AWARD NUMBER: 53-43-B10595 DATE: 08/15/2013

| QUARTERLY PERFORMANCE PROGR | RESS REPORT | FOR | SUSTAINABLE BR | ROADBAND ADOPTION | | |
|--|-------------------------|---------|--------------------------|---------------------------------------|--|--|
| General Information | | | | | | |
| 1. Federal Agency and Organizational Element to Which Report is Submitted | 2. Award Identification | ation N | lumber | 3. DUNS Number | | |
| Department of Commerce, National Telecommunications and Information Administration | 53-43-B10595 | | | 002799641 | | |
| 4. Recipient Organization | | | | | | |
| Toledo Telephone Company, Inc. 183 Plomondon Ro | oad, Toledo, WA 9 | 8591- | 9709 | | | |
| 5. Current Reporting Period End Date (MM/DD/YYYY) | | 6. lst | his the last Report of t | the Award Period? | | |
| 06-30-2013 | | | ⊖ Yes | s 💿 No | | |
| 7. Certification: I certify to the best of my knowledge an purposes set forth in the award documents. | d belief that this re | oort is | correct and complete | for performance of activities for the | | |
| 7a. Typed or Printed Name and Title of Certifying Officia | al | | 7c. Telephone (area c | ode, number and extension) | | |
| Dale Merten | | | 360-864-2044 | | | |
| | | | 7d. Email Address | | | |
| C.O.O. | | | BTOP@toledotel.com | | | |
| 7b. Signature of Certifying Official | | | 7e. Date Report Subm | itted (MM/DD/YYYY): | | |
| Submitted Electronically | | | 08-15-2013 | | | |
| | | | | | | |

RECIPIENT NAME: Toledo Telephone Company, Inc.

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Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

We have been able to exceed our original baseline because of our successful door-to-door outreach. We now have 750 participants and several applications pending.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

| | Milestone | Percent Complete | Narrative (describe reasons for any variance from baseline plan or any other relevant information) | | | |
|------|------------------------------|---------------------|--|--|--|--|
| 2.a. | Overall Project | 96 | We have exceeded our original baseline | | | |
| 2.b. | Equipment / Supply Purchases | - | Progress reported in Question 4 below | | | |
| 2.c. | Awareness Campaigns | - | Progress reported in Question 4 below | | | |
| 2.d. | Outreach Activities | - | Progress reported in Question 4 below | | | |
| 2.e. | Training Programs | - | Progress reported in Question 4 below | | | |
| 2.f. | Other (please specify): | - | Progress reported in Question 4 below | | | |

3. Please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

None. We have a few dollars still available and plan to add participants as funds allow.

4a. In the chart below, please provide the requested information on your BTOP grant-funded SBA activities. Please also provide a short description of the activity (600 words or less). Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please ensure that the numbers of new household subscribers and business or community anchor institution (CAI) subscribers reflected in the "Total" row represent the unduplicated number of new subscribers that can be attributed to your SBA project as a whole.

| Name of the SBA Activity | Location of SBA Activity | | Size of Target Audience | Actual Number of Participants | New Subscribers: Households | New Subscribers: Businesses and/or CAIs |
|---|-----------------------------|---|-------------------------------|-------------------------------------|-----------------------------------|--|
| Toledo / Cowlitz Broadband Initiative | Toledo WA | Participants completed Basic Computer Training which qualifies them to receive a laptop computer and broadband. | 750 | 660 | 606 | 12 |
| Toledo / Cowlitz Broadband Initiative | Toledo WA | Door-to-door outreach campaign to every household within our service territory | 2,300 | 195 | 132 | 0 |
| | Total: | | 3,050 | 855 | 738 | 12 |

4b. Please describe your method for determining the number of households, businesses, and/or (CAIs) subscribing to broadband as a result of your SBA programs (600 words or less).

Each new subscriber must identify on the application if they are applying as a residence or business. Toledo Telephone is the primary broadband provider in the area, therefore we know our current subscription rate and can measure the increase in subscribers from this program. We survey our participants during and after training, and will survey again at the end of the program to determine sustained subscription rates.

4c. Please provide a narrative explanation if the total number of new subscribers is different from the targets provided in your baseline plan (600 words or less).

Our door-to-door efforts have resulted in achieving our total baselines goals ahead of schedule.

