
|  | Subscribers receiving improved access   | 0     | The RFP and contracting process has taken longer than<br>anticipated, but over 90% of the equipment is now under contract<br>and being delivered. Actual procurement will lag behind baseline<br>projected procurement, but Pine plans to be back on schedule in<br>Q1 of 2012.  |  |  |  |
|  | Please identify the speed tiers that are<br>available and the number or<br>subscribers for each | 0     | The RFP and contracting process has taken longer than<br>anticipated, but over 90% of the equipment is now under contract<br>and being delivered. Actual procurement will lag behind baseline<br>projected procurement, but Pine plans to be back on schedule in<br>Q1 of 2012.  |  |  |  |
| Residential /<br>Households  | Entities passed   | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will be<br>turned up at once. Pine Telephone expects to be live to customers<br>in Q4 of 2011. |  |  |  |
|  | Total subscribers served  | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will be<br>turned up at once. Pine Telephone expects to be live to customers<br>in Q4 of 2011. |  |  |  |
|  | Subscribers receiving new access  | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will be<br>turned up at once. Pine Telephone expects to be live to customers<br>in Q4 of 2011. |  |  |  |
|  | Subscribers receiving improved access   | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will be<br>turned up at once. Pine Telephone expects to be live to customers<br>in Q4 of 2011. |  |  |  |
|  | Please identify the speed tiers that are<br>available and the number of<br>subscribers for each | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will be<br>turned up at once. Pine Telephone expects to be live to customers<br>in Q4 of 2011. |  |  |  |
| Businesses   | Entities passed   | 0     | The delay of construction caused by the FONSI, the equipment<br>change request and longer than expected RFP and contracting<br>process has delayed this milestone significantly. However, Pine<br>will be making up for lost time as many sites will be turned up at   |  |  |  |

