

CHAIRPERSON

Michael R. Peevey

President

**California Public Utilities Commission** 

March 12, 2010

SECRETARY

Dr. Barbara O'Connor

Professor

California State University, Sacramento

mento Na

Assistant Secretary for Communications and Information

National Telecommunications and Information Agency

U.S. Department of Commerce Herbert C. Hoover Building (HCHB) 1401 Constitution Avenue, N.W.

The Honorable Lawrence E. Strickling

Washington, D.C. 20230

TREASURER
Rich Motta

Consultant & Retired Vice President

AT&T

Dear Assistant Secretary Strickling:

Jeff Campbell

Director, Technology & Trade Policy Global Policy & Government Affairs

Cisco Systems, Inc.

The Honorable Martha M. Escutia Former California State Senator Partner

The Senators' Law Firm

Jaquelline Fuller Advocacy Director

Google.org and Clean Energy Google Inc.

Barbara Johnston

Executive Director Medical Board of California

Jim Kirkland General Counsel

**Trimble Navigation Limited** 

The Honorable Lloyd Levine Former Assemblymember State of California

Sam Overton President City of Los Angeles

Commission on Disability

Carol Whiteside Founder and CEO Emeritus Great Valley Center

PRESIDENT & CEO
Sunne Wright McPeak
California Emerging Technology Fund

CALIFORNIA EMERGING TECHNOLOGY FUND www.cetfund.org

The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103 415-744-CETF (2383)

1000 N. Alameda Street, Suite 240 Los Angeles, CA 90012 213-346-3222 The California Emerging Technology Fund (CETF) Proposal is pleased to submit the Access to Technology and Careers (ID 5047). As part of this proposal, CETF will commit Match Dollars in the amount of \$1,535,483. This includes CETF's own match of \$387,167 and match funding for 11 organizations. The organizations and match funding from CETF is as follows:

Organization	CETF Match
· ·	
Acme Network	\$254,305
California Resources and Training	\$110,375
Caminos	\$55,852
CETF	\$387,167
Chrysalis	\$58,100
EmpowerNet	\$75,000
Goodwill	\$66,250
OCCUR	\$25,000
San Diego Futures Foundation	\$271,601
Southeast CDC	\$46,600
Stride Center	\$166,850
Youth Radio	\$18,383
TOTAL	\$1,535,483

CETF is proud to once again partners with NTIA on Round 2 and look forward to your positive response to this request.

Sincerely,

Sunne Wright McPeak President and CEO



March 8, 2010

Susan Walters, Senior Vice President California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear Ms. Walters;

This letter is to serve as confirmation that The ACME Network will contribute at least \$201,589 cash match to the Access to Careers and Technology (ACT) Program, a shovel ready ARRA broadband stimulus project. This amount will be added to the \$254,305 pledged by California Emerging Technology Fund (CETF).

The ACME Network match will be applied to general administrative costs as well as direct program costs.

Since 1995 ACME has successfully partnered with California's leading animation and media firms to connect California students in middle school through college to workin professionals who guide and prepare thousands of underserved students each year for college and the workplace.

Thank you for your support of The ACME Network's application as part of the CETF proposal submission.

Sincerely,

Deborah Brooks Executive Director



March 8, 2010

Executive Director Laura Valdéz

Board of Directors Imelda Iraeta Board President

Teresa Zavala Secretary

Myrna Funes Treasurer

Norma Campos

Marcela Crespin

Sophie Cloarec

Lucia Luna

Guadalupe Torres

Sylvia Vasquez

Rosa Velasquez

Susan Walters, Senior Vice President

California Emerging Technology Fund (CETF)

The Hearst Building
5 Third Street, Suite 520
San Francisco, CA 94103

Dear Ms. Walters;

This letter is to serve as confirmation that the CAMINOS –Pathways Learning Center will contribute at least \$75,000.00 cash match to the *Access to Careers and Technology (ACT)* program, a shovel-ready ARRA broadband stimulus project. This amount will be added to the \$55,852.00 pledged by California Emerging

Technology Fund (CETF).

The CAMINOS –Pathways Learning Center's cash match will be applied to general administrative costs as well as direct program costs.

Thank you for your support of the CAMINOS –Pathways Learning Center's application as part of the CETF proposal submission.

Sincerely,

Jag. Oog

Laura g. Valdéz Executive Director



January 22, 2010

Luis Arteaga Director of Emerging Markets California Emerging Technology Fund 5 3<sup>rd</sup> Street San Francisco CA 94103-3206

Dear Mr. Arteaga:

In a conversation with Sr. Petra Chávez, RSM, regarding CAMINOS-Pathways Learning Center, she told me about their recent application to California Emerging Technology Fund. This project to expand technology opportunities for the underserved is consistent with the successful work CAMINOS has done for the past ten years.

With the merger of six smaller regions of the Sisters of Mercy into one larger community in July 2008, the grant process will be somewhat different this year with the expanded geography. The McAuley Ministry Fund of the former Omaha Regional Community has supported the work of CAMINOS since its inception and we expect CAMINOS to apply for a grant this year under the new process. Their work with immigrant populations fulfills the Critical Concerns of the Sisters of Mercy which will be a key element of consideration by the grants committee. Our new process has a \$75,000 per grant limit which is in line with previous grants to CAMINOS.

At this time, funding for CAMINOS cannot be guaranteed because the decision is made by the grants committee, but this work definitely fits the ministry we want to see lived out in the world. I encourage you to approve the application for CAMINOS. Should a grant be approved by the Sisters of Mercy for CAMINOS in this cycle, it would qualify as matching funds for the application to the California Emerging Technology Fund.

If you have any questions, I would be happy to respond.

Sincerely,

Cheri L. Cody

Ministry Support Manager

Sisters of Mercy West Midwest Community



### Innovators in TA Performance and Service

1333 Broadway, Suite 604 Oakland CA 94612 PHONE - 510-267-8994 510-835-1332 – FAX training@caratnet.org www.caratnet.org

March 10, 2010

#### **Board of Directors**

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Capital Consulting
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Brent Berry US Bank Kansas City, KS

**Linda Cole** Citibank San Diego, CA

Betsy Zeidman Milken Institute Santa Monica, CA Sunne Wright McPeak
President and CEO
California Emerging Technology Fund
5 Third Street, Suite 520
San Francisco, CA 94103-3206

Dear Ms. McPeak:

California Resources and Training is committing a minimum of \$75,000 of non federal funds to the Access to Careers and Technology (ACT) Sustainable Broadband Adoption proposal submitted to the National Telecommunications and Information Agency.

The funds are generated from our annual fundraising event (13<sup>th</sup> year) which nets \$200,000 for CARAT's core training programs. The project submitted for consideration is a core training program of CARAT. We are committed to the success of this project.

Sincerely,

Selma Taylor Executive Director



March 10, 2010

Ms. Selma Taylor Executive Director California Resources and Training 1333 Broadway, Suite 604 Oukherd, CA 94612

Dear Ms. Taylor:

This letter is to confirm that Bank of America Charitable Foundation, Inc. awarded California Resources and Training (CARAT) 350,000 on 12/16/2009 for the purposes nuflined below as written in the great request submitted:

CARAT will develop trainings for disadvantaged entrepreneurs on employing technology and the Internet to reduce administrative expenses and increase revenues. The technology trainings will be half-day online and in-person workshops for disadvantaged entrepreneurs on the use of technology. Topics include use of computers, website development, financial management, e-commerce, project management, online collaboration, customer relations management, and online communications. CARAT will beta test the newly developed online training modules for low-to-moderate income entrepreneurs, develop best practices and use them to conduct "main-the-trainer" on this technology.

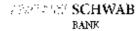
Bank of America is pleased to know that these funds will be leveraged to develop a robust technology training program for small businesses. Thank you for your valuable work.

Sincerely,

Zannielle Campos

SVP / National Program Manager

The Bank of America Charitable Foundation, Inc.



CRA/Community Providenced 101 Montgott by Strats, 10075, Sar Francisco CA 94104 Tel (115) 856-2200 Fex (415) 690/2930

March [0, 2010]

Selma Taylot Executive Director California Resources and Training 1333 Broadway, Suite 604 Oakland, CA 94612

Dear Ms Taylor:

Charles Schwab Bank would like to confirm in this correspondence that we are a member bank of the Federal Home Loan Bank (FHLB) and we sponsored California Resources and Training to receive an Access to Housing and Economic Assistance for Development (AHEAD) Grant in the amount of 850,000. The grant which was awarded on September 1, 2009 is to be utilized over a two (2) year period.

The purpose of the grant is defined in the application submitted to the FHLB as "[one which] will deliver internet-based technology training designed to produce operational efficiencies for small businesses in underserved communities. Training topics will include financial management, costomer relations, purchasing and inventory management, online collaboration, and web-based marketing."

We are delighted that California Resources and Training will leverage these funds with the California Emerging Technology Fund application to build out a more robust rechnology training program. Sustainable broadband adoption and job creation are unquestionably activities for economic development, and which small businesses have a great need for.

Regards,

Julia T Brown, Esq.

Director, Community Development



March 8, 2010

Susan Walters, Senior Vice President California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear Ms. Walters;

This letter is to serve as confirmation that Chrysalis will contribute at least \$62,024 cash match to the Access to Careers and Technology (ACT) program, a shovel-ready ARRA broadband stimulus project. This amount will be added to the \$58,100 pledged by California Emerging Technology Fund (CETF).

Chrysalis' cash match will be applied to general administrative costs as well as direct program costs.

Thank you for your support of Chrysalis' application as part of the CETF proposal submission.

Sincerely,

Mark Loranger President & CEO



March 10, 2010

Susan Walters, Senior Vice President California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear Ms. Walters:

This letter is to serve as confirmation that EmpowerNet CA will contribute at least \$52,860 cash match to the Access to Careers and Technology program, a shovel-ready ARRA broadband stimulus project. This amount will be added to the \$74,514 pledged by CETF.

EmpowerNet CA's cash match will be applied to general administrative costs as well as direct program costs.

Thank you for your support of EmpowerNet CA's application as part of the CETF proposal submission.

Sincerely,

Barrie R. Hathaway

Fiscal Sponsor, Executive Director



CORPORATE OFFICE 1500 Mission Street San Francisco California 94103

PHONE 415 575 2101 TTY 415 575 2115 FAX 415 575 2170

March 10, 2010

Sunne Wright McPeak
President and CEO
California Emerging Technology Fund
5 Third Street
San Francisco, CA 94103

Dear Ms. Wright McPeak,

Goodwill Industries of San Francisco, San Mateo and Marin Counties (Goodwill) is pleased to be a part of the California Emerging Technology Fund (CETF) Sustainable Broadband for All proposal to the NTIA. Goodwill pledges to match the proposal with \$116,275 in funding. The match funding will cover a portion of staff time, computers for refurbishing and rent for the training facility.

Goodwill earns over \$26 million per year from the sale of donated household items from over 500,000 residential and corporate donors. The match funding for this proposal will come from the sale of donated computer and electronic product, which earns \$575,000 per year.

Please do not hesitate to contact me if you have additional questions. I may be reached at (415) 575-2101 or <a href="mailto:ehirsch@sfgoodwill.org">ehirsch@sfgoodwill.org</a>.

Sincerely,

Erin Hirsch

Chief of People Services

### **OCCUR**

March 10, 2010

California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear CETF Representative,

On behalf of OCCUR, I'm submitting this letter to confirm that OCCUR will provide \$25,000 in matching funds as part of the OCCUR/ETC program which is being submitted by the California Emerging Technology Fund (CETF) for Broadband Technology Opportunities Program (BTOP) in the Sustainable Broadband Adoption category .The project is entitled The Oakland Digital Mobility Program.

OCCUR/ETC is excited about the implementation of this program and I am can provide any additional information at (510) 839-2440.

Sincerely,

David Glover Executive Director

### CITY OF OAKLAND



250 FRANK H. OGAWA PLAZA, SUITE 3315 - OAKLAND, CALIFORNIA 94612-2032

Community and Economic Development Agency Housing and Community Development Division Community Development (CDBG) Program

(510) 238-3716 FAX (510) 238-6956 TDD (510) 839-6451

December 2, 2009

David Glover Executive Director OCCUR 1330 Broadway, Suite 1030 Oakland, CA 94612

Dear Mr. Glover,

This letter is to confirm the City of Oakland CEDA, through the Community Development Block Grant Program (CDBG), has approved a matching grant for at least \$25,000 in support of OCCUR's Oakland Digital Mobility Program.

Congratulations on being a grant recipient for the grant period of 2009/2010. We applaud you and the work your organization does to benefit the City of Oakland's communities.

Sincerely,

Michele Byrd

Sandra Blow

Community Housing Services Manager, CEDA



Comerica Incorporated

P.O. Box 75000 Detroit Michigan 48275

July 21, 2009

Mr. David Glover **Executive Director** Oakland Citizens Committee for Urban Renewal 1330 Broadway Suite 1030 Oakland, CA 94612

Dear Mr. Glover:

I am pleased to inform you that the board of directors of the Comerica Charitable Foundation has approved a grant for \$25,000 in support of OCCUR's programs. A check in support of this

Congratulations on being selected as a grant recipient for the Comerica Charitable Foundation's Second Grant Season of 2009. We applaud you and the work your organization does to benefit

Please feel free to contact me if you have any questions.

Sincerely,

Annette/M. Zyski

Corporate Contributions Officer

Corporate Contributions Comerica Incorporated

P.O. Box 75000

Detroit, MI 48275-3390

313.222.3155, direct

313.222.5555, fax

amzyski@comerica.com

Enclosures

Copy to:

Caroline Chambers, President, Comerica Charitable Foundation

James Garavaglia

The Comerica Charitable Foundation requires that all grant recipients provide written acknowledgment of any charitable contribution of cash or property valued at \$250 or more. Please complete and return the enclosed Contribution Acknowledgment form within 30 days of receipt of this grant. Please note that we will not consider future requests from organizations that fail to return a completed tax acknowledgment form. Thank you in advance for your cooperation in fulfilling this request.



March 10, 2010

Susan Walters, Senior Vice President California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear Ms. Walters:

This letter is to serve as confirmation that the San Diego Futures Foundation will contribute at least \$1,042,007.00 cash match to the San Diego Broadband Initiative, a shovel-ready ARRA broadband stimulus project. This amount will be added to the \$1,042,007.00 pledged by California Emerging Technology Fund (CETF).

The San Diego Futures Foundation's cash match will be applied to general administrative costs as well as direct program costs.

Thank you for your support of the San Diego Futures Foundation's application as part of the CETF proposal submission.

Sincerely,

Megan Graulich

**Executive Director** 

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#### RESOLUTION NO. 9688

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF VERNON APPROVING THE FUNDING OF THE SOUTHEAST TECHNOLOGY INITIATIVE OF THE SOUTHEAST TECHNOLOGY COLLABORATIVE FOR THE SOUTHEAST MOBILE TECHNOLOGY LAB AND PUBLIC AWARENESS CAMPAIGN AND AUTHORIZING THE DIRECTOR OF INDUSTRIAL DEVELOPMENT TO TAKE ALL ACTIONS NECESSARY TO IMPLEMENT THE INITIATIVE

WHEREAS, the Director of Industrial Development has recommended that the City of Vernon (the "City") provide funding for a three (3) year Southeast Mobile Technology Lab and Public Awareness Campaign of the Southeast Technology Initiative (the "Program") proposed by the Southeast Cities Technology Collaborative (the "Collaborative"), under the management of the Southeast Community Development Corporation ("SCDC"), as part of its ongoing community outreach endeavors; and

WHEREAS, the Collaborative consists of ten (10) agencies from the public, private, and non-profit sector located in the Southeast region; and

WHEREAS, the first goal of the Program is to transform and improve the quality of life for residents in the Cities of Bell, Bell Gardens, Cudahy, Walnut Park/Florence-Firestone, Huntington Park, Maywood, South Gate and Vernon by expanding community broadband access points, providing computer literacy training and enhancing existing community service programs; and

WHEREAS, the second goal of the Program is to increase public awareness, conduct public policy advocacy, facilitate learning and generate economic benefit by increasing the accessibility to technology; and

WHEREAS, the Collaborative presented a Proposal dated July 17, 2008 presenting an option for funding of the Program consisting of a 38 ft. Winnebago Mobile Computer Lab RV, twenty (20) Dell laptops, twenty (20) internet wireless cards, one (1) presentation projector and roll down screen, one (1) network printer, one (1) computer scanner, Vernon sponsorship signage (exterior and interior) and operation expenses for three (3) years for a total cost of \$301,195.00; and

WHEREAS, the Program will assist in improving the public's awareness and understanding of the City and will enhance the image of the City, which will in turn help as the City continues its development of various projects; and

WHEREAS, the support of the Program is necessary to facilitate the further development of the City as well as attracting businesses to the City, thereby benefitting the citizens, residents, and employees in the City and the surrounding communities; and

WHEREAS, the Program will assist in improving the City's relationship and the support of surrounding communities for its various projects which are necessary for its further development and will create goodwill for the City.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF VERNON AS FOLLOWS:

SECTION 1: The City Council of the City of Vernon hereby finds and determines that the recitals contained hereinabove are true and correct.

