RECIPIENT NAME: THOMAS EDISON STATE COLLEGE

AWARD NUMBER: 34-41-B10520

DATE: 08/13/2012

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12/31/2013

| QUARTERLY PERFORMANCE PROG | PESS BEDORT | FOR PUBLIC COM | DUTED CENTERS | | | |
|---|------------------------|------------------------|---------------------------------------|--|--|--|
| General Information | KL35 KLI OKI | OK I OBLIC COM | II OTER CERTERS | | | |
| | | | | | | |
| Federal Agency and Organizational Element to Which Report is Submitted 2. Av | ward Identification N | lumber | 3. DUNS Number | | | |
| Department of Commerce, National Telecommunications and Information Administration | 41-B10520 | | 054531850 | | | |
| 4. Recipient Organization | | | | | | |
| THOMAS EDISON STATE COLLEGE 101 W State Street | , Trenton, NJ 0860 | 8-1176 | | | | |
| 5. Current Reporting Period End Date (MM/DD/YYYY) | 6. Is this the la | st Report of the Award | Period? | | | |
| 06-30-2012 | | ○ Yes | No | | | |
| 7. Certification: I certify to the best of my knowledge and believerposes set forth in the award documents. | ef that this report is | correct and complete | for performance of activities for the | | | |
| 7a. Typed or Printed Name and Title of Certifying Official | | 7c. Telephone (area c | ode, number and extension) | | | |
| Natasha Peter | | 609-292-2108 X133 | | | | |
| | | 7d. Email Address | | | | |
| | | npeter@njstatelib.or | g | | | |
| 7b. Signature of Certifying Official | | 7e. Date Report Subm | nitted (MM/DD/YYYY): | | | |
| Submitted Electronically | | 08-13-2012 | | | | |
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Project Indicators (This Quarter)

- 1. Please describe significant project accomplishments completed during this quarter (600 words or less).
- Conducted 188 job-readiness computer skills workshops (workforce development courses) at NJ public libraries; over 1,000 in attendance
- Conducted 11 in-person Small Business Resource Center workshops for librarians across the State; 97 librarians in attendance
- At the New Jersey Library Association (NJLA) Annual Spring Conference 2012, the New Jersey State Library received the Public Relations award for its "It's Time..", NJWorks@yourlibrary marketing campaign in support of the Broadband Technology Opportunity Program (BTOP) grant to promote library services to job seekers.
- Completed remainder of broadband upgrades at NJ public libraries
- Participated in national conferences:
 - Project Compass National Convening in Arlington, VA on April 24-26, 2012
 - "Creating Sustainable Broadband Solutions for Communities and Anchor Institutions" in Arlington, VA on May 22-24, 2012
- 2012 American Library Association (ALA) Annual Conference's Washington ALA Breakout Session E-Government Services and Libraries Session entitled "E-Government in Action Matching People with Jobs"

DATABASE/ONLINE CONTENT USAGE:

- 900 new Job & Career Accelerator registrations and over 3,700 user sessions, with over 450 resumes and cover letters created and over 28,000 job searches conducted
- 1,533 user sessions for Career Transitions, with over 1,200 resumes and cover letters created, and over 2,000 job applications submitted
- Over 2,200 market research reports accessed on Frost & Sullivan database
- Over 1,600 user sessions of the new resource, Small Business Resource Center, with over 10,000 searches and over 4,500 reports downloaded
- Over 1,400 views of the NJWorks Career Videos series (njn.jerseyconnect.net); most popular video content: Ex-Offenders Re-Entering the Workforce
- Over 200 residents registered for GED Online with over 200 hours of skill-building conducted thus far

MARKETING/OUTREACH:

