

QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information		
1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number NT10BIX5570122	3. DUNS Number 961960122
4. Recipient Organization Florida Rural Broadband Alliance, LLC 1500 Manhan Dr, Tallahassee, FL 32308-5103		
5. Current Reporting Period End Date (MM/DD/YYYY) 12-31-2010	6. Is this the last Report of the Award Period? <input type="radio"/> Yes <input checked="" type="radio"/> No	
7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.		
7a. Typed or Printed Name and Title of Certifying Official Patrick Lien System Manager	7c. Telephone (area code, number and extension) 4077019037	7d. Email Address plien@govserv.com
7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 02-22-2011	

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

1. Project engineering teams have been procured and are under contract.
2. Accounting, Disbursement, and Reporting processes have been established.
3. Compliance contractor has been procured and is under contract.
4. Interim business plan has been completed.
5. Grant file has been established.
6. Preliminary drawdown plan has been established (for Q1, 2011).
7. Master Project Plan development has commenced and continues to be updated on an ongoing basis.
8. Network design is 30% complete, with preliminary link engineering underway.
9. Established and implemented procedures for core site evaluations.
10. Development of best-value criteria for tower sites has commenced.
11. Site audits and assessment of existing vertical assets have started for the two service areas.
12. Assessment of Point of Presence locations for the two service areas has started.
13. Infeasible Right of Use contract negotiations with Level 3 for upstream access have commenced.
14. Development of Community Outreach plan/Public Relations strategy has commenced.
15. Validation of in-kind contributions has commenced.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	6	On target for this reporting period.
2b.	Environmental Assessment	0	N/A. Exempt.
2c.	Network Design	30	On target for this reporting period. Site audits have started, and preliminary link engineering is underway.
2d.	Rights of Way	0	N/A. This project does not include this activity.
2e.	Construction Permits and Other Approvals	0	On target for this reporting period. We have had preliminary conversations with commercial tower owners to determine certification and application procedures required for contractors and laborers to work at their sites.
2f.	Site Preparation	0	On target for this reporting period. Site audits and assessments are underway however, which include the determination and evaluation of site preparation requirements.
2g.	Equipment Procurement	0	On target for this reporting period. Equipment RFP development is planned for next quarter.
2h.	Network Build (all components - owned, leased, IRU, etc)	0	On target for this reporting period. IRU negotiations with Level 3 for upstream access have commenced.
2i.	Equipment Deployment	0	On target for this reporting period.
2j.	Network Testing	0	On target for this reporting period.
2k.	Other (please specify): IN-KIND	15	On target for this reporting period. Right of Use agreements for In-Kind assets and master commercial tower license templates are in development.

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We will ask the Grants Office to review a draft template of our master tower lease agreement in order to obtain verification that the contract language in the license agreement is in compliance with grant requirements.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	0	On target for this reporting period.
New network miles leased	0	On target for this reporting period. IRU negotiations with Level 3 for upstream access have commenced.
Existing network miles upgraded	0	N/A. Upgrading of network facilities performed by the upstream partner.
Existing network miles leased	0	N/A. Leased IRU capacity does not differentiate between new or existing network facilities. We assume most or all of the fiber is existing and the equipment is new.
Number of miles of new fiber (aerial or underground)	0	On target for this reporting period.
Number of new wireless links	0	On target for this reporting period.
Number of new towers	0	N/A. We are not building any towers.
Number of new and/or upgraded interconnection points	0	On target for this reporting period.

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	0
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	0
Average term of signed agreements (in quarters)	0

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers:
None yet. We are developing products and pricing with pre-deployment service level agreements. We are also developing dialogue with carriers, re-sellers and anchor institutions, with the expectation of signing several after pricing and service level agreements are finalized. While we have not yet signed agreements with other providers as yet, the pricing and ability to describe the value proposition is imminent, and we anticipate the signing of several agreements over the next subsequent quarters.