SECTION 2: The City Council of the City of Vernon hereby further finds and determines that the Program is in the best interests of the City of Vernon, is necessary for the further development of the

City and constitute a reasonable expenditure of public funds.

SECTION 3: The City Council of the City of Vernon hereby approves providing funding of the Program and authorizes the Director of Industrial Development to remit the sum of \$301,195.00 to the Collaborative and/or SCDC in support of the Program and to take such actions as may be necessary or convenient to carry out and implement the Program and transactions authorized herein.

SECTION 4: The City Clerk of the City of Vernon shall certify to the passage of this resolution, and thereupon and thereafter the same shall be in full force and effect.

APPROVED AND ADOPTED this 4th day of August, 2008.

Homs C. Malburg.

Name:

Leonis C. Malburg

Title: Mayor / Mayor Pro-Tem-

ATTEST:

Manuela GIRON, City Clerk

STATE OF CALIFORNIA )
) ss
COUNTY OF LOS ANGELES )

I, MANUELA GIRON, City Clerk of the City of Vernon, do hereby certify that the foregoing Resolution, being Resolution No. 9688, was duly adopted by the City Council of the City of Vernon at a regular meeting of the City Council duly held on Monday, August 4, 2008, and thereafter was duly signed by the Mayor or Mayor Pro-Tem of the City of Vernon.

MANUELA GIRON City Clerk

(SEAL)

- 4 -

### RESOLUTION NO. 9769

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A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF VERNON APPROVING ADDITIONAL FUNDING OF THE SOUTHEAST TECHNOLOGY INITIATIVE OF THE SOUTHEAST TECHNOLOGY COLLABORATIVE FOR THE SOUTHEAST MOBILE TECHNOLOGY LAB AND PUBLIC AWARENESS CAMPAIGN AND AUTHORIZING THE DIRECTOR OF INDUSTRIAL DEVELOPMENT TO TAKE ALL ACTIONS NECESSARY TO IMPLEMENT THE INITIATIVE

WHEREAS, on August 4, 2008, the City Council of the City of Vernon approved the funding of a Southeast Mobile Technology Lab and Public Awareness Campaign of the Southeast Technology Initiative (the "Program") proposed by the Southeast Cities Technology Collaborative (the "Collaborative"), under the management of the Southeast Community Development Corporation ("SCDC"), as part of its ongoing community outreach endeavors; and

WHEREAS, the Director of Industrial Development was authorized to remit the sum of \$301,195.00 to the Collaborative and/or SCDC in support of the Program; and

WHEREAS, SCDC has requested additional funding of \$147,454.00 for converting the Mobile Computer Lab RV to use compressed natural gas and additional equipment and operating expenses for three (3) year period; and

WHEREAS, the first goal of the Program is to transform and improve the quality of life for residents in the Cities of Bell, Bell Gardens, Cudahy, Walnut Park/Florence-Firestone, Huntington Park, Maywood, South Gate and Vernon by expanding community broadband access points, providing computer literacy training and enhancing existing community service programs; and

WHEREAS, the second goal of the Program is to increase public awareness, conduct public policy advocacy, facilitate learning and generate economic benefit by increasing the accessibility to technology; and

WHEREAS, the Collaborative presented a Proposal dated October 14, 2008 presenting the upgraded option for funding of the Program consisting of a 37 ft. Compressed Natural Gas Mobile Computer Lab RV, fifteen (15) laptops with multimedia software, five (5) digital cameras, five (5) video cameras, satellite internet service, one (1) presentation projector and roll down screen, one (1) multifunction network printer, Vernon sponsorship signage (exterior and interior) and operation expenses for three (3) years for a total cost of \$448,649.00; and

WHEREAS, the Program will assist in improving the public's awareness and understanding of the City and will enhance the image of the City, which will in turn help as the City continues its development of various projects; and

WHEREAS, the support of the Program is necessary to facilitate the further development of the City as well as attracting businesses to the City, thereby benefitting the citizens, residents, and employees in the City and the surrounding communities; and

WHEREAS, the Program will assist in improving the City's relationship and the support of surrounding communities for its various projects which are necessary for its further development and will create goodwill for the City.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF VERNON AS FOLLOWS:

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SECTION 1: The City Council of the City of Vernon hereby finds and determines that the recitals contained hereinabove are true and correct.

The City Council of the City of Vernon hereby SECTION 2: further finds and determines that the Program is in the best interests of the City of Vernon, is necessary for the further development of the City and constitute a reasonable expenditure of public funds.

SECTION 3: The City Council of the City of Vernon hereby approves providing funding of the Program and authorizes the Director of Industrial Development to remit the sum of \$301,195.00 plus additional funding of \$147,454.00 for a total of \$448,649.00 to the Collaborative and/or SCDC in support of the Program and to take such actions as may be necessary or convenient to carry out and implement the Program and transactions authorized herein.

SECTION 4: The City Clerk of the City of Vernon shall certify to the passage of this resolution, and thereupon and thereafter the same shall be in full force and effect.

APPROVED AND ADOPTED this 24th day of November, 2008.

Name:

Title: Mayor / Mayor Pro-Tem

ATTEST:

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STATE OF CALIFORNIA ) ss COUNTY OF LOS ANGELES

I, MANUELA GIRON, City Clerk of the City of Vernon, do hereby certify that the foregoing Resolution, being Resolution No. 9769, was duly adopted by the City Council of the City of Vernon at a regular meeting of the City Council duly held on Monday, November 24, 2008, and thereafter was duly signed by the Mayor or Mayor Pro-Tem of the City of Vernon.

(SEAL)



March 10, 2010

Susan Walters, Senior Vice President California Emerging Technology Fund (CETF) The Hearst Building 5 Third Street, Suite 520 San Francisco, CA 94103

Dear Ms. Walters:

This letter is to serve as confirmation that the Stride Center will contribute at least \$782,108 cash match to the Access to Careers and Technology program, a shovel-ready ARRA broadband stimulus project. This amount will be added to the \$166,852 pledged by CETF.

The Stride Center's cash match will be applied to general administrative costs as well as direct program costs.

Thank you for your support of the Stride Center's application as part of the CETF proposal submission.

Sincerely,

Barrie R. Hathaway Executive Director



March 12, 2010

Susan Walters
Senior Vice President
CETF
The Hearst Building
5 Third Street, Suite 520
San Francisco, CA 94103-3206

Dear Ms. Walters,

In an effort to achieve sustainable broadband adoption in vulnerable and disadvantaged communities, Youth Radio is committed to providing support for Digital Pathways at the \$45,845 level (20% of the project budget). This funding will come from sources including the City of Oakland, The W. Clement & Jessie V. Stone Foundation, and the Kaiser Permanente Community Benefits Program.

On behalf of Youth Radio's students, staff and board of directors, I look forward to working with CETF on Digital Pathways.

Sincerely,

Jacinda Abcarian

**Executive Director** 

Jacinda Hearian

Youth Radio

## BTOP Sustainable Broadband Adoption Community Anchor Institution Detail Template

Please complete the Anchor Institution Details worksheet by providing information or Community Anchor Institutions that will be directly involved in or benefit from the proproject. Add rows as necessary. All community anchor institutions should be given a the specified list. A Community Anchor Institution is considered a minority-serving in its a post-secondary educational institution with enrollment of minority students exceed percent of its total enrollment. The "Role" column only requires a word or two, or a so not a detailed explanation. A detailed explanation of the role of project partners and anchor institutions should be provided in the essay portions of the application.

The data provided via this template will be subject to automated processing. Applic therefore required to provide this attachment as an Excel file, and not to convert it to submitting a copy of their application on an appropriate electronic medium, such CD-ROM, or flash drive. Additionally, applicants should not modify the format of the

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to a PDF prior as a DVD, is file.

### **BTOP SBA Community Anchor Institutions Detail Template**

Title: Access to Careers and Technology
Easy Grants ID: 5047

Facility Name	Organization	Address Line 1	City	State	Zip	Facility Type	Minority Serving Institution Type	Project Role
Alameda County SBDC	Alameda County SBDC	1330 Broadway, Suite 705	Oakland	CA	94612	Other Community Support Organization	N/A	Provide targeted outreach for CARAT.
Contra Costa SBDC	Contra Costa SBDC	300 Ellinwood Way #300	Pleasant Hill	CA	94523	Other Community Support Organization	N/A	Provide targeted outreach for CARAT.
El Camino College Business Training Center	Los Angeles SBDC	13430 Hawthorne Blvd.	Hawthorne	CA	90250	Community College	N/A	Provide targeted outreach for CARAT.
Long Beach City College Small Business Development Center	Los Angeles SBDC	4900 E. Conant Street, Bldg. 2, Suite 108	Long Beach	CA	90808	Community College	N/A	Provide targeted outreach for CARAT.
Northeastern California Small Business Development Center, San Joaquin Delta College	Northeastern California SBDC	56 S. Lincoln Street	Stockton	CA	95203	Community College	N/A	Provide targeted outreach for CARAT.
Northeastern California SDBC - Greater Sacramento at Los Rios Community College	Northeastern California SBDC	1410 Ethan Way	Sacramento	CA	95825	Community College	N/A	Provide targeted outreach for CARAT.
Southwestern College SBDC	San Diego and Imperial SBDC	880 National City Blvd., Suite 103	National City	CA	91950	Community College	N/A	Provide targeted outreach for CARAT.
UC Merced	UC Merced Regional SBDC	5200 North Lake Road	Merced	CA	95343	Other Institution of Higher Education	N/A	Provide targeted outreach for CARAT.
Pacific Coast Regional	Los Angeles SBDC	3255 Wilshire Boulevard, Suite 1501	Los Angeles	CA	90010	Other Community Support Organization	N/A	Provide targeted outreach for CARAT.
San Francisco Office of Economic and Workforce Development	San Francisco Office of Economic and Workforce Development	1 Dr. Carlton B. Goodlett Place, Room 448	San Francisco	CA	94102	Other Government Facility	N/A	Collaborate with Goodwill for operation of the training centers.
San Mateo County Workforce Investment Board	San Mateo County Workforce Investment Board	260 Harbor Boulevard, Building A	Belmont	CA	94002	Other Government Facility	N/A	Contract with Goodwill to provide advanced PC technician training for the Green Job Corps program.
Skyline College	Skyline College	3300 College Drive	San Bruno	CA	94066	Community College	N/A	Provide college credit for completion Goodwill's of training courses.
CA-39 Congress of the United States	Congresswoman Linda Sanchez	17906 Crusader Ave. Ste. 100	Cerritos	CA	90703	Other Government Facility	N/A	Provide program publicity and support.
East Los Angeles College	East Los Angeles College	1301 Avenida Cesar Chavez	Monterey Park	CA	91754	Community College	N/A	Provide technology training and support to Southeast Community Development Corporation (SCDC).
Huntington Park-Bell Community Adult School	Los Angeles Unified School District	333 South Beaudry Avenue	Los Angeles	CA	90017	School (k-12)	N/A	Provide technology training and support to SCDC.
Hub Cities One-Stop Career Center	Hub Cities Consortium	2677 Zoe Avenue	Huntington Park	CA	90255	Other Community Support Organization	N/A	Provide job readiness training and support to SCDC.

Facility Name	Organization	Address Line 1	City	State	Zip	Facility Type	Minority Serving Institution Type	Project Role
City Heights Community Development Corporation	City Heights Community Development Corporation	4283 El Cajon Blvd. Suite 220	San Diego	CA	92105	Other Community Support Organization	N/A	Partner with San Diego Futures Foundation (SDFF) to support after school learning centers at affordable housing locations.
The School of Science, Connections, and Technology at the Kearny Educational Complex	San Diego City Schools	4100 Normal Street, Room 2219	San Diego	CA	92103	School (k-12)	N/A	Identify students and families to receive computers and technology training from SDFF.
San Diego Workforce Partnership	San Diego Workforce Partnership	3910 University Avenue, Suite 400	San Diego	CA	92105	Other Community Support Organization	N/A	Collaborate with SDFF for curriculum development; Offers training courses using SDFF-donated refurbished computers.
Laboratory of Comparative Human Cognition	University of California, San Diego	9500 Gilman Dr.	La Jolla	CA	92093	Other Institution of Higher Education	N/A	Cooperate with SDFF to provide computer support to the San Diego community.
Workforce Development Board of Contra Costa County	Workforce Development Board of Contra Costa County	300 Ellinwood Way, 3rd Floor	Pleasant Hill	CA	94523	Other Government Facility	N/A	Provide outreach for The Stride Center through the One-Stop Career Center system.
Oakland Private Industry Council	Oakland Private Industry Council	1212 Broadway, Suite 100-300	Oakland	CA	94612	Other Community Support Organization	N/A	Provide client referrals to the Stride Center and other ACT resources.
RichmondWORKS/EASTBAY Works	RichmondWORKS/EASTBAY Works	1212 Broadway, Suite 300	Oakland	CA	94612	Other Community Support Organization	N/A	Provide client referrals to the Stride Center and other ACT resources.
Alameda County Health Care Services Agency	Alameda County Health Care Services Agency	1000 San Leandro Blvd. Suite 300	San Leandro	CA	94577	Other Government Facility	N/A	Provide access to School Based Health Centers for media training sites.
Alameda County Juvenile Probation Department	Alameda County Juvenile Probation Department	400 Broadway, P.O. Box 2059	Oakland	CA	94604	Other Government Facility	N/A	Recruit students to apply for Youth Radio training and dedicate a staff person to work with Youth Radio staff and students.
Oakland Police Department	Oakland Police Department	455 7th Street	Oakland	CA	94607	Other Government Facility	N/A	Will inform Youth Radio of OPD sponsored events for Youth Radio coverage and promotional opportunities.
Peralta Community College District	Alameda Oakland Regional Occupational Program	333 East 8th Street	Oakland	CA	94606	Community College	N/A	Grant high school and college credit to students who complete Youth Radio training programs.
City of Oakland Department of Human Services	City of Oakland Department of Human Services	150 Frank H. Ogawa Plaza, 4th Floor	Oakland	CA	94612	Other Government Facility	N/A	Collaborate with Youth Radio to support new technical training pathways for underresourced youth in the SF Bay Area.

Facility Name	Organization	Address Line 1	City	State	Zip	Facility Type	Minority Serving Institution Type	Project Role



# OFFICE OF THE MAYOR ANTONIO R. VILLARAIGOSA

March 11, 2010

Sunne Wright McPeak President and CEO California Emerging Technology Fund 5 Third St., Suite 520 San Francisco, CA 94103

Dear Ms. McPeak:

The City of Los Angeles supports the submission of your two proposals to the National Telecommunications and Information Administration (NTIA) for Round 2. The Digital Literacy for All proposal, targeting specific low-income communities of California and the Access to Training and Technology proposal, focusing on 21<sup>st</sup> Century jobs, will significantly improve outcomes for those increasingly left behind by the Digital Divide both for Angelinos and other regions of the state.

The City of Los Angeles is proud to be a partner with CETF and has a rich history of collaboration and investment to educate and train residents to use broadband technology. The City hosted the launch of the CETF Public Awareness Program called *Get Connected!* in June 2009. It has also hosted Community Connect Fairs, hands-on broadband technology trainings, in Boyle Heights, McArthur Park, Van Nuys, South LA and Chinatown. The City was also one of the first cities to pass a resolution in support of *Get Connected!* CETF has also been working with local schools to launch a program called School2Home to bring technology to families struggling to bridge the Digital Divide and the Achievement Gap.

