

QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information

1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number NT10BIX5570086	3. DUNS Number 079792722
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4. Recipient Organization

 Enventis Telecom, Inc. 2950 Xenium N Ste 138, Minneapolis, MN 55441-2623

5. Current Reporting Period End Date (MM/DD/YYYY) 03-31-2011	6. Is this the last Report of the Award Period? <input type="radio"/> Yes <input checked="" type="radio"/> No
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7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.

7a. Typed or Printed Name and Title of Certifying Official Joann Jennings	7c. Telephone (area code, number and extension) X
	7d. Email Address joann.jennings@hickorytech.com

7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 05-16-2011
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Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

Quarterly Activities: Enventis continued working to align internal processes with program requirements; began seeking out real estate along the route; contacted Round 1 Rural Utilities Service recipient on potential collaboration opportunities; researched all federally-funded network projects in network service area to determine if any overlap exists then initiated contact with each project lead and documented results; assessed potential joint trenching opportunity; received approval on a joint build proposal to address an overlap in Superior, WI; continued working with project partners to confirm sites still of interest; received Environmental Assessment Comment Matrix and continued working with contractor to complete and submit required response; working to complete all tribal consultations; received concurrence letter from Wisconsin State Historical Preservation Office; launched construction planning procedures including route and site assessments; applied for permits along planned construction route; began development of Request for Proposal forms for construction contractors; continued working with Departments of Natural Resources to address concerns related to protected species and wetlands.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	2	Slightly delayed due to reasons listed below.
2b.	Environmental Assessment	90	Slight delay due to additional detail requested by tribes. Expect to be on schedule by next quarter.
2c.	Network Design	60	Delays are due to developing route change modifications and reviewing overlaps with other federally funded projects.
2d.	Rights of Way	60	Delays are due to developing route change modifications and reviewing overlaps with other federally funded projects.
2e.	Construction Permits and Other Approvals	50	Delays are due to developing route change modifications and reviewing overlaps with other federally funded projects.
2f.	Site Preparation	0	No variance
2g.	Equipment Procurement	0	We were not able to order equipment since the EA is delayed and we do not yet have a FONSI.
2h.	Network Build (all components - owned, leased, IRU, etc)	0	No variance
2i.	Equipment Deployment	0	No variance
2j.	Network Testing	0	No variance
2k.	Other (please specify):	0	N/A

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

N/A

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	0	No Variance

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles leased	0	No Variance
Existing network miles upgraded	0	No Variance
Existing network miles leased	0	No Variance
Number of miles of new fiber (aerial or underground)	0	No Variance
Number of new wireless links	0	N/A
Number of new towers	0	N/A
Number of new and/or upgraded interconnection points	0	No Variance

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	0
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	3
Average term of signed agreements (in quarters)	0

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: N/A

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

Upon completion, this project will provide 100Mg to 10G lit capacity as well as leased dark fiber. Enventis is currently negotiating agreements and final pricing with three wholesale customers. We continue to reassess the broader retail market to determine competitive rates and standard pricing for potential retail customers.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (600 words or less).

N/A

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	0	N/A
	Providers with signed agreements receiving improved access	0	N/A
	Providers with signed agreements receiving access to dark fiber	0	N/A

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
	Please identify the speed tiers that are available and the number of subscribers for each	0	Current design intends to provide from 100Mg to 10Gig of service to all service providers at all sites.
Community Anchor Institutions (including Government institutions)	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	Current design intends to provide either dark fiber drop (either as a POP or POI) or 100Mg of service to all Community Anchor Institution sites.
Residential / Households	Entities passed	0	We will not be offering last mile service to homes and businesses
	Total subscribers served	0	We will not be offering last mile service to homes and businesses
	Subscribers receiving new access	0	We will not be offering last mile service to homes and businesses
	Subscribers receiving improved access	0	We will not be offering last mile service to homes and businesses
	Please identify the speed tiers that are available and the number of subscribers for each	0	We will not be offering last mile service to homes and businesses
Businesses	Entities passed	0	We will not be offering last mile service to homes and businesses
	Total subscribers served	0	We will not be offering last mile service to homes and businesses
	Subscribers receiving new access	0	We will not be offering last mile service to homes and businesses
	Subscribers receiving improved access	0	We will not be offering last mile service to homes and businesses
	Please identify the speed tiers that are available and the number of subscribers for each	0	We will not be offering last mile service to homes and businesses

7. Please describe any special offerings you may provide (600 words or less).
N/A

8a. Have your network management practices changed over the last quarter? Yes No

8b. If so, please describe the changes (300 words or less).
N/A

9. Community Anchor Institutions:
Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
0	0	0	0	N/A

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).
 Finalize permitting & obtain easements for new fiber construction between Twin Cities-Duluth.
 Receive FONSI (Finding of No Significant Impact) from the Environmental Assessment.
 Complete and issue RFP for contractors to build routes and laterals. Review responses and award contracts for construction.
 Complete and issue RFP for equipment and materials, review responses and award contracts. Order equipment and materials for Twin Cities-Duluth corridor and all laterals.
 Begin construction on Twin Cities-Duluth corridor and laterals.
 Purchase land for Point of Presence buildings

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	5	Continue to be behind due to delays with the Environmental Assessment and other reasons listed below.
2b.	Environmental Assessment	100	No variance
2c.	Network Design	75	Additional EA challenges, developing route change modifications and construction permit requirements have consumed all available resources. This requires us to extend these tasks out an additional quarter. These delays were unanticipated. We expect this to be completed one quarter later than initially planned.
2d.	Rights of Way	75	Additional EA challenges, developing route change modifications and construction permit requirements have consumed all available resources. This requires us to extend these tasks out an additional quarter. These delays were unanticipated. We expect this to be completed one quarter later than initially planned.
2e.	Construction Permits and Other Approvals	75	Additional EA challenges, developing route change modifications and construction permit requirements have consumed all available resources. This requires us to extend these tasks out an additional quarter. These delays were unanticipated. We expect this to be completed one quarter later than initially planned.
2f.	Site Preparation	0	No Variance
2g.	Equipment Procurement	50	The remaining OSP materials for the 2nd segment will not be delivered until November for the 2012 construction season. No room for all materials at once.
2h.	Network Build (all components - owned, leased, IRU, etc.)	0	No Variance
2i.	Equipment Deployment	0	The RFP hasn't been completed yet so equipment has not been ordered. We have not received our FONSI yet so we can't construct until we get that.
2j.	Network Testing	0	No Variance
2k.	Other (please specify):	0	N/A

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).
 N/A

RECIPIENT NAME:Enventis Telecom, Inc.

AWARD NUMBER: NT10BIX5570086

DATE: 05/16/2011

OMB CONTROL NUMBER: 0660-0037

EXPIRATION DATE: 12/31/2013

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