## GOVERNMENT OF THE DISTRICT OF COLUMBIA OFFICE OF THE CHIEF TECHNOLOGY OFFICER



March 24, 2010

Mr. Lawrence E. Strickling Assistant Secretary for Communications and Information National Telecommunications and Information Administration U.S. Department of Commerce 1401 Constitution Avenue NW Washington, D.C. 20230

Re: Broadband Technologies Opportunities Program

Comprehensive Community Infrastructure Application

DC Community Access Network ("DC-CAN")

Easy Grants #5116

Dear Mr. Strickling:

The District of Columbia's Office of the Chief Technology Officer (OCTO) is submitting this Comprehensive Community Infrastructure application, seeking funding under the NTIA's Broadband Technology Opportunities Program (Round Two, Winter 2010), as authorized by the American Recovery and Reinvestment Act (ARRA).

As Chief Technology Officer for OCTO, this letter serves as commitment for matching funds for the DC-CAN project. The DC-CAN project has a budget of \$25,033,000, and OCTO is seeking a BTOP grant of \$17,457,942. Contingent on the receipt of a complete BTOP award for full funding of the project, the District pledges matching funds, as follows:

\$7,513,090 Cash

\$ 61,968 In-Kind Services

\$ 7,575,058 Total Matching Contribution

In the event of a partial award, the District will commit matching funds on a pro rata basis.

Please let us know if you have any questions, or require additional information.

Thank you.

Respectfully submitted

Bryan Sivak / Chief Technology Officer

#### GOVERNMENT OF THE DISTRICT OF COLUMBIA STATE HISTORIC PRESERVATION OFFICE



## DC STATE HISTORIC PRESERVATION OFFICE FEDERAL AGENCY SECTION 106 REVIEW FORM

TO: Mr. Lawrence E. Strickling, Assistant Secretary for Communications and Information, National Telecommunications and Information Administration, U.S. Department of Commerce

ADDRESS: 1401 Constitution Avenue, NW, Washington DC 20230

CC: Mr. Bryan Sivak, DC Office of the Chief Technology Officer (OCTO)

PROJECT NAME/DESCRIPTION: DC OCTO Application for ARRA-Funded Broadband Technology Opportunities Program; BTOP CCI Application #5116; DC Community Access Network ("DC-CAN")

PROJECT ADDRESS/LOCATION DESCRIPTION: Various Locations throughout Washington DC

DC SHPO PROJECT NUMBER: 10-123

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ordance with Section 106 of the National Historic Preservation Act and has determined that:
This project will have <b>no effect</b> on historic properties. No further DC SHPO review or comment will be necessary.
There are <b>no historic properties</b> that will be affected by this project. No further DC SHPO review or comment will be necessary.
This project will have <b>no adverse effect</b> on historic properties. No further DC SHPO review or comment will be necessary.
This project will have <b>no adverse effect</b> on historic properties <b>conditioned</b> upon fulfillment of the measures stipulated below.
Other Comments / Additional Comments (see below):

Based upon the review of the information provided by DC OCTO, the DC State Historic Preservation Office (SHPO) understands that, if funded, this project will utilize existing conduit to provide broadband cable to various locations throughout Washington DC and that the only above-grade alterations will consist of rooftop mounted wireless "access points" which will be approximately 5' tall. The SHPO has determined that this undertaking will have "no adverse effect" on historic properties provided that the Department of Commerce and/or DCOCTO consults further with this office regarding the appropriate setback distances that should be used for "access points" proposed for individual properties and districts which are listed in or eligible for listing in the National Register of Historic Places and the DC Inventory of Historic Sites. Further consultation will also be necessary should the scopes of work be revised or altered.

BY: DATE: March 25, 2010 C. Andrew Lewis, Senior Historic Preservation Specialist

## Comprehensive Community Infrastructure Key Metrics Dashboard

Please refer to the CCI Grant Guidelines for instructions on completing this form.

Applicant Profile	
Applicant Name	District of Columbia Government
Title	DC Community Access Network ("DC-CAN")
Easygrants ID	5116 - NTIA BTOP Round Two CCI
Headquarters	District of Columbia Office of the Chief Technology Officer (OCTO) 441 Fourth Street NW Washington, DC 20001
Size (2009 Data) of Applicant Entity	<ul> <li>Current Year Revenues: Not Applicable *</li> <li>Employees: 321 (OCTO FTE) / c. 700 (OCTO w/ contractors)</li> <li>(Note: As part of District of Columbia Government, OCTO operates as an Agency, providing IT services, technology and applications to other offices and agencies of District government. OCTO does not report revenues separately, as they are internal transfer payments between agencies of Government. Historical Financials CAFR reflect District government as a whole.)</li> </ul>
Technology Type	Fiber and Wireless Middle Mile
Key Partners	DC Department of Health, DC Office on Aging, DC Public Library, University of the District of Columbia, Community College of the District of Columbia, DC Fire and Emergency Management Services, DC Metropolitan Police Department, DC Primary Care Association, DC Public Charter School Board, Building Hope, Mary McLeod Bethune Day Academy Public Charter School, Thurgood Marshall Academy Public Charter School, Washington Latin Public Charter School, George Washington University, Ciena Communications, Cisco Systems, SAIC, Qwest Communications, T-Mobile, Allied Telecom, Level 3 Communications

Project Economics				
Budget Information			Project Financials	
Project Budget	\$25,033,000		Project Revenues (Yr 8)	\$3,480,000
Federal Contribution (%)	69.74%		Net Income and Margin (Yr 8)	(\$1,391,572)
Cash Match Amount (%)	30.01%		EBITDA and Margin (Yr 8)	1,940,000
In Kind Match Amount (%)	0.25%		Rate of Return (w/o BTOP Funds)	NPV: (\$4.16 million) IRR: -20.16%
Middle Mile/Last Mile Budget Allocation			Rate of Return (w/ BTOP Funds)	NPV: +\$2.90 million IRR: Not calculable
Middle Mile Percentage (%) 100.0%			Cost Efficiency	
Last Mile Percentage (%)	0.0%		Cost per Mile (MM)	174.7 K
Rural Last Mile Percentage	0.0%		Cost per Household (LM)	Not Applicable

## Comprehensive Community Infrastructure Key Metrics Dashboard

The second secon	SEC 14 26 00 YO 170 M2 00
Geographic Area(s)	District of Columbia
Middle Mile Network Composi	tion
Total Proposed Network Miles (MM only)	<ul> <li>Total Miles: 173.17</li> <li>Backbone Miles: 57.43</li> <li>Lateral Miles: 115.74</li> </ul>
New Construction Network Miles (MM only)	<ul> <li>Total Miles: 0.00</li> <li>Backbone Miles: 0.00</li> <li>Lateral Miles: 0.00</li> </ul>
Existing Applicant Network Miles Utilized (MM only)	<ul> <li>Total Miles: 65.0</li> <li>Backbone Miles: 65.0</li> <li>Lateral Miles: 0.0</li> </ul>
Leased Network Miles Utilized (MM only)	<ul> <li>Total Miles: 0.00</li> <li>Backbone Miles: 0.00</li> <li>Lateral Miles: 0.00</li> </ul>
Underserved/Unserved	<ul> <li>Percentage of Backbone Miles in Underserved/Unserved Areas: 55</li> <li>Percentage of Lateral Miles in Underserved/Unserved Areas: 65</li> </ul>
Existing Customer Base	
Existing Residential/Individual Customers within PFSA	None
Existing Business Customers within PFSA	None
Existing Community Anchor Institution Customers within PFSA	<ul> <li>Total CAl's: 214</li> <li>Community Colleges: 1</li> <li>Public Safety Entities: 14</li> </ul>
Existing Third Party Service Provider Customers within PFSA	Verizon, Comcast, RCN
Potential Customer Base	
Market Potential Households (within PFSA)	<ul> <li>Total HH's: 248,338</li> <li>Located in Underserved/Unserved Areas: 130,905</li> </ul>
Market Potential Businesses (within PFSA)	<ul> <li>Total Businesses: 30.577</li> <li>Located in Underserved/Unserved Areas: 8,495</li> </ul>
Market Potential Community Anchor Institutions (within PFSA)	<ul> <li>Total CAI's: : 291</li> <li>Located in Underserved/Unserved Areas: 182</li> <li>Community Colleges: 4</li> <li>Public Safety Entities: 58</li> </ul>
Market Potential Third Party Service Providers (within PFSA)	<ul> <li>Total Third Party Service Providers in PFSA: 4</li> <li>Expressing Commitment or Letter of Interest: 4 (Qwest Communication, T-Mobile, Allied Telecom, Level (3) Communications.</li> </ul>

## Comprehensive Community Infrastructure Key Metrics Dashboard

Households Connected to Network (via BTOP Funds by end of Year 3)	<ul> <li>Total Households Connected: Not Applicable, as only Middle Mile</li> <li>Located in Underserved/Unserved Areas: Not Applicable</li> </ul>				
Businesses Connected to Network (via BTOP Funds by end of Year 3)	<ul> <li>Total Businesses Connected: 266</li> <li>Located in Underserved/Unserved Areas: 100 (estimate)</li> </ul>				
Community Anchor Institutions Directly Connected (via BTOP Funds by end of Year 3)	<ul> <li>Total Directly Connected CAl's: 291</li> <li>Located in Underserved/Unserved Areas: 182</li> <li>Community Colleges: 4</li> <li>Public Safety Entities: 58</li> </ul>				
Projected Subscribers by Year Five	<ul> <li>Directly Served by Applicant</li> <li>Community Anchor Institutions: 291</li> <li>Households: Not Applicable, as project is only Middle Mile</li> <li>Businesses: Not Applicable, as project is only Middle Mile</li> <li>Third Party Service Providers: 11</li> <li>Served by Proposed Network Via Third Party Service Provider</li> <li>Community Anchor Institutions: 0</li> <li>Households: 26,500</li> <li>Businesses: 1,660</li> </ul>				

Other						
Proposed MM Network	Backbone: 400 Gbps					
Capacity	Laterals: 10 Gbps					
Duamacad I NA Naturally Chand	Highest offered speed tier: Not Applicable (as Middle Mile only)					
Proposed LM Network Speed	Estimated Average speed for highest speed tier: Not Applicable					
	Total Pol's: 11 (Ten points of inter-connection, plus District's new VA-					
Total Points of	based data center)					
Interconnection	<ul> <li>Pol's in Underserved/Unserved Areas: 5</li> </ul>					
	Environmentally-controlled, non-passive Pols: 0					
	Direct Job-years: 68					
Jobs Created	Indirect Job-years: 105					
Jobs Created	Induced Job-years: 97					
	• TOTAL: 270 job-years					
Required Time for Project						
Completion (Number of	Completion (Number of Ten quarters from project commencement.					
Required Quarters to Fully						
Build-out and Test Network	Scheduled for 2010 Q4 thru 2013 Q1 (calendar).					
and Make Ready for	Scheduled for 2011 Q1 thru 2013 Q2 (fiscal).					
Commercial Service)						

#### **Income Statement**

				Forecast Pi	roject Period			
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Revenues								
Network Services Revenues:								
Institutional	\$ 172,000	\$ 942,000	\$ 2,947,000	\$ 3,355,000	\$ 3,480,000	\$ 3,480,000	\$ 3,480,000	\$ 3,480,000
	172,000	J42,000	2,347,000	3,000,000	3,400,000	3,400,000	3,400,000	3,400,000
Direct Account								
Wholesale (Open Access)								
Wireless					ļi.			
Baseline Revenue								
Installation Revenues		-	-	-	-	-	(=)	
Other Operating Revenues		=		=				
Operation Support						-		
BTOP Grant	12,307,942	4,000,000	1,150,000		i <del>-</del>	100		
Matching Contributions (cash and in-kind))	6,103,968	1,371,090	100,000	-		-	-	
Tax Revenue		-	-					
Bad Debt								
Interest Revenue	A c			15	100	172	958	
Total Revenues	\$ 18,583,910	\$ 6,313,090	\$ 4,197,000	\$ 3,355,000	\$ 3,480,000	\$ 3,480,000	\$ 3,480,000	\$ 3,480,000
Total Revenues	\$ 10,000,910	Φ 0,313,090	Φ 4,197,000	\$ 3,333,000	\$ 3,460,000	⇒ 3,400,000	⇒ 3,400,000	\$ 3,400,000
Expenses								
	20	2		2	2	2	2	22
	\$ -	\$ -	\$ -	\$ -			\$ -	\$
Utilities	-	-	-	-	-	-	3-5	
Office Expenses	=	-	=	45	-	7-2		35
Contract Maintenance		-			-		-	
Contingency	A.	-	_	6		1-1	·	
Billing Support								
Fiber Maintenance			150,000	150,000	150,000	150,000	150,000	150,000
		400,000	400,000	400,000	400,000	400,000	400,000	400,000
Network Electronics		400,000	400,000	400,000	400,000	400,000	400,000	400,000
Wireless Maintenance					ļ			
Legal Fees	-	-	-	-	-		-	
Business Development & Support			-					1.5
Marketing	_	-		-	-	-	.=.	
Attachment Fees	B.	-	-			(=)	.=:	10
Education and Training		-	-	-	-	-	-	
Internet Connection Fee	-	-	-	-		-	-	
Long Term Lease			_					
Salaries	70,000	255,000	990,000	990,000	990,000	990,000	990,000	990,000
	70,000	200,000	990,000	330,000	990,000	990,000	990,000	330,000
Baseline Expenses					+			
Total	\$ 70,000	\$ 655,000	\$ 1,540,000	\$ 1,540,000	\$ 1,540,000	\$ 1,540,000	\$ 1,540,000	\$ 1,540,000
					<b></b>			
EBITDA	\$ 18,513,910	\$ 5,658,090	\$ 2,657,000	\$ 1,815,000	\$ 1,940,000	\$ 1,940,000	\$ 1,940,000	\$ 1,940,000
BT 87750		and the same of th	40	The state of the s	W	70 Jan 1900 - 19	An paragraph	
Depreciation	\$ 2,340,612	\$ 3,011,192	\$ 3,169,676	\$ 3,169,676	\$ 3,169,676	\$ 2,541,198	\$ 2,373,497	\$ 2,331,572
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
		PATERONIS TANDER VINANCE VALUE	TROPIC TRANSPORTED THE PROPERTY OF THE PROPERT		Androus Control of the Control of th			
Earnings Before Interest and Taxes	\$ 16,173,298	\$ 2,646,898	\$ (512,676)	\$ (1,354,676)	\$ (1,229,676)	\$ (601,198)	\$ (433,497)	\$ (391,572
•								
Interest Expense - New Debt	\$ -	\$ -	\$ -	\$ -	<b>]</b> \$ -	\$ -	\$ -	\$
	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$
	\$ -	¢	\$	¢	† <u>*</u>	\$	¢	¢
million Expense - One	. <del>*</del>	-*	*		<del> </del> *	*	*	
Income Before Taxes	\$ 16,173,298	\$ 2,646,898	\$ (512,676)	\$ (1,354,676)	\$ (1,229,676)	\$ (601,198)	\$ (433,497)	\$ (391,572
Property Tax	\$ -	-	\$ -	\$ -	\$	\$	\$ -	\$
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$
Income Taxes	Φ -	-	\$ -	\$ -		\$ -	\$ -	\$
1,447 174 174 174 174 174 174 174 174 174	A				4 4 44		A (485	
Net Income	\$ 16,173,298	\$ 2,646,898	\$ (512,676)	\$ (1,354,676)	\$ (1,229,676)	\$ (601,198)	\$ (433,497)	\$ (391,57

#### Statement of Cash Flows

ì						Forecast Pr							
,	Year 1	Year 2		Year 3		Year 4		Year 5		Year 6	Year 7	1	Year 8
Beginning Cash	\$ -	\$ 105,59	9 \$	390,649	\$	1,796,000	\$	3,611,000	\$	5,551,000	\$ 1,654,00	\$	2,038,00
CASH FLOWS FROM OPERATING ACTIVITIES:													
Net Income	16,173,298	2,646,89	98	(512,676)		(1,354,676)		(1,229,676)		(601,198)	(433,49	7)	(391,57
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities													
Add: Depreciation	2,340,612	3,011,19	92	3,169,676		3,169,676	·	3,169,676	····	2,541,198	2,373,49	7	2,331,57
Add: Amortization							-00000000					-	
Changes in Current Assets and Liabilities:													
Marketable Securities	-		-	-		(4)		-		-		-	
Accounts Receivable	-		-	-		-				-		-	
Inventory				-						-		-	
Prepayments												-	
Other Current Assets	-											-	
Accounts Payable			-	-		12							
Other Current Liabilities			-	(-)	ļ	(=)	ļ						
Grant and Matching Contribution Revenue	(18,411,910	(5,371,09	90)	(1,250,000)		(#)	ļ					-	
Net Cash Provided (Used) by Operations	\$ 102,000	\$ 287,00	00 \$	1,407,000	\$	1,815,000	\$	1,940,000	\$	1,940,000	\$ 1,940,00	) \$	1,940,00
CASH FLOWS FROM INVESTING ACTIVITIES:													
Capital Expenditures (Eligible Project Costs)	18,408,311	5, 373, 04	10	1,251, <b>649</b>		-		-		-		-	
Capital Expenditures (other)										5, <b>837</b> ,000	<b>1,556,</b> 00	2	<b>389</b> ,00
Amortizable Asset (Net of Amortization)				-								-	
Long-Term Investments			-	2								-	
Net Cash Used by Investing Activities	\$ 18,408,311	\$ 5,373,04	10 \$	1,251,649	\$	7.47	\$		\$	5,837,000	\$ 1,556,00	\$	389,00
CASH FLOWS FROM FINANCING ACTIVITIES:													
Notes Receivable								_					
Notes Payable			-	-			·	······································	•••••			-	
Principal Payments					30200000	-				-		-	VIOTE VIOTE VIOTE VIOTE VIOTE VI
Financing Expense	-		-	-				-		-		-	
Interest Reserve	-		-	-		-		-		-		-	
Grant Award	12,307,942	4,000,00	00	1,150,000	1	-				-	,	-	
Matching Contribution (cash) Matching Contribution (cash- lease)	<b>6</b> ,0 <b>4</b> 2,000	<b>1,371</b> ,09	-	100,000 -								-	
Matching Contribution (in-kind non-cash)	61,968	- 000000000000000000000000000000000000	5000000	7866786678667866786678	00000000	10000000000000000000000000000000000000		00000000000000000000000000000000000000	0000000	100000000000000000000000000000000000000	violy violy violy violy violy violy	-	00000000000000000000000000000000000000
Matching Contribution (from borrowing)			-	-		-		-		-		-	
New Borrowing (for operations)	(=		-	-	1	-:	·····	-		-		-	
Additional Paid-in Capital			-	-	1	-				-		-	
Additions to Patronage Capital Credits			-	-		1.7.1		-		-		-	
Payment of Dividends	-		-	-									
Net Cash Provided by Financing Activities	\$ 18,411,910	\$ 5,371,08	90 \$	1,250,000	\$	5 <b>-</b> 5	\$	-	\$	-	\$	- \$	
Net Increase (Decrease) in Cash	\$ 105,599	\$ 285,05	50 \$	1,405,351	\$	1,815,000	\$	1,940,000	\$	(3,897,000)	\$ 384,00	\$ 8	1,551,00
	\$ 105,599	0:		1,796,000		3,611,000	50	5,551,000	Co.	1,654,000	***		3,589,00

#### **Balance Sheet**

Forecast Project I			roject Period			J		
Assets	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Current Assets								
Cash	\$ 105,599	\$ 390,649	\$ 1,796,000	\$ 3,611,000	\$ 5,551,000	\$ 1,654,000	\$ 2,038,000	\$ 3,589,000
Marketable Securities	\$ -	\$ -	\$ -	\$ -	- \$	\$ -	\$ -	\$ -
Accounts Receivable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -
Notes Receivable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Inventory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepayments	\$ -	\$	\$ -	\$	\$ -	\$ -	\$	\$ -
Other Current Assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Current Assets	\$ 105,599	\$ 390,649	\$ 1,796,000	\$ 3,611,000	\$ 5,551,000	\$ 1,654,000	\$ 2,038,000	\$ 3,589,000
Non-Current Assets								
Long-Term Investments	\$ -	\$	\$ -	\$ -				\$ -
Amortizable Asset (Net of Amortization)	\$ -	\$ -	\$ -	\$ -				\$ -
Plant in Service	\$ 18,408,311	\$ 23,781,351	\$ 25,033,000	\$ 25,033,000	\$ 25,033,000	\$ 30,870,000	\$ 32,426,000	\$ 32,815,000
Less: Accumulated Depreciation	\$ 2,340,612		\$ 8,521,480			\$ 17,402,030	\$ 19,775,527	\$ 22,107,099
Net Plant	\$ 16,067,699	\$ 18,429,547	\$ 16,511,520	\$ 13,341,844	\$ 10,172,168	\$ 13,467,970	\$ 12,650,473	\$ 10,707,901
Other	\$ -	\$ -	\$ -	\$ -	-	\$ -		\$ -
Total Non-Current Assets	\$ 16,067,699	\$ 18,429,547	\$ 16,511,520	\$ 13,341,844	\$ 10,172,168	\$ 13,467,970	\$ 12,650,473	\$ 10,707,901
	10.470.000	10.000.400	A 40.007.500	40.050.014	45 700 400	45 404 070	41,000,470	
Total Assets	\$ 16,173,298	\$ 18,820,196	\$ 18,307,520	\$ 16,952,844	\$ 15,723,168	\$ 15,121,970	\$ 14,688,473	\$ 14,296,901
Liabilities and Owners' Equity	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Liabilities								
2 2000 20								
Current Liabilities	12	20	121	1(2)	2	2	2	12
Accounts Payable	\$	\$	\$ -	\$ -	<u>  \$</u>	-	\$	\$
Notes Payable	\$ -	\$ =	-	\$ -	-	\$ -	\$ =	\$ -
Current Portion - Total Debt	\$ -	-	\$ -	\$ -	-	\$ -	-	\$ -
Current Portion - Other Debt		-	\$ -	\$ -	\$ -	\$ -	-	\$ -
Other Current Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Current Liabilities	\$ -	-	\$ -	\$ -	-	\$ -	\$ -	\$ -
Long-Term Liabilities		nan						
Deferred Revenue	\$ -	\$	\$ -	\$ -			engan berandagan berandagan berandagan berandaga	\$ -
Existing Debt	\$ -	\$ -	\$ -	\$ -				\$ -
Proposed Debt (net)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Existing Debt	\$ -	\$ -	\$ -	\$ -				\$ -
Total Long-Term Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
0.000 AA, WAN, WOOL			7				1	
Owner's Equity Capital Stock	\$ 16,173,298	\$ 18,820,196	\$ 18,307,520	\$ 16,952,844	\$ 15,723,168	\$ 15,121,970	\$ 14,688,473	\$ 14,296,901
Additional Paid-In Capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Patronage Capital Credits	\$ -		\$ -	\$	<u> </u>	\$ -	† <del>*</del>	\$ -
Retained Earnings		\$ -	\$ -	\$ -	† <del>*************************</del>	\$ -	† <del>*</del>	\$ -
Total Equity	· ·		\$ 18,307,520					
Total Liabilities and Owner's Equity	\$ 16,173,298	\$ 18,820,196	\$ 18,307,520	\$ 16,952,844	\$ 15,723,168	\$ 15,121,970	\$ 14,688,473	\$ 14,296,901
Total Clabilities and Owner's Equity	Ψ 10,173,290	Ψ 10,020,190	Ψ 10,307,320	10,932,044	Ψ 13,723,100	15,121,970	14,000,475	Ψ 14,290,901

## **NPV/IRR Table**

	Net Present Value	Internal Rate of Return
Without BTOP Funding	-\$4,160,814.00	-20.16%
With BTOP Funding	\$2,901,873.00	#NUM!

