



## County Supervisors Association of Arizona

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August 6, 2009

Mr. Patrick Barringer  
Chief Executive Officer  
GovNet, LLC  
10105 E. Via Linda, Suite 386  
Scottsdale, AZ 85258

Mr. Barringer,

On behalf of the County Supervisors Association (CSA), I am writing to express our support of GovNet, LLC's upcoming request to secure federal broadband funding made available in the American Recovery and Reinvestment Act of 2009. The funding will be a critical resource to help establish a state-wide broadband network in Arizona.

Through a competitive process administered by Graham County, Arizona, (RFQ-09/10-33 – Communication Broadband Services), GovNET, LLC has been selected as the provider for the State of Arizona - County Communications Network (SACCNet). As a consequence and to the extent funding is available, GovNET, LLC is uniquely positioned to implement a state-wide infrastructure network.

The CSA has adopted a policy statement regarding the importance of such a network and believes this project is a strategic initiative essential for emergency services preparedness across the state. Beyond emergency services, the network will have several additional and important benefits for the citizens of our state, including:

- facilitating the expansion of broadband communication services in a mostly rural state,
- developing critical missing infrastructure,
- creating opportunities to educate students and improving libraries,
- providing for job creation and retention opportunities for Arizona citizens, and
- stimulating long-term economic growth by allowing local commercial enterprise to compete effectively in a global world.

Securing federal resources dedicated for broadband investment is absolutely critical to implementing a state-wide network in Arizona. Accordingly, the CSA supports the efforts of GovNet, LLC to pursue available federal grant resources in order to increase investment in this critical strategic initiative.

Sincerely,

  
  
Craig A. Sullivan  
Executive Director



## CSA POLICY STATEMENT

### SACCNet

The County Supervisors Association of Arizona supports the establishment of the State of Arizona Counties Communication Network (SACCNet).

The purpose of SACCNet is to establish a communication network with the capacity to carry voice/video/data transmissions among the counties and between the counties and the state. The project promotes collaboration among the counties and other coalition partners to further enhance emergency communication services and functions. The network is designed to provide redundancy in the tele- and data-communications system throughout the State of Arizona for the benefit of both the public and private sectors.

The Association finds that the establishment of SACCNet is a county strategic initiative and is essential for emergency services preparedness across the state. The project is relevant to all levels of state government, as well as the private and public sectors. Redundancy in any telecommunication or data exchange network is important to both government and commerce. Without the redundant network, public and private entities that are even tangentially reliant on technology will remain at risk to different disaster scenarios.

During any emergency, the counties' ability to maintain communication across county boundaries and to the state is important in order to continue the basic functions of government and commerce. Historically, the loss of telecommunication networks for any length of time has caused significant burdens on public safety communication systems and has cost the private sector significant resources through lost transactions that rely on credit systems utilizing existing phone and data networks.

We encourage counties to partner with organizations that seek similar goals in the establishment of a redundant and secure network across the state. Finally, we encourage the SACCNet partners to pursue funding available from the National Telecommunications and Information Administration and their Broadband Technology Opportunities Program. Funded as part of the American Recovery and Reinvestment Act, CSA believes the counties and coalition should pursue this money as soon as it becomes available, as well as any other funding that is relevant and available to establish secure and reliable communications infrastructure across the state.

The Association encourages each county to pass a resolution outlining the importance of the SACCNet project and its impact on emergency planning and preparation in each county. We firmly believe that the security of Arizona's infrastructure and economy is contingent on a secure and redundant data and communication network in a state-wide integrated system.

For more information, please contact the County Supervisors Association at (602) 252-5521.

Date: March 26, 2010

To: Lawrence E. Strickling  
Assistant Secretary, Communications and Information of the NTIA

From: Robert N. Shelton  
President, University of Arizona

Eugene G. Sander  
Dean, College of Agriculture and Life Sciences, University of Arizona

Ronald S. Weinstein, M.D.  
Director, Arizona Telemedicine Program, University of Arizona

Michele Norin  
Chief Information Officer, University of Arizona

Re: Letter of Support for SACCCNet

The University of Arizona (UA) is pleased to provide a letter of support to the State of Arizona Counties Communication Network (SACCCNet) program. The requested funding from the American Recovery & Reinvestment Act's Broadband Program will be instrumental in the development and expansion of broadband services to unserved and underserved rural areas of Arizona and the country.

The UA views this as an important project that will help enable the delivery of education to the populace of the state of Arizona, especially to the more rural areas of our state. Working with the county schools to both establish the networks and identify the educational content that will have the greatest impact on our state constituency provides us with a valuable outreach opportunity. For example, the University's College of Agriculture and Telemedicine programs have very specific needs for expanded broadband access in their delivery of educational programs for students, teachers, growers, and medical practitioners throughout the state. Given the rural nature of our state, many locations have very limited options for acquiring access to the Internet. Some locations have no access at all. Once SACCCNET is in place we will be able to deliver online courses, fully online degree programs, video conferencing and data exchange programs to areas that have been unable to access this kind of material in the past. We look forward working with our partners to provide this valuable service to the state of Arizona.

We are pleased to support the establishment of the SACCCNet project and to working with our partners to secure stimulus funding from the National Communications and Information Administration as part of the Broadband Technology Opportunities Program.

Thank you for your consideration. Feel free to contact Michele Norin at [Norin@arizona.edu](mailto:Norin@arizona.edu) or (520) 621-5972 if you have questions.



March 18, 2010

Mr. John C. Lucas  
Information Technology Director / CIO  
SACCNet Project Director  
Graham County General Services Building  
921 Thatcher Boulevard  
Safford, Arizona 85546

**RE: State of Arizona Counties Communication Network -- (SACCNet)**

Dear Mr. Lucas,

On behalf of the League of Arizona Cities and Towns, I want to offer my support of “SACCNet”-- State of Arizona Counties Communications Network -- to create an innovative statewide public safety and communications network. The League’s participation in this effort is to provide an important link among all [90 incorporated cities and towns](#) in Arizona. The League represents each and every municipality in the state regardless of size or geographic location, and SACCNet is vital infrastructure that will electronically connect all of these locations.

We understand that while SACCNet is a county strategic initiative, it is an essential network for emergency services preparedness for all governmental entities within the State. It will also bring high-speed broadband to communities where it does not exist, helping to keep our population centers competitive in an increasingly global environment. SACCNet is able to connect both remote and urban areas of the State allowing for greater collaboration of governments and citizens, while promoting commercial viability and bolstering economic opportunities in struggling cities and towns.

In these increasingly challenging times, the League strives to find opportunities to assist Arizona's cities and towns, and we look forward to working with the many partners involved to facilitate this important infrastructure project. Please contact me if you have any questions or if I may be of further assistance.

Sincerely,



Ken Strobeck  
Executive Director  
League of Arizona Cities and Towns



March 23, 2010

Mr. Lawrence Strickling, Assistant Secretary for Communications and Information  
National Telecommunications & Information Administration

Dear Mr. Strickling,

Arizona Health-e Connection (AzHeC) is a statewide non-profit organization established in 2007 to coordinate the establishment of Arizona's health information infrastructure (HII). We are pleased to provide a letter of support to the State of Arizona Counties Communication Network (SACCNet) program. The funding requested will help to establish and expand the provision of broadband services to areas of rural Arizona that are currently unserved or underserved with telecommunications and broadband services. The need for such broadband access affects the availability of health information exchange (HIE) to providers and consumers in these communities. For providers and rural health clinics, lack of access will impact their ability to reach Federal Meaningful Use requirements and receive incentive payments.