The City sees a tremendous opportunity to continue this partnership through the recently awarded NTIA Round 1 grants to both CETF and the City. The City will collaborate by making sure the centers funded by NTIA are part of the 211 referral system and that any media and broadband educational resources developed by CETF are shared with the clients we serve. In Round 2, this partnership will continue to be strengthened by expanding the reach of both our proposals, targeting areas and residents that have special needs and together making sure no one is left behind.

Please feel free to contact me if I can be of further assistance.

Jim B. Clarke

Director of Federal Relations

JBC:wi





SAN FRANCISCO GENERAL HOSPITAL MEDICAL CENTER 995 POTRERO AVENUE SAN FRANCISCO, CA 94110 Tel. (415) 206-5252

March 5, 2010

Laura Valdéz Executive Director CAMINOS – Pathways Learning Center 1406 Valencia Street, Suite A San Francisco, CA 94117

Dear Ms. Valdéz:

I am the Medical Director of the San Francisco General Hospital Family Health Center (FHC). The FHC is a large primary care public health clinic which serves primarily uninsured and public ally insured San Francisco residents. We serve over 10,000 patients, with over 40,000 visits to our clinic annually. This letter is in support of your Sustainable Broadband Adoption proposal, to the NTIA.

As you know, the FHC has been enjoying a new collaborative relationship with CAMINOS. As part of your current proposal, the Family Health Center will continue to link our patients to CAMINOS so they may enroll in your Basic Digital Course.

In the fall of 2009, the FHC, as part of a larger UCSF Center for Excellence in Primary Care diabetes quality improvement project, partnered with CAMINOS. Our partnership links Latina patients with diabetes to computer classes in the community to enhance both knowledge of health resources on the web and the ability to self-manage diabetes. Some of our patients are currently enrolled in the Spring 2010 semester. Patients with chronic conditions like diabetes make essential everyday decisions about medications, diet and exercise. Primary care should link patients to health resources that support healthy decisions. For higher income and literacy populations, patient-centered technology and information has exponentially expanded. For lower income and limited English proficient patients, the "digital divide" may increase already existing health disparities. Our goal at the SFGH FHC is to have our 400 Latinos diabetic patients, most of whom are women, monolingual, low-income and who have limited access to computers be able to receive the training required to adopt broadband at home or be able to use the computers at the CAMINOS Community Technology Center.

Please feel free to contact me if I can be of further assistance. I can be reached at (415) 206-5122 or via email at hhammer@fcm.ucsf.edu

Sincerely,

Hali Hammer, MD Medical Director SFGH Family Health Center

COMMUNITY HEALTH NETWORK DEPARTMENT OF PUBLIC HEALTH CITY & COUNTY OF SAN FRANCISCO

FAMILY PRACTICE RESIDENCY PROGRAM UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

Laura Valdéz Executive Director CAMINOS – Pathways Learning Center 1406 Valencia Street, Suite A San Francisco, CA 94117



Dear Ms. Valdéz:

This letter is to express the support of Marshall Elementary School, a public school in the San Francisco Unified School District (SFUSD) for your Sustainable Broadband Adoption proposal, to the NTIA. SFUSD, San Francisco's 140 pre-K through 12th grade public schools, is preparing students for success in college and careers by providing each student with an equal opportunity to succeed by promoting intellectual growth, creativity, self-discipline, cultural and linguistic sensitivity, democratic responsibility, economic competence, and physical and mental health.

As part of your proposal, Marshall Elementary School will continue to offer our Latino parents an opportunity to enroll in CAMINOS Basic Digital Literacy courses provided onsite in our school computer lab.

In the Spring of 2010, Marshall Elementary School partnered with CAMINOS to provide onsite Basic Digital Literacy courses with Spanish instruction. Marshall Elementary School is a small community school dedicated to providing a rigorous core curriculum while maintaining a positive learning environment. The school in 2008-2009 had an enrollment of 232 students of which 134 were English Language Learners (ELL). Seventy six percent of the students qualified for free lunch. Seventy six percent of the student population is Latino and 87 percent is socio-economically disadvantaged. Our partnership advances Goal 5 of Marshall Elementary School's Academic Plan for Student Achievement to significantly increase the involvement of a broad base of parents and community at the school level. The CAMINOS curriculum focuses on developing our participants' ability to use digital technology and communications tools to access, manage, integrate, evaluate, create and communicate information in order to function in a knowledge-based 21" century society. Specifically, this training aims to give Latino parents of students at Marshall Elementary School the skills to access School Loop, a web-based application with the potential to increase the school/home connection and access to information that can better facilitate a parent's involvement in their child's education. Additionally, we are confident that the exposure to basic computer science and technology.

Please feel free to contact me if I can be of further assistance. My direct line is (415) 241-6280 or I can be reached via email at avilap@sfusd.edu.

Sincerely,

Perer Avila Principal

Marshall Elementary School



March 9, 2010

www.missionhousing.org

474 Valencia Street, Suite 280 San Francisco, CA 94103

415.864.6432 415.864.0378 fax info@missionhousing.org

Laura Valdéz Executive Director CAMINOS – Pathways Learning Center 1406 Valencia Street, Suite A San Francisco, CA 94117

RE:

Support for CAMINOS – Pathways Learning Center in your proposal for the Sustainable Broadband Adoption program to the U.S. Department of Commerce's National Telecommunications and Information Administration

Dear Ms. Valdéz:

Mission Housing Development Corporation (MHDC) is pleased to write this letter of support for CAMINOS -Pathways Learning Center in your proposal for the Sustainable Broadband Adoption program to the U.S. Department of Commerce's National Telecommunications and Information Administration (NTIA).

MHDC develops high-quality, well-managed, affordable, sustainable homes and communities that promote the self-sufficiency of low and moderate income families, seniors, and persons with diverse needs. In 2008, with support from the City and County of San Francisco, MHDC opened a computer lab at Valencia Gardens, a 260-unit HOPE VI development. Valencia Gardens was the first affordable housing development to receive free Internet access to every unit of housing as well as the computer lab, as part of Mayor Gavin Newsom's digital inclusion imitative. That same year, MHDC partnered with CAMINOS to provide a Basic Digital Literacy course in Spanish instruction. This class is targeted to reach the 30% of the 260 families living at Valencia Gardens that speak Spanish as their first language. Residents of Valencia Gardens, who have participated in this class, have gained skills in Microsoft Office applications building confidence, expanding job search opportunities, and even leading to new employment. This partnership mutually promotes computer technology training and workforce development.

We look forward to continuing our partnership with CAMINOS and the ongoing provision of your Basic Digital Literacy class within our community based computer lab. If you are interested in more information, please contact me at (415) 553-3160 ext.106 or via email at mugarte@missionhousing.org

Sincerely,

Martin Ugarte

Site Services Director, Valencia Gardens Mission Housing Development Corporation



### MISSION NEIGHBORHOOD HEALTH CENTER

March 8, 2010

Laura Valdéz Caminos Pathways Learning Center 1406 Valencia Street, Suite A San Francisco, CA 94110

Dear Ms. Valdéz:

This letter is to express the support of the Mission Neighborhood Health Center for your proposal regarding Sustainable Broadband Adoption.

Mission Neighborhood Health Center (MNHC) is a 39 year old comprehensive community-based health center [CHC], a Federally Qualified Health Center (FQHC), and a cornerstone in the Mission community. MNHC is a well known San Francisco local leader in advocacy efforts for culturally and linguistically competent health and human services for Latinos in San Francisco and the greater Bay Area. MNHC serves over 13,000 unduplicated patients and renders over 66,000 health care service visits annually.

Mission Neighborhood Health Center is committed to compassionate, culturally competent and comprehensive health care services. We strive to provide services for the medically underserved with a focus on the Latino/Hispanic Spanish speaking community and its neighbors.

A partnership with Caminos Pathways Learning Center allows both organizations to further their mutual mission of serving the Spanish-speaking community in this neighborhood in ways that promote good health.

The correlation between technology and healthcare is rapidly growing for the individual patient, especially in cities like San Francisco. This is a timely project whereby our organizations will join together to further the goal of using technology to enhance healthcare.

As part of your proposal, Mission Neighborhood Health Clinic will facilitate the engagement of its patients in using computer technology to improve their health. Twelve-week courses will be conducted in Spanish and will range from digital literacy to application of skills managing chronic conditions such as diabetes, hypertension, etc. We are grateful that Caminos will provide computers and instructors for this program

I am eager to have staff members of both organizations meet to plan specific details of the project. Please let me know if I can be of further assistance.

Sincerely,

Brerida Storey Executive Director

240 Shotwell Street • San Francisco, California 94110
Tel. (415) 552-3870 • Admin. Office Tel. (415) 552-1013 • Fax (415) 431-3178



### IMMACULATE CONCEPTION ACADEMY

A CRISTO REY SCHOOL IN THE DOMINICAN TRADITION

March 5, 2010

Laura Valdéz
Executive Director
CAMINOS – Pathways Learning Center
1406 Valencia Street, Suite A
San Francisco, CA 94117

Dear Ms. Valdéz:

This letter is to express the support of Immaculate Conception Academy, an all-girls Catholic school in San Francisco for your Sustainable Broadband Adoption proposal, to the NTIA. Immaculate Conception Academy offers a college-preparatory education in the Dominican tradition that promotes academic excellence, life-long learning skills and service, family and community.

As part of your proposal, ICA will continue to have CAMINOS be a placement site for our Corporate Work Study Program. The Corporate Internship or "work-study" program places ICA high school students into entry-level clerical positions and generates revenue that allows students from low-income households to receive a high quality, private, college preparatory education. ICA's work-study program generates a majority of ICA's operating expenses, and allows for students to receive substantially reduced tuition.

In the Fall of 2009, ICA partnered with CAMINOS to have our students placed in work-study positions as classroom instructor assistants and customer service representatives in Mission Tech, the organization's social enterprise in computer repair, and as general administrative support for the organization. Six students are currently placed at CAMINOS which is an estimated value to the organization of \$43,500. Our partnership allows our students to have a work-study placement that exposes them to how technology can be used to close social disparities in our community, how to operate a small business venture and how to use effective teaching strategies in teaching technology to low literacy Spanish monolingual immigrants. Our student body is 50% Latino, over 70% of our students are awarded scholarships and financial assistance, and over 90% are first generation college bound students.

Please feel free to contact me if I can be of further assistance. My direct line is (415) 824-2052 Ext. 27 or I can be reached via email at jwang@icacademy.org

Sincerely,

Jonathan Wang

Corporate Work Study Program Manager



4877 Mission Street San Francisco CA 94112 415.405.0222 o 415.405.0223 f clinicbythebay.org

March 8, 2010

Laura Valdéz Caminos Pathways Learning Center 1406 Valencia Street, Suite A San Francisco, CA 94110

Dear Ms. Valdéz:

This letter is to express the support of the Volunteers In Medicine (VIM) Clinic by the Bay for your proposal regarding Sustainable Broadband Adoption.

The mission of Clinic by the Bay is "to understand and serve, with dignity and respect, the health and wellness needs of the medically underserved in the San Francisco Bay Area." Our clinic is part of a national network of free clinics linking the working uninsured desperate for health care services with retired medical professionals eager to volunteer their time and expertise. The important correlation between technology and healthcare has helped to guide the organization of our planned clinic, scheduled to open in July of 2010 in San Francisco. In addition to our use of electronic medical records, the clinic will continue its collaboration with Caminos Pathways Learning Center to further its goal of using technology to enhance healthcare.

As part of your proposal, Clinic by the Bay will facilitate the engagement of Clinic patients in using computer technology to improve their health. The 12-week course will be conducted in Spanish and will range from digital literacy to application of skills managing chronic conditions. We are grateful that Caminos will provide computers and instructors for this program to be held at Clinic by the Bay.

Our partnership with Caminos began when Clinic by the Bay was in its earliest planning stages and Sister Petra Chávez, the founder of Caminos, became a member of our founding board of directors and facilitated the process of having Caminos serve as fiscal agent for the Clinic until we were able to establish our own tax exemption status. Sister Petra continues to serve on our board of directors and is instrumental in helping us to better serve our program participants by using technology to enhance our healthcare service and to keep in tune with modern practices. We are proud to be included as a partner in your proposal and look forward to working together to serve the healthcare needs of our community through the use of modern technology.

Please let me know if I can be of further assistance. My direct line is 415-405-0222, extension 311 or email me at <a href="mailto:eliza@clinicbythebay.org">eliza@clinicbythebay.org</a>,

Sincerely.

Hliza Greson Project Manager

## Alameda County SBDC



1330 Broadway, Suite 705 Oakland, CA 94612



"Helping Alameda County Businesses Start, Grow & Thrive"

March 10, 2010

Selma Taylor
Executive Director
California Resources and Training (CARAT)
1333 Broadway, Suite 604
Oakland, CA 94612

#### Dear Selma

On behalf of the Alameda County Small Business Development Center (the "SBDC"), hosted by the Peralia Community College District, I want to state my support for your proposal, Access to Careers and Technology (ACT), to the National Telecommunications and Information Administration. This proposal clearly aligns with the SBDC's Mission to "help entrepreneurs and small businesses realize their dreums of businesses stimulate sustainable economic prosperity throughout Alameda County and provide solutions leading to profitable businesses and the opportunity to thrive in today's global market."

Located in Oakland, CA, the SBDC serves Alameda County marketing its programs to a database of over 7,000 entrepreneurs and small businesses and through its extensive network of community partners. As a brief background on our programs and capabilities, the SBDC provides training (93 seminars to approximately 3,300 attendees in 8 different teaching locations in 2009) and one-on-one counseling (332 businesses received approximately 2,000 hours of counseling in 2009). Tracking is captured and reporting accomplished using an online system. WebCATS, that facilitates monitoring client progress toward goals and resulting economic impact. In 2009, in an extremely difficult economic environment in Alameda County, the SBDC helped start 19 new businesses, create or retain 120 jobs, increase sales by over \$4.2 million and secure over \$7.5 million in equity and debt financing for its clients.

The SBDC looks forward to the partnering with you, recognizes the need for increased technology training, agrees to perform cutreach to small business clients and believes it can provide 1,000 participants for twenty CARAT technology trainings for small business owners in Alameda County. The SBDC agrees to lost and facilitate these trainings and will measure the resulting impact on job creation and retention.

CARAT is a known capacity building organization. Working with CARAT since its inception in 1996, many of the SBDC's staff members and consultants have previously participated in CARAT's capacity building training programs. CARAT's programs have allowed the SBIX' to improve service delivery to small business clients. The SBDC has enjoyed its partnership with CARAT and is proud to be included as a partner in CARAT's proposal.

Please feel free to contact me by phone, 510-208-0412, or email, <u>nick@acsbdc.org</u>, if I can be of any further assistance.

Sincerely

Fredrick Ohlrich

Director

Alameda County SBDC



Small Business Development Centers Contra Costa

Northern CA Regional Natural

March 9, 2010

Scima Taylor Executive Director California Resources and Training (CARAT) 333 Broadway, Sulle 604 Oakland, CA 94612

### Dear Selma:

This letter is to express the support of the Contra Costa Small Business Development Center, heated by the Workforce Development Board of Contra Costs County, for your proposal, CREATE, Sustainable Broadband Adoption, to the National Telecommunications are Information Administration. The mission of the SBDC is to encourage and support the growth and success of small businesses in Contra Costa County by providing professional consulting services and a wide variety of educational programs. Contra Costa Small Rusiness Development Center is located in Contra Costa. County and serves over 650 business owners annually.

As part of your proposal, the Contra Costa Small Business Development Center will outreach to our small business olimits to secure 1000 participants for twenty of CARAT's technology trainings for small business owners. Contra Costa Small Business. Development Center will also host and facilitate the trainings, as well as measure the impact of the trainings on Job creation and retention, as well as broadband adoption.