#### BTOP 5116-CCI DC Community Access Network

Revenue Assumptions		
Factor	Specific Metric Used in Analysis	Rationale (Cite Basis)
Customers Passed		The state of the s
Anchor Institutions - Segment A	133 anchor institutions passed in Year 1. 48 anchor institutions passed in Year 2. 42 anchor institutions passed in Year 3.	Based on project build-out schedule and discussions with anchors
Anchor Institutions - Segment B		
Businesses		
Households		
Last Mile Providers	10 primary backbone sites passed by end of Year 3	Based on project build-out schedule
Other		
Take Rate (should likely vary across 8-		
Anchor Institutions - Segment A	78 sites at 10 Mbps, 7 sites at 100 Mbps, 2 sites at 1 Obps in Year 1. 103 sites at 10 Mbps, 13 sites at 100 Mbps, 2 at 1 Obps in Year 2. 117 sites at 10 Mbps, 20 sites at 100 Mbps, 8 sites at 1 Gbps in Year 3.	Take rate of 65% in Year 1,75% in Year 2,85% in Year 3
Anchor Institutions - Segment B		
Businesses		
Households		
Last Mile Providers	8 in Year 1, 11 in Year 2, 12 in Year 3	Based on interest expressed by partners - Service providers, Large and Medium Enterprises, Federal and District government agencies starting in Year 3 after build-out
Direct Customer Connections		
Customer Segment A		
Customer Segment B		
Other		
Average Revenue per User (may vary		
Anchor Institutions - Segment A	\$108 average monthly revenue Year 1. \$434 average monthly revenue in Year 2. \$823 average monthly revenue in Year 3. \$887 average annual revenue per anchor institution Year 4 onwards.	Cover direct and allocated expenses and provide contribution to depreciation funding
Anchor Institutions - Segment B		
Businesses		
Households		
Last Mile Providers	\$7,760 per user per month - Year 3, \$7,432 per user per month - Year 4, \$7,681 per user per month - Year 5 onwards	Cover direct and allocated expenses and provide contribution to depreciation funding
Other		

Expense Assumptions		
Factor	Specific Metric Used in Analysis	Rationale (Cite Basis)
Network Expenses		
Backhaul		
Maintenance	\$45,800 per month for fiber and electronics. \$69,000 per month for 3 FTEs starting Year 3 for operations and maintenance	Quotes and existing contract pricing. FTE estimates include 1 field tech in year 1, 3 field techs in year 2, 4 field techs along with 2 Tier II engineers and 1 Tier III engineer year 3 onwards
Utilities		
Leasing		
Depreciation	20 year fiber constructions, hubsite facilities, 5 year for operating electronics	Match to ancipated life time of capital investment
Other	NY 74 D.	*
Sales & Marketing		
Advertising		
Commissions		
Salaries		
Other		
Customer Care & Billing		
Systems		
Personnel	\$13,000 per month year 3 onwards based on number of anctipated new customers	Estimate 1 FTE in Year 2, 2 from Years 3 onwards (Billing Analyst and Customer Service Rep)
Other	22 17 27	
General & Administrative		
Professional Services	None	
Insurance	None	
Non-Network Utilities	None	
Travel	None	
Supplies	None	
Miscellaneous	None	
Interest Expenses		
Debt Instrument A	None	Financed from grant, and operating budget.
Debt Instrument B		
Taxes		
Federal Tax Rate	Zero	Tax exempt entity
Other Tax Rates	Zero	Tax exempt entity

## BTOP Comprehensive Community Infrastructure Subscriber Estimates Template

Please complete the complete the Subscriber Estimates worksheet.

All applicants should indicate their 8-year subscriber forecasts with a breakdown by type of subscriber (residential/individual, businesses, community anchor institutions, third party service providers) and service offerings. The names of the service offerings should match those provided in the Service Offering and Competitor Data attachment, enabling reviewers to easily cross-reference between the two documents. The Year 0 column should be used to denote any existing customers within the Proposed Funded Service Area. In addition, applicants that project that they will have third party service provider customers should include a line for parties "Served by Third Party Service Providers," showing an estimate of how many residential/individual, community anchor institution, and business customers will be served by those service providers, as demonstrated in the example below. At the bottom of the table, applicants should provide customer totals across all service offerings, with and without customers indirectly served through a third party service provider (if applicable). Applicants should also include a brief discussion of their methodology for deriving these estimates.

In contrast to several other attachment templates in this application, the data provided via this template will NOT be subject to automated processing. Applicants are permitted to modify the template layout in order to provide the most effective presentation of the date for their specific project, but such modifications are generally discourages. Applicants should, in any case, ensure that they provide at least as much detail as the provided templates requires. To the extent that you modify these templates, please ensure that the print layouts are adjusted so that rows do not break across pages in a manner that will be difficult to understand. It is recommended that you provide these documents in PDF format when submitting a copy of your application on an appropriate electronic medium, such as a DVD, CD-ROM, or flash drive.

#### **EXAMPLE**

Name of Sandar Official		Year 0	Cumulative/	Cumulative/ Year 1						Year 2				
Name of Service Offering	Customer Type	Year u	Net Add	Qtr 1	Qtr 2	Qtr3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4			
	Community Anghor Inst	0	Cumulative	0	0	0	0	5	10	17	26			
	Community Anchor Inst.	"	Net Add	0	0	0	0	5	5	7	9			
Mega-Metro E - 100 Mbps	Business	0	Cumulative	0	0	0	0	12	27	52	82			
	Business	"	Net Add	0	0	0	0	12	15	25	30			
	Third Down Coming Depuid or	0	Cumulative	0	0	0	0	1	2	4	6			
	Third Party Service Provider	"	Net Add	0	0	0	0	1	1	2	2			
	Indirect - Res./Ind.	0	Cumulative	0	0	0	0	1000	3000	5000	10000			
	mullect - Res./mu.		Net Add	0	0	0	0	1000	2000	2000	5000			
Served by Third Party Service	Indirect - Business	0	Cumulative	0	0	0	0	2	8	18	30			
Providers	indirect - Business	"	Net Add	0	0	0	0	2	6	10	12			
TO A CONTROL OF THE C	Indiana Com Australian		Cumulative	0	0	0	0	0	2	3	5			
	Indirect - Com. Anchor Inst.	0	Net Add	0	0	0	0	0	2	1	2			

## BTOP CCI #5116 DC Community Access Network (DC-CAN)

#### **Broadband Subscriber Estimates**

		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Cumulative/		Ye	ar 1			Ye	ar 2			Ye	ar 3	
Name of Service Offering	Customer Type	Year 0	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr4	Qtr 1	Qtr 2	Qtr3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
MADLE Laura 2 MON 10 MAR	Community Analysis last		Cumulative	0	10	50	78	89	101	120	138	142	146	153	153
MPLS Layer 3 VPN 10 Mbps	Community Anchor Inst.	1	Net Add	0	10	40	28	11	12	19	18	4	4	7	0
MPLS Layer 3 VPN 100 Mbps	Community Anchor Inst.		Cumulative	0	3	5	7	13	17	20	23	23	24	25	26
MPLS Layer 3 VPN 100 Mbps	Community Andror inst.		Net Add	0	3	2	2	6	4	3	3	0	1	1	1
MPLS Layer 3 VPN 1 Gbps	Community Anchor Inst.	i	Cumulative	0	0	1	2	4	7	8	10	10	11	11	11
WIFLS Layer 3 VFW 1 Obps	Community And or list.		Net Add	0	0	1	1	2	3	1	2	0	1	0	0
MPLS Layer 2 100 Mbps	Third Party Service Provider		Cumulative	0	0	0	0	0	0	0	0	0	0	1	2
WIFES Eager 2 100 Wibps	Time raity service riovider		Net Add	0	0	0	0	0	0	0	0	0	0	1	1
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	0	0	0	0	0	0	0	0	0	0	0	3000
Providers	Hullect - Kes./Ilid.		Net Add	0	0	0	0	0	Ó	0	0	0	0	0	3000
MPLS Layer 2 1 Gbps	Third Party Service Provider	1	Cumulative	0	0	0	0	0	0	0	0	0	0	1	2
MFL3 Layer 2 1 Gbps	I I I I I I I I I I I I I I I I I I I		Net Add	0	0	0	0	0	0	0	0	0	0	1	1
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	0	0	0	0	0	0	0	0	0	0	2000	4000
Providers	munect - Nes./ ma.	1	Net Add	0	0	0	0	0	0	0	0	0	0	2000	2000
DWDM Wavelength 1 Gbps	Third Party Service Provider		Cumulative	0	0	0	Ö	Ö	0	Ó	0	0	1	2	2
DWDW Wavelength 1 Obps	Tillia Farty Service Flovider		Net Add	0	0	0	0	0	0	0	0	0	1	1	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	0	0	0	0	0	0	0	0	0	3000	6000	6000
Providers	maneet ites, ma.		Net Add	0	0	0	0	0	0	0	0	0	3000	3000	0
DWDM Wavelength 2.5 Gbps	Third Party Service Provider		Cumulative	0	0	0	0	0	0	0	0	0	0	1	1
DAV DIVI AVAVEIGIBRI 2.3 ODD3	I I I I I I I I I I I I I I I I I I I		Net Add	0	0	0	0	0	0	0	0	0	0	1	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	0	0	0	0	0	0	0	0	0	0	3500	3500
Providers	manect - Kes./ Ind.		Net Add	0	0	0	0	0	0	0	0	0	0	3500	0
DWDM Wavelength 10 Gbps	Third Party Service Provider		Cumulative	0	0	0	0	0	0	0	0	0	0	0	0
DAADIM AAAAGIGIIRII 10 ODDS	i i i i i i i i i i i i i i i i i i i		Net Add	0	0	0	0	0	0	0	0	0	0	0	0
	Residential/Individual	i .	Total	İ	İ	İ.			j	i		i	i	İ	
Cumulative Totals (excluding	Business		Total												
Indirect)	Community Anchor Inst.		Total	0	13	56	87	106	125	148	171	175	181	189	190
	Third Party Service Provider		Total	0	0	0	0	0	0	0	0	0	1	5	7
Consider a Takala Basil Pro-	Residential/Individual		Total												
Cumulative Totals (including Indirect)	Business		Total		I									I	
indirect)	Community Anchor Inst.	T	Total	T	T	[	T	T	T	[				T	[

Explanation of Methodology: Based on project schedule and customer interest.

#### Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider

## BTOP CCI #5116 DC Community Access Network (DC-CAN)

#### **Broadband Subscriber Estimates**

Name of Couries Offician	Contamo Torra	Year 0	Cumulative/		Ye	ar 4			Ye	ar 5			Ye	ar 6	
Name of Service Offering	Customer Type	Tear U	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr4	Qtr 1	Qtr 2	Qtr3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
MPLS Layer 3 VPN 10 Mbps	C		Cumulative	153	153	153	153	153	153	153	153	153	153	153	153
MPLS Layer 3 VPN 10 Mbps	Community Anchor Inst.	1	Net Add	0	0	0	O	0	0	0	0	0	0	0	0
MADIC Laura 2 VON 100 MAR	Community Appleading		Cumulative	26	26	26	26	26	26	26	26	26	26	26	26
MPLS Layer 3 VPN 100 Mbps	Community Anchor Inst.		Net Add	T	1									T	[
MPLS Layer 3 VPN 1 Gbps	Community Anchor Inst.	1	Cumulative	11	11	11	11	11	11	11	11	11	11	11	11
MPLS Layer 3 VPN 1 Gbps	Community Andior inst.		Net Add	0	٥	0	٥	0	0	0	0	0	٥	0	0
MPLS Layer 2 100 Mbps	Third Party Service Provider		Cumulative	2	3	3	3	3	3	3	3	3	3	3	3
WIFLS Layer 2 Too Wibps	Third Farty Service Frovider	1	Net Add	0	1	0	٥	0	0	0	Ö	0	0	0	٥
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	3000	4500	4500	4500	4500	4500	4500	4500	4500	4500	4500	4500
Providers	indirect - Res./ind.		Net Add	0	1500	٥	Ó	Ō	Ó	0	0	0	0	0	٥
MPLS Layer 2.1 Gbps	Third Party Service Provider		Cumulative	2	3	3	3	3	3	3	3	3	3	3	3
MPLS Layer 2 1 Gups	I mird Party Service Provider		Net Add	0	1	0	0	0	0	0	Ö	0	Ö	0	0
Served by Third Party Service	La Parata Bara Anal		Cumulative	4000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000	6000
Providers	Indirect - Res./Ind.	1	Net Add	0	2000	0	0	0	0	0	Ö	0	0	0	0
DM/DM Mr. slandb 1 Char	Third Dank Carling Day Idea		Cumulative	2	2	3	3	3	3	3	3	3	3	3	3
DWDM Wavelength 1 Gbps	Third Party Service Provider		Net Add	0	0	1	0	0	0	0	0	0	0	0	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	6000	6000	9000	9000	9000	9000	9000	9000	9000	9000	9000	9000
Providers	indirect - Res./ind.		Net Add	0	Ó	3000	0	0	0	0	0	0	0	0	0
DIA/DAA Marindan Hb 3 E Chan	Third Dank Can inc Decides		Cumulative	1	1	1	1	2	2	2	2	2	2	2	2
DWDM Wavelength 2.5 Gbps	Third Party Service Provider		Net Add	0	0	0	0	1	0	0	0	0	0	0	0
Served by Third Party Service	Gallered Box Box		Cumulative	3500	3500	3500	3500	7000	7000	7000	7000	7000	7000	7000	7000
Providers	Indirect - Res./Ind.	1	Net Add	0	0	0	0	3500	0	0	0	0	0	0	0
DIMONALMA ALLA HE 10 CE AL	This part of the parties		Cumulative	0	0	0	0	0	0	0	0	0	0	0	0
DWDM Wavelength 10 Gbps	Third Party Service Provider		Net Add	0	0	0	0	0	0	0	0	0	0	0	0
	Residential/Individual		Total		ł			i.		1		•			
Cumulative Totals (excluding	Business	İ	Total	Ť	İ			İ		İ	İ	İ	1	Ť	
Indirect)	Community Anchor Inst.	1	Total	190	190	190	190	190	190	190	190	190	190	190	190
	Third Party Service Provider	1	Total	7	9	10	10	11	11	11	11	11	11	11	11
	Residential/Individual		Total												
Cumulative Totals (including	Business	1	Total	T	†		T			İ	†	1	T	†	ļ
Indirect)	Community Anchor Inst.	1	Total		†	·	·			†			<b></b>	†	·

Explanation of I

Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider

## BTOP CCI #5116 DC Community Access Network (DC-CAN)

#### **Broadband Subscriber Estimates**

			Cumulative/		Yea	ar 7			Ye	ar 8	
Name of Service Offering	Customer Type	Year 0	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
MADLE Laura 2 MON 10 MAR	C		Cumulative	153	153	153	153	153	153	153	153
MPLS Layer 3 VPN 10 Mbps	Community Anchor Inst.	i	Net Add	0	0	0	0	0	0	0	0
MPLS Layer 3 VPN 100 Mbps	Community Anchor Inst.		Cumulative Net Add	26	26	26	26	26	26	26	26
MPLS Layer 3 VPN 1 Gbps	Community Anchor Inst.	i	Cumulative	11	11	11	11	11	11	11	11
MIPLS Layer 3 VPN 1 GDps	Community Andior inst.		Net Add	0	0	0	٥	0	0	0	0
MPLS Layer 2 100 Mbps	Third Party Service Provider		Cumulative	3	3	3	3	3	3	3	3
WIFLS Layer 2 100 Wibps	Third Party Service Provider	ļ	Net Add	0	0	0	0	0	0	0	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	4500	4500	4500	4500	4500	4500	4500	4500
Providers	munect - Ness, ma.	İ	Net Add	0	0	0	Ó	0	0	0	0
MPLS Layer 2 1 Gbps	Third Party Service Provider	į	Cumulative	3	3	3	3	3	3	3	3
WFLS Layer 2 1 Obps	Third Party Service Provider		Net Add	0	0	0	0	0	0	0	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	6000	6000	6000	6000	6000	6000	6000	6000
Providers	indirect - Kes./ind.		Net Add	0	٥	0	٥	0	0	0	0
DWDM Wavelength 1 Gbps	Third Party Service Provider	1	Cumulative	3	3	3	3	3	3	3	3
DWDW Wavelength 1 CDp3	Third rarry Service Frovider		Net Add	0	0	0	0	0	0	0	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	9000	9000	9000	9000	9000	9000	9000	9000
Providers	marcet Kestyma.		Net Add	0	0	0	0	0	0	0	0
DWDM Wavelength 2.5 Gbps	Third Party Service Provider	l	Cumulative	2	2	2	2	2	2	2	2
DWDW Wavelength 2.5 CDps	Third rarry Service Trovides	<u> </u>	Net Add	0	0	0	0	0	0	0	0
Served by Third Party Service	Indirect - Res./Ind.		Cumulative	7000	7000	7000	7000	7000	7000	7000	7000
Providers	indirect Restyllia.	<u> </u>	Net Add	0	0	0	0	0	0	0	0
DWDM Wavelength 10 Gbps	Third Party Service Provider		Cumulative	0	0	0	0	0	0	0	0
DWDM Wavelength 10 GDps	i i i i i i i i i i i i i i i i i i i		Net Add	0	0	0	0	0	0	0	0
	Residential/Individual	<u> </u>	Total	<u> </u>							
Cumulative Totals (excluding	Business		Total								
Indirect)	Community Anchor Inst.		Total	190	190	190	190	190	190	190	190
	Third Party Service Provider		Total	11	11	11	11	11	11	11	11
Cumulative Totals (including	Residential/Individual		Total								
Indirect)	Business		Total	I							
munecy	Community Anchor Inst.	T	Total	T	[	[					

Explanation of N

#### Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider

## U.S. Department of Commerce Broadband Technology Opportunities Program Authentication and Certifications

- 1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicantorganization, and that I have been authorized to submit the attached application on its behalf.
- 2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
- 3. I certify that the entity(ies) I represent has and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
- 4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
- 5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receives under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).

6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has

petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

03/24/10 - Date	RED
Date	Authorized Organization Representative Signature  BRY AN SIUAU
	Print Name
	Title



1495 F Street, NW | Washington, DC 20004 | www.wdcep.com

To: Mr. Lawrence E. Strickling
Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Ave., NW
Washington, D.C. 20230

From: Mr. Steve Moore

Washington, DC Economic Partnership

1495 F Street, NW Washington, D.C. 20004

Re: Support for DC Government BTOP Application

Date: March 1, 2010

Mr. Strickling:

We understand that the Office of the Chief Technology Officer (OCTO) will submit on behalf of the Government of the District of Columbia an application for NTIA grant funds for the Broadband Technology Opportunities Program (BTOP), as authorized by the American Recovery and Reinvestment Act (ARRA).

This project will provide the District with critical broadband infrastructure (public safety agencies, educational institutions, libraries, health care facilities). The expanded broadband, computer access and training programs that comprise the District's BTOP proposal will enable collaboration among District agencies, private businesses and non-profit organizations. Most importantly, the proposal will increase access to economic opportunity for all District of Columbia residents.

Specifically, the Washington, DC Economic Partnership will have greater opportunity to provide the following:

- Provide broadband training workshops to small business owners, their employees, and entrepreneurs in DC's transitional and emerging neighborhoods;
- Raise awareness of broadband initiatives in the DC community through partnerships with OCTO, DC Office of Cable Television, and community stakeholders;
- Create a self-sustaining platform for broadband technology and service implementation in the District through a technology-based business plan competition and small business awards ceremony.

1495 F Street, NW | Washington, DC 20004 | www.wdcep.com

I strongly urge you to fund the OCTO initiative since the project is critical to providing improved services to District citizens, businesses and service providers.

Respectfully submitted,

Steve Moore

President and CEO

Washington, DC Economic Partnership

#### The Voice of Business in DC

## CHAMBER of COMMERCE

March 5, 2010

To: Mr. Lawrence E. Strickling

Assistant Secretary

National Telecommunications and Information Administration

U.S. Department of Commerce 1401 Constitution Avenue, NW Washington, D.C. 20230

From: Barbara B. Lang, President & CEO

DC Chamber of Commerce

1213 K Street, NW Washington, DC 20005

Re: Support for DC Government BTOP Application

Mr. Strickling:

The DC Chamber of Commerce is a 40 plus year old organization whose mission is to be the most valuable resource and leading advocate for businesses and to improve the climate of doing business throughout the District of Columbia. Our membership of 1700 is diverse in composition, reflecting the business community within Washington, DC. We assist businesses in succeeding through information, education, advocacy, networking and procurement opportunities.

We understand that the Office of the Chief Technology Officer (OCTO) will submit on behalf of the Government of the District of Columbia an application for NTIA grant funds for the Broadband Technology Opportunities Program (BTOP), as authorized by the American Recovery and Reinvestment Act (ARRA).

This project will provide the District with critical broadband infrastructure (public safety agencies, educational institutions, libraries, health care facilities). The expanded broadband, computer access and training programs that comprise the District's BTOP proposal will enable collaboration among District agencies, private businesses and non-profit organizations. Most importantly, the proposal will increase access to economic opportunity for all District of Columbia residents.