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|  | Access Type   |  | Total   | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)   |  |  |
|--|---|--|---|---|--|--|
|  |   |  |   | once. Pine Telephone expects to be live to customers in Q4 of 2011.   |  |  |
|  | Total subscriber  | s served   | 0   | The delay of construction caused by the FONSI, the equipment<br>change request and longer than expected RFP and contracting<br>process has delayed this milestone significantly. However, Pine<br>will be making up for lost time as many sites will be turned up at<br>once. Pine Telephone expects to be live to customers in Q4 of<br>2011.  |  |  |
|  | Subscribers reco  | eiving new access  | 0   | The delay of construction caused by the FONSI, the equipment<br>change request and longer than expected RFP and contracting<br>process has delayed this milestone significantly. However, Pine<br>will be making up for lost time as many sites will be turned up at<br>once. Pine Telephone expects to be live to customers in Q4 of<br>2011.  |  |  |
|  | Subscribers receiving improved acces  |  | 0   | The delay of construction caused by the FONSI, the equipment<br>change request and longer than expected RFP and contracting<br>process has delayed this milestone significantly. However, Pine<br>will be making up for lost time as many sites will be turned up at<br>once. Pine Telephone expects to be live to customers in Q4 of<br>2011.  |  |  |
|  | Please identify the available and the subscribers for e   |  | 0   | The delay of construction caused by the FONSI, the equipment<br>change request and the longer than expected RFP and<br>contracting process has delayed this milestone significantly.<br>However, Pine will be making up for lost time as many sites will<br>turned up at once. Pine Telephone expects to be live to custome<br>in Q4 of 2011.   |  |  |
| . Community Anchor   |   |  |   |   |  |  |
| onnected to your netw  | vork as a result of   | BTOP funds. Figures  | should be re  | y anchor institutions (including Government institutions)<br>ported for the most recent reporting quarter only (NOT<br>up broadband service to the anchor institution _ Finally, provide :  |  |  |
| onnected to your network on the second secon   | vork as a result of<br>dicate whether you   | BTOP funds. Figures sur organization is current  | should be re<br>ntly providin   | ported for the most recent reporting quarter only (NOT  |  |  |
| connected to your network to y   | vork as a result of<br>dicate whether you<br>tion with example<br>Service Ty<br>Area (town In   | BTOP funds. Figures s<br>ar organization is currents<br>of how institutions are<br>ype of Anchor<br>nstitution (as<br>efined in your<br>baseline) for<br>institution | should be re<br>ntly providin<br>e using BTO  | ported for the most recent reporting quarter only (NOT<br>ig broadband service to the anchor institution. Finally, provide<br>P-funded infrastructure (300 words or less).  |  |  |
| onnected to your netwo<br>umulatively). Also inc<br>hort narrative descript  | vork as a result of<br>dicate whether you<br>tion with example<br>Service Ty<br>Area (town In   | BTOP funds. Figures s<br>ar organization is currents<br>of how institutions are<br>ype of Anchor<br>nstitution (as<br>efined in your<br>baseline) for<br>institution | should be re<br>ntly providin<br>e using BTO<br>u also the u<br>dband<br>provider<br>this<br>cution?  | ported for the most recent reporting quarter only (NOT<br>og broadband service to the anchor institution. Finally, provide<br>P-funded infrastructure (300 words or less).<br>Narrative description of how anchor institutions are using BTOP   |  |  |
| onnected to your netw<br>umulatively). Also inc<br>hort narrative descript<br>Institution Name   | vork as a result of<br>dicate whether you<br>tion with examples<br>Service Ty<br>Area (town In<br>or county) de   | BTOP funds. Figures s<br>ar organization is currents<br>of how institutions are<br>ype of Anchor<br>hstitution (as<br>efined in your<br>baseline) for<br>institution | should be re<br>ntly providin<br>e using BTO<br>u also the u<br>dband<br>provider<br>this<br>cution?  | ported for the most recent reporting quarter only (NOT<br>g broadband service to the anchor institution. Finally, provide<br>P-funded infrastructure (300 words or less).<br>Narrative description of how anchor institutions are using BTOP  |  |  |
| Project Indicators (New<br>Project Indicators (New Project Indicators (New Projec | vork as a result of<br>dicate whether you<br>tion with examples<br>Area (town in<br>or county) de<br>-<br>kt Quarter)<br>nificant project accontinue with its ne<br>and 2 Community | BTOP funds. Figures s<br>ar organization is current<br>s of how institutions are<br>repeored for a service<br>baseline)  | should be re<br>ntly providin<br>e using BTO<br>u also the d<br>band<br>provider<br>this<br>tution?<br>s / No)<br>-<br>d for complet<br>ans to be lin<br>Al) subscrib | ported for the most recent reporting quarter only (NOT<br>ig broadband service to the anchor institution. Finally, provide a<br>P-funded infrastructure (300 words or less).<br>Narrative description of how anchor institutions are using BTOP<br>funded infrastructure<br>-<br>etion during the next quarter (600 words or less).<br>We to customers in Q4 of 2011. Additionally, Pine plans on<br>ers connected and served. Finally, Pine will also be |  |  |

please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

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|     | Milestone   | Planned<br>Percent<br>Complete | Narrative (describe reasons for any variance from baseline plan or any other relevant information) |  |  |  |  |  |
|-----|---|--------------------------------|--|--|--|--|--|--|
| 2a. | . Overall Project 60 -                                    |                                | -  |  |  |  |  |  |
| 2b. | b. Environmental Assessment 100                           |                                | Completed and submitted  |  |  |  |  |  |
| 2c. | Network Design  | 100                            | Completed  |  |  |  |  |  |
| 2d. | Rights of Way   | 0                              | N/A  |  |  |  |  |  |
| 2e. | e. Construction Permits and Other Approvals 100           |                                | Completed and approved   |  |  |  |  |  |
| 2f. | 2f. Site Preparation90                                    |                                | -  |  |  |  |  |  |
| 2g. | g. Equipment Procurement 65                               |                                | -  |  |  |  |  |  |
| 2h. | Network Build (all components - owned, leased, IRU, etc.) | 60                             | -  |  |  |  |  |  |
| 2i. | Equipment Deployment                                      | 45                             | -  |  |  |  |  |  |
| 2j. | Network Testing   | 40                             | -  |  |  |  |  |  |
| 2k. | Other (please specify):                                   | 0                              | N/A  |  |  |  |  |  |

