

061510

General Budget Overview
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MCNC Easy Grants ID #4218

General Budget Overview

Budget	Federal Funding Request	Matching Funds (Cash)	Matching Funds (In-Kind)	Budget TOTAL	Last Mile Allocation	Middle Mile Allocation	Allocated TOTAL
Network & Access Equipment (switching, routing, transport, access)	\$6,803,035			\$6,803,035		\$6,803,034.50	\$6,803,035
Outside Plant (cables, conduits, ducts, poles, towers, repeaters, etc.)	\$36,822,836	\$5,324,680		\$42,147,516		\$42,147,516.00	\$42,147,516
Buildings and Land – (new construction, improvements, renovations, lease)	\$2,691,000		\$710,000	\$3,401,000		\$3,401,000.00	\$3,401,000
Customer Premise Equipment (modems, set-top boxes, inside wiring, etc.)	\$103,900			\$103,900		\$103,900.00	\$103,900
Billing and Operational Support Systems (IT systems, software, etc.)	\$200,000			\$200,000		\$200,000.00	\$200,000
Operating Equipment (vehicles, office equipment, other)	\$50,000			\$50,000		\$50,000.00	\$50,000
Engineering/Professional Services (engineering design, project management, consulting, etc.)	\$27,954,439	\$24,300,000		\$52,254,439		\$52,254,438.77	\$52,254,439
Testing (network elements, IT system elements, user devices, test generators, lab furnishings, servers/computers, etc.)	\$15,000			\$15,000		\$15,000.00	\$15,000
Site Preparation	\$360,000			\$360,000		\$360,000.00	\$360,000
Other	\$757,080			\$757,080		\$757,080.00	\$757,080
TOTAL BROADBAND SYSTEM:	\$75,757,289	\$24,300,000	\$6,034,680	\$106,091,969	\$0	\$106,091,969	\$106,091,969
Cost Share Percentage:	71.41%	22.90%	5.69%				

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**Budget Narrative Template
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MCNC Easy Grants ID #4218



Comprehensive Community Infrastructure

Budget Narrative Template

Applicant Name: MCNC

EasyGrants Number: 4218

Organization Type: Non-profit 501(c)(3)

Proposed Period of Performance: 9/30/10 – 9/30/13

Total Project Costs: \$106,091,969

Total Federal Grant Request: \$ 75,757,289

Total Matching Funds (Cash): \$ 24,300,000

Total Matching Funds (In-Kind): \$ 6,034,680

Total Matching Funds (Cash + In-Kind): \$ 30,334,680

Total Matching Funds (Cash + In-Kind) as Percentage of Total Project Costs: 28.6%

1. Administrative and legal expenses - \$757,080

MCNC considers salary information to be proprietary and has therefore hidden employees rate information on the below. If this proceeds to due diligence this information will be provided at that time. Note: the hours shown are the rate equivalent hours: \$50 * 40 hrs = \$200, if the person actually works 80 hours that week their apparent hourly rate is \$25/hr. For this schedule the rate has been left intact and their hours flexed (rate equivalent hours) to match the actual cost estimated on the BTOP proposal process.

Labor:

Title	Hrly Rate	Rate Equivalent Hours	Total 1/22- Submission
Lead Systems Engineer			
Operations Manager			
Paralegal			
Communications Associate			
President			
Manager Client Network Engineering			
K12 Advocate			



Director Human Resources
Manager Knowledge Information Systems
Chief Architect
Chief Technical Officer
VP Community Support
Director Program Management
Associate Video Network Operator
Chief Financial Officer
Director Advanced Services Development
Director of Communications
Senior Advanced Services Systems Analyst
Senior Network Management Engineer
Senior Lead Network Engineer
ERC Level 1 Labor
ERC Level 2 Labor
Temp Labor
Documentation and Web Content Manager
Due Diligence Labor

2,372.03 210,580

Legal:

Due Diligence/title search on donated conduit & other compliance advice	75,000
External counsel estimates to prepare/review federally compliant documents for two entities: Engineering RFP Engineering Contract Construction RFP Construction Contract Equipment RFP IRU Sub-recipient Agreement Fiber Swap Agreement O&M Agreement	180,000

A133 Audit:

2 entities 3 years rate quote from external auditor	6	4,500.00	<u>27,000</u>
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Consultants:

BBCGI	Statistics	48,000
UNC-CH School of Government	Mapping	5,000
UNC-CH Kenan Institute	community outreach/data analysis service provider analysis/mapping	185,000
e-NC	support	3,000
ONUG	route estimates	20,000

Travel/Meetings/Workshops:

3,500

Total Administrative and Legal Expenses

757,080

**2. Land, structure, rights-of-way, appraisals, etc. - \$3,401,000**

	Unit Cost	Qty	Total
Controlled Environment for placement at amplification sites	85,000	23	1,955,000
Environment controlled optical enclosure	100,000	2	200,000
DC Distribution System to Power POP Elements	4,000	24	96,000
Land Acquisition	40,000	20	800,000
Land Acquisition	50,000	3	150,000
Land Acquisition	100,000	2	200,000
Total			3,401,000

- In-kind matching - \$710,000 - MCNC has received letters from both the University of North Carolina System and the North Carolina Community College System offering donations of the use of their facilities where amplification sites will be needed. MCNC currently expects to be able to use 19 donated sites, but included only 17 as in-kind donated in the proposal. A review of each facility will be needed prior to a final count being known. Where possible, MCNC plans to utilize these donated sites.

3. Relocation expenses and payment - \$0**4. Architectural and engineering fees - \$7,425,748**

The engineering and project management fees were derived through consultation with industry experts. Some miles are pure construction, while some require simply the addition of fiber into conduit with some conduit repair. The specific estimated route which was mapped to maximize direct fiber connections to Community Anchor Institutions. The route through the various counties and the estimates of miles route were derived from physical drives of roads included in the route and via detailed mapping (details available upon request-see detail project budget). The total of the routes produce a weighted average rate of \$1.0905/ft of build. Specific routes total \$6,975,748 of engineering and professional project management and quality control fees.

To this, environmental assessment fees of \$450,000 were added which represents industry standard experience of costs over 4 long regions at \$100,000 each and 1 short build at \$50,000.

5. Other architectural and engineering fees - \$0**6. Project inspection fees - \$7,205**



- MCNC's sub-recipient partner, ERC has provided for \$0.50 per mile (government value) for mileage reimbursement for 14,410 miles. This is the total miles required to rideout each build multiple times (during construction and upon completion) for inspection purposes.

7. Site work - \$0

8. Demolition and removal - \$0

9. Construction - \$87,329,001

-MCNC used a range of \$.7/ft - \$.86/ft for armoured cable (based on number of strands), \$.93/ft to install the fiber into the conduit, \$1.298/ft for conduit, \$5.71/ft for conduit installation, hand holds (installed) at \$1,036/2,000ft, pole attachment applications at \$100 each, Pole attachments at \$660 - \$1,531 each, easements at \$6/ft, splicing at \$1,075/18,000 ft plus railroad permits at \$8,000 - \$10,000 per crossing plus easements. These amounts were derived by MCNC's work with industry experts. Based on the mapped routes by each region's specific needs of the above and railroad crossings, easements, and permits a fairly precise estimate by region was derived. A weighted average rate for the overall build of is \$11.4332/foot. This amounts to \$74,135,450 of the construction. Details by region are available upon request. In addition to the construction, in those areas where IRU's were available that supported the desired route, MCNC negotiated letters of intent for its procurement of IRUs as part of the NCRBI. MCNC's proposal includes a

[REDACTED]

a section of conduit purchased from P&W for donated fiber from ERC valued at [REDACTED] and donated conduit valued at [REDACTED] (see in-kind match paragraph below). The total of these items is \$13,193,551. These IRUs are evidence of the NCRBI exhausting every means to avoid overbuilding existing fiber.

- MCNC has received commitments of \$24,300,000 in cash match. This match was not provided for specific line items, but for the project's overall benefits. Preference would have been to proportion the match over every line item, but the detailed budget spreadsheet does not provide that capability so MCNC chose to apply it to the construction and architectural categorizes using the highest cost lines items for the most part. The Construction category thereby ended up being the recipient of all of the cash match.