Specifically, our organization will have greater opportunity to support growth in the business community with a highly trained and local work force. This would help our small and large businesses remain competitive and cutting edge. By enabling our communities the ability to provide technology that will increase the function ability of our residents, doing business in DC can become more competitive and desirable.

I strongly urge you to fund the OCTO initiative since the project is critical to providing improved services to District citizens, businesses and service providers.

Sincerely,

Barbara B. Lang

President & CEO





Department of Prevention and Community Health

To: Mr. Lawrence E. Strickling

**Assistant Secretary** 

National Telecommunications and Information Administration

U.S. Department of Commerce 1401 Constitution Avenue, NW

Washington, D.C. 20230

From: Renaisa S. Anthony MD, MPH

George Washington University

2175 K. Street NW Suite 700, Office 729 Washington, D.C. 20037

Re: Support for DC Government BTOP Application

Date: March 8, 2010

Greetings Mr. Strickling:

It is with great enthusiasm that I submit this letter in support of the Office of the Chief Technology Officer (OCTO) submission on behalf of the Government of the District of Columbia for NTIA grant funds for the Broadband Technology Opportunities Program (BTOP), as authorized by the American Recovery and Reinvestment Act (ARRA).

As a physician, professor, and public health practitioner, I believe such initiatives have the potential to improve the health of D.C. residents. As you may know, Congress passed legislation mandating the medical community to adopt electronic medical records as standard of care. In addition, the medical community has adopted new applications to communicate live with patients, deliver electronic versions of laboratory results, and imaging studies. Patients with access are able to be active participants in their medical care. However, populations at highest risk of disease processes and adverse outcomes are often without access to such technology which ultimately perpetuates health disparities.

This application for the (BTOP), as authorized by the (ARRA) is a great opportunity to reduce such disparities that occur simply because of lack of access. As a health professional, I believe this initiative will result in increased broadband access for all residents and may aid in improving the health of those at greatest risk. I support this application and offer my expertise upon funding in any capacity deemed fit.

I strongly urge funding of the OCTO initiative since the project is critical to providing improved services to District citizens, patients, and health care providers.

Sincerely,

Renaisa S. Anthony MD, MPH

M



March 3<sup>rd</sup>, 2010

Mr. Lawrence E. Strickling
Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, D.C. 20230

Dear Mr. Strickling,

Columbia Heights/Shaw Family Support Collaborative, founded in 1996, is a nonprofit intermediary community-based organization dedicated to stabilizing families and communities with the ultimate goal of ensuring that children and youth thrive and are safe. We achieve our mission, "Families stay connected and strong, through family support services, community capacity building and advocacy", by operating direct service and capacity building/technical assistance programming in the Columbia Heights and Shaw neighborhoods of Wards 1 and 2 and with Spanish-speaking immigrant families across the city.

We understand that the Office of the Chief Technology Officer (OCTO) is submitting DC's application for NTIA grant funds for the Broadband Technology Opportunities Program (BTOP), as authorized by the American Recovery and Reinvestment Act (ARRA).

This project will provide the District with critical broadband infrastructure (public safety agencies, educational institutions, libraries, health care facilities). The expanded broadband, computer access and training programs that comprise the District's BTOP proposal will enable and facilitate collaboration among District agencies, private businesses and nonprofit organizations. Most importantly, the proposal will increase access to economic opportunity for all District residents.

Specifically, our organization will have greater opportunity to:

- · Help young people access education and workforce opportunities
- Reinvigorate our mobile tech lab
- · Allow clients greater updated access to information services and resources in their community

I strongly urge you to fund the OCTO initiative since the project is critical to providing improved services to District citizens, businesses and service providers.

Sincerely,

Penelope Griffith Executive Director

## BTOP Comprehensive Community Infrastructure Project Plan and Build-out Timeline

#### PROJECT PLAN – DC-COMMUNITY ACCESS NETWORK (DC-CAN; EASYGRANTS #5116)

- Use the following table to list the major network build-out phases and milestones that can demonstrate that your entire project will be substantially complete by the end of Year 2 and fully complete by the end of Year 3. This is to be done at the aggregate level (combining all proposed funded service areas.)
- Indicated how the milestones listed below will demonstrate these completion objectives. The applicant should consider such project areas as: a) network design; b) securing all relevant licenses and agreements; c) site preparation; d) inside plant deployment; e) outside plan deployment; f) deployment of business & operational support systems; g) network testing; f) network operational. The applicant may provide any other milestones that it believes showcase progress.
- Project inception (Year 0) starts at the date when the applicant receives notice that the project has been approved for funding.
- In the table, provide any information (e.g., facts, analysis) to: a) demonstrate the reasonableness of these milestones; b) substantiate the ability to reach the milestones by the quarters indicated.

Time Period	Quarter	Milestones	Support for Reasonableness/Data Points
Year 0	-	• Equipment procured for first phase buildouts 10/3/10	.•
	Qtr. 1	Equipment procured for second phase buildouts 1/3/11	•
Year 1	Qtr. 2	<ul> <li>Equipment procured for third phase buildouts 3/4/11</li> <li>Complete access loops 006-252</li> </ul>	Loop 006-252: 12 sites. 12 days network design and site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 6 days; OSP aerial fiber deployment 28,500 ft @ 10,000 ft per week; OSP underground survey 3000 ft @ 1000 ft per day; OSP underground deployment 3000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 24 days network testing and turn-up.
	Qtr. 3	<ul><li>Complete access loops:</li><li>250-234</li></ul>	• Loop 250-234: 24 sites. 24 days network design and site preparation; 60 days equipment procurement from day 1;

Qtr. 4	• 355-256 • 006-006 • 006-251 • 222-354 • 006-007	ISP/Equipment deployment 12 days; OSP aerial fiber deployment 76,500 ft @ 10,000 ft per week; 48 days network testing and turn-up.  • Loop 355-256: 19 sites. 19 days network design and site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 10 days; OSP aerial fiber deployment 46500 ft @ 10,000 ft per day; OSP underground survey 7250 ft @ 1000 ft per day; OSP underground deployment 7250 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 38 days network testing and turn-up.  • Loop 006-006: 13 sites. 13 days network design and site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 7 days; OSP aerial fiber deployment 28,250 ft @ 10,000 ft per week; OSP underground deployment 10,250 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 26 days network testing and turn-up.  • Loop 006-251: 12 sites. 12 days network design and site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 6 days; OSP aerial fiber deployment 22,500 ft @ 10,000 ft per week; OSP underground survey 8,250 ft @ 1000 ft per day; OSP underground deployment 8,250 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 24 days network testing and turn-up.  • Loop 222-354: 25 sites. 25 days network design and site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 13 days; OSP aerial fiber deployment 49,000 ft @ 10,000 ft per week; OSP underground survey 11,500 ft @ 1000 ft per day; OSP underground survey 11,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 50 days network testing and turn-up.  • Loop 006-007: 11 sites. 11 days network design and site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 6 days; OSP underground survey 17,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 22 days network testing and turn-up.  • Loop 24
Qu. T	<ul> <li>Complete access loop 248-248</li> <li>Complete core ring segment 015-253</li> </ul>	preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 9 days; OSP aerial fiber deployment 36500 ft @ 10,000 ft per week; 34 days network testing and turn-up.

			Core ring segment 014-253: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 10 days; OSP underground survey 36,000 ft @ 1000 ft per day; OSP underground deployment 36,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.
Year 2	Qtr. 1	<b>9</b>	•
	Qtr. 2	<ul> <li>Complete access loop 003-003, 248-225</li> <li>Complete core ring segment 253-248</li> </ul>	<ul> <li>Loop 003-003: 16 sites. 16 days network design and site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 9 days; OSP underground survey 17,000 ft @ 1000 ft per day; OSP underground deployment 17,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 22 days network testing and turn-up.</li> <li>Loop 248-225: 32 sites. 32 days network design and site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 16 days; OSP aerial fiber deployment 19,500 ft @ 10,000 ft per week; OSP underground survey 48,750 ft @ 1000 ft per day; OSP underground deployment 48,750 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 64 days network testing and turn-up.</li> <li>Core ring segment 253-248: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 15 days; OSP underground survey 41,500 ft @ 1000 ft per day; OSP underground deployment 41,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.</li> </ul>
	Qtr. 3	Complete core ring segment 006-014	Core ring segment 006-014: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 1; ISP/Equipment deployment 10 days; OSP underground survey 85,000 ft @ 1000 ft per day; OSP underground deployment 85,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.
	Qtr. 4	• Complete core ring segments 248-003, 003-405, 304-415	Core ring segment 248-003: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 10 days; OSP underground survey 22,500 ft @ 1000 ft per day; OSP underground deployment 22,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable

			placement); 10 days network testing and turn-up.  • Core ring segment 003-405: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 10 days; OSP underground survey 19,500 ft @ 1000 ft per day; OSP underground deployment 19,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.  • Core ring segment 304-415: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 90; ISP/Equipment deployment 10 days; OSP underground survey 8,000 ft @ 1000 ft per day; OSP underground deployment 8,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.
Year 3	Qtr. 1	<ul> <li>Complete access point-to-point sites</li> <li>Complete core ring segment 405-304, 415-001</li> </ul>	<ul> <li>Point-to-point: 42 sites. 42 days network design and site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 24 days; OSP aerial fiber deployment 11,000 ft @ 10,000 ft per week; OSP underground survey 65,500 ft @ 1000 ft per day; OSP underground deployment 65,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 84 days network testing and turn-up.</li> <li>Core ring segment 405-304: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 10 days; OSP underground survey 27,500 ft @ 1000 ft per day; OSP underground deployment 27,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.</li> <li>Core ring segment 415-001: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 10 days; OSP underground survey 10,500 ft @ 1000 ft per day; OSP underground deployment 10,500 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.</li> </ul>
	Qtr. 2	Complete core ring segment 028-006	Core ring segment 028-006: 10 days network design; 5 days site preparation; 60 days equipment procurement from day 180; ISP/Equipment deployment 10 days; OSP underground survey 17,000 ft @ 1000 ft per day; OSP underground deployment 17,000 ft @ 250 feet per day (includes Innerduct removal and placement and cable placement); 10 days network testing and turn-up.

Qtr. 3	List all relevant milestones	•
Qtr. 4	List all relevant milestones	•

#### BUILD-OUT TIMELINE - DC COMMUNITY ACCESS NETWORK (DC-CAN; EASYGRANTS #5116)

Complete the following schedule for *each* Last Mile or Middle Mile Service Area to note the degree of build-out, based on: a) infrastructure funds awarded; b) entities passed (households, businesses, and community anchor institutions.). <u>In addition, please complete a schedule that aggregates the build-out timeline across all of the Proposed Funded Service Area.</u>

Service Area	DC-C	Community 2	Access Netw	ork									
	Yr		YEAI	R 1			YF	CAR 2			YEAR	3	
	0	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Infrastructure Funds													
Infrastructure Funds Advanced (estimate)		4,923,177	3,692,383	3,692,383	0	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	150,000	0	0
Percentage of Total Funds		28.2%	21.2%	21.2%	0%	5.72%	5.72%	5.72%	5.72%	5.72%	0.9%		
Entities Passed & %													
Households		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Percentage of Total Households													
Businesses			14	255	76		266			26			
Percentage of Total Businesses			2.2	42.2	54. 2		95.9			100			
Community Anchor Institutions			12	104	17		48			42			
Percentage of Total Institutions			5	52	60		81			100			

# BTOP Comprehensive Community Infrastructure Community Anchor Institution and Network Points of Interest Detail Template

Please complete the Anchor Institution Details worksheet by providing information or Community Anchor Institutions that will be directly connected by the proposed networks as necessary. All Community Anchor Institutions should be given a type from the spect Community Anchor Institution is considered a minority-serving institution if it is a post-second educational institution with enrollment of minority students exceeding 50% of its total enrolling "Project Role" column only requires a word or two, or a short phrase, not a detailed e detailed explanation of the role of project partners and community anchor institution provided in the essay portions of the application.

Please complete the Points of Interest worksheet by providing information on all poin interconnection (passive, non-environmentally controlled points of interconnection,  $\epsilon$  points, may be excluded), collocation facilities, central offices, head ends, and other c facilities, network access points to last mile service providers, Internet peering points, For each point of interest you may provide either a street address or geocoordinates  $\epsilon$  must provide detail on what the point of interest is, whether it is already existing or w created by the proposed project. Where more than one facility type applies, select th facility type. For example, if a central office houses a point of interconnection, select as the facility type, or if a cell site is located on a tower, select tower as the facility type Interconnection Available at the Facility field should be Yes if interconnection to the p network is available at that location, otherwise No. The brief description field is optio be used to convey a better understanding of what the facility is. You may use the spa the bottom of the table to provide additional notes, if desired.

The data provided via this template will be subject to automated processing. Applic therefore required to provide this upload as an Excel file, and not to convert it to a fupload. Additionally, applicants should not modify the format of this file.

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Title: DC-Community Access Network (DC-CAN)
Easy Grants ID: 5116

Facility Name	Organization	Address Line 1	City	State	Zip	Facility Type	Minority Serving Institution	Project Role
	Community College of the					Community College	Type Historically Black College or University	Connected anchor institution
CCDC	District of Columbia Independent Public Charter	5171 South Dakota Ave NE	Washington	DC	20017		Of Offiversity	Connected anchor institution
Maya Angelou PCS - Shaw (	School Independent Public Charter	1851 9TH STREET NW	Washington	DC	20001	School (k-12)		Connected anchor institution
Meridian PCS	School	1328 FLORIDA AVENUE NW	Washington	DC	20009	School (k-12)		
Carlos Rosario International	School	1100 HARVARD STREET NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Next Step/El Proximo Paso	Independent Public Charter School	1419 COLUMBIA ROAD NW	Washington	DC	20010	School (k-12)		Connected anchor institution
District of Columbia Bilingua	Independent Public Charter  School	1420 COLUMBIA ROAD NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Booker T. Washington PCS for Technical Arts	Independent Public Charter School	1346 FLORIDA AVENUE NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Children's Studio School PC	Independent Public Charter	1301 V STREET NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Capital City PCS Lower Scho	Independent Public Charter	3047 15TH STREET NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Howard University Middle School for Math and	Independent Public Charter							Connected anchor institution
Science PCS	School	405 HOWARD PLACE NW	Washington	DC	20001	School (k-12)		
YouthBuild LAYC PCS	Independent Public Charter School	3014 14th Street NW	Washington	DC	20009	School (k-12)		Connected anchor institution
AppleTree Early Learning PCS - NW Campus	Independent Public Charter School	2750 14TH ST NW	Washington	DC	20009	School (k-12)		Connected anchor institution
E.L. Haynes PCS	Independent Public Charter School	3600 Georgia Avenue NW	Washington	DC	20010	School (k-12)		Connected anchor institution
Cesar Chavez Prep	Independent Public Charter School	3220 16th Street NW	Washington	DC	20010	School (k-12)		Connected anchor institution
Capital City PCS Upper Scho	Independent Public Charter	3029 14TH Street NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Community Academy PCS A	Independent Public Charter	1225 R Street, NW	Washington	DC	20009	School (k-12)		Connected anchor institution
Mary McLeod Bethune PCS	Independent Public Charter School	5413 16TH STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Young America Works PCS	Independent Public Charter School	6015 CHILLUM PLACE NE	Washington	DC	20011	School (k-12)		Connected anchor institution
Paul PCS	Independent Public Charter School	5800 8TH STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Barbara Jordan PCS	Independent Public Charter School	100 PEABODY STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Ideal Academy PCS	Independent Public Charter School	100 PEABODY STREET NW 2nd		DC	20011	School (k-12)		Connected anchor institution
Kamit Institute for Magnificent Achievers	Independent Public Charter School	100 PEABODY STREET NW 1st	_	DC	20011	School (k-12)		Connected anchor institution
Bridges PCS	Independent Public Charter	1250 TAYLOR STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Community Academy PCS- Amos Elementary Campus	School Independent Public Charter					School (k-12)		Connected anchor institution
Washington Latin PCS-16th	School Independent Public Charter	1300 ALLISON STREET NW	Washington	DC	20011			Connected anchor institution
Street Campus Community Academy PCS-	School	4715 16th Street NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Amos 2 Campus	Independent Public Charter School	1351 NICHOLSON STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Roots PCS	Independent Public Charter School	15 KENNEDY STREET NW	Washington	DC	20011	School (k-12)		Connected anchor institution
Academia Bilingue de la Comunidad (ABC) PCS	Independent Public Charter School	209 Upshur Street NW	Washington	FINA <sub>DC</sub>	20011	School (k-12)		Connected anchor institution
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	Title:	DC-Community Access Network (D	C-CAN)				
	Easy Grants ID:	5116					
Latin American Montessori Bilingual PCS	Independent Public Charter School	1375 MISSOURI AVENUE NW	Washington	DC	20017	School (k-12)	Connected anchor institution
Hospitality High School PCS	Independent Public Charter School	4301 13TH STREET NW	Washington	DC	20011	School (k-12)	Connected anchor institution
MEI Futures Academy PCS	Independent Public Charter School	6000 NEW HAMPSHIRE AVENU	Washington	DC	20017	School (k-12)	Connected anchor institution
Hope Community PCS - Lamond Campus	Independent Public Charter School	6200 KANSAS AVE NE	Washington	DC	20011	School (k-12)	Connected anchor institution
Center City Brightwood Cam	Independent Public Charter  School	6008 Georgia Avenue NW	Washington	DC	20011	School (k-12)	Connected anchor institution
Center City Petworth Campu	Independent Public Charter  School	510 Webster Street NW	Washington	DC	20011	School (k-12)	Connected anchor institution
deal Academy PCS	Independent Public Charter School	6130 North Capital Street NW	Washington	DC	20011	School (k-12)	Connected anchor institution
Roots PCS	Independent Public Charter School	6222 North Capitol Street NW	Washington	DC	20011	School (k-12)	Connected anchor institution
Potomac Lighthouse PCS	Independent Public Charter School	1600 TAYLOR STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
Elsie Whitlow Stokes Community Freedom PCS	Independent Public Charter School	3700 Oakview Terrace NE	Washington	DC	20017	School (k-12)	Connected anchor institution
William E Doar JR PCS	Independent Public Charter School	3700 North Capitol Street NW	Washington	DC	20011	School (k-12)	Connected anchor institution
City Lights PCS	Independent Public Charter School	62 T STREET NE	Washington	DC	20002	School (k-12)	Connected anchor institution
D.C. Preparatory Academy PCES - Middle Campus	Independent Public Charter School	701 EDGEWOOD STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
William E. Doar Jr. PCS for the Performing Arts	Independent Public Charter School	705 EDGEWOOD STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
Hyde Leadership PCS	Independent Public Charter School	101 T STREET NE	Washington	DC	20002	School (k-12)	Connected anchor institution
Academy for Learning Through the Arts PCS	Independent Public Charter School	1600 TAYLOR STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
Tree of Life Community PCS	Independent Public Charter School	2315 18TH PL NE	Washington	DC	20018	School (k-12)	Connected anchor institution
Friendship PCS-Woodridge (	Independent Public Charter	2959 CARLTON AVENUE NE	Washington	DC	20018	School (k-12)	Connected anchor institution
Community Academy PCS- Rand Campus	Independent Public Charter School	33 RIGGS ROAD NE	Washington	DC	20011	School (k-12)	Connected anchor institution
Science, and Technology	Independent Public Charter School	1920 BLADENSBURG ROAD NE	Washington	DC	20002	School (k-12)	Connected anchor institution
Hope Community PCS - Tolson Campus	Independent Public Charter School	2917 8TH STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
D.C. Preparatory Academy PCES - Elementary Campus	Independent Public Charter School	707 EDGEWOOD STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
Mary McLeod Bethune PCS - Slowe Elementary Campus	Independent Public Charter School	1404 JACKSON STREET NE	Washington	DC	20017	School (k-12)	Connected anchor institution
Center City Brentwood Cam	Independent Public Charter		Washington	DC	20018	School (k-12)	Connected anchor institution
	Independent Public Charter		Washington	DC	20002	School (k-12)	Connected anchor institution
Vashington Yu Ying PCS	Independent Public Charter		Washington	DC	20017	School (k-12)	Connected anchor institution
	Independent Public Charter		Washington	DC	20024	School (k-12)	Connected anchor institution
ublic Policy - Capitol Hill	Independent Public Charter					. ,	Connected anchor institution
ampus riendship PCS-	School	709 12TH STREET SE	Washington	DC	20003	School (k-12)	
Chamberlain Campus	Independent Public Charter School	1345 POTOMAC AVENUE SE	Washington	DC	20003	School (k-12)	Connected anchor institution
Options PCS	Independent Public Charter		Washington	DC	20002	School (k-12)	Connected anchor institution
Center City Capitol Hill	Independent Public Charter	1503 East Capitol Street SE	Washington	DC	20003	School (k-12)	Connected anchor institution
St. Coletta of Greater Washington PCS	Independent Public Charter School	1901 INDEPENDENCE AVE SE	Washington	DC	20003	School (k-12)	Connected anchor institution
Apple Tree Early Learning	Independent Public Charter	401 I Street, SW	Washington	DC	20024	School (k-12)	Connected anchor institution
		770 M STREET SE	Washington	FINADC	20003	School (k-12)	Connected anchor institution