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:
Internet and Transport Services. Services will be offered in standard, premium (protected), and enterprise packages. We will offer term and volume discounts as well. A list of services matrix is being developed under a rate/services study for the development of our initial pricing and services model. A preliminary draft copy of our Proposed Service Offerings Pricing matrix is attached.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (600 words or less).
As deployment of the project nears completion, the Authority will advertise in an open and competitive procurement for contract operations services. These services will be performed under the management of Government Services Group, the General Manager of the Authority.

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
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Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	0	Unless it is a new provider, or just entering the market, we will assume that all providers are receiving improved access.
	Providers with signed agreements receiving improved access	0	We are in discussion with several providers. Agreements are pending finalization of product and service plans, which are in development.
	Providers with signed agreements receiving access to dark fiber	0	We will not be providing access to dark fiber, as we do not have that access.
	Please identify the speed tiers that are available and the number of subscribers for each	0	Available speed tiers will begin at 10 Mbps, in increments of 10 Mbps to 100 Mbps. Service to 1Gbps will be available, but we conservatively estimated that we will only add customers at that level of service beyond year 3.
Community Anchor Institutions (including Government institutions)	Total subscribers served	0	Our plan outlines the potential to provide service (indirectly, through last mile providers that have purchased wholesale access through our network) to 196 anchor institutions by project closeout. The network will also be available as a direct access provider of "last resort" for community anchor institutions.
	Subscribers receiving new access	0	We will work with our Local Access providers to provide us with this information.
	Subscribers receiving improved access	0	We will assume that if service is provided through our network, that all subscribers that have some kind of service will be receiving improved service.
	Please identify the speed tiers that are available and the number or subscribers for each	0	Available speed tiers will begin at 10 Mbps, in increments of 10 Mbps to 100 Mbps. Service to 1Gbps will be available, but we conservatively estimated that we will only add customers at that level of service beyond year 3.
Residential / Households	Entities passed	0	When completed, the FRBA network will allow last mile providers the ability to cover the entire geography of the service area.
	Total subscribers served	0	We will work with our Local Access providers to collect and report on this data.
	Subscribers receiving new access	0	We will work with our Local Access providers to collect and report on this data.
	Subscribers receiving improved access	0	We will work with our Local Access providers to collect and report on this data.
	Please identify the speed tiers that are available and the number of subscribers for each	0	Available speed tiers will begin at 10 Mbps, in increments of 10 Mbps to 100 Mbps. Service to 1Gbps will be available, but we conservatively estimated that we will only add customers at that level of service beyond year 3.
Businesses	Entities passed	0	When completed, the FRBA network will allow last mile providers the ability to cover the entire geography of the service area.
	Total subscribers served	0	We will work with our Local Access providers to collect and report on this data.
	Subscribers receiving new access	0	We will work with our Local Access providers to collect and report on this data.
	Subscribers receiving improved access	0	We will work with our Local Access providers to collect and report on this data.
	Please identify the speed tiers that are available and the number of subscribers for each	0	Available speed tiers will begin at 10 Mbps, in increments of 10 Mbps to 100 Mbps. Service to 1Gbps will be available, but we conservatively estimated that we will only add customers at that level of service beyond year 3.

7. Please describe any special offerings you may provide (600 words or less).

No special offerings at this time. Rate and services study to evaluate future additional services/needs/offerings is underway. Internal analysis is also underway.

We are in the process of securing very substantial capacity to allow third party providers to provide a wide array of services across our network. The full range of offerings will be determined by the marketplace, but the network has been designed to efficiently accommodate all types of traffic.

8a. Have your network management practices changed over the last quarter? Yes No

8b. If so, please describe the changes (300 words or less).

N/A

9. Community Anchor Institutions:

Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
Not yet deployed	NW FL RACEC & So. Central FL RACEC	Colleges	No	Expanding capacity for remote learning, campus-wide Wi-Fi backhaul, and educational institution intranet.
Not yet deployed	NW FL RACEC & So. Central FL RACEC	Local Government	No	Providing vastly greater capacity to all local government offices and facilities.
Not yet deployed	NW FL RACEC & So. Central FL RACEC	Library System	No	Dramatically improve computer service centers, job seeker applications, and remote learning.