- The Albemarle Pamlico Economic Development Corporation (APEC), a public economic development organization, has donated existing fiber optic conduit in the northeast region of the state to MCNC. This conduit is a key part of the NCRBI plan. The conduit remained unused as the financial resources to complete a previously



planned middle mile project in the region could not be raised. The previous project exhausted funds in 2004 after much of the conduit had been constructed but no fiber had been placed. The NCRBI, if funded, will assist in meeting the original purpose of the conduit, to build a middle mile in the northeast. This is an in-kind match valued at \$4,746,000. The value was derived by taking the cost of burying new conduit. Additional costs were added to blow fiber in and any necessary repairs. But for this conduit this proposal would have had to include more costly new construction.

-ERC, in its sub-recipient role, is contributing 8 strands of fiber from Asheville to Spruce Pine to meet MCNC customer requirements for resilient paths. This fiber is an in-kind match and is currently valued at \$578,680.

10. Equipment - \$6,971,935

- MCNC's proposal includes the following equipment. MCNC's current plans are to purchase each item. If MCNC were to receive an award, if a lower cost lease option is identified, it would be favorably considered. The equipment budget was developed based on MCNC's installed base of Cisco DWDM equipment with which we were most familiar. Our intent is to use a competitive procurement process and select the best value. As such the specific components installed may differ from those shown here.

Description	Unit Cost	Qty	Total
Managed Media Converter	350	8	\$2,800
HP switches	\$500.00	14	\$7,000
CAI UPS	700	101	\$70,700
CAI-Installation of Equipment by MCNC	\$1,500.00	146	\$219,000
CAI Site Access SFP	\$1,680.00	161	\$270,480
XENpak expansion card	\$2,000.00	2	\$4,000
CAI-Router for Libraries, CC Satellite Sites,3400	\$2,100.00	71	\$149,100
15454 Optics for connection to fiber	\$2,520.00	151	\$380,520
Channelized SFPs	\$3,800.00	16	\$60,800
Cisco DWDM SFP	3800	8	\$30,400
Distribution / trunk switch	\$4,000.00	2	\$8,000
OSA/10GE flex	\$4,000.00	1	\$4,000
Backbone-Installation of Equipment by MCNC staff	\$5,000.00	21	\$105,000
GE Test Equipment	\$5,000.00	1	\$5,000
DWDM Handheld JDSU	\$6,000.00	1	\$6,000
Cisco 15216 Mux Demux	\$10,674.00	2	\$21,348
CAI-Router for Community Colleges Main Sites-3560	\$13,608.00	23	\$312,984
10Gbase-ZR XEN Pak	\$22,110.00	2	\$44,220
Staff Truck for Deployment	\$25,000.00	2	\$50,000
Crossponders	\$32,000.00	1	\$32,000
Crossponders for Ring Access at DWDM nodes, common 10G ring	\$32,000.00	37	\$1,184,000
Backbone-Common Elements to make Hickory, NC existing DWDM system 3-degree ROADM	\$37,000.00	1	\$37,000
Backbone-Common Elements to make Rocky Mount, NC existing DWDM system 3-degree ROADM	\$37,000.00	1	\$37,000
Backbone-Common Elements to make Wilmington, NC existing DWDM	\$37,000.00	1	\$37,000