	Title:	DC-Community Access Network (D	C-CAN)				
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Arts and Technology Acader	Independent Public Charter	5300 BLAINE STREET NE	Washington	DC	20019	School (k-12)	Connected anchor institution
	Independent Public Charter	5600 EAST CAPITOL STREET NI	Washington	DC	20019	School (k-12)	Connected anchor institution
Friendship PCS-Blow Pierce Junior Academy Campus	Independent Public Charter School	725 19TH STREET NE	Washington	DC	20002	School (k-12)	Connected anchor institution
KIPP DC: KEY Academy PCS	Independent Public Charter	4801 BENNING ROAD SE	Washington	DC	20019	School (k-12)	Connected anchor institution
Public Policy - Parkside	Independent Public Charter		_				Connected anchor institution
Campus	School	3701 HAYES STREET NE	Washington	DC	20019	School (k-12)	
Friendship PCS-Woodson Ca	Independent Public Charter	4095 MINNESOTA AVENUE NE	Washington	DC	20019	School (k-12)	Connected anchor institution
Nia Community PCS	Independent Public Charter	100 41ST STREET NE	Washington	DC	20019	School (k-12)	Connected anchor institution
Maya Angelou PCS - Middle	Independent Public Charter						Connected anchor institution
School Campus	School	5600 EAST CAPITOL STREET NI	Washington	DC	20019	School (k-12)	
DC Preparatory Benning Academy Campus	Independent Public Charter School	100 41st Street, NE	Washington	DC	20019	School (k-12)	Connected anchor institution
Howard Road Academy PCS	Independent Public Charter School	3000 Pennsylvania Avenue SE	Washington	DC	20020	School (k-12)	Connected anchor institution
Howard Road Academy PCS	Independent Public Charter	4625 G Street SE	Washington	DC	20019	School (k-12)	Connected anchor institution
Thea Bowman Preparatory	Independent Public Charter School					School (Is 12)	Connected anchor institution
Academy PCS Integrated Design and	1	330 21ST STREET NE	Washington	DC	20002	School (k-12)	
Electronics Academy (IDEA) PCS	Independent Public Charter School	1027 45TH STREET NE	Washington	DC	20019	School (k-12)	Connected anchor institution
School of Educational	Independent Public Charter		<b>-</b>	1 -			Connected anchor institution
Evolution and Development (SEED) PCS	School	4300 C STREET SE	Washington	DC	20019	School (k-12)	
	Independent Public Charter						Connected anchor institution
Friendship PCS-Southeast Elementary Academy	School	645 MILWAUKEE PLACE SE	Washington	DC	20032	School (k-12)	
Howard Road Academy PCS	Independent Public Charter School	701 HOWARD ROAD SE	Washington	DC	20020	School (k-12)	Connected anchor institution
KIPP DC: AIM Academy PCS	Jenoor	2600 DOUGLASS ROAD SE	Washington	DC	20020	School (k-12)	Connected anchor institution
Early Childhood Academy Po	Independent Public Charter School	4025 9TH STREET SE	Washington	DC	20018	School (k-12)	Connected anchor institution
Septima Clark PCS	Independent Public Charter School	425 CHESAPEAKE STREET SE	Washington	DC	20032	School (k-12)	Connected anchor institution
Center City PCS Congress H	Independent Public Charter School	220 Highview Place SE	Washington	DC	20032	School (k-12)	Connected anchor institution
Excel Academy PCS	Independent Public Charter School	3845 South Capitol Street SW	Washington	DC	20032	School (k-12)	Connected anchor institution
Imagine Southeast PCS	Independent Public Charter School	421 ALABAMA AVENUE SE	Washington	DC	20032	School (k-12)	Connected anchor institution
Thurgood Marshall Academy	School	JR AVENUE SE	Washington	DC	20020	School (k-12)	Connected anchor institution
Achievement Preparatory Academy PCS	Independent Public Charter School	908 Wahler Place, SE	Washington	DC	20032	School (k-12)	Connected anchor institution
Apparatus Warehouse	DC FEMS	915 Gallatin Street NW	Washington	DC	20011	Public Safety Entity	Connected anchor institution
Fire Clinic	DC FEMS	920 Varnum Street NE	Washington	DC	20017	Public Safety Entity	Connected anchor institution
FEMS Warehouse	DC FEMS	3180 V street NE	Washington	DC	20018	Public Safety Entity	Connected anchor institution
C	DC Department of	2204 16711 678557 1111	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	T 2	20012	Other Community Support Organization	Connected anchor institution
Community Care Center (CC		3301 16TH STREET NW	Washington	DC	20010	Other Community	<u> </u>
Mickey Leland House	DC Department of Corrections	455-457 FLORIDA AVENUE NW	Washington	DC	20001	Support Organization Other Community	Connected anchor institution
Shaw II Washington Halfway Homes	DC Department of Corrections	1740 - 1742 PARK ROAD NW	Washington	DC	20010	Support Organization	Connected anchor institution
(The) Fairview	DC Department of Corrections	1430 G STREET NE	Washington	FINADC	20002	Other Community Support Organization	Connected anchor institution

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	DC Department of					Other Community Support Organization	Connected anchor institution
Bannum Place	Corrections	2210 ADAMS PLACE NE	Washington	DC	20018	Other Community	
Extended Herre	DC Department of	O14 14TH CTREET NE	)	D.C.	00000	Support Organization	Connected anchor institution
Extended House	Corrections	814 14TH STREET NE	Washington	DC	20002	Other Community	
Hono Villago	DC Department of	2840 LANGSTON PLACE SE	Machington	DC	20020	Support Organization	Connected anchor institution
Hope Village	Corrections	2640 LANGSTON PLACE 3E	Washington	DC	20020	Medical or Healthcare	
WASHINGTON FREE CLINIC	Non-Profit Community	1525 NEWTON ST, NW	Washington	DC	20010	Provider	Connected anchor institution
COMMUNITY OF HOPE	THE SHARE THE STATE OF THE STAT	1323 NEWTON 31, NW	wasiiiigtoii	DC	20010	Medical or Healthcare	C
HEALTH CTR	Non-Profit Community	1417 BELMONT ST, NW 4TH FL	Washington	DC	20009	Provider	Connected anchor institution
HOWARD UNIVERSITY	Health Center	1417 BELMONT ST, NW 41111E	washington	DC	20009		Composted analysis institution
HOSPITAL FAMILY HEALTH	Howard University					Medical or Healthcare	Connected anchor institution
CTR		2139 GEORGIA AVE, NW 4TH F	Washington	DC	20001	Provider	
HOWARD UNIVERSITY	Howard University						Connected anchor institution
HOSPITAL FAMILY	Tioward oniversity	2041 GEORGIA AVE., NW 1ST				Medical or Healthcare	connected unchor madiculon
MEDICINE GROUP		FLR TOWER BLDG, STE1700C	Washington	DC	20060	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
LA CLINICA DEL PUEBLO	Health Center	1470 IRVING ST, NW	Washington	DC	20010	Provider	
	Non-Profit Community	·					Connected anchor institution
BUCKLEY UPPER CARDOZA	Health Center					Medical or Healthcare	
HEALTH CENTER		3020 14TH STREET, NW	Washington	DC	20009	Provider	
	Non-Profit Community		_				Connected anchor institution
CHILDREN   S SHAW	Health Center						
HEALTH CTR						Medical or Healthcare	
(COMPREHENSIVE CLINIC)		2220 11TH ST, NW	Washington	DC	20001	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
CHRIST HOUSE HEALTH CTI	Health Center	1717 COLUMBIA RD, NW	Washington	DC	20009	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
COLUMBIA RD HEALTH SER	Health Center	1660 COLUMBIA RD, NW	Washington	DC	20009	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
SPANISH CATHOLIC CENTER		1618 MONROE STREET, NW	Washington	DC	20010	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Community of Hope	Health Center	2250 CHAMPLAIN ST, NW	Washington	DC	20009	Provider	
	Non-Profit Community					Medical or Healthcare Provider	Connected anchor institution
Community of Hope MaryÆs Center for Maternal	Health Center	1413 GIRARD ST, NW	Washington	DC	20009	Medical or Healthcare	
and Child Care	Non-Profit Community	2222 O-t Pd NW	M	D.C.	20000	Provider	Connected anchor institution
and child care	Health Center	2333 Ontario Rd NW	Washington	DC	20009	Medical or Healthcare	
CENTRAL LINION MICCION (	Non-Profit Community	1631 14TH 6T NW	)	D.C.	20000	Provider	Connected anchor institution
CENTRAL UNION MISSION (		1631 14TH ST, NW	Washington	DC	20009	Medical or Healthcare	
Carl Vogel	Non-Profit Community	1012 14th Street, NW	Machineton	DC	20005	Provider	Connected anchor institution
Cari vogel	Health Center	1012 14th Street, NVV	Washington	DC	20005	Medical or Healthcare	
Bread For The City	Non-Profit Community	1525 7th St NW	Washington	DC	20001	Provider	Connected anchor institution
bread for the city	Health Center	1323 7 cm 3 c NVV	wasiiiigtoii	DC	20001	Medical or Healthcare	Commented on the surface in this stick.
WHITMAN-WALKER CLINIC	Non-Profit Community Health Center	1407 S ST, NW	Washington	DC	20009	Provider	Connected anchor institution
WITHAN WALKER CLINIC	Non-Profit Community	1407 3 31, 1117	washington	DC	20009		Connected analysis institution
WHITMAN WALKER:	Health Center					Medical or Healthcare	Connected anchor institution
ELIZABETH TAYLOR CLINIC	nealth Center	1701 14TH ST, NW	Washington	DC	20009	Provider	
	Non-Profit Community	1701111110171111	, rasimigeon	De	20007	Medical or Healthcare	Connected anchor institution
Unity - Homeless Care	Health Center	1333 N ST, NW	Washington	DC	20005	Provider	Connected anchor miscladion
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Planned Parenthood û Down		1108 16th Street NW	Washington	DC	20036	Provider	connected unerior materialism
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Unity - Friendship	Health Center	4713 Wisconsin Avenue NW	Washington	DC	20016	Provider	Tomicocca anonor modification
UNIÓN MULTI-CÁRE	Non-Profit Community		_			Medical or Healthcare	Connected anchor institution
MEDICAL CTR	Health Center	6323 GEORGIA AVE, NW	Washington	DC	20011	Provider	January Marketon
Mary's Center for Maternal	Non-Profit Community		-			Medical or Healthcare	Connected anchor institution
and Child Care	Health Center	508 KENNEDY ST, NW	Washington	DC	20011	Provider	
		· · · · · · · · · · · · · · · · · · ·				Medical or Healthcare	
	Non-Profit Community					Provider	Connected anchor institution

	Title	DC-Community Access Network (	$ lab{1}$				
	Easy Grants ID	5116				-	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
HARBOR LIGHT	Health Center	2100 NEW YORK AVE, NE	Washington	DC	20002	Provider	
WOODRIDGE COMMUNITY	Non-Profit Community					Medical or Healthcare	Connected anchor institution
HEALTH CTR	Health Center	2146 24TH PL, NE	Washington	DC	20018	Provider	
Children's Health Center -	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Children's Hospital	Health Center	111 MICHIGAN AVE, NW	Washington	DC	20010	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Family Health and Birth Cer	Health Center	801 17th St NE	Washington	DC	20002	Provider	
	Non-Profit Community		_			Medical or Healthcare	Connected anchor institution
Unity - Brentwood	Health Center	1201 Brentwood Road NE	Washington	DC	20018	Provider	
,	Non-Profit Community		3			Medical or Healthcare	Connected anchor institution
So Others Might Eat	Health Center	71 O St. NW	Washington	DC	20001	Provider	Connected unchor matractor
	Non-Profit Community	11 2 2 2 1 11 11				Medical or Healthcare	Connected anchor institution
Unity New York Avenue	Health Center	1355 New York Ave NE	Washington	DC	20002	Provider	Connected anchor institution
Officy New Tork Avenue		1333 New York Ave NE	washington	DC	20002		Commented and book to attract and
SOUTHWEST COMMUNITY	Non-Profit Community					Medical or Healthcare	Connected anchor institution
HEALTH CENTER	Health Center	OFO DELAWARE AVE CW	M	D.C.	20024	Provider	
TIEAETH CENTER		850 DELAWARE AVE, SW	Washington	DC	20024		
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
ABUNDANT LIFE CLINIC	Health Center	717 8TH ST, SE	Washington	DC	20003	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
BLAIR SHELTER CLINIC	Health Center	635 I ST, NE	Washington	DC	20002	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
CAPITOL HILL MEDICAL CL	Health Center	201 8TH ST, NE	Washington	DC	20002	Provider	
	Non-Profit Community	·				Medical or Healthcare	Connected anchor institution
HOUSE OF RUTH CLINIC	Health Center	651 10TH ST, NE	Washington	DC	20002	Provider	Connected unchor matractor
UNITY HEALTHCARE AT	Non-Profit Community					Medical or Healthcare	Connected anchor institution
EASTERN HIGH SCHOOL	Health Center	1700 EAST CAPITOL STREET,	N Washington	DC	20003	Provider	Connected anchor institution
		1700 EAST CAPTIOE STREET,	iv vasilington	DC	20003	Medical or Healthcare	
United at DC CENEDAL	Non-Profit Community	1000 MASSACHUSETTS AVE. O	31 34/	D.C.	20002	Provider	Connected anchor institution
Unity at DC GENERAL	Health Center	1900 MASSACHUSETTS AVE, S	wasnington	DC	20003	Medical or Healthcare	
	Non-Profit Community	l					Connected anchor institution
Unity - Walker Jones	Health Center	40 Patterson St. NE	Washington	DC	20002	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Unity - First Street	Health Center	70 N Street NE	Washington	DC	20010	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Unity - Specialized Centers	Health Center	1901 D ST, SE	Washington	DC	20003	Provider	
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Unity - Specialized Centers	Health Center	1901 E ST, SE	Washington	DC	20003	Provider	
, ,	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Perry Family Health Center	Health Center	128 M Street NW	Washington	DC	20001	Provider	Connected unchor matractor
Torry running received	Non-Profit Community		7.4.29.2		20001	Medical or Healthcare	Connected anchor institution
Unity - CCNV		425 Second Street NW	Washington	DC	20001	Provider	Connected anchor institution
CHARTERED FAMILY	Health Center	123 Second Street NV	Washington	DC	20001	Medical or Healthcare	C
HEALTH CTR	Non-Profit Community	2024 MINNESOTA AVE NE	Machinaton	DC	20010	Provider	Connected anchor institution
FRIENDSHIP-EDISON	Health Center	3924 MINNESOTA AVE, NE	Washington	DC	20019	Medical or Healthcare	
	Non-Profit Community	4100 MINNECOTA AVENUE NE					Connected anchor institution
COLLEGIATE ACADEMY	Health Center	4100 MINNESOTA AVENUE, NE	vvashington	DC	20019	Provider	
HD WOODSON HIGH	Non-Profit Community					Madical or Haalthaara	Connected anchor institution
SCHOOL ADOLESCENT	Health Center					Medical or Healthcare	
WELLNESS CTR		5550 Eads St, NE?	Washington	DC	20019	Provider	
HUNT PLACE COMMUNITY	Non-Profit Community					Medical or Healthcare	Connected anchor institution
HEALTH CENTER	Health Center	4130 HUNT PL, NE	Washington	DC	20019	Provider	
GAMBRO HEALTHCARE	Non-Profit Community	·	_			Medical or Healthcare	Connected anchor institution
NOTH CENTRAL DIVISION	Health Center	3857a Pennsylvania Ave, SE	Washington	DC	20020	Provider	Commoded anonor modulation
Unity - EAST OF THE RIVER	Non-Profit Community			1 20	20020	Medical or Healthcare	Connected anchor institution
HEALTH CTR	mon mone community	123 45TH ST, NE	Washington	DC	20019	Provider	Connected anchor institution
	Health Center	123 73 ITI 31, NE	veasinington	DC	20019	Medical or Healthcare	
				D.C.	20210	Provider	Connected anchor institution
N	Non-Profit Community	20074 Minn 4			20019	riovidei i	I I
Planned Parenthood û Ophe	Health Center	3937A Minnesota Avenue NE	Washington	DC	20015		
	Health Center Non-Profit Community		-			Medical or Healthcare	Connected anchor institution
Unity - Good Hope Road	Health Center	3937A Minnesota Avenue NE 1638 Good Hope Road SE	Washington	DC	20020	Medical or Healthcare Provider	Connected anchor institution
	Health Center Non-Profit Community		-			Medical or Healthcare	Connected anchor institution  Connected anchor institution

	Title	DC-Community Access Network ([	C-CAN)				
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FAMILY AND MEDICAL COUNSELING	Non-Profit Community Health Center	2041 MLK JR. AVE, SE, STE #N	Washington	DC	20020	Medical or Healthcare Provider	Connected anchor institution
CHILDRENÆS HEALTH CTR @ GOOD HOPE RD	Non-Profit Community	2501 GOOD HOPE RD, SE	_	DC	20020	Medical or Healthcare Provider	Connected anchor institution
BALLOU SR. HIGH	Health Center Non-Profit Community	2301 GOOD HOPE RD, 3E	Washington	DC	20020	Medical or Healthcare	Connected anchor institution
SCHOOL HEALTH CTR	Health Center	3401 4TH ST, SE	Washington	DC	20032	Provider  Medical or Healthcare	Cannahad anahan inahihahian
CONGRESS HEIGHTS CLINIC	Non-Profit Community Health Center	3720 Martin Luther King Jr. Av	Washington	DC	20032	Provider	Connected anchor institution
STANTON ROAD HEALTH CT	Non-Profit Community Health Center	3240 STANTON RD, SE	Washington	DC	20020	Medical or Healthcare Provider	Connected anchor institution
WOODLAND TERRACE FAMILY CLINIC	Non-Profit Community Health Center	2702 LANGSTON PL, SE	Washington	DC	20020	Medical or Healthcare Provider	Connected anchor institution
PREAD FOR THE CITY	Non-Profit Community	1640 COOD HODE DD. CE	Machineton	D.C.	20020	Medical or Healthcare Provider	Connected anchor institution
BREAD FOR THE CITY	Health Center Non-Profit Community	1640 GOOD HOPE RD, SE	Washington	DC	20020	Medical or Healthcare	Connected anchor institution
Community of Hope WHIIMAN WALKER: Max	Health Center	3715 2nd ST, SE 2301 MARTIN LUTHER KING,	Washington	DC	20032	Provider  Medical or Healthcare	
Robinson Center	Non-Profit Community Health Center	JR AVE, SE	Washington	DC	20020	Provider	Connected anchor institution
Unity - Re-entry	Non-Profit Community Health Center	1604 Morris Road SE	Washington	DC	20020	Medical or Healthcare Provider	Connected anchor institution
	Non-Profit Community					Medical or Healthcare	Connected anchor institution
Unity - 801 East Building	Health Center DC Public Library	2700 Martin Luther King Jr Ave	Washington	DC	20032	Provider	Connected anchor institution
Deanwood Library	· ·	1350 49th street NE	Washington	DC	20019	Library	
ASIAN LIASION UNIT	Metropolitan Police Department	1800 Columbia Road NW	Washington	DC	20009	Public Safety Entity	Connected anchor institution
First District Station	Metropolitan Police Department	415 4th Street SW	Washington	DC	20024	Public Safety Entity	Connected anchor institution
First District Ministation	Metropolitan Police Department	616 H Street NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
MPD Station	Metropolitan Police Department	728 7th Street NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
Special Operations	Metropolitan Police Department	2301 L Street NW	Washington	DC	20037	Public Safety Entity	Connected anchor institution
ROC CENTRAL	Metropolitan Police Department	501 New York Avenue NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
LIASION UNIT	Metropolitan Police Department	1369 Connecticut Avenue NW	Washington	DC	20036	Public Safety Entity	Connected anchor institution
PHOTO RADAR	Metropolitan Police Department	3165 V Street NE	Washington	DC	20018	Public Safety Entity	Connected anchor institution
First District Substation	Metropolitan Police Department	500 E Street SE	Washington	DC	20003	Public Safety Entity	Connected anchor institution
MPD Narcotics	Metropolitan Police Department	1215 3rd Street NE	Washington	DC	20002	Public Safety Entity	Connected anchor institution
HELO BRANCH	Metropolitan Police Department	1724 South Capitol Street SE	Washington	DC	20003	Public Safety Entity	Connected anchor institution
MPD - EVIDENCE CONTROL	Metropolitan Police Department	2250 Railroad Street SE	Washington	DC	20020	Public Safety Entity	Connected anchor institution
COLUMBIA ROAD	DC Housing Authority	1475 Columbia Road NW	Washington	DC	20009	Public Housing	Connected anchor institution
KELLY MILLER	DC Housing Authority	2101 4th Street NW	Washington	DC	20001	Public Housing	Connected anchor institution
LEDROIT APARTMENTS	DC Housing Authority	2125 4th Street NW	Washington	DC	20001	Public Housing	Connected anchor institution
PARK MORTON	DC Housing Authority	617 Morton Street NW	Washington	DC	20010	Public Housing	Connected anchor institution
Harvard Towers "Hot Spot" wireless creation	DC Housing Authority	1845 Harvard Street NW	Washington	DC	20009	Public Housing	Connected anchor institution
Garfield Terrace	DC Housing Authority	2301 11th Street NW	Washington	DC	20001	Public Housing	Connected anchor institution
REGENCY HOUSE	DC Housing Authority	5201 Connecticut Avenue, NW	Washington	FINADC	20015	Public Housing	Connected anchor institution

		e: DC-Community Access Network (	DC-CAN)			]	
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COLORADO	DC Housing Authority	5336 Colorado Ave NW	Washington	DC	20011	Public Housing	Connected anchor institution
EDGEWOOD	DC Housing Authority	635 Edgewood Street NE	Washington	DC	20017	Public Housing	Connected anchor institution
MONTANA TERRACE	DC Housing Authority	1625 Montana Ave NE	Washington	DC	20018	Public Housing	Connected anchor institution
Judiciary House	DC Housing Authority	461 H Street NW	Washington	DC	20001	Public Housing	Connected anchor institution
CARROLL APARTMENTS	DC Housing Authority	410 M St SE	Washington	DC	20003	Public Housing	Connected anchor institution
CARROLLSBURG DWELLING	DC Housing Authority	1024 4th Street SE	Washington	DC	20003	Public Housing	Connected anchor institution
GREENLEAF ADDITIONS	DC Housing Authority	203 N Street SW	Washington	DC	20024	Public Housing	Connected anchor institution
GREENLEAF GARDENS SEN	DC Housing Authority	1200 Delaware Ave SW	Washington	DC	20024	Public Housing	Connected anchor institution
HOPKINS APARTMENTS	DC Housing Authority	1430 L Street SE	Washington	DC	20003	Public Housing	Connected anchor institution
	DC Housing Authority		-			Public Housing	Connected anchor institution
JAMES CREEK	DC Housing Authority	1265 Half Street SW	Washington	DC	20024	Public Housing	Connected anchor institution
POTOMAC GARDENS FAMIL	.Y DC Housing Authority	1225 G Street SE	Washington	DC	20003	-	Connected anchor institution
SYPHAX GARDEN	DC Housing Authority	1510 Half Street SW	Washington	DC	20024	Public Housing	Connected anchor institution
TOWNHOMES ON CAPITOL	DC Housing Authority	637 Ellen Wilson Place SE	Washington	DC	20003	Public Housing	Connected anchor institution
Sibley Plaza	DC Housing Authority	1140 N Capitol Street NE	Washington	DC	20002	Public Housing	Connected anchor institution
BENNING TERRACE	DC Housing Authority	4739 Alabama Ave SE	Washington	DC	20019	Public Housing	Connected anchor institution
PARKSIDE ADDITIONS		705 Anacostia Ave NE	Washington	DC	20019	Public Housing	
RICHARDSON DWELLINGS	DC Housing Authority	5231 Cloud Place NE	Washington	DC	20019	Public Housing	Connected anchor institution
THE VILLAGER	DC Housing Authority	3810 Southern Ave SE	Washington	DC	20020	Public Housing	Connected anchor institution
Lincoln Heights	DC Housing Authority	400 50th Street NE	Washington	DC	20019	Public Housing	Connected anchor institution
Kenilworth Courts	DC Housing Authority	4500 Quarles Street NE	Washington	DC	20019	Public Housing	Connected anchor institution
Benning Terrace	DC Housing Authority	4450 G Street SE	Washington	DC	20019	Public Housing	Connected anchor institution
Ft Dupont Stoddert	DC Housing Authority	155 Ridge Road SE	Washington	DC	20019	Public Housing	Connected anchor institution
BARRY FARM,	DC Housing Authority	1230 Sumner Road SE	Washington	DC	20020	Public Housing	Connected anchor institution
ELVANS ROAD	DC Housing Authority	2440 Elvans Rd SE	Washington	DC	20020	Public Housing	Connected anchor institution
HIGHLAND ADDITION	DC Housing Authority	400 Atlantic Street SE	Washington	DC	20032	Public Housing	Connected anchor institution
WADE APARTMENTS	DC Housing Authority	1249 Eaton Road SE	Washington	DC	20020	Public Housing	Connected anchor institution
WHEELER CREEK	DC Housing Authority	900 Varney Street SE	Washington	DC	20032	Public Housing	Connected anchor institution
WOODLAND TERRACE	DC Housing Authority	2311 Ainger Place SE	Washington	DC	20020	Public Housing	Connected anchor institution
	DC Office of Aging	_	_			Other Community Support Organization	Connected anchor institution
Vida Senior Center	DC Office of Aging	1842 Calvert Street NW	Washington	DC	20009	Other Community	Connected anchor institution
Emmaus	DC Office of Aging	1426 9th Street, NW	Washington	DC	20001	Support Organization Other Community	Connected anchor institution
Downtown Clusters	DC Office of Aging	926 11th Street, NW	Washington	DC	20005	Support Organization Other Community	Connected anchor institution
IONA	De office of Aging	4125 Albemarle Street, NW	Washington	FINALDC	20016	Support Organization	Connected ancilor institution