- NJWorks #workschat "Twitter chats" occurs 1st and 3rd Wednesday of each month at noon ET
- In April, initiatied NJWorks biweekly e-newsletter focused on career-related topics; subscription list increased to over 350 subscribers
- Attended several job-related workshops conducted at libraries and community organizations to market and promote NJWorks:
- o LinkedIn Makeover with Donna Serdula at Princeton Public Library -- June 15th
- o How to Take Advantage of the Encouraging Economic Outlook, JVS Aidekman Campus, Whippany, NJ -- June 14th
- o CareerConnection BioNJ job fair, Rutgers University, New Brunswick, NJ -- June 26th
- Inclusion of NJWorks and NJGrowsBiz campaigns in weekly NJ State Library e-newsletter, NJSL Direct, which is distributed to all NJ public library staff
- Daily Twitter and Facebook updates to NJWorks profiles, featuring news articles, events, and career tips
- Held a Facebook cover photo contest for NJ libraries collected entries from libraries and librarians that have helped job seekers; winner's photo is currently featured on NJWorks Facebook page
- Exhibit booth featuring NJWorks campaign and BTOP resources at NJLA Annual Conference, June 4-6, 2012
- Provided responses to questions from CareerBuilder/Gannett reporter on the topic, "Do job seekers really need a personal brand?"
- Ongoing updates to NJWorks website redesign; launch slated for August.
- 2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

| | Milestone | Percent Complete | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information) |
|--|-----------|---------------------|---|
| | | | |

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|------------|-------------------------------------|----|--|
| 2.a. | Overall Project | 90 | Increase in number of workforce development courses delivered, purchase of additional online databases, additional funding towards network maintenance costs and advertising |
| 2.b. | Equipment / Supply Purchases | - | Progress reported in Question 4 below |
| 2.c. | Public Computer Centers Established | - | Progress reported in Question 4 below |
| 2.d. | Public Computer Centers Improved | - | Progress reported in Question 4 below |
| 2.e. | New Workstations Installed | - | Progress reported in Question 4 below |
| 2.f. | Existing Workstations Upgraded | - | Progress reported in Question 4 below |
| 2.g. | Outreach Activities | - | Progress reported in Question 4 below |
| 2.h. | Training Programs | - | Progress reported in Question 4 below |
| 2.i. | Other (please specify): | - | Progress reported in Question 4 below |
| | | | |

^{3.} Please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

The project has not experienced any challenges or issues during this past quarter. The project has been progressing smoothly and has met, and in some cases exceeded, milestones and expectations.

4. Please provide actual total numbers to date or typical averages for the following key indicators, as specified in the question. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated below, figures should be reported <u>cumulatively</u> from award inception to the end of the most recent reporting quarter. Please provide a narrative explanation if the total is different from the target provided in your baseline plan (300 words or less).

| | Indicator | Total | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information) |
|------|--|--------|--|
| 4.a. | New workstations installed and available to the public | 973 | 845 desktops and laptops delivered to 124 public libraries; 128 mobile training laptops continue to be used by community colleges to provide workforce development courses to the public and library staff (currently only being used for training purposes) |
| 4.b. | Average users per week (NOT cumulative) | 15,000 | More computers purchased than original plan; mobile training laptops are used continuously for training purposes |
| | Number of PCCs with upgraded broadband connectivity | 91 | 91 libraries have received upgrades |
| 4.d. | Number of PCCs with new broadband wireless connectivity | 0 | n/a |
| 4.e. | Number of additional hours per week existing and new PCCs are open to the public as a result of BTOP funds | 0 | n/a |

5. Training Programs. In the chart below, please describe the training programs provided at each of your BTOP-funded PCCs.

| Name of Training Program | Length of Program (per hour basis) | Number of Participants per Program | Number of Training Hours per Program | | |
|--------------------------|------------------------------------|---------------------------------------|---|--|--|
| class list attached | 281 | 593 | 1,869 | | |

Add Training Program

Remove Training Program

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Project Indicators (Next Quarter)

- 1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).
- Deliver remainder of workforce development courses
- Continue Marketing campaign; increase usage of Social media, redesign campaign websites, and outreach
- Develop key partnerships with State and community organizations
- 2. Please provide the percent complete anticipated for the following key milestones in your project as of the end of the next quarter. Write "0" in the second column if your project does not include this activity. Figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the planned percent complete is different from the target provided in your baseline plan (300 words or less).