system 3-degree ROADM			
Spare Crossponder equipment	\$37,930.00	1	\$37,930
Spare Transponder	\$37,930.00	1	\$37,930
Backbone-Common Elements to convert DWDM Node in Asheville to 3 Degree Crossponder	\$40,000.00	1	\$40,000
MultiRate Transponders	\$40,225.00	10	\$402,250
Backbone Common Elements required to incorporate BTOP round 2 transport at Western Ring in Charlotte	\$40,225.00	2	\$80,450
Backbone Common Elements required to incorporate BTOP round 2 transport on Eastern Ring in Rocky Mount	\$42,000.00	1	\$42,000
OSN 15454 – Burnsville	\$42,000.00	1	\$42,000
OSN 15454 – MH	\$71,608.75	1	\$71,609
OSN 15454 – HVL	\$71,608.75	1	\$71,609
OSN 15454 – HVL	\$73,230.00	1	\$73,230
Backbone-Common Elements to make Charlotte-Myer's, NC existing DWDM system 4-degree ROADM	\$74,000.00	1	\$74,000
Backbone-Common Elements for new Ahoskie, NC DWDM Node at Roanoke-Chowan CC Campus	\$74,000.00	1	\$74,000
Backbone-Common Elements for new Burnsville, NC Regeneration Site	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Columbia, NC DWDM Node	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Dodson, NC DWDM Node at Surry CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Hamlet, NC DWDM node at Richmond CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Kitty Hawk, NC DWDM Node	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Lumberton, NC DWDM Node at UNC-Pembroke Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Polkton, NC DWDM Node at South Piedmont CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Reidsville, NC DWDM Node at Rockingham CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Roanoke Island, NC DWDM Node	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Roxboro, NC DWDM Node at Piedmont CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Sanford, NC DWDM node at Central CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Sparta, NC DWDM Node at Wilkes CC-Alleghany Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Weldon, NC DWDM Node at Halifax CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements for new Whiteville, NC DWDM Node at Southeast CC Campus	\$80,000.00	1	\$80,000
Backbone-Common Elements to make Franklin County DWDM Node	\$80,000.00	1	\$80,000
New DWDM Node in Robbinsville	\$80,000.00	1	\$80,000
New DWDM Node in Robbinsville	\$80,000.00	1	\$80,000
OSN 15454 – Nebo	\$82,480.00	1	\$82,480
Spare 15454 equipment	\$106,942.50	1	\$106,943
Backbone Common Elements required to incorporate BTOP round 2 transport at Central Ring in Raleigh, Level3	\$113,400.00	1	\$113,400
OSN 15454 – AVL	\$118,512.50	1	\$118,513
Backbone-Common Elements for new Boone, NC DWDM Node at Appalachian State University	\$125,000.00	1	\$125,000
Backbone-Common Elements for new Elizabeth City, NC DWDM Node at Elizabeth City State University	\$125,000.00	1	\$125,000
Backbone-Common Elements for new Henderson, NC DWDM Node	\$125,000.00	1	\$125,000
Backbone-Common Elements for new Williamston, NC DWDM Node at Martin CC	\$125,000.00	1	\$125,000
CAI-Common elements for NCRC Site to serve Rowan Cabarrus CC	\$125,000.00	1	\$125,000



Spares	\$126,000.00	1	\$126,000 .
Cisco 7609	\$154,120.00	2	\$308,240
Total			<u>\$6,971,935</u>

11. Miscellaneous - \$200,000

- MCNC's proposal includes fiber asset tracking software, operational management tools, and geographic information systems softward. These items are estimated at \$200,000.

13. Contingencies - \$0

- Contingencies are an unallowable expenditures under BTOP.

15. Project (program) income - \$0

- The value for this line-item on the SF-424C is \$0. Please do not provide an estimated Project (program income) on the SF-424C.

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**Detail of Project Costs
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MCNC Easy Grants ID #4218

SERVICE AREA or COMMON NETWORK FACILITIES:			Match (Cash/In Kind)			Last Mile Allocation			Middle Mile Allocation		Allocated Total		SF-424C Budget Category	Support of Reasonableness
OTHER UPFRONT COSTS:						\$0			\$1,117,080		\$0		\$0	
Site acquisition	Railroad Permits		8000	26	\$208,000				\$208,000		\$208,000		g. Construction	Required RR Permit Applications
Site acquisition	Railroad Permits		8000	6	\$48,000				\$48,000		\$48,000		g. Construction	Required RR Permit Applications
Site acquisition	Railroad Permits-Primary NE Route		8000	13	\$104,000				\$104,000		\$104,000		g. Construction	Required RR Permit Applications
Site acquisition	Pre-award costs ERC		75	280	\$21,000				\$21,000		\$21,000		f. Admin and Legal	Hours by 4 staff members
Other	Pre-award costs ERD		125	240	\$50,000				\$50,000		\$50,000		f. Admin and Legal	Hours by 2 staff members
Other	Legal		60000	1	\$80,000				\$80,000		\$80,000		f. Admin and Legal	Projected costs to draft construction contract
Other	Pre-award costs MCNC		314080	1	\$314,080				\$314,080		\$314,080		f. Admin and Legal	Complication and scope of project-estimate
Other	Pre-award costs Kenan Institute		185000	1	\$185,000				\$185,000		\$185,000		f. Admin and Legal	Complication and scope of project-estimate
Other	3 Yrs A133 Fees		4500	3	\$13,500				\$13,500		\$13,500		f. Admin and Legal	External audit firm estimate
Other	Award specific legal fees		120000	1	\$120,000				\$120,000		\$120,000		f. Admin and Legal	External legal counsel estimate
Other	A133 Audit		4500	3	\$13,500				\$13,500		\$13,500		f. Admin and Legal	required audit
			PROJECT TOTAL:			\$106,091,969			\$0		\$106,091,969		\$106,091,969	