	Title	DC-Community Access Network (D	C-CAN)			Ī	
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Zion/Genevieve Johnson Senior Center	DC Office of Aging	4817 Blagden Avenue, NW	Washington	DC	20011	Other Community Support Organization	Connected anchor institution
Barney Senior Center	DC Office of Aging	5656A 3rd Street, NE	Washington	DC	20011	Other Community Support Organization	Connected anchor institution
Hattie Holmes Senior Wellness Center	DC Office of Aging	324 Kennedy Street, NW	Washington	DC	20011	Other Community Support Organization	Connected anchor institution
Christian Communities	DC Office of Aging	2501 18th Street, NE	Washington	DC	20018	Other Community Support Organization	Connected anchor institution
Model Cities Senior Wellness	DC Office of Aging	1901 Evarts Street, NE	Washington	DC	20017	Other Community Support Organization	Connected anchor institution
Episcopal Senior Ministries	DC Office of Aging	900 Second Street, NW	Washington	DC	20002	Other Community Support Organization	Connected anchor institution
South Washington	DC Office of Aging	1501 Half Street, SW	Washington	DC	20024	Other Community Support Organization	Connected anchor institution
SOME Senior Center	DC Office of Aging	2812 Pennsylvania Avenue, SE		DC	20020	Other Community Support Organization	Connected anchor institution
East River Family	DC Office of Aging	3732 Minnesota Avenue, NE	Washington	DC	20019	Other Community Support Organization	Connected anchor institution
Congress Heights Senior Wellness Center	DC Office of Aging	3500 Martin Luther King, Jr. Av		DC	20032	Other Community Support Organization	Connected anchor institution
Washington Seniors Wellness Center	DC Office of Aging	3001 Alabama Avenue, SE	Washington	DC	20020	Other Community Support Organization	Connected anchor institution
Engine Company 4 (Air Unit 1-Medic 4-Risk	DC FEMS						Connected anchor institution
Management & Safety Office]		2531 Sherman Avenue NW	Washington	DC	20001	Public Safety Entity	
Engine Company 9 (Truck Company 9)	DC FEMS	1617 U Street NW	Washington	DC	20009	Public Safety Entity	Connected anchor institution
Engine Company 11 (Truck Company 6 BFC 4)	DC FEMS	3420 14th Street NW	Washington	DC	20010	Public Safety Entity	Connected anchor institution
Engine Company 1 (Truck Company 2)	DC FEMS	2225 M Street NW	Washington	DC	20037	Public Safety Entity	Connected anchor institution
Engine Company 5	DC FEMS	3412 Dent Place NW	Washington	DC	20007	Public Safety Entity	Connected anchor institution
Engine Company 6 (Truck Company 4)	DC FEMS	1300 New Jersey Avenue NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
Engine Company 13 (Tower	DC FEMS	450 6th Street SW	Washington	DC	20024	Public Safety Entity	Connected anchor institution
Engine Company 16 (Truck Company 3 BFC 6)/EMS Administration &	DC FEMS						Connected anchor institution
Operations		1018 13th Street NW	Washington	DC	20005	Public Safety Entity	
Engine Company 23 Engine Company 20 (Truck	DC FEMS	2119 G Street NW	Washington	DC	20037	Public Safety Entity	Connected anchor institution
Company 12) Engine Company 29 (Truck		4300 Wisconsin Avenue NW	Washington	DC	20016	Public Safety Entity	Connected anchor institution
Company 5)		4811 Macarthur Boulevard NW	Washington	DC	20007	Public Safety Entity	Connected anchor institution
Medic Unit 31	DC FEMS	4930 Connecticut Avenue NW	Washington	DC	20008	Public Safety Entity	Connected anchor institution
Engine Company 14 Engine Company 22 (Truck	DC FEMS	4801 North Capitol Street NE	Washington	DC	20011	Public Safety Entity	Connected anchor institution
Company 11) Engine Company 24		5760 Georgia Avenue NW	Washington	DC	20011	Public Safety Entity	Connected anchor institution
(Rescue Squad 2)	DC FEMS	5101 Georgia Avenue NW	Washington	DC	20011	Public Safety Entity	Connected anchor institution
Warn Tower Site	DC FEMS	6001 Georgia Avenue NW	Washington	DC	20011	Public Safety Entity	Connected anchor institution
Engine Company 12 (Hazma	DC FEMS	2225 5th Street NE	Washington	DC	20002	Public Safety Entity	Connected anchor institution

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### **BTOP CCI Community Anchor Institutions Detail Template**

		DC-Community Access Network (D	C-CAN)			]	
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Engine Company 17	DC FEMS	1227 Monroe Street NE	Washington	DC	20017	Public Safety Entity	Connected anchor institution
Engine Company 26 (Truck Company 15)	DC FEMS	1340 Rhode Island Avenue NE	Washington	DC	20018	Public Safety Entity	Connected anchor institution
Engine Company 2 (Rescue	DC FEMS	500 F Street NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
Engine Company 7/Ambulan	DC FEMS	1101 Half Street SW	Washington	DC	20024	Public Safety Entity	Connected anchor institution
Engine Company 18 (Truck Company 7)	DC FEMS	414 8th Street SE	Washington	DC	20003	Public Safety Entity	Connected anchor institution
Fire Boats 1 and 2	DC FEMS	550 Water Street SW	Washington	DC	20024	Public Safety Entity	Connected anchor institution
Engine Company 3	DC FEMS	439 New Jersey Avenue NW	Washington	DC	20001	Public Safety Entity	Connected anchor institution
Engine Company 19	DC FEMS	2813 Pennsylvania Avenue SE	Washington	DC	20020	Public Safety Entity	Connected anchor institution
Engine Company 27	DC FEMS	4201 Minnesota Avenue NE	Washington	DC	20019	Public Safety Entity	Connected anchor institution
Engine Company 30 (Truck Company 17)	DC FEMS	50 49th Street NE	Washington	DC	20019	Public Safety Entity	Connected anchor institution
Engine Company 15 (Rescue Squad 3 BFC 3)	DC FEMS	2101 14th Street SE	Washington	DC	20020	Public Safety Entity	Connected anchor institution
Engine Company 25	DC FEMS	3203 Martin Luther King Jr Avenue SE	Washington	DC	20032	Public Safety Entity	Connected anchor institution
Engine Company 32 (Truck Company 16)		2425 Irving Street SE	Washington	DC	20020	Public Safety Entity	Connected anchor institution
Engine Company 33 (Truck Company 8)	DC FEMS	101 Atlantic Street SE	Washington	DC	20032	Public Safety Entity	Connected anchor institution
FEMS TRAINING Academy	DC FEMS	4600 Shepherd Parkway SE	Washington	DC	20032	Public Safety Entity	Connected anchor institution
Mt. Pleasant Neighborhood L	DC Public Library	3160 16th Street NW	Washington	DC	20010	Library	Connected anchor institution
The Martin Luther King Jr. Memorial Central Library	DC Public Library	COL C Charact NVV	)4(hip-th-p	D.C.	20001	Library	Connected anchor institution
Watha I Daniel/Shaw	DC Public Library	901 G Street NW	Washington	DC	20001	Library	Connected anchor institution
Neighborhood Library	·	1701 8th Street NW	Washington	DC	20001	Library	
West End Neighborhood Libr		1101 24th Street NW	Washington	DC	20037	Library	Connected anchor institution
Chevy Chase Neighborhood	DC Public Library	5625 Connecticut Avenue NW	Washington	DC	20015	Library	Connected anchor institution
Cleveland Park Library	DC Public Library	3310 Connecticut Avenue NW	Washington	DC	20008	Library	Connected anchor institution
Palisades Neighborhood Libra	DC Public Library	4901 V Street NW	Washington	DC	20007	Library	Connected anchor institution
Thornton/Shepherd Park Neighborhood Library	DC Public Library	7420 Georgia Avenue NW	Washington	DC	20012	Library	Connected anchor institution
Petworth Neighborhood Libra	DC Public Library	4200 Kansas Avenue NW	Washington	DC	20011	Library	Connected anchor institution
Takoma Park Neighborhood	DC Public Library	416 Cedar Street NW	Washington	DC	20012	Library	Connected anchor institution
Woodridge Neighborhood Lib	DC Public Library	1801 Hamlin Street NE	Washington	DC	20018	Library	Connected anchor institution
Lamond Riggs Neighborhood	DC Public Library	5401 South Dakota Avenue NE	_	DC	20011	Library	Connected anchor institution
Northeast Neighborhood Libr	DC Public Library	330 7th Street NE	Washington	DC	20002	Library	Connected anchor institution
Southeast Neighborhood Lib	DC Public Library	403 7th Street SE	Washington	DC	20003	Library	Connected anchor institution
Southwest Neighborhood Lib	DC Public Library	900 Wesley Place SW	Washington	FINADC	20024	Library	Connected anchor institution

### **BTOP CCI Community Anchor Institutions Detail Template**

	Title:	DC-Community Access Network (D	C-CAN)					
	Easy Grants ID:	5116			•			
Francis A. Gregory Neighborhood Library	DC Public Library	3660 Alabama Avenue SE	Washington	DC	20020	Library		Connected anchor institution
Benning Neighborhood Libra	DC Public Library	3935 Benning Road NE	Washington	DC	20019	Library		Connected anchor institution
Capitol View Neighborhood L	DC Public Library	5001 Central Avenue SE	Washington	DC	20019	Library		Connected anchor institution
Anacostia Neighborhood Libi		1800 Good Hope Road SE	Washington	DC	20020	Library		Connected anchor institution
Washington Highlands Neighborhood Library	DC Public Library	4037 S. Capitol St. SW (115 Atlantic Street SW)	Washington	DC	20032	Library		Connected anchor institution
Parklands Turner Communit	1	1600 Alabama Avenue SE	Washington	DC	20020	Library		Connected anchor institution
Rosedale Library	DC Public Library	500 19th St, NE	Washington	DC	20002	Library		Connected anchor institution
Third District Station	Metropolitan Police Department	1620 V Street NW	Washington	DC	20009	Public Safety Entity		Connected anchor institution
Tower (Hilton Hotel)	Metropolitan Police Department	1919 Connecticut Avenue NW	Washington	DC	20009	Public Safety Entity		Connected anchor institution
Third District Sub Station (3	Department	750 Park Road NW	Washington	DC	20009	Public Safety Entity		Connected anchor institution
Tower (WRC)	Metropolitan Police Department	4001 Nebraska Avenue NW	Washington	DC	20016	Public Safety Entity		Connected anchor institution
ROC Central	Metropolitan Police Department	1500 Eckington Place NE	Washington	DC	20002	Public Safety Entity		Connected anchor institution
Fleet Management	Metropolitan Police Department	2175 West Virginia Avenue NE	Washington	DC	20002	Public Safety Entity		Connected anchor institution
MPD - FORENSIC SCIENCE	Metropolitan Police Department	3521 V Street NE	Washington	DC	20018	Public Safety Entity		Connected anchor institution
Harbor Patrol	Metropolitan Police Department	550 Water Street SW	Washington	DC	20024	Public Safety Entity		Connected anchor institution
Emergency Response Unit Te	Department	2 Village Street SW	Washington	DC	20319	Public Safety Entity		Connected anchor institution
Canine Unit	Metropolitan Police Department	4667 Blue Plains Drive SW	Washington	DC	20032	Public Safety Entity		Connected anchor institution
Impoundment Lot	Metropolitan Police Department	5001 Park Way SW	Washington	DC	20020	Public Safety Entity		Connected anchor institution
UDC - Intel Sat	University fo the District of Columbia	3400 International Dirve NW	Washington	DC	20008	Other Institution of Higher Education	or University	Connected anchor institution
CCDC	Community College of the District of Columbia	801 North Capitol Street NE	Washington	DC	20002	Community College	or University	Connected anchor institution
CCDC - PR HARRIS	Community College of the District of Columbia	4600 Livingston Road SE	Washington	DC	20032	Community College	or University	Connected anchor institution

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#### BTOP CCI Network Points of Interest Detail Template

Title: | DC-Community Access Network (DC-CAN) |
Easy Grants ID: | S116

Facility Type	Address Line 1	City	State	Zip	Longitude	Latitude	Interconnection Available at this Location	Status in Proposed Network	Party Facility is/will be Owned By	Brief Description
0.11.61.1										Reeves Government Building; collocation facility,
Point of Interconnection										cross-connects for voice services or SIP trunks,
									District of Columbia	meet-me point for service providers in Ward 1 and
	2000 14th Street NW	Washington	DC	20009	-77.0324	38.9172	Yes	Existing - Applicant/Partner Owned	Government	3
Point of Interconnection										
										University of the District of Columbia; Interconnect
	1,000 0								District of Columbia	to Internet2 and educational/research applications,
	4200 Connecticut Avenue NW	Washington	DC	20008	-77.0639	38.9437	Yes	Existing - Applicant/Partner Owned	Government	meet-me point for service providers in Ward 3
Point of Interconnection									George Washington	Collocation facility; interconnect to Internet2, MAX, NLR, and other educational/research
	801 22nd Street NW	1812-121-2-2-2	DC	20052	77.0402	20.0004		F 1 1 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		applications
	801 22flu Street NW	Washington	DC	20052	-77.0483	38.9004	Yes	Existing - Applicant/Partner Owned	University	dipplications
Connection to Service Provider										highly accessible peering point, access to Any2,
										CoreSite's Internet exchange; 20,000 square feet
										in the 230,000 square-foot building; SAS 70 Type I
										certified; powerdensity up to 8 KWs per cabinet
										and higher; redundant AC/DC UPS power; 24x7
										data center services; ample roof space for antenna
	1275 K Street NW	Washington	DC	20005	-77.0291	38.9025	Yes	Existing - Leased from Third Party	Core Site	towers.
Point of Interconnection									District of Columbia	Existing DC OCTO HQ; meet-me point for service
	441 4th Street NW	Washington	DC	20001	-77.0159	38.8955	Yes	Existing - Applicant/Partner Owned	Government	providers in Ward 2
Point of Interconnection										меж ис исти ни; space and power for
										collocation, roof space for antennas, diverse
										building entrances, cross-connects to future
	I I								District of Columbia	carriers, meet-me point for service providers in
	225 Virginia Ave SE	Washington	DC	20003	-77.0152	38.884	Yes	New for Proposed Network	Government	Ward 6
Point of Interconnection										DC Unified Communications Center / HSEMA HQ;
										diverse building entrances, cross-connects to
									District of Columbia	District services, secured collocation facility, meet-
	2720 MLK Avenue SE	Washington	DC	20032	-76.9958	38.8534	Yes	Existing - Applicant/Partner Owned	Government	me point for service providers in Ward 8
Point of Interconnection										connects to District services, secured collocation
										facility, cross-connects for voice services or SIP
									District of Columbia	trunks, meet-me point for service providers in
	4056 Minnesota Avenue NE	Washington	DC	20019	-76.9477	38.8966	Yes	Existing - Applicant/Partner Owned	Government	Ward 7
Connection to Service Provider	1000 Timinosoca Timoriao Tiz	**asriingcori		20017	-10.5411	30.0300	103	Existing Applicancy diction Ownied	0010111110110	carrier noce; corocador racincy; excension co
Connection to service Provider										building address is owned by the District; multiple
										carrier presence; connect to Internet, MAX/NLR;
										cross connect to service providers; connect to
	1500 Eckington Place NE	Washington	DC	20002	-77.005	38.9108	Yes	Existing - Leased from Third Party	Qwest	MAX/NLR
										Metropolitan Police Department; secured
Point of Interconnection										
Point of Interconnection	6001 Georgia Avenue NW								District of Columbia Government	collocation facility, meet-me point for service providers in Ward 4

Additional Notes	
Additional Notes	

FINAL March 24, 2010

### **TEGENE BAHARU**



### SPECIAL SKILLS

- Accountable for the DC-Net, a secure network entering only government facilities and transporting only government communications.
- Demonstrate 10+ years of IT experience including 8+ years of broad-based Network Design
  Implementation and Support; and provide and maintain a ubiquitous, reliable and secure computing
  environment for the government as well as residents, businesses and visitors.
- Solutions-oriented IT Professional with proven success designing, implementing and integrating costeffective, high performance technical solutions to meet challenging business needs.

### WORK EXPERIENCE

DIRECTOR OF DC-NET. May 15th 2007 - Present. DC Government OCTO - DCNET

- Report into the District of Columbia CTO, recruited to manage the IT and Telecommunications infrastructure DC-Net, and serve over 80 district government agencies across 300 sites.
- Oversee all IT functions including Citywide Optical backbone, voice operations, technical support of 25K voice and 33K data and video customers.
- Generate and manage operating budget \$9 Million and an \$85 Million capital budget.
- Accountable for oversight and direct activities of 110+ staff and contractors.
- Introduced and leveraged performance based management as a transparent method in increase overall group productivity and revenue.
- Automated dashboards with the main idea of delivering real time stats in customer support, ticket resolution, MTTR's for and calculating ROI's and TCO's.
- Converted citywide fiber plant routes and structures into a GIS and stellar map application. Currently
  enabling Google Maps to be the primary application tied into the other sub applications.
- Maintain direct responsibility for the design, build out, and operation of a fiber optic telecommunications network that provides network infrastructure support for the District of Columbia Government.
- Leverage and provide the foundation for intelligent decisions for managing financial risks by building a
  Culture of Accountability, Fiscal Responsibility, and Transparency that sustains a financially solvent
  program with an unyielding focus on improved and innovative service delivery, which has resulted in
  ongoing operational solvency while managing capital investment.
- Develop and deliver ongoing training and development programs with a hands-on motivational leadership style to continually drive focused teams toward performance excellence.
- Effective oral and written communication skills utilized in managing staff, and delivering reports to senior management.
- Provided optical expertise on the backbone expansion of SONET (Synchronous Optical Network) technology components interconnected via district owned fiber optic infrastructure.
- Deployed DC-Net's Metro Ethernet product line to over 160 DC public schools, parks and recreational complexes, and additional Government agencies while maintaining a productive and skilled workforce.
- Selected as Critical Technical Member of a new 10K user Cisco Unified Communication 6.1 Cluster build-out
- Created and oversee a group Emerging Technologies Group, a technical focus group continuously challenged in enabling unified communications, unified messaging and unified computing platform.

As a result we completed the deployment of a unified communications platform across 60 DC public schools and are testing the deployment of unified messaging across the district for the supported platform for messaging to include voicemail for both cellular and landline services.

• Working on a citywide datacenter relocation to leverage cloud computing, build energy efficient data centers, increase the scalability and security while interconnecting to surrounding jurisdictions to support and exchange Public safety data, as well as test new applications for interoperability.

### SR NETWORK ENGINEER / IP IMPLEMENTATION MANAGER 2003 –2007 DC Government OCTO – DCNET

- Generated comprehensive network diagrams and power point presentations.
- Evaluated hardware, software, and infrastructure to achieve high availability and high reliability of network.
- Developed and reviewed internal process procedures to improve the quality of operations and customer support.
- Designed, engineered, and implemented an IP-MPLS (L3 VPN Core) network over a SONET infrastructure to deploy voice, data and video applications.
- Accountable for the design, build out, test, and Turn UP of an OC-48 (UPSR SONET Ring) running RPR on the Cisco 15454 platform with ML card's.
- Provisioned new customers, monitored and supported complex MPLS/MPBGP/VPNV4 infrastructure and customer, and provided custom solutions to meet customer's requirements.
- Designed and deployed complex Avaya Voice Gateway G650-G700 and voice switches S8700, S8710
   Soft Switches and IPT deployment for medium to large scale government users.
- Developed and implemented QoS, MPLS Traffic Engineering architectures for optimum service delivery of voice video and other mission critical applications.
- Developed cost effective and reliable new Metro Ethernet based products for supporting voice data and video for medium or small size DC Government Agencies.