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| Households: 738 | | | Businesses and CAIs : 12 | | | |
|--|--|--|--|--|--|--|
| roject li | ndicators (Next Quarter) | | | | | |
| Ve plan | | total funding will all | for completion during the next quarter (600 words or less). low. Although we have met our overall objective, we are slightly be tching funds as needed. | | | |
| 2. Please provide the percent complete anticipated for the following key milestones in your project as of the end of the next quarter. Write "0" in the second column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the planned percent complete is different from the target provided in your baseline plan (300 words or less). | | | | | | |
| uarter. | Please provide a narrative description | | | | | |
| uarter. | Please provide a narrative description | | | | | |
| juarter. 300 word | Please provide a narrative description ds or less). | n if the planned pero | cent complete is different from the target provided in your baseline pla Narrative (describe reasons for any variance from baseline plan or | | | |
| uarter. 300 word 2.a. | Please provide a narrative description ds or less). Milestone | n if the planned pero Percent Complete | cent complete is different from the target provided in your baseline pla Narrative (describe reasons for any variance from baseline plan or | | | |
| 2.a. 2.b. | Please provide a narrative description ds or less). Milestone Overall Project | n if the planned percent Complete 100 | Cent complete is different from the target provided in your baseline plane pla | | | |
| uarter. 300 word 2.a. 2.b. 2.c. | Please provide a narrative description ds or less). Milestone Overall Project Equipment Purchases | n if the planned percent Complete 100 | Cent complete is different from the target provided in your baseline plan Narrative (describe reasons for any variance from baseline plan or other relevant information) Milestone Data Not Required | | | |
| uarter. 300 word 2.a. 2.b. 2.c. 2.d. | Please provide a narrative description ds or less). Milestone Overall Project Equipment Purchases Awareness Campaigns | n if the planned percent Complete 100 - | cent complete is different from the target provided in your baseline plan Narrative (describe reasons for any variance from baseline plan or other relevant information) Milestone Data Not Required Milestone Data Not Required | | | |

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Sustainable Broadband Adoption Budget Execution Details

Activity Based Expenditures (Sustainable Broadband Adoption)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

| Budget for Entire Project | | | | | from Project nd of Current Period | | Anticipated Actuals from Project Inception through End of Next Reporting Period | | | |
|--|----------------------|-----------------------------|----------------------------|---------------|---|------------------|---|-------------------|------------------|--|
| Cost Classification | Total Cost (plan) | Matching Funds (plan) | Federal Funds (plan) | Total Cost | Matching Funds | Federal Funds | Total Costs | Matching Funds | Federal Funds | |
| a. Personnel | \$176,473 | \$176,473 | \$0 | \$190,363 | \$190,363 | \$0 | \$195,000 | \$195,000 | \$0 | |
| b. Fringe Benefits | \$63,530 | \$63,530 | \$0 | \$96,303 | \$96,303 | \$0 | \$98,500 | \$98,500 | \$0 | |
| c. Travel | \$5,000 | \$5,000 | \$0 | \$763 | \$763 | \$0 | \$763 | \$763 | \$0 | |
| d. Equipment | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| e. Supplies | \$722,750 | \$244,250 | \$478,500 | \$715,482 | \$176,545 | \$538,937 | \$730,000 | \$180,000 | \$550,000 | |
| f. Contractual | \$59,400 | \$59,400 | \$0 | \$51,455 | \$51,455 | \$0 | \$52,000 | \$52,000 | \$0 | |
| g. Construction | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| h. Other | \$1,841,975 | \$212,000 | \$1,629,975 | \$1,743,492 | \$289,383 | \$1,454,109 | \$1,855,000 | \$300,000 | \$1,555,000 | |
| i. Total Direct Charges (sum of a through h) | \$2,869,128 | \$760,653 | \$2,108,475 | \$2,797,858 | \$804,812 | \$1,993,046 | \$2,931,263 | \$826,263 | \$2,105,000 | |
| j. Indirect Charges | | | | | | | | | | |
| k. TOTALS (sum of i and j) | \$2,869,128 | \$760,653 | \$2,108,475 | \$2,797,858 | \$804,812 | \$1,993,046 | \$2,931,263 | \$826,263 | \$2,105,000 | |

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0

b. Program Income to Date: \$0