A primary mission of AzHeC is to ensure that Arizona's health care providers and consumers have access to health information, which includes facilitating the movement of data electronically. Arizona's rural health care providers need access to broadband services in order to facilitate this health information exchange or sharing of data and telemedicine. The result of such participation includes increased patient safety, increased health care quality and, potentially, reduced or contained health care costs. The SACCNet program will enable the necessary infrastructure for many of our rural health care providers to participate in health information exchange and telemedicine.

An additional mission of AzHeC is education of health care providers regarding adoption and use of health information exchange, electronic prescribing, electronic medical records and personal health records. Working with provider organizations and educational institutions, such as the University of Arizona, AzHeC will continue to provide educational opportunities in person and remotely – via video conference and telemedicine networks. The SACCNet program will enable more health care providers to participate in this remote or electronic education.

We are pleased to support the establishment of the SACCNet program and to working with our partners to secure funding from the National Telecommunications & Information Administration  
Thank you for your consideration of the SACCNet application. Please contact me at (602) 288-5130 or [brad.tritle@azhec.org](mailto:brad.tritle@azhec.org) should you have any questions.

Sincerely,

A solid black rectangular box redacting the signature of Brad Tritle.

Brad Tritle, CIPP, Executive Director

Copy: David Landrith, Chairman of the Board

5 Pages

Withheld in their entirety  
pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))



March 24, 2010

Mr. John C. Lucas  
Information Technology Director/CIO  
SACCNet Project Director  
Graham County General Services Building  
921 Thatcher Boulevard  
Safford, Arizona 85546

**RE: State of Arizona Counties Communication Network/SACCNet**

Dear Mr. Lucas:

On behalf of the Arizona Association of Counties, I wish to offer my support for the State of Arizona Counties Communication Network (SACCNet), an innovative effort to connect Arizona's communities through a statewide broadband network. The Association works closely with all elected officials throughout county government, so we recognize the tremendous gains that SACCNet will bring to the entire state of Arizona. This is especially true in the critical areas of education, communications, and public safety.

By ensuring broadband access throughout most of Arizona, SACCNet will help Arizona's communities maximize their resources during economically turbulent times; especially Arizona's rural communities. Connecting schools and libraries all over Arizona will give thousands of students the opportunity to have a richer and more comprehensive education. Allowing county entities, including tribal communication networks, to interact electronically over a vast network will help county governments and citizens communicate more quickly and effectively. Enabling public safety officials to connect with each other over a secure, technologically-advanced network will yield numerous benefits to the safety of Arizona's growing population. Finally, SACCNet will promote job creation and will give rural Arizona the firm foundation it deserves as Arizona's diverse economic landscape continues to rebound and develop.

As communities across Arizona's counties struggle to satisfy growing needs with fewer resources, SACCNet represents a necessary effort to connect Arizona's citizens, businesses, and government offices in a modern and cost-sensitive manner. The Arizona Association of Counties is eager to see this vitally important project come to fruition in the near future. Arizona will certainly be the better for it and AACo continues to stand by willing to assist this worthwhile endeavor in any way you require.

Sincerely,

  
Nicole W. Stickler  
Executive Director



NORTHERN  
ARIZONA  
UNIVERSITY

Office of the President

Northern Arizona University  
PO Box 4092  
Flagstaff, AZ 86011-4092

928-523-3232  
928-523-1848 fax  
[www.nau.edu/president](http://www.nau.edu/president)

TO: RUS (BIP) and NTIA (BTOP) Evaluation Teams

FROM: John D. Haeger  
President

SUBJECT: Letter of Support for SACCNNet

Date: July 20, 2009

Northern Arizona University (NAU) is pleased to provide a letter of support to the State of Arizona Counties Communication Network (SACCNNet) application to the American Recovery & Reinvestment Act's Broadband Technology Opportunities Program which will award funding to develop and expand broadband services to unserved and underserved rural areas of Arizona and across the country.

Current economic condition and rapidly changing life-style dynamics are causing additional student populations to look for alternatives to the traditional classroom setting. The federal government's Broadband Initiative will give many more persons of all ages the opportunity and flexibility to take higher education courses from the comfort of their homes.

NAU has over a 25 year history of providing higher education courses and programs to rural Arizona. Over the last ten years, many more courses and programs were made accessible to students via the Internet. As of spring 2009, NAU offers hundreds of classes and over 65 degree, certificate, and endorsement programs -- many of them available totally online. NAU's past online enrollment throughout rural areas of Arizona (see attachment) will only increase with the expansion of broadband to more rural locales.

NAU students who enroll in distant learning courses are typically professionals seeking career advancement through higher education. The demands of full-time employment and family, plus the challenges often imposed by geographic location make it difficult for many students to participate in traditional classroom programs. As a result, NAU's Extended Campuses is often the only higher education option available to them. With expansion of broadband services to underserved and unserved areas of Arizona, more citizens will have the chance to access higher education perhaps, for the first time.

With broadband access throughout rural Arizona, citizens will be able to access learning opportunities to strengthen skills and even help retrain a workforce who have lost their jobs. Such increased educational options will also enhance the region's competitiveness for new business locations and expansions.

RUS (BIP) and NTIA (BTOP) Evaluation Teams

July 20, 2009

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Emergency and public service providers will enhance their services and response times thus increasing the quality of life in rural Arizona many times over. These are merely a few of the other positive impacts that will result from increasing broadband access in rural areas of our state.

I am confident that, if chosen, this application will provide increased access to higher education for more Arizona citizens through NAU's online courses and programs. Please don't hesitate to contact me if I can be of further assistance in this endeavor at [John.Haeger@nau.edu](mailto:John.Haeger@nau.edu).

# Northern Arizona University Letter of Support

## Attachment

In the charts below are the student headcounts by Arizona County for NAU students who took courses online or at NAU Statewide locations during the 2008-2009 Academic Year. These numbers show the far reaching success NAU has at providing higher education classes away from the main Flagstaff campus. There is little doubt that these numbers will increase with the expansion of broadband access to more rural areas of Arizona through the Federal Broadband Initiative.

### Online Headcount<sup>1</sup>

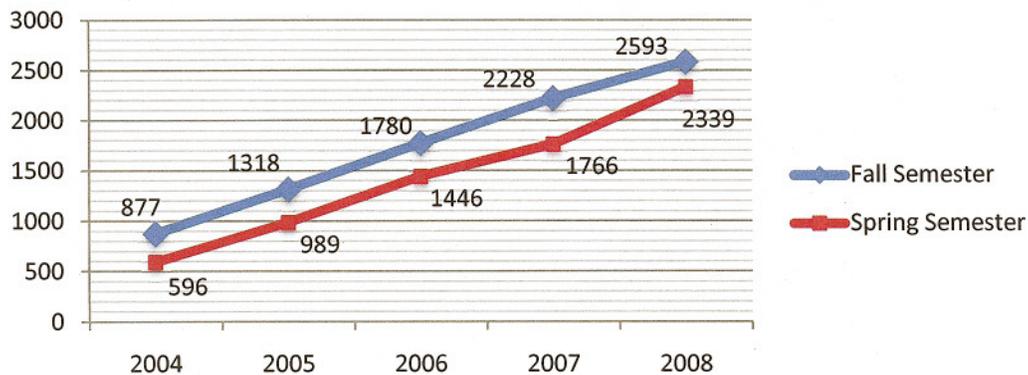
County	Semester	
	Fall 2008	Spring 2009
Apache	40	35
Cochise	33	24
Coconino	174	180
Gila	12	19
Graham	26	23
La Paz	6	6
Maricopa	969	899
Mohave	91	97
Navajo	54	74
Pima	400	404
Pinal	110	93
Santa Cruz	11	9
Yavapai	104	115
Yuma	88	86
<b>Total</b>	<b>2118</b>	<b>2064</b>

### Statewide Headcount

County	Semester	
	Fall 2008	Spring 2009
Apache	76	75
Cochise	12	15
Coconino	43	46
Gila	15	11
Graham	22	19
La Paz	9	7
Maricopa	718	716
Mohave	89	82
Navajo	60	54
Pima	474	529
Pinal	120	135
Santa Cruz	26	23
Yavapai	82	73
Yuma	297	308
<b>Total</b>	<b>2043</b>	<b>2093</b>

<sup>1</sup>Note: Online Headcount only shows Arizona students; total headcount in chart below is more since it includes all online students.