### SENIOR WAN ENGINEER 2001 - 2003., DC Government OCTO - DCNET

- Critical member of tier-3 and research team to test new and innovative technologies.
- Maintained third level ongoing support, while ensuring technology updates, and oversight of security design rollouts.
- Architected, documented, and migrated non secure vendor connections, to a secure extranet network using PIX-Firewalls
- Responsible for the architect design and migrated legacy SMDS circuits into a Frame Relay network at over 140 locations.
- Designed and implemented a highly available core network across two data centers to support mission critical government applications.
- Developed metrics and scripts for capacity planning of network infrastructure datacenter build outs.
- Built state of the art modular Cisco/Juniper/lab for proof of concepts and development work.

### SENIOR INFORMATION SYSTEMS ENGINEER. March 2001 - May 2001, George Washington University, Washington, DC

- Supported and maintained network infrastructures to provide enterprise voice, data and video services for university students and staff members.
- Planned and developed a migration strategy from ATM based technology to a Gigabit Ethernet based topology.
- Prepared a vendor hardware comparison matrix and pre-proof of concept lab testing scenarios for a high availability campus style gigabit Ethernet network.

- Developed a multicast solution for a major sales conference in Tampa, Florida with a time sensitive to broadcast to 5000 users in 2 months.
- Designed, built, and managed a technology center in Woodland Park campus style network infrastructure, routing, and switching topology.
- Designed and implemented networks for national and international sales office using a mix of microwave and ILEC and CLEC data circuits.
- Deployed IP networks for Winstar's carrier class CO's, collocation, and datacenters.
- Designed, implemented, and troubleshot small to large-scale complex networks using Cisco and Juniper products (Switches, Routers, and Access Servers, DWDM and Optical ADM).
- Provided 3rd tier escalation for IP routing, TDM and other Internet services.

### NETWORK ENGINEER. 1997 - 1999,. ALT Enterprises, Bethesda, MD

- Built the last mile IP network extensions for the major cities in the US.
- Installed and configured wiring and DC power plants for Cisco devices.
- Developed procedures for a support team to pre-fabricate network kits for out of box installation and service delivery.
- Trained and certified field engineers for quick deployment of equipment.

### **EDUCATION**

University of Maryland/Montgomery College, College Park, Maryland, Bachelor of Science in Mechanical Engineering, 1996

### **CERTIFICATIONS AND TRAINING**

- PMP course work completed 2008
- CCIE Service Provider Boot Camp Training, 2006
- BICSI Training
- ITIL Training
- CCNA, CCDA, and CCNP

### **TECHNOLOGY SKILLS**

Switch: Cisco Extreme Foundry

Router: Cisco Juniper Voice Over IP: Cisco Avaya

Transport: Cisco ONS 15454 Nortel 3500 & 5100 series

### Technologies:

Protocols and Related ATM, BGP, CEF, DNS, DWDM, EIGRP, Ether Channel, Frame Relay, H323, HDLC, HSRP, LDP, MPLS, MPBGP, Multicast, NAT, OSPF, PPP, POS, QoS, RADIUS, RPR, SDH, SIP, SNMP, SONET, RIP, SIP, SS7, VLAN, VoFR, Voice Over IP (VoIP), VPN, VPNV4, 802.1q, 802.3ad, 802.3 Ethernet, 802.11 (WiFi).

### Operating Systems:

Unix (AIX, FreeBSD, HP-UX, Linux, NetBSD, NeXT, Solaris and Ultrix). Windows XP and 2000.

### **Programming Languages:**

Bourne Shell, C, C++, Java, JavaScript, Pascal, Perl, Lingo, LOGO, SQL, Tcl/Tk Tools & Applications: Bind, CiscoWorks, CheckPoint, HP Openview, Microsoft Visio and Office Suite, MRTG, NetCool, NMAP, Rancid, RADIUS, Remedy, TACACS.

### **LANGUAGE**

Written and Spoken French, Amharic, English

### RESUME' OF DONALD M. JOHNSON

## SUMMARY OF WORK EXPERIENCE, EDUCATIONAL BACKGROUND, AND CERTIFICATION AND PROFESSIONAL AFFILIATIONS

WORK EXPERIENCE -- NEW JERSEY BELL TELEPHONE CO.

POSITION/TITLE: ASSISTANT ENGINEER -- DEPRECIATION FROM 12/71 TO 6/73

RESPONSIBILITIES: Accountable for financial depreciation rates and schedules of all corporate outside plant investment for the state of NJ.

POSITION/TITLE: ASSISTANT ENGINEER -- CURRENT PLANNING FROM 6/73 TO 6/75

RESPONSIBILITIES: Forecast and manage the Circuit Capital Construction Program for the state of NJ, a budget estimated annually at \$60M.

POSITION/TITLE: PLANT STAFF SUPERVISOR – NJ PICS FROM 6/75 TO 1/78

RESPONSIBILITIES: Responsible for forecasting, budgeting, procurement, and distribution of annual \$30M plug-in inventory investment for NJ. Reporting team size approximated 30 people.

POSITION/TITLE: PLANT SERVICE SUPERVISOR -- NJ FROM 1/78 TO 1/79

RESPONSIBILITIES: Manage all central office switching and telecommunication services for the areas of East Orange, West Orange, and Bloomfield, NJ. Reporting team size approximated 40 people.

POSITION/TITLE: MANAGER -- NEWARK 2 SSC AND FRAMES FROM 1/79 TO 1/80

RESPONSIBILITIES: Manage central office wiring of all telecommunication and data services in NJ's largest and most complex facility. Reporting team size approximated 80 people.

POSITION/TITLE: MANAGER -- NEWARK SARTS FROM 1/80 TO 12/83

RESPONSIBILITIES: Implement and manage the first special access remote test system for special service circuits in the Bell System. Area of responsibility included the northern half of NJ. Reporting team size approximated 100 people.

MOVED TO BELL ATLANTIC AS NEW JERSEY BECAME PART OF THE NEW CORPORATION

## POSITION/TITLE: DIRECTOR -- SPECIAL SERVICES/IOF FROM 12/83 TO 1/92

RESPONSIBILITIES: Direct all special service circuit requirements including centralized, interoffice, and customer premise personnel in NJ's 609 area, the lower 2/3 of the state. Significant accomplishments included the planning, installation, and maintenance support of the NJ Lottery Network. Reporting team size approximated 500 people.

## POSITION/TITLE: DIRECTOR: SWITCHING/IOF FROM 1/92 TO 3/93

RESPONSIBILITIES: Responsible for all central office switching and interoffice facilities in NJ's 609 lata. Reporting team size approximated 700 people supported by expense and capital budgets totaling \$70M. Significant accomplishments included creation of the first "NOC" in NJ, an organization ensuring total accountability for all central office and IOF functions under one geographic manager; initiated and implemented the central office single title initiative in NJ in response to need for expense reduction, consolidation of work, and need for efficiency and productivity improvements.

## POSITION/TITLE: DIRECTOR -- NJ MAINTENANCE CASETEAM FROM 3/93 TO 8/94

RESPONSIBILITIES: Accountable to build initial Regional Maintenance Case team and Caseworker concept from Operations Excellence initiative; included statewide customer service trouble report receipt, creation of Special Services Design and Test Organizations aligned with specific corporate lines of business, and implementation of service manager concept. Responsible for conceptual plan to extend NJ model to entire corporate footprint. Reporting team size approximated 800 people supported by a \$50M expense budget. Significant accomplishments included initiation of the "Hot Spare" concept for restoral of high capacity digital facilities in response to demands for dramatically improved maintenance outage performance.

## POSITION/TITLE: DIRECTOR -- OPERATIONS WSAM FROM 8/94 TO 8/99

RESPONSIBILITIES: Responsible for Field Engineering, Residence and Business Installation and Maintenance Services, and all Outside Plant Construction activities for Montgomery and Prince George's Counties in Md. Reporting team size comprised approximately 1100 people with supporting expense and capital budgets of \$130M. Significant accomplishments included meeting service performance indices, rebuilding and rehabilitating the network, and maintaining cost controls within budgetary levels.

## POSITION/ TITLE: DIRECTOR -- BUSINESS INSTALLATION FROM 8/99 TO 4/01

RESPONSIBILITIES: Accountable for provisioning of all voice and data services for small business customers within the states of Maryland, Virginia, West Virginia, and the District of Columbia. Reporting team size approximated 500 people. Significant accomplishments included the successful consolidation of the provisioning and sales teams within each designated line of business.

## MOVED TO VERIZON AS BELL ATLANTIC AND GTE FORMED NEW CORPORTION

POSITION/TITLE: DIRECTOR -- DSL PROVISIONING FROM 4/01 TO 11/03

RESPONSIBILITIES: Accountable for the provisioning of all of Verizon's DSL services nationwide. Reporting team size approximated 400 people. Significant accomplishments included 95% on time completion and customer satisfaction rates, coupled with a daily installation average of 7500 circuits.

RETIRED FROM VERIZON IN NOV. 2003.

POSITION/TITLE: DIRECTOR -- DCNET OPERATIONS

FROM 1/06 TO PRESENT

RESPONSIBILITIES: Accountable for power/equipment engineering, ISP and OSP construction, installation, and maintenance operations associated with the SONET infrastructure buildout and deployment of voice and data services for all entities of the DC local government, a project involving 350-400 building locations. Reporting team size is approximately 60 people plus private contractors engaged to provide specific functions as required.

### **EDUCATION**

B. A. degree in Business Administration from Gettysburg College, Gettysburg, Pa. (1970)

EXTERNAL LEADERSHIP POSITIONS

Sergeant -- NJ Army National Guard (1970 – 1976)

Vice Chairman -- Manufacturer's Association of Delaware Valley (1988-1992)

## Anil Sharma ISP/OSP Manager

Anil Sharma has been a telecom professional for over 10 years with extensive and varied Program Management leadership experience. He has been with OCTO's DC-Net since 2002 providing operational support and oversight in all aspects of the business with primary focus on physical layer design, implementation, and budgetary adherence. In the most recent year with DC-Net, Mr. Sharma was the accountable focal point for deployment of data services to 140 DC public school sites coupled with a converged VOIP solution at over 50 selected school locations, an accomplishment heralded as DC government's #1 technological achievement in support of the Mayoral prioritization on public education. Mr. Sharma has achieved similar accolades bringing voice, data, and video connectivity to DC's public safety FEMS and MPD venues.

Anil's take charge style, impressive undergraduate business acumen, and vast knowledge of governmental procurement, implementation, and process approval procedures have highlighted him as a key player in DC-Net's challenging future growth initiatives.

### Haider Ali – Bio

Haider Ali has been with Office of the Chief Technology Officer (OCTO) at the DC-Net program since 2003 and he is currently the Manager of Support Services at OCTO-DC-Net. Mr. Ali has worked in the IT and Telecommunications infrastructure services industry for over 10 years and has extensive experience in all aspects of IT (design and implementation, software development, systems operations and IT management) and telecommunications engineering as well as customer care, billing / invoice management and voice operations.

He became Manager of IT / Telecom Support Services Dept. for OCTO-DC-Net in August-2007, after serving as an IT Engineer / lead and Telecom professional for 7 years. As a Manager of Customer Support Services, he leads a dynamic team of individuals who drive a complex, converged voice, video, and data IP network using a variety of delivery mediums including: MPLS, Ethernet, and wireless technologies. He has oversight responsibility for a 25,000 lines PBX / CUCM and associated peripherals including voice messaging systems, complete call center solutions, E-911, billing for 80+ agencies, customer care, day-to-day voice operations, management of inventory, real-time reporting and call accounting systems. His effective leadership skills achieved great improvement in day-to-day operations @ DC-Net which resulted operational efficiencies and increase in customer satisfaction.

As an IT / Telecom engineer @ OCTO-DC-Net, he managed and supported multiple server clusters, RDBMS databases and IT operations. He designed, developed, and implemented an intranet telecom inventory and billing system for DC-Net that generates invoices for 25,000 voice and data users and processes 90M calls per year. He also managed the server operations and RDBMS databases.

Before joining Office of the Chief Technology Officer-DC-NET, he served in a very similar capacity at Council of the District of Columbia, VisionOnline and MazikUSA; and designed, developed and implemented various software / web applications and managed IT operations.

He holds relevant certifications in Software Engineering, IT Management, Database & System Administration, Cisco Voice and Security. He holds bachelor's degrees in Networking & Communications, Software Engineering and Business Management.

### **Tehsin Faruk**

• tehsin.faruk@dc.gov

### **SUMMARY**:

Telecom Finance Director with proven record of developing and implementing financial and operational controls to successfully transform unprofitable P&L A/C's into operational solvency. Combined 6+ years experience in *Telecom Finance Management*, IT Business Development and Federal/Municipal Contracting & Procurement. Advanced knowledge of development of the Municipal capital plan, formulation of spending forecasts. Demonstrated experience in providing guidance and counsel on complex budgetary matters encountered by project staff and executive management. Exemplary communication and strong execution skills in evaluation of business and fiscal strategies.

### AREAS OF EXPERTISE

- Expertise in finance systems development,
- Expertise in fiscal management and financial reporting through implementation of BPM Solutions,
- knowledge of and experience in a wide range of Municipal and Industry Standard principles, procedures, methods, and concepts of budgeting for appropriated and revolving fund accounts, and analytical skill in determining the impact of changes in financing on future year requirements
- Expert knowledge and skill in the application of Municipal related laws, regulations, policies and precedents
- Broad knowledge of management techniques for coordinating the work of others, of supervisory techniques for training staff, and for accomplishing tasks within specific time frames.
- Knowledge of Financial and Strategic planning and Business Evaluations

### **PROFESSIONAL EXPERIENCE**

Office of the Chief Technology Officer, Washington D.C. Finance/Budget Director, Infrastructure Gr. (DC-NET)

May 05-Present

Provide oversight and direct supervision of the financial, budgetary functions and resource management Services for OCTO's Citywide Networking and Telecommunications Programs. Oversees the effective usage of financial management systems, controls, and accounts for +\$100 million in annual operating and capital Budget.

- Develops long-range goals and objectives for the programs fixed assets, analyzing procedures that are
  essential for implementing construction activity, supervising professional staff in coordinating activities
  related to development of the capital and operational plan.
- Recommends improvements in current policy or practice and develops related procedures for implementing
  the policies. Ensures that all parties involved in the program are involved in the development of the policy.
- Supervises staff in the formulation of spending forecasts for multi-year programs covering facilities and equipment required for the government.
- Supervises support for the Capital Review Team, ensuring proper documentation and representation at each
  meeting as well as coordinating resolution of problems that are discussed at the Team meetings.
- Provides training to capital liaisons and capital financial officers in other agencies of the government.
   Develops appropriate manuals and other materials to be used for training and development of staff in the program.
- Provides guidance and counsel on complex budgetary matters encountered by branch staff; hires, fires, trains, evaluates staff in the branch. Approves time and attendance, recommends staff for quality step increases, promotions, adverse actions, and other personnel related matters.
- Ensures that the branch responds promptly to questions arising from the Mayor, Council, Authority,
   Congress, National Capital Planning Commission, the Federal City Council, or other review bodies regarding the capital program.

Tehsin Faruk 2.

Oversee the following finance activities for the program - Accounting, Revenue Assurance, and Billing and
Contracts & Procurement. Monitor and coordinate the preparation of monthly, quarterly and annual financial
statements. Provide direct advice to the Program Director, regarding financial management policy initiatives on
long- range financial policy's and recommend alternative financing strategies for the financial viability and solvency
of the program.

- Supervise staff in the formulation of spending forecasts for multi-year programs covering facilities and equipment required for the program. Coordinate compilation of data and other input in support of overall financial planning, modeling, budget development, forecasts, financial analysis and reporting, monitoring trends, developing performance metrics, evaluating potential return on investment (ROI) and general economic outlook, developing diagnostics to analyze financial operations and supporting the overall OCTO Finance/ business strategy.
- Provide guidance and counsel on complex budgetary matters encountered by project finance managers; hires, fires, trains, evaluates finance staff in the program. Approves time and attendance, recommends staff for quality step increases, promotions, adverse actions, and other personnel related matters.
- Support cost schedule, contract performance, variance and risk analysis, and evaluate the impact of aged receivables. Verification that all documentation complies with applicable regulations and professional standards.
   Participate in studies to improve the operational and financial effectiveness.
- Manage the uses of Intra-District charges to the capital funds, recommend policy guidelines and procedures to monitor and evaluate the use of capital funds for staff costs throughout the program
- Establish automated tracking systems for monitoring program's fiscal deliverables to include invoices, MOUs, revenue collections, Intra-District billing etc.
- Conduct systematic reviews of the program's evolving operational needs and advice on enhancements and
  updates to procedures and policies to maximize efficiency and cost effectiveness. Recommend policies, standards,
  methods, and practices that govern the assigned areas of responsibilities.
- Ensure that the program responds promptly to budget and spending queries arising from the DC Mayor, DC
   Council or other review bodies regarding the capital program.
- Contribute to maintaining the integrity of the agency; display trustworthiness, high standards of ethical conduct
  and an understanding of the adverse impact that violating such standards would impose.
- Coordinates development of bond resolution information to support the sale of general obligation bonds; recommends the schedule for bond sales, and the amounts that will need to be sold. Coordinates with the Office of Treasury and Finance.
- Manages the uses of Intra-District charges to the capital funds, recommending policy guidelines and procedures to monitor and evaluate the use of capital funds for staff costs throughout the government.
- Performs other related duties as assigned.

Tehsin Faruk 2.

### **DC-NET (Office of the Chief Technology Officer)** – (Telecommunications) <u>Finance/Revenue Assurance Analyst</u> - (Government Sector Clients)

(May 05 - May 07)

- Provide financial analysis; ensure integrity of operational expense/reporting based on Internal Cost Models.
- Prepare operating and capital budgets quarterly to analyze trends affecting the financial forecast.
- Prepare forecasting trends and analysis. Recommend strategic growth actions through data driven analytics.
- Generate general ledger month end close process and review all accounting transactions impacting the general ledger.
- Assist in documenting and maintaining all accounting policies and procedures and manage all change management requirements for the general ledger/system.
- Interface with Billing and Accounts Payable on all aspects of receivable management issues to establish payment distribution registry's and expense controls.
- Responsible for preparing accrual computation, Accounts Receivable and Accounts Payable management.
- Serve as the financial liaison for all departments and interact extensively with all department heads to provide financial guidelines.

### **AVANTEC SOLUTIONS, INC. VA**, (IT & Systems Integration Consulting) <u>Business Development Analyst</u> - (Government Sector Clients)

(June 04- May 05)

### **Consulting Accomplishments**

- Provided total enterprise assessment and strategy development to existing clients (Defense and Commercial).
- Prepared business, technical and cost proposals. Developed pricing models as part of the proposal process.
- Analyzed, and prepared financial plans, budgets, cash flow, pipeline analyses, and operating forecasts.
- Qualified prospective business objectives and mapped strategies tailored to meet customer's needs.

### **Project Accomplishments**

- Introduced Avantec's capabilities, services and solutions to key executives in the Federal Government and Commercial business segments through networking and project presentations.
- Conducted research to assess target market, identify and solidify contracts with clients for teaming agreements, mentor relationships, and alliance partnerships.
- Developed 8(a), GSA schedules and other contracting vehicles to secure Federal procurement contracts.
- Led and redesigned Avantec's marketing and PR. Conceptualized and created a successful campaign image.

### CITIGROUP (CITIBANK CITICARDS DIVISION), MD (Financial Services Company)

### Performance Matrix Analyst - (Credit Operations)

(Jun 02 - Sep 02)

Spearheaded the development and launching of online (MIS) reports and Imaging Tools for 'New Hire Performance Tracking' (P&T) in Credit Operations. MIS tool was first of its kind to be used by the department to evaluate CSR performance index.

- Automated Credit Operations online (MIS) reporting system, reducing credit approval process time by 35%.
- Created database for ongoing projects in P&T Department reducing 'handle time' by 15%.

Tehsin Faruk 2.

### Risk Analyst - (Global Risk Management Group)

(Jun 01 - Sep 01)

Updated and reviewed Fraud Department databases and analyzed high-risk credit card patron accounts.

- Involved in accounts analysis and develop high-risk account patterns through data analysis, achieving 95% success rate.
- Created and reviewed databases for Risk Analysis Department, and created '12 priority risk ranks' for respective variables.
- Collaborated with external vendor, First Data, to analyze records and enhance existing client service.

### EDUCATION/SKILLS

**Master of Business Administration** (Global Business & Process Management) University of Massachusetts Dartmouth, MA. (*GPA 3.8/4.0*)

May 2004

**Bachelor of Arts** (Business & Economics) Minor: Small Business Management Wilson College, PA, (*GPA 3.89/4.0*)

May 2001

Business Software SOFTRAX; MASS 500, PROLOG, TIPP, BIZ-Flow, O-LAP Financial Decision Suite,

FRX Financial Reporting Suite, PASS, R\*STARS, REMEDY

Standard Software Microsoft Word: Excel, Access, PowerPoint; Visio; MS Project

Certification Courses | Small Business Management, GSA Schedule, GASBE Standards

Languages English & Bengali (fluent) Hindi & Urdu (conversant)

**Core Competencies** Corporate Finance; Developing Standards; Quality Management; Problem Solving;

Strategy; Reporting Research Results; Requirements Analysis; Financial Skills; Financial Diagnosis; Forecasting; Developing Budgets; Tracking Budget Expenses; Financial Software; Accounting; Analyzing Information; Dealing with Complexity. Well versed in district accounting policies and procedures and change management

Process Improvement; Cost Accounting; Statistical Analysis; Financial Planning and

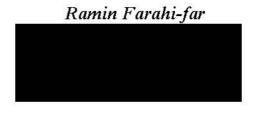
requirements for the general ledger/system.

## Henry Lofton Program Manager (Wireless Communications) DC-Net

Henry Lofton has 14 years in supervisory roles in wireless and other telecommunications technologies and he has worked for DC-Net under the Office of the Chief Technology Officer (OCTO) since 2003. In his role as Program Manager at DC-Net, Henry is accountable for physical and logical transport designs involving voice, data, video, and wireless initiatives throughout the DC government. He manages all new telecommunications deployments, including data center relocations, infrastructure redundancy at both the physical and IP layers, disaster recovery, and overall product development and implementation relative to recently introduced telecom industry hardware and software enhancements. He is responsible for supporting infrastructure technology systems and initiatives to meet requirements in the following areas: Database and information management systems, data security, operating systems, application development systems, office automation, resource utilization and performance.