CARAT is a well-known capacity building organization in our field. We are quite familiar with the statewide training programs that CARAT offers to business development organizations throughout California. We also appreciate the efforts CARAT has committed to generating additional funds to support the business assistance industry as a whole through their promotion of business assistance initiatives. We are excited to be included as a partner in CARAT's proposal and look forward to continue working together to train small businesses, increase broadband adoption and to create and retained jobs in our community.

Please feel free to contact me if I can be of further accistance. My direct line is 925-602-6844, or you may e-mail mac bhamile@ContraCostaSBDC.com.

Hosted by: We State Development Beard of Cor ha Coula County Contro Coefe Small Business Development Cester (\$180C) 300 Et raccod Vrsy, #300 | Sessant Hill, GA 94523 Tel: 925-002-0841 | Pau 925-002-0842 www.ContraCostsSBDC.com

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March 9, 2010

Selma Taylor
Executive Director
California Resources and Training (CARAT)
1333 Broadway, Suite 604
Oakland, CA 94612

Dear Salma

This letter is to express the support of the Small Business Development Center hosted by El Camino College, for your proposal, CREATE, Sustainable Broadband Adoption, to the National Telecommunications and Information Administration. The mission of our SHIX is to assist prospective and existing small business owners in the greater South Bay area to start, retain, or expand their businesses, increasing California's communities' wealth and quality of life. The Small Business Development Center hosted by El Camino College is located in Southwest Los Angeles County and serves over 900 businesses annually.

As put of your proposal, the Small Business Development Center will outreach to our small business clients to secure up to 1000 participants for up to rewrity of CARAT's technology trainings for small business owners. The Small Business Development Center will also host and facilitate the trainings, as well as measure the impact of the trainings on job creation and retention, as well as broadband adoption.

CAPAT is a well-known capacity building organization in our field. We are quite familiar with the statewide training programs that CARAT offers to business development organizations throughout California. We also appreciate the efforts CARAT has committed to generating additional funds to support the business assistance industry as a whole through their promotion of business assistance initiatives. We are excited to be included as a parmer in CARAT's proposal and look forward to continue working together to train small businesses, increase broadband adoption and to create and retained jobs in our community.

Please feel free to contact me if I can be of further assistance. My direct line is 310-073-3167, or you may e-mail me at symbures@elcamino.edu.

Smcarely,

Sterleen Van Buren

Sterlin Un Bure-

Director, Small Business Development Center

HOSTED BY: El Camino College 13430 Hawthome Stvd., Hawthome, CA 90250 5806 • Tel (310) 973 3177 • Fax (310) 973 3132 www.southbaysbdc.org







March 8, 2010

Selma Taylor
Executive Director
California Resources and Training (CARAT)
1333 Broadway, Suite 604
Oakland, CA 94612

Dear Selma:

This letter is to express the support of the Inland Empire Women's Business Center, hosted by California State University at San Bernardino, for your proposal. Access to Careers and Technology (ACT), to the National Telecommunications and Information Administration. The mission of the Women's Business Center is to counsel, teach, encourage and inspire women business owners at every stage of development and expansion. Inland Empire Women's Business Center is located in San Bernardino and serves over 2,900 businesses annually.

As part of your proposal, the Inland Empire Women's Business Center will outrench to our small business clients to secure 1,000 participants for twenty CARAT technology trainings for small business owners. Inland Empire Women's Business Center will also host and facilitate the trainings, as well as measure the impact of the trainings on job creation and retention, as well as broadband adoption

CARAT is a known capacity building organization in our field. Inland Empire Women's Business Center has enjoyed working with CARAT since its inception in 1996. Many of our staff members and consultants have participated in CARAT's capacity building training programs. CARAT's capacity building programs have allowed us to improve the services we deliver to our small business clients. We have also enjoyed our partnership with CARAT in generating additional funds to support the business development industry throughout California. We are proud to be included as a partner in CARAT's proposal.

Inland Empire Women's Business Center is excited to continue our work with CARAT and be included as a pariner in CARAT's proposal. We look forward to continue working together to train small businesses, increase the adoption of broadband and to create and retained jobs in our community.

Please feel free to contact me if I can be of further assistance. My direct line is 909-890-1242 or c-mail me at mskiljan@iewbe.org.

Sincerely,

Michelle Skiljan

200 E. Aleport Brive, Suite 155 Inland Empire Women's Business Center, Executive Director

Michille Skiljan

San Bermardina - CA 92408 ph 909.890,1342 info@sewbc.org

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## Small Business Development Center

Lin Angeler Regional Network

March S. 2010

Salma Taylor I warp the Dies, for California Resources and Training (CASCAT) 1333 Broadway, Secto 604 Oakbod, CA, 94513

Dear Salma:

This "caza" was express the support of the Long Beach Small Business trevelopment denier, Losted by Long Beach City College Scryour proposal, Access to Careers and Technology (ACT), to the National Telecomorphications and Information Administration. The mission of the SBDC is to help curinosses anceced through management remoting, education and recess to response. The Long Deach Small Dischess Development Contents for at all in-Long Beach and server over 900 businesses amona by through pre-on-one advising and innovative trainings.

As gon of your process), the Song Bench Small Business Development Center will assist CARAT to proceed to our -mell business chems asseure (WPI pertisipants for menty of CARAT's estimology numings for small business
owners. Long Beach Small Business Dovelopment Center will also avriet with business and facilitation of the Fairnings, and hely measure the impair, of the trainings or job creation and constion, as well as broadland adoption.

CASA fils nivel strawn capacity training organization in our field. We are quite familiar with the slatestics. fracting programs that CARAT offers to business development organizations throughout California. We also appine of the a fact of A'A' I have control to the gastrialing about near the between the training control and industry as a whole strough their premotion of Estimas position are initiatives. We are excited to be included as a patter in CASAT's proposal and took forward to regain to wishing regetter to out, small businesses, marking broadward ademion and to errors and regain jobs in our community.

Pleaso feel free to contact me if I can be of further assistance. My disect line is (\$62) 938-5115, or you may e-mail. me at preparació libratedo.

Beat Of Country Director

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HOSTED BY. long Beach City College Long Reach Small Rusiness Development Confer 7900 F. Oerron, Sinckt. Ridg. 2 | Script 108. Feng Region CA 90808 | Feng 7809 700 8100 + Oek (862) 870 4875 | LONG BLACH | www.j.longbeachabde.org | LITT COLLEGE





Selma Taylor
Executive Director
California Resources and Training (CARAT)
1333 Broadway, Sante 604
Oakland, CA 94612

March 8, 2010

Dear Selma.

The Northeastern California Small Business Development Center-San Laquin Delta College (SBICC) enthusiastically supports your proposal, CREATE, Sustainable Broadband Adoption, to the National Telecommunications and Information Administration. The SBDC's mission is to assist existing businesses to be competitive in a complex marketplace and to help new entrepreneurs realize their dream of business ownership. Although the SBDC is a core program of San Josephin Delta College, the office is located in downtown Stockton and has three outreach locations enuring accessibility to the approximate 2,000 businesses it serves anomally in San Josephin, Calaveras, Amador, and Alpine counties:

As part of your projectal, the SBDC will entreach to our small business clients to scener 1,000 participants for twenty CARAT technology trainings for small business owners. The SBDC will host and facilitate the trainings as well as measure the impact of the trainings on job creation and retention, and broadband adoption.

CARAT is a known capacity building organization in our field. The SBDC has enjoyed working with CARAT since its incoprion in 1996. A number of our staff members and consultants have participated in CARAT's capacity building framing programs. CARAT's especity building programs have allowed us to improve the services we deliver to our small business clients. We have also enjoyed our partnership with CARAT in generating additional funds to support the business development inclustry throughout California. We are provid to be included as a partner in CARAT's proposal.

This SHDC embraces the mostle that we are stronger working togestion then we are apart. The opportunity to continue our work with CARAT and be included as a partner in CARAT's proposal allows us to live up to our motted. We look forward to this collaboration that will train small businesses. Increase the adoption of breadband and create and retain jobs in our community.

I encourage your careful review of this application. If there is any way I can be of further assistance, plants call main 209.954.5089 or send on a mail to group by a deltacollege edu.

Sincerely.

Equ

Gillian Murphy Director







1410 Ehrs Au. Washens, Dr. HARD, 2005 Phone 219-363-3016

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LEURT of Support

Setum Taylor
Executive Director
California Resources and Xrausing (CARAT)
1353 Brendway, Suite 504
Californi, CA 94612

Marol: 10, 2010

Deal Schnie

This lower is to express the support of the Northeastern California Small Business Development Center - Greater Sastamonno, hosted by Los Rica Community College District for your proposal, Access to Careers and Technology (ACT), to the National Telecommunications and communities and communication. The mission of the SDDC is in "Assists existing businesses be competitive in a complete manisciplace and helps now entrepressers realize their dream of business ownership through by providing training and one-on-one counseling". Northeastern California small Business Development Center - Greater Sastamonno, hosted by Los Rics Community College Destrict is located in Sastamonato and serves over 700 businesses annually.

As past of your proposal, the Northesstein California Small Business thevelopment Caurer Greater Sacranumia, hosted by Loe Rice Community College Diotnet will outreast to our small business ellents to secure 1000 participants for twenty of CARAT's technology trainings for family business owners. Northeastern California Small Business Development Center - Greater Sacranumto, hosted by Los Rice Community College District will size ined and facilities the trainings, as well as measure the impact of the trainings on job acceptant and reservices, as well as broadhand adoption.

CARAT is a well-known aspectly building organization in our field. We are quite familiar with the stitumide training programs that CARAT offers to business development organizations throughout Colifornia. We seen approximate ine offers CARAT has committed to generating educational funds to support the business assessment industry as a whole through their promotion to business assistance industry as a whole through their promotion proposal and look forward to continue working together to train small businesses, increase broadband adoption and to create and remined jobs in our community.

Please feel from to contact are if I can be of further assistance. My direct line is \$10-553-3220, or you may e-mail me at morgapp@lostios.edu.

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## Small Business Development and International Trade Center

March 8, 2010

Sohra: Explor
Executive Director
California Resources and Training (CARAT)
1333 Broadway, Suite 604
Oakland, CA 94612

### Dear Selma:

The Southwestern College Small Business Development and International Trade Center, hosted by Southwestern College, supports your proposel, CREATE, Sustainable Broachand Adoption, to the National Telecommunications and Information Administration. Our mission is to provide quality management and technical assistance and training for existing and potential small husinesses resulting in success for the enterpreneur and economic growth and prosperity for the San Diego region. The Small Business Development and International Trade Center is toolated in San Diego County and serves over 1,700 Instinesses annually.

As part of your proposal, the Small Business Development and inconstional Trade Center will outresen to our small business elients to secure 1,000 participants for twenty CARAT technology trainings for small business owners. We will also host and facilitate the trainings, as well as measure the impact of the trainings on job creation and retention, as well as broadband adoption.

CARAT is a known capacity building organization in our field. The Small Business Development and International Trade Center has enjoyed working with CARAT since its inception in 1996. Many of our staff members and consultants have participated in CARAT's capacity building training programs. These programs have allowed us to improve the services we deliver to our small business clients. We have also enjoyed our partnership with CARAT in generating additional funds to support the business development industry throughout California.

We are proud and excited to continue our work with CARAT and be included as a partner in CARAT a proposed. We look forward to continue working together to train sum I husinesses, increase the interpret of broadbane and to create and retain tolls in our community.

Please Evel free to contact me if I can be of further assistance. My direct line is 619-482 6494 or e-mail at very illing sweet tests.

Sincerely.

Mictor Castillo Director

Small Business Development and International Trade Center (580/11C) (Anthorselect (Address Higher Education Center Bill Mattern (Clip Wite, February 117 North of Clip, CA 91920 (Lit 1915) (625-936) Fact (619) Small (127) (Matterday)

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### Small Business Development Centers UC Merced Regional Network

Wednesday, March 10, 2010

Schrie Taylor
Executive Director
California Rescurces and Training (CARAI)
1333 Broadway, Suito 604
Oakland, CA, 94612

### Dear Scima:

This latter is to express the support of The A Jiance Small Business Development Center (SBDC), bosted by University of California, Merced, for your proposal, Access to Caroers and Fochnology (ACF), to the National Telecommunications and Information Administration. The mission of the A Jiance SBDC is to promise the development and growth of small businesses by providing high quality in siness assistance throughout Central California thereby enhancing regional prosperity. The SBDC's hosted by UC Merced serve over 2450 Small Businesses annually throughout the San Joaqu'n Valley. The UC Merced Regional SBDC offices are located in Modesto, Merced, Prespo, Visalia and Bakersfield.

As part of your proposal, The Afflance Small Rusiness Development Congr will outrach to our small business clients to secure 1000 participants for twenty of CARAT's technology trainings for small business owners. The Affiance Small Business Development Center will also host and facilitate the trainings, as well as measure the impact of the trainings on job creation and retention, as well as measure the impact of the trainings on job creation and retention, as well as

CARAT is a well-known capacity hullding organization in our field. We are quite familiar with the statewide training programs that CARAT offers to instincts development organizations throughout California. We also appreciate the efforts CARAT has committed to generating additional funds to support the business ensistance industries as a whole through their promotion of business assistance initiatives. We are excited to be included as a partner to CARAT's proposal and book forward to continue working together to train small businesses, increase proadband adoption and to create and retained jets in our community.

Please fee, free to contact me if I can be of further assistance. My direct line is 209-567-4912, or you may a mail me at clark (Geranalliance.com.

Kartis Clark, Director Alliance SBDC

Sincecely,

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Altence Small Business Development Center

Modewa (Acatani 1990 Yoff Street, Julio 192 Modewin, CA 5855; 1917 (2019) 567-47410 - Par. (200) 567-4745 York-Alitanocha, Kurum

Microbia Lecalities Microbia College (C.3 Sm., ) 2600 Albitest on (CC Sor 103 Microbia, CA 95348 Not (209 UST 6507 + Foot (200) 361 455



March 11, 2010

School Toylor Executive Obstance Colliner Resources and Training (CASAT) 1333 Breadway, Scho 601 Oxford, CA 36012

Disc Stime

This letter is an expression suprort of the Pacific Coast Regional Small Bustness Development Center (SRDC). PCR Small Bustness Development Center is an NBCC constructed within the Los Acadess Netton & which is based by Long Board. City College, for your proposed, Access to Careers and Technology (ACT), to the National Telecommunications and Information Admirishment. The mission of the Los Angeles Network SBOC is not to be malorably prograted providing gastway to small Authors access and a major constitution to the construction or transfer in all proposity of gastration. Positio Coast Regional Small Business Development Center is Incanad in Los Angeles and serves over 1240 businesses amough).

As part of your proposal, the Pacific Casel Regional Small Business Development Controval to carect to currently business clients to occur 1000 participants for word business over erg. Pacific Court Regional business (Regional Business (Regional Business (Regional Business)) Regional Business (Regional Business) Regional Business (Reg

CARAL' is a known, capacity by Ming organization in our field. Partiful Cover Regional 5 null Business Development Center has enjoyed southing with CARAL shows its inception in 1996. Meny of our steff atomtests and consultates have perfected in CARAL's capacity by inding training programs. CARAL's capacity building training programs. CARAL's capacity building training at level always to improve the received on perfect to some mall business electes. We have also enjoyed our permetting with CARAL in generating miditional family to support the business development indicates throughout California. We are proved to be included as a perfect in CARAL's proposal.

Public Co. 4 Regional Small for these Development Contents encited to continue our work with CARAT and be included as a partner in CARAT's proposal. We look forward to continue working angelous to train would be shown increase the adoption of breadcard and to crosse and related jobs in our community.

Please feel this to contact the if I can be of further resistance. My direct lice is 213-671-26% or you may a mail mann Constance Anderson improcess and

Sincepely

Chestinee Anderson Dweeker Small Husiness Development Center hosted at Pacific Coast Regional



HOSTED BY:





Gloria Moore

**Executive Director** 

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Chang Y. Lee Cytydel Plastics, Inc. Member March 8, 2010

Michael Graff-Weisner Chrysalis 516 S. Main St. Los Angeles, CA 90036

Dear Mr. Graff-Weisner:

This letter is to express the support of Community Career Development, Inc. (CCD), operator of the Wilshire-Metro WorkSource Center, for Chrysalis and its role in the Access to Careers and Technology (ACT) proposal submitted by the California Emerging Technology Fund (CETF) to the National Telecommunications and Information Agency (NTIA) for the Broadband Technology Opportunities Program (BTOP).