### Total Online Student Headcount 2004-2008



## Northern Arizona Broadband Expansion Team (NABET)



*Flagstaff Unified School District*



To: Galen Updike, GITA

From: Northern Arizona Broadband Expansion Team (NABET)  
Mary Knight, Director of Technology, Flagstaff Unified School District  
Fred Estrella, Chief Technology Information Officer, NAU  
David Hakanson, Chief Technology Officer, Coconino Community College  
Ladd Vagen, Information Technology Director, City of Flagstaff

Date: July 10, 2009

Subject: Introduction to NABET

The Northern Arizona Broadband Expansion Team (NABET) was formed early this year. It consists of the leaders of the Information Technology departments of the agencies listed above. The purpose of this team is to coordinate information in order to support government and commercial organizations in Northern Arizona who are applying for USDA/NTIA Broadband Technology Opportunities Program grants. We are working on a grant application with a telecom vendor (Wi-Vod Communications) that will address the 'last mile' in the greater Flagstaff area and Coconino County. Our efforts are complimentary to the State of Arizona Counties Communication Network (SACCNet) efforts to obtain grant funding for the 'middle mile' and we are in support of the goals SACCNet is trying to achieve. We are also in support of the Navajo Nation Broadband Workgroup's efforts to obtain grant funding for broadband expansion to the Navajo, Hopi and Acoma nations. We believe our endorsement of and cooperation with SACCNet and the Navajo Nation Broadband Workgroup are symbiotic and when combined, represent more effective use of grant funding to increase affordable broadband services for government agencies, educational institutions, tribal nations, and citizens of Coconino County. Along with building sustainable solutions for our unserved and underserved constituents, NABET is also focused at solving the connectivity challenges faced by students of Coconino's K-12 districts, community college, and university as well as our economic development stakeholders and telemedicine initiatives.

## Northern Arizona Broadband Expansion Team (NABET)



*Flagstaff Unified School District*



We want to ensure that GITA and the Arizona Broadband Council are both aware of our efforts. Northern Arizona is home to one of the largest counties in the country – and once outside of the city limits of Flagstaff, the ability to obtain quality, affordable broadband service drops off significantly. By obtaining broadband stimulus grant funding, we will be able to greatly enhance the availability of broadband service to the un-served and underserved.

Please feel free to contact us for updates and any other information you may need. The point of contact for NABET is Ladd Vagen email at [LVagen@FlagstaffAZ.gov](mailto:LVagen@FlagstaffAZ.gov) or by phone at 928-213-2801.

cc:

Allan Meusi, Wi-Vod Corporation

Deswood Tome, Navajo Nation Broadband Workgroup

John Lucas, SACCNNet Project Director



# City of Flagstaff

SARA PRESLER,  
MAYOR

To: RUS (BIP) and NTIA (BTOP) Evaluation Teams

From: Sara Presler, Mayor, City of Flagstaff

Subject: Letter of support for NABET and broadband expansion

Date: July 15, 2009

I am delighted to provide a letter of support and a summary of the broadband needs of the greater Flagstaff area to the Northern Arizona Broadband Expansion Team (NABET) and its applications to RUS (BIP) and NTIA (BTOP) for grant funds in support of infrastructure costs to enhance broadband access to this region.

## **INTRODUCTION**

The Northern Arizona Broadband Expansion Team (NABET) was formed early this year. It consists of the leaders of the Information Technology departments of Northern Arizona University, Flagstaff Unified School District, Coconino Community College, and the City of Flagstaff. They are working on a grant application that will address the 'last mile' in the greater Flagstaff area and Coconino County. Their efforts are complimentary to the State of Arizona Counties Communication Network (SACCNet) efforts to obtain grant funding for the 'middle mile' and they are in support of the goals SACCNet is trying to achieve. They are also in support of the Navajo Nation Broadband Workgroup's efforts to obtain grant funding for broadband expansion to the Navajo, Hopi and Acoma nations. They believe their endorsement of and cooperation with SACCNet and the Navajo Nation Broadband Workgroup are symbiotic and when combined, represent more effective use of grant funding to increase affordable broadband services for government agencies, educational institutions, tribal nations, and citizens of Coconino County. Along with building sustainable solutions for our unserved and underserved constituents, NABET is also focused at solving the connectivity challenges faced by students of Coconino's K-12 districts, community college, and university as well as our economic development stakeholders and telemedicine initiatives.

## **COMMUNITY OVERVIEW**

Broadband is essential to the economy, health, and education of northern Arizona. This paper will demonstrate, through examples, Flagstaff's ability to benefit the State of Arizona, the United States of America, and the world.

Flagstaff, Arizona is located at the intersection of Interstate 17 and Interstate 40, and is the largest city in Northern Arizona. The City is also the regional center and county seat for Coconino County, the second largest county in the 48 contiguous states. Over 50,000 people reside in Flagstaff year round, and the City currently comprises just over 64 square miles. The City is

nestled at the base of the San Francisco Peaks and surrounded by one of the largest pine forests on earth.

## **\*ECONOMIC AND POLICY STATEMENT**

### **NACET/Commerce**

NACET is a small-business assistance program founded to help entrepreneurs and startups succeed in northern Arizona. NACET offers hands-on consulting to high-tech, science, and renewable energy firms. The work is made possible through collaborative relationships with the City of Flagstaff, the Northern Arizona Council of Governments, Northern Arizona University, and many others in the local business community. Here are some examples:

SENESTECH is a biotech company specializing in reproductive physiology. Its mission is to develop nonsurgical methods for controlling reproduction in rodent and wildlife populations — methods that could profoundly increase food production throughout the world.

MOTOR EXCELLENCE is developing a disruptive electric motor and generator technology with broad potential applications ranging from automotive to industrial, defense, and consumer products.

AMBATURE designs and develops materials that will improve the efficiency of power distribution while reducing electricity consumption. Applications of this technology range from household appliances to electric motors. This company is dedicated to sustaining our planet and its environment.

The Goals of the City of Flagstaff and NACET are 1) increase the number of successful, technology-based, small companies originating in or relocating to northern Arizona and 2) promote and accelerate the transfer and commercialization of university and industry technology through small business development

Broadband is essential to our economy in Flagstaff. NACET has a focus on technology-based companies and broadband is essential to its mission.

The City of Flagstaff invested in the start up of this lab for northern Arizona. TGen North's initial research activities involve common infectious diseases such as influenza and valley fever, important hospital infections such as drug-resistant staphylococcus, and bioterrorism agents, including tularemia and plague. TGen North is led by Dr. Paul Keim, Director of Pathogen Genomics at TGen and the Cowden Endowed Chair in Microbiology at Northern Arizona University in Flagstaff. He is also one of the nation's premier experts on anthrax. Broadband is essential to national health and security. Broadband has not evolved to the point where Dr. Keim can transfer the amount of data 120 miles away, thus delaying results in national health and security. Therefore, they drive the data, two hours down the mountain, to urban Phoenix, Arizona. When asked what labs in Phoenix, Arizona do with their data, the City learned that that they, too, also drive across urban Phoenix to deliver their data. Broadband truly is a rural and urban issue.

This investment by the City of Flagstaff has returned significant results, due to the excellent work at the lab.

