

### QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS

General Information		
<b>1. Federal Agency and Organizational Element to Which Report is Submitted</b> GOL	<b>2. Award Identification Number</b> NT10BIX5570039	<b>3a. DUNS Number</b> 825181949
		<b>3b. EIN</b> XXXXXXXXXXX
<b>4. Recipient Organization (Name and complete address including country, congressional district, and zip code)</b> OpenCape Corporation 2240 Iyannough Road, West Barnstable, MA 02668-1532		
<b>5. Current Reporting Period End Date (MM/DD/YYYY)</b> 09-30-2010	<b>6. Is this the last Report of the Award Period?</b> <input type="radio"/> Yes <input checked="" type="radio"/> No	
<b>7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.</b>		
<b>7a. Typed or Printed Name and Title of Certifying Official</b>  Daniel Gallagher  CEO	<b>7c. Telephone (area code, number and extension)</b> 5085245901	<b>7d. Email Address</b> dgallagher@opencape.com
<b>7b. Signature of Certifying Official</b> Submitted Electronically	<b>7e. Date Report Submitted (MM/DD/YYYY):</b> 11-16-2010	

**Project Indicators (This Quarter)**

**1. Please describe significant project accomplishments completed during this quarter (150 words or less).**  
 In the 3rd Quarter OpenCape submitted its Final Environmental Assessment, issued an RFP for Auditing Services, issued an RFP for Field Data Survey, Licensing and Permitting, and Engineering, hired its first three full time employees, and completed an MOU with the regional power authority NSTAR to collaborate on the development of both broadband and smart grid. OpenCape conducted meetings and otherwise communicated with regional pole owners to ensure expeditious processing of applications, surveys and make ready. OpenCape submitted a common local exchange carrier (CLEC) application for review to the Massachusetts Department of Telecommunications and Cable. OpenCape continued contract negotiation with the Commonwealth of Massachusetts regarding its \$5 million match and anticipates conclusion in October, 2010.

**2. Please provide the percent complete for the following key milestones in your project. Write "N/A" in the second column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (100 words or less).**

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	7	N/A
2b.	Environmental Assessment	99	Final EA Submitted, awaiting FONSI
2c.	Network Design	70	Requirement to issue new RFPs has delayed
2d.	Rights of Way	20	Requirement to issue new RFPs has delayed
2e.	Construction Permits and Other Approvals	15	Requirement to issue new RFPs has delayed
2f.	Site Preparation	0	N/A
2g.	Equipment Procurement	0	N/A
2h.	Network Build (all components - owned, leased, IRU, etc)	0	N/A
2i.	Equipment Deployment	0	N/A
2j.	Network Testing	0	N/A
2k.	Other (please specify): Contracts, Auditing, Admin	65	Requirement to issue new RFPs has delayed

**3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (150 words or less).**

After consultation with legal experts and the NTIA, OpenCape concluded that it was prudent to pursue a formal request for proposals (RFP) process to seek a company to construct and operate the OpenCape system. This decision was made to ensure that OpenCape is fully compliant with all federal regulations associated with the award of contracts using federal grant funds. An RFP process at this time is not expected to delay the project's completion. OpenCape has completed a substantial amount of engineering that will result in a far more refined scope of work to be included in the RFPs. It is anticipated that there will be a greater number of responses that may improve the overall outcome of the project. Negotiation of the \$5 million match contract with the Commonwealth of Massachusetts continues and a contract completion is expected in October, 2010.

**4. Please report the following information regarding network build progress. Write "N/A" in the second column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (100 words or less).**

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	0	Baseline
New network miles leased	0	N/A
Existing network miles upgraded	0	N/A
Existing network miles leased	0	N/A
Number of miles of new fiber (aerial or underground)	0	Baseline
Number of new wireless links	0	Baseline
Number of new towers	0	N/A
Number of interconnection points	0	Baseline

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your subrecipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	0
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	0
Average term of signed agreements	0

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements. Providers:  
 None at this time.

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product. Wholesale services description:  
 No services are yet being offered.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a subrecipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (150 words or less).  
 OpenCape will issue an RFP in October, 2010 to identify the operator of its network who will be a contractor.

6. Please provide the data according to the type of subscriber. Write "N/A" if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (100 words of less).