Community Career Development, Inc. is a workforce development non-profit organization which operates the Wilshire-Metro WorkSource Center. We are committed to providing services to the community by integrating the needs of businesses and individuals seeking employment. The Wilshire-Metro WorkSource Center is a free job resource center for jobseekers, one of many full-service career centers located in almost every community throughout Los Angeles County.

We have collaborated with Chrysalis for years and look forward to continued collaboration. If the proposed project is funded through NTIA, we will screen and refer individuals who would benefit from the technology training provided by Chrysalis.

Please feel free to contact me if I can be of further assistance. I may be reached at 213-365-9829 or via email at gmoore@communitycareer.org.

Sincerely,

Gloria Moore Executive Director

### California Labor and Workforce Development Agency





March 12, 2010

Michael Graff-Weisner Chrysalis 516 S. Main St. Los Angeles, CA 90036

Dear Mr. Graff-Weisner:

I am the Employment Development Department (EDD) Field Office Manager of the Northeast San Fernando Valley WorkSource Center located in Pacoima, California. This letter is to express the interest of the office that I manage in the proposed role of our partner Chrysalis with the Access to Careers and Technology (ACT) proposal submitted by the California Emerging Technology Fund (CETF) to the National Telecommunications and Information Agency (NTIA) for the Broadband Technology Opportunities Program (BTOP).

The Employment Development Department (EDD) is one of the largest state departments with employees at hundreds of service locations throughout the state. For more than 70 years, we have connected millions of job seekers and employers in an effort to build the economy of the Golden State.

My office has successfully collaborated with Chrysalis for several years on a range of projects here in the Northeast San Fernando Valley. We look forward to continued collaboration with Chrysalis. If the proposed project is funded through NTIA, we would be interested in referring to Chrysalis individuals from this WorkSource Center who would benefit from the technology training provided by Chrysalis.

Please feel free to contact me if I can be of further assistance. I can be reached at <a href="msherwoo@edd.ca.gov">msherwoo@edd.ca.gov</a> or (818) 890-9446.

Sincerely,

Michael Sherwood

**EDD Field Office Manager** 



March 8, 2010

Deborah Alvarez-Rodriguez
President and CEO
Goodwill Industries of San Francisco, San Mateo and Marin Counties
1500 Mission Street
San Francisco, CA 94103

Dear Ms. Alvarez-Rodriguez:

This letter is to express the support of the San Francisco Mayor's Office of Economic and Workforce Development (OEWD) for your proposal with the California Emerging Technology Fund (CETF) to the National Telecommunications Information Administration. The mission of OEWD is to support the ongoing economic vitality of San Francisco. The Workforce Development Division is committed to providing services that help promote the sustainable prosperity of San Francisco's diverse population of workers and employers.

We support the proposal of Goodwill Industries of San Francisco, San Mateo and Marin Counties (Goodwill) to provide digital literacy training to job seekers accessing services at Goodwill's One Stop Career Center. We recognize the need for digital literacy training in order to make job seekers competitive in today's job market.

OEWD has \$3.9 million in contracts with Goodwill for operation of the One Stop Career Link Center, Enhanced Business Services, RAMP at-risk youth job readiness training, and as sector coordinator and service provider for the Green Skills Academy. Goodwill is a reputable service provider in our community and is qualified to execute their proposed digital literacy training program.

Please feel free to contact me if I can be of further assistance. My phone number is (415) 581-2313 or email me at Amy.Wallace@sfgov.org.

Sincerely,

Amy vylanace

Deputy Director, Workforce Development



March 4, 2010

Kim Fox Goodwill Industries of San Francisco, San Mateo and Marin Counties 1500 Mission Street San Francisco, CA 94103

Dear Ms. Fox:

This letter is to express the support of the San Mateo Workforce Investment Board for your proposal to the NTIA. The San Mateo Workforce Investment Board provides opportunities and support to thousands of job seekers in San Mateo County each year through direct service and partnerships. Goodwill Industries of San Francisco, San Mateo and Marin Counties (Goodwill) is an important partner in our community.

As part of your proposal, the San Mateo Workforce Investment Board's One Stop Career Centers will refer participants to your digital literacy training programs. The Goodwill staff will assess the readiness and ability to succeed in the intermediate computer skills training and the advanced PC technician training. If accepted in the program, Goodwill will provide training, career advising and job placement support to the participants. The One Stop Centers will also provide opportunities for Goodwill to host recruiting events for participants.

Goodwill has been a strong workforce development partner in San Mateo County of decades. Recently, the San Mateo Workforce Investment Board contracted with Goodwill to provide advanced PC technician training to 17 participants as part of our Green Job Corps program. We are in the final stages of contracting with Goodwill to provide subsidized jobs and job readiness training, including digital literacy training, to CalWORKS participants. We are proud to be included as a partner in your proposal and look forward to working together once again.

Please feel free to contact me if I can be of further assistance. My direct line is 650-802-5181 or email me at fslone@co.sanmateo.ca.us.

Sincerely,

Fred Slone WIB Director

Fred Slave



March 8, 2010

Deborah Alvarez-Rodriguez President and CEO Goodwill Industries of San Francisco, San Mateo and Marin Counties 1500 Mission Street San Francisco, CA 94103

Dear Ms. Alvarez-Rodriguez:

This letter is to express the support of Skyline College for your proposal with the California Emerging Technology Fund (CETF) to the National Telecommunications Information Administration. Skyline College is a comprehensive California community college that provides programs and services that respond to an individual's needs. We offer 80 Associate Degree and Certificate programs.

We support the proposal of Goodwill Industries of San Francisco, San Mateo and Marin Counties (Goodwill) to provide advanced PC technician training (A+) courses to job seekers in San Mateo County. Goodwill will provide assessment, career advising and job placement services to the participants. Goodwill will contract with the Stride Center to instruct the advanced PC technician course.

Skyline College has reviewed the curriculum the Stride Center uses for the course instruction and has articulated the course so students may receive 6 units of college credit upon completion of the course. Goodwill and the Stride Center offer a quality program for our community in San Mateo County. This articulation agreement provides career pathways for many of our most challenging students and additional funding would increase the number of students in that pathway. Please contact me if you would like any additional information.

Sincerely,

Mike Williamson

/ Whe WL

Dean, Science, Math and Technology

Skyline College

(650) 738-4221

williamsonm@smccd.edu

MEMBER:

COMMITTEE ON

WAYS AND MEANS

SUSCOMMITTES ON TRACE
SUSCOMMITTES ON SOCIAL SECURITY

THE JUDICIARY

SUBCOMMITTEE ON IMMIGRATION, CITIZENSHIP, REPUGEES, BORGER SECURITY, AND INTERNATIONAL LAW

DEMOCRATIC STEERING AND POLICY COMMITTEE Linda T. Sánchez

Congress of the United States House of Representatives

Washington, DC 20515

March 11, 2010

DC OFFICE: 1222 LONGWORTH BUILDING WASHINGTON, DC 20515 (202) 225-6676

DISTRICT OFFICE: 17906 CRUSADER AVENUE SUITE 100 CERRITOS, CA 90703 (562) 860-5050

www.lindasanchez.house.gov

The Honorable Lawrence E. Strickling
Assistant Secretary for Communications and Information
National Telecommunications and Information Agency
U.S. Department of Commerce - Herbert C. Hoover Building (HCHB)
1401 Constitution Avenue, N.W.
Washington, D.C. 20230

RE: National Telecommunications and Information Agency (NTIA): Broadband Technology Opportunity Program (BTOP) – Digital Literacy for All (DLA) and Access to Careers and Technology (ACT)

Dear Assistant Secretary Strickling:

I am writing to request full consideration of the California Emerging Technology Fund (CETF) request for proposal to the National Telecommunications and Information Agency. The two proposals - Public Computer Centers Proposal: Digital Literacy for All (DLA) will coordinate partnerships with local organizations such as the Southeast Community Development Corporation (SCDC). These partnerships will provide the DLA and ACT coordinated programs to underserved communities in my Congressional district and across Southern California.

Historically, National Telecommunication and Information Agency (NTIA) have provided computer literacy leadership in California to close the Digital Divide. They have accomplished this is through the deployment of and adoption of broadband networks to under-served communities. These grant proposals work together to optimize efforts that increase California's computer and digital competitiveness. It's accomplished through education, literacy and work training programs in underserved communities. It is a key effort to closing our nation's Digital Divide and increasing job opportunities through training.

Funding these proposals is an important milestone toward this goal. As demonstrated by the \$1.43 billion in requests from California in Round I of BTOP, the state is poised to lead the country in broadband adoption. CETF has a proven track record as an effective administrator of funds and will provide the dedication and enthusiasm necessary to deliver the intended results.

I appreciate your full and fair consideration of this worth-while request. I've every confidence CETF and its partners will continue to provide high quality computer and job training programs to constituents in my district and residents across Los Angeles County. Should you have any questions about this proposal, or my support for it, please contact Thérèse A. Hughes in my office at: 562.860.5050.

Sincerely,

Linda T. Sánchez

# EAST LOS ANGELES COLLEGE

Ernest H. Moreno President 1 501 Avenida Cesar Chavez Monterey Park, California 91754-6099



March 10, 2010

Cesar Zaldivar-Motts Executive Director Southeast Community Development Corporation 2965 East Gage Avenue Huntington Park, CA 90255

Dear Mr. Zaldivar-Motts:

This letter is to express the support of South Gate Educational Center, East Los Angeles Community College, for the, "Sustainable Broadband Adoption Proposal" that will provide Access to Careers and Technology (ACT), to the NTIA.

As part of your proposal, South Gate Educational Center/ELAC will provide advance training for students seeking Certifications of Achievement in specialized computer programs, in addition to obtaining college degrees using funds from this grant.

The mission of East Los Angeles College is dedicated to facilitating student learning through the highest quality of transfer, career, technical, basic skills, and community service courses and programs. We serve a culturally diverse population in a dynamic urban community. We are committed to supporting student success in their goals of achieving Associate degrees, general education, Certifications in Specialized programs, preparation for successful transfer to 4-year universities, improvement in individual goals as well as professional goals; and in enriching personal and professional development.

South Gate Educational Center/ELAC provides access to innovative teaching methods, alternative modes of course delivery, the latest in educational technology, and comprehensive support services.

We are proud to be included as a partner in your proposal, and we look forward to working together with Southeast Community Development Corporation once again.

If I can be of further assistance, please contact me at: (323) 357-6209.

Sincerely,

Al Rios

Dean of Academic Affairs

AR:vg

LOS ANGELES UNIFIED SCHOOL DISTRICT

# Huntington Park-Bell Community Adult School

2945 Belgrave Avenue, Huntington Park, CA 90255 Telephone (323) 826-2400 Fax (323) 826-2413 Ramon Cortines Superintendent of Schools

Ed Morris

Executive Director Division of Adult and Career Education

Clif de Córdoba, Ph.D. Principal

March 9, 2010

Cesar Zaldivar-Motts Executive Director Southeast Community Development Corporation 2965 E. Gage Avenue Huntington Park, CA 90255

Dear Mr. Zaldivar-Motts:

This letter is to express the support of Huntington Park-Bell Community Adult School (HP-B CAS) for your Sustainable Broadband Adoption proposal, Access to Careers and Technology (ACT), to the National Telecommunications and Information Administration (NTIA). HP-B CAS is a public school in the Los Angeles Unified School District Division of Adult and Career Education and is accredited by the Western Association of Schools and Colleges (WASC).

As part of your proposal, HP-B CAS is a partner that would provide Career and Technical Education (CTE), for example A+ Certification preparation courses. Funds from this grant would be used to provide up-to-date technology and equipment for hands-on, industry relevant training.

We would be proud to be included as a partner in your proposal and look forward to continuing our collaboration in bridging the digital divide in our community as well as helping develop a workforce capable of utilizing technology.

Please feel free to contact me if I can be of further assistance.

Sincerely,

Dr. Clif de Córdoba, Principal





Cesar Zaldivar-Motts Executive Director

Alberto Unibe Executive Director Southeast Community Development Corporation

2965 E. Gage Avenue Huntington Park, CA 90255

Board of Directors:

Dear Mr. Zaldivar-Motts:

David Silva Chairman

This letter is to express the support of Hub Cities Consortium for your proposal, Sustainable Broadband Adoption proposal: Access to Careers and Technology (ACT), to the NTIA.

Mario Gomez Henry Gonzalez

Ana Rosa Rizo Maria Santillan As part of your proposal, Hub Cities Consortium will assist with job readiness skills, employment identification and recruitment for students seeking computer jobs, and will provide follow-up and evaluation of job prospects using funds from this proposal.

Serving residents of: Cudahy

Huntington Park

Lynwood Maywood

South Gate

Hub Cities Consortium is a WorkSource California Center that is part of a nationwide system of One-Stop Career Centers serving the needs of job seekers and business customers. In order to better serve our customers, Hub Cities Consortium (lead agency for the Career Center) has formed strategic alliances with a wide range of local partner agencies including community services and business services organizations. In collaboration with these partners, Hub Cities Consortium is committed to meeting the needs of job seekers and businesses in the cities of Cudahy, Huntington Park, Lynwood, Maywood, South Gate, and in surrounding communities.

Hub Cities Consortium is located in Huntington Park California. Several organizations, which are devoted to serving local job seekers and businesses, are located within the center. Services are available at no cost to unemployed or underemployed adults, dislocated workers, youth seeking employment opportunities and businesses of all sizes. Hub Cities Career Center has been serving the community since 1988.

Hub Cities Consortium will advance the economic well being of the region and develop a word-class workforce by providing universal access to information and resources for job seekers, businesses and the community at large; by serving as the access point to workforce system services; empowering job seekers to achieve self-sufficiency; and by working with the business community to meet their current and future needs.

We also offer an array of services for businesses and employers, such as human resources and consulting services, labor market information, and economic development resources. Hub Cities Consortium One-Stop Career Center provides workshops on topics ranging from new business ventures to career enhancement skills. We offer vocational classroom training and work related programs. A network of public kiosks connects users in local cities to our Web site, where they can search for business, training and supportive services, look for jobs, or access the vast resources available on the Internet.

We are proud to be included as a partner in your proposal and look forward to working together once again. Please feel free to contact me at 323-586-4700 ext. 4734 if I can be of further assistance.



Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

Board of Directors

Kenneth D. Fawson Chairman

> Cynthia Schubert Vice Chairman

Veronica Jarque Secretary-Treasurer

> Henry T. Ingle Director

Bob Stewart President and Chief Executive Officer Dear Louis:

It is a pleasure to support San Diego Futures Foundation's proposed *San Diego Broadband Initiative*. Our collaboration with Futures over the past several years to increase digital equity in low-income and underserved San Diego communities has been a win-win, not only for us, but for the large number of families we serve who still are not "connected."

March 9, 2010

As you know, we serve high risk youth and immigrants. Both groups, particularly the latter, have been identified in numerous studies as being the least likely to have access to a computer, much less to the internet.

In order to continue serving these groups we rely heavily on the resources that Futures has brought to us. Our working relationship with the San Diego Futures Foundation has been exceptional. Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. The proposed project, I believe, will go a long way towards strengthening the level of digital inclusion in the San Diego area.

I look forward to working with the San Diego Futures Foundation as well as the rest of the coalition in this important work.

Sincerely,

Bob Stewart, President and CEO

R Stewart

2612 DANIEL AVENUE SAN DIEGO, CA 92111



# Adaptive Computer Empowerment Services A California Nonprofit Public Benefit Corporation

... Computer Empowerment for Persons with Disabilities

March 10, 2010

Louis Nava
Director of Community Technology Programs
San Diego Futures Foundation
4275 El Cajon Blvd.
San Diego, CA 92105

Dear Louis:

On behalf of Adaptive Computer Empowerment Services (A.C.E.S.), I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed San Diego Broadband Initiative. We are pleased that San Diego Futures Foundation (SDFF) has spearheaded the effort to partner with A.C.E.S. and other local organizations to increase digital equity in low-income and underserved San Diego communities.