The oldest continuously inhabited village in the United States is Old Oraibi. The Hopi Indians, who live in the arid highlands of northern Arizona, have inhabited the same place for a millennium, far longer than any other people in North America.

The Hopi Health Care Center is JCAHO accredited and is located on the Hopi Reservation and serves approximately 7,000 people from both tribes (Navajo and Hopi). This Service Unit site was selected for its central accessibility, where most residents can reach the Center within 30-45 minutes. The Center provides general family medical care, surgical follow-up, pediatric and

obstetric services, an eye clinic, and dental services. Through broadband and television communication, the Center has a relationship with Harvard Medical School where patients and physicians can instantly consult about Indian health issues and resolve challenging health care dilemmas.

The Navajo Nation has a mix of urban growth centers with infrastructure in place and vast acreage of undeveloped land. In this vast acreage, the lack of infrastructure is a major challenge for the development of the Navajo economy. However, in a time of limited revenues, the Navajo Nation and the 110 local government chapters have the ability to use bond financing via the Local Governance Act to generate revenue for the purposes of infrastructure development projects.

Although infrastructure is limited, planning is underway to improve communications, roads, utility systems, and transportation. The Navajo Nation will continue to address issues regarding its current infrastructure to provide better access for business and community development. *Information obtained from the Official Navajo Nation Website.*

1/3 of our Congressional District does not have power. Therefore, renewable energy is essential for commerce, agriculture, and health care. Renewable energy such as solar and wind are used throughout our district. Southwest Windpower, the world's leader in small wind, is located in Flagstaff, Arizona. With technological capabilities and broadband capacity, companies can remotely monitor the renewable energy and provide power to rural communities through free, clean energy. Broadband is a solution to a national grid or other challenges that face energy production and consumption. How do you keep medicines, fresh fruits and vegetables in a diabetic home when there is no power? We can do it through renewable energy and broadband.

Flagstaff is home to a strong green jobs economy. In the arts, our phenomenal Museum of Northern Arizona is building under LEEDS, the University hosts a platinum LEEDS building, and the City has required many new construction projects to be LEEDS certified. Small wind is allowed in our City, and we are host to a City department dedicated to sustainability. The business community engages in Green Drinks each month and networks to promote a sustainable, healthy community.

We cooperatively work together in Flagstaff and across northern Arizona. For example, Northern Arizona University has a direct relationship with NACET (discussed above) and the City of Flagstaff, offering labs, grant and research support, and technology advances.

Northern Arizona University (NAU) also maintains campuses throughout Arizona that offer numerous alternatives to the traditional learning experience including evening, weekend and accelerated classes. Initially these services were delivered via television and only focused on a few core programs. With technological advances, such as broadband, NAU now employs a variety of mediums to deliver programs to students worldwide. The entire campus offers 95 undergraduate degrees, 48 Master's degrees, and 9 Doctoral degrees. Over 40 of these degrees are offered online from this well-respected State institution. One example of an online degree for nurses wishing to expand their expertise is an M.S. in nursing with a focus on one of three choices: Family Nurse Practitioner, Rural Health Clinical Nurse Specialist and Rural Health Nurse Education. The University is an economic engine and a first-class research institution.

### **\*TECHNICAL STATEMENT**

Flagstaff lies in the heart of Coconino County. It has a very low population density for its size. Flagstaff and Coconino County residents have few options for high-speed broadband Internet connectivity.

The copper infrastructure, which was put into place decades ago, offers plain old telephone service. It is aging and is completely inadequate to provide broadband service. Extending fiber

infrastructure beyond densely populated areas yields no ROI (return on investment) for any company that may even consider the possibility of running broadband connectivity to limited pockets of small population clusters. We have investigated opportunities with existing providers in the area to extend their services to these areas without success. Broadband access via a wireless infrastructure faces the same challenges.

For any of these options, there are challenges obtaining the rights-of-way from city, county, tribal and federal entities. Access to major network backbones is very limited. The additional challenge of crossing vast stretches of barren and undeveloped country, and the number of potential subscribers does not justify the expense of construction for any company seeking to profit from its investment. This is why a national investment in broadband is essential.

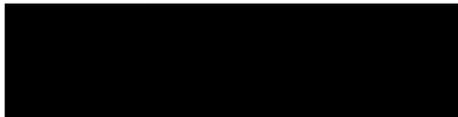
Satellite and cellular broadband service, if available, are much more expensive as compared to the variety of services offered in large metropolitan areas. Often, satellite and cellular services are only slightly faster than dial-up access and their reliability is often negatively affected by the elements.

The citizens residing in those less populated areas are the ones that could benefit from high-speed connectivity the most, providing them with economic, health, and educational opportunities and helping to bridge the digital divide.

### **CONCLUSION**

Please accept my letter of support for the broadband needs of the greater Flagstaff area to the Northern Arizona Broadband Expansion Team (NABET) and its applications to RUS (BIP) and NTIA (BTOP) for grant funds in support of infrastructure costs to enhance broadband access to this region. I hope you will take the information provided in the above summary into the highest consideration.

Sincerely,



Sara Presler  
Mayor

3 Pages

Withheld in their entirety  
pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))

# Arizona Community College Presidents' Council

2411 West 14<sup>th</sup> Street

Tempe, AZ 85281

480.731.8318

March 26, 2010

Mr. Lawrence E. Strickling  
Assistant Secretary for Communications and Information, NTIA  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, N.W.  
HCHB, Room 4887  
Washington, D.C. 20230

**RE: State of Arizona Counties Communication Network (SACCNet)**

Dear Mr. Strickling,

On behalf of the Arizona Community College Presidents' Council, which is a statewide partnership of the chief executive officers of each of the ten accredited community college districts in Arizona, I want to offer my support of the State of Arizona Counties Communications Network (SACCNet) to create a broadband network that connects "Anchor Institutions" in the state's communities, including community colleges and all educational institutions.

Through SACCNet, Arizona educational institutions will be able to offer high quality teaching and learning opportunities in rural areas via distance-learning, enhanced collaboration with libraries, county governments and other educational institutions to share resources previously not possible, and online continuing education opportunities for teachers and administrators.

Community colleges are vital, community-based anchor institutions. SACCNet is a means for Arizona's community colleges to share course content with other community colleges, also expanding our footprint to high schools and universities, while developing and delivering online programs that reach eager students, whether urban or rural. Improving the educational opportunities available at our community colleges helps prepare students for a changing job market and in turn improves the economic situation in our communities statewide.

In these increasingly challenging times, Arizona's community colleges look forward to working with the many partners involved in SACCNet to facilitate this important infrastructure project. Please contact me if any questions or if I may be of further assistance.

Sincerely,

A large black rectangular redaction box covering the signature of Rufus Glasper.

Rufus Glasper, Ph. D., CPA  
Chancellor, Maricopa Community Colleges  
Chair, Arizona Community College Presidents' Council

5 Pages

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pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))

5 Pages

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pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))

# ***GovNET 2, Inc.***

Company Organization Chart



3 Pages

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pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))

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**U.S. Department of Commerce  
Broadband Technology Opportunities Program  
Authentication and Certifications**

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1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent has and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receives under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the ~~matching requirement~~.

March 22, 2010  
Date

  
Authorized Organization Representative Signature

Patrick H. Barringer  
Print Name

CEO  
Title



Strategic Technology Communications, Inc.

March 22, 2010

Mr. John C. Lucas  
Information Technology Director / CIO  
SACCNet Project Director  
Graham County General Services Building  
921 Thatcher Blvd.  
Safford AZ 85546

**RE: State of Arizona Counties Communication Network -- (SACCNet) / Last Mile Provider**

Dear Mr. Lucas,

On behalf of Strategic Technology Communications (STC), I want to offer my support of "SACCNet"-- State of Arizona Counties Communications Network -- to create a much needed Middle Mile infrastructure in the State.