SF-424C Cross-check Totals		
1.. Admin and Legal	\$757,080	\$7,757,080
2.. Land, structures	\$3,401,000	\$2,300,000
3.. Relocation expenses	\$0	\$0,034,680

Matching Contribution Cross-check Totals		
Federal Funding Request	\$7,757,080	
Cash Match Contribution	\$2,300,000	
In-kind Match Contribution	\$0	

SF-424C Cross-check Totals

1.. Admin and Legal	\$757,080
2.. Land, structures	\$3,401,000
3.. Relocation expenses	\$0
4.. Architectural and engin.	\$7,425,718
5.. Other archit. and engin.	\$0
6.. Inspection fees	\$7,205
7.. Site Work	\$0
8.. Demolition/removal	\$0
9.. Construction	\$87,329,001
10.. Equipment	\$6,971,935
11.. Misc.	\$200,000

BUDGET INFORMATION - Construction Programs

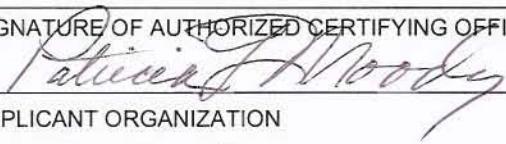
NOTE: Certain Federal assistance programs require additional computations to arrive at the Federal share of project costs eligible for participation. If such is the case, you will be notified.			
COST CLASSIFICATION		a. Total Cost	b. Costs Not Allowable for Participation
		c. Total Allowable Costs (Columns a-b)	
1. Administrative and legal expenses	\$ 757,080.00	\$ _____	\$ 757,080.00
2. Land, structures, rights-of-way, appraisals, etc.	\$ 3,401,000.00	\$ _____	\$ 3,401,000.00
3. Relocation expenses and payments	\$ 0.00	\$ _____	\$ 0.00
4. Architectural and engineering fees	\$ 7,425,748.00	\$ _____	\$ 7,425,748.00
5. Other architectural and engineering fees	\$ 0.00	\$ _____	\$ 0.00
6. Project inspection fees	\$ 7,205.00	\$ _____	\$ 7,205.00
7. Site work	\$ 0.00	\$ _____	\$ 0.00
8. Demolition and removal	\$ 0.00	\$ _____	\$ 0.00
9. Construction	\$ 87,329,001.00	\$ _____	\$ 87,329,001.00
10. Equipment	\$ 6,971,935.00	\$ _____	\$ 6,971,935.00
11. Miscellaneous	\$ 200,000.00	\$ _____	\$ 200,000.00
12. SUBTOTAL (sum of lines 1-11)	\$ 106,091,969.00	\$ 0.00	\$ 106,091,969.00
13. Contingencies	\$ _____	\$ _____	\$ 0.00
14. SUBTOTAL	\$ 106,091,969.00	\$ 0.00	\$ 106,091,969.00
15. Project (program) income	\$ _____	\$ _____	\$ 0.00
16. TOTAL PROJECT COSTS (subtract #15 from #14)	\$ 106,091,969.00	\$ 0.00	\$ 106,091,969.00
FEDERAL FUNDING			
17. Federal assistance requested, calculate as follows: (Consult Federal agency for Federal percentage share.) Enter the resulting Federal share.	Enter eligible costs from line 16c Multiply X <i>[71,757,289.00]</i> <i>plus</i>		% <i>[71,757,289.00]</i> \$ 75,757,289.00

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Standard Form 424C (Rev. 7-97)
Prescribed by OMB Circular A-102

11. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal and federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
12. Will comply with the provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.
13. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333) regarding labor standards for federally-assisted construction subagreements.
14. Will comply with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
15. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the
16. National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
17. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
18. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a-1 et seq.).
19. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
20. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

*SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL 	*TITLE CEO
*APPLICANT ORGANIZATION MCNC	*DATE SUBMITTED 6/17/10