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).
1. Procure Auditing services and execute contract.
 2. Complete development of offered services and rate analysis.
 3. Complete commercial tower license agreement drafts.
 4. Complete In-Kind assets license agreement drafts.
 5. Obtain E-rate registration Service Provider Identification Number (SPIN).
 6. Begin Internet Protocol address planning.
 7. Update engineering performance standards. Continue development of best-value criteria for tower sites.
 8. Evaluate network design in reference to structural needs of towers, license rates, and cost of structural make-ready.
 9. Continue upstream Indefeasible Right of Use development. Complete assessment of Point of Presence locations.
 10. Develop network and data center equipment RFP's.
 11. Develop and implement safety policies and procedures.
 12. Community outreach meetings are planned for next quarter.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	15	On target.
2b.	Environmental Assessment	0	N/A. Exempt.
2c.	Network Design	50	On target.
2d.	Rights of Way	0	N/A. This project does not include this activity.
2e.	Construction Permits and Other Approvals	5	On target.
2f.	Site Preparation	5	On target.
2g.	Equipment Procurement	30	On target. RFP development for network and data center equipment should be near completion by the end of next quarter. Vendor selections and approvals are anticipated for next quarter and subsequent quarters.
2h.	Network Build (all components - owned, leased, IRU, etc.)	5	On target. IRU negotiations with Level 3 and upstream engineering and provisioning requirements are expected to progress as planned through the next reporting period.
2i.	Equipment Deployment	0	On target.

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2j.	Network Testing	0	On target.
2k.	Other (please specify): IN-KIND	25	On target.

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We will ask the Grants Office to review a draft template of our master tower license agreement in order to obtain verification that the contract language in the license agreement is in compliance with grant requirements.

We are also in the process of determining Davis-Bacon wage rate decisions for equipment installation laborers, and to that end we submitted an Award Action Request to the Grants Office (for the NFBA project) that included a Request for Authorization of Additional Classification and Rate (SF 1444) for proposed classification titles. We are also conducting our own research on this matter in order to move forward with the development of the Equipment Installation and Pathing RFP in an effort to avoid any delay to the release of this RFP and to subsequent equipment installation activities.

In addition, we are checking for previous/duplicate federal funding for targeted in-kind assets, per the Grants Office's request. Discovery of previous or duplicate federal funding for in-kind assets may or may not impact planned project progress, depending on the interpretation of this particular requirement. We are seeking to utilize only a limited amount of space on any given in-kind asset to mount microwave antennas and equipment; we are not seeking to utilize any in-kind asset in its entirety.

Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$1,750,000	\$0	\$1,750,000	\$1,020,215	\$0	\$1,020,215	\$1,433,138	\$0	\$1,433,138
b. Land, structures, right-of-ways, appraisals, etc.	\$816,370	\$456,000	\$360,370	\$0	\$0	\$0	\$0	\$0	\$0
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$4,091,000	\$0	\$4,091,000	\$0	\$0	\$0	\$212,000	\$0	\$212,000
e. Other architectural and engineering fees	\$1,539,000	\$0	\$1,539,000	\$0	\$0	\$0	\$0	\$0	\$0
f. Project inspection fees	\$450,000	\$0	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0
g. Site work	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
j. Equipment	\$21,503,295	\$6,000,000	\$15,503,295	\$0	\$0	\$0	\$0	\$0	\$0
k. Miscellaneous	\$4,000,000	\$4,000,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
l. SUBTOTAL (add a through k)	\$34,149,665	\$10,456,000	\$23,693,665	\$1,020,215	\$0	\$1,020,215	\$1,645,138	\$0	\$1,645,138
m. Contingencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
n. TOTALS (sum of l and m)	\$34,149,665	\$10,456,000	\$23,693,665	\$1,020,215	\$0	\$1,020,215	\$1,645,138	\$0	\$1,645,138

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0

b. Program Income to Date: \$0