STC is one of seven companies awarded the AZ State Contract to provide telecommunications services to school districts and government entities. Due to the limitations of incumbent carriers, the State deemed it necessary to award 3 of the seven contracts to smaller more flexible niche providers including STC. Even though we are able to provide necessary bandwidth to our urban customers, we find it difficult to fulfill the demands of our rural customer because of limited or no middle mile capacity.

Presently, we struggle in Arizona to find cost-effective middle mile bandwidth to expand our presence to other rural markets. STC has the capability to supply high capacity broadband between networked schools in a district, but the lack of competitive internet transit in the local market severely limits what the schools are able to utilize.

STC is very interested in developing a complimentary relationship with the SACCNet project, and purchasing bandwidth that will allow us to improve broadband delivery to desperately needed school districts in Arizona. More bandwidth equals more opportunity for students and educators.

In these increasingly challenging times, STC looks forward to working with the many partners involved in SACCNet to facilitate this important infrastructure project. Please contact me if any questions or if I may be of further assistance.

Sincerely,

Ryan McCaigue

# REW Networks AZ LLC

**1411 N. Third Street  
Phoenix, Arizona 85004  
Tel: 602 363 5117 Fax: 602 256 0345**

August 14, 2009

GovNET LLC

C/O Pat Barringer, CEO  
10105 E. Via Linda, Suite 386  
Scottsdale, AZ 85258

RE: Letter of Intent – Arizona Middle Mile / Last Mile Cooperative Applications

Dear Mr. Barringer:

REW Networks AZ LLC and GovNET LLC are companies now in the process of filing respective separate Application under the Broadband Initiative Program and/or the Broadband Technology Opportunities Program established pursuant to the American Recovery and Reinvestment Act of 2009. The Act tasked the Rural Utilities Service (RUS) of the Dept of Agriculture and the National Telecommunications and Information Administration (NTIA) of the Dept of Commerce and the Federal Communications Commission (FCC) with the leading the government efforts. Said Applications are being filed pursuant to Application Guides prepared by RUS and NTIA to meet the August 14, 2009 deadline for first round grants under said programs.

This Mutual Letter Of Intent is to confirm the intentions of REW Networks AZ LLC and GovNet LLC, both Arizona limited liability companies in good standing, to enter into an agreement as soon as each is selected as a successful grant/loan Applicant. While all applications are technically competitive with each other for available funds, the process established makes it clear that there must be **both** “middle mile” infrastructure and “last mile” infrastructure in order for the objectives of the Act to be achieved. GovNET LLC has designed its application to construct “middle mile” towers and REW Networks AZ LLC has designed its applications to construct “last mile” infrastructure. GovNET LLC envisions providing “middle mile” wireless connectivity, (for it Project entitled “AZ SACCCNet - Schools, Libraries &

GovNet  
August 14, 2009

Hospitals”), to realize its projections and objectives while REW Networks AZ LLC envisions the availability of “middle mile” wireless connectivity to realize its projections and objectives. If each achieves success in being selected as an award recipient, it will be economically advantageous for each to contract with the other to supply the missing link in achieving its business plan objectives.

To maximize the synergy between the two projects, REW Networks AZ LLC has modified its original plan, (first made because there is now inadequate middle mile connectivity,) so as to utilize the “middle mile” infrastructure planned by GovNET, thus reducing the cost of the “last mile” infrastructure and providing, (if a successful Applicant) a more immediate “last mile” customer for GovNET’s proposed infrastructure. In addition, REW Networks AZ LLC has a specific telemedicine section as part of its Application that it believes will provide even greater synergies with GovNET’s project. The parties believe the Applications now interface so as to support each other with no competitive aspects.

The parties hereby formally express their respective intentions to contract with the other under reasonable and competitive market terms if and when appropriate as each moves forward in the grant process. REW Networks agrees that GovNET may list it on GovNET’s Application as a prospective tenant with whom it has entered into a letter of intent to become a “tenant/user” of its middle mile facilities in REW Networks AZ’s funded service areas. Likewise, REW Networks AZ LLC will be permitted to reference GovNET as intending to contract to be the provider of middle mile service to REW Networks AZ’s service areas and can reference GovNET’s hospital/healthcare participants as prospective customers for telemedicine applications, some of which will be the object of funding in REW Networks AZ’ Application.

~~REW Networks AZ LLC~~

Ronald Warnicke

CEO and Member

Accepted and Approved:  
GovNET LLC  
Name:

By: Pat Barringer  
Its: CEO

March 19, 2010

Mr. Patrick Barringer  
CEO, GovNET  
10105 E. Via Linda  
Suite 386  
Scottsdale, AZ 85258

RE: Letter of Support – SACCNet / Last Mile Provider

Dear Pat,

As you know, I have worked tirelessly the last 15 months to get my WiMAX Last Mile operation off the ground starting in Santa Cruz County. Of the many challenges encountered, getting access to redundant fiber and flexible, affordable bandwidth was critical to make the business case.

Despite the many decisions necessary whether on licensed or un-licensed spectrum, new cost-effective wireless technologies, public/private partnerships within the community or mounting asset arrangements, the single most onerous operational cost variable is the middle mile.

If you remember me explaining the regulated/un-regulated policy and administrative run-around I  to secure bandwidth, you can only imagine the uneasiness I felt committing financial resources. Running microwave links down Interstate 19 from Tucson to Nogales/Mexican Border as a secondary option was also financially impractical, not to mention the operational exposure.

Interestingly, my deal with the Santa Cruz County CIO, Raul Mavis, and Canyon State Wireless to share tower resources was largely due to the anticipation of SACCNet – it solves multiple communication & connectivity challenges the Telecom private sector has not or will not address because of the financial burden.

SACCNet insures redundant connectivity to small market communities and brings to life the prospect of last mile operators delivering broadband internet access & telephony services at affordable prices.

Sincerely,



Peter Dion  
Founder & President  
OuterNet Communications, Inc  
2201 East Frontage Road, Suite J101  
Tubac, AZ 85646

cc: Galen Updike, AZ GITA



Corporate:  
P.O. Box 12608  
Casa Grande, AZ  
85230-2608  
USA

---

Broadband Initiatives Program  
Rural Utilities Service  
U.S. Department of Agriculture  
1400 Independence Avenue, SW  
Room 2868  
Washington, DC 20250

Re: GovNET, LLC and the AZ SACNet - Rural Schools, Libraries & Hospitals Project

August 12, 2009

To Whom It May Concern:

In accordance with Section 42 of the Broadband Infrastructure Application Submission to USDA RUS (BIP) (OMB Control No. 0660-0031) by GovNET, LLC and their AZ SACNet - Rural Schools, Libraries & Hospitals Project, WI-VOD Corporation ("WI-VOD") is providing this letter to confirm our intent to use proposed "Middle Mile" network facilities of the AZ SACNET project to serve as backhaul to our high-speed "Last Mile" wireless broadband network and services.

While a determination or susceptibility of projects to benefit from the Recovery Act have yet to be determined, we continue to work with various stakeholders to ensure that funds are responsibly directed and leveraged in a cost effective and productive manner.

WI-VOD's Pinal Regional Wireless Project (B1CE-AD8E-41C3-9324) and Northern Arizona Broadband Expansion Team (NABET) (7702-F4D7-48D7-8506) can both benefit from the additional backhaul connectivity proposed by the AZ SACNET project. WI-VOD's focus is to create wireless networks that enable residential, business and government subscribers with access to affordable high-speed Internet connectivity and related applications at competitive rates. Through this effort, the initiative is seeking to provide broadband access for the communities as a whole, since many locations fail to benefit from ubiquitous access to broadband services. Our wireless deployments will create economic, educational and social opportunities for businesses and residents alike.