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

None forcasted

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## Infrastructure Budget Execution Details

## Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

| Budget for Entire Project                                     |                      |                             |                            | Actuals from Project Inception<br>through End of Current Reporting<br>Period |                   |                  | Anticipated Actuals from Project<br>Inception through End of Next<br>Reporting Period |                   |                  |
|---|----------------------|-----------------------------|----------------------------|--|-------------------|------------------|---|-------------------|------------------|
| Cost<br>Classification  | Total Cost<br>(plan) | Matching<br>Funds<br>(plan) | Federal<br>Funds<br>(plan) | Total<br>Cost  | Matching<br>Funds | Federal<br>Funds | Total<br>Costs  | Matching<br>Funds | Federal<br>Funds |
| a. Administrative<br>and legal<br>expenses                    | \$160,000            | \$32,000                    | \$128,000                  | \$160,000  | \$32,000          | \$128,000        | \$160,000   | \$32,000          | \$128,000        |
| b. Land,<br>structures,<br>right-of-ways,<br>appraisals, etc. | \$2,693,651          | \$538,730                   | \$2,154,921                | \$565,332  | \$113,067         | \$452,265        | \$2,020,238   | \$404,048         | \$1,616,190      |
| c. Relocation<br>expenses and<br>payments                     | \$0                  | \$0                         | \$0                        | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| d. Architectural<br>and<br>engineering<br>fees                | \$320,000            | \$64,000                    | \$256,000                  | \$12,692   | \$2,538           | \$10,154         | \$96,000  | \$19,200          | \$76,800         |
| e. Other<br>architectural<br>and<br>engineering<br>fees       | \$87,000             | \$17,400                    | \$69,600                   | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| f. Project<br>inspection fees                                 | \$0                  | \$0                         | \$0                        | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| g. Site work  | \$43,500             | \$8,700                     | \$34,800                   | \$0  | \$0               | \$0              | \$32,625  | \$6,525           | \$26,100         |
| h. Demolition and removal                                     | \$0                  | \$0                         | \$0                        | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| i. Construction   | \$2,495,000          | \$499,000                   | \$1,996,000                | \$1,243,149  | \$248,630         | \$994,519        | \$1,871,250   | \$374,250         | \$1,497,000      |
| j. Equipment  | \$6,040,947          | \$1,208,190                 | \$4,832,757                | \$876,852  | \$175,370         | \$701,482        | \$2,718,426   | \$543,685         | \$2,174,741      |
| k. Miscellaneous  | \$0                  | \$0                         | \$0                        | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| I. SUBTOTAL<br>(add a through<br>k)                           | \$11,840,098         | \$2,368,020                 | \$9,472,078                | \$2,858,025  | \$571,605         | \$2,286,420      | \$6,898,539   | \$1,379,708       | \$5,518,831      |
| m. Contingencies  | \$0                  | \$0                         | \$0                        | \$0  | \$0               | \$0              | \$0   | \$0               | \$0              |
| n. TOTALS<br>(sum of I and<br>m)                              | \$11,840,098         | \$2,368,020                 | \$9,472,078                | \$2,858,025  | \$571,605         | \$2,286,420      | \$6,898,539   | \$1,379,708       | \$5,518,831      |
| 2. Program Incom<br>reporting period.                         | e: Please prov       | vide the progr              | am income yo               | ou listed in yo  | ur application    | budget and a     | ctuals to date  | through the e     | nd of the        |
| a. Application Bud  | lget Program I       | ncome: \$1.2                | 00 000                     | b. Pro   | gram Income       | to Date: \$0     |   |                   |                  |

a. Application Budget Program Income: \$1,200,000

**b. Program Income to Date:** \$0