Our mission is as follows:

To improve the quality of life for persons in San Diego County who are low income and disabled or seniors (65+) by empowering them with computer technology. Specifically, our outcomes focus on civic involvement and self-sufficiency with an emphasis on quality of life enhancement.

Our focus is San Diego County. Priority is given to persons who could not otherwise obtain this equipment.

We have been serving the low-income disabled and senior communities in San Diego County for more than 10 years, and are thrilled to be working with the San Diego Futures Foundation. Our exceptional working relationship with SDFF has enabled us to reach more individuals in our target population, and has greatly enhanced our efforts.

Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. We have seen more and more people needing broadband Internet for classes and employment, and the proposed project, will definitely improve the level of digital inclusion in the San Diego area.

We look forward to continuing our relationship with the San Diego Futures Foundation as well as the rest of the coalition in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Paul Adams President

10054 Prospect Ave., Suite E, Santee, CA 92071 619.448.5253 • Fax 619.448.0636 E-Mail padams@adaptive.org • http://www.adaptive.org



# ABLE-DISABLED ADVOCACY

March 9, 2010

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

Dear Mr. Nava:

On behalf of the Able-Disabled Advocacy (A-DA), I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed San Diego Broadband Initiative. We are pleased that San Diego Futures Foundation (SDFF) has again included Able-Disabled Advocacy in their goal to increase digital equity in low-income, disabled and other underserved San Diego communities.

Able-Disabled Advocacy has been a long standing partner with the San Diego Futures Foundation. We have worked together on several technology projects including the San Diego Broadband Initiative 1.0 and 1.5 projects. As a result of our outreach efforts, we discovered a need existed for low-income people with disabilities who lacked broadband access. To date, our partnership these SDBI projects has resulted in the distribution of 220 computers to families and individuals with disabilities with the following results:

- Over 90% of those acquired broadband access
- Of the total of recipients, over 25% have received additional workforce services including Job Placement Assistance, Employment and Career Counseling, Resume Updating and other employment related services.
- Of those receiving these additional services, 75% have obtained employment.

Able-Disabled Advocacy, a non-profit organization founded in 1975, provides employment and training services to individuals with all types of disabilities and other barriers to employment. Our mission is "to provide vocational skills training and educational advancement for youth and adults with disabilities and to assist them in finding employment and overcoming barriers to personal and financial self-sufficiency."

As Director of Operations of Able-Disabled Advocacy and the Project Director for our SDBI program, I can attest first-hand that our program participants have benefited greatly from substantial donations of quality refurbished computers and the technical and other support that SDFF has provided. In addition, we have actively worked with SDFF to provide input in the training and curriculum for the upcoming proposed SDBI 2.0 in anticipation of the new program being even more successful.

For the new proposed project, Able-Disabled Advocacy is committed to increase our computer output to 400 computers or more in the 18-month period. Of those receiving computers; approximately 90% will obtain broadband access; 25% will again receive the aforementioned workforce services; and 75% of those will obtain employment.

SDFF has a long-standing, demonstrated commitment to increase broadband connectivity, provide computer hardware, and offer computer training to assist San Diego's low-income families and those with disabilities in using broadband technologies. Under the leadership of Megan Graulich and Jeff Hancock, the organization has offered a bold vision of expanding the use of technology to the less educated and less affluent members of our communities.

I look forward to again working with the San Diego Futures Foundation in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Robert Eagleman

Director of Operations

SDBI Project Director Able-Disabled Advocacy

(619) 231-5990, ext.318

bob@able2work.org



4283 El Cajon Boulevard, Suite 220 City Heights, California 92105 (619) 584-1535 Office; (619) 584-7992 Fax

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

### Dear Louis

On behalf of the City Heights Community Development Corporation (CHCDC) and its affordable housing residents, I would like to offer this letter of support for the San Diego Futures Foundation's proposed *San Diego Broadband Initiative*. We extend our thanks to SDFF for being a proactive partner with CHCDC and other local organizations to increase digital equity in low-income and underserved San Diego communities.

As a provider of affordable housing in City Heights for more than 28yrs, CHCDC has supported the enhancement of access to technology on many levels. We have been privileged to partner with SDFF on the creation of after school learning centers at 6 of our housing locations, piloting wireless technology at 3 locations and as founding partners in a City Heights Community Technology center in 2002.

We have long felt that merely providing access to computers is not the key to bridging the technological divide. Our recent experience as partners in the Broad band Initiative over the last 2 years has demonstrated the value of collaborations in achieving digital equity in low income communities.

Through hands on community based training and service oriented technical support we have been able to be effective in helping low income residents become comfortable in accessing the benefits of broad band technology..

We are thrilled that the Broad band initiative has allowed us to put computers into the homes of our affordable housing tenants and provide them practical training in how to begin using the elements of the internet. The addition of lowered internet access fees has assisted families, for whom use of technology resources may have seemed like an unnecessary luxury, to experience its benefits first hand.

For us, as a community development organization, this project has helped us to build the leadership and community engagement capacity of our residents. As recipients of computers and training, our resident advisory board members have committed to tell others living in their complex about events, resources and new programs as soon as information becomes available.

The excitement and receptiveness of our tenants has reinforced and crystallized the need for CHCDC to be able to develop partnership in future initiatives of SDBI. The development of internet skills has become an essential to achieving self sufficiency in the 21<sup>st</sup> century.

Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment

Our working relationship with the San Diego Futures Foundation has been exceptional. Knowledge is power; broad band access is a highway to information. We support SDFF's work with the Broadband Initiative to help lower income and diverse communities, such as ours, to cross that bridge of digital inclusion on the road to prosperity.

Thanks for the help,

Wendy U. Hope City Heights Community Development Community and Economic Development Programs Director 619-584-1535 x104

whope@cityheightscdc.org



151 YMCA Way Sae Diego, DA 92102 Phone (619) 264-0144 Fax (619) 264-7356 jackierobinson ymos.org

March 9, 2010

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

### Dear Louis:

On behalf of the Jackie Robinson Family YMCA I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed San Diego Broadband Initiative. We are pleased that San Diego Futures Foundation (SDFF) has spearheaded the effort to partner with Jackie Robinson Family YMCA and other local organizations to increase digital equity in low-income and underserved San Diego communities.

The Jackie Robinson Family YMCA is proud to serve the southeastern San Diego community. We hope to be a touch stone of hope, unity and strength in all the services we provide. We have the unique opportunity to reach out to a community that faces great economic challenges as well as social barriers that are reflected in issues such as gang violence, language obstacles, a lack of basic resources and much more. This proposal, we believe, is a good example of how we are working to be proactive in our actions and meaningful in our work for the benefit of our clients.

I have had the pleasure of being lead director for our partnership. This partnership allows us serve our community with vitally important resources as well as education and support. Our working relationship with the San Diego Futures Foundation has been exceptional. Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. The proposed project, I believe, will go a long way towards strengthening the level of digital inclusion in the San Diego area.

I look forward to working with the San Diego Futures Foundation as well as the rest of the coalition in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Kathy Quinney

Youth Program Director

Jackie Robinson Family YMCA



## San Diego City Schools

The School of Science, Connections & Technology at the Kearny Educational Complex 7651 Wellington Street, San Diego, CA 92111 (858) 496-8370 FAX (858) 715-9504

March 11, 2010

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

### Dear Louis:

On behalf of the School of Science, Connections & Technology, I am writing this letter of support for the San Diego Futures Foundation's proposed San Diego Broadband Initiative. We appreciate that San Diego Futures Foundation (SDFF) has included us and other local organizations to increase digital equity in low-income and underserved San Diego communities.

The students and their families at our school have benefited greatly from this program. Approximately 65% of our students come from low-income families in the San Diego area. The resources offered by the program, as well as the computers, have had a major impact on our student's lives. Being able to connect to the internet and provide the family with resources has improved their quality of life.

We have already identified students and their families to receive computers and training this semester. They are very excited about this opportunity. We have seen an improvement in student attendance, grades, and parental involvement after receiving the computer and training that SDFF has provided.

We plan on continuing our partnership with SDFF for future school years. We have truly seen the rewards that come from students having access to a home computer, the internet and additional resources provided by SDFF. Feel free to contact me with any questions you may have about our school or the program.

Sincerely,

V. Derek Morris

Principal

# MAAC PROJECT

A MULTI-PURPOSE SOCIAL SERVICE AGENCY

### ADMINISTRATION

1355 Third Avenue • Chula Vista, CA 91911 • (619) 426-3595 • Fax (619) 426-2173

March 9, 2010

Mr. Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

Dear Mr. Nava:

On behalf of the MAAC Project, I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed *San Diego Broadband Initiative*. We are pleased that San Diego Futures Foundation (SDFF) has spearheaded the effort to partner with MAAC Project and other local organizations to increase digital equity in low-income and underserved San Diego communities.

The MAAC Project is a multi-purpose social agency with a successful 45 year history of serving the low-income communities of San Diego County. In 1965, MAAC opened its doors to serve San Diego's disadvantaged; today MAAC continues acting as a catalyst to help individuals and families become self-sufficient. MAAC provides a spectrum of unique programs designed to assist clients by engaging them in the enhancement of their own lives through lifestyle changes. The programs strive to improve client's economic standing as well as their ability to access resources available to them. This proposal, we believe, is a good example of how we are working to make that motto meaningful to our clients.

MAAC Project identifies low and moderate-income families that live in our Affordable Housing Complexes that currently do not have access to broadband and have no means of acquiring a computer. Through the SDBI program, we are able to bridge that digital gap and also educate families about basic computer skills as well as internet safety, create email accounts, online governmental resources, online banking, and many other resources that are available via the web. The SDBI allows us to use technology and internet as tools to further promote self-sufficiency to our constituents.







Mr. Louis Nava March 9, 2010 Page 2 of 2

Our working relationship with the San Diego Futures Foundation has been exceptional. Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. The proposed project, I believe, will go a long way towards strengthening the level of digital inclusion in the San Diego area.

I look forward to working with the San Diego Futures Foundation as well as the rest of the coalition in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Antonio V. Pizano President & CEO



Creating Workforce Solutions<sup>SM</sup> for the San Diego Region

March 11, 2010

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

Dear Louis:

On behalf of the San Diego Workforce Partnership (Workforce Partnership), I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed San Diego Broadband Initiative. We are pleased that San Diego Futures Foundation (SDFF) has spearheaded the effort to partner with the Workforce Partnership and other local organizations to increase digital equity in low-income and underserved San Diego communities.

The Workforce Partnership, Inc. has been in operation since 1974, when a joint powers agreement between the City and the County of San Diego created what is now a nonprofit public benefit corporation. The Workforce Partnership funds job training programs to meet the region's demand for qualified workers. The programs benefit local employers, unemployed and recently laid-off adults, and at risk youth ages 14 to 21. In addition, the Workforce Partnership invests a lot of time and resources in studying and analyzing our local economy. Our mission is to foster economic growth and prosperity through education, training and lifelong learning. This proposal, we believe, is a good example of how we are working to make that mission meaningful to our clients.

Our working relationship with the San Diego Futures Foundation has been exceptional. Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to develop training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. I believe the proposed project will go a long way towards strengthening the level of digital inclusion in the San Diego area.

I look forward to working with the San Diego Futures Foundation as well as the rest of the coalition in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Nathaniel Buggs

Nathanil Buggs

Vice President, Chief Operating Officer



May 4, 2009

Mr. Louis Nava, Program Manager San Diego Futures Foundation 4275 El Cajon Blvd., Suite 200 San Diego, CA 92105

Dear Mr. Nava:

Toward Maximum Independence, Inc. (TMI) is a 501(c)3 nonprofit organization serving people with developmental disabilities and their families. We are interested in becoming an Education Partner for the San Diego Broadband Initiative. TMI has been in existence since 1981 and provides a wide range of services to hundreds of people with developmental disabilities each week.

The answers to the questions identified on the "How To Join" section of the San Diego Broadband Initiative website are as follows:

- 1. Company or organization background. See the first paragraph above. Further, "It is the mission of TMI to support the value, right and responsibilities of all people with the support of their advocates to make informed choices regarding how they live, work and express their membership in the community." We accomplish this by providing personalized supports to people in their own homes, workplaces, schools, families and neighborhoods. TMI's annual budget is about \$8 million and we employ over 200 people full and part-time.
- 2. Products and/or services we offer: The services provided by TMI fall into four service areas. Employment Solutions provides services to assist people who have developmental disabilities to be involved in jobs, volunteer work and work-related activities according to their ability. Community Living Services assist people with disabilities to live in their own homes with support ranging from paid neighbors to live-in roommates who are compensated to remain in the home through the night. Family Support Services, which recruits and trains foster parents to accept children with developmental disabilities into their homes, also provides intensive social work and behavior management support to birth families and foster families to maximize family functioning and help the disabled person progress. Finally, our Forensic Advocacy Program supports and assists people with developmental disabilities who get involved in the criminal justice system. (See the enclosed material for more information about each of these programs.)

- 3. The community we serve. We provide assistance to developmentally disabled adults, children, and their families or care providers. Our service area ranges throughout San Diego County, as well as in the Temecula area, and an office in Lakeport, California, which serves communities around Clear Lake. We have a satellite office in Escondido. Demographically, as one might guess, developmental disability occurs in families across the socio-economic spectrum. However, many developmentally disabled adults living independently are quite poor, and some of our foster families also struggle economically.
- 4. Our current efforts to bring technology to the community. Prior to our learning about the San Diego Futures Foundation and the San Diego Broadband Initiative we had little ability to bring technology to those we serve. Occasionally we would give an older computer to a developmentally disabled person in need. Some members of our employment work groups go to the public library to learn or hone computer skills, check email, seek out community resources or apply for jobs. We are hoping to expand our ability to introduce and train people in computer and internet use, and facilitate their receiving computer equipment through our partnership with your organization.
- For Service Partners. It is our wish to be an Education Partner, if you agree that would be our most appropriate way to participate.
- The role you would like to have in the program. We are hopeful that our involvement with the initiative will help us to provide free or low-cost computer equipment and training to low-income members of the community we serve.
- For Service Partners, the number of computers you would like to distribute annually. Once again, it is our wish to be an Education Partner if you agree that would be the most appropriate way for TMI to participate in the initiative.

I have enclosed a number of flyers and brochures to provide further information about Toward Maximum Independence. Please feel free to call on me if you need any further information. I look forward to the opportunity for us to work together to bring technology to those who otherwise might not be able to access it.

Sincerely,

Kirby Wohlander, M.S.W., L.C.S.W., M.B.A.

Executive Director



University of California, San Diego 9500 Gilman Drive La Jolla, California 92093-0092 (858) 534-4006 (858) 534-7746 (F)

March 10, 2010

Mr. Louis Nava San Diego Futures Foundation 4283 El Cajon Boulevard, Suite 140 San Diego, CA 92105

Dear Louis,

I am writing this letter to assure you of the full support of the Laboratory of Comparative Human Cognition in your current application for monies to scale up your efforts in building out your wonderful program of computer support to the community of San Diego. I believe that the expanding cooperation between SDFF and UCSD will continue to grow as it has in the past several months. Please let me know if I can be of help in any way.

Sincerely,

Michael Cole, Distinguished Professor Communication, Psychology, and Human Development

Director, LCHC

Michael Joe



July 21, 2009

RE: Support of the San Diego Futures Foundation

To Whom It May Concern:

I am writing this letter in strong support of the San Diego Futures Foundation (SDFF), a collection of nonprofit agencies working together to provide low-income families with access to technology and technical services, and their San Diego Broadband Initiative.

Wakeland Housing and Development Corporation is a non-profit affordable housing developer in San Diego. We develop quality affordable housing with comprehensive Resident Services programming for low-income families and individuals. As an organization serving low-income residents, we have collaborated with SDFF as partners in the ELearn2Earn Program and the Hire A Youth Program and we intend to be a partner with SDFF in the San Diego Broadband Initiative.

As partners with SDFF, we have found that the programs they offer provide necessary resources and thorough support for the programs we currently offer our low-income residents by way of our computer labs and classes. Together, we are able to make a difference in the lives of our residents by not only providing access to current and up-to date technologies, but the additional support to make this access effective. Our continued partnership with SDFF's efforts is a testament to this successful partnership.