WI-VOD's "last mile" network will be comprised of Wireless Fidelity (WI-FI) and WI-MAX elements where end-user connectivity options are most pragmatic. The architecture of the network will feature interconnectivity to Internet "peering points" provided by carriers that are not the local exchange carriers in the coverage areas. These interconnections, such as those with AZ SACNET, will add redundancy and avoid multiple systems going offline should the local exchange carrier's backhaul facilities be damaged or suffer unexpected outages of any kind. These types of interconnections will also leverage other funding distributed under the Recovery Act.

We look forward to driving efficiencies through strengthening cooperative arrangements as both applicants aspire to support each other in their "last mile" and "middle mile" offerings as sponsored through the funding made available by the Recovery Act.

Sincerely,

  
Allan Meiusi  
CEO, WI-VOD Corporation



Cisco Systems, Inc.  
170 West Tasman Drive  
San Jose, CA 95134-1706

Direct: 408 526 4000  
FAX: 408 526 4100  
[www.cisco.com](http://www.cisco.com)

26 March 2010

Lawrence Strickling  
Assistant Secretary for Communications and Information  
National Telecommunications and Information Administration  
U. S. Department of Commerce  
1401 Constitution Avenue NW  
Washington DC 20230

Dear Mr. Strickling,

Cisco Systems would like to offer its support to the GovNet Broadband Technology Opportunities Program grant application funded under the American Recovery and Reinvestment Act (ARRA). This grant is designed to support broadband distribution to many anchor tenants in the State of Arizona and will have a substantial direct economic benefit to the underserved.

Cisco shares GovNet's understanding of the value of broadband deployment into areas that have been underserved, largely due to economic constraints. GovNet and the State of Arizona are convinced that the deployment of broadband will directly enhance the quality of life, stimulate economic growth and increase the well being of the citizens of Arizona. Cisco, as a world leader in networking, communication, and collaboration technologies strongly endorses GovNet's and the State of Arizona's goals for access to broadband Internet and it's criticality to advancing educational opportunities, business productivity, job growth, and economic prosperity. GovNet's application will greatly improve opportunities in the region, and serve the broader community at large, such as K-12 schools, community colleges, universities, public safety agencies, health care providers, and public libraries.

Cisco Systems supports this vital funding request and respectfully ask that it be given full consideration for funding.

Sincerely,

/s/

Greg Semler,  
Director of Operations  
SLED Western States  
[gsemler@cisco.com](mailto:gsemler@cisco.com)



**Andrew LLC**  
Worldwide Headquarters  
3 Westbrook Corporate Center  
Suite 900  
Westchester, IL USA 60154  
Phone: +1 (708) 236-6600  
<http://www.andrew.com>

August 10, 2009

Mr. Pat Barringer  
CEO  
GovNET LLC  
10105 E. Via Linda, Suite # 386  
Scottsdale, AZ 85258

RE: Vendor Commitment / Andrew LLC

Dear Mr. Barringer,

This letter will confirm Andrew LLC (Andrew) is an approved Contractor/Vendor with GovNET LLC ("GovNET") and has been in negotiation with GovNET to provide the necessary antenna, RF cable and structure hardware for its state-wide Arizona Infrastructure project being submitted to USDA/RUS and/or NTIA for expansion of Broadband Services as part of the Broadband Stimulus Program.

Should GovNET be awarded funding as part of the Broadband Stimulus Program, we are fully able to supply the elements we have been negotiating, and are prepared to enter into a final contract for all necessary Antenna hardware and support upon notification of a funding award. Our equipment complies with the Buy American provision identified in section 1605 of the ARRA Recovery Act. Further, we have not been debarred, suspended or subject to a limited denial of participation under 24 CFR part 24, or is listed on the U.S. General Services Administration list of parties excluded from Federal procurement or non-procurement programs.

As you know Andrew has had an extensive preexisting relationship, directly and indirectly with GovNET's parent company as a result of professional and efficient cooperation enjoyed between the companies. Andrew has manufacturing wireless Antenna systems and related hardware since 1937 and is the largest manufacture of these types of products in the world. Andrew generates revenues through sales in more than 130 countries. Andrew has 13000+ employees worldwide, including more than 100 sales and customer support offices, Andrew has headquarters in Hickory, NC and manufactures in 26 countries.

GovNET has engineered all of the paths necessary, gone through engineering and final configuration with us, and is ready to move on the project.

We look forward to working with GovNET on the above project.

Sincerely,  


  
Thomas Dorans  
Director Channel Sales  
Andrew LLC



GovNET, LLC  
10105 E. Via Linda, Suite 386  
Scottsdale, AZ 85258

August 13, 2009

RE: **U.S. Department of Agriculture - Rural Utilities Service – Broadband Initiatives Program (BIP) Projects**

To Whom It May Concern:

In connection with the foregoing broadband telecommunications projects, this is to confirm that all telecommunications equipment to be supplied by Ceragon Networks Ltd. and/or Ceragon Networks, Inc. (collectively referred to as "**Ceragon Networks**") to GovNET, LLC ("**GovNET**") for deployment pursuant to the Broadband Initiatives Program ("**BIP**") of the Rural Utilities Service ("**RUS**") of the U.S. Department of Agriculture, is not subject to the Buy American provision in Section 1605 of the American Recovery and Reinvestment Act of 2009 (the "**Recovery Act**") due to the Limited Waiver issued by RUS made effective on July 1, 2009 (the "**Limited Waiver**"), in that Ceragon Networks shall supply:

- (i) "Equipment necessary to establish a broadband communications path between two points"; and/or
- (ii) "Equipment that routes data packets throughout a broadband network"; and/or
- (iii) "Equipment for providing interconnection within the broadband providers' network"; and/or
- (iv) "Equipment facilitating the last mile connection to a broadband subscriber"; and/or
- (v) "Equipment that is used to manage and operate a broadband network or offer a broadband service."

Notwithstanding the foregoing Limited Waiver, this is to confirm that the telecommunications equipment to be supplied to GovNET by Ceragon (referred to as "**Ceragon Equipment**") is listed on RUS' List of Materials.

Should you need additional information, please feel free to contact me at (415) 672-1222 or via email at [Jayne@ceragon.com](mailto:Jayne@ceragon.com).

Very truly yours,

  
Jayne Leighton  
President, Ceragon Networks Inc.

Cc: Steve Kim – Ceragon Networks, Inc.



Global Tower Service, Inc.  
111 Catherine Drive  
Woodland, WA 98674  
P – 360-225-8800  
F – 360-225-8200  
[www.globaltowerservice.com](http://www.globaltowerservice.com)

August 10, 2009

Mr. Pat Barringer  
CEO  
GovNET LLC  
10105 E. Via Linda, Suite # 386  
Scottsdale, AZ 85258

RE: Vendor Commitment / Global Tower Services, LLC.

Dear Mr. Barringer,

This letter will confirm Global Tower Services (Global) is an approved Contractor/Vendor with GovNET LLC ("GovNET") and has been in negotiation with GovNET to provide the necessary tower and structure hardware for its state-wide Arizona Infrastructure project being submitted to USDA/RUS and/or NTIA for expansion of Broadband Services as part of the Broadband Stimulus Program.

Should GovNET be awarded funding as part of the Broadband Stimulus Program, we are fully able to supply the elements we have been negotiating, and are prepared to enter into a final contract for all necessary Antenna hardware and support upon notification of a funding award. Our services comply with the Buy American provision identified in section 1605 of the ARRA Recovery Act. Further, we have not been debarred, suspended or subject to a limited denial of participation under 24 CFR part 24, or is listed on the U.S. General Services Administration list of parties excluded from Federal procurement or nonprocurement programs.