As Program Manager and in his previous position as Manager of Transport Operations at DC-Net Henry has:

- Managed equipment installation processes (installing and testing equipment in response to customer service request) for IP, SONET, and wireless equipment.
- Managed new service turn ups by extending demarcation points and providing CPE connections.
- Managed acceptance of equipment installation processes after the installation and commissioning of network equipment.
- · Managed team of engineers.
- Turned up traffic/service on the network.
- Worked with NOC and Network Engineering groups to resolve network issues.
- Trained network deployment engineers





#### SUMMARY:

Over seventeen years of experience in IT operations, engineering, and management. Possess broad technical expertise in IPv4/IPv6 network architecture, modeling, planning, integration, provisioning, risk assessment, and training. Skilled engineer developing strategies and implementing emerging technologies in areas of Enterprise Networking, Wireless, Unified Communications, and IP Security for major enterprises, corporations, and ISPs.

Strengths include: excellent communication and leadership skills; ability to multi-task and adapt to changing priorities; strong analytical ability to assess problems and develop rational yet creative solutions.

#### **CERTIFICATIONS:**

Cisco Certified Internetwork Expert: CCIE No. 3001, Sept 1997 (awarded 10-yr anniversary) Information Technology Infrastructure Library Foundation: ITIL/400351, August 2007

#### TECHNICAL PROFICIENCIES:

ROUTING PROTOCOLS: ISIS, OSPF, EIGRP, IGRP, RIP(2), and BGP4.

<u>LAN TOPOLOGIES</u>: L2/3/4/7 Switching, WLAN (802.11a/b/g), Ethernet, Fast Ethernet, Gigabit Ethernet, Token Ring, and FDDI.

WAN TOPOLOGIES: MPLS, ATM, Packet Over SONET, DWDM, SRP/DPT, Frame Relay, DSL, ISDN, TDM, X.25, and SMDS.

NETWORK MANAGEMENT and MODELING SOFTWARE: Solarwinds Orion, HP-OpenView, CiscoWorks LMS, Extreme EpiCenter, NetSys, Concord NetHealth, Lucent VitalSuite, NetScout nGenius, NetQos NPC/SuperAgent/NetVoyant/RA/GigaStor, OPNET ACE/Guru.

TRAINING EXPERIENCE: Cisco LMS, ONT, QoS, Cisco ATM Solutions, Stratacom ATM Technology, Cisco Advanced Software Configuration, Cisco Internetworking Design, Advanced Juniper Network Routing, Network General Sniffer, HP-UX System Administration, OPNET Network Modeling and Simulation.

### **VENDOR TECHNOLOGIES:**

Routers/Switches: Juniper M and J series, Cisco Series GSR 12000, ESR 10000, 7500, 7300, 7200 VXR and UBR, 4700, 4500, 3800, 3700, 3600, 2800, 2600, 2500, 1800; Enterasys SSR LAN Switches/Load Balancers: Cisco Catalyst 6500, 5500, and 4000 series, CDDI/FDDI Workgroup; Foundry Networks Big Iron & Server Iron, Extreme Networks Black Diamond & Summit Series; Lucent Technologies Cajun; Alteon; Enterasys E7; 3Com; Bay Centillion, HP AdvanceStack, F5 Networks BigIP & 3DNS.

IP Telephony: Cisco Call Manager 5.1, 6.0, Unity 4.0(3)

Video-Conferencing: Cisco IPVC 3526 gateway, Radvision ECS gatekeeper, Polycom Viewstation endpoints

Video-Streaming: Real Networks, Microsoft WMS, VBrick, Amnis/Optivision

WAN Accelerators: Juniper/Peribit, Packeteer, Expand Networks

**ATM Switches:** Lucent/Ascend GX-550, CBX-500; Cisco/Stratacom IGX, IPX, BPX; NORTEL Passport Magellan 160, 50.

Firewalls/IPS/VPN/AAA: Nokia / Checkpoint Firewall-1, Juniper/Netscreen ISG/SSG, Cisco PIX, IOS CBAC, Raptor Eagle, 3COM(TippingPoint) Unity-One IPS, Cisco/Altiga VPN, Nortel Contivity, Funk Software Steel Belted RADIUS, Cisco Secure, RSA ACE server.

Unix Servers/Workstations: DEC, SUN, HP, IBM.

CSU/DSUs and Modems: Visual Networks, AT&T Paradyne. Adtran ISU, ADC Kentrox, RAD.

Console Access Servers: Cisco AS5300/AS5200, Lantronix, Cyclades, Shiva LanRover, Xyplex Network Analyzers: Network General SnifferPro, DSS, EtherPeek, Ethereal

#### **EDUCATION:**

University of Maryland, College Park, MD – B.S. in Electrical Engineering, Summer 1990

Johns Hopkins University, Baltimore, MD – M.S. in Computer Science, Spring 1995

### PROFESSIONAL EXPERIENCE:

Nov03- <u>Network Architecture Manager</u>, **Discovery Communications LLC (DCL)**, Silver Spring, Present MD.

- > Responsibilities/projects:
- Developed the corporate standards for QoS, Wireless LANs, WAN Optimization, Routing and Switching, Intrusion Detection / Prevention Systems, PKI, Firewalls, Data Center network connectivity, SSL/IPSEC VPNs, Remote Access, and Console Server Access (OOB).
- Designed, Engineered, and implemented Discovery's Global Routing and Switching
  infrastructure. Architecture comprised of Inter-AS routing with BGP and MBGP running over
  a mix of Private lines, MPLS cloud, and Dynamic VPN based WAN; and Intra-AS routing
  with IBGP and OSPF running over Layer3 switches in the core, distribution, and access.
- Lead the engineering efforts to design and implement an internal Corporate
  Webcast/Multicast solution. The architecture was based on PIM-Sparse and MSDP over
  MBGP and GRE.
- Designed and deployed Juniper firewalls/VPNs replacing CheckPoint, TippingPoint IDS/IPS, and Vericept Internet content monitoring solutions for all US and International offices.
- Leading the architecture and planning of new IP Telephony and Video Conferencing solution
  for the office of the CEO and the corporate executives across the US domestic and
  international network. The first piloted solution was based on H.323 architecture.
  Components included: Polycom MGC-100 and Cisco IPVC 3526 MCUs, Cisco MCM
  running on router IOS, Cisco Unified Border Element (Multiservice IP-to-IP Gateway), and
  Cisco Call Manager 6.0. The final solution is based on Cisco Telepresence components: CTS-3200, CTS-1000, and CTS-500.
- Established processes and procedures for Network Availability/Capacity Planning, Operations/Engineering Escalation, Peer Reviews, Production Turnover Requests, Firewall/VPN Policies, Wireless and Wired Network Access Policies.
- Planned and deployed IP Video Streaming devices to support distribution of in-house CATV
  channels across the corporate WAN. The solution was based on VBrick MPEG-2
  decoder/encoder appliances running at 6Mbps per standard definition broadcast signals.
- Completed POC testing of NetQos product suites as an Application/Network performance monitoring/availability/planning tool.
- Project managed the planning and roll out of corporate LAN switches for US domestic
  offices. Participated in requirement gathering, RFP development, product evaluation, vendor
  selection, POC testing, and managed vendor install of the equipment. The components
  upgraded required support for technologies such as IP Telephony, IP Multicast, Wireless, and
  Data Center Server Load Balancers.
- Re-evaluating MPLS provider in support of new QoS strategy, native IP-Multicast, and VPLS
- Final review of all architectural solutions to ensure the appropriate availability, scalability, and performance standards are achieved as well as maintaining architectural integrity of platform.
- Ensure all solutions conform to budgetary goals and objectives.
- Interface with Network Implementation and PMO to ensure all work items sent into architecture organization are tracked and completed.
- Gather and produce budgetary forecasts for architectural solutions and manage group budget.

- Provide architectural oversight and review of all new projects as determined by Senior Executives and the PMO.
- Participate in strategic technical planning, capital budget planning and general project feasibility. Develop white papers and other documents necessary to justify projects, new technology direction, costs, and resources.
- Provide high-level architectural documentation and standards, additionally, develop and update IT Security processes and policies for all aspects of the Network infrastructure.
- Guide and mentor all technical resources, while prioritizing all related work efforts.
- Manage Tier III support and escalation.

### Apr01- Principle Network Engineer, Discovery Communications Inc. (DCI), Silver Spring, MD. Nov03

- ➤ Provided full-time consulting services as a contractor until April 03 and then converted to FTR. Major accomplishments and projects:
- Evaluation and assessment of vendors providing WAN solutions such as IPSec VPNs, MPLS/VPNs, ATM/FR, and TDMs for Discovery's international network. Developing Requirement Definition documents and technical project management of the International WAN deployment.
- Vendor evaluation and RFP development for a new Domestic WAN.
- Product testing and evaluation of Cisco WLAN solutions
- Developed a Security Policy document detailing connectivity between Discovery Network in Europe and the US, entailing VPNs for site to site and B2B.
- Build-out of a Disaster Recovery location. This project required active participation in meetings to identify/document requirements/specifications for facilities, Fiber Channel Storage Area Networking, Bandwidth, Switching, Routing, and device management.
- Design, product evaluation, planning, engineering and network build-out of a new headquarters building. Using Extreme Networks Switching gear and Cisco Routers completed a MAN between headquarter and data center.
- Redesigned the international WAN which provides improved security, flexibility, manageability and cost/performance over the existing managed network.
- Developed configuration standards for Discovery's enterprise-wide Checkpoint firewall deployment and implementing management servers for this new infrastructure.
- Spearheaded and project managed a new domestic WAN infrastructure based on BGP/MPLS network.
- Planning and implementing corporate Remote Access/VPN using IPSec tunnels.
   Evaluated and performed a side-by-side technical comparison of VPN products from Cisco, Nortel, and Nokia.

### Nov98- <u>Sr. Internetwork Engineer</u>, **Dimension Enterprises (Nortel Networks)**, Herndon, VA. Mar01

- > Full-time CCIE consultant for WinStar Communications. Major accomplishments included:
- Engineering and planning of a major ISP network consisting of IP and Broadband equipment. Converted a flat network built on Cisco 7500 routers, Newbridge 36170 ATM, and Lucent/Cascade 9000 Frame Relay switches connected via OC3 ATM links as its backbone into a hierarchical network consisting of 8 backbone sites with GSRs (Cisco 12016), ESRs (Cisco 10000), 75xx, GX550s, CBX500s, connected via OC-48 POS for Inter-pop, OC-48 DPT/SRP ring as the Intra-pop, and OC-12 ATM backup/Edge customer links.
- Implemented a migration strategy to move from OSPF to ISIS on the ISP network. Cleaned up a lot of access list and replaced them by BGP communities and Prefix lists. Standardized router configuration on all routers.
- Designed and planned the separation of the Enterprise from the Operation and Systems Support networks. This design involved integrating existing equipment into the new

- architecture. A total of 300 sales and business sites with 4 data centers formed in a hierarchical topology.
- Developed a design and an engineering process for Winstar's International Enterprise
  Network in Europe, Asia, and South America. The design involved a high-speed router
  based network using POS links on the backbone and Layer 3 switching infrastructure at
  the data centers.
- Project managed and Engineered in less than one month, WinStar's first Web cast event, the National Sales and Services Meeting (NSSM) held at a resort in Florida with 500 attendees. This event, viewed by 5000 employees across the WinStar Enterprise Router backbone sitting behind their desktops, was accomplished using IP multicasting. Utilized Microsoft Media Server and Player as the Multicast media viewing tool. Received an Honorary Spirit Award for this achievement by the President and CEO.
- Performed network modeling and simulation for the Systems Architecture group to be able to design more robust and scalable solutions.

### Sept97- <u>Director of Network Services/Sr. Internetwork Engineer</u>, **Sysnet Communication**, Bethesda, MD. Oct98

- Managed Network Engineering projects and directed the Internet services division, Network
  Operation, and Technical Support. This includes new service orders, planning for new
  technology deployment, research and development of customized network solutions, and
  supporting customers with technical need.
- Developed and engineered a project plan which included pricing, design, integration, and implementation of voice over IP on an ATM backbone for an international cellular phone carrier in East Europe.
- Project managed and engineered an international telecommunication solution for the largest telecommunication service provider in Ecuador (Porta/Conecel). Designed a network infrastructure for Conecel to become an ISP. Also engineered an ATM/Frame Relay solution to carry most of Ecuador's cellular international voice as well as Internet traffic.
- Developed an Information Technology Guideline and a "how to" guide for a network access provider (NAP), that involved major research and analysis of the existing network infrastructure and implementing a satellite based network.
- Designed and planned a deployment of Voice network over IP, and Frame Relay utilizing Cisco 3640, 2620, and 3810s.
- Developed network security policies (i.e. VPN access, Desktop security). Installed and configured PIX firewalls, Security Dynamic ACE/Server and tokens, Cisco Secure.
- Compiled TACACS+ on BSDI UNIX and configured it to manage an ISP with 5000 users.

### Jun96- <u>Sr. Internetworking Consultant</u>, **Computer Horizon**, Colombia MD. Sept97

- Project managed Remote Access Switch implementation for Async and ISDN users. Key
  design features include, Cisco AS5200 integrated with CiscoSecure (TACACS+ AAA
  package), Citrix WinFrame, CACTUS Database, NIS+, and Billing software.
- Provided technical consulting on Core Network redesign, integrating ATM, Fast Ethernet Switching, and Routers on a 3-layer hierarchy (Core, Distribution, Access).
- Provided technical consulting for migration from a Token Ring/Bridged network environment to a Switched Fast Ether/Router based network. Responsible for migration plan, proof of concept, architecture, implementation issues.
- Evaluated Remote Access products such as Shiva LanRover AS, Cisco AS5200, Bay Network Annex 6300.

### Sep95 - <u>Sr. Network Engineer</u>, **Citicorp Global Information Network**, Reston, VA. Jun96

• Responsible for architecture, planning, and implementation of Citicorp's Global Router Network (GRN).

- Maintained and Assigned 5 class "B" IP address blocks for Citicorp's OSPF routed networks. Extensive VLSM techniques were used to maximize the efficient use of the address blocks.
- Migrated Citibank's branch network connectivity from a private X.25 network to the GRN.

### Apr94 - *Network Engineer*, **GE Information Services**, Rockville, MD. Aug95

- Lead projects to install and support GE Information Services' client network connectivity.
- Worked in a 24x7 support and managed to be the main point of contact for Asset Management, Network Engineering, Network Operation Center, Client Services, and vendors.
- Implemented network security including configuring Cisco access list filters, installing firewall products, as well as other measures to ensure critical network services.
- Implemented Network management platforms using SunNet Manager, HP OpenView, and CiscoWorks.
- Provided technical support for Router based networks and multi-protocol based LANs for testing, installing, configurations, and Network Management of GEIS' own and client devices.

### Jan90 - *Network Engineer*, **SURAnet**, College Park, MD. Apr94

- Evaluated, planed, configured, and maintained a Network Management Station (NMS) to monitor SURAnet's (a Division of BBN) WAN of over 300 devices for Mid-level regional networks within the Internet.
- Developed application tools for fault isolation and system monitoring using perl scripts.
   Implemented UNIX-C shell scripts, to collect data on each monitored devices, via SNMP, and generated reports on line utilization, router interface errors, and congestion. Provided a top 10 network health report for SURAnet.
- Evaluated and recommended NM software such as Such as SunNet Manager, HP OpenView, IBM NetView6000, CiscoWorks, Remedy's Health Profiler, and ISICAD Command.

#### PERSONAL:

US Citizen

#### REREFRENCES:

Available upon request.

### Winfred Lee Scott



### **Career Accomplishments:**

- Work as Director of Program Management for DC-NET. Manage both the business unit and project management team to facilitate all DC-NET projects and both pre-sale and post-sale activities.
- Managed R/F Engineers that in fiscal year 2009 deployed enough Internet Hotspots to move the District of Columbia from #11 to #3 in the nation for city-wide wireless broadband Internet availability.
- Implemented over ninety-five Internet Hotspots throughout the DC Metropolitan Area based on one
  of the 2008 DC Mayoral Initiatives.
- Worked with the Unified Call Center Program Management in building out the entire network infrastructure for the UCC building.
- Worked with fellow engineers and the US Secret Service to send all DC Metropolitan Police Department video surveillance to a disclosed USSS site location for the 2005 Presidential Inaugural Event.
- Implemented and management Internet/Intranet Access for the District of Columbia Government for nine years as a Tier III Network Engineer for the Office of the Chief Technology Officer's WAN Engineering Group.
- Principle Network Engineer managing the Department of Motor Vehicle WAN/LAN Network Enhancement Project that was completed in the fall of 2002. Since the rollout of the DMV Destiny Application, the DMV WAN Environment has been upgraded to accommodate network uptime of 99.999%.
- Worked as a Lead Network Engineer on the District of Columbia Intra-network infrastructure enhancement project known at DCNET.
- Lead Technical Consultant on constructing the Saint Luke Church Computer Lab as part of the Court Services Offender's Supervision Agent under the Department of Justice.
- Provided both Firewall and VPN consulting services for the American Gas Association, Smithsonian, and Sughrue Law Firm.
- Provided consulting services and managed the US Postal Service Headquarters and UP Postal Master General LAN between years 1991 through 1996.
- Migrated voice communications onto data circuits for the Armed Forces Benefits Association.
   This project involved connectivity via Frame-Relay and DLSW throughout several Air Force Bases throughout the country.

### **Chronological Experience:**

DC Government Office of the Chief Technology Officer 655 15<sup>th</sup> Street NW Washington, DC 20005

Position: Director of Program Management – DC-Net May 26, 2009 – Present

As Director of Program Management within the DC-Net organization, I am responsible for business development for revenue generation, submission of business proposals to customers to solidify projects, and oversee project managers who are assigned to customer projects. I direct and manage both a business unit and project management team. Although I am working as a business director, I am asked to oversee technical projects like the OCTO datacenter move and other strategic technical initiatives that involve senior level engineering leadership and support. Additional duties of my position involve Change Control Board submittals for DC-Net related request and provide oversight as a CCB Board member

DC Government Office of the Chief Technology Officer 441 4<sup>th</sup> Street NW Washington, DC 20001

Position: Director of Network Engineering April 18, 2005 to May 26, 2009

Managerial objectives consist of the daily administration and oversight of the entire District Government Enterprise Network Infrastructure. Provide leadership and decision making authority to introduce proven technological solutions into the existing District Government Wide Area Network. Additional duties include budgetary planning and forecasting that pertains to engineering projects, product evaluations, hardware refresh, and all operational aspects of maintaining the City Government's Enterprise Network. Manage a technical group of eight network engineers to maintain the entire network infrastructure on a daily basis. Responsibilities include meeting with District Government Agency ClO's and IT Management to discuss agency information technology objectives and the delivery of network solutions that match and exceed agency IT requirements. Other duties include review and selection of outsourced IT services, generation of Memoranda of Understanding to perform IT services for Intra-District Agencies, approve/disapprove Telecommunication Request for District Agencies, and management of special projects for the Executive Office of the Mayor directly related to network services.

DBTS Inc. 236 Massachusetts Avenue, NE Washington, DC Position: Tier III WAN Engineer

July 16, 2004 - April 18, 2005

My primary duties and tasks incorporated provide Wide Area Network Architecture Design and Deployment expertise, project planning for WAN enhancements, and enterprise-wide implementation services for the Office of the Chief Technology Officer. Additional responsibilities involve managing Tier I & II Engineers on there assigned projects from OCTO upper management, review all engineers proposals that involve change management, preventive maintenance, and network enhancements; and deliver technical presentations, write technical papers, and advise OCTO Upper Management on day-to-day operational issues that may impact both agency based applications or enterprise services for district citizens.

## **Empowerment Technology LLC Washington, DC**

Position: Senior Network Engineer Consultant/VP

October 1999 to July 15, 2004

My major task was to provide Senior Network Engineer Design and Architecture services for the DC Government Office of the Chief Technology Officer. Duties included developing project plans, performing agency network audits to recommend technology solutions for OCTO customers, and develop network requirements to enhance the proficiency and quality of District Government Wide Area Network. Managed and maintained the DC Government Core Network on a daily basis. Devised project planning for DC Agency IT Initiatives and developed network architecture designs for the DCWAN Environment. Managed and monitored assigned projects that involved network component upgrades, problem resolution tasks, change management, and review processes for future DCWAN and DCNET initiatives. Major DC Government Agencies assigned under my supervision were: Department of Motor Vehicles City-Wide Network Enhancement Project, Department of Health City-Wide Network Security Enhancement Project, Emergency Management Agency Inter-Office Network Enhancement Project, and Department of Employment Services SMDS to Frame-Relay Migration Project.

### DUNN Computers Inc. Position: Senior Network Engineering Consultant

Chantilly, VA
October 1996 to October 1999

Resolved Local Area Network related issues, resolved Wide Area Network outage problems, facilitated File Server and Network Operating System issues for both commercial and governmental customers throughout the Washington, DC Metropolitan Region. Performed work for the following clients: US Interior, US Army MWR, Walter Reed Hospital, Council of the BBB, George Washington Hospital, DC Administrative Services, DC Department of Public Works, DC Mayor's Office and other customers within the region. Worked with DC Government Chief Technology office to provided Enterprise Internetworking Consulting services. Responsible for conducting site surveys to insure that Internet access would be available to all District government agencies. Installed, configured and managed CISCO Routers, Layer2 and Layer3 Ethernet Switches, DHCP servers, NT Web servers, TFTP servers, PIX Firewall, and TACACS+ Authentication Servers. Managed and maintained 200+ CISCO Routers for DC Government Office of the Chief Technology Officer, the Department of Public Works, and the Metropolitan Police Department. Performed File Server Analysis for Walter Reed Hospital and rendered other Internetworking services to DUNN customers.

Provided Pre-sales technical services for the DUNN Sales division and assisted Pre-Sales Engineers with proposals. I conducted presentations for clients per request. Responsible for generating over 1.6M Dollars in revenue from combined services/sales.

I-Net Bethesda, Maryland Position: Network Engineer August 1996 to October 1996

Position involved daily management of all existing network components vital to the Local Area Network Infrastructure for the US Postal Service Headquarters Facility. Major tasks and objectives of this position were: monitoring routers and Ethernet concentrator data centers using HP Open-view. Resolved service calls related to network communications, completed assigned projects, designed office networks, performed cable installations, IP address administration, and performed network optimization for LAN based and Campus Network environments.