By joining the San Diego Broadband Initiative, Wakeland will be supporting the program by recruiting low-income families for participation in the program. We will also provide training and resources for the program through our established Resident Services programming. Throughout this process, we will be working closely with SDFF staff for all program reporting needs, to ensure the program is implemented with the ultimate success possible.

I highly recommend the San Diego Future's Foundation for continued funding, in order to see a continuation of the impact made by the San Diego Broadband Initiative. It is the collaboration of partners like SDFF that make our programs a success. Please feel free to contact Shonna Irving at 619-379-9415, if you have any questions.

Sincerely,

Rebecca Louie

**Director of Operations** 

Warrior Foundation c/o Navy League 2115 Park Blvd. San Diego, CA 92101

March 10, 2010

Mr. Louis Nava San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

Dear Louis:

As you are aware, for the past five years the Warrior Foundation (<a href="www.warriorfoundation.com">www.warriorfoundation.com</a>) has actively supported individuals injured while serving in Our Military. Most of these individuals sustained their life threatening injuries while serving in Iraq and Afghanistan. With an emphasis in supporting the transition of these amputees, the Warrior Foundation with the support of SDFF has provided computers and user training to these Warriors.

In September 2007, Sgt Joseph Gracia lost his right leg from an IED explosion in Afghanistan. Since that time his recovery has consisted of twenty surgeries and endless hours of physical therapy. Recently, Joe Gracia was discharged from the Army and has elected to become involved in supporting fellow amputees at Balboa Hospital (a/k/a NMCSD – Naval Medical Center San Diego). In Joe's own words, "the computer and wire-less internet connection provided by the Warrior Foundation empowered me to stay in touch with my family, my friends, my unit in Afghanistan and those that saved my life." Joe completed the training program of the full compliment of Microsoft Office Applications and uses these skills to today to assist others.

Joe Gracia represents one of many individuals that have benefited from the Warrior Foundation and SDFF partnership. The Veterans Administration has classified Joe as 100% disabled.

Our working relationship with the San Diego Futures Foundation has been positive since day one. Without your ongoing support in providing reliable refurbished computers to Our Warriors, this program would no longer be possible. As you know, the Warrior Foundation is a local non-profit organization that returns 100% of every dollar raised to support Our Warriors. We have no paid staff and everything and I mean literally everything (stamps, printing, mailers, promotional materials, etc.) is donated.

I recognize funds are difficult to come by given the current economical climate. However, I must remain hopeful that someway or somehow you will find the resources to continue your support of this Critical Program.

I look forward to working with the San Diego Futures Foundation. Please free to call me in the event there is anything I can do to help.

Sincerely,

Tom Wojcicki (619.630.9656)

Director - Warrior Foundation



4080 Centre Street Suite 101 San Diego, California 92103 Telephone (619) 543-9850 FAX (619) 543-9491

March 9, 2010

Louis Nava Director of Community Technology Programs San Diego Futures Foundation 4275 El Cajon Blvd. San Diego, CA 92105

### Dear Louis:

On behalf of the YMCA Youth & Family Services (YFS) I am pleased to offer this letter of support for the San Diego Futures Foundation's proposed *San Diego Broadband Initiative*. We are pleased that San Diego Futures Foundation (SDFF) has spearheaded the effort to partner with YFS and other local organizations to increase digital equity in low-income and underserved San Diego communities.

As the Social Service Department of the YMCA of San Diego County, YMCA Youth & Family Service has served low-income communities of San Diego County for 40 years. For the past two years YFS has partnered with SDFF to help bridge the digital divide within many of these communities in need. The YMCA builds strong kids, strong families and strong communities. This proposal, we believe, is a good example of how we can collaboratively work together to build a stronger community.

We have had a positive working relationship with the San Diego Futures Foundation. Our programs and program participants have benefited greatly from substantial donations of quality refurbished computers that SDFF has provided. In addition, we are actively working with SDFF to provide training and support curriculum in anticipation of the rollout of both broadband connectivity and computer equipment. The proposed project, I believe, will go a long way towards strengthening the level of digital inclusion in the San Diego area.

We look forward to working with the San Diego Futures Foundation as well as the rest of the coalition in this important work. Please feel free to call if you have questions or need further information.

Sincerely,

Kim Morgan

**Executive Director** 



March 10, 2010

Barrie Hathaway The Stride Center 1212 Broadway, Suite 400 Oakland, CA 94612

Dear Mr. Hathaway:

This letter is to express the support of the Workforce Development Board of Contra Costa County for The Stride Center's proposal, Access to Careers and Technology, to the NTIA. The mission of the Workforce Development board is to promote a workforce development system that meets the needs of businesses, job seekers, and workers in order to ensure a strong, vibrant economy in Contra Costa County. We work with neighboring Workforce Investment Boards (WIBs) in our region to support the EASTBAY Works One-Stop Career Center system, which is a unique joint venture of public entities, non-profit agencies and private organizations in Alameda and Contra Costa Counties helping businesses and job seekers meet their employment needs.

As part of your proposal, our One-Stop Career Centers will provide information about the Access to Careers and Technology program and information about related services and resources that may help individuals with their efforts to learn IT skills that will help further their career development and employment opportunities.

Over the past 10 years, The Stride Center has provided high-quality IT career training and job placement services for hundreds of adults from Contra Costa and Alameda Counties with an excellent track record of success. The Workforce Development Board of Contra Costa County is pleased to support your proposal and looks forward to working in closer collaboration with The Stride Center to support workforce development efforts in our region.

Please feel free to contact me by phone at 925-602-6820 or email at <a href="mailto:sbaiter@ehsd.cccounty.us">sbaiter@ehsd.cccounty.us</a> if you have any questions or need additional information.

Sincerely,

Stephen Baiter Executive Director



### RichmondWORKS/EASTBAY Works

## Employment and Training Department



Telephone: (510) 307-8014

Fax: (510) 307-8061

March 8, 2010

Barrie Hathaway The Stride Center 1212 Broadway, Suite 400 Oakland, CA 94612

Dear Mr. Hathaway:

This letter is to express the support of RichmondWORKS for your proposal, Access to Careers and Technology, to the NTIA. It is the mission of RichmondWorks to assist Richmond residents and business with employment and training.

As part of your proposal, Richmond Works will provide information about the Access to Careers and Technology program and information about related services and resources that may help individuals with their efforts to learn IT skills that will help further their career development and employment opportunities.

Over the past 10 years, our partnership with The Stride Center has resulted in IT career training and job placement of scores of adults in Richmond. This track record of success speaks to the high quality training you provide and the ongoing support The Stride Center offers to make sure students and graduates succeed. We are proud to be included as a partner in your proposal and look forward to working together once again.

Please feel free to contact me if I can be of further assistance. My direct line is (510) 307-8006 or email me at svaca@richmondworks.org.

Sincerely

Sal Vaca Director

**Employment & Training** 

### LETTER OF AGREEMENT Youth Radio Alameda County Health Care Services Agency

Youth Radio and the Alameda County Health Care Services Agency are committed to partnering in a project that provides Alameda County youth at risk with productive and engaging after-school activities and intensive health support services at Youth Radio. The purpose of the project is to give young people a safe learning environment that teaches media production and allows young people to broadcast their perspectives, stories, experiences and opinions about critical health issues that impact them. Youth Radio recognizes a growing demand from the local community to offer after school programs to Alameda County's young people that strengthen strategies to combat the prevalence and health impact of domestic violence and reproductive coercion. To that end, Youth Radio and Alameda County agree to work together for the mutual benefit of community youth and both organizations on Project Connect.

### Youth Radio agrees to:

- Youth Radio will provide Alameda County youth with support services including case management, health education workshops and media fetures that impact health policy
- Youth Radio will provide training to the burgeoning School Based Health Center leadership team around digital media.

## The Alameda County Health Care Services Agency agrees to:

- The Alameda County Health Care Services Agency will support Youth Radio's Mind Body Health Center and all peer-health education efforts.
- The Alameda County Health Care Services Agency provide access to School Based Health Centers in order to provide training, prevention education and media training.

As authorized representatives of **Youth Radio** and the **Alameda County Health Care Services Agency**, we the undersigned, do agree to the provision of service and conditions outlined in this agreement.

Jacinda Abcarian

Youth Radio

Alex Briscoe

Alameda County Health Care Services Agency

# LETTER OF AGREEMENT Youth Radio Alameda County Juvenile Probation Department

### Youth Radio and the Alameda County Juvenile Probation Department

are committed to partnering in a project that provides Oakland youth on probation with productive and engaging after-school activities at Youth Radio. The purpose of the project is to give young people an alternative to gang involvement in the form of a safe learning environment that teaches media production and allows young people to broadcast their perspectives, stories, experiences and opinions about critical issues that impact them. Youth Radio recognizes a growing demand from the local community to offer after school programs to Oakland's young people. The Alameda County's Juvenile Probation Department recognizes the importance of identifying new outlets for youth leadership and skills development. To that end, Youth Radio and Alameda County's Juvenile Probation Department agree to work together for the mutual benefit of community youth and both organizations on a community action project.

### Youth Radio agrees to:

- Provide two 6-month after school media production training programs for Oakland youth referred by Alameda County's Juvenile Probation Department. Training will cover media literacy, journalism and music production. The program will also provide academic support.
- Youth Radio staff will act as the producer of the radio commentaries with approval of final
  content in order to maintain Youth Radio's high production standards. YR will own the
  produced material and its extended use.
- Youth Radio will inform juvenile probation staff of contact with youth on probation subsequent to the initial training. This is to maintain a good working relationship with the community-based organization providing access to the students.

#### Alameda County's Juvenile Probation Department agrees to:

- Alameda County's Juvenile Probation Department will screen and recruit a diverse pool of 6-8 student candidates to apply for Youth Radio training per session. Youth Radio will select 5-7 youth from the pool of candidates to participate in the pilot, with the others holding spots as alternates.
- Alameda County's Juvenile Probation Department will provide a staff person to work as the liaison between Youth Radio staff and the students.

As authorized representatives of **Youth Radio** and **Alameda County's Juvenile Probation Department,** we the undersigned, do agree to the provision of service and conditions outlined in this agreement.

Ellin O'Leary, President/Exec. Producer

Youth Radio

Donald H. Blevins, Chief Probation Officer **Alameda County Department** 

(Electronic copy. Signatures on file at Youth Radio)

### LETTER OF AGREEMENT Youth Radio Oakland Police Department

#### Youth Radio and the Oakland Police Department

are committed to partnering in a project that provides Oakland youth at risk of becoming involved in the criminal justice system with productive and engaging after-school activities at Youth Radio. The purpose of the project is to give young people a safe learning environment that teaches media production and allows young people to broadcast their perspectives, stories, experiences and opinions about critical issues that impact them. Youth Radio recognizes a growing demand from the local community to offer after school programs to Oakland's young people. The Oakland Police Department recognizes the importance of promoting understanding and dialogue between youth and police. To that end, Youth Radio and OPD agree to work together for the mutual benefit of community youth and both organizations on a community action project.

### Youth Radio agrees to:

Youth Radio will help the OPD organize an annual youth/police forum (Code 33 Event) to
create public forums that spark dialogue between youth and police and improve youth-police
relations in Oakland. Youth Radio can record the event for broadcast on local media outlets
such as KPFA, KQED and KCBS.

### The Oakland Police Department agrees to:

• The Oakland Police Department will keep Youth Radio apprised of OPD sponsored community events and invite Youth Radio coverage, promotions and assistance as needed.

As authorized representatives of **Youth Radio** and the **Oakland Police Department**, we the undersigned, do agree to the provision of service and conditions outlined in this agreement.

Ellin O'Leary, President/Exec. Producer **Youth Radio** 

Lt.Anthony Rachal, Commander, Class Unit **Oakland Police Department** 

(Electronic copy. Signatures on file at Youth Radio)

### Memorandum of Understanding

## The Peralta Community College District, The Alameda Oakland Regional Occupational Program (ROP), Tech Prep, and Youth Radio

The Peralta Community College District, The Alameda Oakland Regional Occupational Program (ROP), Tech Prep, and Youth Radio have agreed to work collaboratively, through ROP, to grant Youth Radio participants academic high school and college credit for courses taken at Youth Radio. Tech Prep will award Youth Radio graduates Certificates recognizing the technical and professional skills attained at Youth Radio. These Certificates will be accepted by The Peralta Community College District and will allow for eased transitions to higher education and careers.

## SECTION I Digital Media Courses and Certificates

In an effort to create pathway opportunities for Youth Radio participants to gain access to Tech Prep Certificates the following efforts will be undertaken:

- 1. Youth Radio coursework will be approved by the Peralta Community College District
- 2. Youth Radio training staff will become credentialed through the R.O.P. staff training program.
- 3. Courses in Digital Media will be delivered onsite at Youth Radio.
- 4. Alameda Oakland R.O.P. will award high school and college credit to Youth Radio participants
- 5. Advising and counseling will be customized for Youth Radio participants to enter and successfully complete coursework and certificates in Digital Media. This will include information on the Financial Aid process, transfer requirements, and internship opportunities.
- 6. Special sections of the Digital Media Certification courses will be developed to meet workforce needs.

### SECTION II New Technologies

The Peralta Community College District, The Alameda Oakland Regional Occupational Program (ROP), Tech Prep, and Youth Radio will collaborate to pilot and develop new technologies and practices as part of the development of a *Youth Media Corridor*. This corridor will be a key driver in new educational, media and learning applications for the new media markets. Working with a diverse range of partners, Youth Radio and The Peralta Community College District, The Alameda Oakland Regional Occupational

Program (ROP) and Tech Prep will help to train participants in the technologies and practices that will be critical in the emerging knowledge based economy. Some of the key applications will be focused on the following areas:

- Collaborative media production and distribution
- Advanced software applications
- Enhanced e-Learning and new media platforms such as podcasting
- · Digital asset management
- Dynamic Community Building tools

### SECTION III Coordinated Development

The Peralta Community College District, The Alameda Oakland Regional Occupational Program (ROP), Tech Prep and Youth Radio will coordinate through a network of existing and developing foundation, government, and corporate relationships. This effort will be coordinated by the Directors of The Peralta Community College District, The Alameda Oakland Regional Occupational Program (ROP), Tech Prep and Youth Radio.

## **SECTION IV About the Collaborating Agencies:**

## About the Tech Prep Program:

Tech Prep creates connections between local high schools and the Peralta Colleges, forges partnerships with professionals in the community to update and refine curriculum, and encourages career development for students. We are committed to helping students acquire the academic, technical, and communication skills necessary for a successful career. Tech Prep:

- Links high schools programs to Peralta College programs
- Creates articulation agreements between high school and community college classes
- Ensures that articulated credit is given for high school students who attend a Peralta College
- Supports career technical courses, Academy programs, and ROP classes in the high schools
- Sponsors professional development workshops for high school and community college teachers
- Works with industry partners to develop curriculum that reflects the needs of industry
- Promotes career exploration by working with career centers, providing guest speakers, and linking professionals to high school job shadowing and internship programs.

## **About the Peralta Community College District**

The Peralta Colleges- College of Alameda, Laney and Merritt Colleges in Oakland and Berkeley City College have educated more than a million students from Alameda, Albany, Berkeley, Emeryville, Piedmont and Oakland since the founding of the Peralta Community College District in 1964. At the Peralta Colleges, the worlds of biotechnology, information sciences, multimedia, business and management - and others - are offered through thousands of classes and an ever-changing variety of special events. Concerts, lectures, festivals, art exhibits, plays and other cultural activities abound. Also offered is a broad range of student services, including financial aid, academic advising, career development counseling, peer tutoring, legal services and support groups.

## About The Alameda Oakland Regional Occupational Program (ROP)

The Alameda Oakland Regional Occupational Program (ROP) is a career technical education program that services the Oakland Unified and the Alameda Unified School Districts. In cooperation with local school districts and the business community, ROP prepares people for work by providing youth and adults with marketable skills, work ethics and job training needed to build and keep a career. ROP has been accredited by the Western Association of Schools and Colleges since 1988.

<u>Registration</u> – All high school students 16 years and older may enroll in an ROP. A student enrolls in an ROP through his/her Counselor. Special Education students are mainstreamed into all ROP classes.

<u>Community Classroom</u> – The student combines classroom education with on-the-job training at a community work site.