As you know Global has had an extensive preexisting relationship with GovNET's parent company as a result of professional and efficient cooperation enjoyed between the companies. Global has installed wireless Antenna systems tower structures since the 90's and has had extensive experience having installed hundreds of site in the US with customers including Bonneville Power, Pacific Gas and Electric, Southern Cal Edison, State of California, Various State DOT's, and Various Arizona State and County departments. Global has 20+ employees and can easily provide the crews necessary to construct and install the GovNET system according to the project timeline provided to us of 24 months or less.

GovNET has engineered all of the sites necessary, gone through engineering and final configuration with us, and is ready to move on the project.

We look forward to working with GovNET on the above project.

Sincerely,

  
Jeff Hahn  
President – Global Tower Services, Inc.  
360-225-8800



**Nera, Inc.**  
1303 Apapho Rd  
Suite 202  
Richardson, TX 75081

Main: 972/265-8118  
Fax: 972/265-8130  
E-mail: [info@neraworld.com](mailto:info@neraworld.com)  
Web: [www.neraworld.com](http://www.neraworld.com)

August 10, 2009

Mr. Pat Barringer  
CEO  
GovNET LLC  
10105 E. Via Linda, Suite # 386  
Scottsdale, AZ 85258

RE: Vendor Commitment / NERA Worldwide

Dear Mr. Barringer,

This letter will confirm Nera Worldwide(NERA) is an approved Contractor/Vendor with GovNET LLC ("GovNET") and has been in negotiation with GovNET to provide the necessary microwave wireless hardware for its state-wide Arizona Infrastructure project being submitted to USDA/RUS and/or NTIA for expansion of Broadband Services as part of the Broadband Stimulus Program.

Should GovNET be awarded funding as part of the Broadband Stimulus Program, we are fully able to supply the elements we have been negotiating, and are prepared to enter into a final contract for all necessary hardware and support upon notification of a funding award. Our equipment complies with the Buy American provision identified in section 1605 of the ARRA Recovery Act. Further, we have not been debarred, suspended or subject to a limited denial of participation under 24 CFR part 24, or is listed on the U.S. General Services Administration list of parties excluded from Federal procurement or nonprocurement programs.

As you know, NERA has had an extensive preexisting relationship with GovNET's parent company as a result of professional and efficient cooperation enjoyed between the companies. Nera Networks has designed, developed, manufactured and deployed transmission solutions since its inception in 1947. Nera Networks generates revenues through sales in more than 100 countries. Nera Networks has 800+ employees worldwide, including more than 30 sales and customer support offices and a 140-strong research & development organization. Nera Networks has headquarters in Bergen, Norway, regional offices in the Americas, Middle East, Africa and Asia.

GovNET has acquired all of the spectrum necessary, gone through engineering and final configuration with us, and is ready to move on the project

We look forward to working with GovNET on the above project.

Sincerely,

  
Bruce Mackintosh  
Vice President - NERA

August 10, 2009

Mr. Pat Barringer  
CEO  
GovNET LLC  
10105 E. Via Linda, Suite # 386  
Scottsdale, AZ 85258

RE: Vendor Commitment / World Wide Technology, Inc.

Dear Mr. Barringer,

This letter will confirm World Wide Technology, Inc. (WWT) is an approved Partner/Contractor/Vendor with GovNET LLC ("GovNET") and has been in negotiation with GovNET to provide the necessary information technology hardware and services for its state-wide Arizona Infrastructure project being submitted to USDA/RUS and/or NTIA for expansion of Broadband Services as part of the Broadband Stimulus Program.

Should GovNET be awarded funding as part of the Broadband Stimulus Program, we are fully able to supply the elements we have been negotiating, and are prepared to enter into a final contract for all necessary hardware and support upon notification of a funding award. Many of the products we represent comply with the Buy American provision identified in section 1605 of the ARRA Recovery Act. Further, we have not been debarred, suspended or subject to a limited denial of participation under 24 CFR part 24, or is listed on the U.S. General Services Administration list of parties excluded from Federal procurement or nonprocurement programs.

As you know WWT has had a preexisting relationship with GovNET's parent company as a result of professional and efficient cooperation enjoyed between the companies. WWT ranks in the top 5 largest Cisco gold partners and has been in business since 1990. WWT is also the largest African owned company in the US and generates annual revenues of approximately \$2.5b with 1300+ employees across 20 sales and customer support offices; WWT has headquarters in St. Louis, MO.

We wish success to GovNET and look forward to working together on the above mentioned project.

Sincerely,

  
Dan Walters  
Regional Sales Director – Western Region



STRUCTURES

August 10, 2009

Mr. Pat Barringer  
CEO  
GovNET LLC  
10105 E. Via Linda, Suite # 386  
Scottsdale, AZ 85258

RE: Vendor Commitment / Valmont Industries Inc.

Dear Mr. Barringer,

This letter will confirm Valmont Industries(Valmont) is an approved Contractor/Vendor with GovNET LLC ("GovNET") and has been in negotiation with GovNET to provide the necessary tower and structure hardware for its state-wide Arizona Infrastructure project being submitted to USDA/RUS and/or NTIA for expansion of Broadband Services as part of the Broadband Stimulus Program.

Should GovNET be awarded funding as part of the Broadband Stimulus Program, we are fully able to supply the elements we have been negotiating, and are prepared to enter into a final contract for all necessary hardware and support upon notification of a funding award. Our equipment complies with the Buy American provision identified in section 1605 of the ARRA Recovery Act. Further, we have not been debarred, suspended or subject to a limited denial of participation under 24 CFR part 24, or is listed on the U.S. General Services Administration list of parties excluded from Federal procurement or nonprocurement programs.

As you know Valmont has had an extensive preexisting relationship with GovNET's parent company as a result of professional and efficient cooperation enjoyed between the companies. Valmont has manufacturing wireless structures since 1950 and is the largest manufacture of these type products in the US. Valmont generates revenues through sales in more than 100 countries. Valmont has 7000+ employees worldwide, including more than 30 sales and customer support offices, Valmont has headquarters in Omaha, Nebraska and manufactures in 25+ countries

GovNET has engineered all of the sites necessary, gone through engineering and final configuration with us, and is ready to move on the project.

We look forward to working with GovNET on the above project.