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
Broadband Wholesalers or Last Mile Providers	Providers with signed agreements receiving new access	0	N/A
	Providers with signed agreements receiving improved access	0	N/A
	Providers with signed agreements receiving access to dark fiber	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A
Community Anchor Institutions (including Government institutions)	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number or subscribers for each	0	N/A
Residential / Households	Entities passed	0	N/A

Subscriber Type	Access Type	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A
Businesses	Entities passed	0	N/A
	Total subscribers served	0	N/A
	Subscribers receiving new access	0	N/A
	Subscribers receiving improved access	0	N/A
	Please identify the speed tiers that are available and the number of subscribers for each	0	N/A

7. Please describe any special offerings you may provide (150 words or less).  
 Special offerings included within RFPs include a requirement of the operating partner to offer a 15% discount to non-profits and a 25% discount to government entities below the commercial rate for services.

8a. Have your network management practices changed over the last quarter?  Yes  No

8b. If so, please describe the changes (150 words or less).  
 N/A

9. Community Anchor Institutions:  
 Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent calendar year. Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (100 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP-funded infrastructure
N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A

**Project Indicators (Next Quarter)**

**1. Please describe significant project accomplishments planned for completion during the next quarter (150 words or less).**  
 OpenCape expects to reach major milestones in the fourth quarter. OpenCape will receive its finding of no significant impact (FONSI) from the NTIA. OpenCape will award an Auditing Services Contract. OpenCape will award a contract for the Field Survey, Licensing and Permitting, and Engineering of the network outside plant (OSP). OpenCape will issue in early October an RFP for the Network Design and Build, and the Network Operation and possibly conclude associated contracts before the end of the quarter. OpenCape will conclude its contract with the Commonwealth of Massachusetts and begin receiving its match component. OpenCape will respond to an RFP by Barnstable County in order to secure a lease for the County's public safety building and prepare to release an RFP for the renovation of that building in Y2Q1 to become the Regional Collocation Center building.

**2. Please provide the percent complete for the following key milestones in your project. Write "N/A" in the second column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (100 words or less).**

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	10	Requirement to issue new RFP has delayed
2b.	Environmental Assessment	100	N/A
2c.	Network Design	70	Requirement to issue new RFPs has delayed
2d.	Rights of Way	25	Requirement to issue new RFPs has delayed
2e.	Construction Permits and Other Approvals	20	Requirement to issue new RFPs has delayed
2f.	Site Preparation	0	N/A
2g.	Equipment Procurement	0	N/A
2h.	Network Build (all components - owned, leased, IRU, etc.)	0	N/A
2i.	Equipment Deployment	0	N/A
2j.	Network Testing	0	N/A
2k.	Other (please specify): Contracts, Audit, Admin.	75	Requirement to issue new RFPs has delayed

**3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (150 words or less).**

OpenCape has adjusted to the requirement to issue a new series of RFPs. An aggressive plan and timetable is underway to begin construction immediately after receipt of the FONSI early in the 4th quarter. Coordination with pole owners will work to ensure rapid progress once a contractor is in place to perform Field Survey, Licensing and Permitting, and Engineering early in the 4th Quarter.

### Infrastructure Budget Execution Details

#### Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$919,300	\$419,300	\$500,000	\$649,881	\$386,185	\$263,696	\$813,756	\$407,560	\$406,196
b. Land, structures, right-of-ways, appraisals, etc.	\$750,000	\$750,000	\$0	\$0	\$0	\$0	\$750,000	\$750,000	\$0
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
e. Other architectural and engineering fees	\$286,600	\$0	\$286,600	\$0	\$0	\$0	\$0	\$0	\$0
f. Project inspection fees	\$755,200	\$0	\$755,200	\$0	\$0	\$0	\$0	\$0	\$0
g. Site work	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
h. Demolition and removal	\$100,000	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$30,625,132	\$6,920,000	\$23,705,132	\$282,477	\$0	\$282,477	\$494,077	\$27,600	\$466,477
j. Equipment	\$6,725,161	\$0	\$6,725,161	\$4,554	\$0	\$4,554	\$4,554	\$0	\$4,554
k. Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>l. SUBTOTAL (add a through k)</b>	<b>\$40,161,393</b>	<b>\$8,089,300</b>	<b>\$32,072,093</b>	<b>\$936,912</b>	<b>\$386,185</b>	<b>\$550,727</b>	<b>\$2,062,387</b>	<b>\$1,185,160</b>	<b>\$877,227</b>
m. Contingencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>n. TOTALS (sum of l and m)</b>	<b>\$40,161,393</b>	<b>\$8,089,300</b>	<b>\$32,072,093</b>	<b>\$936,912</b>	<b>\$386,185</b>	<b>\$550,727</b>	<b>\$2,062,387</b>	<b>\$1,185,160</b>	<b>\$877,227</b>

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0	b. Program Income to Date: \$0
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