## DynCorp Alexandria, VA Position: Senior Network Analyst March 1995 to August 1996

Resolved network issues on a daily basis. Worked with the customer to configured network components for network management using SNMP tools. Utilized protocol analyzer and other diagnostic tools to identify problems with network cabling, network interface cards, file servers, and other network devices. Submitted progress reports on assigned projects and service related issues to upper management. I conducted network surveys for inter-office network access throughout the US Postal Headquarters Facility.

Provided technical consulting for USPS Headquarters Office and Executive Information Services Group, and conducted system analysis of existing infrastructure. The customer required evaluation of new ADP technology to be considered for production usage within the USPS Headquarters Facility. Developed project plans for deploying new technology within the existing computing environment. Based per customer's request, I facilitated peer-review meetings concerning operational procedures and methodologies to improve computing services for the Office of Executive Information Systems customers. Worked as the Lead Engineer and provided the necessary technical leadership within the senior network analysis group. I also worked as LAN Administrator, Network Engineer, and Customer Liaison to provide adequate and expedient support for O&EIS clients.

### Education:

MSS Training Courses annually	February 2006 – February 2010
Cisco Metro Ethernet Switching Deployment (MPLS) Class	December 2005
Juniper M5 Router Primer Training Course	June 2003
Juniper M5 OS Primer Training Course	June 2003
Fore Core and Edge Products Certificated	February 2000
CCNA Certified CISCO ID#10034369	November 1999
NA SNIFFER University TCP/IP Network Analysis Course	July 1999
Sun Solaris v2.5 Network Administration Training	October 1997
Sun Solaris v2.5 LAN Administration Training	October 1997
Spectralogic 9000 Training	December 1996
Novell Re-certification under v4.X	September 1996
Netware v4.X Training	October 1994
Ungermann Bass Access/One	June 1991
DEC Pathworks Training	May 1991
Novell Certified Engineer	July-Sept 1990
PC Repair Training	Sept 1989
University of the District of Columbia	September/83 December 88
Completed 2.5 years of EE/CE Degree	

### **Specific Technical Skills:**

### Operating Systems:

Unix; VMS; MAC; OS/2; Sun Solaris; Windows 2000, Windows XP

### Hardware:

Cisco 6500,4500,3750,3560,2900,7600,7200,3800,3600,2600,1700; Cisco WCS; Cisco 4402; 1424AP; Juniper M5; 3COM Ethernet Concentrators and Switches, Distributed Sniffer; AS200BX/LE25/LE155/ASX4000/ASN9000/2400/3810; Fluke Optical and Gigabit Ethernet TDR; TPI 550B+; T-Berg

### Software:

Visio 2003; Windows XP Office Suite; Windows 95; HP Open View; LANFAX for Windows; EICON 3270 for Windows; Cisco-Works for NT and Unix, Etc.; Ethereal

#### IT Standards

TCP/IP, PPP, SMDS, ISDN, MPLS, IPSEC,L2TPv3, IEEE 802.3;802.1q; 802.11a/b/g

### Routing Protocols used on a daily basis:

RIP V1 V2; OSPF; EIGRP; BGP

### Working knowledge and understanding of the following Data Services:

SMDS; HDLC; Frame-Relay; PRI; BRI; VPN

### TIGE C. JOHNSON



### PROFESSIONAL HIGHLIGHTS:

Government of the District of Columbia, Office of the Chief Technology Officer (DC OCTO) DC-Net

T & J Consulting Inc. (8/2007-present)

### **Director, DC-Net Business Unit**

- Primary Point of Contact for all DC-Net projects and initiatives; main representative to outside groups interested in programs and operations of the DC-Net organization; develop and make presentations to current and potential customers related to DC-Net's products and services
- Responsible for DCPS WAN connectivity program. Primary interface between DC-Net and its partner Allied Telecom. Responsible for representing DC-Net in all meetings and discussions concerning DCPS WAN connectivity.
- DC-Net program lead on DCPS VoIP deployment
- Produce feasibility studies and business cases for complex voice and data services, products and platforms.
- Perform strategic business analysis for prospective future DC-Net locations based on ROI (Capital cost vs. Revenue projections). Responsible for implementing initiatives that ensure DC-Net's financial solvency.
- Create goals and performance metrics; develop and monitor those metrics; establish and meet/exceed revenue goals.
- Participate in development and implementation of new businesses and coordinate presales meetings to review proposed plan and participate in final sales meetings. Provide sales analysis for promotional strategy; work closely with DC-Net's Engineering and Operational Teams to ensure timely delivery of DC-Net services.
- Plans, organizes, and evaluates the work of the assigned Business Unit staff.

Government of the District of Columbia, Office of the Chief Technology Officer (DC OCTO)

T & J Consulting Inc. (11/2005-8/2007)

### **Project Manager**

Project Lead for the National Capital Region Interoperability Program's (NCRIP)
Program Management Office. Responsible for all project reporting to multiple
jurisdictions and stakeholders, including the Department of Homeland Security;
preparation and delivery of detailed financial and technical presentations to

- various levels management; assist individual project teams with budgeting, project plans, and contracting and procurement.
- Project Lead for Digital Inclusion Initiative Request for Information (RFI)
  creation. Conducted research to gather lessons learned from other Municipalities
  undertaking similar initiatives; assisted senior management in creation of an
  extremely detailed plan for continuing the Digital Inclusion Initiative; this plan is
  to be presented to Mayor Fenty
- Responsible for all DC Government voice and data projects involving the District Owned Fiber Optic Network (DC-Net). Project Lead on multi-year deployment of DC-Net at DC Public Schools.
- Responsible for coordinating the opening of the newly constructed Unified Communications Center. Responsible for successful completion of all activities required to meet the facility's "go-live" date. This \$100 million dollar center houses the District's Emergency Management Agency and the Office of Unified Communications. In a time of crisis, this location has been designed to serve as the hub for all emergency operations for the region.
- Responsible for successful and timely completion of all OCTO managed voice and data projects for agencies under the Deputy Mayor for Planning and Economic Development.

Government of the District of Columbia, Office of the Chief Technology Officer (DC OCTO)

T & J Consulting Inc. (6/2003-6/2005)

### **Project Coordinator**

- Point of Contact for the DC-Net project, the District's \$100+ million state-of-the-art fiber optic network.
- Responsible for obtaining access to all DC Government Agency information and other resources, including agency personnel, vital to the successful completion of the DC-Net project.
- Responsible for managing customer relations relative to the implementation of the DC-Net project.
- Daily interaction with DC-Net project team network engineers and construction managers to ensure proper coordination and scheduling of activities.

Government of the District of Columbia, Office of the Chief Technology Officer (DC OCTO)

T & J Consulting Inc., (2/2002-8-2002)

### **Management Consultant**

- Project Management Office Liaison
- Responsible for all PMO reporting for the Deputy Chief Technology Officer.
- Assisted project managers in creating and maintaining all financial reporting tools.

• Responsible for project management oversight, project scheduling, project report generation, data collection, and budget analysis.

Government of the District of Columbia, Office of the Chief Technology Officer (DC OCTO)

Jacobs Facilities Inc., Arlington, VA (8/2000-2/2002)

### **Management Consultant**

- Lead Analyst in the development and implementation of the Project Management Office (PMO) for the Government of the District of Columbia, Office of the Chief Technology Officer.
- Assisted in the management of a program of over 100 technology/BPR-oriented projects.
- Contributed to the development of a web-based PMO (enterprise) system/database.
- Lead Analyst for the District of Columbia Customer Service Project; provided standard reporting tools, formal presentations, process mapping, gap analysis identifying benchmarking criteria and potential strategic alliances/partners.

### **EDUCATION:**

Salisbury State University, Salisbury MD

Master of Business Administration, Franklin Perdue School of Business, 1998.GPA 4.0

- Intensive study of all aspects of business management with a combination of academic and practical application. Heavy emphasis placed on Financial Analysis and Strategic Planning.
- Courses in Corporate Financial Management, International Financial Management, Management Science Models, Corporate Strategic Planning and Policy
- Beta Gamma Sigma Honor Society

Salisbury State University, Salisbury, MD

Bachelor of Science in Physical Education, 1995.

Minor in Philosophy. (Graduated with High Honors).

### **COMPUTER SKILLS:**

- Expert User of the Microsoft Office Suite
- Proficient in MS Project, Primavera
- Advanced skills in developing spreadsheets for financial analysis, competent in QM for Windows

#### Barry Silverman

E-Mail: barry.silverman@dc.gov

### Work Experience:

### 10/02 - Present DCNET Project - ISP / OSP Design, Construction and Maintenance Manager

- Manager of the ISP / OSP Design Engineers and Administrative Support Group
- Responsible for analyzing and planning the route topologies and structure selection
- Responsible for the design and scheduling of the outside work orders
- Coordinate access to use underground and aerial structure
- Coordinate all permits issued with DDOT
- Analyze and approve all contractor invoicing
- Responsible for ordering all ISP/OSP materials
- Major achievements, designed and built 20 rings which include all DC Public Schools, FEMS, MPD, administration locations and the Wireless ring

### 6/02 - 9/02 KCI Technologies - Manager Design Engineering - Laurel, Md.

- Managed 3 Engineering Assistants and 3 CAD Operators for the DC NET Project
- Responsible for the ISP and OSP Designs for DCNET
- Coordinated with DCNET to schedule all site design work

### 2/01 - 3/02 OSP Consultant - Director of Facility Operations - Sterling, VA.

- Responsible for the dispatch center and locate operations for Sprint Telephone in the state of Ohio
- Managed the Dispatch Center, locate and protection operations
- Managed 6 Supervisors, 2 Clerks, 7 Screeners and 25 Locators
   Responsible for processing Miss Utility tickets and then locating and protecting fiber cable for the Metro Media Fiber Network in D.C., Va. and Md.

### 4/00 - 2/01 U.S. Naval Academy - Facility Analyst, Engineer and Project Manager - Annapolis, Md.

- Performing voice network study and documenting findings.
- Analyze findings and submit engineering plans to upgrade network including all associated costs
- Designed the facility cable job for the new Midshipmen phone switch (main frame room to each Midshipmen room)
- Project managing the entire switch installation

### 4/90 - 1/00 Bell Atlantic - Facility Design Engineer Manager - Maryland/Washington, D.C.

- Supervise 9 Engineering Assistants and 6 Engineering Contractors
- Analyze various database reports and provide technical assistance to insure a correct design
- Coordinate with Planners and Facility Analyzers to proactively issue projects for relief to service interface boxes
- Design building riser and conduit systems
- Major achievements; Designed and project managed WITS, DOJ, White House and MCI Center Conversions

#### 12/83 - 4/90 Bell Atlantic - Splicing Construction Supervisor - Washington, D.C.

- Supervised 8-12 Cable Splicing Technicians
- Developed the Engineering/Construction monthly work report schedule

### 6/61 - 12/83 Bell Atlantic - Cable Splicing Technician - Washington, D.C.

- Performed all types of splicing operations: new installations, rearrangements, and repairs in the underground and in buildings
- Read and interpreted engineering work prints

### Resume of:





Currently DC-NET fiber network construction project in Washington DC as the Equipment & Power Engineering Manager. Experience in telecommunications procurement since 1973. Primary focus is on coordinating all engineering and construction elements necessary to connect end users to the District-wide optical fiber network.

### SKILLS:

- Extensive experience with leading edge telecommunications networks both TDM and IP with special emphasis on robust survivability and economies of implementation/operation and matching traffic to facilities.
- Comprehensive experience with deploying VoIP in core switching, transport, and desk-top delivery. Familiar with all performance requirements necessary to provide full quality service.
- Comprehensive knowledge of the broad range of infrastructure needed to support the leading edge integrated next generation networks: electrical/metallic plant (loop, DSL, IP coax), optical fiber (both long haul including DWDM and metro), and wireless (licensed and unlicensed).
- Over 30 years experience managing telephone systems and networks including VoIP, virtual networks, and private networks; excellent traffic analysis skills.
- Excellent systems-approach to network design, implementation, and project completion.
- Strong organizational, leadership, and training skills together with very good verbal and written communications abilities.
- Hands-on large project management experience.
- Computer literate: full Microsoft Office suite (WORD, EXCEL, OUTLOOK, PROJECT, and ACCESS) as well as WordPerfect, Quatro-PRO, AutoCAD, VISIO, BASIC, and PROCOM-Plus.

### **PERSONAL:**

Graduated from Michigan State University with a Bachelors of Arts degree in Communications.

Served in the United States Army; honorably discharged.

### PROFESSIONAL HISTORY:

Currently I am with the DC-NET fiber network construction project in Washington DC as the Equipment & Power Engineering Manager. (This is a position filled by contract employment.) Primary focus is on coordinating all engineering and construction elements necessary to connect end users to the District-wide optical fiber network. This includes equipment and power engineering to place the necessary equipment at the various drop sites with the necessary transport and distribution equipment to deliver Voice over IP services and data links. There is also heavy involvement in the IP based switching platform and integrated voice-messaging system configuration/engineering to properly size it to support the number of users and provide the desired grade of service. The development of the engineering package also entailed a check and balance function to insure that proper IP assignments, working fiber selections, and terminal equipment port configuration/sizing were properly done to meet the immediate and projected site user requirements. Also supervision of as-built documentation updates and conversion of legacy "paper" records to electronic CAD and MAP databases.

August 2001 to July 2003: SynchroNet, Incorporated/SynchroNet Global, LLC Bremen, Georgia. Filling the network development and deployment needs of SynchroNet, Inc. as the Director of Network Design and Implementation and transitioning to the Chief Operations Officer of SynchroNet Global, LLC to support the CLEC filing and launch in rural western Georgia. In addition to the overall project management, specific focus included key customer identification, initial rough route selection, regulatory requirements (CLEC application, etc.), equipment review and selection and financial analysis. Developed a very high capacity next generation SONET based network to support gigabit Ethernet data traffic along side traditional circuit based TDM traffic with cost-effective wireless delivery to smaller end users. Other key responsibilities included the training of existing installation staff in the many and varied tasks required to operate, monitor, and repair a regional fiber optic network as well as providing the necessary technical documentation for legal PUC filings, RBOC interconnect agreements, and customer contracts and service agreements. Circuit and system trouble-shooting classes for employees were also part of my duties.

November 1999 to June 2001: Tri-Corners Telecommunications/*REA*Net, Incorporated, Durango, Colorado as the Director of Engineering. Key responsibilities included route selection, equipment selection and engineering and implementation for a regional fiber based network serving the rural southwest corner of Colorado and portions of New Mexico and Utah. Also implemented and supported a PBX based ACD system for the call center operation of a 15,000 subscriber ISP operating over the southwest Colorado, southeast Utah, and northwest New Mexico region. Secondary focus was to

train the initial wireless staff in the operation and maintenance of fiber optic equipment.

April 1991 to November 1999: ICG Communications (initially Teleport Denver, Limited), Denver, Colorado. Began with a start-up implementing initial transmission equipment selection and installation in a Competitive Access Provider (CAP) environment. Later specializing in Engineering Project Management responsible for coordination of all installation work for the Denver Metro area. As the company grew to a National coverage, I moved to responsibility for transmission and DCS engineering to support all facilities, nation-wide. For the last 3 years managing a group responsible for specific disciplines within the communications-engineering arena: transmission, alarms/telemetry, power, outside plant, and office design and layout; emphasis was placed on trunking interconnections with 5ESS switches on a STS-1 level to provide compatibility with other carriers at a DS-3 level and to provide switch module diversity for trunk groups.

February 1984 to April 1991: Regional Transportation District (RTD) Denver, Colorado. Started a telecommunications department to provide integrated voice and data network connectivity between eight facilities throughout the Denver/Boulder metro area. Implemented a T1 digital network to link computer users to hosts, via a switched data network integrated with the digital PABX systems, located at a central data center prior to the wide spread availability of LAN technology. During this time the computer center (full computer room) was moved 3 times. Migrated the District's telephone information center from a standard PBX based ACD system to a state-of-the-art multi-level system with multiple groups and cross-group overflow.

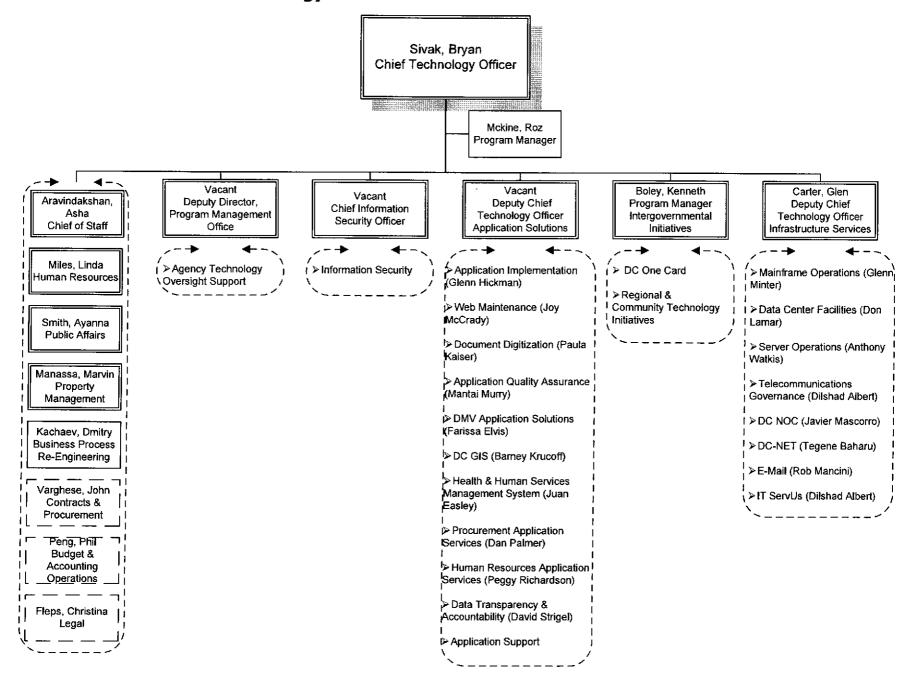
1973 to February 1984: WorldWide Business Management & Consulting, Inc., theatre management and operations with a 70-screen circuit. One of the prime responsibilities was the analysis and control of telecommunications services and the implementation of PABX and Call Accounting systems to optimize telephone trunks and toll costs. Also included film booking and buying for 12 screens and overall telecommunications coordination and upgrade. Developed a video-cassette based coin-operated vending system for movie entertainment distribution with multiple programs available from each viewing unit; this entailed all electronic control, hardware, accounting system design and for the in-house manufacturing of all components. Established a video production facility including studio cameras, film-chain (16mm/35mm/slide) 1" and 3/4" videotape editing facilities and 1/2" videotape duplication.

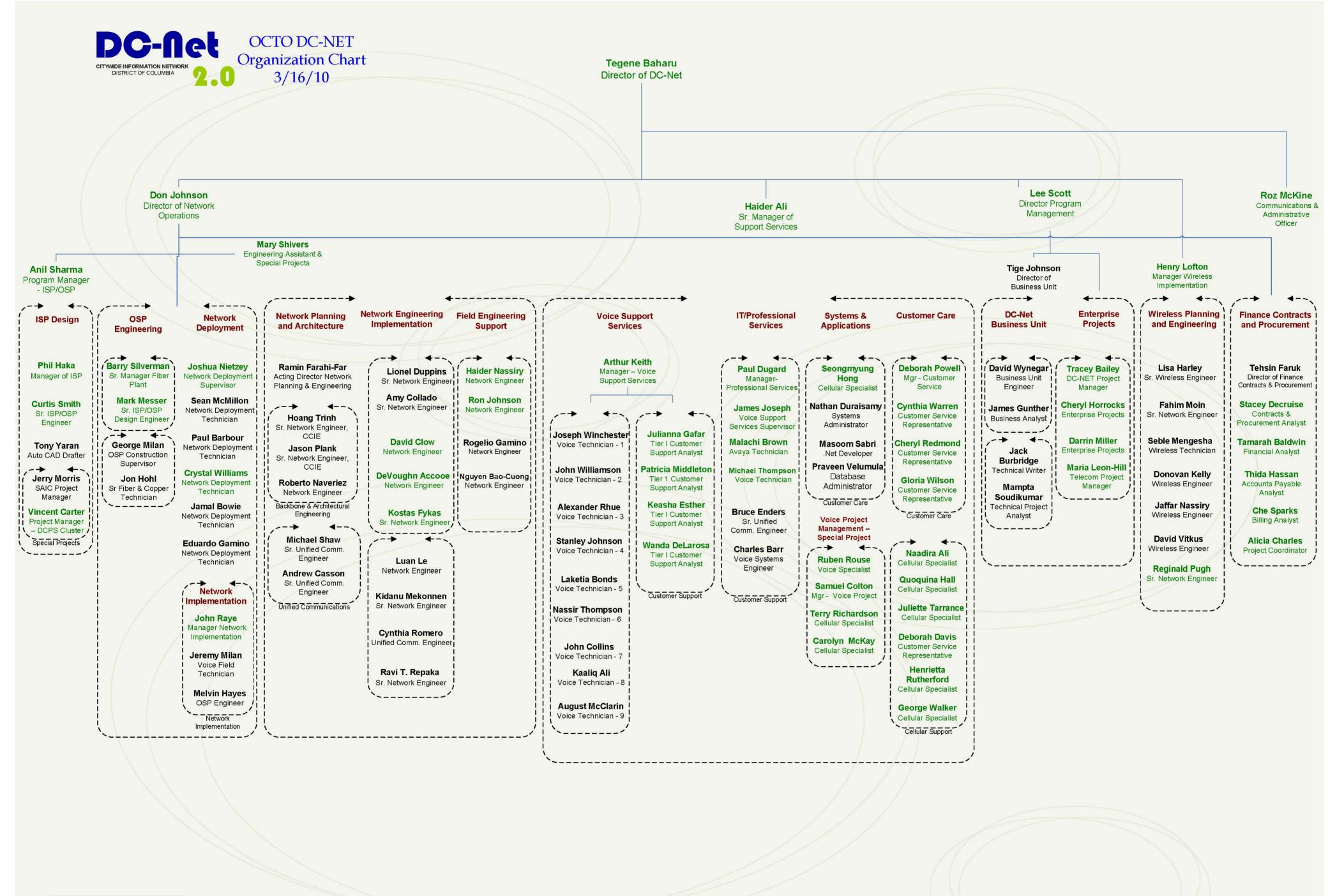
### **REFERENCES:**

Available upon request.



# **Government of the District of Columbia Office of the Chief Technology Officer**





DC-Net Staff

Total DC-Net Staff 105
DC-GOV FTE 55
DC-NET Contractor 50