| | Milestone | Planned Percent Complete | Narrative (describe reasons for any variance from baseline plan or any relevant information) |
|------|-------------------------------------|--------------------------------|--|
| 2.a. | Overall Project | 96 | Increase in number of workforce development courses delivered, purchase of additional online databases, additional funding towards network maintenance costs and advertising |
| 2.b. | Equipment / Supply Purchases | - | Milestone Data Not Required |
| 2.c. | Public Computer Centers Established | - | Milestone Data Not Required |
| 2.d. | Public Computer Centers Improved | - | Milestone Data Not Required |
| 2.e. | New Workstations Installed | - | Milestone Data Not Required |
| 2.f. | Existing Workstations Upgraded | - | Milestone Data Not Required |
| 2.g. | Outreach Activities | - | Milestone Data Not Required |
| 2.h. | Training Programs | - | Milestone Data Not Required |
| 2.i. | Other (please specify): | - | Milestone Data Not Required |

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

As the project progresses and awareness of the project and resources offered increases, we do not anticipate any challenges or issues during the next quarter.

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Public Computer Center Budget Execution Details

Activity Based Expenditures (Public Computer Centers)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

| | - | | - | | | | | | |
|--|----------------------|-----------------------------|--|---------------|-------------------|---|----------------|-------------------|------------------|
| Budget for Entire Project | | | Actuals from Project Inception through End of Current Reporting Period | | | Anticipated Actuals from Project Inception through End of Next Reporting Period | | | |
| Cost Classification | Total Cost (plan) | Matching Funds (plan) | Federal Funds (plan) | Total Cost | Matching Funds | Federal Funds | Total Costs | Matching Funds | Federal Funds |
| a. Personnel | \$246,161 | \$90,588 | \$155,573 | \$151,311 | \$59,180 | \$92,131 | \$174,582 | \$70,669 | \$103,913 |
| b. Fringe Benefits | \$89,538 | \$32,792 | \$56,746 | \$48,064 | \$14,900 | \$33,164 | \$55,294 | \$14,900 | \$40,394 |
| c. Travel | \$6,000 | \$1,200 | \$4,800 | \$5,514 | \$1,103 | \$4,411 | \$5,864 | \$1,173 | \$4,691 |
| d. Equipment | \$984,149 | \$196,830 | \$787,319 | \$964,139 | \$192,828 | \$771,311 | \$964,139 | \$192,828 | \$771,311 |
| e. Supplies | \$1,741,045 | \$348,206 | \$1,392,839 | \$1,603,824 | \$320,765 | \$1,283,059 | \$1,603,824 | \$320,765 | \$1,283,059 |
| f. Contractual | \$1,826,441 | \$636,131 | \$1,190,310 | \$1,373,840 | \$372,508 | \$1,001,332 | \$1,452,376 | \$397,217 | \$1,055,159 |
| g. Construction | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| h. Other | \$2,310,305 | \$1,033,099 | \$1,277,206 | \$2,306,802 | \$1,143,846 | \$1,162,956 | \$2,724,329 | \$1,250,315 | \$1,474,014 |
| i. Total Direct Charges (sum of a through h) | \$7,203,639 | \$2,338,846 | \$4,864,793 | \$6,453,494 | \$2,105,130 | \$4,348,364 | \$6,980,408 | \$2,247,867 | \$4,732,541 |
| j. Indirect Charges | \$300,151 | \$60,030 | \$240,121 | \$300,151 | \$60,030 | \$240,121 | \$300,151 | \$60,030 | \$240,121 |
| k. TOTALS (sum of i and j) | \$7,503,790 | \$2,398,876 | \$5,104,914 | \$6,753,645 | \$2,165,160 | \$4,588,485 | \$7,280,559 | \$2,307,897 | \$4,972,662 |

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

| a. Application Budget Program Income: \$0 | b. Program Income to Date: \$0 |
|---|--------------------------------|
|---|--------------------------------|