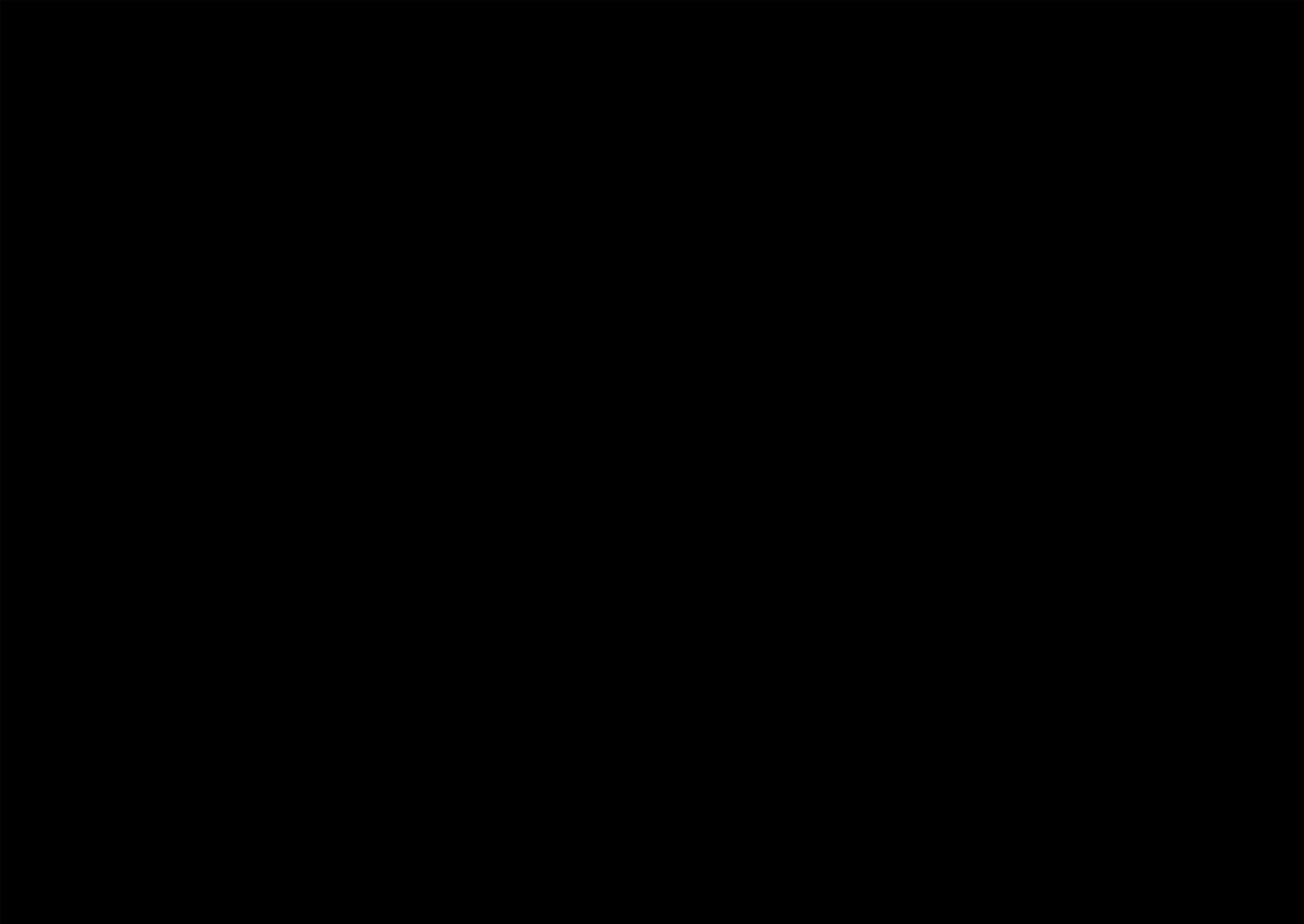
Sincerely,

  
Sean Gallagher  
Business Unit Manager – Wireless Structures

4822-8462-2084.2



Structures Division, Valmont Industries, Inc.  
3575 25th Street SE Salem, Oregon 97302-1123 USA  
503-363-9276 Fax 503-363-4613 www.valmont.com



7 Pages

Withheld in their entirety  
pursuant to FOIA Exemption 4  
(5 U.S.C. § 552 (b)(4))



THE  
NAVAJO  
NATION

Telecommunications Regulatory Commission  
*Office Of The President and Vice President*

Post Office Box 9000 Window Rock, Arizona 86515 Phone: 928-871-7854 Facsimile: 928-871-7856

Joe Shirley, Jr.  
President

Ben Shelly  
Vice President

March 26, 2010

Brian Tagaban  
Executive Director

Thomacita White  
Administrative Assistant

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Stephen Nez  
Chairman

Lynda Lovejoy  
Vice Chair

Marlene Lynch  
Secretary/Treasurer

Bobby Begaye  
Commissioner

Leland Leonard  
Commissioner

Johnny Platero  
Commissioner

Mr. Lawrence E. Strickling  
Assistant Secretary for Communications and Information, NTIA  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, N.W.  
HCHB, Room 4887  
Washington, D.C. 20230

Mr. John C. Lucas  
Information Technology Director / CIO  
SACCNet Project Director  
Graham County General Services Building  
921 Thatcher Blvd.  
Safford AZ 85546

**RE: State of Arizona Counties Communication Network -- (SACCNet)**

Dear Msrs. Strickling and Lucas:

On behalf of the Navajo Nation Telecommunications Regulatory Commission (NNTRC), I want to offer my support of "SACCNet"-- State of Arizona Counties Communications Network -- to create a dynamic Middle Mile infrastructure that connects unserved and underserved communities throughout the State. Pursuant to the recent Round 1 BTOP funding award for Navajo infrastructure, we believe great synergy exists by interconnecting our two networks to leverage funding to its greatest extent.

Arizona's current infrastructure is in great need of improvement and will require the joint efforts of governments, tribal leaders, and commercial providers to work jointly to resolve the critical gaps throughout the State. Our hope is that by working together toward a common goal, we can move past this deficiency and unite stakeholders together to benefit all citizens.

We are pleased to offer our support to the SACCNet project as it pursues federal government funding through the Round 2 BTOP CCI program. The Navajo Nation looks forward to working with the many partners involved in SACCNet, and in particular, the Coconino County government in which a great portion of our land resides, to facilitate this important communication project. Please contact me if you have any questions or if I may be of further assistance at 928-871-7854 or via email to btagaban@nntrc.org.

Sincerely,



Brian Tagaban Executive Director  
Telecommunications Regulatory Office  
The Navajo Nation



TRIPLET MOUNTAIN COMMUNICATIONS, INC.

P.O. Box 779  
10 Telecom Lane  
Suite 2  
Peridot, Arizona 85542  
Phone (928) 475-8624

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March 22, 2010

Karen McCoy  
VP – Real Estate &  
Government Affairs  
GovNet.net  
10105 East Via Linda  
Suite 386  
Scottsdale, AZ 85258

Ms. McCoy,

Perhaps this letter of support should, in essence, be addressed to the NTIA Reviewers who evaluate Broadband Technology Opportunity Program applications. Those NTIA Reviewers should be fully aware that the BTOP applications for GovNet-SACCNet and San Carlos Apache Telecommunications/Triplet Mountain Communications in Peridot, Arizona, have the potential to positively influence thousands of residents in Southern Arizona and improve their overall quality of life as individuals and members of rural Arizona communities. Rather than considering the two BTOP applications to be separate or removed from each other, we prefer to regard both applications jointly, as seamless, uniquely integrated approaches toward obtaining hard-to-find funding for augmenting broadband infrastructure in Southern Arizona.

Both BTOP applications strongly complement each other. The TMCI broadband application proposes to utilize and augment existing dark fiber optics, complete a redundant fiber loop in Southern Arizona, and ensure that loop provides redundancy and an alternate transport pathway. The GovNet application proposes to augment SONET infrastructure to improve transport, primarily to public service, education and public safety agencies.

Although rural areas may be isolated geographically, they are not isolated from adverse weather, natural disasters and crime. Many rural communities have higher drug usage rates per capita than their urban neighbors, which often results in higher rural crime rates.

Small towns play a large role in national security. Terrorists and natural disasters may not discriminate against targets in rural areas, as opposed to urban centers. In fact, some terrorists may expect a slower response on rural targets to increase casualties. Nuclear energy generating facilities and other major targets in the US are found in isolated, rural areas. Therefore, rural communities must have adequate resources for first-responders and emergency medical centers.

However, local communication technology assets for rural public safety agencies are frequently inadequate to handle more than everyday situations. An inability to communicate with internal and external response teams will likely increase damage and casualties in incidents of magnitude.

Without question, the necessity for both networks and the communications capabilities both could provide definitely exists. It is with this intent that San Carlos Apache Telecommunications/Triplet Mountain Communications supports the GovNet-SACCNet network project.

Sincerely,



Shirley Ortiz  
General Manager  
San Carlos Apache Telecommunications  
& Triplet Mountain Communications