<u>Cooperative Education (Co-Op)</u> – The student is involved in classroom learning plus paid on-the-job training. Students may earn additional credits beyond class instruction and wages.

<u>High School Credit</u> – ROP classes receive high school credit similar to regular school courses. ROP classes are fully accredited for high school credit. 5 credits/semester.

<u>College Credit</u> – Articulation Agreements have been established between Peralta Community Colleges and Alameda Unified School District. These agreements allow students taking selected ROP classes the opportunity to earn college credit and to waive equivalent classes when attending a Peralta Community College. See the class instructor for more information.

<u>Vocational Student Organizations</u> – Students enrolled in ROP programs are encouraged to participate in vocational student organizations that provide students with opportunities to meet other students interested in their field, participate in organized competitions, travel and develop leadership skills. They are: DECA – Distributive Education Club of America and FBLA – Future Business Leaders of America.

### **About Youth Radio**

Since 1992, Bay Area-based Youth Radio has served thousands of teenagers by providing after-school training programs in broadcast journalism, radio/web production, engineering and media advocacy and literacy. Youth Radio has a fifteen-year history of working with low-income and underrepresented young people. Youth Radio's high quality broadcasts have set the standards for youth media organizations nationwide. Youth Radio has been recognized with several prestigious awards including the George Foster Peabody Award, the Alfred I. DuPont Award, the John Swett Award and two Edward R. Murrow Awards for Excellence in Journalism. 80-85% of its students (in both in-house and off-site programs): attend public schools that primarily serve low-income students and/or have low or highly tracked test scores; be youth of color; and/or live in neighborhoods with high concentrations of working class and low-income families. The voices of these young reporters can be heard both locally and nationally, on radio, the Internet, and through print media. More than 300 Youth Radio reports and commentaries are broadcast each year on National Public Radio programs such as All Things Considered and Morning Edition; on-line outlets like iTunes and public radio stations from KQED in San Francisco to WGBH in Boston. On the web, current Youth Radio productions and extensive archives (including news, commentary, art, poetry, music, and message boards) can be found at the Webby Award-nominated www.youthradio.org.

Signed:

Ahmad Mansur

Director of Workforce Development/Tech Prep

The Peralta Community College District

Jacinda Abcarian Managing Director

Youth Radio

January 14, 2010

Susan Walters
Senior Vice President
CETF
The Hearst Building
5 Third Street, Suite 520
San Francisco, CA 94103-3206

Dear Ms. Walters,

It gives me great pleasure to extend my earnest support for Youth Radio's application to CETF. The City of Oakland Measure Y Program is a partner with Youth Radio in this effort to achieve sustainable broadband adoption in vulnerable and disadvantaged communities.

Specifically, we will be working with Youth Radio to support new technical training pathways for underresourced young people, ages 14-22, in the San Francisco Bay Area that will allow them to utilize broadband applications to access news and information and also produce public media for local and national distribution.

Measure Y is a comprehensive and multifaceted effort to address the complex and multiple risk factors associated with violence including, poverty, unemployment, discrimination, substance abuse, educational failure, fragmented families and domestic abuse. Efforts build on positive assets and resilience in individuals, families and communities.

With this support, CETF will help Youth Radio provide critical technology training, digital media production and civic engagement for the most disadvantaged citizens -low income youth and youth of color- creating a new generation of innovators; building an educated, skilled workforce; and spurring increased access and adoption of broadband technology.

Thank you for your consideration of our critical role in Youth Radio's CETF application.

Sincerely, Your signature

Mark Henderson Program Analyst II Department of Human Services City of Oakland

## BTOP Public Computer Center and Sustainable Broadband Detailed Budget

Please complete the Detailed Budget, breaking out individual line items under each category heading (add rows to each section as necessary to accomodate your line items). Please ensure line item total columns in the "General" and "Detail" sections are equal for each line item (a ce with a yellow highlight indicates an inconsistency). Also, you may utilize the provided space for additional notes, if desired (there is also a Budget Narrative question in the application in which you w provide narrative detail on this budget).

Specifics needed for each cost category line item:

- Personnel: For each position, list the number of positions, the location or geography of position, the job/task responsibilities for the position, the annual salary, and the percent of time a person fil the position will spend working on the proposed BTOP project. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (e.g., fc employees each working for one year, Quarters Employed should be 4 rather than 8).
- Fringe: For each position, note the number of positions, the annual salary, the percent of time a person filling this position will spend working on the proposed BTOP project, and the fringe rate applies the position. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (e.g. for two employees each working for one year, Quarters Employed should be 4 rather than 8).
- Equipment: List all equipment units required for the project and provide program purpose. For each I item, note the number of units and the unit cost. The multiple of these two factors will yield th total for that line item. For example, an Applicant planning to buy 100 laptops at \$500/laptop whave a total line item cost of \$50,000. Again, although unit costs may include cents, once multiply the number of units, the result must be rounded to the nearest whole dollar. Clearly separa Applicant equipment and user equipment, as indicated in the detailed budget template. When providing the unit cost indicate whether the unit cost has been impacted by a discount and for software equipment list specific package names.
- Travel: For each trip list the program purpose of the trip, destination city and the number of people traveling. For each line item (e.g., trip), note the number of trips and the cost per trip. The multof these two factors will yield the total for that line item. For example, if the Applicant was accounting for 10 trips at \$25 per trip, the total cost would be \$250. The cost per trip should be justified on its own, not derived by dividing the line item total by the number of trips. Such a calculation will prompt further inquiry from the reviewers about justification for the trip cost. Rather, the total trip cost should be derived from the number of trips times the justifiable cost trip.
- Supplies: Separate supplies by item type, describing the program purpose or use. For each line item, n the number of units and the nit costs. The multiple of these two factors will yield the total for t line item. For example, an Applicant planning to buy 20 boxes of printer paper at \$30/box wou have a total line item cost of \$600. Again, although unit costs may include cents, once multiplic the number of units, the result must be rounded to the nearest whole dollar.
- Other: Separate item types; for awareness program cost items, such as ads, separate ad types radio, newspaper, etc) and include geography in which they will run.
- Contractual: For each line item, identify the contractor and note the number of contracted hours of s

and hourly rate, if applicable. For example, an Applicant planning to hire a technology consulta 100 hours at a rate of \$40/hour would have a total line item cost of \$4,000.

Indirect: Provide the indirect rate and basis used. In the space provided at the bottom of the pa briefly explain the calculation used to derive the indirect costs (including the indirect rate and v is included in the basis). If a negotiated indirect cost rate agreement exists and is being used, provided indirect cost rate agreement exists and is being used, provided indirect cost rate agreement exists and is being used.

The category subtotals for this Detailed Budget should correspond to the data provided in you 424A, and both the SF-424 budget and this Detailed Budget should match the Federal Grant Request and Total Match Amount provided on the Project Budget page of the application. Plear review both budget uploads, the budget narrative in the application, and the Project Budget page for consistency before submitting the application. If you are a submitting a PCC project with a 424C instead of an SF-424A, the sections of this Detailed Budget will not align directly with categories of the SF-424C, but you should complete this Detailed Budget, allocating costs to the appropriate cost categories.

The data provided via this template will be subject to automated processing. Applicants are therefore required to provide this upload as an Excel file, and not to convert it to a PDF prior to upload. Additionally, applicants should not modify the format of this file.

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## BTOP Public Computer Center and Sustainable Broadband Adoption Detailed Budget Template

Easy Grants ID: Applicant: Project Title: **5047**California Emerging Technology Fund Access to Careers and Technology

SF-424A Object Class Category	General				Detail				
Personnel - List position, number of staff, annual salaries, % time spent on project	Position		Matching Support		# of Positions		% Time Spent on Project	Quarters Employed	Total
	President and CEO	\$6,720.00	\$2,880.00	\$9,600.00	1	\$240,000.00	2.00%	8.00	\$9,600.00
	Senior Vice President	\$21,000.00	\$9,000.00	\$30,000.00	1	\$150,000.00	10.00%	8.00	\$30,000.00
	Director of ARRA Projects (Investment Manager)	\$63,000.00	\$27,000.00	\$90,000.00	1	\$90,000.00	50.00%	8.00	\$90,000.00
	Vice President of Technology Deployment	\$11,760.00	\$5,040.00	\$16,800.00	1	\$140,000.00	6.00%	8.00	\$16,800.00
	Associate Vice President (investment Officer)	\$112,000.00	\$48,000.00	\$160,000.00	1	\$80,000.00	100.00%	8.00	\$160,000.00
	Communication Manager	\$94,500.00	\$40,500.00	\$135,000.00	1	\$90,000.00	75.00%	8.00	\$135,000.00
	COLA in year 2 at 5% of salaires	\$2,765.00	\$1,185.00	\$3,950.00	1	\$39,500.00	10%	4.00	\$3,950.00
Subtotal		\$311.745.00	\$133,605,00	\$445.350.00					

b. Fringe Benefits - Include salaries and fringe rate.	Position		Matching Support	Total	# of Positions	Salarv	% Time Spent on Project		Fringe Rate	Total
and milge rate.	President and CEO	\$1,854.72		\$2,649.60		\$240,000.00	2.00%		27.60%	\$2,649.60
	Senior Vice President	\$5,796.00		\$8,280.00		\$150,000.00	10.00%		27.60%	\$8,280.00
	Director of ARRA Projects (Investment Manager)	\$17,388.00		\$24,840.00		\$90,000.00	50.00%	8.00	27.60%	
	Vice President of Technology Deployment	\$3,245.76	\$1,391.04	\$4,636.80	1	\$140,000.00	6.00%	8.00	27.60%	\$4,636.80
	Associate Vice President (investment Officer)	\$30,912.00	\$13,248.00	\$44,160.00	1	\$80,000.00	100.00%	8.00	27.60%	\$44,160.00
	Communication Manager	\$26,082.00	\$11,178.00	\$37,260.00	1	\$90,000.00	75.00%	8.00	27.60%	\$37,260.00
	COLA in year 2 at 5% of salaires	\$763.14	\$327.06	\$1,090.20	1	\$39,500.00	10%	4.00	27.60%	\$1,090.20
Subtotal		\$86,041.62	\$36,874.98	\$122,916.60						

c. Travel - For significant costs, include details such as number and purpose of trips, destinations.	Purpose of Trip		Matching Support	Total	# of Trips	Cost per Trip	Total
	Average cost of travel: \$485=\$250 airfare and \$125 hotel, \$50	\$4.753.00				\$485.00	
		\$4,753.00	\$2,037.00	\$6,790.00	14	\$405.00	\$6,790.00
	transportation, \$60 food						
		\$1,554.00	\$666.00	\$2,220.00	30	\$74.00	\$2,220.00
	Mileage average: 133 miles per month for 10 months for 3 people						
				\$0.00			\$0.00
				\$0.00			\$0.00
Subtotal		\$6,307.00	\$2,703.00	\$9,010.00			

d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user.  Applicant Equipment			Matching Support	Total	#Units	Unit Cost	Total
	2 laptops for new staff	\$2,520.00	\$1,080.00	\$3,600.00	2	\$1,800.00	\$3,600.00
	2 cell phones for a new person	\$140.00		\$200.00		\$100.00	
	2 desk phones for a new person	\$175.00	\$75.00	\$250.00	2	\$125.00	\$250.00
	1 printer	\$279.30	\$119.70	\$399.00	1	\$399.00	
				\$0.00			\$0.00
				\$0.00			\$0.00
User Equipment							

		\$26,950.00	\$11,550.00	\$38,500.00			\$38,500.00
	Assistive Technology for partners with approved Accessibility Plans				11	\$3,500.00	
		\$0.00	\$0.00	\$0.00			\$0.00
		\$0.00	\$0.00	\$0.00			\$0.00
		\$0.00	\$0.00	\$0.00			\$0.00
Subtota		\$30.064.30	\$12.884.70	\$42,949,00			

e. Supplies - List costs associated with materials/printing, curriculum,	Description		Matching			Unit Cost (If	Total
translations, and other supplies	Description						
	Outcomes Software	\$10,500.00	\$4,500.00	\$15,000.00	0	\$0.00	\$0.00
	Windows Professional	\$490.00	\$210.00	\$700.00	2	\$350.00	\$700.00
	Adobe Acrobat	\$1,099.00	\$471.00	\$1,570.00	2	\$785.00	\$1,570.00
				\$0.00			\$0.00
Subtotal		\$12,089.00	\$5,181.00	\$17,270.00			-

f. Contractual - List contractors with							
purpose of contract, hourly rate or		Federal	Matching		# Hours (If	Hourly Rate (If	
total fixed rate.	Contractor	Support	Support	Total	Applicable)	Applicable)	Total Contract
	Consultant to manage the learning community process	\$21,350.00	\$9,150.00	\$30,500.00			\$0.00
	Intern	\$9,275.00	\$3,975.00	\$13,250.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
Subtotal		\$30,625,00	\$13,125,00	\$43,750.00			

g. Construction - If applicable, list construction costs		Matching Support	Total
			\$0.00
			\$0.00
			\$0.00
			\$0.00
Subtotal	\$0.00	\$0.00	\$0.00

h. Other - List costs associated with								
grant subrecipients as well as other								
costs not listed above such as rent,								
technology (website hosting, internet								
connection), advertising (TV, radio,			Matching		#Units (If	Unit Cost (If		
online), etc.	Description		Support	Total	Applicable)	Applicable)	Total	
	Best Practices Training	\$7,000.00						0.00
	Training for partners on accessiblity for people with disabilities	\$4,410.00	\$1,890.00	\$6,300.00				0.00
		\$0.00	\$0.00	\$0.00				0.00
				\$500,000.00			\$(	0.00
	media purchased for GetConnected! awareness in the Central Valley	\$350,000.00	\$150,000.00					
				\$0.00			\$(	0.00
	ACME NETWORK	\$895,699.00	\$455,894.00	\$1,351,593.00			\$(	0.00
	CALIFORNIA RESOURCES AND TRAINING	\$660,488.00	\$284,457.00	\$944,945.00			\$(	0.00
	CAMINOS-PATHWAYS LEARNING CENTER	\$360,133.00	\$130,852.00	\$490,985.00			\$(	0.00
	CHRYSALIS	\$279,888.00	\$120,123.00	\$400,011.00			\$(	0.00
	EMPOWERNET CALIFORNIA/STRIDE CENTER-	\$260,181.00	\$127,860.00	\$388,041.00			\$(	0.00
	GOODWILL INDUSTRIES OF SAN FRANCISCO, SAN MATEO AND			\$585,065.00			\$(	0.00
	MARIN COUNTIES	\$410,290.00	\$174,775.00					
	OCCUR	\$125,000.00	\$75,000.00	\$200,000.00			\$(	0.00
	SAN DIEGO FUTURES FOUNDATION	\$1,674,000.00	\$1,042,007.00	\$2,716,007.00				0.00
		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	\$495,876.00				0.00
	SOUTHEAST COMMUNITY DEVELOPMENT CORPORATION	\$343,256.00	\$152,620.00	. ,			1	
	THE STRIDE CENTER	\$1,063,396.00					\$(	0.00

	YOUTH RADIO	\$128,364.00	\$55,014.00	\$183,378.00		\$0.00
				\$0.00		\$0.00
				\$0.00		\$0.00
				\$0.00		\$0.00
				\$0.00		\$0.00
				\$0.00		\$0.00
Subtotal		\$6,562,105.00	\$3,720,360.00	\$10,282,465.00		

i. Total Direct Charges (sum of a-h)	\$7,038,976.92	\$3,924,733.68	\$10,963,710.60
j. Indirect Charges	\$69,222.00	\$29,345.00	\$98,567.00
Total Eligible Project Costs	\$7,108,198.92	\$3,954,078.68	\$11,062,277.60
Match Percentage	35.7%		

#### **Explanation of Indirect Charges**

Items included are: allocated expenses for finance, auditing, rent, telecommunications and IT support.

#### **Additional Budget Notes**

Personnel: Year 2 includes and 5% cola adjustment to salaries. Fringe: consists of Payroll Taxes 7.00%, Health 10.60%, Retirement 10.00%; Equipment: There is money to purchase assistive for partners centers so they better serve clients with disabilities. Other: The money for paid education ads will also generate earned (no charge) media coverage in addition to users and students.